

BOROSIL®

BOROSIL LIMITED

Borosil Limited was originally incorporated as a private limited company under the provisions of Companies Act, 1956 as 'Hopewell Tableware Private Limited' pursuant to certificate of incorporation dated November 25, 2010 issued by the Registrar of Companies, Jaipur. The Company was converted from 'Hopewell Tableware Private Limited' to 'Hopewell Tableware Limited' and a fresh certificate of incorporation dated July 19, 2018, consequent upon conversion from Private Limited to Public Limited, was issued by Registrar of Companies, Mumbai. Thereafter, the name of our Company was changed to 'Borosil Limited', and a fresh certificate of incorporation dated November 20, 2018 was issued by the Registrar of Companies, Mumbai. Originally the registered office of the company was situated at A-17, Manish Marg, Gandhi Path, Nemi Nagar, Jaipur, Rajasthan – 302 021 and thereafter it was shifted to D-10/50, Opposite Chitrakoot Stadium, Chitrakoot, Vaishali Nagar, Jaipur, Rajasthan – 302 021 on March 4, 2013 and the thereafter it was shifted to Village Balekhan, PS Anaptura, Near Govindgarh, NH 52, Sikar Road, Chomu, Jaipur, Rajasthan – 303 807 with effect from July 1, 2016 and the same was again shifted to 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 with effect from February 16, 2017. For further details, please see section titled "History and Certain Corporate Matters" on page 69 of this Information Memorandum.

CIN: U36100MH2010PLC292722

Registered Office: 1101, 11th Floor, Crescenzo, G-Block, Opp. MCA Club,
Bandra Kurla Complex, Bandra (East), Mumbai – 400 051

Contact Person: Mr. Manoj Dere, Company Secretary and Compliance Officer; Telephone: +91-22-6740 6300

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INFORMATION MEMORANDUM FOR LISTING OF 11,40,59,537 EQUITY SHARES OF ₹ 1/- EACH
(UPDATED as on July 15, 2020)

NO EQUITY SHARES ARE PROPOSED TO BE SOLD OR OFFERED PURSUANT TO THIS INFORMATION MEMORANDUM


| | |
|---|---|
| OUR PROMOTERS: MR. B. L. KHERUKA, MR. P. K. KHERUKA AND MR. SHREEVAR KHERUKA | |
| GENERAL RISKS | |
| Investments in equity and equity related securities involve a degree of risk and investors should not invest any funds in the Equity Shares of our Company unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Equity Shares of our Company. For taking an investment decision, investors must rely on their own examination of our Company, including the risks involved. The Equity Shares have not been recommended or approved by Securities and Exchange Board of India ("SEBI"), nor does the SEBI guarantee the accuracy or adequacy of the contents of this Information Memorandum. Specific attention of the investors is invited to "Risk Factors" on page 15. | |
| OUR COMPANY'S ABSOLUTE RESPONSIBILITY | |
| Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Information Memorandum contains all information with regard to our Company, which is material, that the information contained in this Information Memorandum is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Information Memorandum as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect. | |
| LISTING | |
| The Equity Shares are proposed to be listed on the BSE Limited (the "BSE") and the National Stock Exchange of India Limited (the "NSE"), (hereinafter, collectively, referred to as the "Stock Exchanges"). For the purposes of listing of our Equity Shares pursuant to the Scheme, BSE is the Designated Stock Exchange. Our Company has received in-principle approval for listing from the BSE and the NSE on June 12, 2020 and June 16, 2020, respectively. | |
| Our Company has submitted this Information Memorandum to the BSE and the NSE and this Information Memorandum shall be made available on our Company's website at www.borosil.com . This Information Memorandum would also be made available on the respective websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com . | |
| REGISTRAR TO THE COMPANY | |
|  <p>UNIVERSAL CAPITAL SECURITIES PVT LTD. <small>Formerly Khovras Monkar Computers Pvt. Ltd.</small></p> | Universal Capital Securities Private Limited 21, Shakil Niwas, Mahakali Caves Road, Andheri (East), Mumbai – 400 093 Telephone: +91-22-2820 7203 Email: info@unisec.in Website: www.unisec.in Contact Person: Mr. Rajesh Karlekar (Sr. Manager) SEBI Registration No.: INR 000004082 |

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SECTION I - GENERAL

DEFINITIONS AND ABBREVIATIONS

This Information Memorandum uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meanings ascribed to such terms herein, and references to any legislation, act, regulation, rule, guideline, policy, circular, notification or clarification will include any amendments or re-enactments thereto, from time to time.

Notwithstanding the foregoing, terms in “Main Provisions of the Articles of Association”, “Statement of Tax Benefits”, “Industry Overview”, “Our Business”, “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, “Risk Factors”, “Financial Statements”, “Outstanding Litigation and Material Developments” and “Scheme of Amalgamation and Arrangement”, shall have the meaning ascribed to such terms in those respective sections.

Company and Scheme Related Terms

| Term | Description |
|---|--|
| “the Company”, “our Company”, and “Resulting Company” | Borosil Limited, a company incorporated in India under the Companies Act, 1956, with its Registered Office situated at 1101, 11 th Floor, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400051 |
| “we”, “us” and “our” | Unless the context otherwise indicates or implies, refers to our Company together with our Subsidiaries on a consolidated basis |
| AoA/ Articles of Association/Articles | The articles of association of our Company, as amended from time to time |
| Appointed Date for Demerger | October 1, 2018 |
| Audit Committee | The audit committee of our Company, constituted in accordance with Regulation 18 of the SEBI Listing Regulations and Section 177 of the Companies Act, 2013, as described in “ <i>Our Management</i> ” on page 78. |
| Auditor/Statutory Auditor | The statutory auditor of our Company, being M/s Pathak H. D. & Associates LLP, Chartered Accountants |
| Board/Board of Directors | The Board of Directors of our Company, or a duly constituted committee thereof |
| Consolidated Financial Statements | Audited Ind AS Consolidated Financial Statements for the years ended March 31, 2020 and March 31, 2019 |
| Corporate Office | The corporate office of our Company situated at 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 |
| Corporate Social Responsibility Committee | The corporate social responsibility committee of our Company, constituted in accordance with Section 135 of the Companies Act, 2013 and the Companies (Corporate Social Responsibility Policy) Rules, 2014, as described in “ <i>Our Management</i> ” on page 78. |
| Demerged Company | Borosil Renewables Limited (formerly known as Borosil Glass Works Limited) |
| Director(s) | The Director(s) on our Board |
| Effective Date | February 12, 2020 |
| Eligible Shareholder(s) | Shall mean eligible holders of the equity shares of Borosil Limited (formerly known as Hopewell Tableware Limited) as on the Record Date |
| Equity Shares | The equity shares of our Company of face value of ₹ 1/- each |
| Financial Statements/ Financial Information | Collectively, the Standalone Financial Statements and the Consolidated Financial Statements |
| Group Companies | The companies (other than promoters and subsidiaries) with which our Company had related party transactions, during the period for which financial information is disclosed in this Information Memorandum, as covered under the applicable accounting standards. For further details, see “ <i>Group Companies</i> ” on page 101. |
| Independent Director(s) | The Independent Directors of our Company, in terms of Section 2(47) and Section 149(6) of the Companies Act, 2013 |
| Information Memorandum/ | This information memorandum dated July 15, 2020 filed with the Stock |

| Term | Description |
|--|--|
| IM | Exchanges issued in accordance with the applicable laws as prescribed by SEBI |
| Key Management Personnel/ KMP | Key management personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI ICDR Regulations, together with the key managerial personnel of our Company in terms of Section 2(51) of the Companies Act, 2013 and as described in “ <i>Our Management</i> ” on page 78. |
| Materiality Policy | The policy adopted by our Company for identification of material Group Companies, outstanding material litigation, outstanding material dues to creditors, pursuant to the requirements under the SEBI ICDR Regulations for the purpose of the disclosure in this Information Memorandum |
| MoA/Memorandum of Association | The memorandum of association of our Company, as amended from time to time |
| NCLT | The National Company Law Tribunal, Mumbai Bench |
| Net Worth | ‘Net worth’ means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation |
| Nomination and Remuneration Committee/NRC | The nomination and remuneration committee of our Company, constituted in accordance with Regulation 19 of the SEBI Listing Regulations and Section 178 of the Companies Act, 2013, as described in “ <i>Our Management</i> ” on page 78. |
| Promoters | The promoters of our Company, being Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka. For further details, see “ <i>Our Promoters and Promoter Group</i> ” on page 96. |
| Promoter Group | Persons and entities constituting the promoter group of our Company in accordance with Regulation 2(1)(pp) of the SEBI ICDR Regulations. |
| Record Date | March 9, 2020 |
| Registered Office | The registered office of our Company, situated at 1101, 11th Floor, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051. |
| Registrar of Companies/RoC | The Registrar of Companies, Maharashtra at Mumbai |
| Registrar and Transfer Agent/ Registrar to the Company | Universal Capital Securities Private Limited |
| Scheme/Composite Scheme of Arrangement/Scheme of Arrangement/ Scheme of Amalgamation and Arrangement | The composite scheme of amalgamation and arrangement filed under the provisions of Sections 230 to 232 and other applicable provisions of the Companies Act, 2013, and the rules made thereunder the details for which, see “ <i>History and Certain Corporate Matters</i> ” on page 69. |
| Share Certificate | The certificate in respect of the Equity Shares allotted to a folio |
| Shareholders | Shareholders holding Equity Shares of our Company, from time to time |
| Stakeholders’ Relationship Committee/ SRC | The stakeholders’ relationship committee of our Company, constituted in accordance with Regulation 20 of the SEBI Listing Regulations and Section 178 of the Companies Act, 2013, as described in “ <i>Our Management</i> ” on page 78. |
| Standalone Financial Statements | Audited Ind AS Standalone Financial Statements of the Company for the years ended March 31, 2020, 2019 and 2018. |
| Subsidiaries | The subsidiaries of our Company. For details, see “ <i>History and Certain Corporate Matters</i> ” on page 69. |

Conventional and General Terms and Abbreviations

| Term | Description |
|--------|------------------------------|
| AGM | Annual general meeting |
| AIF(s) | Alternative Investment Funds |
| BSE | BSE Limited |

| Term | Description |
|--------------------------------------|--|
| CAGR | Compounded Annual Growth Rate |
| CCI | Competition Commission of India |
| CDSL | Central Depository Services (India) Limited |
| CIN | Corporate Identity Number |
| CEO | Chief Executive Officer |
| CFO | Chief Financial Officer |
| CGST Act, 2017 | Central Goods and Services Tax Act, 2017, as amended |
| CPC/ Code of Civil Procedure | Code of Civil Procedure, 1908, as amended |
| Companies Act/ Companies Act, 2013 | Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013, read with the rules, regulations, clarifications and modifications thereunder |
| Competition Act | Competition Act, 2002, as amended |
| CSR | Corporate Social Responsibility |
| Demat | Dematerialised |
| Depository | A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended |
| Depositories Act | The Depositories Act, 1996, as amended |
| Designated Stock Exchange | BSE |
| DIPP | Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI |
| DP | Depository Participant |
| DP ID | Depository Participant's Identity number |
| EBITDA | Earnings before Interest, Tax, Depreciation and Amortisation |
| EGM | Extra-ordinary general meeting |
| EPS | Earnings per share |
| FCNR Account | Foreign Currency Non-Resident (Bank) account established in accordance with the FEMA |
| FDI | Foreign direct investment |
| FDI Policy | The consolidated FDI Policy, effective from August 28, 2017, issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time |
| FEMA | The Foreign Exchange Management Act, 1999 read with rules, regulations, notifications, circulars and directions thereunder |
| FEMA Regulations | Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017 |
| Financial Year/Fiscal/Fiscal Year/FY | The period of 12 months commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year |
| FPIs | Foreign Portfolio Investors, as defined under SEBI FPI Regulations |
| FVCI | Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI |
| GAAR | General Anti-Avoidance Rules |
| GDP | Gross Domestic Product |
| GoI/Central Government/Government | The Government of India |
| GST | Goods and services tax |
| HUF(s) | Hindu Undivided Family(ies) |
| ICAI | Institute of Chartered Accountants of India |
| IGST Act, 2017 | Integrated Goods and Services Tax Act, 2017, as amended |
| Income Tax Act | Income Tax Act, 1961, as amended |
| Ind AS | Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, as notified under Rule 3 of Companies (Indian Accounting Standard) Rules, 2015 |
| Indian GAAP/IGAAP | In accordance with the accounting principles generally accepted in India, |

| Term | Description |
|------------------------------|--|
| | including the Accounting Standards as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 |
| INR/Rupee/₹/Rs. | Indian Rupee, the official currency of the Republic of India |
| IT | Information Technology |
| IT Act | The Income Tax Act, 1961, as amended |
| LLP | Limited Liability Partnership |
| M&A | Mergers and acquisitions |
| MCA | Ministry of Corporate Affairs, GoI |
| Mutual Funds | Mutual funds registered with the SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996, as amended |
| Notified Sections | Sections of the Companies Act, 2013 that have been notified by the MCA and are currently in effect |
| NR/Non-resident | A person resident outside India, as defined under the FEMA and includes an NRI |
| NRI | Non-Resident Indian as defined under the FEMA Regulations |
| NSDL | National Securities Depository Limited |
| NSE | National Stock Exchange of India Limited |
| P/E Ratio | Price/Earnings Ratio |
| PAN | Permanent account number |
| PAT | Profit after tax |
| RBI | Reserve Bank of India |
| SARFAESI Act | The Securitisation and Reconstruction of Financial Assets and Enforcement of Securities Interest Act, 2002 |
| SCRA | Securities Contract (Regulation) Act, 1956, as amended |
| SCRR | Securities Contracts (Regulation) Rules, 1957, as amended |
| SEBI | Securities and Exchange Board of India, constituted under the SEBI Act |
| SEBI Act | Securities and Exchange Board of India Act, 1992, as amended |
| SEBI AIF Regulations | Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended |
| SEBI Circular | Circular No. CFD/DIL3/CIR/2017/21 issued by SEBI dated March 10, 2017 on schemes of arrangement, as amended |
| SEBI FPI Regulations | Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended |
| SEBI FVCI Regulations | Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000, as amended |
| SEBI ICDR Regulations | Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended |
| SEBI (IFSC) Guidelines, 2015 | Securities and Exchange Board of India (International Finance Services Centres) Guidelines, 2015 |
| SEBI Listing Regulations | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended |
| SGST Act, 2017 | State Goods and Services Tax Act, 2017, as enacted by various state governments |
| STT | Securities Transaction Tax |
| Stock Exchanges | BSE and NSE |
| Takeover Regulations | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended |
| VAT | Value Added Tax |
| VCFs | Venture capital funds as defined in and registered with the SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 or the SEBI AIF Regulations, as the case may be |

Industry Related Terms

| Term | Description |
|--------|---|
| CSD | Canteen Stores Department |
| GVA | Gross Value Added |
| IIP | Index of Industrial Production |
| IMF | International Monetary Fund |
| TPD | Tonnes Per Day |
| MOSPI | Ministry of Statistics and Programme Implementation |
| CAGR | Compound Annual Growth Rate |
| CMIE | Centre for Monitoring Indian Economy |
| SKU(s) | Stock Keeping Unit(s) |

CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF PRESENTATION CERTAIN CONVENTIONS

All references in this Information Memorandum to “India” are to the Republic of India.

Unless stated otherwise, all references to page numbers in this Information Memorandum are to the page numbers of this Information Memorandum.

Financial Data

Unless stated otherwise, the financial data in this Information Memorandum is derived from our Financial Statements. Our Company publishes its Financial Statements in Indian Rupees. Our Financial Statements for the years ended March 31, 2020, 2019 and 2018 have been prepared in accordance with Ind AS, the Companies Act, 2013 and the SEBI ICDR Regulations. Our Company’s financial year commences on April 1 of the immediately preceding calendar year and ends on March 31 of that particular calendar year, so all references to a particular Financial Year or Fiscal are to the 12-month period commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year. Unless the context requires otherwise, all references to a year in this Information Memorandum are to a calendar year and references to a Fiscal/ Fiscal Year are to the year ended on March 31, of that calendar year.

Certain figures contained in this Information Memorandum, including financial information, have been subject to rounding adjustments. All decimals have been rounded off to two decimal points. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row. Further, any figures sourced from third-party industry sources may be rounded off to other than two decimal points to conform to their respective sources.

Industry and Market Data

Unless stated otherwise, industry and market data used in this Information Memorandum has been obtained or derived from publicly available information as well as industry publications and sources. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured.

Although we believe that the industry and market data used in this Information Memorandum is reliable, it has not been independently verified by us and our affiliates or advisors. The data used in these sources may have been reclassified by us for the purposes of presentation. Data from these sources may also not be comparable. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in “*Risk Factors - Statistical and industry data in this Information Memorandum may be inaccurate, incomplete or unreliable*” on page 21. Accordingly, investment decisions should not be based solely on such information.

The extent to which the market and industry data used in this Information Memorandum is meaningful depends on the reader’s familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which the business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources.

Certain industry related information in the sections titled “*Information Memorandum Summary*”, “*Industry Overview*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operation*” on pages 11, 41 and 229 respectively, have been derived from an industry report titled “*Indian Glassware and Consumer ware Industry*” dated February 2020, prepared by CARE Advisory (the “**CARE Advisory Report**”), an independent research house, pursuant to an engagement with our Company.

The CARE Advisory Report is subject to the following disclaimer:

“This report is prepared by CARE Advisory. CARE Advisory has taken utmost care to ensure accuracy and objectivity while developing this report based on information available in public domain. However, neither the accuracy nor completeness of information contained in this report is guaranteed. CARE Advisory operates independently of ratings division and this report does not contain any confidential information obtained by ratings division, which they may have obtained in the regular course of operations. The opinion expressed in this report

cannot be compared to the rating assigned to the company within this industry by the ratings division. The opinion expressed is also not a recommendation to buy, sell or hold an instrument.

CARE Advisory is not responsible for any errors or omissions in analysis/inferences/views or for results obtained from the use of information contained in this report and especially states that CARE (including all divisions) has no financial liability whatsoever to the user of this product. This report is for the information of the intended recipients only and no part of this report may be published or reproduced in any form or manner without prior written permission of CARE Advisory.”

Currency and Units of Presentation

All references to “Rupees” or “₹” or “Rs.” or “INR” are to Indian Rupees, the official currency of the Republic of India. In this Information Memorandum, our Company has presented certain numerical information. All figures have been expressed in ‘lakhs’ units, except where mentioned otherwise. However, where any figures that may have been sourced from third-party industry sources are expressed in denominations other than in ‘lakhs’ units, such figures appear in this Information Memorandum expressed in such denominations as provided in their respective sources.

FORWARD LOOKING STATEMENTS

This Information Memorandum contains certain “forward-looking statements”. These forward-looking statements generally can be identified by words or phrases such as “aim”, “anticipate”, “believe”, “expect”, “estimate”, “intend”, “objective”, “plan”, “project”, “will”, “will continue”, “will pursue”, or other words or phrases of similar import. Similarly, statements that describe our Company’s strategies, objectives, plans or goals are also forward-looking statements.

All forward-looking statements are based on our current plans, estimates, presumptions and expectations, and are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement.

Further, actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties or assumptions associated with the expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes, changes in competition in its industry and incidents of any natural calamities and/or acts of violence. Important factors that could cause actual results to differ materially from our Company’s expectations include, but are not limited to, the following:

- Impact of Covid-19 pandemic on business in general;
- Decline in economic growth or political instability nationally or internationally or changes in the Government in India;
- Failure to sustain our growth or expand our customer base;
- Downturns or disruptions in the securities markets could reduce transaction volumes, and could cause a decline in the business and impact our profitability;
- Errors in the research disseminated or advice provided by us;
- Failure of, or inadequacies in, our information technology systems upon which our business operations are highly dependent;
- Significant competition in our businesses may limit our growth and prospects;
- Dependence on a number of key management personnel and senior management personnel;
- Our risk management and internal controls, as well as the risk management tools available to us, may not be adequate or effective in identifying or mitigating risks to which we are exposed;
- Our insurance coverage could prove inadequate to cover our losses; and
- Claims by clients or actions by regulators or both for alleged mis-selling.

For further discussion of factors that could cause the actual results to differ from the expectations, see “*Risk Factors*”, “*Our Business*” and “*Management’s Discussion and Analysis of Financial Conditions and Results of Operations*” on pages 15, 54, and 229, respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated and are not a guarantee of future performance.

Although we believe that the assumptions on which such forward-looking statements are based are reasonable, we cannot assure that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Forward-looking statements reflect the current views of our Company as on the date of this Information Memorandum and are not a guarantee of future performance. These statements are based on the management’s belief and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, our Promoters, our Directors, nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

SECTION II – INFORMATION MEMORANDUM SUMMARY

This section is a summary of specific disclosures included in this Information Memorandum and is not exhaustive nor does it purport to contain a summary of all disclosures or details relevant to prospective investors. For additional information and further details with respect to any of the information summarised below, please refer to the relevant sections of this Information Memorandum. Unless otherwise stated, the financial information in this section is derived from the Financial Statements.

Summary of the Industry in which we operate

Growth in global glass market is significantly dependent on the growth of building construction sector, automobiles manufacturing and the food and beverage industry. Glass is one of the most widely used daily basis end user household products. India's commercial glass market is segmented by type and by industry. On the basis of type, it is segmented into container glass, fiber glass, flat glass and specialty glass, out of which, container glass is anticipated to have major share of India's commercial glass market on account of increased awareness for health and hygiene and increasing use of glass containers in contrast to plastic containers among the consumers.

There are mainly 2 segments of the industry in which our Company operates:

1. **Tableware Segment:** Tableware's role has clearly evolved during the last decades: at first its purpose was merely functional, but currently it has become essential to haute cuisine. This segment covers various product categories like glass based tableware, opalware, bakeware, etc.
2. **Scientific Laboratory Glassware Segment:** Laboratory glassware refers to a variety of glass-made equipment used for scientific experiment and other work in science, especially in Chemical Laboratory, Bio-pharmaceutical Laboratory and Food Testing Laboratory. Laboratory glassware includes beakers, bottles, burettes, flasks, funnels, measuring cylinders, petri dishes, pipette and pipette tips, slides, stirring rods, test tubes, tubing, vials, etc. With good corrosion resistance property, glassware is widely applied in laboratory of many fields.

For further details, see "*Industry Overview*" on page 41.

Summary of our Business

The Company is in the business of manufacturing of various types of opal ware such as Dinner sets (comprising of plates, serving bowls and soup bowls) and Tea sets (comprising of tea cups, saucers and coffee mugs). The Company has rebuilt its furnace and was ready for commissioning in March, 2020, but kept production on hold due to the lock down and lack of visibility of demand.

Summary of Business of demerged undertaking of Borosil Glass Works Limited (BGWL) renamed as Borosil Renewables Limited (BRL):

1. BGWL had two divisions namely Scientific & Industrial ware division which deals in scientific and industrial apparatus and equipment, e.g. Beaker, Bottles Burettes, Cones, Condensers, Cylinders, Dessicators, Dishes, Distilling Apparatus, Water Distillation Unit, Apparatus, Survismeter, Viscometer, Extractors, Flasks, Filtration Assembly, Volumetric Flasks, Column, Funnels, Gas Generator, Jars & Kettles, Pipettes, Weighing Scoop, Tubes, Adapters, Test Tubes, Sintered Ware, Quartz Ware, Vials, Slides & Cover Glasses, Lab Accessories;
2. The other division deals in Consumer ware e.g. Glass microwavables, Glass lunchbox, Storage jars, Glass bottles, Vision glass & tea series, Hydra flask & bottles, Hydra lunch box, Stainless steel serve ware & cookware, stainless steel lunchbox & bottles, Kitchen appliances, Home decor (tea lights), etc.

Under the Scheme, both the business divisions are now transferred to our Company. For further details, see "*Our Business*" on page 54.

Our Promoters

The Promoters of our Company are Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka.

Shareholding of Our Promoters and Members of our Promoter Group

The shareholding of the Promoters and the members of our Promoter Group as on the date of this Information Memorandum, are detailed below:

| Name of person | No. of Equity Shares held | Percentage of the paid-up Equity Share capital (in %) |
|--------------------------------------|---------------------------|---|
| Promoters | | |
| Bajrang Lal Kheruka | 1,38,68,050 | 12.16 |
| Pradeep Kumar Kheruka | 1,32,33,662 | 11.60 |
| Shreevar Kheruka | 19,51,747 | 1.71 |
| Members of the Promoter Group | | |
| Rekha Kheruka | 1,64,31,587 | 14.41 |
| Kiran Kheruka | 1,64,02,366 | 14.38 |
| Croton Trading Private Limited | 1,30,87,339 | 11.47 |
| Gujarat Fusion Glass LLP | 31,36,404 | 2.75 |
| Spartan Trade Holdings LLP | 11,47,313 | 1.01 |
| Borosil Holding LLP | 9,18,179 | 0.80 |
| Associated Fabricators LLP | 2,34,111 | 0.21 |
| Sonargaon Properties LLP | NIL | NIL |
| Total | 8,04,10,758 | 70.50 |

Financial Information

The following information has been derived from the Financial Statements:

(in ₹ lakhs, except per share data)

| Particulars | Fiscal Year 2019-20 | Fiscal Year 2018-19 | Fiscal Year 2017-18 |
|---|---------------------|---------------------|---------------------|
| Share capital | 1,140.60 | 1,140.60* | 2,575.00 |
| Net worth / Equity** | 65,428.86 | 61,353.45 | 1,215.02 |
| Total Revenue | 60,005.38 | 35,916.80 | 10,266.37 |
| Profit after tax | 4114.67 | 2365.58 | (677.51) |
| Other Comprehensive Income | (39.26) | 4.67 | (4.91) |
| Total Comprehensive Income for the year | 4,075.41 | 2,370.25 | (682.42) |
| Earnings per Equity Share (basic and diluted) | 3.61 | 1.27 | (0.26) |
| Net asset value per Equity Share | 57.36 | 53.79 | 0.47 |
| Total borrowings (as per our balance sheet) | 4,340.87 | 6,130.57 | 12,409.88 |

* Represents Equity share suspense account which were to be issued to the shareholders of demerged Company

** including the balances lying in "Capital reserves".

Note: Earnings per equity share and Net Asset Value per equity share has been recomputed to give effect of the sub-division of equity shares for Fiscal year 2018 from ₹10 per share to ₹1 per share.

For further details, see "Financial Statements" at page 109.

Auditor Qualifications or Adverse Remarks

There have been no qualifications or adverse remarks by our statutory auditors in the Financial Statements.

Outstanding Litigation

A summary of pending criminal proceedings, taxation proceedings, actions taken by statutory or regulatory authorities and other material litigation proceedings involving us, our Directors, our Subsidiaries, our Promoters, our Group Companies, and the members of our Promoter Group, as applicable, on the date of this Information Memorandum is set out below:

| Outstanding Litigation | Number of matters | Amount involved in the matters, to the extent quantifiable (₹ in lakhs) |
|---|-------------------|---|
| <i>Filed against our Company</i> | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | 2 | 17.84 |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | Nil | - |
| <i>Filed by our Company</i> | | |
| Criminal proceedings | 5 | 47.06 |
| Other material proceedings | 23 | 1223.28 |
| <i>Filed against our Promoters</i> | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | Nil | - |
| <i>Filed against our Directors</i> | | |
| Criminal proceedings | 1 | - |
| Other material proceedings | Nil | - |
| <i>Filed against our Subsidiaries</i> | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | Nil | - |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | Nil | - |
| <i>Filed by our Subsidiaries</i> | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | 2 | 38.59 |
| <i>Filed against our Group Companies</i> | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | 23 | 4,132.63 |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | 22 | 314.16 |
| <i>Filed by our Group Companies</i> | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | 6 | 19.94 |

For further details, see “*Outstanding Litigation and Material Developments*” at page 246.

Risk Factors

For details of the risks associated with our Company, see the section “*Risk Factors*” beginning on page 15.

Contingent Liabilities

A summary of our contingent liabilities as on the March 31, 2019, March 31, 2018 and March 31, 2017 are as set out below:

| <i>(in ₹ lakhs)</i> | | | |
|--|----------------------|----------------------|----------------------|
| Particulars | As at March 31, 2020 | As at March 31, 2019 | As at March 31, 2018 |
| Disputed Liabilities in appeal (Note 1) | 17.84 | 23.53 | 23.53 |
| Bank Guarantees (Note 2) | 142.27 | 132.40 | 185.91 |
| Investments Pledged with a Bank against Credit facility availed by related party | 1,155.61 | 1,069.53 | - |
| Letter of credits (Note 3) | 1,280.51 | 586.64 | - |
| Others | - | 9.86 | 9.86 |

Notes:

1. This liability pertains to entry tax at Jaipur.
2. For EPCG, LC, etc.
3. LC provided for Supply of Goods and Capital Assets.

For further details, see “*Financial Statements*” at page 109.

Related party transactions

For details of related party transactions entered into by our Company in Fiscals 2020, 2019 and 2018, see the corresponding notes in “*Financial Statements*” on page 154 and 217.

Split or consolidation

Our Company has not undertaken a split or consolidation of the Equity Shares in the one year preceding the date of this Information Memorandum.

Confirmations

- There have been no financing arrangements whereby our Promoters, members of the Promoter Group, our Directors and their relatives have financed the purchase, by any other person, of securities of our Company during a period of six months immediately preceding the date of this Information Memorandum.
- Other than pursuant to the Scheme, our Company has not issued any Equity Shares in the one year preceding the date of this Information Memorandum for consideration other than cash.

SECTION III - RISK FACTORS

An investment in equity shares involves a high degree of risk. You should carefully consider all the information in this Information Memorandum, including the risks and uncertainties described below, before making an investment in the Equity Shares of our Company.

If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our Company's business, results of operations and financial condition could suffer, the price of the Equity Shares could decline, and all or part of your investment may be lost. Unless otherwise stated, our Company is not in a position to specify or quantify the financial or other risks mentioned herein.

This Information Memorandum also contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Information Memorandum. See section "Forward Looking Statements" beginning on page 10.

In this section, unless the context otherwise requires, a reference to "our Company", "we", "us" or "our" is a reference to Borosil Limited on a standalone basis unless otherwise specified.

Internal Risk Factors

- 1. Covid-19 pandemic has adversely affected our business & operations to a certain degree. Further, the future impact due to the its uncertainties on the business cannot be clearly stated or predicted.***

COVID-19 disease, commonly known as "novel coronavirus", has spread globally, with the number of reported cases and related deaths increasing daily and, in many countries, exponentially. The Government in several countries imposed increasingly stringent restrictions to help avoid, or slow down, the spreading of COVID-19.

In India, the Government initially announced a 21-day country-wide lockdown starting from March 24, 2020, in a bid to contain the spread of the novel coronavirus. The lockdown was first extended till May 3, 2020 and then again till May 17, 2020. It was further extended till May 31, 2020. The lockdown is now restricted only to containment zones across the country and will continue till July 31, 2020. Ministry of Home Affairs (MHA) has announced a new period of the Lockdown under its "Unlock 2" Plan which has eased restrictions in phases. There can be no assurance that lockdown with stricter norms and stringent restrictions will not be extended further on one or more occasions.

The outbreak continues to spread across the globe including India and has caused significant disruption to all businesses including that of our Company. The Company has to shut down all its plants and offices in Mumbai and other places following the nationwide lock down imposed by the Government of India. This has impacted financial results for the quarter ended March 31, 2020 to some extent. In assessing the recoverability of Company's assets such as investments, trade receivable, Inventories etc., the Company has considered internal and external information up to the date of approval of these financial results and expects to recover the carrying amount of these assets. The management will continue to closely monitor the evolving situation and assess its impact on the operations of the Company. The actual effects of COVID-19 could be different from what is presently assessed and would be known only in due course of time.

The various risks arising on account of COVID-19 can also threaten the safe operation of our facilities, impact the transportation of our products, cause disruption of operational activities, loss of life, injuries and can impact the well-being of our employees. These risks could have an adverse effect on our business, results of operations, cash flows and financial condition.

As of the date of this Information Memorandum, there is significant uncertainty relating to the severity of the near and long term adverse impact of the COVID-19 pandemic on the global economy and the Indian economy, and we are unable to accurately predict the near-term or long-term impact of the COVID-19 pandemic on our business. To the extent that the COVID-19 pandemic adversely affects our business and operations, it may also have the effect on many of the other risks described in this "Risk Factors" section.

2. ***There are operational risks associated with the manufacturing industry which, if realised, may have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.***

Similar to other companies in the manufacturing sector, we are exposed to a number of operational risks that can have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects. Such risks could manifest at any time in the future. The key operational risk which we are exposed to is that of furnace failure. The products of our Company are manufactured in a furnace and hence quality of the product depends on efficacy and condition of the furnace. There is risk of leakage in the furnace as also in regard to quality of the product in view of corrosive nature of glass. Furthermore, although normal life of furnace is two (2) years, but in reality, there is no certainty as it may be more or less than that said period. Apart from that there are risks like disruption of supply chain, e.g. raw material, unavailability of requisite manpower, etc.

If any of the foregoing were to occur, it could have a material adverse effect on our reputation, business, financial condition, cash flows, results of operations and prospects. Although we have implemented internal control measures to prevent against the risk of operational failure, we may not be able to completely avoid the occurrence of or timely detection of any operational failure.

3. ***We may not be able to sustain our growth or expand our customer base.***

Our Company has experienced significant growth over the past several years, with our total revenue increasing from ₹ 10,266.37 Lakhs in Fiscal 2018 to ₹ 60,005.38 Lakhs in Fiscal 2020, which was partly on account of increase in furnace capacity and majorly due to the transfer of Scientific & Industrial products and Consumer product business due to implementation of Scheme. For details, see “*Financial Statements*” and “*Scheme of Amalgamation and Arrangement*” on page 109 and 74.

On account of our organic growth, we compete with, amongst others, various Indian and foreign manufacturing companies. We compete on the basis of a number of factors, including pricing of the products, market share, etc. Our ability to sustain our growth depends on various factors, including our ability to manage our growth and expand our customer base. We may not be able to sustain our growth in light of competitive pressure or other factors. Any slowdown in our growth, even if for reasons beyond our control, whether in absolute terms or relative to industry trends could adversely affect our market position and a loss of our market position could adversely affect our ability to sustain our growth. Further, sustained growth may place significant demands on our administrative, operational and financial resources, which we may be unable to handle. Our business, financial condition, cash flows, results of operations and prospects may be materially and adversely affected if we are not able to maintain our market position, sustain our growth, develop new products or target new markets. Any crisis impacting the overall economy, or the investment environment can cause significant reduction in our operations. Prolonged crisis may also lead to a permanent exodus of customers. Such a situation could materially adversely affect our business, financial condition, cash flows and results of operations.

4. ***We face significant competition in our businesses, which may limit our growth and prospects.***

The Indian glass manufacturing industry is fragmented and typified by threat from substitutes. There is a lot of unhealthy competition from unorganized sector. We compete on the basis of a number of factors, including execution, depth of product and service offerings, innovation, reputation, price and convenience. Some of our competitors have greater financial and marketing resources, larger customer base, greater name recognition, more senior professionals to serve their clients’ needs and more established relationships with clients than we have. These larger and better capitalized competitors may be better able to respond to changes in the industry we operate, in to compete for skilled professionals, to fund internal growth, to withstand adverse market conditions and to compete for market share generally.

Our business, financial condition, cash flows, results of operations and prospects may be materially and adversely affected if we are not able to maintain our market position, sustain our growth, develop new products or target new markets.

5. ***The success of our business depends on our ability to attract and retain senior management and employees in critical roles, and the loss of their services could have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.***

The success of our business depends on the continued service of our senior management and various professionals including technical and financial personnel etc. As a result of ever-increasing market competition, the market demand and competition for experienced management personnel and qualified professionals has intensified. We encounter intense competition for qualified professionals from other companies in the manufacturing sector. The departure or other loss of our key professionals who manage or who possess substantial experience and expertise could impair our ability to successfully carry out our operations. Our business and financial condition could suffer if we are unable to retain our senior management, or other high-quality personnel, including technical personnel, or cannot adequately and timely replace them upon their departure.

6. ***Our manufacturing and assembling facilities are dependent on adequate and uninterrupted supplies of electricity, gas and fuel; shortage or disruption in electricity/gas or fuel supplies may lead to disruption in operations, higher operating cost and consequent decline in operating margins.***

Our Company's manufacturing and assembling facilities require adequate, uninterrupted and cost-effective supply of electrical power to function effectively. The Company principally depends on power supplied by regional and local electricity transmission grids operated by various state electricity providers. Lack of adequate power supply, natural gas and fuel and/or power outages could result in disruptions and significant decrease in the production at our Company's manufacturing and assembling facilities, resulting in delivery failures to our customers.

7. ***Our risk management and internal controls, as well as the risk management tools available to us, may not be adequate or effective in identifying or mitigating risks to which we are exposed.***

We have established a system of risk management and internal controls consisting of an organizational risk management framework, policies, risk management system tools and procedures that we consider to be appropriate for our business operations, and we have continued to enhance these systems. However, due to the inherent limitations in the design and implementation of our risk management system, including internal controls, risk identification and evaluation, effectiveness of risk control and information communication, our risk management systems and mitigation strategies may not be adequate or effective in identifying or mitigating our risk exposure in all market environments or against all types of risks.

Our failure to timely adapt our risk management policies and procedures to our developing business could have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

8. ***Our insurance coverage could prove inadequate to cover our losses. If we were to incur a serious uninsured loss or a loss that significantly exceed the limits of our insurance policies, it could have a material adverse effect on our business, results of operations and financial condition.***

We are having Marine insurance, Transit insurance, Fire insurance, Industrial All Risk insurance policies. We also maintain a Group Medclaim Policy and Group Personnel Accident insurance plan. We maintain insurance coverage of the type and in the amounts that we believe are commensurate with our business operations. Our insurance policies, however, may not provide adequate coverage in certain circumstances and may be subject to certain deductibles, exclusions and limits on coverage. In addition, there are various types of risks and losses for which we do not maintain insurance because they are either uninsurable or because insurance is not available to us on acceptable terms.

Further, we cannot assure you that we will be able to renew these policies on similar or otherwise acceptable terms, if at all. If we were to incur a serious uninsured loss or a loss that significantly exceeds the limits of our insurance policies, it could have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

9. *We require certain material approvals in relation to our business and failure to obtain such material approvals in a timely manner, or at all, may adversely affect our business and may subject us to sanctions or penalties.*

Our business requires us to obtain and renew from time to time, certain approvals, licenses, registrations and permits. In addition, we require certain approvals, licenses, registrations and permissions under various regulations, guidelines, circulars and statutes regulated by authorities such as the Director of Factory and Boiler/ Director of Industrial Safety and Health certain other regulatory and government authorities, for operating our business. In particular, we are required to obtain explosive license for storage of LPG from Petroleum and Explosive Safety Organisation.

Government and regulatory licences and approvals may also be tied to conditions, some of which may be onerous to us and require substantial expenditures. There is no assurance in the future that the licences, approvals and permits applied for or held by us will be issued, approved or renewed in a prompt manner, or at all, under applicable law. Our failure to renew or obtain such licences and approvals in a timely manner, or at all, and comply with the provisions of the applicable laws and regulations could lead to suspension or cancellation of our registration or imposition of sanctions by the relevant authorities, including penalties.

If we are unable to make applications and renew or obtain necessary permits, licences and approvals on applicable terms, in a timely manner, at a reasonable cost, or at all, it could materially and adversely affect our financial condition and results of operations. For further details, see “*Government Approvals*” on page 253.

10. *We have entered into, and will continue to enter into, related party transactions.*

We are involved in, and we expect that we will continue to be involved in related party transactions. Certain related-party transactions also require the approval of our Shareholders in accordance with applicable laws. There can be no assurance that such transactions will be approved. There can also be no assurance that we will be able to maintain existing terms, or in case of any future transactions with related parties, that such transactions will be on terms favourable to us. While we believe that all of our related-party transactions have been conducted on an arms’ length basis and all such transactions are adequately disclosed in “*Related Party Transactions*” on page 154 and 217, there can be no assurance that we could not have achieved more favourable terms had such transactions not been entered into with related parties.

It is also likely that we will enter into related-party transactions in the future. Any future transactions with our related parties could potentially involve conflicts of interest. Accordingly, there can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

11. *There are outstanding legal proceedings against our Company, our Promoters, our Directors, our Subsidiaries, members of our Promoter Group, and Group Companies which, if adversely determined, could have a material adverse impact on our business, results of operations and financial conditions*

There are certain outstanding legal proceedings against our Company, our Promoters, our Directors, our Subsidiaries, members of our Promoter Group, and Group Companies pending at various levels of adjudication before courts, tribunals, authorities and appellate bodies. There can be no assurance that these legal proceedings will be decided in favour of our Company or our Promoters or our Directors or our Subsidiaries, or the members of our Promoter Group, or our Group Companies. Decisions in any such proceedings adverse to our interests may have a material adverse effect on our business, future financial performance and results of operations. If the courts or tribunals rule against us, or our Promoters, or our Directors, or our Subsidiaries, or the members of our Promoter Group, or our Group Companies, we may face monetary and/ or reputational losses. Furthermore, we may also not be able to quantify all the claims in which our Company, our Promoters, our Directors, our Subsidiaries, members of our Promoter Group, and Group Companies are involved.

A classification of these legal and other proceedings is given in the following table:

| Outstanding Litigation | Number of matters | Amount involved in the matters, to the extent quantifiable (₹ in Lakhs) |
|--|-------------------|---|
| Filed against our Company | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | 2 | 17.84 |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | Nil | - |
| Filed by our Company | | |
| Criminal proceedings | 5 | 47.06 |
| Other material proceedings | 23 | 1223.28 |
| Filed against our Promoters | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | Nil | - |
| Filed against our Directors | | |
| Criminal proceedings | 1 | - |
| Other material proceedings | Nil | - |
| Filed against our Subsidiaries | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | Nil | - |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | Nil | - |
| Filed by our Subsidiaries | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | 2 | 38.59 |
| Filed against our Group Companies | | |
| Criminal proceedings | Nil | - |
| Tax proceedings | 23 | 4,132.63 |
| Actions by statutory or regulatory authorities | Nil | - |
| Other material proceedings | 22 | 314.16 |
| Filed by our Group Companies | | |
| Criminal proceedings | Nil | - |
| Other material proceedings | 6 | 19.94 |

For further details of litigation outstanding as on the date of this Information Memorandum, see “*Outstanding Litigation and Material Developments*” on page 246.

12. Some of our Subsidiaries and Group Companies have incurred losses during the last three fiscal years.

The Company had no subsidiary till February 11, 2020. On implementation of the Scheme, four subsidiaries of Borosil Glass Works Limited (Now Borosil Renewables Limited) became our Subsidiaries. According, those Subsidiaries and one of our Group Companies have incurred losses during last three fiscal years (as per their respective audited financial statements). Details of which are as set forth below:

(₹ in lakhs)

| Sr. No. | Particulars | Profit / (Loss) after tax | | |
|------------------------|---|---------------------------|----------------------|----------------------|
| | | As on March 31, 2020 | As on March 31, 2019 | As on March 31, 2018 |
| Subsidiaries | | | | |
| 1. | Borosil Technologies Limited (Formerly known as Borosil Glass Limited) | (22.96) | (40.55) | (3.70) |
| 2. | Acalypha Realty Limited (Formerly known as Borosil International Limited) | (0.83) | (1.13) | (0.20) |
| 3. | Klass Pack Limited (Formerly known as Klass Pack Private Limited) | (219.34) | (176.02) | (39.74) |
| 4. | Borosil Afrasia FZE * | (15.82) | (32.78) | (67.00) |
| Group Companies | | | | |
| 1. | Window Glass Limited | (87.49) | 48.98 | (132.97) |

* During the Year 2019-20, Borosil Afrasia FZE, incorporated as a subsidiary in UAE, has filed a liquidation report with JAFZA (concerned regulatory department of that Country), and the approval of the said authority is still awaited.

13. Our Promoters/ Group Companies are involved with ventures which are in same line of activities as those undertaken by our Company, which may result in conflict of interest.

Our Promoters are also the promoters of our Group Companies, companies forming part of our Promoter Group, which companies are authorised under their respective memorandums of association to carry on the business of Solar Glass and rental business. The interests of our Promoters may conflict with the interests of our other Shareholders and our Promoters may, for business considerations or otherwise, cause our Company to take actions, or refrain from taking actions, in order to benefit themselves instead of our Company's interests or the interests of its other Shareholders and which may be harmful to our Company's interests or the interests of our other Shareholders.

Presently we do not have any defined policy to address this conflict of interest. We cannot assure you that our Promoters, Directors, Group Companies or members of our Promoter Group, will not compete with our existing business or any future business that we may undertake or that their interests will not conflict with ours. Any such present and future conflicts could have a material adverse effect on our reputation, business and results of operations.

14. Our Company has incurred loss during one of the last three fiscal years.

As set forth below, our Company have incurred loss during one of the last three fiscal years (as per audited financial statements):

| Particulars | Profit / (Loss) after tax | | |
|-----------------------------|---------------------------|----------------------|----------------------|
| | As on March 31, 2020 | As on March 31, 2019 | As on March 31, 2018 |
| Profit/ (Loss) for the year | 4,114.67 | 2,365.58 | (677.51) |

(₹ in lakhs)

We had profit of ₹ 4,114.67 Lakhs in the Financial year ended March 31, 2020. But we may incur losses in future for a number of reasons, including the other risks described in this Information Memorandum and we may also encounter unforeseen expenses, difficulties, complications, delays and other unknown events. If we incur losses in the future, our financial condition, our reputation and the market price of our Equity Share could suffer.

15. We have had experienced certain negative cash flows from its investment and financing activities in the past and may continue to have negative cash flows in the future.

Our Company has experienced negative cash flows in the past, any further negative cash flows in future could adversely affect our company's results of operation and financial condition. The details of Net cash flows for the periods indicated, are summarized below:

| Particulars | Fiscal Year 2020 | Fiscal Year 2019 | Fiscal Year 2018 |
|---|------------------|------------------|------------------|
| Net Cash Flow From / (Used In) Operating Activities | 4,981.53 | 4,381.48 | 1,201.09 |
| Net Cash Flow From / (Used In) Investment Activities | (3,247.67) | (2,522.68) | (5,747.96) |
| Net Cash Flow From / (Used In) Financing Activities | (2,231.43) | (1,662.09) | 4,544.43 |
| Net Increase / (Decrease) in Cash and Cash Equivalents | (497.57) | 196.71 | (2.44) |

(₹ in lakhs)

For further details, see "Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 109 and 229, respectively. Any negative cash flow in the future could adversely affect our operations and financial conditions and the trading price of our securities. We cannot assure you that our net cash flows will be positive in the future.

16. *Some of our Promoters / Directors / Key Management Personnel have an interest in our Company, other than the reimbursement of expenses incurred, normal remuneration and / or benefits.*

Certain of our Promoters, Directors or Key Management Personnel may be regarded as having an interest in our Company other than reimbursement of expenses incurred and normal remuneration or benefits. Certain Promoters, Directors and members of the Promoter Group may be deemed to be interested to the extent of Equity Shares held by them, as well as to the extent of any dividends, bonuses or other distributions on such Equity Shares. Certain of our Directors may also be interested to the extent of their shareholding in our Subsidiaries.

While, in our view, each of these transactions are legitimate business transactions and conducted on an arms' length basis, we cannot assure you that we could not have achieved more favorable terms had such arrangements not been entered into with related parties or that we will be able to maintain existing terms, in cases where the terms are more favorable than if the transaction had been conducted on an arms' length basis. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our business, prospects, result of operations, financial condition and cash flows, including because of potential conflicts of interest or otherwise. For more information on our related party transactions, see "Related Party Transactions" on page 154 and 217.

17. *Statistical and industry data in this Information Memorandum may be inaccurate, incomplete or unreliable.*

We have not independently verified data obtained from industry publications and other external sources referred to in this Information Memorandum. Few sections of this Information Memorandum mainly "Industry Overview" includes information that is derived from the CARE Advisory Report, which was prepared by CARE Advisory (a division of CARE Advisory Research and Training Ltd.), a research house, pursuant to an engagement with our Company. We commissioned the CARE Advisory for the purpose of confirming our understanding of the Glassware and Consumer ware in India. Neither we, nor any other person connected with our Company has verified the information in the CARE Advisory Report. CARE Advisory has advised that while it has taken due care and caution in preparing the Report, which is based on information obtained from sources that it considers reliable ("Information"), it does not guarantee the accuracy, adequacy or completeness of the Information and disclaims responsibility for any errors or omissions in the Information or for the results obtained from the use of the Information. The CARE Advisory Report also highlights certain industry and market data, which may be subject to assumptions. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions vary widely among different industry sources. Further, such assumptions may change based on various factors. We cannot assure you that CARE Advisory's assumptions are correct or will not change and, accordingly, our position in the market may differ from that presented in this Information Memorandum.

18. *Our Company is heavily dependent on factors affecting the product costs, in particular the cost of the inputs including materials, power and fuel, packing and forwarding, etc. The cost escalation of such inputs may affect our profitability.*

Our operations and performance are directly related to and affected by the cost of various inputs including raw glass, power and fuel, packing, logistics and forwarding costs, etc. The cost of these inputs especially the cost of raw materials and power and fuel constitute a significant percentage of our product costs.

During the financial year ended March 31, 2020 and March 31, 2019 our cost of materials consumed as a percentage of total income accounted for 35.78% and 30.26%, respectively. For more information in this respect please refer to the section "Management's discussion and analysis of financial conditions and results of operations" on page 229 of this Information Memorandum. Any increase in prices of such inputs as well as limitations and/ or disruptions in the supply of inputs, will adversely affect our operations and profitability for a given period.

We cannot assure that we shall be able to timely and adequately affect any prices increases corresponding to the input costs escalation in a given period. Our inability to do so in the same period, may affect our profitability and performance.

- 19. *Our business currently depends upon a few third-party suppliers for substantial portion of the inputs requirements like sand, soda ash, Sodium Silico Fluoride etc. Our inability to renew these agreements on terms more favourable, or at all, may constrain our raw material supply, resulting in an adverse effect on our business, financial condition and results of operations.***

Our results of operations depend upon our ability to obtain the products and other inputs regularly, at low prices and favourable terms. For the timely supply of raw materials, we have to depend on certain limited third-party suppliers. Our inability to procure these raw materials on terms more favourable, or at all, may constrain our raw material supply, resulting in an adverse effect on our business, financial condition and results of operations.

Further, we do not have long term contractual arrangements with our suppliers for raw materials, which may limit our ability to source such raw materials timely and adequately and on competitive or more favourable terms. In addition, some of our purchase agreements for raw materials and other input items are short-term in nature and our inability to renew these agreements on terms more favourable, or at all, may constrain our raw material supply, resulting in an adverse effect on our business, financial condition and results of operations.

Further, any substantial delay in supply or non-conformance to quality requirements by our suppliers can impact our ability to meet our customer requirements and thus impact our business and results of operations. In case we fail to correctly analyze our product requirement or non-availability of required raw materials or any other item of production in desired quantity and quality at the right time, it may impact our sales commitments, which consequently will have an adversely effect on our business and results of operations.

COVID -19 pandemic led to disruption in supply of various raw material. However, the Company had ordered material in advance and with the sufficient stock of the imported raw material, company would be able to fulfil the near-term demand. Any future disruptions in supply may adversely affect our business operations and financial condition.

- 20. *In our business, we depend on the success of our stockist, dealers and other channel partners and agents (“dealers”) for the sale and distribution of our products. Our revenues are dependent on the sales made to and orders booked by our dealers. The loss of our major dealers or a decrease in the volume of products they source from us may adversely affect our revenues and results of operations. There is no assurance that our current relationship with our dealers will continue to or that we will expand our network.***

We rely on external distribution network of several dealers in our segment, to sell and market our products. As a result, we rely to a significant extent on the relationships we have with dealers and on their ability to market and sell our products as per the plan and targets. However, we are exposed to the risk that our dealers may fail to adhere to the plan and meet the targets and the standards we set for them in respect of sales and after-sales support, which in turn could adversely affect our business performance and also customers’ perception of our brand and products. While we believe we have maintained good relationships with our dealers, there is no assurance that our current relationship will continue as it is or that we may be able to attract additional dealers to expand our network.

In addition, we provide our dealers with incentives to sell our products. If our competitors provide better incentives to our dealers, such dealers may be persuaded to promote the products of our competitors instead of our products. Further, with increased competition, the dealers now have increased choice of entities from whom to source products. Some of our competitors may have advantages that enable them to offer products similar to ours at a lower price, leading to reduced market share and reduced prices and hence lower our margins and limit our growth potential, in which case our business, financial condition and results of operations will be harmed. The loss of any of the major dealers or a decrease in the volume of the products they source from us or reduction in price of our products may adversely affect our revenue and results of operations.

Our dealers may decide to reduce the quantity of products being sourced from us due to changing market conditions and other factors. This could have a material adverse effect on our business, financial condition and results of operations.

- 21. *Our Promoters along with certain of our Promoter Group will continue to hold a significant number of our Equity Shares after the implementation of the Scheme and may therefore be able to influence the outcome of shareholder voting and may have interests that are adverse to, or conflict with, the interests of the Company's other shareholders.***

Post implementation of the Scheme, our Promoters along with certain of our Promoter Group members will control, directly or indirectly, majority of our outstanding Equity Shares. So long as the Promoter owns a majority of Company's Equity Shares, they will be able to influence corporate decisions. Further, the actions of the Promoters may result in the delay or prevention of a change of management or control, even if such a transaction may be beneficial to its other shareholders.

For further information, see the section titled "Capital Structure" on page 30 of this Information Memorandum.

- 22. *We do not own certain premises from which we operate, and if we are unable to continue to operate from such leased premises, our business, financial condition and results of operation may be adversely affected.***

Our Company does not own certain premises, from which we operate. In the event the lessors decide to rent out or alienate the premises being used by our Company, our Company may be required to shift its premises to a new location and there can be no assurance that the arrangement our Company enters into in respect of the new premises would be on such terms and conditions as the present one.

A loss of the Company's leasehold interests, including through actual or alleged non-compliance with the terms of these lease arrangements, the termination of leases by lessors, or an inability to secure renewal thereof on commercially reasonable terms when they expire, would interfere with the our ability to operate business and generate revenues and we may even suffer a disruption in our operations.

- 23. *Any defects or malfunctioning or deficiency in the products manufactured/sold by us could lead to product liability claims and lawsuits being filed against us in Indian and foreign jurisdictions. An adverse order / decree in any of these lawsuits could have a material adverse effect on our operations.***

We supply various products in India and global markets either directly or through our Subsidiaries. As a standard practice some of our products are covered under warranties for certain specified period. During such period, the customer may reject or return the products due to defects or malfunctioning or deficiency. If the products manufactured by us contain defects which adversely affect our customers, we may incur additional costs in curing such defects. Also, any defect in the products could lead to lawsuits being filed in various jurisdictions against us. We could be asked to pay compensatory costs and punitive damages if the lawsuits are finally decided against us which may also result in negative publicity. The quantum of punitive damages could be very high and paying such damages could affect our cash flows and have a material adverse effect on our operations. There can be no assurance that there will not be any product liabilities claims against us in the future.

- 24. *Any downgrade of the credit ratings of our Company may increase borrowing costs and/or impair our ability to avail and / or refinance our borrowings.***

The cost and availability of funds is inter alia dependent on short-term and long-term credit ratings of our Company. Ratings reflect a rating agency's opinion of our financial strength, operating performance, strategic position, and ability to meet our obligations etc. Our Company has been assigned the ratings of "[ICRA]BB" and "[ICRA]A4+" to our long term and short-term facilities respectively. Any further downgrade in our credit ratings may result in an increase in our borrowing costs and constrain our access to existing and future borrowings, which may in-turn adversely affect our business, financial condition and results of operations.

External Risk Factors

- 25. *Global political and social conditions like spreading of COVID-19 all over the world may harm our ability to do business, increase our costs and negatively affect our stock price.***

Global political factors like change in governments resulting in application of stricter trade policies and degrading social conditions like spreading of COVID-19 all over the world are beyond our control. Such factors and conditions can directly hamper our ability to import furnished and semi furnished material required to carry out our business and can eventually influence our sales forecasts and affect our financial performance.

26. *We are subject to regulatory, economic, social and political uncertainties and other factors beyond our control.*

We are incorporated in, and our operations are based out of, India. As a result, we are highly dependent on prevailing regulatory, economic, social, and political conditions in India. These factors influence the Indian economy, which, in turn, significantly affects the results of our operations.

Factors that may adversely affect the Indian economy, and hence our results of operations, include:

- political instability, terrorism, or military conflict in India, or other countries globally;
- occurrence of natural or man-made disasters;
- any increase in Indian interest rates or inflation;
- any exchange rate fluctuations;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- instability in financial markets; and
- other significant regulatory or economic developments in or affecting India.

In addition, any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy could adversely affect our business, results of operations and financial condition or the price of the Equity Shares.

27. *A decline in economic growth or political instability nationally or internationally or changes in the Government in India could adversely affect our business.*

General economic and market conditions in India and globally could have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects. Our business is highly dependent on economic and market conditions in India and other jurisdictions. In the past, the Indian economy has been affected by global economic uncertainties and liquidity crises, domestic policy, the domestic political environment, volatility in interest rates, currency exchange rates, commodity prices, electricity prices, adverse conditions affecting agriculture, rising inflation rates and various other factors. Market conditions may change rapidly leading to significant volatility in the Indian capital markets. Economic and political conditions outside India, such as a slowdown or recession in the economic growth of other major countries, especially the United States, may have an impact on the growth of the Indian economy.

Further, our performance and the market price and liquidity of the Equity Shares may be affected by changes in exchange rates and controls, interest rates, government policies, taxation, social and ethnic instability, or any other political or economic developments affecting India and any instability in any of these factors mentioned hereinabove, could materially adversely affect our business, financial condition, cash flows and results of operations.

28. *If there is any change in tax laws or regulations, or their interpretation, such changes may significantly affect our financial statements for the current and future years, which may have a material adverse effect on our financial position, business and results of operations.*

Any change in Indian tax laws, including the upward revision to the currently applicable normal corporate tax rate of 30.00% along with applicable surcharge and cess, could affect our tax burden. Other benefits such as exemption for income earned by way of dividend from investments in other domestic companies and units of mutual funds, exemption for interest received in respect of tax-free bonds, if withdrawn by the statute in the future, may no longer be available to us. Any adverse order passed by the appellate authorities, tribunals or courts would have an impact on our profitability. Our business and financial performance could be adversely affected by any unexpected or onerous requirements or regulations resulting from the introduction of Goods and Service Tax (“GST”) or any changes in laws or interpretation of existing laws, or the promulgation of new laws, rules and regulations as it is implemented.

Further, there can be no assurance that we will not be required to comply with additional procedures and/or obtain additional approvals and licenses from the Government and other regulatory bodies or that they will not impose onerous requirements and conditions on our operations. Any such changes and the related

uncertainties with respect to the implementation of GST may have a material adverse effect on our business, financial condition and results of operations.

The Government has enacted the GAAR which have come into effect from April 1, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain.

In the Finance Act, 2018, long term capital gain tax has been introduced with a grandfathering clause where the benefit of inflation adjustments to stocks that were unlisted till January 31, 2018 were granted. We cannot predict whether any tax laws or regulations impacting our products will be enacted, what the nature and impact of the specific terms of any such laws or regulations will be or whether, if at all, any laws or regulations would have a material adverse effect on our business, financial condition and results of operations.

29. *Any downgrading of India's debt rating may harm our ability to raise financing.*

Any adverse revisions to credit ratings of India's government debt by international rating agencies may adversely affect our ability to raise additional overseas financing and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our ability to fund our growth on favourable terms, and consequently, adversely affect our business, financial performance, and the price of our Equity Shares.

30. *The ability of Indian companies to raise foreign capital may be constrained by Indian law.*

As an Indian company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA. Such regulatory restrictions limit our financing sources, and could, thus, constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that all requisite approvals will be granted to us without onerous conditions, or at all. As a result, the risks enumerated above may adversely affect our business, results of operations, and financial condition.

31. *Natural calamities and health epidemics could adversely affect the Indian economy.*

India has experienced natural calamities, such as earthquakes, floods and drought in the past. Natural calamities could have an adverse impact on the Indian economy which, in turn, could adversely affect our business, and may cause damage to our infrastructure and the loss of business continuity and business information. Similarly, global or regional climate change or natural calamities in other countries where we may operate could affect the economies of those countries. There have been outbreaks of diseases in the past. Any future outbreak of health epidemics may restrict the level of business activity in affected areas, which may, in turn, adversely affect our business.

Risks Relating to Our Equity Shares

- 32. *Our Equity Shares have never been publicly traded and there has not been an active or liquid market for our Equity Shares. In addition, the price of our Equity Shares may be volatile.***

There has been no public market for our Equity Shares and active trading market on the Stock Exchanges may not develop or be sustained upon listing. Listing does not guarantee that a market for our Equity Shares will develop, or if developed, the liquidity in the market for our Equity Shares would sustain.

Further, the market price of our Equity Shares may be subject to significant fluctuations in response to, among other factors, risks stated in this section, market conditions specific to the industry we operate in, perception in the market about investments in or estimates by financial analysts of us and our industry, developments relating to India, and volatility in the stock exchanges and securities markets elsewhere in the world.

- 33. *Any future issuance of our Equity Shares may dilute your shareholdings and sales of our Equity Shares by our Promoters may adversely affect the trading price of our Equity Shares.***

Any future issuance by us may lead to dilution of the shareholders' holding in our company. In addition, any sales of substantial amounts of our Equity Shares in public market after listing, including by our Promoters, or the perception that such sales could occur, could adversely affect the market price of our Equity Shares and could impair the future ability of our Company to raise capital through offerings of our Equity Shares. We cannot predict the effect, if any, that the sale of our Equity Shares held by our Promoters or the availability of these Equity Shares for future sale will have on the market price of our Equity Shares.

SECTION IV- INTRODUCTION

GENERAL INFORMATION

Borosil Limited was originally incorporated as a private limited company under the provisions of Companies Act, 1956 as 'Hopewell Tableware Private Limited' pursuant to certificate of incorporation dated November 25, 2010 issued by the Registrar of Companies, Jaipur. The Company was converted from 'Hopewell Tableware Private Limited' to 'Hopewell Tableware Limited' and a fresh certificate of incorporation dated July 19, 2018, consequent upon conversion from Private Limited to Public Limited, was issued by Registrar of Companies, Mumbai. Thereafter, the name of our Company was changed to 'Borosil Limited', and a fresh certificate of incorporation dated November 20, 2018 was issued by the Registrar of Companies, Mumbai. Originally the registered office of the company was situated at A-17, Manish Marg, Gandhi Path, Nemi Nagar, Jaipur, Rajasthan – 302 021 and thereafter it was shifted to D-10/50, Opposite Chitrakoot Stadium, Chitrakoot, Vaishali Nagar, Jaipur, Rajasthan-302021 on 4th March, 2013 and the thereafter it was shifted to Village Balekhan, PS Anaptura, Near Govindgarh, NH 52, Sikar Road, Chomu, Jaipur, Rajasthan – 303807 with effect from July 1, 2016 and the same was again shifted to 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 with effect from February 16, 2017. For further details, please see section titled “*History and Certain Corporate Matters*” on page 69.

Registered Office of our Company

The address and certain other details of our Registered Office is as follows:

1101,11th Floor, Crescenzo, G-Block,
Opp. MCA Club,Bandra Kurla
Complex, Bandra (East), Mumbai MH 400051
Telephone: +91-22-6740 6300

Corporate Office of our Company

The address of our Corporate Office is as follows:

1101,11th Floor, Crescenzo, G-Block, Plot No C-38,
Opp. MCA Club, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051.

Company Registration Number and Corporate Identity Number

The registration number and corporate identity number of our Company are as follows:

- a. Registration number: 292722
- b. Corporate identity number: U36100MH2010PLC292722

Registrar of Companies

Our Company is registered with the Registrar of Companies, Maharashtra at Mumbai, which is situated at the following address:

100, Everest, Marine Drive
Mumbai 400 002
Maharashtra, India

Board of Directors

The Board of Directors of our Company as on the date of this Information Memorandum is as follows:

| Sr. No. | Name of Director | DIN | Address |
|---------|---|----------|---|
| 1. | Mr. Pradeep Kumar Kheruka Designation: Chairman | 00016909 | 410, Samudra Mahal, Dr. Annie Besant Road, Worli, Mumbai – 400 018, Maharashtra |
| 2. | Mr. Shreevar Kheruka Designation: Vice-Chairman, Managing Director & CEO | 01802416 | 410, Samudra Mahal, Dr. Annie Besant Road, Worli, Mumbai – 400 018, Maharashtra |
| 3. | Mrs. Anupa Rajiv Sahney Designation: Additional & Non-Executive Independent Director | 00341721 | 6, Manavi Apartment, 36, Ridge Road, Malabar Hill, Mumbai – 400 006, Maharashtra |
| 4. | Mr. Kewal Kundanlal Handa Designation: Additional & Non- Executive Independent Director | 00056826 | 9 th Floor, Nair House, 14th Road, Behind Mahavir Hospital, Khar (West), Mumbai – 400 052, Maharashtra |
| 5. | Mr. Naveen Kumar Kshatriya Designation: Additional & Non-Executive Independent Director | 00046813 | B -1101, Lodha Bellissimo, N M Joshi Marg, Apollo Mills Compound, Jacob Circle, Mumbai-400 011, Maharashtra |
| 6. | Mr. Kanwar Bir Singh Anand Designation: Additional & Non-Executive Independent Director | 03518282 | 36th Floor, 3601, Island City, Center One, G D Ambekar Marg, Dadar (E) Mumbai 400014 |
| 7. | Mr. Rajesh Chaudhary Kumar Designation: Additional & Whole-Time Director | 07425111 | C-1001 Ekta Meadows Siddharth Nagar, Near Kulraj Broadway, Borivali (E), Mumbai – 400 066, Maharashtra |

For further details on the Board of Directors of our Company, please refer to the section titled “Our Management” on page 78.

| Company Secretary and Compliance Officer | |
|---|--|
| Mr. Manoj Dere Address: 1101, 11th Floor, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Telephone: +91 6740 6320 Email: manoj.dere@borosil.com | |
| Auditor to our Company | Registrar and Transfer Agent to our Company |
| M/s Pathak H. D. & Associates LLP Telephone: +91-22-3022 8058 Email: phd@phd.ind.in Firm registration number: 107783W Peer review number: 012083 | Universal Capital Securities Pvt. Ltd. Telephone: +91-22-2820 7203 Email: info@unisec.in Website: www.unisec.in Contact Person: Mr. Rajesh Karlekar (Sr. Manager) SEBI Registration No.: INR 000004082 |

| Banker to our Company | |
|---|--|
| Kotak Mahindra Bank Address: C12, 8th Floor, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051 Telephone: +91 22 62185535 Email: swati.a@kotak.com | ICICI Bank Address: ICICI Bank Towers, Bandra Kurla Complex, Mumbai – 400 051 Telephone: +91 22 2653 1414 Email: lionel.dsa@icicibank.com |

Changes in auditors

There is no change in Auditors of our Company during last three years.

Filing

A copy of this Information Memorandum is being filed with the BSE and the NSE.

Authority for Listing

The NCLT, through its order dated January 15, 2020, sanctioned the Scheme. The Equity Shares of our Company issued pursuant to the Scheme shall be listed and admitted for trading on the Stock Exchanges. Such admission and listing are not automatic and will be subject to fulfilment of the respective listing criteria of the BSE and the NSE by our Company and also subject to such other terms and conditions as prescribed by the Stock Exchanges on application made by our Company to them for obtaining trading permission.

Eligibility Criteria

There being no initial public offering or rights issue, the eligibility criteria prescribed under the SEBI ICDR Regulations are not applicable. However, an application seeking relaxation from the applicability of Rule 19(2)(b) of SCRR was made to SEBI through BSE and SEBI has granted such relaxation vide its letter no. SEBI/HO/CFD/DIL-2/AM/GB/2020/11586-1 dated July 10, 2020. Our Company has submitted this Information Memorandum, containing information about our Company, making disclosures in line with the disclosure requirement for public issues, as applicable, to the BSE and the NSE. It shall be made available to the public through the respective websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com. Our Company shall also make this Information Memorandum available on its website at www.borosil.com. Before commencement of trading, our Company shall also publish an advertisement in one English and one Hindi newspaper with nationwide circulation and one regional newspaper with wide circulation at the place where the registered office of the Company is located, containing details in accordance with the requirements set out in the SEBI Circular. The advertisement will draw a specific reference to the availability of this Information Memorandum on the website of our Company.

General Disclaimer from our Company

Our Company accepts no responsibility for statements made otherwise than in this Information Memorandum or in the advertisements to be published in terms of Annexure A Part III (A) para 2 sub-clause 5 of the SEBI Circular or any other material issued by, or at the instance of, our Company. Anyone placing reliance on any other source of information would be doing so at his or her own risk. All information shall be made available by our Company to the public at large and no selective or additional information would be available for a section of investors in any manner.

CAPITAL STRUCTURE

Equity Share Capital

A. Equity Share Capital of our Company prior to the Scheme

| Particulars | Aggregate nominal value (₹) |
|--|-----------------------------|
| Authorized share capital 27,00,00,000 Equity Shares of ₹ 1/- each | 27,00,00,000.00 |
| Issued, subscribed and paid-up share capital 25,75,00,000 Equity Shares of ₹ 1/- each | 25,75,00,000.00 |

B. Equity Share Capital of our Company post Scheme

| Particulars | Aggregate nominal value (₹) |
|--|-----------------------------|
| Authorized Capital 27,00,00,000 Equity Shares of ₹ 1/- each | 27,00,00,000.00 |
| Issued, subscribed and paid-up share capital 11,40,59,537 Equity Shares of ₹ 1/- each | 11,40,59,537.00 |

Note: The post Scheme capital structure is as on date of this Information Memorandum.

Notes to the Capital Structure

1. Equity share capital history of our Company

The history of the equity share capital of our Company is provided in the following table:

| Date of Allotment/ Cancellation | No. of Shares | Face Value (₹) | Issue Price (₹) | Cumulative No. of Shares | Nature of Allotment | Form of consideration |
|------------------------------------|---|----------------|-----------------|--------------------------|---|----------------------------|
| November 25, 2010 | 10,000 | 10/- | 10/- | 10,000 | Subscribers to the Memorandum | Cash |
| May 30, 2011 | 9,19,595 | 10/- | 20/- | 9,29,595 | Further issue to relatives and friends to finance the cost of the project | Cash |
| February 25, 2012 | 10,000 | 10/- | 30/- | 9,39,595 | Further issue to relatives and promoters | Cash |
| March 24, 2012 | 9,39,595 | 10/- | 10/- | 18,79,190 | Bonus issue | Bonus |
| March 26, 2012 | 31,20,810 | 10/- | 10/- | 50,00,000 | Further issue to relatives and promoters | Cash |
| December 28, 2012 | 1,02,50,000 | 10/- | 10/- | 1,52,50,000 | Further issue of shares | Cash |
| December 26, 2013 | 70,00,000 | 10/- | 10/- | 2,22,50,000 | Conversion of loan into equity | Other than cash |
| May 20, 2015 | 26,00,000 | 10/- | 10/- | 2,48,50,000 | Rights issue | Cash |
| June 9, 2015 | 9,00,000 | 10/- | 10/- | 2,57,50,000 | Rights issue | Cash |
| June 29, 2018 | <i>The Face value of the Equity Shares of the Company was changed from ₹ 10/- per equity share to ₹ 1/- per equity shares</i> | | | | | |
| February 12, 2020 | 25,75,00,000 (Cancelled) | 1/- | - | (0) | Cancelled under the Scheme | Cancelled under the Scheme |

| Date of Allotment/ Cancellation | No. of Shares | Face Value (₹) | Issue Price (₹) | Cumulative No. of Shares | Nature of Allotment | Form of consideration |
|--|----------------------|---------------------------|----------------------------|-------------------------------------|--|----------------------------------|
| March 13, 2020 | 11,40,59,537 | 1/- | N.A. | 11,40,59,537 | Pursuant to Scheme of Amalgamation & Arrangement | Other than cash |

2. Equity Shares issued for consideration other than cash or out of revaluation reserves

Except as stated below, our Company has not issued any equity shares for consideration other than cash:

| Date of allotment | Number of equity shares | Face value (₹) | Issue price per Equity Share (₹) | Reason/ Nature of allotment | Details of benefits accrued to the Company, if any |
|--------------------------|--------------------------------|---------------------------|---|---|---|
| March 24, 2012 | 9,39,595 | 10/- | 10/- | Bonus | - |
| March 13, 2020 | 11,40,59,537 | 1/- | Not Applicable | Pursuant to Scheme of Amalgamation and Arrangement* | - |

*For further details of the Scheme, see "Scheme of Amalgamation and Arrangement" on page 74.

Our Company has not issued any Equity Shares out of its revaluation reserves since incorporation.

3. **Shareholding pattern of our Company prior and post Scheme**

(a) *The shareholding pattern of our Company prior to the allotment of Equity Shares under the Scheme is as under:*

| Category (I) | Category of shareholder (II) | Number of shareholders (III) | Number of fully paid up equity shares held (IV) | Number of Partly paid-up equity shares held (V) | Number of shares underlying Depository Receipts (VI) | Total number of shares held (VII) = (IV)+(V)+(VI) | Shareholding as a % of total number of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2) | Number of Voting Rights held in each class of securities (IX) | | | Number of shares Underlying Outstanding convertible securities (including Warrants) (X) | Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI) = (VII)+(X) As a % of (A+B+C2) | Number of Locked in shares (XII) | | Number of Shares pledged or otherwise encumbered (XIII) | | Number of equity shares held in dematerialized form (XIV) | |
|--------------|--------------------------------|------------------------------|---|---|--|---|--|---|------------------|---------------------|---|--|----------------------------------|------------|---|------------|---|---------------------------------|
| | | | | | | | | Number of Voting Rights | | | | | Total as a % of (A+B+C) | Number (a) | As a % of total Shares held (b) | Number (a) | | As a % of total Shares held (b) |
| | | | | | | | | Class eg: Equity Shares | Class eg: Others | Total | | | | | | | | |
| (A) | Promoter and Promoter Group | 7 | 25,75,00,000 | - | - | 25,75,00,000 | 100 | 25,75,00,000 | - | 25,75,00,000 | 100 | - | - | - | - | - | 5 | |
| (B) | Public | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| (C) | Non Promoter-Non Public | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| (C1) | Shares underlying DRs | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| (C2) | Shares held by Employee Trusts | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| | Total | 7 | 25,75,00,000 | - | - | 25,75,00,000 | 100 | 25,75,00,000 | - | 25,75,00,000 | 100 | - | - | - | - | - | 5 | |

(b) The shareholding pattern of our Company post allotment of Equity Shares under the Scheme is as under:

The table below presents the shareholding pattern of our Company as on the date of this Information Memorandum.

| Category (I) | Category of shareholder (II) | Number of shareholders (III) | Number of fully paid up equity shares held (IV) | Number of Partly paid-up equity shares held (V) | Number of shares underlying Depository Receipts (VI) | Total number of shares held (VII) = (IV)+(V)+(VI) | Shareholding as a % of total number of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2) | Number of Voting Rights held in each class of securities (IX) | | | Number of shares Underlying Outstanding convertible securities (including Warrants) (X) | Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI) = (VII)+(X) As a % of (A+B+C2) | Number of Locked in shares (XII) | | Number of Shares pledged or otherwise encumbered (XIII) | | Number of equity shares held in dematerialized form** (XIV) | |
|--------------|--------------------------------|------------------------------|---|---|--|---|--|---|------------------|--------------|---|--|----------------------------------|------------|---|------------|---|---------------------------------|
| | | | | | | | | Number of Voting Rights | | | | | Total as a % of (A+B+C) | Number (a) | As a % of total Shares held (b) | Number (a) | | As a % of total Shares held (b) |
| | | | | | | | | Class eg: Equity Shares | Class eg: Others | Total | | | | | | | | |
| (A) | Promoter and Promoter Group | 11* | 8,04,10,758 | - | - | 8,04,10,758 | 70.50 | 8,04,10,758 | | 8,04,10,758 | 70.50 | - | - | | | | | 7,27,96,317 |
| (B) | Public | 60,493 | 33,64,87,79 | - | - | 3,36,48,779 | 29.50 | 3,36,48,779 | | 3,36,48,779 | 29.50 | - | - | 0 | 0.00 | | | 3,02,41,067 |
| (C) | Non Promoter-Non Public | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (C1) | Shares underlying DRs | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (C2) | Shares held by Employee Trusts | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | Total | 60,504 [#] | 11,40,59,537 | - | - | 11,40,59,537 | 100.00 | 11,40,59,537 | | 11,40,59,537 | 100.00 | - | - | 0 | 0.00 | | | 10,30,37,384 |

* One Promoter doesn't hold any equity share.

[#]Number of shareholders mentioned above as 60,504 are after consolidation of holding on the basis of PAN of 1st shareholder for preparation of shareholding pattern. However, the Company was having 61,706 shareholders as on July 10, 2020.

4. **Major Shareholders of our Company two years prior to date of this Information Memorandum:**

Set forth below is a list of Shareholders holding 1% or more of the paid-up share capital of our Company, on a fully diluted basis as of two years prior to date of this Information Memorandum:

| S. No. | Name of the Shareholder | Number of Equity Shares Held | % of the share capital |
|--------|---|------------------------------|------------------------|
| 1. | Borosil Renewables Limited (Formerly Borosil Glass Works Limited) | 2,57,49,999 | 99.99 |
| | Total | 2,57,49,999 | 99.99 |

5. **Major shareholders of our Company one year prior to the date of this Information Memorandum**

Set forth below is a list of Shareholders holding 1% or more of the paid-up share capital of our Company, on a fully diluted basis as of one year prior to date of this Information Memorandum:

| S. No. | Name of the Shareholder | Number of Equity Shares Held | % of the share capital |
|--------|---|------------------------------|------------------------|
| 1. | Borosil Renewables Limited (Formerly Borosil Glass Works Limited) | 25,74,99,985 | 99.99 |
| | Total | 25,74,99,985 | 99.99 |

6. **Major shareholders of our Company 10 days prior to the date of this Information Memorandum:**

Set forth below is a list of Shareholders holding 1% or more of the paid-up share capital of our Company, on a fully diluted basis as of 10 days prior to date of this Information Memorandum:

| S. No. | Name of the Shareholder | Number of Equity Shares Held | % of the share capital |
|--------|--|------------------------------|------------------------|
| 1. | Rekha Kheruka | 1,64,31,587 | 14.41 |
| 2. | Kiran Kheruka | 1,64,02,366 | 14.38 |
| 3. | Bajrang Lal Kheruka | 1,38,68,050 | 12.16 |
| 4. | Pradeep Kumar Kheruka | 1,32,33,662 | 11.60 |
| 5. | Croton Trading Private Limited | 1,30,87,339 | 11.47 |
| 6. | Gujarat Fusion Glass LLP | 31,36,404 | 2.75 |
| 7. | Investor Education and Protection Fund Authority | 28,07,574 | 2.46 |
| 8. | Government Pension Fund Global | 20,39,120 | 1.79 |
| 9. | Shreevar Kheruka | 19,51,747 | 1.71 |
| 10. | Spartan Trade Holdings LLP | 11,47,313 | 1.01 |
| | Total | 8,41,05,162 | 73.74 |

7. **Major shareholders of our Company as on the date of this Information Memorandum**

Set forth below is a list of Shareholders holding 1% or more of the paid-up share capital of our Company, on a fully diluted basis as on date of this Information Memorandum:

| S. No. | Name of the Shareholder | Number of Equity Shares Held | % of the share capital |
|--------|--|------------------------------|------------------------|
| 11. | Rekha Kheruka | 1,64,31,587 | 14.41 |
| 12. | Kiran Kheruka | 1,64,02,366 | 14.38 |
| 13. | Bajrang Lal Kheruka | 1,38,68,050 | 12.16 |
| 14. | Pradeep Kumar Kheruka | 1,32,33,662 | 11.60 |
| 15. | Croton Trading Private Limited | 1,30,87,339 | 11.47 |
| 16. | Gujarat Fusion Glass LLP | 31,36,404 | 2.75 |
| 17. | Investor Education and Protection Fund Authority | 28,07,574 | 2.46 |

| | | | |
|-----|--------------------------------|--------------------|--------------|
| 18. | Government Pension Fund Global | 20,39,120 | 1.79 |
| 19. | Shreevar Kheruka | 19,51,747 | 1.71 |
| 20. | Spartan Trade Holdings LLP | 11,47,313 | 1.01 |
| | Total | 8,41,05,162 | 73.74 |

8. **Details of Equity Shares held by our Directors and Key Managerial Personnel**

Except as stated below, there are no other Directors or Key Managerial Personnel who hold Equity Shares in our Company as on the date of this Information Memorandum:

| S. No. | Name of Director / Key Managerial Personnel | Number of shares |
|--------|---|--------------------|
| 1. | Mr. Pradeep Kumar Kheruka | 1,32,33,662 |
| 2. | Mr. Shreevar Kheruka | 19,51,747 |
| 3. | Mr. Rajesh Kumar Chaudhary : shares as Individual : shares as Karta of HUF | 600 25,900 |
| 4. | Mr. Anand Mahendra Sultania : shares as Individual : shares as Karta of (HUF) | 80 500 |
| | Total | 1,52,12,489 |

9. **Shareholding of our Promoters**

As on the date of this Information Memorandum, our Promoters and members of our Promoter Group hold 8,04,10,758 Equity Shares, equivalent to 70.50% of the issued, subscribed and paid-up Equity Share capital of our Company. Pursuant to the Scheme, our Promoters Mr. Bajrang Lal Kheruka, Mr. Pradeep Kumar Kheruka and Mr. Shreevar Kheruka hold individually, 1,38,68,050 Equity Shares, 1,32,33,662 Equity Shares and 19,51,747 Equity Shares, amounting to 12.16%, 11.60% and 1.71% of the issued, subscribed and paid-up Equity Share capital of our Company, respectively.

a. **Build-up of our Promoters shareholding in our Company**

Set forth below is the build-up of the shareholding of our Promoters since incorporation of our Company:

| Name of the Promoter | Date of allotment/ Transfer | Nature of allotment/ Transfer | No. of Equity Shares | Cumulative number of shares | Nature of consideration | Face value per Equity Share (₹) | Issue Price/ Transfer Price per Equity Share (₹) | Percentage of the pre-Scheme capital (%) | Percentage of the Post-Scheme capital (%) |
|--|---|---|----------------------|-----------------------------|-------------------------|---------------------------------|--|--|---|
| Mr. B. L. Kheruka | March 13, 2020 | Equity shares allotted under the Scheme | 1,38,68,050 | 1,38,68,050 | N.A. | 1/- | N.A.* | 12.16 | 12.16 |
| Mr. Pradeep Kumar Kheruka | March 13, 2020 | Equity shares allotted under the Scheme | 1,32,33,662 | 1,32,33,662 | N.A. | 1/- | N.A.* | 11.60 | 11.60 |
| Mr. Shreevar Kheruka (As Nominee of Borosil Glass Works Limited) | January 28, 2016 | Transfer | 1 | 1 | Cash | 10/- | 10.00 | 0.00 | 0.00 |
| June 29, 2018 | <i>The Face value of the Equity Shares of the Company was changed from ₹10/- per equity share to ₹1/- per equity shares</i> | | | | | | | | |
| Mr. Shreevar Kheruka (As Nominee of Borosil Glass Works Limited) | February 12, 2020 | Cancelled under the Scheme | (10) | 0 | N.A. | 1/- | N.A.** | 0.00 | 0.00 |
| Mr. Shreevar Kheruka | March 13, 2020 | Equity shares allotted under the Scheme | 19,51,747 | 19,51,757 | N.A. | 1/- | N.A.* | 1.71 | 1.71 |

*Shares allotted pursuant to the Scheme

**Shares cancelled pursuant to the Scheme

All of the Equity Shares held by our Promoters are fully paid up and none of such Equity Shares have been pledged in any manner.

10. Details of Equity Shares held by the members of our Promoter Group:

| Sr. No. | Name of the member of the Promoter Group | Number of shares | Percentage of the paid-up Equity Share capital (in %) |
|--------------|--|--------------------|---|
| 1. | Rekha Kheruka | 1,64,31,587 | 14.41 |
| 2. | Kiran Kheruka | 1,64,02,366 | 14.38 |
| 3. | Croton Trading Private Limited | 1,30,87,339 | 11.47 |
| 4. | Gujarat Fusion Glass LLP | 31,36,404 | 2.75 |
| 5. | Spartan Trade Holdings LLP | 11,47,313 | 1.01 |
| 6. | Borosil Holding LLP | 9,18,179 | 0.80 |
| 7. | Associated Fabricators LLP | 2,34,111 | 0.21 |
| 8. | Sonargaon Properties LLP | NIL | NIL |
| Total | | 5,13,57,299 | 45.03 |

11. **Employee Stock Option Schemes of the Company**

The Board of Directors of the Company has approved 'Borosil Limited – Special Purpose Employee Stock Option Plan 2020' under Clause 30 of the Composite Scheme of Amalgamation and Arrangement. The said Plan has been implemented.

12. Except for the allotment of the Equity Shares pursuant to the Scheme, no Equity Shares have been issued pursuant to any other scheme approved under Sections 391-394 of the Companies Act, 1956 or Sections 230 to 232 of the Companies Act, 2013.
13. As on the date of the Information Memorandum, our Company has framed a new scheme namely Borosil Limited – Employee Stock Option Scheme, 2020 in addition to employee stock option plan mentioned in point 11 above. As on the date of this Information Memorandum, there were 4,43,388 outstanding options issued under the plan mentioned in point 11 above. This apart, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments into Equity Shares.
14. Our Company, our Directors and our promoters have not entered into any buy-back, standby or similar arrangements to purchase equity shares of the Company from any person.
15. There shall be only one denomination of Equity Shares of our Company, subject to applicable regulations and our Company shall comply with such disclosure and accounting norms, specified by SEBI from time to time.
16. The members of the Promoter Group of our Company and/or our Directors and their relatives, their relatives and associates and the directors of our Company have not purchased or sold or financed, directly or indirectly, any Equity Shares in the six months immediately preceding the date of filing this Information Memorandum.
17. There are/have been no financing arrangements whereby any member of our Promoter Group and/or our Directors and their relatives have financed the purchase by any other person of securities of our Company in the six months immediately preceding the date of filing this Information Memorandum.
18. There shall be no further issue of capital by our Company whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of approval of the Scheme till listing of the Equity Shares allotted as per the Scheme.
19. Our Company has 61,706 Equity Shareholders as on date of filing of this Information Memorandum.
Note: After consolidation of holding on the basis of PAN of 1st shareholder for preparation of shareholding pattern the number of shareholders comes down to 60,504.

STATEMENT OF TAX BENEFITS



STATEMENT OF TAX BENEFITS

The Board of Directors
Borosil Limited (Formerly known as Hopewell Tableware Limited)
Mumbai

1. This report is issued in accordance with the terms of arrangement letter dated 27th February, 2020 executed between us and Company for the purpose of proposed listing of equity shares of face value of Re. 1/- each by Borosil Limited (Formerly known as Hopewell Tableware Limited) (the "Company"), pursuant to Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended.
2. A statement containing possible direct special tax benefits available to the Company and its shareholders under the Income tax Act, 1961 (read with income tax rules, circulars, notifications) as amended by the Finance Act, 2019 (hereinafter referred to as the "Income Tax Regulations") has been prepared by the management of the Company, which we have initialed for identification purposes only.

Management's Responsibility

3. The preparation of the Statement is the responsibility of the Management of the Company. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Statement and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances. The management is also responsible for identifying and ensuring that the Company complies with the laws and regulations applicable to its activities.
4. The Management is also responsible for ensuring adherence that the details in the Statement are correct.

Independent Auditor's Responsibility

5. We conducted our examination of the Statement in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) (the "Guidance Note") issued by the Institute of Chartered Accountants of India (ICAI) and Standards on Auditing specified under Section 143(10) of the Companies Act 2013. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
6. It is our responsibility to report whether the Statement prepared by the Company, presents, in all material respects, the possible direct special tax benefits available to the Company and the shareholders of the Company, in accordance with the Income Tax Regulations as at the date of our report.
7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

Inherent Limitations

8. We draw attention to the fact that the Statement includes certain inherent limitations that can influence the reliability of the information.

Several of the benefits are dependent on the Company, or its shareholders fulfilling the conditions prescribed under the relevant provisions of the tax laws. Hence, the ability of the Company, or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which may or may not be fulfilled. The benefits discussed in the accompanying statement are not exhaustive.

The Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation.

Head Office: 814-815, Tulsiani Chambers, 212, Nariman Point, Mumbai - 400 021, India. Tel.: + 91 22 3022 8509 Fax: + 91 22 3022 8509.
URL: www.phd.ind.in



Further, we give no assurance that the revenue authorities/ courts will concur with our views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes.

Opinion

9. In our opinion, the Statement prepared by the Company presents, in all material respects, the possible direct special tax benefits available to the Company and the shareholders of the Company, in accordance with the Income Tax Regulations as at the date of our report.
10. Considering the matter referred to in paragraph 8 above, we are unable to express any opinion or provide any assurance as to whether:
 - ✓ the Company or Shareholders will continue to obtain these benefits in future; or
 - ✓ the conditions prescribed for availing the benefits have been or would be met with.
11. The contents of the enclosed statement are based on information and explanations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.

Restriction on Use

12. This certificate has been issued as per the terms of letter as referred above in connection with the proposed listing of equity shares of the Company and may accordingly be included in the Information Memorandum, furnished as required to the Securities and Exchange Board of India, the National Stock Exchange of India Limited and the BSE Limited, and should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For Pathak H. D. & Associates LLP
Chartered Accountants
Firm Registration Number: 107783W/W100593


Gyandeo Chaturvedi
Partner
Membership No: 46806
UDIN :- 20046806AAAAAC5608



Place: Mumbai
Date: 06.05.2020

Encl.: n/a

Continuation sheet...

BOROSIL®

Borosil Limited

(Formerly known as Hopewell Tableware Limited)

CIN: ~~U00009000000000000000~~ U00009000000000000000 US8100MH2010PLC262722

Registered & Corporate Office:

1101, Crescent, G-Block, Opp. MCA Club, Bandra Kurla Complex,

Bandra (E), Mumbai - 400 051, India.

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**STATEMENT OF POSSIBLE DIRECT SPECIAL TAX BENEFITS AVAILABLE TO
COMPANY AND EQUITY SHAREHOLDERS HOLDERS**

UNDER THE INCOME TAX ACT, 1961 ("THE ACT")

I. Special Tax benefits available to the Company

There are no special benefits accruing to the Company.

II. Special tax benefits available to Shareholders

There are no special benefits accruing to the shareholders.

NOTES:

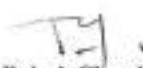
The above statement of Direct Tax Benefits sets out the possible tax benefits available to the Company and its shareholders under the current tax laws presently in force in India.

- a. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation.
- b. We have not commented on the taxation aspect under any law for the time being in force, as applicable, of any country other than India. Each investor is advised to consult its own tax consultant for taxation in any country other than India.
- c. The above statement covers only above-mentioned tax laws benefits and does not cover any indirect tax law benefits under any other law.

The Statement of tax benefits enumerated above is as per the Income Tax Act, 1961 as amended by the finance Act 2019.

For Borosil Limited

(Formerly known as Hopewell Tableware Limited)


Rajesh Chaudhary
Whole-time Director
DIN: 07425111

Place: Mumbai
Date: 5th March, 2020





SECTION V- ABOUT US

INDUSTRY OVERVIEW

You should read the following overview of Industry together with the risk factors and the more detailed information about us and our financial results included elsewhere in this Information Memorandum.

All information in this section is sourced from the CARE Advisory Research Report. The CARE Advisory Research Report is subject to the disclaimer set out in “Certain Conventions, Currency of Presentation, Use of Financial Information – Industry and Market Data” on page 8. All forward-looking statements, estimates and projections in this section are CARE Advisory Research’s forward looking statements, estimates and projections. While we have taken reasonable action to ensure that information from the CARE Advisory Research Report has been reproduced in its proper form and context, none of our Companies and any other person associated with the Issue, has independently verified this information and takes any responsibility for the data, projections, forecasts, conclusions or any other information contained in this section. Industry sources and publications are also prepared on information as on specific dates and may no longer be current or reflect market trends. Accordingly, investors should not place undue reliance on, or base their investment decision on this information. Investors to also note that though the near-term view of the industry has hampered because of COVID-19 pandemic to some extent, we believe that the long term Industry overview shall remain more or less the same.

1. ECONOMIC OUTLOOK

1.1. Global Economy

Global growth for the year 2019 is estimated to be 2.9%. The same is expected to improve to 3.3% in 2020 and 3.4% in 2021, as per The World Bank, World Economic Outlook Update – January 2020. Growth for advanced economies is projected to remain constant at 1.6% in 2020 and 2021, while emerging market and developing economies are projected to experience a growth pick-up from 3.7% in 2019 to 4.6% 2021.

Summary of World Economic Outlook Projections is given below

| | (in %) | | |
|--|--------|-------|-------|
| | 2019e | 2020p | 2021p |
| World | 2.9 | 3.3 | 3.4 |
| Advanced Economies | 1.7 | 1.6 | 1.6 |
| United States | 2.3 | 2.0 | 1.7 |
| Euro Area | 1.2 | 1.3 | 1.4 |
| Japan | 1.0 | 0.7 | 0.5 |
| United Kingdom | 1.3 | 1.4 | 1.5 |
| Canada | 1.5 | 1.9 | 2.4 |
| Other Advanced Economies* | 2.6 | 1.6 | 2.0 |
| Emerging market and developing economies (EMDEs) | 3.7 | 4.4 | 4.6 |
| Emerging and Developing Asia | 5.6 | 5.8 | 5.9 |
| China | 6.1 | 6.0 | 5.8 |
| India** | 4.8 | 5.8 | 6.5 |
| ASEAN-5*** | 4.7 | 4.8 | 5.1 |
| Emerging and Developing Europe | 1.8 | 2.6 | 2.5 |
| Latin America and Caribbean | 0.1 | 1.6 | 2.3 |
| Middle East and Central Asia | 0.8 | 2.8 | 3.2 |
| Sub-saharan Africa | 3.3 | 3.5 | 3.5 |

Note: p- Projections

* Excludes the Group of Seven (Canada, France, Germany, Italy, Japan, United Kingdom, United States) and euro area countries

** For India, data and forecasts are presented on a fiscal year basis and GDP from 2011 onward is based on GDP at market prices with FY 11-12 as a base year.

*** Indonesia, Malaysia, Philippines, Thailand, Vietnam

(Source: World Economic Outlook update-January 2020 as published by IMF)

In the United States, Growth in 2019 is expected to be 2.3%, moderating to 2.0% in 2020 and further to 1.7% in 2021. The moderation reflects a return to a neutral fiscal stance and anticipated waning support from further loosening of financial conditions.

Growth rates have been marked down for many advanced economies, notably for Euro Area countries where it is expected to drop to 1.2% in the year 2019 from 1.9% in the year 2018 mainly due to weaker growth in foreign demand and a drawdown of inventories. The growth is expected to recover in the year 2020 with estimation of 1.3% and 1.4% in 2021. Projected improvements in external demand are expected to support the anticipated growth.

Emerging and Developing Asia remains the main engine of the world economy, but growth is softening gradually. The growth markdown largely reflects a downward revision to India's projection, where domestic demand has slowed more sharply than expected amid stress in the non-bank financial sector and a decline in credit growth.

The strengthening of growth in 2020 and beyond in India is the driving factor behind the forecast of an eventual global pickup. India's economy is set to grow at 5.8% in 2020, picking up to 6.5% in 2021 which is double of which is near the double of the growth projected for the world of 3.3% and 3.4% respectively.

1.2. Indian Economy outlook

As per IMF, growth in India is projected to be 5.8% in 2020 and 6.5% in 2021. The Growth will be supported by the lagged effects of monetary policy easing, a reduction in corporate income tax rates, recent measures to address corporate and environmental regulatory uncertainty, and government programs to support consumption as detailed below:

The government made a flurry of policy announcements in the past two months to boost demand and supply which includes liberalization of FDI norms for select sectors; rollback of recently introduced and much debated tax surcharge on foreign portfolio investors.

Financial Restructuring: The ₹ 70,000 crores of upfront capital infusion in public sector banks (PSBs) and the merger of 10 PSBs to form four larger banks are likely to infuse capital into banks, improve liquidity in the economy, and enhance their lending capacity.

Sectoral reforms: Several reforms have been announced to boost the real estate, auto, and export industries, among others.

India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025 owing to shift in consumer behavior and expenditure pattern.

2. EVOLUTION OF TABLEWARE INDUSTRY

First ever tableware was the green clayware. The first unit in India was attempted in early part of 19th century in Kolkata. Bengal Potteries - the first organised unit was established in 1955 in Kolkata with 200 kg capacity per day. In 1973-1974 Hitkari Pottery started manufacturing bone china tableware using Indian raw materials in down-draught kiln and production was 2 TPD (Tonnes per Day).

Porcelain tableware is very famous worldwide. But in India it doesn't grow. In 1976, Nalanda Ceramics started porcelain tableware with Japanese collaboration. This project was unsuccessful. Bharat Potteries Ltd. also tried, to make porcelain wares in their plant at Jaipur with technical consultancy from very famous Mr. Brian Harpar. But they also failed to develop quality product due to Non availability of proper machineries and raw material.

In 1834 a German scientist, first isolated melamine as a colorless, crystalline compound in a lab. Not having a practical use for the substance at the time, the experiments didn't progress to anything concrete. It wasn't until the late 1930s, when the cost of melamine in its raw form dropped to its lowest levels that manufacturers began to consider practical applications for the material. Melamine has been used to make plates, cups, bowls, cafeteria trays, serving utensils, coasters and more since the manufacturing of plastic household items began in the late 1930s. In the mid-40s, American Cyanamid hired the industrial designer Russel Wright to design melamine dinnerware. Wright's bestselling melamine dinnerware design was the Residential collection released in 1953. Melamine dishes then was preferred as opposed to traditional ceramic dinnerware, and so it continued to be popular into the 1970s before the Opal ware was introduced.

Opal glass started in Venice, Italy in 16th Century. In India, La Opala started commercial production of Opal glass almost 25 years back in Madhupur, Bihar. It was manual pressing technology. Notable names are diplomat, Vicopal and Alembic Glass. But the life span of these projects was very short. In 2011, Hopewell Tableware started their Opal Glass project which subsequently taken over by Borosil and renamed its brand as Larah.

3. OVERVIEW OF GLASS INDUSTRY

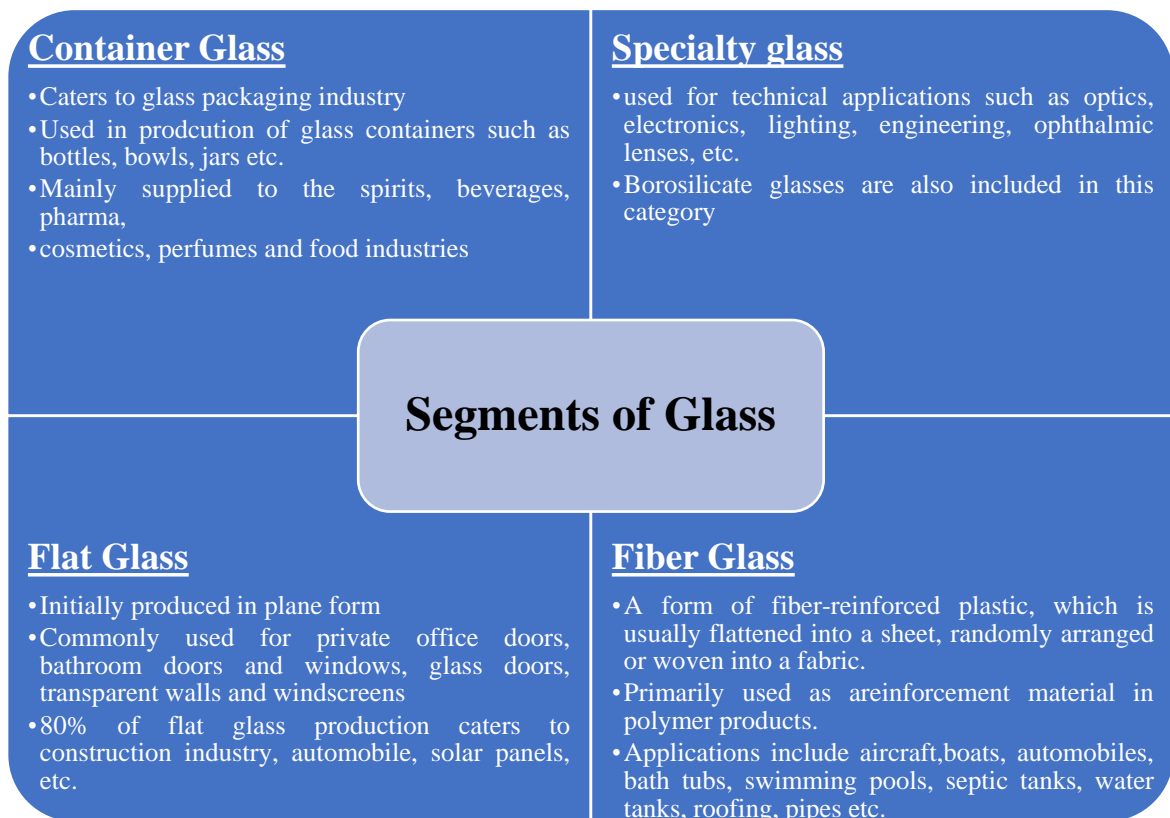
3.1. Glass Industry Structure

Growth in global glass market is significantly dependent on the growth of building construction sector, automobiles manufacturing and the food and beverage industry. Glass is one of the most widely used end user products in daily households.

3.2. Glass Industry Segments

India's commercial glass market is segmented by type and by industry. On the basis of type, it is segmented into container glass, fiber glass, flat glass and specialty glass, out of which, container glass is anticipated to have major share of India commercial glass market on account of increased awareness for health and hygiene and increasing use of glass containers in contrast to plastic containers among the consumers. On the basis of industry, it is segmented into automotive, architectural and food and beverage industry, out of which, architectural industry hold the major share and is projected to witness highest CAGR over the forecast period. This can be attributed to diverse functions and durability of commercial glass as a building material. Further, the demand of commercial glass is anticipated to grow significantly in automobile sector on the back of increased number of cars manufactured in India. Moreover, the food and beverage is expected to account for the largest share in the market during next four to five years on the back of increasing awareness about safety and hygiene of packaging material among the end users and the use of glass as containers.

Four main segments of glass industry



(a) Container Glass Industry

This is one of the largest segments in the glass sector and comprises of glass packaging for beverages, food, perfumes and pharmaceuticals. It is also used in production of consumer ware items like bottles, bowls, jars etc.

(b) Specialty Glass Industry

Specialty glass is mainly used for technical applications such as optics, electronics, lighting, engineering, ophthalmic lenses, etc. Borosilicate glasses are also included in this category.

(c) Flat Glass

This segment comprises of sheet plate float glass for residential and commercial construction, rolled glass, cast glass and other flat glasses which are used mainly for architectural and automotive applications. Flat glass, commonly called float glass after the process by which most of it is made, plays a dominate role in today’s building construction and vehicles manufacturing industries. Since the development of the float glass process and thin film coating technology, flat glass has remained the transparent material of choice for automotive and construction applications.

(d) Fibre Glass

Fibre glass consists of thin filaments of glass fibre that are used primarily as reinforcement material in polymer products. The resultant composite is called Fibre Reinforced Polymer (FRP) or Glass Reinforced Plastic (GRP), commonly referred to as fibre glass. The products in this category also include fiberglass (glass wool) insulation for buildings, roofing and panels.

3.3. Production Data for Glass Industry

| Year | Production | Production |
|---------|--------------------|-------------|
| | Glass sheet | Fiber glass |
| | '000 square meters | Tonnes |
| 2013-14 | 128,448.00 | 90,776.80 |
| 2014-15 | 91,427.00 | 95,072.20 |
| 2015-16 | 86,959.70 | 112,282.00 |
| 2016-17 | 90,292.30 | 122,152.70 |
| 2017-18 | 87,383.40 | 113,554.60 |
| 2018-19 | 91,748.10 | 116,743.30 |

(Source: CMIE)

As can be noticed from the above, production of Glass Sheet has declined at CAGR of -7% over 6 years from FY 13-14 to FY 18-19 mainly because of its user industry- construction witnessed a decline in new business orders. The Glass Sheet production is expected to increase at nominal CAGR of 0.79% over the period FY 18-19 to FY 23-24, as per CMIE.

Production of Fibre glass and Glassware has been increasing at CAGR of 5% over the period FY 13-14 to FY 18-19. The same is projected by CMIE to grow at CAGR of 1.7% over the period FY 18-19 to FY 23-24.

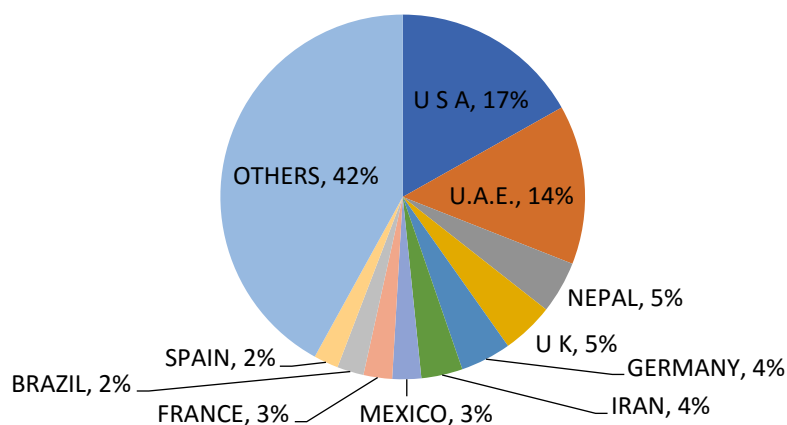
3.4. Trades in Glass and Glassware Industry

(a) Exports

Exports of Glass & Glassware in India increased to ₹ 66,553 million in 2019 from ₹ 46,365 Million in 2018, ~43% rise over last year. The CAGR for exports is projected to be 7% during the period FY 18-19 to FY23-24. (source: CMIE)

Following pie chart represents the percentage of exports to top 10 countries during FY 2018-19:

% of Exports for FY 18-19



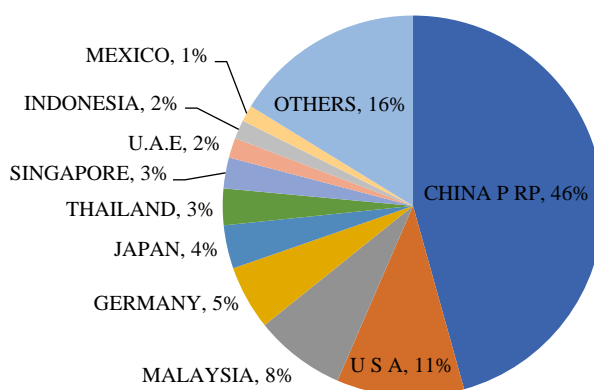
(Source: Ministry of Commerce)

(b) Imports

Imports of Glass and Glassware industry have risen by 18% from ₹ 80,247 million in FY 17-18 to ₹ 94,732 million. Nominal CAGR of 1.8% is forecasted by CMIE for the period FY 18-19 to FY 23-24. (source: CMIE)

Major imports were from China followed by U.S. as depicted below:

% of Imports during FY 18-19



(Source: Ministry of Commerce)

3.5. Outlook for Glass Industry

Most varieties of glass are likely to witness flat growth in production in 2020-21. Real estate, automobiles, packaging and telecom are the major user industries of glass. While glass demand is expected to witness some traction from real estate and packaging industries, sluggish demand for glass from automobiles and telecom sector will impact glass output during 2020-21.

India commercial glass market is anticipated to witness significant opportunities and is estimated to grow at a CAGR of around 12% over the forecast period i.e. 2019-2027 as per research nester.

Fueled by growth in sectors like real estate, infrastructure, retail, automotive and food and beverages, the country's glass industry is expected to register good demand from its user industries, giving a boost to sales and production volumes.

4. OVERVIEW ON GLASSWARE AND CONSUMERWARE INDUSTRY

4.1. Tableware Segment

A) Global Tableware Market

According to Grand View Research, the global tableware market size was valued at USD 40.1 billion in 2018 and is expected to expand at a CAGR of 6.0% over the forecast period ending 2025. Economic growth in emerging countries and development of attractive tableware are the primary factors driving this industry. Moreover, rising disposable income, changing lifestyle, and increasing number of houses are driving the demand for the product over the last few years and are expected to propel the market growth in the forecast period.

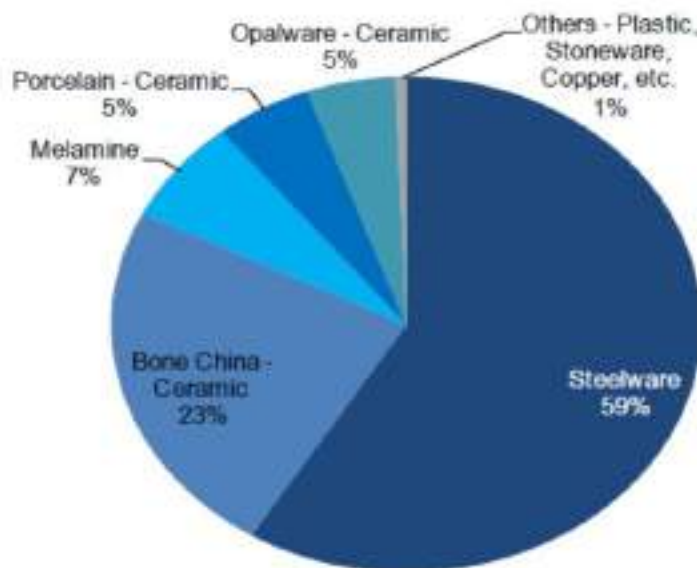
Furthermore, increasing urbanization and nuclear family is one of the prominent factors as it leads to change in purchasing behavior of the consumer group. Growing residential sector is also propelling the demand for the product.

B) Domestic Tableware Market

The Tableware's role has clearly evolved during the last decades: at first its purpose was merely functional, but currently it has become essential to the haute cuisine staging.

The domestic market for tableware products is estimated at ₹ 100,000 million in FY 2018 and has been growing at a steady rate in the past few years. The tableware market is fragmented with a large number of domestic as well as international brands being present in the market.

(i) Indian Tableware Market Segments



(Source: Nirmal Bang Institutional Equities Research)

India's tableware market is dominated by steel with 59% market share followed by bone china with 23% share. Melamine and Opalware account for 7% and 5% respectively.

(ii) **Market share of tableware segment Market share of tableware segment:**

| Segment | Size | FY18 |
|---|----------------|------------------|
| | (₹ in million) | Total mkt. share |
| Steelware | 60,000 | 59% |
| Bone China - Ceramic | 24,000 | 24% |
| Melamine | 7,000 | 7% |
| Porcelain - Ceramic | 5,400 | 5% |
| Opalware - Ceramic | 5,000 | 5% |
| Others - Plastic, Stoneware, Copper, etc. | 600 | 1% |
| Total tableware market size | 102,000 | 100% |

(Source: Nirmal Bang Institutional Equities Research)

Overall Tableware industry is expected to grow at CAGR of around 6% during the FY 18-19 to FY 23-24. Share of Steelware is expected to remain more than 50% though it may gradually get replaced with Glass based Tableware and Opalware considering the shift in consumer preferences and upgradation in lifestyle.

(iii) **Production Data for Glassware Industry**

Glassware forms around 34% of total tableware in India.

| Year | Production | % y-o-y growth |
|---------|--------------|----------------|
| | Glassware | |
| | ₹ in million | |
| 2013-14 | 31,860.60 | -4% |
| 2014-15 | 32,162.30 | 1% |
| 2015-16 | 34,151.80 | 6% |
| 2016-17 | 34,054.90 | 0% |
| 2017-18 | 34,246.60 | 1% |
| 2018-19 | 39,730.50 | 16% |

As can be noticed from the above, Glassware production has been increasing registering CAGR of 5% over the period FY 13-14 to FY 18-19 with major growth in FY 18-19 which was 16% over the FY 17-18. April-September 2019 saw production of glassware rise by 16 per cent over April-September 2018. The six months saw ₹ 21,034 million of glassware being produced.

The same is projected by CMIE to grow at CAGR of 5.7%, over the period FY 18-19 to FY 23-24.

(iv) **Opalware Segment**

Indian middle class has traditionally relied on stainless steel tableware for daily use while 'preserving' the more expensive ceramic, melamine or glassware for 'special occasions' or guests. This trend is now changing with rising income and the size of the opportunity is huge.

Opalware market is developing with easy availability of raw material and automation in technology provides the manufacturers add on advantage with respect to the quality of the products. Generally, following raw materials are used for manufacturing opalwares:

- Sand
- Borax
- Soda ash
- Alumina Hydrate
- Sodium Silico Fluoride
- Barium Carbonate
- Sodium Nitrate

- Cerium Oxide
- Fluorspar
- Soda Feldspar

These materials are available locally. Many players use hot end fully automated manufacturing process while some of the players work on partly automated manufacturing process.

According to the Annual Report of La- Opala RG Ltd. Market size of Opalware is estimated to be ₹ 5,000 million as on FY 17-18 which is growing at the rate of 12-14 percent. Assuming the CAGR of 15% for the period FY 18-19 to FY 23-24 with shift of consumer preference from Metalware to glassware, Opalware market may reach ₹ 11,500 million by FY 23-24.

Players Operating in Opalware Segments along with their market shares are given below:

| Sr. No. | Company Name | Revenue from Opalware (₹ in million) | % mkt share |
|---------|---|--------------------------------------|-------------|
| 1 | Laopala | 2,126 | 43% |
| 2 | Borosil – Larah | 1,021 | 20% |
| 3 | Cello | 473 | 9% |
| 4 | Others Bormioli Rocco, Luminarc, RAK Etc. | 850 | 17% |
| 5 | Unorganised players | 530 | 11% |
| | Total | 5,000 | 100% |

(Source: Nirmal Bang Institutional Equities Research)

Of the above, following are the manufacturers in Opalware Segment:

| Sr. No. | Company Name | Production Capacity MTPA |
|---------|-----------------|--------------------------|
| 1 | Laopala | 25,000 |
| 2 | Borosil - Larah | 14,600 |
| 3 | Cello | 18,250 |
| | Total | 57,850 |

(Source: Nirmal Bang Institutional Equities Research)

(v) **Glass based Tableware**

India's Tableware market consist of Glass based tableware which constitutes around ~30% of total tableware market. Market size of Glass Based Tableware market is estimated to be around ₹29,000 million for FY 18-19. The same is expected to grow with CAGR of 5% over the period FY 18-19 to FY 23-24 and would reach around ₹ 38,000 million by FY 23-24.

Players Operating in Glass based Tableware are:

| Sr. No. | Company's Name | Market share |
|---------|-------------------------|--------------|
| 1 | Yera | 10% |
| 2 | Ocean | 11% |
| 3 | Treo | 6% |
| 4 | Luminarc | 6% |
| 5 | Borosil | 2% |
| 6 | Laopala | 2% |
| 7 | Other organized players | 6% |
| 8 | Unorganised Imported | 16% |
| 9 | Unorganised Indian | 40% |

(Source: Industry sources)

(vi) Bakeware Industry:

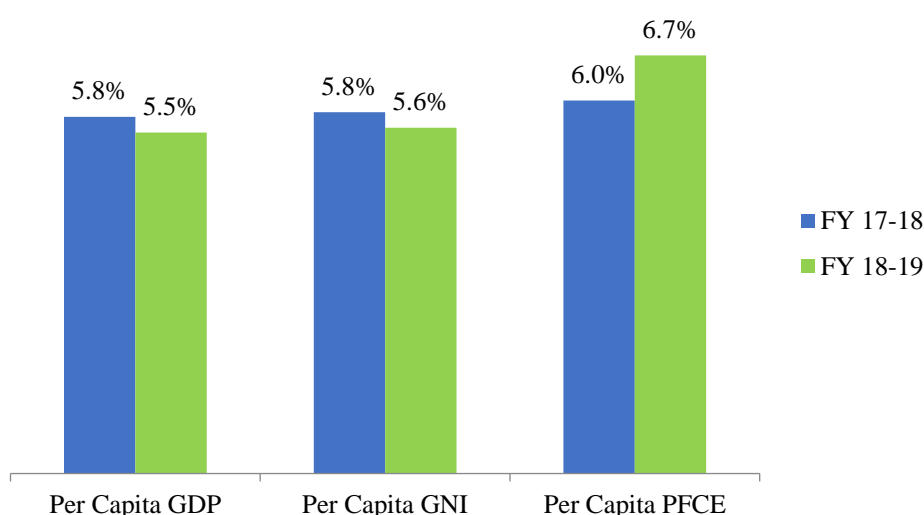
Bakeware being part of Glass based tableware-cookware where following players hold the major market share:

| Company's Name | Market share |
|----------------|--------------|
| Borosil | 35% |
| Treo | 28% |
| ARC | 14% |
| Yera | 7% |
| Others | 17% |

(Source: Industry sources)

C) Demand Drivers for Tableware Industry

(i) Growth in Per Capita GDP, Income and Final Consumption



(Source: MOSPI)

During the year FY 18-19, per capita GDP, income and private consumption have grown compared to previous FY 17-18 though growth rate has moderated slightly. It may be noted share of private consumption as % GDP has increased from 56.14% in FY 16-17 to 56.95% in FY 18-19 indicating an increasing share of private consumption in the country. This implies improvement in purchasing power of people which in turn would generate demand for premium products.

(ii) Increasing urbanization and nuclear families:

India's urban population is forecasted to grow to 590 million which is estimated to be 40% of the total population by 2030. The total number of households in India increased by 29% between 2001 and 2011. Compared to this, the increase in joint families were just 9%. As the nuclear family system has gained traction, the percentage of 'couple only' families has also increased. This shows the increase in nuclear families which drives the demand for house and household items.

(iii) Shift from metalware to glassware:

Traditionally, Indians have relied on metal-based utensils and tableware products as they are more sturdy and cheap. From using copper and brass (pital) in the pre-British era, Indians graduated to iron and then to stainless steel. Indian middle class has traditionally relied on stainless steel tableware for daily use while 'preserving' the more expensive ceramic, melamine or glassware

for 'special occasions' or guests. This trend is now changing with rising income and improving lifestyle.

(iv) Affordable luxury:

Retail pricing for opalware has declined to remain almost at par with steel ware and below decent quality bone china products.

(v) Superiority over alternatives:

Opalware is far superior to most alternative products present in the market, which, we believe is an important factor for its rising adoption among consumers. The demand for branded tableware in India should see significant growth because of aesthetic appeal, microwave-friendly characteristic and easy affordability. Opalware is compatible with microwave oven and offers better designs and colours.

(vi) Quality of Opalware:

Rising concerns over the harmful effect of plastics on humans, durability and usability in a microwave oven are key drawbacks that fail to get customer acceptance of Melamine and Plastic Products which drives demand for Opalware. Opalware is also a kind of a ceramic product, but it is more sturdy and chip-resistant as compared to traditional bone china, clay or porcelain products. It is cheaper than ceramic, easier to maintain/handle and lightweight in most cases.

D) Challenges for Tableware Industry

(i) Threat from substitutes (Stainless steel offerings):

Overall Tableware Industry is still dominated by Stainless Steel accounting for more than 50%. The trend is expected to continue in terms of highest contribution of Stainless Steel tableware amongst the other product.

(ii) Unhealthy competition from unorganised sector:

Presently, the opalware market is dominated by organized Players. However, Utensils and cutlery continued to be perceived as commodities by Indian consumers. Unbranded products are available at a huge discount compared to branded products. Among the few brands which do exist, economy brands doing better due to a huge base of middle-class consumers. Premium brands have found it easier to sell to institutional clients than retail consumers.

(iii) Anti-dumping duty removal in near future:

If antidumping Duty is removed, it may result in increase in imports at cheaper rate and providing threats to domestic players.

E) Government Initiatives for Tableware Industry:

(i) Reduction in rate of GST

GST rate on Table ware, kitchenware, other household articles were revised from 28% to 18% to revamp the hit due to GST. Lowered Goods and Service Tax is expected to narrow down pricing gap between organized and unorganized players. GST has also helped in bridging the gap as the indirect tax rate of 18% is lower than the previous rate of 28%.

(ii) Duties on imports

Custom Duties of around 29.8% on Tableware makes imported products 2x-2.5x expensive in India. Further, Anti-dumping Duties on tableware, makes price offered by domestic player, competitive.

(iii) Government schemes

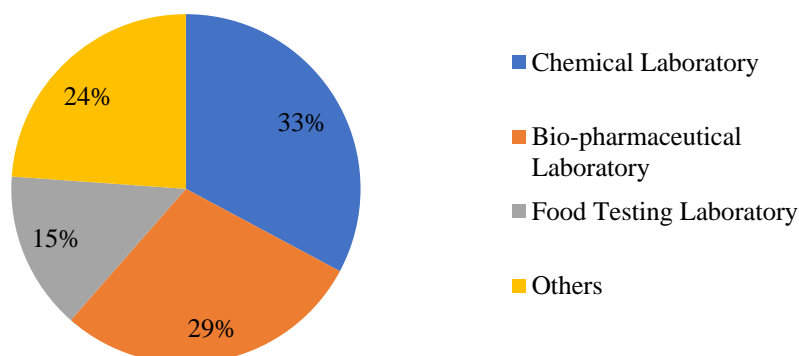
Government schemes and initiatives like Housing for all by 2022, smart cities, RERA, etc. are driving the level of development, construction, infrastructure, employment opportunities, etc. in these cities, which will in turn lead to demand for household products.

4.2. Scientific Laboratory Glassware Segment

Laboratory glassware refers to a variety of glass-made equipment used for scientific experiment and other work in science, especially in Chemical Laboratory, Bio-pharmaceutical Laboratory and Food Testing Laboratory. Laboratory glassware includes beakers, bottles, burettes, flasks, funnels, measuring cylinders, petri dishes, pipette and pipette tips, slides, stirring rods, test tubes, tubing, vials, etc. With good corrosion resistance property, glassware is widely applied in laboratory of many fields.

Users of Laboratory Glassware products:

% of total market size of Labware Glass products



(Source: Industry Sources)

Global demand for laboratory glassware market was valued at USD 5,607.0 million in 2018, and is expected to generate revenue of USD 7,182.0 million by end of 2025, growing at a CAGR of 3.6% between 2019 and 2025, according to the Zion Market Research.

Indian Lab Glassware market accounts for nearly 5% of total global market. As per the annual report of Borosil Ltd. market size for Indian lab glassware segment is estimated to be ₹2,350 million for FY 18-19. CAGR of 7.4% during 2018-2025 has been projected by Market and market research for Asia Pacific region. Accordingly, the market size is expected to reach ₹ 3,870 million by end of FY 24-25. Major players in this segment are:

- Glassco
- Thrmofisher
- DWK
- Jain Scientific Glassworks

Growth Drivers for the segment include Government healthcare schemes such as “Ayushman Bharat”, increase in per capita spending on healthcare sector and rising penetration to health insurance schemes.

4.3. Kitchen Appliance market in India

As per the publication made by Redseer consulting firm, the kitchen appliances market in India was estimated at INR 2,15,000 million in 2018 and it is expected to grow at a CAGR of 12% for the next 5 years.

Socio-economic factors like increasing disposable income, rising nuclear families, changing role of women, evolution of kitchen as part of living room and emergence of new sub-segments in the market will drive the growth in the market. With the advent of e-commerce platforms, the online channel is evolving as the fastest growing channel for sales of kitchen appliances. This is largely driven by increasing internet & smartphone penetration, heavy discounting of products & availability of options to choose from. Top brands in the market have separate online sales & marketing strategy for their kitchen appliance sales.

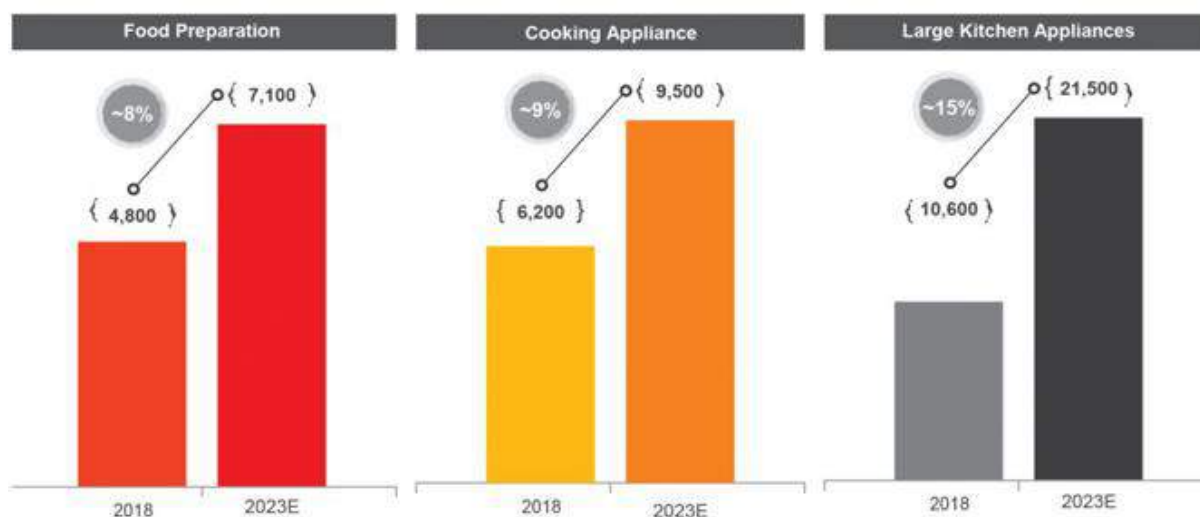
Market for high volume categories like Mixer-grinder, Juicer-Mixer-Grinder and Induction Cooktop (ICT) are highly fragmented and see offerings from across type of brands. Large Kitchen appliances contribute 45-50% of the total market and are the fastest growing segment in the market.

According to the Research and Markets, "India Kitchen Appliances Market Size, Share & Analysis, Forecast and Opportunities, 2019-2025", India kitchen appliances market continues to show resilience and recorded double-digit growth during the review period of 2013-18. Large cooking appliances like Built-in Ovens and Built-in Hobs witnessed a CAGR of over 12% in value terms during 2013-18 on the back of growth in the popularity of modular kitchen. Most categories recorded value growth, with growing urbanization and rising number of nuclear families, strongly supported by improved sales infrastructure in the form of specialist stores & e-commerce players.

Freestanding cooker hoods witnessed the highest double-digit volume growth of 13% during 2013-18. The country's kitchen appliances market is gaining from a young population living in metro cities with growing disposable income. With a whopping and ever-growing middle-class population of over 267 million, India presents vast opportunities for a multitude of kitchen appliances and the market is forecast to advance with a single-digit value CAGR of 8.6% during 2019-25.

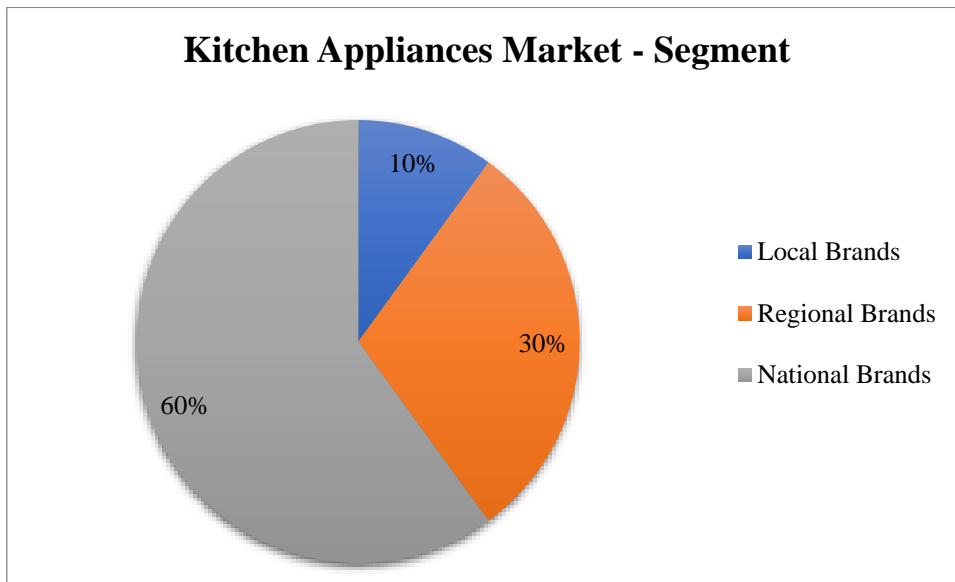
During the review period of 2013-18, each category like Hobs, Blenders, Microwaves, Cooker Hoods, Food Processors, Toaster, Cookers, Built-in Ovens, Electric Kettles, Dishwashers and Coffee Machines recorded double-digit value growth on the back of factors like more customisation in kitchen appliances coupled with new launches at wide price points targeting different income groups, growing energy and performance efficiency of kitchen appliances and other features like Child Lock, Digital Display, elegant look, easy to clean and automation of such kitchen appliances.

Segment Growth (2018-2023):



(Source: Industry sources)

Players in Kitchen Appliances Market:



(Source: Industry sources)

Regional Brands includes Butterfly while National Brands includes Philips, Bajaj, Prestige, Maharaja, etc.

4.4. Steel Flasks

The working couples of the '80s have generated a new market of thermoware products - plug-in casseroles, lunch boxes, flasks - to meet the demands of a hectic work schedule which does not allow the luxury of cooking a meal twice, or even the bother of reheating it.

The market for stainless steel vacuum flasks is overlapping that of the thermoware, both in the domestic and foreign markets. Globally, Eagle and Hope are the major players,. While Eagle asserts that it was the first, the Butterfly Group makes the safe claim that its steel vacuum flask was the first indigenously manufactured one.

Other players operating in the segment are:

- Milton
- Cello
- Borosil
- Vinod

With the attractive advantage of keeping food warm, water cool, and beverages at the appropriate temperatures thermoware products are increasingly becoming the new necessity for middle class families. The worldwide market for Stainless Steel Vacuum Bottle is expected to grow at a CAGR of roughly 1.8% over the next five years, will reach 5690 million US\$ in 2024, from 5120 million US\$ in 2019, according to industry sources. Indian market for the steel flask is still under penetrated with market size of around ₹10,000 million. The same is expected to grow with increase in working population and upgrading lifestyle.

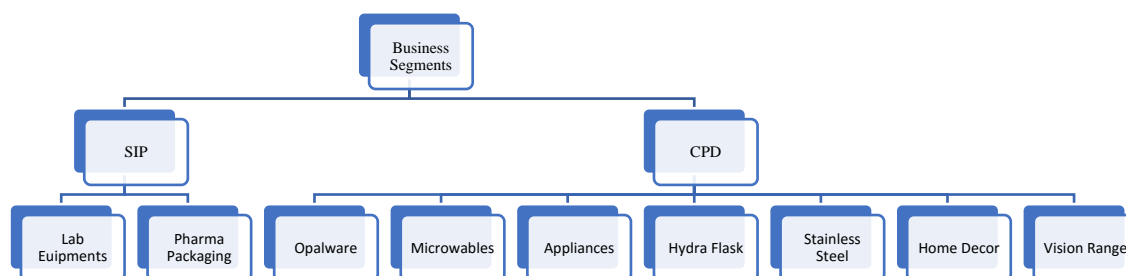
(Source: Industry sources)

OUR BUSINESS

The financial figures used in this chapter, unless otherwise stated, have been derived from our Company's Financial Statements and audit reports for the relevant years. This section should be read in conjunction with and is qualified in its entirety by, the more detailed information about us and our financial statements, including the notes thereto, in the sections "Risk Factors", "Financial Information" and "Management Discussion and Analysis of Financial Condition and Results of Operations" on pages 15, 109, and 229, respectively, of this Information Memorandum. In this section "our Company", "we", "us" and "our" refers to Borosil Limited.

Overview

Our Company operates in two primary business segments, namely Consumer Products Division ("CPD") and Scientific and Industrial Products Division ("SIP").



// SIP into three verticals Laboratory Glassware - Laboratory Equipments - Primary Pharma Packaging//

Consumer Products Division:



CPD are the market leaders for microwavable and heat resistant glassware products under the brand Borosil for over five decades. Consumers are now more conscious about Kitchen aesthetics. Kitchen designs are improving (even as they might get smaller) and consumers are entertaining at home more often. This gives rise to the need for better kitchen & storage solutions and serving products that are more elegant while still performing beautifully. Borosil provides consumers with a range of products that offer everyday solutions stretching from performance based products to aesthetic designs.

Borosil's Consumer products aim at providing solutions for daily cooking, serving and storage needs of the consumer. In recent times, Borosil has expanded its consumer offering from its core glassware range to Opalware dinner sets (sold under the brand Larah), kitchen appliances, storage products, glass lunch boxes and stainless steel vacuum insulated flasks & bottles.

To cater to changing lifestyle needs and aspirations, Borosil has introduced a range of smart, practical and elegant Small Appliances, backed with Borosil's guarantee. These include Juicer Mixer Grinders, Hand Mixers, Oven Toaster Grillers, Toasters, Blenders and Rice Cookers. Each Borosil appliance is backed up by our nationwide customer service network to ensure service on-time and at all locations.

Opalware:



Larah Opal glass tableware range embodies a beautiful blend of elegance and performance, and is synonymous with Borosil's quest for perfection and excellence for over half a century. Contemporary designs add elegance to the table and a wide array ensures there is a design to satisfy every aesthetic sensibility. While the design looks impeccable, they perform just as beautifully. Made up of toughened glass for extra strength, yet extremely lightweight and with a whiteness that doesn't stain or fade, the Larah range is just as perfect for everyday meals as also for the special ones.

SIP caters primarily to Laboratories in the Pharmaceutical, Research and Development, Education and Healthcare segments of the market. CPD segment has been marketing microwaveable glassware products to consumers like kitchen equipment, storage boxes and various household appliances. Apart for these two segments, Company is also focusing on providing range of opalware items as well.

Scientific and Industrial Products Division:



The Borosil brand has been a generic name for 3.3 low expansion laboratory glassware for decades in India and remains the undisputed market leader. In the laboratory industry, Borosil stands for quality, reliability and trust. This leadership position has been achieved and sustained by working closely with customers and providing them with products and solutions that meet needs of their laboratory applications. The Borosil Lab Glassware catalog lists over 2000SKUs.

Continual upgrading of manufacturing technologies and backend processes has made Borosil's Lab Glassware manufacturing one of the most modern facilities. With an evolved supply chain a chemist in India is able to order and receive laboratory glassware on almost the same day.

Research and Analytical laboratories in the pharmaceutical industry are a prime user of Borosil calibrated glassware. Calibrated glassware is used for precise sample preparation before analysis using complex analytical techniques like Liquid chromatography or Mass spectroscopy. With India being a key supplier of generic drugs to the regulated markets, pharmaceutical laboratories use Borosil calibrated glassware for stress free audits by regulatory bodies.

The acquisition of a majority stake in Klasspack Pvt. Ltd. in FY16-17 marked the entry of Borosil SIP into the primary drug packaging space. Since taking over, investments have been made to scale up and to upgrade manufacturing to meet the stringent expectations of drug packaging. Today, Borosil Klasspack is a credible alternative to the market offering enhanced capacities of tubular glass vials and ampoules.

Borosil SIP also offers its laboratory customers a range of laboratory equipment under the 'Labquest by Borosil' brand. These include products for Nitrogen estimation, fat determination, heating and stirring, lab glass drying, dispensing systems and sample mixing which are designed and manufactured by Borosil Technologies in Pune. Also offered under Labquest are centrifuges, micropipettes and distillation units which are manufactured to specifications by third parties.

Supply Chain

In the SIP division, the Company produces the bulk of its lab glassware products and sources a part of it from international suppliers and other domestic third parties.

Laboratory equipment offered under the Labquest by Borosil brand are primarily manufactured by Borosil Technologies Limited, Pune. Other products are manufactured to specifications by third parties.

The pharma packaging range, under the brand Klasspack is produced at Klasspack's own factory at Nashik.

Klasspack has adequate manufacturing capacity to handle growth in the near to medium term. The manufacturing facility is however likely to require investments over the next couple of years for continuous expansion and upgradation of the plant.

The Consumer products division produces some of its products and some are also sourced from third parties.

The Larah range of opal-ware products is manufactured at the company's facilities at Jaipur. The current plant can service sales of up to about ₹ 200 crores. It is estimated that a small investment of up to ₹ 15 crores can enhance the capacity by another 20%.

The Company has received requisite permissions to build a brownfield new Fulfilment Centre adjacent to the opalware plant at Jaipur. The facility is expected to become operational in H2FY20. The centre will help in optimization of logistics costs through reduction of inter-warehouse transfers near the manufacturing plants and also in utilizing full-truck loads for dispatches to regional warehouses and large distributors.

In the SIP business the Company strategically holds a higher level of inventory. This is to ensure that its regional warehouses maintain stocks that enable Borosil to service its customers' requirements within 24 hours. This service level differentiates Borosil from its competitors. Moreover, the cost of holding inventory is lower than the cost of losing sale.

Technology

Our manufacturing facilities are equipped with the latest technology in processing of 3.3 Low Expansion, USP Type-I, Class A, ASTM E438 Borosilicate glass for Labware and consumer ware items. We are also having advance & unique facility for manufacturing of Petri dishes and consumer items from Soda Lime sheet glass and borosilicate glass sheets.

All glass wares pass through latest and advance technology decorating & annealing Lehr where the firing & annealing is happening. Stresses are eliminated under controlled heating and cooling cycle and ensuring long lasting printing quality. We have highly advanced process for carrying error free volumetric glassware calibration conforming to ISO/ASTM standards. We also have NABL accredited calibration laboratory in house and so our customers directly get the products certified mainly Burettes, Pipettes, Cylinders & Vol flasks saving a considerable amount of time & cost.

Borosil Limited

The Company used to manufacture only one product i.e. Opal tableware. During the last three years, the installed capacity and capacity utilization are as follows:

| Particulars | | 2017-18* | 2018-19 | 2019-20** |
|----------------------------|---------------|-----------------|----------------|------------------|
| Installed Capacity in MT | | 8,738 | 15,330 | 12,852 |
| Capacity Utilization in MT | Furnace pull | 8,015 | 14,613 | 11,668 |
| | HE production | 5,003 | 11,444 | 9,694 |
| % of furnace utilization | | 91.7% | 95.3% | 90.8% |

*the furnace was under cold repairing from September 24, 2017 till January 20, 2018

**the Company started to rebuild the furnace on January 10, 2020 and it was ready for commissioning in March, 2020, but kept production on hold due to the lock down and lack of visibility of demand.

Business Strategy

Our business objective is to grow our revenues and profits through an increased and diverse product portfolio and thereby increasing our market presence. Our business segment wise strategy focus areas are as follows:

Scientific and Industrial Products Division:

Enriched Product offering

Gain larger portions of existing customers spend by increased product offering and leveraging existing reach. Established lab glassware customers are the main target market for Labquest laboratory equipment.

Import Substitution

Laboratories in India are dependent on imports when high quality laboratory equipment is required which is prohibitively priced. Laboratory equipment made in India is usually from the cottage industry where reliability and service are drawbacks. Borosil Technology is able to address this gap by developing products that are comparable to the performance of imports while presenting great value.

New Markets/ Exports of Laboratory Glassware

The export of laboratory glassware is a priority focus area for SIP. Our high-quality products, robust processes and detailed understanding of the lab glass business has kept any of the global players from establishing a foothold in India. With customers in India including global pharma majors finding ambassadors for our products overseas was not difficult. Sustained efforts in the last few years has enabled Borosil to find the right partners in different geographies and exports is projected to contribute significantly in the near future.

Consumer Products Division:

The market for kitchen appliances is estimated at ₹ 9000 crores and growing at about 10% each year. The intensity of competition in the category is high. The company would thus be selective in introducing unique and differentiated products. It expects to leverage its kitchenware equity and participate at the premium end of the market. In order to de-risk its strategy the company will use third party manufacturers in the short term to produce the products under Borosil's brand.

The company's early call on shift from plastics for kitchen storage as well as its "To-Go" product range has given a first mover advantage. These categories have become growth drivers for the company. During FY19, sales from these categories exceeded the sales of the erstwhile core of microwaveable products. New products (products introduced during the last 3 years), now constitute about 15% of the revenue of the Consumer Products Division.

Borosil's strategy will continue to introduce new products and SKUs each year. These will be according to the evolving needs of the consumers. The company also aims at introducing unique SKUs for the e-commerce channel, to avoid potential conflict with the Large format stores and General Trade channels. As new SKUs get added, the company follows a discipline of culling SKUs from the long tail.

Opalware:

In Opalware, Borosil's market strategy for "Larah" is to offer affordable Dinner sets with elegant designs that make regular meals special (Khane ko Banaye Khas). Borosil will continue leveraging its distribution strength of more than 10,000 crockery stores, Gift Stores and Modern Retail Stores over 100 cities and E-Commerce Platforms like Amazon, Flipkart etc pan India to distribute its Larah Dinnerware.

Brand Strategic Associations

In FY 2018-19, Borosil consumer products entered into strategic associations with sports bodies like Indian Olympic Association (IOA) and Pro- Kabaddi team Haryana Steelers as Hydration partners. The Borosil-IOA association is until Tokyo 2020 Olympics, while that with Haryana Steelers is for a two-year period. Through these associations, the company aims to enhance brand awareness amongst the team supporters and youth who could become long-term loyal consumers. The campaigns also seek to deliver the message about the dangers of plastic usage to both individual health and the environment.

Analysis of Segment wise Performance

Scientific and Industrial Products Division:

In the FY 2019-20 fiscal, SIP Division including Klasspack (79.53% subsidiary) recorded a revenue of ₹ 201.82 Crores against ₹ 195.25 Crores in FY 2018-19 (without factoring the impact of the Scheme) with growth of 3.4% over the last fiscal. Subdued funding to Government Laboratories and focus by the pharmaceutical industries on cost reduction led to a lower than targeted growth in revenues.

Over the years, Borosil's SIP division has established leadership in the ₹ 235 crores lab glassware segment (internal estimates) with ~64% market share. The Company's client list includes most well-known pharmaceutical players in the country, apart from government laboratories, microbiology, biotechnology and food & soil testing organizations and institutions of higher education. Its large network of customers ensures that the company has virtually no client concentration risk. The nature of business requires servicing clients with a very large range of SKUs (the Company has a catalogue of over 2,000 SKUs). Borosil enjoys an incumbent's advantage with these customers. The Company has developed a strong 50+ member sales team that keeps in touch with its customers, the scientists and technicians in the laboratories. This team promotes the company's products, takes orders, assists with usage procedures and understands new needs. This reinforces Borosil's branding and increases customer loyalty towards this low-value but critical range of items in laboratories across the country.

Klasspack:

In July 2016, Borosil acquired 60.3% in Klass Pack Ltd. (Formerly known as Klass Pack Private Ltd.). The company manufactures ampoules and vials which form the glass primary packaging needs of pharmaceutical companies. This market estimated to be ₹ 500 crores had a single company having dominant market share. Klasspack, backed by Borosil could become a second credible supplier.

Through Borosil's network, Klasspack has been able to add a number of new customers after going through their factory inspection and approval processes. The company achieved sales of ₹ 49.06 crore during FY20.

During FY-19 and FY-20 Borosil has made additional investment of ₹ 34.93 crores in Klasspack, which increased its holding in that company to 79.53%. This has been used to upgrade their production facility to world-class standards with clean rooms and automation of manufacturing and installation of camera inspection systems. Given the long lead times required to pass the stringent quality specifications to become an approved supplier there is a significant barrier to entry for future players.

Consumer Products Division (“CPD”):

Net Revenue of the CPD during FY20 was ₹ 434.04 crores as compared to ₹ 350.04 crores of previous year (Previous Year figures are without factoring the impact of the Scheme).

Borosil has expanded its product offering over the past few years. According to our internal estimate it commands a 60% national market share in the traditional microwaveable kitchenware segment through its established network of over 14,000 retail outlets as well as its presence in key Modern Retail stores, which gives this homemakers’ favorite brand a nationwide reach.

The modern homemaker is looking for convenience in the kitchen and is also more conscious about how he/ she presents / serves meals at home. This is leading to a strong demand in the categories of storage, tableware and kitchen appliances. Borosil’s range of products is aiming at everyday usage. The Company has introduced a range of products that cover the entire process of preparation, cooking and serving that empower its consumers to perform more efficiently and present more beautifully.

The kitchen storage market is estimated to be ₹ 700 crore (organised) and growing between 15% and 20% annually. Steel and plastics currently dominate this market. Steel has no aspirational value. Plastics are light and durable, but there is a growing awareness about the hazards of using plastics for storage and heating of foods as well as their negative environmental impact.

Glass being inert makes it safe for all food handling and is also easily recyclable. Our containers can be used for storage, and its contents can be microwaved. They do not stain, are easy to clean and looks new over long period of time. Leak proof airtight Glass jars keeps food fresh. Our range of lunch boxes allows office goers to microwave their lunch and eat a piping hot meal at work.

The Company’s “To-Go” Hydra range of food-grade stainless steel products has also shown good traction. These include vacuum insulated stainless steel flasks and Hot-n-Fresh lunch boxes.

Opalware:

The Company is operating in the fast growing ₹ 500 crores opalware market through its brand Larah.

The modern homemaker is looking for elegantly designed products that can be used daily without fear of damage. Larah offers a light, strong and chip resistant product range that caters to this consumer need. Additionally, the products are bone-ash free, making them vegetarian friendly. Made up of toughened glass for extra strength, it’s extremely light weight and with a whiteness that doesn’t fade. Larah’s television commercial highlighting the break-resistant property of the product was well received.

During FY-20, Larah achieved a turnover of ₹ 154.7 crores, a growth of 5% over its sales of ₹ 146.9 crores in FY19 . The company invested about ₹ 64 crores in capital expenditure towards adding capacity as well as upgrading the production lines to produce ‘best-in-class’ opalware in a range of shapes and sizes. With this the company has the capacity to service demand of up to ₹ 200 crores.

Sales Channels

Borosil has established a strong national distribution network for its Consumer Products division. The company sells products to about 200 distributors who in turn service about 14,000 retailers that contribute to about 50% of the company’s consumer sales. The company’s products are available in all major Large Format store chains. Sales through Large Format stores comprise about 20% of the total consumer products sales. Both these channels are serviced by over 100 sales personnel on street. The sales force takes orders, oversees displays and also gets feedback and new product ideas from the marketplace. Recent shifts in consumer buying behaviour, have resulted in online platforms becoming the fastest growing channel. Currently about 10% of the total sales is contributed through online platforms like Amazon and Flipkart. This is also providing access to Borosil’s brands to Tier-2 and Tier-3 towns in the country. About 20% of the company’s sales come through Business-to-business (including corporate gifting) and sales through the Canteen Stores Department (“CSD”).

Geographic and Product Portfolio Expansion

The Company has begun to grow an international franchise and will focus on The Middle East, Africa, South East Asia and USA. Two new avenues of growth are being built through the introduction of Lab Quest for lab

instrumentation and the entry into the pharma packaging segment with Klasspack. The Company has made a transition from a being a single brand in laboratory glassware in India to offering three brands catering to laboratory glassware, laboratory instrumentation and pharma packaging while opening up the international market for laboratory glassware.

In the CPD business, the Company expects a significant portion of its growth to come from the glass storage segment by tapping into conversions from steel and plastic storage containers to glass and from Opalware dining products. In Opalware the Company will build the equity of its brand Larah and participate in market growth as well as improve market share. In the medium to long term, the company will experiment with making introductions of innovative products in the kitchen appliances segment. The Company also sees an opportunity in the emerging Vaccum Insulated Stainless Steel segment wherein there is a gradual shift of the users from plastic to non-plastic alternatives.

The Company's CPD business has grown from occasional use microwaveable products under a single brand serviced primarily through general trade to a wider portfolio of daily-use brands, including glass storage, dinnerware and appliances that reach its consumers through multiple channels including general trade, Large Format stores and e-commerce.

Intellectual Property Rights

We seek to protect our intellectual property through trademarks and appropriate certifications, both in India and certain other countries.

We currently hold 365 trademark registrations with respect to our brands LARAH and ORIOLE, in India under various classes. This includes Boro, Borosil, BOROSIL AKHAND DIYA, BOROSIL BAKE & SERVE, BOROSIL CARAFE, BOROSIL DIFFUSER, BOROSIL DIYA, BOROSIL DIYA LIGHTS, BOROSIL HYDRA, BOROSIL INSPIRED BY SCIENCE, BOROSIL International, BOROSIL KLASSPACK, BOROSIL LABQUEST, BOROSIL MICROWAVABLES Or Compromise, BOROSIL POOJA THALI, Borosil Vetro Clean, BOROSIL VISION, BOROSOLAR, EASY GRIP, EASYGRIP, EYE BRAND, LABQUEST, HYDRA, LABQUEST by BOROSIL, LARAH OPAL GLASS, VISION, SOLAR BURST, LARAH OPAL GLASS BY BOROSIL, VYLINE, VYLINE (LOGO) trademarks (under various classes), which were assigned to us pursuant to an Order pronounced by National Company Law Tribunal, Mumbai Bench ('NCLT') on January 15, 2020 sanctioning the Composite Scheme of Amalgamation and Arrangement in Company Petition No. 2018 of 2019.

We hold a Certificate of Registration of Design for LID OF LAMP, FROG TEA LIGHT, REVOLVING TRAY, LAMP WITH TRAY, TRAY, SPIN-N-STORE SPACE SAVER TRAY (assigned by Borosil Glass Works Limited to Borosil Limited).

Two patent application for GLASS TUMBLER and SPIN-N-STORE SPACE SAVER TRAY are pending (assigned by Borosil Glass Works Limited to Borosil Limited).

Property

We own and taken on lease or rent the following properties and properties which have been assigned to us pursuant to an Order pronounced by National Company Law Tribunal, Mumbai Bench ('NCLT') on January 15, 2020 sanctioning the Composite Scheme of Amalgamation and Arrangement in Company Petition No. 2018 of 2019 :

| Sr. No. | Description of immovable properties | Location | Owned / Leased / Rented |
|----------------|---|--|--------------------------------|
| 1 | <p>Factory premises Built-up area : Over 3000 sq. mtrs. consisting of office building (ground & first floor in brick & concrete), factory sheds and utility buildings.</p> <p>Plot no. A-1F in Marai Malai Nagar Industrial Estate bearing survey no.152/1 of the Gudalur Village, Tal. & Dist. – Chengalpattu situated at 43 km from Chennai city along the GST Road.</p> <p>Area : 2.85 acres (approx.)</p> | Gudalur Village, Tal. & Dist. – Chengalpattu | Owned |

| Sr. No. | Description of immovable properties | Location | Owned / Leased / Rented |
|----------------|---|------------------------------|--------------------------------|
| 2 | <p>Guest House Residential House Block no. 33, Door No.7, NH1, RS no.45 part, Paramanur Village, Dist. – Chennai Anna.</p> <p>Total area of land : 2,990 sq. ft. Total built-up area : 22,176 sq. ft. (Note: We have entered into an Agreement for sale in respect of this property)</p> | Chennai, Tamil Nadu | Owned |
| 3 | <p>Leasehold Improvements Plot no 22 & 24, Ankleshwar, Rajpipla Road, Village Dumala, Boridra, Post Kharchi, Taluka Jhagadia, District Bharuch 393 110, Gujarat</p> <p>Admeasuring area 4345 sq. mtrs</p> | Bharuch, Gujarat | Lease |
| 4 | <p>Khasra No. 227, Village Nalhedi Dehveeran on Puhana-Iqbalpur Road, Pargana, Bhagwanpur, TehsilRoorkee Dist Haridwar</p> <p>Area – 0.5588 Hectares</p> | Land at Uttaranchal | Owned |
| 5 | <p>Survey No. 405, Khatta No. 464, Village Samor, Taluka Ankleshwar, Dist – Bharuch.</p> <p>Area – 0.55 hectares</p> | Land at Bharuch, Gujarat | Owned |
| 6 | <p>Old – 93, New – 25, Boridra-Dumala, Tal.- Jhagadia, Dist.- Bharuch</p> <p>Area – 26,200 sq. mtrs.</p> | Land at Bharuch, Gujarat | Owned |
| 7 | <p>Boridra-Dumala, Tal.- Jhagadia, Dist.- Bharuch</p> <p>Area – 7,465.59 sq. mtrs.</p> | Building at Bharuch, Gujarat | Owned |
| 8 | <p>Khasra No. 787,788/1131,807 And 808 At Balekhan, Anantpura(Chimanpura), Chomu, Jaipur</p> <p>Area – 2.73 hectares</p> | Land at Jaipur, Rajasthan | Owned |
| 9 | <p>Khasra No. 809/1,810, 811/1 and 1219/812 At Balekhan, Anantpura(Chimanpura), Chomu, Jaipur</p> <p>Area - 2.73 hectares</p> | Land at Jaipur, Rajasthan | Owned |
| 10 | <p>Kolkata Sales Office 10C Middletown Row, Kolkata 700071 in block No. 18 holding No. 43 in Southern division of town Kolkata Police Station Park Street, Registration Office Kolkata</p> <p>Area - 814 sq.ft.</p> | Kolkata, West Bengal | Owned |
| 11 | <p>Office Building - 1101, Crescenzo, G Block, opp MCA Club, BKC, Mumbai</p> <p>Area - 14,412 sq. ft. super built up 9,608 sq. ft. carpet</p> | Mumbai, Maharashtra | Sub Lease |
| 12 | <p>Building Kanakia- 306/307-Building No B, E-Wing - Kanakia Zillion, Kurla, Mumbai.</p> <p>Area - 369.10 sq. mtrs.</p> | Mumbai, Maharashtra | Owned |

| Sr. No. | Description of immovable properties | Location | Owned / Leased / Rented |
|----------------|---|------------------------|--------------------------------|
| 13 | Land at Andheri - Lelewadi, Andheri (E), Mumbai (Declared as Slum) Area - 4464.7 sq. mtrs. | Mumbai, Maharashtra | Owned |
| 14 | B-7/2, MIDC Tarapur, Boisar, Maharashtra Area - Land - 11,924 sq. mtrs. 99 years Leased land | Tarapur, Maharashtra | Long Lease |
| 15 | B-7/2, MIDC Tarapur, Boisar, Maharashtra. Area - Building - 9,049.58 sq. mtrs. 99 years Leased land | Tarapur, Maharashtra - | Long Lease |
| 16 | Office at 4th Floor, Khanna Construction House, Worli, Mumbai – 400 018 Area – 4466 sq. ft. | Maharashtra | Rented |
| 17 | Office at 19/ 90, Connaught Circus, Madras Hotel Block, New Delhi – 110 001 Area – 1498 sq. ft. | New Delhi | Lease |
| 18 | Office at 1st Floor, New No 20, Old No. 9, Brahadammal Road, Nungambakkam, Chennai – 600 034 Area – 1800 sq. ft. | Chennai, Tamil Nadu | Rented |

Warehouses

We currently use 13 warehouses to store our products before they are transported to our customers. These warehouses are located in following locations:

- Bharuch (Gujarat) (Seven Warehouses);
- Thane (Maharashtra) (One Warehouse);
- 24 Parganas (West Bengal) (One Warehouse);
- Kanchipuram (Tamil Nadu) (One Warehouse);
- Ghaziabad (Uttar Pradesh) (Two Warehouses); and
- Guwahati (Assam) (One Warehouse).

KEY REGULATIONS AND POLICIES IN INDIA

The following description is a summary of certain sector specific laws and regulations in India, which are applicable to our Company. The information stated below has been obtained from various legislations, rules and regulations made thereunder and other regulatory requirements that are available in public domain. Description of the applicable law set out below is not exhaustive and is only intended to provide general information. The statements below are based on the current provisions of Indian law, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions.

Bureau of Indian Standards Act, 2016 (“BIS Act”)

The BIS Act provides for the establishment of the Bureau of Indian Standards (“BIS”) for the development of activities of standardisation, conformity assessment and quality certification of goods, articles, processes, systems and services. The BIS Act provides for the functions of the BIS which includes, among others (a) to publish, establish, promote and review Indian standards; (b) to adopt as Indian standard, any standard, established by any other institution in India or elsewhere, in relation to goods, articles, processes, systems or services; (c) to carry out functions necessary for promotion, monitoring and management of the quality of goods, articles, processes, systems and services and to protect the interests of consumers and other stake holders; and (d) undertake, support and promote research necessary for formulation of Indian standards. The BIS Act empowers the Central Government to order compulsory use of standard mark for any goods or article if it finds it expedient to do so in public interest, national security, protection of human, animal or plant health, safety of environment or prevention of unfair trade practices. The BIS Act also provides the penalties in case there is a contravention of the provisions of the BIS Act.

The Legal Metrology Act, 2009 (“Legal Metrology Act” and the Legal Metrology (Packaged Commodities) Rules, 2011

The Legal Metrology Act replaces the Standards of Weights and Measures Act, 1976. The Legal Metrology Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number, and matters connected therewith or incidental thereto. The key features of the Legal Metrology Act are (a) appointment of Government approved test centres for verification of weights and measures; (b) permitting the establishments to nominate a person who will be held responsible for breach of provisions of the Legal Metrology Act; and (c) more stringent punishment for violation of provisions.

Consumer Protection Act, 1986

The Consumer Protection Act, 1986 came into effect on December 24, 1986. The Consumer Protection Act reinforces the interest and rights of consumers by laying down a mechanism for speedy grievance redressal. Any person to whom goods were delivered/intended to be delivered or services were rendered/ intended to be rendered, or a recognized consumer association, or numerous consumers having the same interest, or the Central/State Government may lodge a complaint before the district forum or any other appropriate forum under the Consumer Protection Act, inter alia, where:

- a. an unfair trade practice or a restrictive trade practice has been adopted by a service provider.
- b. the services availed or agreed to be availed suffer from any deficiency in any material aspect; and
- c. the provision of services which are hazardous or likely to be hazardous to life and safety of the public when used are offered by the service provider which such person could have known with due diligence to be injurious to life and safety.

When a person against whom a complaint is made fails to or omits to comply with any order made by the forum/commission, such person shall be punishable with imprisonment for a term of not less than a month, but not exceeding three years, or a fine of not less than two thousand rupees, but not more than ten thousand rupees, or both.

The Consumer Protection Act, 2019 has been published in the e-gazette and will repeal the existing Consumer Protection Act, 1986 on such date as the Central Government may by notification appoint. The Consumer Protection Act, 2019 will, inter alia, introduce a Central Consumer Protection Council to promote, protect and enforce the rights of consumers executive agency to provide relief to a class of consumers. The Consumer Protection Act, 2019 will bring e-commerce entities and their customers under its purview including providers of

technologies or processes for advertising or selling, online marketplace or online auction sites. The Consumer Protection Act, 2019 will also provide for mediation cells for early settlement of the disputes between the parties.

Environmental laws and regulations

Environment Protection Act, 1986 (“Environment Act”)

The Environment Act is an umbrella legislation designed to provide a framework for the Central Government to coordinate activities of various state and central authorities established under previous environmental laws. The Environment Act specifies that no person carrying on any industry, operation or process shall discharge or emit or permit to be discharged or emitted any environment pollutants in excess of such standards as may be prescribed. The Environment Act empowers the Central Government to make rules for various purposes viz., to prescribe:

- (i) the standards of quality of air, water or soil for various areas;
- (ii) the maximum allowable limits of concentration of various environmental pollutants for different areas;
- (iii) the procedures and safeguards for the prevention of accidents which may cause environmental pollution and remedial measures for such accidents.

Environment (Protection) Rules, 1986 (“Environment Rules”)

In exercise of powers conferred under the Environment Act, the Central Government notified the Environment Rules. Pursuant to Environment Rules, every person who carries on an industry, operation or process requiring consent under Water (Prevention and Control of Pollution) Act, 1974 or Air (Prevention and Control of Pollution) Act, 1981 or shall submit to the concerned Pollution Control Board (“PCB”) an environmental statement for that financial year in the prescribed form.

Air (Prevention and Control of Pollution) Act, 1981 (“Air Act”)

The Air Act requires any individual, industry or institution responsible for emitting smoke or gases by way of use as fuel or chemical reactions, apply in a prescribed form and obtain consent from the PCB prior to commencing any activity. The PCB is required to grant, or refuse, consent within four months of receipt of the application. The consent may contain conditions relating to specifications of pollution control equipment to be installed. Within a period of four months after the receipt of the application for consent the PCB shall, by order in writing and for reasons to be recorded in the order, grant the consent applied for subject to such conditions and for such period as may be specified in the order, or refuse consent.

Water (Prevention and Control of Pollution) Act, 1974 (“Water Act”)

The Water Act aims at prevention and control of water pollution as well as restoration of water quality through the establishment of a central PCB and state PCBs. Under the provisions of the Water Act, any individual, industry or institution discharging industrial or domestic wastewater or establishing any treatment or disposal system or the using of any new or altered outlet for the discharge of sewage is required to obtain the consent of the applicable state PCB, which is empowered to establish standards and conditions that are required to be complied with. The consent to operate is granted for a specific period after which the conditions stipulated at the time of granting consent are reviewed by the state PCB. Even before the expiry of the consent period, the state PCB is authorized to carry out random checks on any industry to verify if the standards prescribed are being complied with by the industry. In the event of non-compliance, the state PCB after serving notice to the concerned industry may close the mine or withdraw water supply to the industry or cause magistrates to pass injunctions to restrain such polluters.

Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008 (“Hazardous Wastes Rules”)

The Hazardous Wastes Rules impose an obligation on every occupier of an establishment generating hazardous waste to recycle or reprocess or reuse such waste in a registered recycler or to dispose of such hazardous wastes in an authorized disposal facility. Every person engaged, inter alia, in the generation, processing, treatment, package, storage and destruction of hazardous waste is required to obtain an authorization from the relevant state PCB for collecting, recycling, reprocessing, disposing, storing and treating the hazardous waste.

SMPV Rules under PESO

All vessels meant for storage of compressed gas shall be installed entirely above ground, that is to say, no part of the vessel shall be buried below the ground level. (2) Vessels and first stage regulating equipment shall be located in the open. (3) Vessels shall not be installed one above the other. (4) Vessels within a group shall be so located that their longitudinal axes are parallel to each other. (5) No vessel shall be located within the bonded area of petroleum or other flammable liquid storages. (6) Sufficient space shall be provided between two vessels to permit fire-fighting operations. (7) Two or more vessels installed in batteries shall be so installed that the top surface of the vessels are on the same plane. (8) Vessels with their dished ends facing each other shall have screen walls in between them. (9) Notwithstanding anything contained in sub-rules (1) to (8) above, vessels for storage of liquified petroleum gas can be placed underground or covered by earth in such manner and subject to such conditions as may be specified by notifications by the Central Government.

Laws relating to intellectual property

Trademarks Act, 1999 as amended (“Trademark Act”)

In India, trademarks enjoy protection under both statutory and common law. Indian trademark law permits registration of trademarks for goods and services. The Trademark Act statutorily protects trademarks and prevents use of fraudulent marks in India. Certification marks and collective marks can also be registered under the Trademark Act. An application for trademark registration can be made by individual or joint applicants and can be made on the basis of either use or intention to use a trademark in the future.

Applications for a trademark registration can be made for in one or more international classes. Once granted, trademark registration is valid for ten years unless cancelled. The mark lapses in ten years unless renewed. The Trademark (Amendment) Act, 2010 allows Indian nationals as well as foreign nationals to secure simultaneous protection of trademark in other countries. The Trademark (Amendment) Act, 2010 has been enacted to amend the Trademark Act, which enables Indian nationals as well as foreign nationals to secure simultaneous protection of trademark in other jurisdictions. The amendment also seeks to simplify the law relating to transfer of ownership of trademarks by assignment or transmission and to align the law with international practice.

Patents Act, 1970 as amended (“Patents Act”)

The Patents Act governs the patent regime in India. Being a signatory to the Agreement on Trade Related Aspects of Intellectual Property Rights, India is required to recognise product patents as well as process patents. In addition to the broad requirement that an invention satisfy the requirements of novelty, utility and non-obviousness in order for it to avail patent protection, the Patents Act stipulates that patent protection may not be granted to certain specified types of inventions and materials even if they satisfy the above criteria. The Patents Act prohibits any person resident in India from applying for patent for an invention outside India without making an application for the invention in India. The term of a patent granted under the Patents Act is twenty years from the date of filing of the application for the patent.

Designs Act, 2000, as amended (“Designs Act”)

Industrial designs have been accorded protection under the Designs Act. A ‘Design’ means only the features of shape, configuration, pattern, ornament or composition of lines or colour or combination thereof applied to any article whether two dimensional or three dimensional or in both forms, by any industrial process or means, whether manual, mechanical or chemical, separate or combined, which in the finished article appeal to and are judged solely by the eye, but does not include any mode or principle or construction or anything which is in substance a mere mechanical device, and expressly excludes works accorded other kinds of protection like property marks, Trademarks and Copyrights. Any person claiming to be the proprietor of a new or original design may apply for registration of the same under the Act before the Controller-General of Patents, Designs and Trade Marks. On registration, the proprietor of the design attains a copyright over the same. The duration of the registration of a design in India is initially ten years from the date of registration, but in cases where claim to priority has been allowed the duration is ten years from the priority date. No person may sell, apply for the purpose of sale or import for the purpose of sale any registered design, or fraudulent or obvious imitation thereof.

Regulations regarding foreign investment

Foreign investment in Indian securities is governed by the provisions of the Foreign Exchange Management Act, 1999 (“**FEMA**”) read with the applicable FEMA Rules. FEMA replaced the erstwhile Foreign Exchange Regulation Act, 1973. Foreign investment is permitted (except in the prohibited sectors) in Indian companies, either through the automatic route or the government approval route, depending upon the sector in which foreign investment is sought to be made.

Laws relating to employment

The Factories Act, 1948 (“Factories Act”)

The Factories Act seeks to regulate labour employed in factories and makes provisions for the safety, health and welfare of workers. It applies to industries in which 10 or more workers are employed on any day of the preceding 12 months in any manufacturing process carried on with the aid of power, or 20 or more workers are employed in the manufacturing process being carried out without the aid of power. Each state government has enacted rules in respect of the prior submission of plans and their approval for the establishment, registration and licensing of factories. The Factories Act requires that the occupier of a factory, i.e., the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors, must ensure the health, safety and welfare of all workers especially in respect of safety and proper maintenance of the factory, such that it does not pose health risks, the safe use, handling, storage and transport of factory articles and substances, provision of adequate instruction, training and supervision to ensure workers’ health and safety, cleanliness and safe working conditions. The Factories Act also provides for fines to be paid and imprisonment of the manager of the factory in case of any contravention of the provisions of the Factories Act.

Other employment regulations

Certain other laws and regulations that may be applicable to our Company in India include the following:

- Apprentices Act, 1961;
- Contract Labour (Regulation & Abolition) Act, 1970;
- Employees Compensation Act, 1923;
- Employees Provident Funds and Miscellaneous Provisions Act, 1952;
- Employees State Insurance Act, 1948;
- Equal Remuneration Act, 1976, Minimum Wages Act, 1948, Payment of Bonus Act, 1965, Payment of Wages Act, 1936, and the Code on Wages, 2019, each to the extent in force or notified, as the case may be;
- Public Liability Insurance Act, 1991
- Payment of Gratuity Act, 1972;
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013;
- The Industrial Disputes Act, 1947;
- The Maternity Benefit Act, 1961;
- Trade Unions Act, 1926;
- Workmen Compensation Act, 1923; and
- Child Labour (Prohibition and Abolition) Act, 1986.
- Industrial (Development and Regulation) Act, 1951

Laws relating to taxation

As per notice dated June 28, 2017 by the Ministry of Finance, with effect from July 1, 2017, Goods and Services Tax Laws (including Central Goods and Services Tax Act, 2017, Integrated Goods and Services Tax Act, 2017, States Goods and Services Tax Act, 2017 and Union Territory Goods and Services Tax Act, 2017) are applicable to our Company.

In addition to the above, our Company is required to comply with the provisions of the Companies Act, 2013, the Competition Act, 2002 and different state legislations.

Other Legislations

The Companies Act, 2013 (“CA 2013”)

The Companies Act, 2013 has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Act primarily regulates the formation, financing, functioning and winding up of companies. The CA 2013 prescribes regulatory mechanism regarding all relevant aspects, including organizational, financial and managerial aspects of the company. It plays a fundamental role in protecting the investors and the shareholders and balances it with different aspects of company autonomy. The Ministry of Corporate Affairs has also issued Rules complementary to the Act, establishing the procedure to be followed by the companies in order to comply with the substantive provisions of the CA 2013.

The Indian Contract Act, 1872

The Indian Contract Act, 1872 codifies the way in which a contract may be entered into, execution, implementation of the provisions of a contract and effects of breach of contract. A person is free to contract on any terms he chooses. The Contract Act consists of limiting factors subject to which a contract will be entered into, executed and breach enforced. It contains framework of rules and regulations that govern formation and performance of contract.

The Specific Relief Act, 1963

The Specific Relief Act, 1963 is complimentary to the provisions of the Contract Act and the Transfer of Property Act, as it applies to both movable property and immovable property. It applies in cases where the Court can order specific performance of a contract. Specific relief can be granted only for purpose of enforcing individual civil rights and not for the mere purpose of enforcing a civil law. ‘Specific performance’ means Court will order the party to perform his part of agreement, instead of imposing on him any monetary liability to pay damages to other party.

The Transfer of Property Act, 1882

The Transfer of Property Act, 1882 as amended, establishes the general principles relating to transfer of property in India. It forms a basis for identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingencies and vested interest in the property. It also provides for the rights and liabilities of the vendor and purchaser in a transaction of sale of land.

The Competition Act, 2002

The Competition Act, 2002 is an act to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and ensure freedom of trade in India. The act deals with the prohibition of agreements and anticompetitive agreements. No enterprise or group shall abuse the dominant position in various circumstances as mentioned in the Act. The prima facie duty of the Competitive Commission of India ("CCI") is to eliminate practices having adverse effect on competition, promote and sustain competition, protect interest of consumer and ensure freedom of trade. The CCI shall issue notice to show cause to the parties to combination calling upon them to respond within 30 days in case it is of the opinion that there has been appreciable adverse effect on the competition of India. In case a person fails to comply with directions of CCI and the Director General, he shall be punishable with a fine which may exceed to ₹ 1 lakh for each day during such failure subject to maximum of ₹ 1Crore.

The Registration Act, 1908

The Registration Act, 1908, as amended, has been enacted with the objective of providing public notice of the execution of documents affecting, inter alia, the transfer of interest in immovable property. The purpose of the Registration Act is the conservation of evidence, assurances, title and publication of documents and prevention of fraud. It details the formalities for registering an instrument. Section 17 of the Registration Act identifies documents for which registration is compulsory to bring the transaction to effect and includes, among other things, any non-testamentary instrument which purports or operates to create, declare, assign, limit or extinguish, whether in present or in future, any right, title or interest, whether vested or contingent, in any immovable property of the

value of one hundred rupees or more, and a lease of immovable property for any term exceeding one year or reserving a yearly rent.

The Indian Stamp Act, 1899

Under the Indian Stamp Act, 1899 as amended stamp duty is payable on instruments evidencing a transfer or creation or extinguishment of any right, title or interest in immovable property. Stamp duty must be paid on all instruments specified under the Stamp Act at the rates specified in the schedules to the Stamp Act. The applicable rates for stamp duty on instruments chargeable with duty vary from State to State.

The Foreign Exchange Management Act, 1999

The Foreign Exchange in India is primarily governed by the provisions of FEMA which relates to regulations primarily by the RBI and the rules, regulations and notifications thereunder, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India. As laid by the FEMA Regulations no prior consent and approvals are required from the Reserve Bank of India for Foreign Direct Investment under the 'automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and respect of investment in excess of specified sectoral limits under the automatic route, consent may be required from FIPB and/or the RBI. The RBI in exercise of its powers under FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by Person Resident Outside of India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India and the Foreign Exchange Management (Export of Good and Service) Regulations, 2000 for regulations on exports of goods and services.

Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development & Regulation) Act, 1992 provide for regulation and development of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto. The Import-Export code number and license to import or export includes a custom clearance permit and any other permission issued or granted under this Act. The Export and Import policy, provision for development and regulation of foreign trade shall be made by the Central Government by publishing an order. The Central Government may also appoint the Director General for Foreign Trade (DGFT) for the purpose of import-export policy formulation. If any person makes any contravention to law or commits any economic offence or import/exports in a manner prejudicial to trade of India or to the interest of other person engaged in import or export then there shall be no Import Export granted by the Director- General to such person and if in case granted then shall remain suspended or cancelled. Provision of search and seizure of Code of Criminal Code, 1973 shall apply to every search and seizure under this Act. The EXIM Policy is a set of guidelines and instructions set by the DGFT in matters related to the export and import of goods in India. This policy is regulated under the said Act. The DGFT is the main governing body in matters related to the EXIM Policy.

The Disaster Management Act, 2005

The Disaster Management Act, 2005 ("DM Act") has been enacted as the central Act to deal with the management of disasters. The stated object and purpose of the DM Act is to manage disasters, including preparation of mitigation strategies, capacity-building and more. This act envisaged a three tier Disaster Management structure in India at National, States and District levels. The Act calls for the establishment of National Disaster Management Authority (NDMA), with the Prime Minister of India as chairperson and enjoins the Central Government to constitute a National Executive Committee (NEC) to assist the National Authority. Further, all State Governments are mandated to establish a State Disaster Management Authority (SDMA). National Institute of Disaster Management, National Disaster Management Response Force and various disaster related funds were established under this act. The current lockdown has been imposed under the Disaster Management Act, 2005. Under the Act, the States and district authorities can frame their own rules on the basis of broad guidelines issued by the Ministry.

HISTORY AND CERTAIN CORPORATE MATTERS

Brief history of our Company

Borosil Limited was originally incorporated as a private limited company under the provisions of Companies Act, 1956 as 'Hopewell Tableware Private Limited' pursuant to certificate of incorporation dated November 25, 2010 issued by the Registrar of Companies, Jaipur. The Company was converted from 'Hopewell Tableware Private Limited' to 'Hopewell Tableware Limited' and a fresh certificate of incorporation dated July 19, 2018, consequent upon conversion from Private Limited to Public Limited, was issued by Registrar of Companies, Mumbai. Thereafter, the name of our Company was changed to 'Borosil Limited', and a fresh certificate of incorporation dated November 20, 2018 was issued by the Registrar of Companies, Mumbai. Originally the registered office of the company was situated at A-17, Manish Marg, Gandhi Path, Nemi Nagar, Jaipur, Rajasthan – 302 021 and thereafter it was shifted to D-10/50, Opposite Chitrakoot Stadium, Chitrakoot, Vaishali Nagar, Jaipur, Rajasthan-302021 on 4th March, 2013 and the thereafter it was shifted to Village Balekhan, PS Anatpura, Near Govindgarh, NH 52, Sikar Road, Chomu, Jaipur, Rajasthan – 303807 with effect from July 1, 2016 and the same was again shifted to 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 with effect from February 16, 2017.

Changes in the Registered office of our Company

The details of changes in the registered office of our Company are set forth below:

| Date of Change of Registered Office | Details of the Address of Registered Office | Reason(s) for Change |
|-------------------------------------|---|----------------------------------|
| March 04, 2013 | D-10/50, Opposite Chitrakoot Stadium, Chitrakoot, Vaishali Nagar, Jaipur, Rajasthan-302021 | Better administrative efficiency |
| July 1, 2016 | Village Balekhan, PS Anatpura, Near Govindgarh, NH-52, Sikar Road, Chomu, Jaipur, Rajasthan-303 807 | Better administrative efficiency |
| February 16, 2017 | 1101, Crescenzo, G-Block, Plot No. C-38, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 | Better administrative efficiency |

Changes in Memorandum of Association

The details of the changes made to the Memorandum of Association of our Company in the last 10 years are set forth hereunder:

| Date of Shareholders' resolution | Nature of Amendment |
|----------------------------------|---|
| December 4, 2016 | Change of Registered office from the State of Rajasthan to State of Maharashtra |
| July 19, 2018 | Change of name of the company from "Hopewell Tableware Private Limited" to "Hopewell Tableware Limited" |
| November 20, 2018 | Change of name of the company from "Hopewell Tableware Limited" to "Borosil Limited" |
| February 12, 2020 | Change in Object Clause as given in Clause III A below pursuant to Composite Scheme of Amalgamation and Arrangement |

Main objects as set out in the Memorandum of Association of our Company

The main objects as contained in the Memorandum of Association enable our Company to carry on the business presently being carried out.

Clause IIIA:

1. To do business as manufactures and importers of, and wholesale dealers in, and retailers or dealers of, scientific and laboratory glasswares, pharmaceutical glassware, industrial glassware, pressed glassware,

Oven glasswares, HPLC vials, Liquid Handling Systems, Bench Top Equipment of all varieties and description, and any material or product which can or may be used as a substitute for glass and of all varieties and descriptions of products, materials, instruments, apparatuses made from borosilicate glasses and / or other varieties of glass or any material and product which can or may be used as a substitute for glass, and all products of which glass forms a part.

- To carry on in India or elsewhere the business to manufacture, buy, sell, repair, alter, improve, exchange, let out on hire, import, export and deal in all microwavable and flameproof kitchenware, glass tumblers, storage, tableware and kitchen appliances, earthenware, terracotta, bottles, flasks, utensils, other appliances, non-stick cookware with teflon coating, hard anodized and die cast, pressure cookers both aluminium and stainless steel, and stainless steel pots and pans, articles and things capable of being used in household, opal glass tableware, stainless steel server, ceramic tableware, brass & wooden accessories, ceramic refractory, sanitary wares, garden wares, kitchen wares, crockeries, potteries, insulators, terracotta, porcelainware, bathroom, accessories, pipes, wall tiles, floor tiles, roofing tiles, porcelain tiles.”

Major Events and Milestones of our Company

The table below sets forth the key events in the history of our Company:

| Calendar Year | Particulars |
|--|---|
| Borosil Limited | |
| 2013 | Started manufacturing and marketing Melamine and Opal glass tableware items in Sikar district of Rajasthan as a Greenfield Project |
| Borosil Glass Works Limited (“BGWL”) (Now Borosil Renewables Limited) | |
| 1992 | BGWL acquired majority shares in Gujarat Borosil Limited (then known as ‘Gujarat Window Glass Limited) and started setting up its Greenfield project in Govali village of Bharuch District of Gujarat for manufacturing of sheet glass. |
| 1994 | Manufacturing started in Govali plant |
| 2009 | Gujarat Borosil Limited (“GBL”) set up another furnace to manufacture solar glass |
| 2010 | GBL started producing solar glass |
| 2019 | GBL set up another furnace for manufacturing world class solar glass used in solar panels |

Awards and accreditations

| Calendar Year | Awards and Accreditations |
|---|---|
| Borosil Limited | |
| 2019 | Won bronze medal in National Awards for Manufacturing Competitiveness 2018-19 from International Research Institute for Manufacturing |
| Borosil Glass Works Limited (Now Borosil Renewables Limited) | |
| 2018 | Mercer NDTV Employer Excellence Award for excellence in Connected Organization on April 26, 2018 |
| 2019 | Dare to Dream Awards from Zee Business for Company of the year under glassware. |



Corporate Profile of our Company

For information of our Company's corporate profile, including details of our business activities, services, products, technology, market and geographical segments, marketing, growth of our business, managerial competence, standing of our Company with reference to prominent competitors in connection with our products, services, managerial competence and major customers etc., see "Our Business", "Risk Factors", "Our Management", "Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 54, 15, 78, 109, and 229, respectively.

Shareholders' agreements

As on the date of this Information Memorandum, there are no subsisting shareholders' agreements in relation to our Company.

Material agreements

As on the date of this Information Memorandum, there are no material agreements entered into by our Company in the preceding two years from the date of this Information Memorandum.

Further, there is no agreement entered into by a Key Managerial Personnel or Director or Promoter or any employee of our Company, either by themselves or on behalf of any other person, with any Shareholder or any other third party with regard to compensation or profit sharing in connection with the dealings in the securities of our Company.

Holding company

Our Company has no holding company.

Our Subsidiaries and Joint Ventures

As on the date of this Information Memorandum, our Company does not have any joint ventures. However, the list of our Subsidiaries is provided hereunder.

| Sl. No. | Name of the Subsidiary |
|---------|--|
| 1. | Klass Pack Limited (<i>formerly known as Klass Pack Private Limited</i>) |
| 2. | Borosil Technologies Limited (<i>formerly known as Borosil Glass Limited</i>) |
| 3. | Acalypha Realty Limited (<i>formerly known as Borosil International Limited</i>) |

* During the Year 2019-20, one of our subsidiaries, incorporated in UAE, has filed a liquidation report.

Unless stated otherwise, the details in relation to our Subsidiaries, provided below, are as on the date of this Information Memorandum.

1. Klass Pack Limited ("KPL") (*formerly known as Klass Pack Private Limited*)

Corporate Information

KPL was originally incorporated as 'Klass Pack Private Limited', as a private limited company under the provisions of the Companies Act, 1956 with the certificate of incorporation dated May 29, 1991 being issued by the Registrar of Companies, Mumbai. Subsequently, the name was changed to "Klass Pack Limited" and a fresh certificate of incorporation dated June 19, 2018 was issued by the Registrar of Companies, Mumbai.

The registered office of KPL is situated at H- 27, MIDC Area Ambad, Nasik, Maharashtra- 422 010. KPL is engaged in the manufacturing and supply of pharmaceutical vials and ampoules to the Pharmaceutical industry.

Capital Structure

The authorized share capital of KPL is ₹ 15,00,00,000.00 divided into 15,00,000 equity shares having a face value of ₹ 100/- each and the issued, subscribed and paid up capital of KPL is ₹ 13,96,73,800 divided into 13,96,738 equity shares having a face value of ₹ 100/- each.

Shareholding Pattern

| Name of the Shareholder | Number of Equity Shares | Percentage of the issued and paid-up share capital (%) |
|-------------------------------------|-------------------------|--|
| Borosil Limited | 11,10,756 | 79.53 |
| Prashant Amin | 1,01,068 | 7.24 |
| Shiv Ganga Caterers Private Limited | 95,400 | 6.83 |
| Pramila Amin | 80,525 | 5.76 |
| Gangadhar Amin | 8,987 | 0.64 |
| Shweta Amin | 1 | 0.00 |
| Pravesh Amin | 1 | 0.00 |
| Total | 13,96,738 | 100.00 |

2. Borosil Technologies Limited (“BTL”) (formerly known as Borosil Glass Limited)

Corporate Information

BTL was originally incorporated as ‘Borosil Glass Limited’, as a public limited company under the provisions of the Companies Act, 1956 with the certificate of incorporation dated November 23, 2009 being issued by the Registrar of Companies, Mumbai. Subsequently, the name was changed to “Borosil Technologies Limited” and a fresh certificate of incorporation dated March 15, 2018 was issued by the Registrar of Companies, Mumbai.

The registered office of BTL is situated at 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051. BTL is engaged in the manufacturing of Scientific Instruments.

Capital Structure

The authorized share capital of BTL is ₹ 5,30,00,000.00 divided into 53,00,000 equity shares having a face value of ₹ 10/- each and the issued, subscribed and paid up capital of BTL is ₹ 4,95,00,000.00 divided into 49,50,000 equity shares having a face value of ₹ 10/- each.

Shareholding Pattern

| Name of the Shareholder | Number of Equity Shares | Percentage of the issued and paid-up share capital (%) |
|-------------------------|-------------------------|--|
| Borosil Limited | 49,49,994 | 99.99 |
| Mr. Vinod Kumar Menon* | 1 | 0.00 |
| Mr. Shyam Sundar Kabra* | 1 | 0.00 |
| Mr. Anand Sultania* | 1 | 0.00 |
| Mr. Somnath Billur* | 1 | 0.00 |
| Mrs. Irene Sequeira* | 1 | 0.00 |
| Ms. Nitika Datt* | 1 | 0.00 |
| Total | 49,50,000 | 100.00 |

* As nominees of Borosil Limited

3. Acalypha Realty Limited (“ARL”) (formerly known as Borosil International Limited)

Corporate Information

ARL was originally incorporated as “Borosil International Limited”, as a public limited company under the provisions of the Companies Act, 1956 with the certificate of incorporation dated March 05, 2008 being issued by the Registrar of Companies, Mumbai. Subsequently, the name was changed to “Acalypha Realty Limited” and a fresh certificate of incorporation dated May 16, 2018 was issued by the Registrar of Companies, Mumbai.

The registered office of ARL is situated at 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051. ARL intends to venture in real estate business and is contemplating to do development of properties in Mumbai.

Capital Structure

The authorized share capital of ARL is ₹ 1,00,00,000.00 divided into 10,00,000 equity shares having a face value of ₹ 10/- each and the issued, subscribed and paid up capital of ARL is ₹ 1,00,000.00 divided into 10,000 equity shares having a face value of ₹ 10/- each.

Shareholding Pattern

| Name of the Shareholder | Number of Equity Shares | Percentage of the issued and paid-up share capital (%) |
|--------------------------------|--------------------------------|---|
| Borosil Limited | 99,994 | 99.99 |
| Mr. Vinod Kumar Menon* | 1 | 0.00 |
| Mr. Shyam Sundar Kabra* | 1 | 0.00 |
| Mr. Anand Sultania* | 1 | 0.00 |
| Mr. Somnath Billur* | 1 | 0.00 |
| Mrs. Irene Sequeira* | 1 | 0.00 |
| Ms. Nitika Datt* | 1 | 0.00 |
| Total | 1,00,000 | 100.00 |

* As nominees of Borosil Limited

Other Confirmations

Our Subsidiaries are interested to the extent of the Related Party Transactions carried on, in the normal course of business of our Company. Further, there are no common pursuits between our Company and our Subsidiaries.

There are no accumulated profits or losses of our Subsidiaries not accounted for by our Company.

There has been no rescheduling of our borrowings from financial institutions.

There have been no significant time and cost over-runs in the development or construction of any of the projects or establishments of our Company.

Our Company does not have any strategic/financial partners.

As on date of filing this Information Memorandum, other than the transfer of Scientific and Industrial and Consumer Product businesses from Borosil Renewables Limited (formerly known as Borosil Glass Works Limited) to our Company pursuant to the Scheme, there has been no acquisition or divestment of business, undertakings, mergers, amalgamations or revaluation of assets. For details of the Scheme, please see “*Scheme of Amalgamation and Arrangement*” on page 74.

SCHEME OF AMALGAMATION AND ARRANGEMENT

The Scheme:

Hon'ble National Company Law Tribunal ("NCLT"), Mumbai Bench on January 15, 2020 sanctioned the Composite Scheme of Amalgamation and Arrangement ("**Scheme**") involving:

- Amalgamation of Vylene Glass Works Limited (**'the Transferor Company 1' or 'VGWL'**), Fennel Investment and Finance Private Limited (**'the Transferor Company 2' or 'FIFPL'**) and Gujarat Borosil Limited (**'the Transferor Company 3' or 'GBL'**) (collectively referred to as the "**Transferor Companies**") with Borosil Glass Works Limited (**'the Transferee Company' or 'BGWL'**) (**hereinafter referred to PART B of the Scheme**); and
- Demerger of the Scientific and Industrial products and Consumer products business of BGWL (**'Demerged Company'**) along with the Scientific and Industrial products and Consumer products business (vested in BGWL pursuant to amalgamation of VGWL with BGWL) into Borosil Limited (**'the Resulting Company' or 'BL'**) (**hereinafter referred to PART C of the Scheme**).

Rationale for the Scheme

The restructuring:

- Resulted in simplification of the group structure by eliminating cross holdings;
- Confer shares in each business to each existing shareholder of all the companies thereby giving them an opportunity to participate in both the businesses i.e. Scientific & Industrial products and consumer products businesses of BGWL and solar business of GBL to make easy decision whether to stay invested or monetize their investment in either of the businesses thereby unlocking value for the shareholders;
- Enable each business to pursue growth opportunities and offer investment opportunities to potential investors; and
- Result in economies in business operations, provide optimal utilization of resources and greater administrative efficiencies.

Appointed Date

The Appointed Date is October 1, 2018.

Effective Date

The Effective Date is February 12, 2020 being the date of filing the copy of the order of Hon'ble NCLT with the Registrar of Companies.

Salient features of the Scheme

1) Merger of the Transferor Companies with the Transferee Company

- Upon coming into effect of this Scheme and with effect from the Appointed Date and in accordance with provisions of Section 2(1B) of the Income-tax Act, 1961 and subject to the provisions of the Scheme, the entire business and whole of the undertaking of the Transferor Companies including all their properties and assets, (whether movable or immovable, tangible or intangible), land and building, leasehold assets and other properties, real, in possession or reversion, present and contingent assets (whether tangible or intangible) of whatsoever nature, all the receivables, advances, deposits etc. including, without limitation, all the movables and immovable properties and assets of the Transferor Companies, pursuant to the order of NCLT and pursuant to provisions of Sections 230 to 232 of the Companies Act, 2013 and other applicable provisions of the Act and without further act, instrument or deed, vested in Transferee Company on a going concern basis so as to become the assets of the Transferee Company with all rights, title, interest or obligations of the Transferor Companies therein.

- Upon the Scheme becoming effective and upon the amalgamation of the Transferor Companies with the Transferee Company in terms of this Scheme, the Transferee Company, without any further application or deed, issued and allotted 2,66,21,817 new equity shares to the shareholders of the Transferor Companies whose name appeared in the register of members of the Transferor Companies as on the Record Date 1 being February 18, 2020 as stipulated by the Board of Directors of the Transferee Company in consultation with the Transferor Companies or to such of their heirs, executors, administrators or the successors in title, as the case may be, as recognized by the Board of Directors, in the following proportion viz:

On amalgamation of the Transferor Company 1 with the Transferee Company

“200 (Two Hundred) fully paid up Equity Shares of ₹ 1/- each of Transferee Company shall be issued and allotted as fully paid up for every 81 (Eighty One) Equity Shares of ₹ 10/- each fully paid up held in the Transferor Company 1.”

Thus 48,14,804 equity shares of ₹ 1/- each of the Transferee Company were issued, to the shareholders of Transferor Company 1.

On amalgamation of the Transferor Company 2 with the Transferee Company

“200 (Two Hundred) fully paid up Equity Shares of ₹ 1/- each of Transferee Company shall be issued and allotted as fully paid up for every 109 (One Hundred and Nine) Equity Shares of ₹ 10/- each fully paid up held in the Transferor Company 2.”

Thus 76,14,434 equity shares of ₹ 1/- each of the Transferee Company were issued, to the shareholders of Transferor Company 2.

On amalgamation of the Transferor Company 3 with the Transferee Company

“1 (One) fully paid up Equity Share of ₹ 1/- each of Transferee Company shall be issued and allotted as fully paid up for every 2 (Two) Equity Shares of ₹ 5/- each fully paid up held in the Transferor Company 3.”

Thus 1,41,91,557 equity shares of ₹ 1/- each of the Transferee Company were issued on February 25, 2020, to the shareholders of Transferor Company 3.

Additionally, 1,022 fractional shares were also issued to Mr. Shashi Kumar Agarwal, the trustee nominated by the Board of Directors for allotment of consolidated fractional shares;

- Inter-company holdings, as on the Appointed Date, between the Transferor Companies and the Transferee Company, were cancelled pursuant to this Scheme.
- The Transferee Company applied for listing of the above mentioned new equity shares on the Stock Exchanges in terms of the SEBI Circular. The equity shares were listed on BSE Limited and National Stock Exchange of India Limited, being the Stock Exchanges in India where the equity shares of the Transferee Company are listed and admitted to trading, as per the Applicable Law. The Transferee Company entered into such arrangements and gave such confirmations and/or undertakings as were necessary in accordance with Applicable Law for complying with the formalities of the Stock Exchanges. The equity shares allotted pursuant to this Scheme remained frozen in the depositories system till relevant directions in relation to listing/trading were provided by the relevant Stock Exchanges.

2) Reduction of Share Capital held by the Transferor Company 2 in the Transferee Company

Immediately upon implementation of Part B of the Scheme and with effect from the Effective Date, the existing 49,62,280 (Forty Nine Lakh Sixty Two Thousand Two Hundred and Eighty) equity shares of ₹ 1/- each of the Transferee Company held by the Transferor Company 2, as on the Effective Date, without any application or deed, stood cancelled without any payment. The share capital of the Transferee Company reduced to the extent of the face value of shares held by the Transferor Company 2.

3) Change in the name of the Transferee Company

As per the approved Scheme, the name of the Transferee Company automatically stood changed without any further act, instrument or deed on the part of the Transferee Company, to “**Borosil Renewables Limited**” (“**BRL**”) as approved by the concerned Registrar of Companies and the Memorandum of Association and Articles of Association of the Transferee Company, without any further act, instrument or deed, stands altered, modified and amended, and the consent of the shareholders to the Scheme was deemed to be sufficient for the purposes of effecting this amendment, and no further resolution(s) under Section 13, 14 and 16 of the Companies Act, 2013 or any other applicable provisions of the Act, was required to be separately passed.

4) Dissolution without Winding Up

Upon the effectiveness of this Scheme, the Transferor Companies stood dissolved without winding up and the Board of Directors and any committee thereof of the Transferor Companies without any further act, instrument or deed stood dissolved.

The name of the Transferor Companies has been struck off from the records of the concerned Registrar of Companies.

5) Demerger of the Demerged Undertaking from the Demerged Company into the Resulting Company

- To give effect to the Part C of the Scheme, the demerged undertaking i.e. Scientific and Industrial products and Consumer products business of Demerged Company along with the Scientific and Industrial products and Consumer products business (vested in Demerged Company pursuant to amalgamation of VGWL with BGWL) stood transferred to and vested in the Resulting Company, as a going concern, in accordance with Section 2(19AA) of the Income Tax Act, 1961.

- Upon the Scheme becoming effective and upon vesting of the Demerged Undertaking of the Demerged Company in the Resulting Company, the Resulting Company, without any further application or deed, issued and allotted 11,40,59,537 new equity shares on March 13, 2020 to the shareholders of the Demerged Company whose name appeared in the register of members of the Demerged Company as on Record Date 2 being March 9, 2020 as stipulated by the Board of Directors of Resulting Company, their heirs, executors, administrators or the successors in title, in the following proportion viz:

“1 (One) fully paid up Equity Share of ₹ 1/- each of the Resulting Company to be issued and allotted as fully paid up for every 1 (One) Equity Shares of ₹ 1/- each fully paid up held in the Demerged Company.”

- Inter-company holdings, as on the Appointed Date, between the Demerged Company and the Resulting Company, were cancelled pursuant to this Scheme.
- As per the approved Scheme, the equity shares of the Resulting Company will be listed on all the Stock Exchanges on which the equity shares of the Demerged Company are listed. The Demerged Company is currently listed on BSE Limited and National Stock Exchange of India Limited.
- Since the equity share of the Resulting Company were proposed to be listed pursuant to the Scheme i.e. without making an Initial Public Offering, an application seeking relaxation from the applicability of Rule 19(2)(b) of Securities Contract (Regulations) Rules,1957 has been made to SEBI through the BSE.
- SEBI vide its letter dated July 10, 2020 granted relaxation from the applicability of Rule 19(2)(b) of Securities Contract (Regulations) Rules,1957.
- The Resulting Company have entered into such arrangements and gave such confirmations and/or undertakings as necessary in accordance with the applicable laws or regulations for the Resulting Company with the formalities of the said Stock Exchanges. The equity shares of the Resulting Company allotted pursuant to the Scheme shall remain frozen in the depositories system till listing and trading permission is given by the designated Stock Exchanges. There was no change in the shareholding pattern or control in the Resulting Company between the Record Date 2 and till date which may affect the status

of approvals received from the Stock Exchanges. The Resulting Company have not issued reissued any shares, not covered under this Scheme.

6) Reduction of Share Capital held by the Demerged Company in the Resulting Company

Immediately upon implementation of Part C of the Scheme and with effect from the Effective Date, the existing 25,75,00,000 (Twenty Five Crores Seventy Five Lakhs Only) equity shares of ₹ 1/- each and 2,80,00,000 (Two Crores Eighty Lakhs), 6% Optionally Convertible Non-Cumulative Redeemable Preference Shares of ₹ 10/- each of the Resulting Company held by the Demerged Company stood cancelled without any payment. The share capital of the Resulting Company stood reduced to the extent of the face value of shares held by the Demerged Company on the issue of shares by the Resulting Company.

For details of the shareholding of our Company pursuant to the allotment in terms of the Scheme please refer to chapter “*Capital Structure*” on page 30.

OUR MANAGEMENT

Subject to the provisions of the Companies Act, 2013 and our Articles of Association, until otherwise determined by a general meeting of the Company and subject to the provision of Section 149 and Section 151 of the Act, the number of directors on our Board shall not be less than three and more than 15. Subject to the provisions of Section 149 of the Act, the Company, in General Meeting, may by ordinary resolution, increase or reduce the number of its Directors within the said limits and the Company may appoint more than 15 Directors after passing a Special Resolution.

As on the date of this Information Memorandum, our Board comprises of seven (7) Directors, out of which four (4) are Independent Directors, one (1) of whom is a woman Director. The composition of the Board of Directors is in compliance with Section 149 of the Companies Act, 2013 and Regulation 17 of the SEBI Listing Regulations.

Board of Directors

The following table sets forth details of our Board as of the date of filing of this Information Memorandum with the Stock Exchanges:

| Name, designation, DIN, occupation, term and period of Directorship | Date of birth and age (in years) | Address | Directorship in other companies |
|---|--------------------------------------|---|---|
| <p>Mr. Pradeep Kumar Kheruka</p> <p>DIN: 00016909</p> <p>Designation: Non-Executive Director</p> <p>Occupation: Industrialist</p> <p>Nationality: Indian</p> <p>Term: Liable to retire by rotation</p> <p>Period of directorship: Appointed w.e.f. January 28, 2016, liable to retire by rotation</p> | <p>July 23, 1951/ 68 years</p> | <p>410, Samudra Mahal, Dr. Annie Besant Road, Worli, Mumbai – 400 018</p> | <ul style="list-style-type: none"> • Window Glass Ltd • Borosil Renewables Limited (formerly Borosil Glass Works Limited) • All India Glass Mfrs'. Federation • Croton Trading Private Limited • Capexil • Median Marketing Pvt Ltd • Klass Pack Limited (formerly known as Klass Pack Private Limited) • Borosil Afrasia FZE (under liquidation) • Lake Baikal SFO DMCC |
| <p>Mr. Shreevar Kheruka</p> <p>DIN: 01802416</p> <p>Designation: Vice- Chairman, Managing Director and Chief Executive Officer</p> <p>Occupation: Industrialist</p> <p>Nationality: Indian</p> <p>Term: as Managing Director & Chief Executive Officer for Three years w.e.f. February 12, 2020</p> <p>Period of directorship: Appointed w.e.f. January 28, 2016 as a director, liable to retire by rotation</p> | <p>January 4, 1982/ 38 Years</p> | <p>410, Samudra Mahal, Dr. Annie Besant Road, Worli, Mumbai – 400 018</p> | <ul style="list-style-type: none"> • Borosil Renewables Limited (formerly known as Borosil Glass Works Limited) • Klass Pack Limited (formerly known as Klass Pack Private Limited) • Borosil Afrasia FZE (under liquidation) |

| Name, designation, DIN, occupation, term and period of Directorship | Date of birth and age (in years) | Address | Directorship in other companies |
|---|---------------------------------------|--|---|
| <p>Mr. Rajesh Chaudhary Kumar</p> <p>DIN: 07425111</p> <p>Designation: Additional and Whole Time Director</p> <p>Occupation: Company Director</p> <p>Nationality: Indian</p> <p>Term: Three years w.e.f. February 12, 2020</p> <p>Period of directorship: Appointed w.e.f. February 12, 2020, liable to retire by rotation</p> | <p>February 1, 1970/ 50 Years</p> | <p>C- 1001 Ekta Meadows, Siddharth Nagar, Near Kulraj Broadway, Borivali (East), Mumbai- 400 066</p> | <ul style="list-style-type: none"> • Borosil Technologies Limited (formerly known as Borosil Glass Limited) • Acalypha Realty Limited (formerly known as Borosil International Limited) |
| <p>Mrs. Anupa Rajiv Sahney</p> <p>DIN: 00341721</p> <p>Designation: Additional and Non-Executive Independent Director</p> <p>Occupation: Consultant</p> <p>Nationality: Indian</p> <p>Term: Five years w.e.f. February 3, 2020</p> <p>Period of directorship: Appointed w.e.f. February 03, 2020</p> | <p>October 19, 1967/ 52 Years</p> | <p>6, Manavi Apartment, 36, Ridge Road, Malabar Hills, Mumbai- 400 006</p> | <ul style="list-style-type: none"> • N V Advisory Services Private Limited |
| <p>Mr. Naveen Kumar Kshatriya</p> <p>DIN: 00046813</p> <p>Designation: Additional and Non-Executive Independent Director</p> <p>Occupation: Consultant</p> <p>Nationality: Indian</p> <p>Term: Five years w.e.f. February 3, 2020</p> <p>Period of directorship: Appointed w.e.f. February 03, 2020</p> | <p>February 3, 1949/ 71 Years</p> | <p>B-1101 Lodha Bellissimo, N M Joshi Marg, Apollo Milla Compound, Jacob Circle, Mumbai- 400 011</p> | <ul style="list-style-type: none"> • Classic Legends Private Limited • Topwheelz Automotive Private Limited • Ambit Private Limited |

| Name, designation, DIN, occupation, term and period of Directorship | Date of birth and age (in years) | Address | Directorship in other companies |
|--|--------------------------------------|--|---|
| <p>Mr. Kewal Kundanlal Handa</p> <p>DIN: 00056826</p> <p>Designation: Additional and Non-Executive Independent Director</p> <p>Occupation: Business</p> <p>Nationality: Indian</p> <p>Term: Five years w.e.f. February 03, 2020</p> <p>Period of directorship: Appointed w.e.f. February 3, 2020</p> | <p>August 22, 1952/ 67 Years</p> | <p>9th Floor, Nair House, 14th Road Behind Mahavir Hospital, Khar (West,) Mumbai – 400 052</p> | <ul style="list-style-type: none"> • Clariant Chemicals (India) Limited • R M Drip And Sprinklers Systems Limited • Mukta Arts Limited • Greaves Cotton Limited • Omsav Pharma Research Private Limited • Salus Lifecare Private Limited • Oaknet Healthcare Private Limited • Quality Care India Limited • Conexus Social Responsibility Services Private Limited • Constellation Alpha Capital Corp. • Union Bank of India |
| <p>Mr. Kanwar Bir Singh Anand</p> <p>DIN: 03518282</p> <p>Designation: Additional and Non-Executive Independent Director</p> <p>Occupation: Company Executive</p> <p>Nationality: Indian</p> <p>Term: Five years w.e.f. February 3, 2020</p> <p>Period of directorship: Appointed w.e.f. February 3, 2020</p> | <p>August 30, 1955/ 64 Years</p> | <p>36th Floor, 3601, Island City, Center One, G D Ambekar Marg, Dadar (E) Mumbai 400014</p> | <ul style="list-style-type: none"> • Marico Limited • Tata Chemicals Limited • Tata Chemicals Magadi Limited (Kenya) • Tata Chemicals International PTE. Limited (Singapore) |

Brief profile of our Directors

Mr. Pradeep Kumar Kheruka holds Honours degree in Commerce from St. Xavier's College affiliated to University of Calcutta and has over 48 years of experience particularly in the glass industry. He had been Director of Borosil Glass Works Limited since 1988 and is now Executive Chairman of that company. He has travelled all over the globe for business purposes.

Mr. Shreevar Kheruka is BSc in Economics and B.A. in International Relations from University of Pennsylvania, U.S.A. He has more than 14 years of corporate experience and was also briefly associated with a US based multinational group. He had been Managing Director & CEO of Borosil Glass Works Limited since August, 2012 which position he held till February 11, 2020. He has assumed office of Managing Director & CEO of Borosil Limited since February 12, 2020. He had been instrumental in the growth of Borosil Glass Works Limited during last seven years. He was appointed as Vice-Chairman of the Company w.e.f. July 13, 2020. Mr. Shreevar Kheruka was chosen as one of Economic Times '40 under 40 award' as one of the 40 brightest corporate leaders, entrepreneurs and owner professionals of the Country.

Mr. Rajesh Chaudhary Kumar is B. Com and Chartered Accountant. He has over 22 years' experience in Corporate Sector- Finance, Commercial and General Management. He occupied position of Chief Financial Officer of Borosil Glass Works Limited for many years. Thereafter he became Whole – time Director of Gujarat Borosil Limited in 2016 and then that of Borosil Glass Works Limited in 2018. Now he is occupying position of Whole-time Director of Borosil Limited since February 12, 2020.

Mrs. Anupa Rajiv Sahney is an Associate CA, Institute of England & Wales and has Bachelor's Degree (Double Honours) in Economics, Finance & Accounting. She has vast experience in various fields and has worked with Investors to manage investments, has experience in Owner representation and Asset management. She had been an Independent Director of Borosil Glass Works Limited for nearly 6 years. She is presently an Independent Director of Borosil Limited since February 03, 2020.

Mr. Naveen Kumar Kshatriya is an IIT Graduate. He has 42 years of varied experience in Industry which includes holding position of Managing Director & CEO in reputed Multinational Company. He had been an Independent Director of Borosil Glass Works Limited for nearly 7 years. He is presently an Independent Director of Borosil Limited since February 03, 2020.

Mr. Kewal Kundanlal Handa is a Management Accountant, Company Secretary and has Masters Degree in Commerce. He has diverse experience in Finance, Commercial, Strategy, Business Development, Merger & Acquisition, Banking and Corporate Affairs. He had been an Independent Director of Borosil Glass Works Limited for nearly 2 years. He is presently an Independent Director of Borosil Limited since February 03, 2020. He is also Non- executive Chairman of Union Bank of India.

Mr. Kanwar Bir Singh Anand is a Mechanical Engineer from the Indian Institute of Technology, Mumbai, passed out in the year 1977 and completed his Post Graduate Diploma in Business Management from the Indian Institute of Management, Kolkata in the year 1979, with specialization in Marketing. Mr. Anand joined Asian Paints Ltd in the year 1979 and has worked in the Sales and Marketing function of the Architectural Coating and Chemical business, Industrial products manufacturing. He was made the head of the Decoratives Business in 2009 and he was the Managing Director and CEO of the Asian Paints Ltd. He is presently an Independent Director of Borosil Limited since February 03, 2020.

Relationship between Directors

None of our Directors are related to each other or to any of the Key Managerial Personnel except for Mr. P. K. Kheruka who is the father of Mr. Shreevar Kheruka.

Details of directorship in companies suspended or delisted

None of our Directors is, or was, a director of any company whose shares were suspended from being traded on any stock exchange during the term of her / his directorship in such company, in the five years prior to the date of this Information Memorandum.

None of our Directors is, or was, a director of any company which was delisted from any stock exchange, during the term of her / his directorship in such company.

Arrangement or understanding with major Shareholders, customers, suppliers or others

None of our Directors have been appointed to Directorship, or as a member of our senior management, pursuant to any arrangement or understanding with our major Shareholders, customers, suppliers, or others.

Service contracts with Directors

There are no service contracts entered into between any of our Directors and our Company for the provision of any benefits upon termination of employment.

Details of terms of appointment of our Executive Directors

(a) Terms of appointment of our Whole-Time Director(s) / Executive Director(s) / Managing Director(s)

Mr. Shreevar Kheruka, Managing Director & CEO

The appointment of Mr. Shreevar Kheruka as a Managing Director and Chief Executive Officer of the Company is from February 12, 2020 to February 11, 2023.

Remuneration with effect from February 12, 2020:

a. Salary:

₹ 4,00,000/- p.m. in the scale/range of ₹ 4,00,000/- p.m. to ₹ 10,00,000/- p.m. with such increment as may be decided by the Nomination and Remuneration Committee/ Board of Directors.

b. Incentive:

For the part of the Financial Year 2019-2020: ₹ 2,00,00,000/-

c. Commission or incentive:

From financial year 2020-2021, onwards – as may be decided by the Nomination and Remuneration Committee/Board not exceeding ₹ 10,00,00,000/- for each financial year or part thereof

d. Perquisites

- **Medical Expenses:** Hospitalisation - Mr. Shreevar Kheruka and his dependents will be covered by the Company's medical insurance scheme.
- **Club Fees:** Reimbursement of membership fee for up to 3 clubs in India including subscription fee.
- **Personal Accident Insurance:** He should be covered by Group Personal Accident Policy of the Company for a suitable amount.
- Mr. Shreevar Kheruka will be provided with a Company maintained car with Driver.
- Phone rental and call charges will be paid by the Company at actuals for telephone/mobile phone(s).
- Company's contribution to Provident Fund, Gratuity and encashment of leave, payable as per rules of the Company. These shall not be included in the computation of limits for the remuneration or perquisites aforesaid.
- **Leave:** Leave with full pay or encashment thereof as per the Rules of the Company.
- Mr. Shreevar Kheruka will further be entitled to reimbursement of actual entertainment and traveling expenses incurred by him for business purposes.

Mr. Rajesh Kumar Chaudhary, Additional & Whole-time Director

The appointment of Mr. Chaudhary as a Whole-time Director of the Company is from February 12, 2020 to February 11, 2023.

Remuneration with effect from February 12, 2020:

a. Salary:

₹ 5,03,000/- per month in the range/scale of ₹ 5,00,000/- per month to ₹ 9,00,000 per month with such increments as may be decided by the Board of Directors (which includes any Committee thereof) from time to time.

b. Incentive:

For financial year 2019-2020: No incentive.

For financial year 2020-2021 onwards: Such incentive not exceeding ₹ 40,00,000 as may be decided by the Nomination and Remuneration Committee or Board of Directors.

d. Perquisites

- **Premium:** He will be covered by the Group Personal Accident Insurance of the Company.
- **Travel Leave Assistance:** For Mr. Chaudhary and his family, once in a year, incurred in accordance with the rules of the Company.
- Mr. Chaudhary will be provided with a Company maintained car with Driver for official purpose.
- Call charges and Broadband charges will be paid by the Company at actuals for residence/mobile phone.
- Company's to Provident Fund, Gratuity and encashment of leave payable as per rules of the Company or contribution at the end of his tenure. These shall not be included in the computation of limits for the remuneration or perquisites aforesaid.
- In so far as Mr. Chaudhary's gratuity benefits are concerned, subject to any approvals as may be required under the applicable laws including Companies Act, 2013, for the purposes of calculation of gratuity and its disbursement at the time of Mr. Chaudhary's exit from the Company's employment: Mr. Chaudhary's earlier tenure with Borosil Glass Works Limited from the Original Joining Date i.e. September 01, 2001 to March 30, 2016 and with Gujarat Borosil Limited from March 31, 2016 to March 31, 2018 shall be taken into account.
- **Leave:** Leave with full pay or encashment thereof as per the Rules of the Company.
- **ESOPs:** In addition to his present holding of grants in Borosil Glass Works Limited, Mr. Chaudhary shall also be entitled to ESOPs under Borosil Limited – Special Purpose Employees Stock Option Plan 2020, as may be decided by the Company.
- Mr. Chaudhary will further be entitled to reimbursement of actual entertainment, conveyance and travelling expenses incurred by him for business purposes.

Payment or Benefit to Directors

The sitting fees / other remuneration paid to our Directors for Fiscal 2020 is as follows:

a. Remuneration paid to Executive Directors

The details of remuneration paid/ payable by our Company to our Executive Directors for Fiscal 2020 is as follows:

| Name of Director | Designation | Total remuneration (in ₹ lakhs) |
|----------------------------|----------------------------------|---------------------------------|
| Mr. Shreevar Kheruka | Managing Director & CEO | 207.26* |
| Mr. Rajesh Kumar Chaudhary | Additional & Whole-time Director | 11.70* |

*Subject to approval of shareholders

b. Remuneration paid to Non-executive Independent Directors

Pursuant to a resolution passed by our Board of Directors on February 03, 2020, our Company pays a sitting fee of ₹ 50,000/- to its Non-executive Independent Directors for attending the meetings of our Board and Audit Committee and ₹ 20,000/- for attending meetings of the Nomination and Remuneration Committee, Stakeholders Relationship Committee and Corporate Social Responsibility Committee of the Board, except the Share Transfer Committee, Investment Committee and Regulatory Committee.

The details of remuneration / sitting fees paid/ payable to our Non-executive Independent Directors in Fiscal 2020 is set forth hereunder.

| Name of Director | Designation | Total remuneration (in ₹ lakhs) |
|----------------------------|---|---------------------------------|
| Mrs. Anupa Rajiv Sahney | Additional & Non-Executive Independent Director | 8.50* |
| Mr. Naveen Kumar Kshatriya | Additional & Non-Executive Independent Director | 8.50* |
| Mr. Kewal Kundanlal Handa | Additional & Non-Executive Independent Director | 8.50* |
| Mr. Kanwar Bir Singh Anand | Additional & Non-Executive Independent Director | 4.66* |
| Mr. Hemant Kumar Arora | Non-Executive Independent Director | 0.80 |

**The remuneration includes commission payable, which is subject to approval of the shareholders.*

c. Remuneration paid to Non -Executive Non- Independent Directors

The details of remuneration paid/payable by our Company to our Non- Executive Non- Independent Directors for Fiscal 2020 is as follows:

| Name of Director | Designation | Total remuneration (₹ in lakhs) |
|---------------------------|-----------------------|---------------------------------|
| Mr. Pradeep Kumar Kheruka | Director | 9.00* |
| Mr. Shreevar Kheruka | Director [#] | 0.90 |
| Mr. Ashok Kumar Jain | Director | 0.70 |
| Mr. V. Ramaswami | Director | 0.30 |
| Mr. Rituraj Sharma | Director | 0.30 |

**Includes ₹8 Lakhs as commission, which is subject to approval of the shareholders.*

#Up to February 11, 2020

Bonus or profit-sharing plan for our Directors

Mr. Shreevar Kheruka, Managing Director and Chief Executive Officer is entitled to commission based on profits or variable incentive as may be decided by the Board or committee thereof. Mr. Rajesh Chaudhary, Whole-Time Director is entitled for variable incentive as may be decided by the Board or committee thereof.

None of other Directors are party to any bonus or profit-sharing plan of our Company.

Payment or benefit to the officers of our Company

No amount or benefit has been paid, or given, within the two preceding years the date of this Information Memorandum, or is intended to be paid, or given, to any of the officers of the Company, other than in the ordinary course of their employment or engagement with the Company.

Shareholding of our Directors in our Company

Our Articles of Association do not require that our Directors hold any qualification shares.

Except as disclosed in the section titled “Capital Structure” on page 30, none of our Directors hold any Equity Shares in our Company.

Borrowing Powers of the Board

In accordance with our Articles of Association and subject to the provisions of the Companies Act, 2013, the Board may, from time to time, at its discretion, by a resolution passed at its meeting on August 10, 2017, borrow any sum of money for the purpose of our Company and the Board may secure repayment of such money in such manner and upon such terms and conditions in all respects as it thinks fit. Pursuant to a resolution of the Shareholders of our Company dated August 10, 2017, in accordance with Section 180 of the Companies Act, 2013, the Board is authorised to borrow up to an amount of ₹ 250 crores, in excess of the aggregate of the paid up capital and free reserves of our Company and for creation of charge/providing security for the sum borrowed on the assets of our Company.

Interest of Directors

All our Directors may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of the Board or a committee thereof, and other remuneration and reimbursement of expenses, if any, payable to them by our Company. For further details, see “*Details of terms of appointment of our Directors*” and “*Details of remuneration of our Directors*” above.

Our Directors may also be interested in our Company to the extent of Equity Shares, if any, held by them or held by the entities in which they are associated as promoters, directors, partners, proprietors or trustees or held by their relatives. For further details, see “*Capital Structure*” on page 30.

Our Directors, Mr. Pradeep Kumar Kheruka, Mr. Shreevar Kheruka and Mr. Rajesh Kumar Chaudhary are also interested in the capacity of their respective directorships and shareholding in certain of our Subsidiaries or Group Companies, as set forth below:

| S. No. | Name of the company | Subsidiary / Group Company | Name of Director | Nature of interest | Number of Shares/ Contribution & % of total share capital |
|--------|---|----------------------------|----------------------------|------------------------|---|
| 1. | Window Glass Limited | Group Company | Mr. Pradeep Kumar Kheruka | Director & Shareholder | 10,6963 shares 15.3477% |
| 2. | Klass Pack Limited | Subsidiary | Mr. Pradeep Kumar Kheruka | Director | - |
| 3. | Croton Trading Private Limited | Group Company | Mr. Pradeep Kumar Kheruka | Director & Shareholder | 20 shares 0.01% |
| 4. | Borosil Afrasia FZE (under liquidation) | Subsidiary | Mr. Pradeep Kumar Kheruka | Director | - |
| 5. | Gujarat Fusion Glass LLP | Group Company | Mr. Pradeep Kumar Kheruka | Designated Partner | ₹ 2,25,00,000 25% |
| 6. | Sonargaon Properties LLP | Group Company | Mr. Pradeep Kumar Kheruka | Designated Partner | ₹ 7,58,000 40% |
| 7. | Borosil Foundation | Group Company | Mr. Pradeep Kumar Kheruka | Trustee | - |
| 8. | Klass Pack Limited | Subsidiary | Mr. Shreevar Kheruka | Director | - |
| 9. | Borosil Afrasia FZE (under liquidation) | Subsidiary | Mr. Shreevar Kheruka | Director | - |
| 10. | Borosil Foundation | Group Company | Mr. Shreevar Kheruka | Trustee | - |
| 11. | Borosil Technologies Limited | Subsidiary | Mr. Rajesh Kumar Chaudhary | Director | - |
| 12. | Acalypha Realty Limited | Subsidiary | Mr. Rajesh Kumar Chaudhary | Director | - |

Additionally, they may be deemed to be interested to the extent of the business interests that these entities have in us. For further details, see “*Related Party Transactions*” on page 154 and 217.

No sum has been paid or agreed to be paid to our Directors or to firms or companies in which they may be members, in cash or shares or otherwise by any person either to induce him/her to become, or to qualify him/her as a Director, or otherwise for services rendered by him/her or by such firm or company, in connection with the promotion or formation of our Company.

Further, our Directors are not interested in any property acquired by our Company or proposed to be acquired by it, or in any transaction in the acquisition of land, construction of building and supply of machinery.

None of our Directors have any interest in the promotion or formation of our Company.

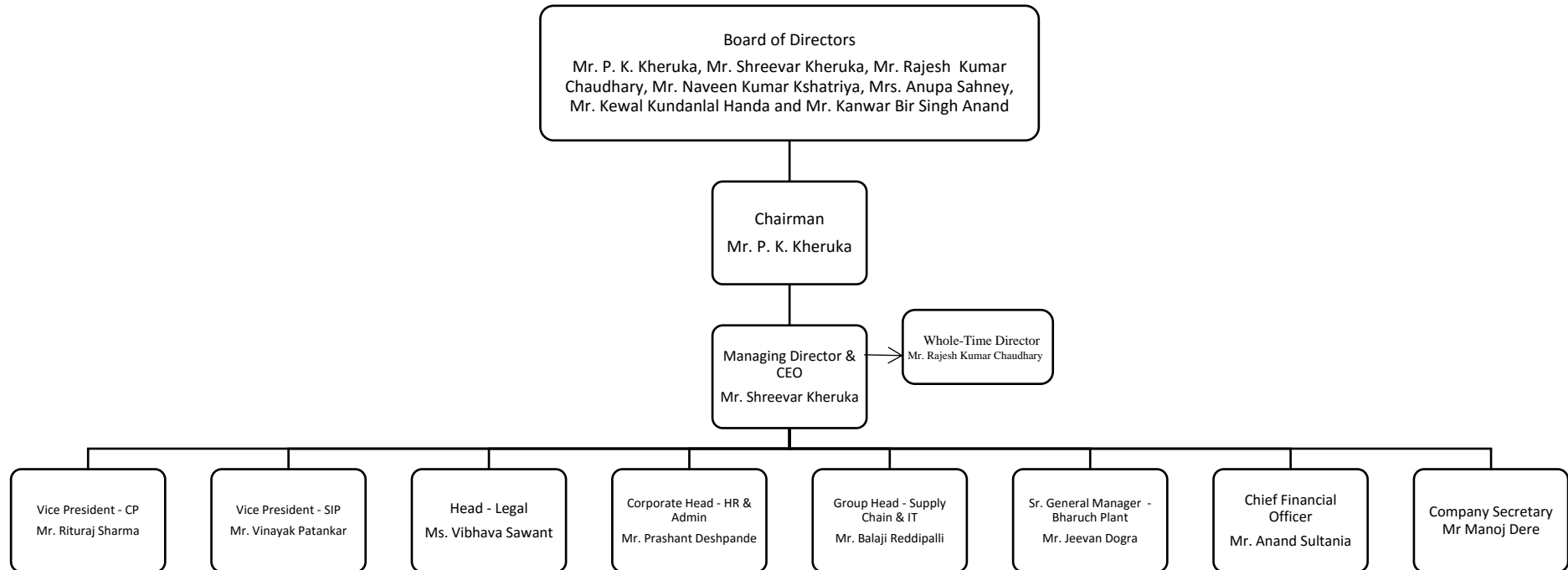
Employee stock option plan or employee stock purchase plan

The Board of Directors of the Company has approved 'Borosil Limited – Special Purpose Employee Stock Option Plan 2020' under Clause 30 of the Composite Scheme of Amalgamation and Arrangement. The said plan has been implemented.

Change in our Board in the last three years

| Name | Designation | Date of appointment/cessation | Reason |
|------------------------------------|--|--------------------------------------|----------------------------|
| Mr. Raj Kumar Jain | Independent Director | 10/08/2017 | Vacation of office u/s 161 |
| Utpalkumar Anilkumar Mukhopadhyaya | Independent Director | 20/06/2018 | Death |
| Ramaswami Velayudhan Pillai | Director | 14/01/2020 | Resignation |
| Hemant Kumar Arora | Independent Director | 14/01/2020 | Resignation |
| Rituraj Sharma | Director | 14/01/2020 | Resignation |
| Mrs. Anupa Rajiv Sahney | Additional & Non- Executive Independent Director | 03/02/2020 | Appointment |
| Mr. Kanwar Bir Singh Anand | Additional & Non- Executive Independent Director | 03/02/2020 | Appointment |
| Mr. Kewal Kundanlal Handa | Additional & Non- Executive Independent Director | 03/02/2020 | Appointment |
| Mr. Naveen Kumar Kshatriya | Additional & Non- Executive Independent Director | 03/02/2020 | Appointment |
| Mr. Rajesh Kumar Chaudhary | Additional & whole- time Director | 03/02/2020 | Appointment |
| Mr. Ashok Kumar Jain | Director | 12/02/2020 | Resignation |

Management organisation structure



Key Managerial Personnel

Mr Shreevar Kheruka

Mr. Shreevar Kheruka aged 38 years, holds a dual degree in BSc in Economics and B.A. in International Relations from University of Pennsylvania, U.S.A. He has 14 year's corporate experience and was also briefly associated with a US based multinational group. Immediately before joining our Company he was Managing Director and CEO of Borosil Glass Works Limited. He joined as Managing Director and CEO of our Company with effect from February 12, 2020 for a period of 3 years. His total remuneration for the FY 2019-20 in that capacity is ₹ 207.26 lakhs from the Company (subject to approval of the shareholders).

Rajesh Kumar Chaudhary

Mr. Rajesh Kumar Chaudhary aged 50 years has joined our Company as Additional and Whole-time Director with effect from February 12, 2020 for a period of 3 years. He is a graduate in Commerce and Chartered Accountant by qualification and has 22 years' experience in Corporate Sector- Finance, Commercial and General Management. Immediately before joining our Company, he was Whole-time Director of Borosil Glass Works Limited (now renamed as Borosil Renewables Limited). His total remuneration for the FY 2019-20 is ₹11.70 lakhs from the Company (subject to approval of the shareholders).

Mr. Anand Sultania

Mr. Anand Sultania aged 41 years, is a graduate in Commerce and holds Advanced Diploma in Business Management from ICFAI University. He has joined as Chief Financial Officer of our Company with effect from November 05, 2019 as a permanent employee. He has nearly 20 years of corporate and business experience in Forex management, finance management with Banks and NBFC's, treasury management, managing credit ratings, monitoring of Business plans and Auditing. Immediately before joining our company, he was Assistant General Manager – Accounts in Borosil Glass Works Limited. He drew a remuneration of ₹ 8.02 lakhs as CFO of the Company for the part of Financial Year 2019-20.

Manoj Dere

Mr. Manoj Dere aged 48 years is a graduate in Commerce, Company Secretary and Law graduate. He has joined as Company Secretary of the Company with effect from April 03, 2019 as a regular employee. He has 21 years of corporate experience including that of Company Secretary of Hathway Bhawani Cabletel & Datacom Limited. He has expertise in all secretarial matters. He drew a remuneration of ₹ 30.17 lakhs during the Fiscal 2019-20.

Relationship of Key Managerial Personnel

None of our Key Managerial Personnel are related to each other or our Directors except for Mr. Shreevar Kheruka who is related to Mr. P.K. Kheruka, our Chairman, being his son.

Arrangement or understanding with major Shareholders, customers, suppliers or others

None of our Key Managerial Personnel have been appointed pursuant to any arrangement or understanding with our major Shareholders, customers, suppliers or others.

Shareholding of the Key Managerial Personnel

As on the date of this Information Memorandum, except as mentioned below, none of our Key Managerial Personnel hold any Equity Shares of our Company.

| Sr. No. | Name of Key Managerial Personnel | Number of Shares |
|---------|--|------------------|
| 1. | Mr. Shreevar Kheruka | 19,51,747 |
| 2. | Mr. Rajesh Kumar Chaudhary : shares as Individual : shares as Karta of HUF | 600 25,900 |
| 3. | Mr. Anand Mahendra Sultania : shares as Individual : shares as Karta of HUF | 80 500 |

Change in our Key Managerial Personnel in the last three years

| Name | Designation | Date of appointment/cessation | Reason |
|-------------------------|-------------------------|-------------------------------|-------------|
| Vivek Singh Jamwal | Chief Financial Officer | 13/03/2018 | Appointment |
| Vivek Singh Jamwal | Chief Financial Officer | 31/07/2018 | Resignation |
| Sanjeev Kumar Jha | Manager | 01/09/2018 | Appointment |
| Raghav Sharma | Company Secretary | 25/10/2018 | Resignation |
| Ashwani Kumar Jain | Chief Financial Officer | 29/01/2019 | Appointment |
| Manoj Dere | Company Secretary | 03/04/2019 | Appointment |
| Ashwani Kumar Jain | Chief Financial Officer | 20/07/2019 | Resignation |
| Anand Mahendra Sultania | Chief Financial Officer | 05/11/2019 | Appointment |
| Sanjeev Kumar Jha | Manager | 14/01/2020 | Resignation |

Service contracts with Key Managerial Personnel

There are no service contracts entered into between any of our Key Managerial Personnel and our Company for provision of any benefits upon termination of employment.

Bonus or profit-sharing plan for our Key Managerial Personnel

Mr. Shreevar Kheruka, Managing Director and Chief Executive Officer is entitled to commission based on profits or variable incentive as may be decided by the Board or committee thereof. Mr. Rajesh Chaudhary, Whole-Time Director is entitled for variable incentive as may be decided by the Board or committee thereof.

None of other Key Managerial Personnel are party to any bonus or profit-sharing plan of our Company, except that they may be entitled to fixed incentive in accordance with the terms of their employment.

Attrition rate of key managerial personnel

The attrition rate of our key managerial personnel is not high, as compared to the industry.

Corporate Governance

The provisions relating to corporate governance prescribed under the SEBI Listing Regulations will be applicable to us immediately upon listing of the Equity Shares on the Stock Exchanges. We are in compliance with the requirements of applicable regulations, including the SEBI Listing Regulations and the Companies Act, 2013, in respect of corporate governance, including in relation to the constitution of the Board and committees thereof.

Committees of the Board

In addition to the committees of our Board detailed below, our Board may, from time to time, constitute committees for various functions.

Our Company has constituted the following Board committees in terms of the SEBI Listing Regulations:

- a) Audit Committee;
- b) Nomination and Remuneration Committee;
- c) Stakeholders' Relationship Committee;
- d) Corporate Social Responsibility Committee;
- e) Share Transfer Committee
- f) Investment Committee
- g) Regulatory Committee
- h) Share Issue and Allotment Committee

Audit Committee

Our Audit Committee was constituted by a resolution of our Board dated February 03, 2020. The current constitution of the Audit Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|---|
| Mrs. Anupa Rajiv Sahney | Chairman | Additional and Non-Executive Independent Director |
| Mr. P. K. Kheruka | Member | Non-Executive Chairman |
| Mr. Naveen Kumar Kshatriya | Member | Additional and Non-Executive Independent Director |
| Mr. Kewal Kundanlal Handa | Member | Additional and Non-Executive Independent Director |

The scope and function of the Audit Committee is in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI Listing Regulations and its terms of reference are as follows:

1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
2. To recommend to the Board, the appointment, remuneration and terms of appointment of auditors of the Company.
3. To approve payment to statutory auditors for any other services rendered by the statutory auditors.
4. To review with the management, the annual financial statements, auditor's report thereon before submission to the Board for approval, with particular reference to:
 - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013.
 - b. Changes, if any, in accounting policies and practices and reasons for the same.
 - c. Major accounting entries involving estimates based on the exercise of judgment by management.
 - d. Significant adjustments made in the financial statements arising out of audit findings.
 - e. Compliance with listing and other legal requirements relating to financial statements.
 - f. Disclosure of any related party transactions.
 - g. Modified Opinions in the draft audit report, if any.
5. To review with the management, the quarterly financial statements before submission to the Board for approval.
6. To review with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue and making appropriate recommendations to the Board to take up steps in this matter.
7. To review and monitor the auditor's independence and performance and effectiveness of audit process.
8. To approve or any subsequent modification of transactions of the Company with related parties.
9. Scrutiny of inter-corporate loans and investments.
10. Valuation of undertakings or assets of the Company, wherever it is necessary.
11. Evaluation of internal financial controls and risk management systems.
12. To review, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.

13. To review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
14. To discuss with internal auditors any significant findings and follow up there on.
15. To review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
16. To discuss with statutory auditors before the audit commences, about the nature and scope of audit as well as post audit discussion to ascertain any area of concern.
17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non- payment of declared dividends) and creditors.
18. To review the functioning of the Whistle Blower Mechanism.
19. Approval of appointment of Chief Financial Officer after assessing the qualifications, experience and background etc. of the candidate.
20. Carrying out any other function as is mentioned in the terms of reference of the audit committee.
21. To call comments of the auditors about internal control systems, the scope at audit, including observations of the auditors and review of financial statements before their submission to the Board and to discuss ant related issue with the internal and statutory auditors and the management of the Company.
22. Renewing the utilization of loans and/or advances from / investment by the holding company in subsidiary exceeding Rupees 100 crores or 10% of asset size of subsidiary, whichever is lower including existing loans / advances / investments existing on April 1, 2019.

Nomination and Remuneration Committee

Our Nomination and Remuneration Committee was constituted by a resolution of our Board dated February 03, 2020. The current constitution of the Nomination and Remuneration Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|---|
| Mrs. Anupa Rajiv Sahney | Chairman | Additional and Non-Executive Independent Director |
| Mr. P. K. Kheruka | Member | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director and CEO |
| Mr. Kewal Kundanlal Handa | Member | Additional and Non-Executive Independent Director |
| Mr. Kanwar Bir Singh Anand | Member | Additional and Non-Executive Independent Director |

The scope and function of the Nomination and Remuneration Committee is in accordance with Section 178 of the Companies Act, 2013 and Regulation 19 of the SEBI Listing Regulations and its terms of reference are as follows:

1. formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
2. formulation of criteria for evaluation of performance of independent directors and the board of directors;
3. devising a policy on diversity of Board of Directors;
4. identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal;

5. whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors; and
6. recommend to the board, all remuneration, in whatever form, payable to senior management.

Stakeholders' Relationship Committee

Our Stakeholders' Relationship Committee was constituted pursuant to a resolution of our Board dated February 03, 2020. The current constitution of the Stakeholders' Relationship Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|---|
| Mr. P. K. Kheruka | Chairman | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director & CEO |
| Mrs. Anupa Rajiv Sahney | Member | Additional and Non-Executive Independent Director |
| Mr. Naveen Kumar Kshatriya | Member | Additional and Non-Executive Independent Director |

The scope and function of the Stakeholders' Relationship Committee is in accordance with Section 178(6) of the Companies Act, 2013 and Regulation 20 of the SEBI Listing Regulations and its terms of reference are as follows:

1. to resolve the grievances of security holders of the Company including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, review of new/duplicate certificates, general meetings, etc.;
2. review of measures taken for effective exercise of voting rights by shareholders;
3. review of adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent;
4. review of various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/ statutory notices by the shareholders of the Company; and
5. to look into various aspects of interest of shareholders and other security holders.

Corporate Social Responsibility Committee

Our Corporate Social Responsibility Committee was last re-constituted pursuant to a resolution of our Board dated February 03, 2020. The current constitution of the Corporate Social Responsibility Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|---|
| Mr. P. K. Kheruka | Chairman | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director & CEO |
| Mrs. Anupa Rajiv Sahney | Member | Additional and Non-Executive Independent Director |
| Mr. Naveen Kumar Kshatriya | Member | Additional and Non-Executive Independent Director |
| Mr. Kewal Kundanlal Handa | Member | Additional and Non-Executive Independent Director |

The scope and function of the Corporate Social Responsibility Committee is in accordance with Section 135 of the Companies Act, 2013 and its terms of reference are as follows:

1. formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company as specified in Schedule VII;
2. recommend the amount of expenditure to be incurred on the activities referred to in clause (a); and
3. monitor the Corporate Social Responsibility Policy of the company from time to time.

Share Transfer Committee

Our Share Transfer Committee was last re-constituted pursuant to a resolution of our Board dated February 03, 2020. The current constitution of the Share Transfer Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|---|
| Mr. P. K. Kheruka | Chairman | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director & CEO |
| Mrs. Anupa Rajiv Sahney | Member | Additional and Non-Executive Independent Director |
| Mr. Naveen Kumar Kshatriya | Member | Additional and Non-Executive Independent Director |

The scope and function of the Share Transfer Committee is and its terms of reference are as follows:

1. to approve the transfer/transmission of shares or any other securities;
2. to sub-divide, consolidate and issue share certificates;
3. to authorize affixation of the Common Seal of the Company
4. issue renewed or duplicate or fresh share certificates on such terms and conditions including term as to indemnity as it deems fit; and
5. to do all acts and things and to take all steps that may be necessary and incidental thereto.

Investment Committee

Our Investment Committee was last re-constituted pursuant to a resolution of our Board dated February 03, 2020. The current constitution of the Investment Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|-----------------------------------|
| Mr. P. K. Kheruka | Chairman | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director & CEO |
| Mr. Rajesh Kumar Chaudhary | Member | Additional & Whole- time Director |

The scope and function of the Investment Committee is to make decision and monitor investment of the Company in various instruments/ equities and its terms of reference are as follows:

The Committee lays down policy guidelines and procedures for investing the Company's funds, and reviews this activity at regular intervals.

Regulatory Committee

Our Regulator Committee was last re-constituted pursuant to a resolution of our Board dated February 03, 2020. The current constitution of the Regulatory Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|----------------------------------|
| Mr. P. K. Kheruka | Chairman | Non-Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director & CEO |
| Mr. Rajesh Kumar Chaudhary | Member | Additional & Whole-time Director |

The scope and function of the Regulator Committee is to approve various regulatory related resolutions and matters and its terms of reference are as follows:

1. To appoint the representatives to represent the Company before the Courts of Law (civil & criminal),Tribunals, Trademark Registry/Tribunal/Intellectual Property Appellate Board, Judicial, quasi-

judicial, statutory, trademarks, investigating, enforcement and other authorities and government departments and in Arbitration and Conciliation proceedings in India or abroad and to:

- file, institute, pursue, appear, attend, represent, depose, defend, withdraw or settle the proceedings in respect of all matters including but not limited to pleadings, applications, affidavits, Suits, Petitions, Statement of Claims, oppositions, Counter Claims, Written Statements, Vakalatnamas, Memorandums, Rejoinders, Replies and Counter Replies, FIR(s), Memorandums of Settlement/Compromise, Written and/or Oral Submission, Ad-interim and Interim Applications, Agreements, References and Affirmations, to file appeals, revision applications, review applications, writ petitions, execution applications and/or any other appropriate proceedings as may be advised and sign, verify and execute all such deeds, documents and letters for and on behalf of the Company as may be necessary, required and expedient from time to time;
 - to appoint or nominate Arbitrators, Conciliator(s), Advocates and Counsels or giving concurrence to their appointments, giving evidence on oath and designating such persons as may be required in this regard, to receive such documents/notices with respect to aforesaid matters and for all incidental matters and things in connection therewith.
2. To give authority to sign contracts and agreements for and on behalf of the Company.
 3. To appoint the representatives to sign necessary proposal documents/ applications for and on behalf of the company in connection with seizure of spurious/counterfeit goods and related matter/s.
 4. To appoint the representatives of the company to sign, verify, execute and submit for and on behalf of the Company tender documents/ Rate Contracts with government authorities /organizations/institutes, ministries and departments of Central or State Governments,
 5. To give authority to issue power of attorney for representing the Company in matters of infringement of Copyrights or intellectual property rights of the company,

Share Issue and Allotment Committee

Our Share Issue and Allotment Committee was constituted by a resolution of our Board dated February 03, 2020. The current constitution of the Share Issue and Allotment Committee is as follows:

| Name of the Director | Position on the committee | Designation |
|-----------------------------|----------------------------------|------------------------|
| Mr. P. K. Kheruka | Chairman | Non Executive Chairman |
| Mr. Shreevar Kheruka | Member | Managing Director |
| Mr. Rajesh Kumar Chaudhary | Member | Whole Time Director |

The scope and function of the Share Issue and Allotment Committee and its terms of reference are as follows:

1. decide Record Date i.e. the date on which the shareholders holding shares in the Transferor Companies shall be entitled to the equity shares of the Company, if required.
2. finalisation of the list of shareholders/allottees, to whom allotment of equity shares are to be made.
3. seeking the listing of new equity shares on BSE Limited and National Stock Exchange of India Limited, submitting the listing application to such stock exchanges and taking all actions that may be necessary in connection with obtaining such listing;
4. to issue and allot Equity Shares and to do all necessary acts, things, execution of documents, undertaking, etc. with NSDL/CDSL in connection with admitting of equity shares issued in the Issue and to delegate power to the Company Secretary to sign corporate action documents which are to be submitted to NSDL/CDSL.
5. to enter the names of the allottees in the Register of Members of the Company;
6. to extinguish existing shares of transferor companies either in electronic form or in physical form and in this connection to authorize someone to initiate necessary corporate action including issuing instructions,



executing form and documents as may be necessary for cancellation of cross holdings among the petitioner companies.

7. to print share certificates (if required) and dispatch share certificates;
8. to issue share certificates to the proposed allottees in physical form as may be required by the allottees and permitted by the prevailing laws for the time being in force;
9. to make applications to any regulatory or statutory authorities as may be required for the purpose of allotment of equity shares to non-resident and citizens of foreign countries and to submit necessary application(s) and report with the Reserve Bank of India and other authorities in this connection and to obtain their permission, wherever required;
10. To make application for adjudication of stamp duty with the relevant authorities, to make payment of stamp duty and to delegate this power to any official of the Company to pay the stamp duty;
11. to do all such necessary acts, deeds including execution of agreements, applications undertaking and any other documents for listing of Equity Shares issued in the Issue on the Stock Exchanges;
12. to settle all questions, difficulties or doubts that may arise in regard to such Issue(s) or allotment, in its absolute discretion deem fit, without being required to seek any further consent or approval of the member or otherwise, to the end and intent that they shall be deemed to have given their approval thereto expressly by the authority of this resolution, and accordingly any such action, decision or direction of the Committee shall be binding on all the members of the Company;

OUR PROMOTERS AND PROMOTER GROUP

The Promoters of our Company are Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka

Details of our Promoters

| | |
|---|---|
| <p>Mr. B. L. Kheruka</p>  | <p>Mr. B. L. Kheruka – Bajrang Lal Kheruka, aged 89 years, is one of our Promoters. He presently resides at 410, Samudra Mahal, Dr. Annie Besant Road, Opp. Nehru Centre Lotus, Worli, Mumbai – 400 018, Maharashtra, India. He holds a degree in commerce from St. Xavier’s College affiliated to University of Calcutta.</p> <p>He has extensive experience in Industry of nearly five decades particularly in flat glass industry. He set up a company namely Window Glass Limited near Calcutta (now Kolkata) in the year 1961 which started production in 1963 for manufacturing of figured glass. He became Chairman of Borosil Glass Works Limited in the year 1988 after acquiring controlling interest in that Company through companies controlled by him along with its family members. He has been avid golf player and has vast experience in business. He had been Chairman of Gujarat Borosil Limited till September 18, 2018 and of BGWL till November 18, 2019. In recognition of his contribution to the company, Board of Directors of BGWL conferred upon him title of Chairman Emeritus. He still is an Advisor to BGWL, now Borosil Renewables Limited.</p> <p>Aadhaar card number: 4276 3768 8933 Driving license number: WB-0119470678753 Permanent account number: AGCPK9822A</p> <p>Directorships currently held:</p> <ul style="list-style-type: none">• Window Glass Limited• Croton Trading Private Limited• Median Marketing Private Limited <p>Partner in other firms:</p> <ul style="list-style-type: none">• Ficus Trading LLP• Associated Fabricators LLP• Sonargaon Properties LLP• General Magnets LLP• Spartan Trade Holdings LLP• Gujarat Fusion Glass LLP• Priyam Associates LLP• Cyclamen Trading LLP• Kheruka & Co• King Bros |
| <p>Mr. P. K. Kheruka</p>  | <p>Mr. P. K. Kheruka, aged 68 years, is one of our Promoters. His residential address is. 410, Samudra Mahal, Dr. Annie Besant Road, Opp. Nehru Centre Lotus, Worli, Mumbai – 400 018, Maharashtra, India. He holds Honours degree in Commerce from St. Xavier’s College affiliated to University of Calcutta.</p> <p>He became the Director of Window Glass Limited on March 21, 1992. He became Director in Gujarat Borosil Limited, formerly Gujarat Window Glass Limited in the year 1988 and was its Chairman till February 11, 2020 when it got dissolved under the Composite Scheme of Amalgamation and</p> |

Arrangement. He is also a Director of BGWL since 1988 and is now Chairman of that Company from November 18, 2019. In the intermediary period, he became Non-Resident Indian since April 2011.

Aadhaar card number: 3837 5133 6265
Driving license number: WB0119700597974
Permanent account number: AFYPK7989K

Directorships currently held:

- Window Glass Limited
- All India Glass Mfrs'. Federation
- Croton Trading Private Limited
- Capexil
- Median Marketing Private Limited
- Klass Pack Limited
- Borosil Renewables Limited
- Lake Baikal SFO DMCC
- Borosil Afrasia FZE (under liquidation)

Partner in other firms:

- Azalea Trading LLP
- Sonargaon Properties LLP
- Borosil Holdings LLP
- Gujarat Fusion Glass LLP
- Kheruka & Co
- King Bros
- Kiran Enterprises

Mr. Shreevar Kheruka



Mr. Shreevar Kheruka aged 38 years, is one of our Promoters. He presently resides at 410, Samudra Mahal, Dr. Annie Besant Road, Opp. Nehru Centre Lotus, Worli, Mumbai – 400 018, Maharashtra, India. He holds a dual degree in BSc in Economics and B.A. in International Relations from University of Pennsylvania, U.S.A.

He was briefly associated with a US based Multi-national group. After having a stint as Vice President of Vylene Glass Works Limited he became Vice President of Borosil Glass Works Limited in the year 2006. He became Director of BGWL in the year 2009 and as Managing Director and CEO in the year 2012, which position he held till February 11, 2020. Presently, he is Managing Director and CEO of Borosil Limited. He has reached experience in all aspects of business and particularly in the field of finance and marketing. He has been awarded Economic Times' 40 under 40 award in the year 2019.

Aadhaar card number: 2891 2025 0506
Driving license number: MH0120080134285
Permanent account number: ALMPK8573B

Directorships currently held:

- Klass Pack Limited
- Borosil Renewables Limited,
- Borosil Afrasia FZE (under liquidation)

We confirm that the PAN, passport number and bank account numbers of our individual Promoters have been submitted to the Stock Exchanges at the time of submission of this Information Memorandum with them.

Interest of our Promoters

Interest of our Promoters in the promotion of our Company

Our Promoters are interested in our Company to the extent of their respective direct or indirect shareholding in our Company and the dividend declared, if any and any other distributions in respect of their direct or indirect shareholding in our Company. For further details, see “*Capital Structure*” on page 30.

Interest of our Promoter in the Property of our Company

Our Promoters do not have any interest whether direct or indirect in any property acquired by our Company, within three years preceding the date of this Information Memorandum or proposed to be acquired by our Company as on the date of this Information Memorandum or in any transaction for acquisition of land, construction of buildings and supply of machinery, etc.

Interest of our Promoters in our Company other than as Promoter

Further, except as stated in this section and “*Financial Statements - Related Party Transactions*” on page 154 and 217, our Promoters do not have any interest in our Company other than as promoters.

Interest of our Promoters in our Company arising out of being a member of firm or company

Our Company has not made any payments in cash or shares or otherwise to any of our Promoters or to firms or companies in which any of our Promoters are interested as members or promoters nor has any Promoter been offered any inducements to become interested in any firm or company, in connection with the promotion or formation of our Company.

Disassociation by our Promoters in the last three years

None of our Promoters have disassociated themselves from any company or firm during the last three years preceding the date of filing of this Information Memorandum.

Payment or benefit to Promoters of our Company

No amount or benefit has been paid or given within the two preceding years from the date of this Information Memorandum or is intended to be paid or given to any of our Promoters or any member of our Promoter Group other than in the ordinary course of business.

Confirmations

No material guarantees have been given to third parties by our Promoters with respect to Equity Shares of our Company.

None of our Promoters have been identified as a ‘wilful defaulter’ by the RBI, ECGC, any government/regulatory authority and/or by any bank or financial institution.

None of our Promoters are debarred from accessing the capital markets by SEBI.

None of our Promoters is a promoter or director of any Company which is debarred from accessing the capital market by SEBI.

Promoter Group

1. Natural persons who are part of the Promoter Group

The natural persons who are part of the Promoter Group (due to their relationship with our Promoters), other than our Promoters, are as follows:

| Name of the Promoter | Name of the relative | Relationship with the Promoter |
|---------------------------|----------------------------|--------------------------------|
| Mr. Bajrang Lal Kheruka | Mrs. Kiran Kheruka | Wife |
| | Late Umrao Chand Kheruka | Father |
| | Late Champakali Gupta | Mother |
| | Mr. Pradeep Kumar Kheruka | Son |
| | Mrs. Rekha Kheruka | Son's wife |
| | Mrs. Chandra Lekha Roongta | Daughter |
| | Mrs. Nayantara Jain | Daughter |
| | Mr. A.K. Roongta | Daughter's husband |
| | Mr. Pawan Kumar Jain | Daughter's husband |
| Mr. Pradeep Kumar Kheruka | Mrs. Rekha Kheruka | Wife |
| | Mr. Bajrang Lal Kheruka | Father |
| | Mrs. Kiran Kheruka | Mother |
| | Mr. Shreevar Kheruka | Son |
| | Mrs. Priyanka Kheruka | Son's wife |
| | Mrs. Alaknanda Ruia | Daughter |
| | Mrs. Aparajita Jain | Daughter |
| | Mrs. Priyanka Rungta | Daughter |
| | Mr. Amit Ruia | Daughter's husband |
| | Mr. Abhishek Rungta | Daughter's husband |
| | Mr. Gaurav Jain | Daughter's husband |
| | Mrs. Chandra Lekha Roongta | Sister |
| | Mrs. Nayantara Jain | Sister |
| | Mr. Shreevar Kheruka | Mrs. Priyanka Kheruka |
| Mr. Pradeep Kumar Kheruka | | Father |
| Mrs. Rekha Kheruka | | Mother |
| Mast. Krishnav Kheruka | | Son |
| Ms. Sharanya Kheruka | | Daughter |
| Ms. Tarini Kheruka | | Daughter |
| Mrs. Alaknanda Ruia | | Sister |
| Mrs. Aparajita Jain | | Sister |
| Mrs. Priyanka Rungta | | Sister |
| Mr. Kiran Kheruka | Mr. Bajranglal Kheruka | Husband |
| | Late Atma Ram Padia | Father |
| | Late Jai Devi Padia | Mother |
| | Mr. Pradeep Kumar Kheruka | Son |
| | Mrs. Rekha Kheruka | Son's wife |
| | Mrs. Chandra Lekha Roongta | Daughter |
| | Mrs. Nayantara Jain | Daughter |
| | Mr. A.K. Roongta | Daughter's husband |
| | Mr. Pawan Kumar Jain | Daughter's husband |

| | | |
|-------------------|---------------------------|--------------------|
| Mr. Rekha Kheruka | Mr. Pradeep Kumar Kheruka | Husband |
| | Late Harish Chandra Gupta | Father |
| | Late Lekha Rani Gupta | Mother |
| | Mr. Shreevar Kheruka | Son |
| | Mrs. Priyanka Kheruka | Son's Wife |
| | Mrs. Alaknanda Ruia | Daughter |
| | Mrs. Aparajita Jain | Daughter |
| | Mrs. Priyanka Rungta | Daughter |
| | Mr. Amit Ruia | Daughter's husband |
| | Mr. Abhishek Rungta | Daughter's husband |
| | Mr. Gaurav Jain | Daughter's husband |

2. Entities forming part of the Promoter Group

- Croton Trading Private Limited
- Gujarat Fusion Glass LLP
- Sonargaon Properties LLP
- Spartan Trade Holdings LLP
- Borosil Holding LLP
- Associated Fabricators LLP

GROUP COMPANIES

For the purpose of identification of group companies, our Company has considered the companies (other than the direct and indirect Subsidiaries) with which (i) there are related party transactions, as disclosed in the Financial Statements, and (ii) such other companies considered material.

Top five Group Companies

As on date of this Information Memorandum, amongst our Group Companies, the equity shares of Borosil Renewables Limited are listed on BSE Limited and National Stock Exchange of India Limited. Window Glass Limited is listed on Calcutta Stock Exchange Limited. Following are the four Group Companies/ entity of our Company:

1. Borosil Renewables Limited (formerly known as Borosil Glass Works Limited)
2. Window Glass Limited
3. Cycas Trading LLP
4. Borosil Foundation

Details of our top four Group Entities are provided below:

1. Borosil Renewables Limited (formerly known as Borosil Glass Works Limited) (“BRL”)

Corporate information

BRL (CIN: L26100MH1962PLC012538) was originally incorporated as ‘Borosil Glass Works Limited’ on December 14, 1962 under the Companies Act, 1956 having its registered office at 1101, Crescenzo, G- Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai- 400 051. In accordance with the Scheme, the name of Borosil Glass Works Limited was changed to “Borosil Renewables Limited” and the object clause was changed from laboratory glassware and microwavable kitchenware to manufacture of solar glass.

The Board of Directors of BRL at its meeting held on June 18, 2018 approved the draft Composite Scheme of Amalgamation and Arrangement amongst Vylene Glass Works Limited (‘the Transferor Company 1’ or ‘VGWL’), Fennel Investment and Finance Private Limited (‘the Transferor Company 2’ or ‘FIFPL’) and Gujarat Borosil Limited (‘the Transferor Company 3’ or ‘GBL’) and Borosil Glass Works Limited (‘the Transferee Company’ or ‘the Demerged Company’ or ‘BGWL’) and Borosil Limited (‘the Resulting Company’ or ‘BL’) and their respective shareholders under Sections 230-232 and other applicable provisions of the Companies Act, 2013 which inter-alia, envisages the following:

- (a) Amalgamation of VGWL, FIFPL and GBL with BGWL; and
- (b) Demerger of the Scientific and Industrial products and Consumer products business of BGWL along with the scientific and industrial products and consumer products business (vested in BGWL pursuant to amalgamation of VGWL with BGWL) into BL.

The appointed date was October 1, 2018.

The Scheme was sanctioned by the National Company Law Tribunal, Mumbai Bench by an order dated January 15, 2020. The effective date of the Scheme is February 12, 2020.

Interest of our Promoters

Our Promoters, Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka directly hold 1,38,68,050, 1,32,33,662 and 19,51,747 Equity Shares of BRL respectively and through their spouse Mrs. Kiran Kheruka 1,64,02,366 and Mrs. Rekha Kheruka 1,64,31,587 respectively. Further, Mr. P. K. Kheruka is the Executive Chairman of BRL and Mr. Shreevar Kheruka is Director of BRL.

Financial information

The following information has been derived from the audited financial statements of BRL for the last three Fiscals:

(in ₹ lakhs, except per share values)

| Particulars | Fiscal Year 2020 | Fiscal Year 2019 | Fiscal Year 2018 |
|--|------------------|-----------------------|------------------|
| Equity capital (2018, 2019 and 2020 Face Value of ₹ 1/- each) (Note 1 and 2) | 1,140.60 | 1,140.60 [#] | 231.00 |
| Reserves and surplus (excluding revaluation) | 31,503.29 | 32,078.98 | 81,938.25 |
| Sales/Turnover | 27,115.59 | 37,583.90* | 29,583.30 |
| Profit/(Loss) after tax | 45.28 | 4,626.65* | 4,637.24 |
| Earnings per share (₹) (Basic) (Face Value of ₹ 1/- Each) (Note 2) | 0.04 | 4.48* | 5.02 |
| Earnings per share (₹) (Diluted) (Face Value of ₹ 1/- Each) (Note 2) | 0.04 | 4.48* | 5.02 |
| Net asset value per share (₹) (Note 3) | 28.62 | 29.12 | 88.93 |

* including discontinued operations

Note 1: On August 6, 2018, the Company issued and allotted 6,93,00,000 bonus equity shares of ₹1/- each to its shareholders by capitalizing Capital Redemption Reserve of ₹ 165.39 lakhs and Retained Earnings of ₹527.61 lakhs.

#Note 2: For Fiscal year 2019, this includes Equity share suspense of ₹266.22 Lakhs which represents shares which were to be issued to the shareholder of the amalgamating Companies pursuant to the Scheme of arrangement and accordingly the same has been considered while calculating EPS.

Note 3: Net Assets value per Share for the year ended March 31, 2018 has been restated to give effect to the allotment of the bonus shares.

Significant notes by auditors

There are no significant notes of the auditors in relation to the aforementioned financial information for the last three Fiscals.

Share price information

The equity shares of BRL are listed on the BSE and the NSE.

The details of the highest and the lowest prices on the NSE during the preceding six months are as follows:

| Month | Month High | Month Low |
|----------------|------------|-----------|
| January, 2020 | 184.00 | 150.80 |
| February, 2020 | 224.00 | 165.30 |
| March, 2020 | 195.95 | 27.50 |
| April, 2020 | 42.60 | 32.80 |
| May, 2020 | 37.45 | 33.60 |
| June, 2020 | 149.00 | 35.20 |

The details of the highest and the lowest prices on BSE during the preceding six months are as follows:

| Month | Month High | Month Low |
|----------------|------------|-----------|
| January, 2020 | 183.95 | 150.00 |
| February, 2020 | 223.50 | 167.00 |
| March, 2020 | 196.00 | 28.00 |
| April, 2020 | 43.90 | 33.00 |
| May, 2020 | 37.75 | 33.70 |
| June, 2020 | 149.30 | 35.15 |

As on July 10, 2020, the closing share price of BRL on NSE was ₹ 88.35 and the market capitalization as per the closing price on NSE was ₹ 1,007.72 crores.

As on July 10, 2020, the closing share price of BRL on BSE was ₹ 87.35 and the market capitalization as per the closing price on BSE was ₹ 996.31 crores.

Investor grievances

As on the date of filing of this Information Memorandum, no investor grievance is pending against BRL.

2. Window Glass Limited (“WGL”)

Corporate information

WGL (CIN: L26109WB1960PLC024873) was incorporated on November 09, 1960 under the Companies Act, 1956 having its registered office at E 2/3 Gillander House, N S Road, Kolkata – 700 001. The company is engaged in the business of glass manufacturing and glass trading. Production is currently suspended.

Interest of our Promoters

Our Promoters, Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka directly hold 20,695; 1,06,963 and 15,380 equity shares of WGL respectively and through their spouse 17,134 and 62,810 respectively. Further, Mr. B. L. Kheruka is the Chairman & Non-Executive Director of WGL and Mr. P. K. Kheruka is Non- Executive Director of WGL.

Financial information

The following information has been derived from the audited financial statements of WGL for the last three Fiscals:

(in ₹ lakhs, except per share values)

| Particulars | Fiscal 2020 | Fiscal 2019 | Fiscal 2018 |
|--|--------------------|--------------------|--------------------|
| Equity capital | 69.77 | 69.77 | 69.77 |
| Reserves and surplus (excluding revaluation) | 400.01 | 488.48 | 439.72 |
| Sales/Turnover | - | 60.59 | 18.69 |
| Profit/(Loss) after tax | (87.49) | 48.98 | (132.97) |
| Earnings per share (₹) (Basic) | (12.55) | 7.03 | (19.08) |
| Earnings per share (₹) (Diluted) | (12.55) | 7.03 | (19.08) |
| Net asset value per share (₹) | 67.41 | 80.10 | 73.11 |

Significant notes by auditors

There are no significant notes of the auditors in relation to the aforementioned financial information for the last three Fiscals.

Share price information

The equity shares of WGL are listed on Calcutta Stock Exchange Limited.

Investor grievances

As on the date of filing of this Information Memorandum, no investor grievance pending against WGL.

3. Cycas Trading LLP (“CTL”)

Corporate information

CTL was originally incorporated as ‘Cycas Trading Private Limited’, on April 22, 1982 under the Companies Act, 1956, subsequently, CTL was converted into a Limited Liability Partnership on January 09, 2012 having its registered office at B-3/3, Gillander House, 8 Netaji Subhash Road, Kolkata – 700 001.

Interest of our Promoters

Spouses of Mr. B. L. Kheruka and Mr. P. K. Kheruka are Designated Partners in CTL.

Financial information

The following information has been derived from the audited financial statements of CTL for the last three Fiscals:

(in ₹ lakhs, except per share values)

| Particulars | Fiscal 2019 | Fiscal 2018 | Fiscal 2017 |
|--|--------------------|--------------------|--------------------|
| Equity capital | 42.36 | 40.88 | 39.45 |
| Reserves and surplus (excluding revaluation) | 7.87 | 6.58 | 2.93 |
| Sales/Turnover | 1.47 | 1.44 | 1.66 |
| Profit/(Loss) after tax | N.A. | N.A. | N.A. |
| Earnings per share (₹) (Basic) | N.A. | N.A. | N.A. |
| Earnings per share (₹) (Diluted) | N.A. | N.A. | N.A. |
| Net asset value per share (₹) | 42.36 | 40.88 | 39.45 |

Significant notes by auditors

There are no significant notes of the auditors in relation to the aforementioned financial information for the last three Fiscals.

Share price information: Not applicable

Investor grievances: Not applicable

4. Borosil Foundation

Information about the Trust

Borosil Foundation was registered as a Trust on 30th Day of January, 2017 vide Registration No. E/3487 with the Charity Commissioner, Bharuch. The said Trust has been formed jointly by Borosil Limited, Gujarat Borosil Limited and Borosil Glass Works Limited (now Borosil Renewables Limited) with the main objective of making CSR contributions by these companies.

Interest of our Promoters

Mr. B. L. Kheruka, Mr. P. K. Kheruka and Mr. Shreevar Kheruka Promoters are trustees of Borosil Foundation.

Financial information

The following information has been derived from the audited financial statements of Borosil Foundation for the last three Fiscals:

(in ₹ lakhs, except per share values)

| Particulars | Fiscal 2019 | Fiscal 2018 | Fiscal 2017 |
|-----------------------------|--------------------|--------------------|--------------------|
| Corpus Fund and other Funds | 26.78 | 1.78 | 0.30 |
| Donation Received | 145.40 | 97.40 | - |
| Other Income | 0.26 | 0.13 | - |
| Contributions/Expenditures | 145.70 | 97.08 | 0.39 |

Significant notes by auditors

There are no significant notes of the auditors in relation to the aforementioned financial information for the last three Fiscals.

Share price information: Not applicable

Investor grievances: Not applicable

Details of Group Companies with negative net worth and/or under winding up

As on date of this Information Memorandum, none of our Group Companies have negative net worth and/ or are under winding up.

Our loss-making Group Companies

The following table sets forth the details of our Group Companies which have incurred losses in the last three Fiscals:

(in ₹ lakhs)

| S. No. | Name of the Group Company | Profit/(Loss) | | |
|--------|---------------------------|---------------|-------------|-------------|
| | | Fiscal 2020 | Fiscal 2019 | Fiscal 2018 |
| 1. | Window Glass Limited | (87.49) | 48.98 | (132.97) |

Amount shown was under financial statements for these Group Companies prepared under accounting principles generally accepted in India or Indian GAAP.

Please see the section “*Risk Factors*” on page 15 for additional details.

Other confirmations

None of our Group Companies have made a public issue or a rights issue in the three years preceding the date of this Information Memorandum:

None of our Group Companies fall under the definition of sick industrial companies under Sick Industrial Companies (Special Provisions) Act, 1985, or declared insolvent or bankrupt under the Insolvency and Bankruptcy Code, 2016. No winding up, insolvency or bankruptcy proceedings have been initiated against any Group Company.

As on date of this Information Memorandum, none of our Group Companies is a defunct company nor has there been an application made to the registrar of companies for striking off its name.

None of the business activities of our Group Companies are similar to that of our Company, accordingly there are no conflicts of interest or common pursuits.

Some of our Group Companies conduct business activities similar to those conducted by our Company. Our Company shall adopt necessary procedures and practices as permitted by law to address any conflict situations, as and when they arise.

None of our Group Companies are interested in any property acquired by our Company within the last three years or proposed to be acquired by our Company.

Our Group Companies do not have any interest in any transaction in acquisition of land, construction of building and supply of machinery, etc. in relation to our Company.

None of our Group Companies have provided any unsecured loans to our Company (on a standalone basis) which are outstanding as of date.

None of our Group Companies have any interest in the promotion of our Company.

Except as disclosed in the “*Financial Statements*” and notes on “*Related Party Transactions*” on pages 109 and 154 & 217, respectively, no Group Company has any business interests in our Company.

There are no business transactions between our Group Companies and our Company which are significant to the financial performance of our Company.

For more information with respect to business transaction between our group Companies, please see “*Related Party Transactions*” on page 154 and 217.

RELATED PARTY TRANSACTIONS

For details of related party transactions of our Company, see the corresponding notes in “*Financial Statements*” on page 154 and 217.

DIVIDEND POLICY

The declaration and payment of dividends will be recommended by the Board of Directors and approved by the shareholders, at their discretion, subject to the provisions of our Articles of Association and applicable law, including the Companies Act. The dividend, if any, will depend on a number of factors, including but not limited to the earnings, capital requirements, contractual obligations, applicable legal restrictions and overall financial position of our Company. In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing arrangements our Company is currently availing of, or may enter into, to finance our fund requirements for our business activities. Our Company has no formal dividend policy.

Our Company has not declared any dividends since inception.

SECTION VI- FINANCIAL INFORMATION

FINANCIAL STATEMENTS

| Financial Statements | Page No. |
|--|-----------------|
| Independent Auditor's Examination Report on Standalone Financial Information | 110 - 113 |
| Standalone Financial Statements for the Fiscal years ended March 31, 2020, 2019 and 2018 | 114 – 164 |
| | |
| Independent Auditor's Examination Report on Consolidated Financial Information | 165 – 168 |
| Consolidated Financial Statements for the Fiscal years ended March 31, 2020 and 2019 | 169 – 228 |

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Borosil Limited

**INDEPENDENT AUDITOR'S EXAMINATION REPORT ON
STANDALONE FINANCIAL INFORMATION**

Pathak H.D. & Associates LLP
Chartered Accountants

**INDEPENDENT AUDITOR'S EXAMINATION REPORT ON FINANCIAL
INFORMATION**

The Board of Directors
Borosil Limited (Formerly known as Hopewell Tableware Limited)
Mumbai

Dear Sirs,

1. We have examined the attached Financial Information of Borosil Limited (Formerly known as Hopewell Tableware Limited) (the "**Company**"), comprising the Standalone Statement of Assets and Liabilities as at March 31, 2020, 2019 and 2018, the Standalone Statements of Profit and Loss (including other comprehensive income), the Standalone Statement of Changes in Equity, the Standalone Cash Flow Statement for the years ended March 31, 2020, 2019 and 2018, the Standalone Summary Statement of Significant Accounting Policies, and other explanatory information (collectively, the "**Standalone Financial Information**"), as approved by the Board of Directors of the Company on July 13, 2020 for the purpose of inclusion in the Information Memorandum ("**IM**") prepared by the Company in connection with its proposed listing of equity shares, prepared in terms of the requirements of:
 - a) Relevant provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("**ICDR Regulations**"); and
 - b) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("**ICAI**"), as amended from time to time (the "**Guidance Note**").

Management's responsibility

2. The Company's Board of Directors is responsible for the preparation of the Standalone Financial Information for the purpose of inclusion in the IM to be filed with National Stock Exchange of India Limited ("**NSE**") and BSE Limited ("**BSE**", and together with NSE, "**Stock Exchanges**"), in connection with the proposed listing. The Standalone Financial Information has been prepared by the management of the Company. The Board of Directors of the Company's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Standalone Financial Information. The Board of Directors of the Company are also responsible for identifying and ensuring that the Company complies with the Companies Act 2013 ("**Act**"), ICDR Regulations and the Guidance Note.



Independent Auditors' responsibility

3. Our responsibility is to examine the Standalone Financial Information and give reasonable assurance that whether such Standalone Financial Information comply with the requirements of the Act, ICDR Regulations and the Guidance Note.
4. We have examined such Standalone Financial Information taking into consideration:
 - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter July 10, 2020 in connection with the proposed listing of equity shares of the Company;
 - b) The Guidance Note- the Guidance note also requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI");
 - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Standalone Financial Information; and
 - d) The requirements of the Act & ICDR- Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the proposed listing of the equity shares of the Company.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC 1), Quality Control of Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Service Engagements.

Standalone Financial Information

5. These Standalone Financial Information have been compiled by the management from:
 - a) Standalone Audited financial statements of the Company as at and for the year ended March 31, 2020 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meetings held on July 13, 2020.



- b) Restated Standalone financial statements of the Company as at and for the year ended March 31, 2019 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which original have been audited & approved by the Board of Directors at their meetings held on May 7, 2019. To give the effect of the scheme as detailed in paragraph 7 below, the Audited financial statements of the Company have been restated by the management of the Company and approved by the Board of Directors at their meeting held on July 13, 2020.
- c) Audited financial statements of the Company as at and for the year ended March 31, 2018 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meetings held on May 10, 2018.
6. For the purpose of our examination, we have relied on Auditors' report issued by us dated July 13, 2020 on the Standalone Audited financial Statements for the year ended March 31, 2020, on management certified Restated Standalone financial statement for the year ended March 31, 2019 and on Auditor's report issued by us dated May 10, 2018 on the financial statements of the Company for the year ended March 31, 2018.
7. National Company Law Tribunal, Mumbai Bench (NCLT) (the appropriate authority) has approved the Scheme as defined in the note 47 to the attached Standalone Financial Information, vide its order pronounced on January 15, 2020. Certified copy of aforesaid NCLT order has been filed with the Registrar of Companies on February 12, 2020, from which date the Scheme has become effective. The Scheme has been accounted for as per the accounting treatment approved by the NCLT read with applicable accounting standards prescribed under section 133 of the Companies Act, 2013. All assets and liabilities of the demerged undertakings have been transferred to the Company and recorded at their respective carrying values in the books of accounts of the Company from the appointed date i.e. October 1, 2018 and to give effect of the scheme, financial statements of the Company for the year ended March 31, 2019 have been restated by the management of the Company.
8. Based on our examination and according to the information and explanations given to us, we report that:
- a) There are no material adjustments or regroupings required in the Standalone Financial statements of the Company for year ended March 31, 2020, March 31, 2019 and March 31, 2018 except as mentioned in the paragraph 7 above;
- b) There are no material adjustments required for the changes in accounting policies as there is no change in accounting policy during the respective reporting periods;



- c) As per requirement of Ind AS, do not contain any extra-ordinary items that needs to be disclosed separately in the Standalone Financial statements and
 - d) There are no qualifications in the auditors' report on Standalone Audited financial statements of the Company as at and for the year ended March 31, 2020, March 31, 2019 (original) and March 31, 2018 which require any adjustments to the Standalone Financial Information.
9. We have not audited any financial statements of the Company as of any date or for any period subsequent to March 31, 2020. Accordingly, we express no opinion on the financial position, results of operations, cash flows and changes in equity of the Company as of any date or for any period subsequent to March 31, 2020.
10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us nor should this report be construed as a new opinion on any of the financial statements referred to herein.
11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.

Restriction on use

12. Our report is intended solely for use of the management and for inclusion in the IM to be filed with the Stock Exchanges where the equity shares are proposed to be listed. Our report should not be used, referred to or distributed for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For Pathak H D & Associates LLP
Chartered Accountants
Registration No. 107783W/W100593


Gyandeo Chaturvedi
Partner
Membership No. 46806
UDIN: 20046806AAAAAN6362



Place: Mumbai
Date: 13.07.2020

Borosil Limited
STANDALONE FINANCIAL STATEMENTS FOR THE
FISCALS ENDED MARCH 31, 2020, 2019 AND 2018

BOROSIL LIMITED (FORMERLY KNOWN AS HOPENELL TABLEWARE LIMITED)

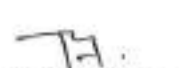
BALANCE SHEET AS AT 31ST MARCH, 2020, 31ST MARCH, 2019 AND 31ST MARCH, 2018

| Particulars | Note No. | (Rs. in lakhs) | | |
|---|----------|------------------------|------------------------|------------------------|
| | | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| I. ASSETS | | | | |
| 1 Non-current Assets | | | | |
| (a) Property, Plant and Equipment | 5 | 25,507.58 | 22,759.80 | 8,906.39 |
| (b) Capital Work-in-progress | 4 | 4,488.89 | 1,543.85 | 585.84 |
| (c) Investment Property | 6 | 155.52 | 198.52 | - |
| (d) Goodwill on Amalgamation | | 5,831.84 | 5,831.84 | - |
| (e) Other Intangible Assets | 7 | 88.41 | 107.32 | 15.24 |
| (f) Financial Assets | | | | |
| (i) Investments | 8 | 13,315.35 | 11,820.43 | - |
| (ii) Loans | 9 | 19.80 | 25.32 | - |
| (iii) Others | 10 | 499.55 | 383.98 | 273.18 |
| (g) Art Works | | 240.80 | 245.80 | - |
| (h) Deferred tax assets (net) | 24 | - | - | 802.53 |
| (i) Non-current Tax Assets (net) | | 591.00 | 651.17 | 7.48 |
| (j) Other Non-current Assets | 11 | 1,073.71 | 1,181.55 | 257.61 |
| 2 Current Assets | | | | |
| (a) Inventories | 12 | 17,057.20 | 16,425.83 | 3,201.89 |
| (b) Financial Assets | | | | |
| (i) Investments | 13 | 5,235.13 | 6,626.48 | - |
| (ii) Trade Receivables | 14 | 7,732.47 | 8,844.44 | 1,711.67 |
| (iii) Cash and Cash Equivalents | 15 | 272.18 | 710.87 | 16.02 |
| (iv) Bank Balances other than (iii) above | 16 | 34.75 | 24.84 | 47.20 |
| (v) Loans | 17 | 55.84 | 30.94 | - |
| (vi) Others | 18 | 3,098.89 | 1,239.95 | 67.31 |
| (c) Current Tax Assets (net) | | 3.44 | 6.24 | 1.00 |
| (d) Other Current Assets | 19 | 1,916.79 | 1,256.41 | 808.66 |
| (e) Assets held for sale | 50 | 120.60 | 6.11 | - |
| TOTAL ASSETS | | 82,914.18 | 76,319.46 | 18,162.48 |
| II. EQUITY AND LIABILITIES | | | | |
| EQUITY | | | | |
| (a) Equity Share Capital | 20 | 1,140.00 | - | 3,575.00 |
| (b) Equity Share Suspense Account | 47 | - | 1,140.00 | - |
| (c) Other Equity | 21 | 64,288.26 | 63,712.85 | (1,359.90) |
| LIABILITIES | | | | |
| 1 Non-current Liabilities | | | | |
| (a) Financial Liabilities | | | | |
| (i) Borrowings | 22 | - | 535.00 | 8,667.01 |
| (b) Provisions | 23 | 163.62 | 531.17 | 54.10 |
| (c) Deferred Tax Liabilities (net) | 24 | 1,513.05 | 1,201.74 | - |
| 2 Current Liabilities | | | | |
| (a) Financial Liabilities | | | | |
| (i) Borrowings | 25 | 4,340.87 | 5,466.56 | 3,776.00 |
| (ii) Trade Payables | 26 | | | |
| A) Total outstanding dues of micro and small enterprises | | 1,170.58 | 1,481.17 | 423.37 |
| B) Total outstanding dues of creditors other than micro and small enterprises | | 2,270.62 | 2,233.84 | 653.78 |
| | | 3,441.20 | 3,715.01 | 1,077.15 |
| (iii) Other Financial Liabilities | 27 | 6,234.95 | 5,847.26 | 2,986.18 |
| (b) Other Current Liabilities | 28 | 252.89 | 441.02 | 502.60 |
| (c) Provisions | 29 | 991.77 | 457.25 | 43.00 |
| (d) Current Tax Liabilities (net) | | 64.40 | - | - |
| TOTAL EQUITY AND LIABILITIES | | 82,914.18 | 76,319.46 | 18,162.48 |

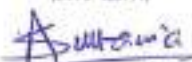
Significances accounting policies and notes to Standalone Financial Statements

1 to 58

For and on behalf of Board of Directors


Rajesh Kumar Chaudhary
Whole-time Director
(DIN 02429111)


Shivraj Khanna
Managing Director & CEO
(DIN 01662416)


Anand Subhans
Chief Financial Officer


Manoj Dore
Company Secretary
(Membership No. FCS-7652)

Place:- Mumbai
Date: 13.07.2020



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2020, 31ST MARCH, 2019 AND 31ST MARCH, 2018

| Particulars | Note No. | (Rs. in lakhs) | | |
|---|----------|-------------------------------------|-------------------------------------|-------------------------------------|
| | | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| I. Revenue from Operations | 30 | 69,082.28 | 34,531.88 | 10,211.09 |
| Other income | 31 | 923.12 | 1,385.12 | 56.29 |
| Total Income (I) | | 69,995.38 | 35,916.99 | 10,266.37 |
| II. Expenses: | | | | |
| Cost of Materials Consumed | | 5,508.27 | 5,377.27 | 1,814.18 |
| Purchases of Stock-in-trade | | 10,529.99 | 5,492.80 | - |
| Changes in Inventories of Work-in-progress, Finished Goods and Stock-in-trade | 32 | (590.90) | (1,588.82) | 935.12 |
| Excise duty expenses | | - | - | 54.11 |
| Employee Benefits Expense | 33 | 6,875.10 | 3,741.76 | 1,011.24 |
| Finance Costs | 34 | 467.45 | 940.94 | 667.85 |
| Depreciation and Amortisation Expense | 35 | 3,256.44 | 2,359.09 | 837.53 |
| Other Expenses | 36 | 23,485.52 | 16,418.33 | 8,314.79 |
| Total Expenses (II) | | 54,961.67 | 32,741.07 | 11,834.71 |
| III. Profit / (Loss) Before Tax and Exceptional Items (I - II) | | 5,043.51 | 3,175.73 | (768.34) |
| IV. Exceptional Items | | - | - | - |
| V. Profit / (Loss) Before Tax (III - IV) | | 5,043.51 | 3,175.73 | (768.34) |
| VI. Tax Expense: | 34 | | | |
| (1) Current Tax | | 451.45 | (10.77) | - |
| (2) Deferred Tax | | 477.39 | 620.92 | (90.83) |
| Total Tax Expenses | | 928.84 | 610.15 | (99.83) |
| VII. Profit / (Loss) For The Year (V-VI) | | 4,114.67 | 2,565.58 | (677.51) |
| VIII. Other Comprehensive Income (OCI) | | | | |
| (i) Items that will not be reclassified to profit or loss: | | | | |
| Re-measurement gains / (losses) on Defined Benefit Plans | | (55.39) | 5.59 | (7.07) |
| Income Tax effect on above | | 16.13 | (0.92) | 2.16 |
| Total Other Comprehensive Income | | (39.26) | 4.67 | (4.91) |
| IX. Total Comprehensive Income for the year (VII + VIII) | | 4,075.41 | 2,570.25 | (682.42) |
| X. Earnings per Equity Share of Rs.1 each (In Rs.) | 37 | | | |
| - Basic | | 3.41 | 1.27 | (9.28) |
| - Diluted | | 3.41 | 1.27 | (9.28) |
| Significant accounting policies and notes to Standalone Financial Statements | 1 to 50 | | | |

Place:- Mumbai
Date: 13.07.2020



T.K.
Rajesh Kumar Chaudhary
Whole-time Director
(DIN 07425111)

A. Sultania
Anand Sultania
Chief Financial Officer

For and on behalf of Board of Directors

Shreevar Khensika
Shreevar Khensika
Managing Director & CEO
(DIN 01602410)

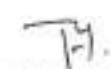
M. D. Desai
Mand D Desai
Company Secretary
(Membership No. FCS-7652)

BORGOL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH, 2020, 31ST MARCH, 2019 AND 31ST MARCH, 2018

| A. Equity Share Capital | | | | | | | | (Rs. in lakhs) |
|---|---|------------------------|---------------------------------|------------------------|------------------------|-------------------------------------|------------------------|----------------|
| Particulars | As at 1st April, 2017 | Changes during 2017-18 | As at 31st March, 2018 | Changes during 2018-19 | As at 31st March, 2019 | Changes during 2019-20 | As at 31st March, 2020 | |
| Equity Share Capital (Refer Note 47) | 2,575.80 | - | 2,575.80 | (2,575.00) | - | 1,140.00 | 1,140.80 | |
| B. Other Equity | | | | | | | | (Rs. in lakhs) |
| Particulars | 5% Optionally Convertible Non-Cumulative Redeemable Preference Shares | Reserves and Surplus | | | | Items of Other Comprehensive Income | Total Other Equity | |
| | | Capital Reserve | Capital Reserve on Amalgamation | General Reserve | Retained Earnings | | | |
| Balance as at 1st April, 2017 | 2,800.00 | - | - | - | (3,468.48) | (9.08) | (677.56) | |
| Total Comprehensive Income for the year | - | - | - | - | (677.51) | (4.91) | (682.42) | |
| Balance as at 31st March, 2018 | 2,800.00 | - | - | - | (4,145.99) | (13.99) | (1,358.98) | |
| Balance as at 1st April, 2018 | 2,800.00 | - | - | - | (4,145.98) | (13.99) | (1,358.98) | |
| Total Comprehensive Income for the year | - | - | - | - | 2,300.98 | 4.87 | 2,376.25 | |
| Pursuant to the Scheme of Arrangement (Refer Note 47) | (2,800.00) | 15.00 | 8,881.07 | 900.00 | 52,734.71 | (85.26) | 59,245.52 | |
| Transitional impact of Int AS 115 (Refer Note 51) | - | - | - | - | (42.94) | - | (42.94) | |
| Balance as at 31st March, 2019 | - | 15.00 | 8,881.07 | 900.00 | 58,811.26 | (94.38) | 68,212.85 | |
| Balance as at 1st April, 2019 | - | 15.00 | 8,881.07 | 900.00 | 58,811.24 | (94.38) | 68,212.85 | |
| Total Comprehensive Income for the year | - | - | - | - | 4,114.07 | (39.26) | 4,074.81 | |
| Balance as at 31st March, 2020 | - | 15.00 | 8,881.07 | 900.00 | 62,925.33 | (133.64) | 64,288.75 | |

For and on behalf of the Board of Directors


Rajesh Kumar Choudhary
Whole-time Director
(DIN 07425111)


Shreevar Khosla
Managing Director & CEO
(DIN 01803495)


Anand Sultania
Chief Financial Officer


Manoj Dora
Company Secretary
(Membership No. FCS-7952)

Place: Mumbai
Date: 13.07.2020



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH 2020, 2019 AND 2018

(Rs. in lakhs)

| Particulars | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| A. Cash Flow from Operating Activities | | | |
| Profit / (Loss) Before Tax as per Statement of Profit and Loss | 5,843.31 | 2,175.73 | (755.34) |
| Adjusted for: | | | |
| Depreciation and Amortisation Expense | 3,298.44 | 2,350.09 | 637.33 |
| Unrealised loss on Foreign Currency Transactions (net) | 2.70 | 3.83 | 15.39 |
| Gain on Financial Instruments measured at fair value through profit or loss (net) | (132.26) | (773.43) | - |
| Loss / (Gain) on Sale of Investments (net) | (103.68) | 242.43 | - |
| Share of loss in LLP | 6.94 | 7.25 | - |
| Dividend Income | (61.64) | (5.15) | - |
| Interest Income | (353.31) | (286.29) | (31.57) |
| Loss / (Profit) on Sale / Disposal of Property, Plant and Equipment and Assets held for Sale (net) | 346.58 | (21.63) | 450.92 |
| Loss on account of Liquidation of Subsidiary | 349.91 | - | - |
| Provision / (Reversal) of Impairment on non-current investment | (326.71) | 335.71 | - |
| Investment Advisory Charges | 5.12 | 3.71 | - |
| Share Based Payment Expense | 73.34 | 71.86 | 11.74 |
| Finance Costs | 467.45 | 840.04 | 607.69 |
| Guarantee Commission | - | - | 2.15 |
| Sundry Business Writies Back (net) | (3.52) | (44.46) | (16.55) |
| Provision for Credit Impaired / doubtful advances | 245.86 | 33.01 | 46.52 |
| Generating Profit before Working Capital Changes | 8,785.56 | 5,687.25 | 1,187.66 |
| Adjusted for: | | | |
| Taxes & Other Reimburse | (2,515.54) | (113.86) | (787.89) |
| Inventories | (621.57) | (1,567.48) | 148.18 |
| Trade & Other Payables | 217.34 | (2,517.77) | 1,039.24 |
| Cash generated from operations | 5,857.79 | 5,445.61 | 3,286.09 |
| Direct taxes paid | (176.26) | (1,821.53) | (3.91) |
| Net Cash from Operating Activities | 5,681.53 | 3,624.08 | 3,282.18 |
| B. Cash Flow from Investing Activities | | | |
| Purchase of Property, Plant and Equipment | (5,655.22) | (2,366.42) | (6,914.93) |
| Sale of Property, Plant and Equipment and Assets held for Sale | 318.95 | 435.15 | 84.49 |
| Investments in a Subsidiary | (1,785.20) | (508.83) | - |
| Proceeds from Liquidation of a Subsidiary | 189.72 | - | - |
| Purchase of Investments | (6,613.82) | (1,013.29) | - |
| Sale of Investments | 4,634.24 | 786.47 | - |
| Investment Advisory Charges Paid | (8.83) | - | - |
| Interest on Investments/Loans | 805.74 | 125.20 | 72.17 |
| Dividend Received | 81.54 | 3.15 | - |
| Net Cash Used in Investing Activities | (3,247.61) | (2,522.66) | (6,747.96) |
| C. Cash Flow from Financing Activities | | | |
| Proceeds from Long term borrowings | - | 1,227.00 | 5,893.00 |
| Repayment of Non-current Borrowings | (684.01) | (282.81) | (258.74) |
| Movement in Current Borrowings (net) | (1,125.69) | (1,281.46) | 302.62 |
| Margin Money (net) | 21.78 | 7.08 | 159.26 |
| Guarantee Commission Paid | - | - | (2.15) |
| Interest Paid | (493.48) | (1,137.06) | (329.61) |
| Net Cash flow from / (used in) Financing Activities | (2,221.43) | (1,665.98) | 4,544.52 |
| Net Increase/ (Decrease) in Cash and Cash Equivalents (A+B+C) | (497.51) | 396.71 | (2.44) |
| Opening Balance of Cash and Cash Equivalents | 719.67 | 16.62 | 18.48 |
| On account of Scheme of Arrangement | - | 506.84 | - |
| Closing Balance of Cash and Cash Equivalents | 222.16 | 719.67 | 16.04 |
| Unrealised Gain on Foreign Currency Transactions (net) | 8.88 | - | - |
| Closing Balance of Cash and Cash Equivalents | 231.04 | 719.67 | 16.04 |

Notes:

1. Changes in liabilities arising from financing activities on account of Current Borrowings:

| Particulars | For the Year ended 31st March, 2020 | For the Year ended 31st March, 2019 | For the Year ended 31st March, 2018 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| Opening balance of liabilities arising from financing activities | 6,122.57 | 12,428.86 | 7,025.30 |
| (a) Changes from financing cash flows | (1,789.76) | (337.21) | 5,186.86 |
| (b) On account of Scheme of Arrangement (Refer Note 47) | - | (5,762.10) | - |
| Closing balance of liabilities arising from financing activities | 4,332.81 | 6,122.57 | 12,428.86 |

2. Bracket indicates cash outflow.

3. Previous Year figures have been regrouped, restated and reclassified wherever necessary (Refer note 47)

4. The above statement of cash flow has been prepared under the "Indirect Method" as set out in Ind AS 7 "Statement of Cash Flow".

For and on behalf of the Board of Directors:


Rajesh Kumar Chaudhary
Whole-time Director
(DIN 27425111)


Anand Salunke
Chief Financial Officer


Shikhar Khanna
Managing Director & CEO
(DIN 0002418)


Manoj Dave
Company Secretary
(Membership No. FCS-162)

Place: Mumbai
Date: 12.07.2020



Borosil Limited (Formerly known as Hopewell Tableware Limited)

Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 1 CORPORATE INFORMATION:

Borosil Limited (Formerly Known As Hopewell Tableware Limited) ("the Company") is a public limited company domiciled and incorporated in India. It is a unlisted Company. The registered office of the Company is situated at 1101, 11th Floor, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai - 400051.

During the previous year, the Company has been converted from Private Limited Company to Public Limited Company and accordingly, the name of the Company is changed from Hopewell Tableware Private Limited to Hopewell Tableware Limited w.e.f. 19.07.2018 and again the name of the Company is changed from Hopewell Tableware Limited to Borosil Limited w.e.f. 20.11.2018. The fresh certificate of incorporation was issued by the Ministry of Corporate Affairs (MCA).

Company is engaged in the business of manufacturing and trading of Scientific and Industrial Products (SIP) and Consumer Products (CP). SIP consist of laboratory glassware, instruments, disposable plastics, liquid handling systems and explosion proof lighting glassware. CP consist of microwavable and flameproof kitchenware, glass tumblers, tableware and dinnerware, Appliances and Storage products.

The Company has received in-principle approval for listing of 11,40,59,537 shares issued in pursuant to the Scheme from the BSE Limited (BSE) and the National Stock Exchange of India Limited (NSE). The Securities and Exchange Board of India (SEBI) has granted relaxation from the applicability of Rule 19(2)(b) of Securities Contract (Regulation) Rules 1957. The Company is in the process of complying with the remaining formalities to obtain trading permission from BSE and NSE.

The financial statements of the Company for the year ended 31st March, 2020 were approved and adopted by Board of Directors in their meeting held on 13th July, 2020.

Note 2 BASIS OF PREPARATION:

The financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS), as notified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015.

The financial statements have been prepared and presented on going concern basis and at historical cost basis, except for the following assets and liabilities, which have been measured as indicated below:

- Certain financial assets and liabilities at fair value (refer accounting policy regarding financial instruments).
- Assets held for disposal is measured at the lower of its carrying amount and fair value less cost to sell.
- Employee's Defined Benefit Plans measured as per actuarial valuation.
- Employee Stock Option Plans measured at fair value.
- Assets and Liabilities acquired under Business Combination measured at fair value.

The financial statements are presented in Indian Rupees (Rs.), which is the Company's functional and presentation currency and all values are rounded to the nearest lakhs, except when otherwise indicated.

Note 3 SIGNIFICANT ACCOUNTING POLICIES:

3.1 Business Combination and Goodwill/Capital Reserve:

The Company uses the pooling of interest method of accounting to account for common control business combination and acquisition method of accounting to account for other business combinations.

The acquisition date is the date on which control is transferred to the acquirer. Judgement is applied in determining the acquisition date and determining whether control is transferred from one party to another. Control exists when the Company is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. In assessing control, potential voting rights are considered only if the rights are substantive.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in Other Comprehensive Income (OCI) and accumulated in other equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognises the gain directly in other equity as capital reserve, without routing the same through OCI.

Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Company to the previous owners of the acquiree, and equity interests issued by the Company. Consideration transferred also includes the fair value of any contingent consideration. Consideration transferred does not include amounts related to the settlement of pre-existing relationships. Any goodwill that arises on account of such business combination is tested annually for impairment.



Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not re-measured and the settlement is accounted for within other equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recorded in the Statement of Profit and Loss.

A contingent liability of the acquiree is assumed in a business combination only if such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably. On an acquisition-by-acquisition basis, the Company recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Transaction costs that the Company incurs in connection with a business combination, such as Stamp Duty for title transfer in the name of the Company, finder's fees, legal fees, due diligence fees and other professional and consulting fees, are expensed as incurred.

In case of Pooling of interest method of accounting, the assets and liabilities of the combining entities recognised at their carrying amounts. No adjustment is made to reflect the fair value or recognise any new assets and liabilities. The financial information in the financial statements in respect of prior periods restates as if the business combination had occurred from the beginning of the preceding period. The difference, if any, between the amount recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferor is transferred to capital reserve and presented separately from other capital reserves.

Transaction costs that the Company incurs in connection with a business combination such as finders' fees, legal fees, due diligence fees, and other professional and consulting fees are expensed as incurred.

3.2 Property, Plant and Equipment:

Property, plant and equipment are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated depreciation, amortisation and impairment losses, if any. Cost includes purchase price, borrowing cost and any cost directly attributable to the bringing the assets to its working condition for its intended use. In case of Property, Plant and Equipment, the Company has availed the carrying value as deemed cost on the date of transition i.e. 1st April, 2015.

Depreciation on the property, plant and equipment is provided using straight line method over the useful life of assets as specified in schedule II to the Companies Act, 2013, except in case of Property, Plant and Equipments as described below:

| Particulars | Useful life considered for depreciation |
|--------------------------------|---|
| Certain Buildings :- | 18-19 Years |
| Certain Plant and Equipment :- | 3 years |
| Furnace :- | 2.5 Years |
| Moulds :- | 3-5 Years |
| Plastic Pallet :- | 3 Years |

Depreciation on property, plant and equipment which are added / disposed off during the year, is provided on pro-rata basis with reference to the date of addition / deletion. Freehold land is not depreciated.

The assets' residual values, useful lives and method of depreciation are reviewed at each financial year end and are adjusted prospectively, if appropriate. The effects of any revision are included in the statement of profit and loss when the changes arise.

Capital work-in-progress includes cost of property, plant and equipment under installation / under development as at the balance sheet date.

Property, plant and equipment are eliminated from financial statement, either on disposal or when retired from active use. Profits / losses arising in the case of retirement / disposal of property, plant and equipment are recognised in the statement of profit and loss in the year of occurrence.

Leasehold land is amortised over the period of lease. Buildings constructed on leasehold land are depreciated based on the useful life specified in schedule II to the Companies Act, 2013, where the lease period of land is beyond the life of the building. In other cases, buildings constructed on leasehold land is amortised over the primary lease period of the land.

3.3 Investment Properties:

Investment properties are measured initially at cost, including transaction costs and net of recoverable taxes, trade discounts and rebates. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and impairment losses, if any. In case of investment properties, the company has availed the carrying value as deemed cost on the date of transition i.e. 1st April, 2015.

Depreciation on investment properties is provided using straight line method over the estimated useful lives as specified in Schedule II to the Companies Act, 2013. Residual values, useful lives and method of depreciation of investment properties are reviewed at each financial year end and are adjusted prospectively, if appropriate. The effects of any revision are included in the statement of profit and loss when the changes arise.

Though the Company measures investment properties using cost based measurement, the fair value of investment property is disclosed in the notes.

Investment properties are derecognised either when they have been disposed off or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in statement of profit and loss in the period of derecognition.



3.4 Intangible Assets :

Intangible assets are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated amortisation and impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the intangible assets. In case of Intangible Assets, the Company has availed the carrying value as deemed cost as the date of transition i.e. 1st April, 2015.

Identifiable intangible assets are recognised when it is probable that future economic benefits attributed to the asset will flow to the Company and the cost of the asset can be reliably measured.

Computer softwares are capitalised at the amounts paid to acquire the respective license for use and are amortised over the period of useful lives or period of three years, whichever is less. The assets' useful lives and method of amortisation are reviewed at each financial year end and adjusted prospectively, if appropriate.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

3.5 Art Works:

Art Works are carried at cost, net of recoverable taxes, trade discounts and rebates, less impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the items. Profit / loss arising from retirement / disposal of Art Works are recognised in the statement of profit and loss in the year of occurrence.

3.6 Leases:

On April 1, 2019, the Company adopted Ind AS 116 - Leases.

The Company evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. Identification of a lease requires significant judgement. The Company uses significant judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. The Company determines the lease term as the non-cancellable period of a lease, together with both periods covered by an option to extend the lease if the Company is reasonably certain to exercise that option; and periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise that option. In assessing whether the company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for the Company to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Company revises the lease term if there is a change in the non-cancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

The Company as a lessee

The Company's lease asset classes primarily consist of leases for land and buildings. The Company assesses whether a contract contains a lease, at inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether: (i) the contract involves the use of an identified asset (ii) the Company has substantially all of the economic benefits from use of the asset through the period of the lease and (iii) the Company has the right to direct the use of the asset.

At the date of commencement of the lease, the Company recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Certain lease arrangements includes the options to extend or terminate the lease before the end of the lease term. ROU assets and lease liabilities includes these options when it is reasonably certain that they will be exercised.

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of these leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Company changes its assessment if whether it will exercise an extension or a termination option.



The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.
Lease liability and ROU asset have been separately presented in the Balance Sheet and lease payments have been classified as financing cash flows.

The Company as a lessor

Leases for which the Company is a lessor is classified as a finance or operating lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Company is an intermediate lessor, it accounts for its interests in the head lease and the sublease separately. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

For operating leases, rental income is recognized on a straight line basis over the term of the relevant lease.

3.7 Inventories:

Inventories are valued at the lower of cost and net realizable value except scrap (bullet), which is valued at raw material cost, where it is re-usable, otherwise at net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. The cost of inventories comprises of cost of purchase, cost of conversion and other costs incurred in bringing the inventories to their respective present location and condition. Cost of packing materials and stores, spares and consumables are computed on the weighted average basis. Cost of work in progress, finished goods and Stock-in-trade is determined on absorption costing method.

3.8 Cash and cash equivalents:

Cash and cash equivalent in the balance sheet comprise cash at banks, cash on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

3.9 Impairment of non-financial assets - property, plant and equipment and intangible assets:

The Company assesses at each reporting date as to whether there is any indication that any property, plant and equipment and intangible assets or group of assets, called cash generating units (CGU) may be impaired. If any such indication exists the recoverable amount of an asset or CGU is estimated to determine the extent of impairment, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the CGU to which the asset belongs.

An impairment loss is recognised in the statement of profit and loss to the extent, asset's carrying amount exceeds its recoverable amount. The recoverable amount is higher of an asset's fair value less cost of disposal and value in use. Value in use is based on the estimated future cash flows, discounted to their present value using pre-tax discount rate that reflects current market assessments of the time value of money and risk specific to the assets.

The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

3.10 Impairment of Goodwill:

Goodwill is tested for impairment on an annual basis and whenever there is an indication that goodwill may be impaired, relying on a number of factors including operating results, business plans and future cash flows. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the Company's cash generating units (CGU) or groups of CGU's expected to benefit from the synergies arising from the business combination. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets. Impairment occurs when the carrying amount of a CGU including the goodwill, exceeds the estimated recoverable amount of the CGU. The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value-in-use. Value-in-use is the present value of future cash flows expected to be derived from the CGU. Total impairment loss of a CGU is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU pro-rata on the basis of the carrying amount of each asset in the CGU. An impairment loss on goodwill is recognized in net profit in the statement of comprehensive income and is not reversed in the subsequent period.



3.11 Discontinued operation and non-current assets (or disposal groups) held for sale:

Discontinued operation:

A discontinued operation is a component of the Company that has been disposed off or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose off such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the statement of profit or loss.

Non-current assets (or disposal groups) held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when a sale is highly probable from the date of classification, management are committed to the sale and the asset is available for immediate sale in its present condition. Non-current assets are classified as held for sale from the date these conditions are met and are measured at the lower of carrying amount and fair value less cost to sell. Any resulting impairment loss is recognised in the Statements of Profit and Loss as a separate line item. On classification as held for sale, the assets are no longer depreciated. Assets and liabilities classified as held for sale are presented separately as current items in the Balance Sheet.

3.12 Financial instruments – initial recognition, subsequent measurement and impairment:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

i) Financial assets -initial recognition and measurement:

All financial assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortised cost.

Financial assets - Subsequent measurement:

For the purpose of subsequent measurement, financial assets are classified in two broad categories:-

- a) Financial assets at fair value
- b) Financial assets at amortised cost

Where assets are measured at fair value, gains and losses are either recognised entirely in the statement of profit and loss (i.e. fair value through profit or loss), or recognised in other comprehensive income (i.e. fair value through other comprehensive income).

A financial asset that meets the following two conditions is measured at **amortised cost** (net of any write down for impairment) unless the asset is designated at fair value through profit or loss under the fair value option.

- a) **Business model test:** The objective of the Company's business model is to hold the financial asset to collect the contractual cash flow.
- b) **Cash flow characteristics test:** The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

A financial asset that meets the following two conditions is measured at **fair value through other comprehensive income** unless the asset is designated at fair value through profit or loss under the fair value option.

- a) **Business model test:** The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets.
- b) **Cash flow characteristics test:** The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

All other financial asset is measured at fair value through profit or loss.

Financial assets - Equity investment in subsidiaries, associates and joint venture:

The Company has accounted for its equity investment in subsidiaries, associates and joint venture at cost.

Financial assets - Derecognition

A financial assets (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Company's statement of financial position) when:

- a) The rights to receive cash flows from the asset have expired, or
- b) The Company has transferred its rights to receive cash flow from the asset.



Impairment of financial assets

In accordance with Ind AS 109, the Company uses 'Expected Credit Loss' (ECL) model, for evaluating impairment of financial assets other than those measured at fair value through profit and loss (FVTPL).

Expected credit losses are measured through a loss allowance at an amount equal to:

- a) The 12 months expected credit losses (expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- b) Full lifetime expected credit losses (expected credit losses that result from all possible default events over the life of the financial instrument)

For trade receivables, Company applies 'simplified approach' which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Company uses historical default rates to determine impairment loss on the portfolio of trade receivables. At every reporting date these historical default rates are reviewed and changes in the forward looking estimates are analysed.

For other assets, the Company uses 12 month ECL to provide for impairment loss where there is no significant increase in credit risk. If there is significant increase in credit risk full lifetime ECL is used.

ii) Financial liabilities - Initial recognition and measurement:

The financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Financial liabilities - Subsequent measurement:

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts are approximate at their fair value due to the short maturity of these instruments.

Financial Liabilities - Financial guarantee contracts:

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined and the amount recognised less cumulative amortisation.

Financial Liabilities - Derecognition:

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another, from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit and loss.

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined and the amount recognised less cumulative amortisation.

3.13 Provisions, Contingent Liabilities, Contingent Assets and Commitments:

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event. It is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using equivalent period government securities interest rate. Unwinding of the discount is recognised in the statement of profit and loss as a finance cost. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the Financial Statements. Contingent assets are not recognised. However, when the realisation of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognised as an asset.



3.14 Dividend Distribution:

Annual dividend distribution to the shareholders is recognised as a liability in the period in which the dividends are approved by the shareholders. Any interim dividend paid is recognised on approval by Board of Directors. Dividend payable is recognised directly in other equity.

3.15 Revenue recognition and other income:

Sale of goods and Services:

The Company derives revenues primarily from sale of products comprising of Scientific and Industrial Products (SIP) and Consumer Products (CP).

Transition:

On transition to Ind AS 115 "Revenue from contracts with customer", the Company has elected to adopt the new revenue standard as per modified retrospective approach method. As per the modified retrospective approach method, the Company has recognized the cumulative effect of initially applying the Ind AS 115 as at 1st April 2018 in Retained Earnings. The comparative financial statement for year ended 31st March, 2018 is not restated.

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration entitled in exchange for those goods or services. Generally, control is transferred upon shipment of goods to the customer or when the goods is made available to the customer, provided transfer of title to the customer occurs and the Company has not retained any significant risks of ownership or future obligations with respect to the goods shipped.

Revenue from rendering of services is recognised over the time by measuring the progress towards complete satisfaction of performance obligations at the reporting period.

Revenue is measured at the amount of consideration which the Company expects to be entitled to in exchange for transferring distinct goods or services to a customer as specified in the contract, excluding amounts collected on behalf of third parties (for example taxes and duties collected on behalf of the government). Consideration is generally due upon satisfaction of performance obligations and a receivable is recognized when it becomes unconditional.

The Company does not have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, it does not adjust any of the transaction prices for the time value of money.

Revenue is measured based on the transaction price, which is the consideration, adjusted for volume discounts, performance bonuses, price concessions and incentives, if any, as specified in the contract with the customer. Revenue also excludes taxes collected from customers.

Contract balances:

Trade receivables:

A receivable represents the Company's right to an amount of consideration that is unconditional.

Contract liabilities:

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made. Contract liabilities are recognised as revenue when the Company performs under the contract.

Other income:

Incentives on exports and other Government incentives related to operations are recognised in the statement of profit and loss after due consideration of certainty of utilization/receipt of such incentives.

Interest Income:

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend Income:

Dividend income is recognised when the right to receive the payment is established.

Rental Income:

Rental income arising from operating leases is accounted for on a straight-line basis over the lease terms and is included as other income in the statement of profit or loss.



3.16 Foreign currency reinstatement and translation:

Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency closing rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in statement of profit and loss except to the extent of exchange differences which are regarded as an adjustment to interest costs on foreign currency borrowings that are directly attributable to the acquisition or construction of qualifying assets, are capitalized as cost of assets.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the transaction. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the exchange rates prevailing at the date when the fair value was determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the statement of profit and loss, within finance costs. All other finance gains / losses are presented in the statement of profit and loss on a net basis.

In case of an asset, expense or income where a non-monetary advance is paid/received, the date of transaction is the date on which the advance was initially recognized. If there were multiple payments or receipts in advance, multiple dates of transactions are determined for each payment or receipt of advance consideration.

3.17 Employee Benefits:

Short term employee benefits are recognized as an expense in the statement of profit and loss of the year in which the related services are rendered.

Leave encashment is accounted as Short-term employee benefits and is determined based on projected unit credit method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date.

Contribution to Provident Fund, a defined contribution plan, is made in accordance with the statute, and is recognised as an expense in the year in which employees have rendered services.

Contribution to Superannuation fund, a defined contribution plan, is made in accordance with the Company policy, and is recognised as an expense in the year in which employees have rendered services.

The cost of providing gratuity, a defined benefit plans, is determined based on Projected Unit Credit Method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise. Other costs are accounted in statement of profit and loss.

Remeasurements of defined benefit plan in respect of post employment and other long term benefits are charged to the other comprehensive income in the year in which they occur. Remeasurements are not reclassified to statement of profit and loss in subsequent periods.

3.18 Share-based payments:

The cost of equity-settled transactions with employees is measured at fair value at the date at which they are granted. The fair value of share awards are determined with the assistance of an external valuer and the fair value at the grant date is expensed on a proportionate basis over the vesting period based on the Company's estimate of shares that will eventually vest. The estimate of the number of awards likely to vest is reviewed at each balance sheet date up to the vesting date at which point the estimate is adjusted to reflect the current expectations. Amounts charged to subsidiaries, if any, in respect of awards granted to employees of subsidiaries are recognised as receivable under current financial assets - others until paid by subsidiaries.



3.19 Taxes on Income:

Income tax expense represents the sum of current tax (including MAT and income tax for earlier years) and deferred tax. Tax is recognised in the statement of profit and loss, except to the extent that it relates to items recognised directly in equity or other comprehensive income, in such cases the tax is also recognised directly in equity or in other comprehensive income. Any subsequent change in direct tax on items initially recognised in equity or other comprehensive income is also recognised in equity or other comprehensive income.

Current tax provision is computed for income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as net.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the Balance sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences, carry forward tax losses and allowances to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences, carry forward tax losses and allowances can be utilised. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting period.

Minimum Alternative Tax (MAT) is applicable to the Company. Credit of MAT is recognised as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the MAT credit becomes eligible to be recognised as an asset, the said asset is created by way of a credit to the statement of profit and loss and shown as MAT credit entitlement. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT credit entitlement to the extent there is no longer convincing evidence to the effect that the Company will pay normal income tax during the specified period.

3.20 Borrowing Costs:

Borrowing costs specifically relating to the acquisition or construction of qualifying assets that necessarily takes a substantial period of time to get ready for its intended use are capitalized (net of income on temporary deployment of funds) as part of the cost of such assets. Borrowing costs consist of interest and other costs that the Company incurs in connection with the borrowing of funds. For general borrowing used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period does not exceed the amount of borrowing cost incurred during that period. All other borrowing costs are expensed in the period in which they occur.

3.21 Earnings per share:

Basic earnings per share is computed using the net profit or loss for the year attributable to the shareholders' and weighted average number of equity shares outstanding during the year.

Diluted earnings per share is computed using the net profit or loss for the year attributable to the shareholders' and weighted average number of equity and potential equity shares outstanding during the year including share options, convertible preference shares and debentures, except where the result would be anti-dilutive. Potential equity shares that are converted during the year are included in the calculation of diluted earnings per share, from the beginning of the year or date of issuance of such potential equity shares, to the date of conversion.



3.22 Current and non-current classification:

The Company presents assets and liabilities in statement of financial position based on current/non-current classification. The Company has presented non-current assets and current assets before equity, non-current liabilities and current liabilities in accordance with Schedule III, Division II of Companies Act, 2013 notified by MCA.

An asset is classified as current when it is:

- a) Expected to be realised or intended to be sold or consumed in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Expected to be realised within twelve months after the reporting period, or
- d) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is classified as current when it is:

- a) Expected to be settled in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Due to be settled within twelve months after the reporting period, or
- d) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Deferred tax assets / liabilities are classified as non-current assets / liabilities. The Company has identified twelve months as its normal operating cycle.

3.23 Fair value measurement:

The Company measures financial instruments at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- a) In the principal market for the asset or liability, or
- b) In the absence of a principal market, in the most advantageous market for the asset or liability.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy.

3.24 Government Grant

Government grants are recognized only if there is reasonable assurance as to its receipt and that the conditions attached there to shall be complied with and are recognised and shown under the head "Other Income".

3.25 Off-setting financial instrument:

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable rights must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or counterparty.

Note 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS:

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, the accompanying disclosures and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based on its assumptions and estimates on parameters available when the financial statements were prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.



4.1 Property, Plant and Equipment, Investment Properties and Other Intangible Assets:

Management reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation to be recorded during any reporting period. The useful lives and residual values as per schedule II of the Companies Act, 2013 or are based on the Company's historical experience with similar assets and taking into account anticipated technological changes, whichever is more appropriate.

4.2 Income Tax:

The Company reviews at each balance sheet date the carrying amount of deferred tax assets. The factors used in estimates may differ from actual outcome which could lead to an adjustment to the amounts reported in the standalone financial statements.

4.3 Contingencies:

Management has estimated the possible outflow of resources at the end of each annual reporting financial year, if any, in respect of contingencies/claims/litigations against the Company as it is not possible to predict the outcome of pending matters with accuracy.

4.4 Impairment of financial assets:

The impairment provisions for financial assets are based on assumptions about risk of default and expected cash loss. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

4.5 Impairment of non-financial assets:

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Units (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent to those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

4.6 Defined benefits plans:

The Cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

4.7 Recoverability of trade receivable:

Judgements are required in assessing the recoverability of overdue trade receivables and determining whether a provision against those receivables is required. Factors considered include the credit rating of the counterparty, the amount and timing of anticipated future payments and any possible actions that can be taken to mitigate the risk of non-payment.

4.8 Provisions:

Provisions and liabilities are recognized in the period when it becomes probable that there will be a future outflow of funds resulting from past operations or events and the amount of cash outflow can be reliably estimated. The timing of recognition and quantification of the liability require the application of judgement to existing facts and circumstances, which can be subject to change. Since the cash outflows can take place many years in the future, the carrying amounts of provisions and liabilities are reviewed regularly and adjusted to take account of changing facts and circumstances.

4.9 Fair value measurement of financial instruments :

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.



Bevco Limited (Previously known as Hoppers Tablets Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

| Particulars | Land and Equipment | | | | Furniture and Fixtures | | | Vehicles | | Office Equipments | Rs. In Lakhs |
|---|--------------------|-----------|---------------------|------------------------|------------------------|-------------------|----------|----------|-----------|-------------------|--------------|
| | Land | Buildings | Plant and Equipment | Furniture and Fixtures | Vehicles | Office Equipments | | | | | |
| DEBT | | | | | | | | | | | |
| As at 1st April, 2017 | - | 66.78 | 661.41 | 4,177.22 | 518.81 | 25.48 | 25.48 | 18.26 | 8,283.34 | | |
| Additions | - | - | 176.73 | 8,075.26 | 100.79 | 34.38 | 34.38 | 37.88 | 8,443.37 | | |
| Disposals | - | - | - | 1,321.82 | - | - | - | - | 1,321.82 | | |
| As at 31st March, 2018 | - | 66.78 | 838.14 | 2,855.40 | 619.60 | 59.86 | 59.86 | 56.14 | 7,404.79 | | |
| Additions | - | - | 1.58 | 1,089.72 | 25.79 | 17.56 | 17.56 | 13.12 | 1,153.20 | | |
| Addition on account of Scheme of Amalgamation (Table No.47) | 125.27 | 383.81 | 8,642.53 | 7,388.12 | 883.89 | 698.41 | 698.41 | 648.78 | 15,692.21 | | |
| Disposals | - | - | - | 76.82 | 34.80 | 2.88 | 2.88 | 13.20 | 28.18 | | |
| As at 31st March, 2019 | 125.27 | 450.59 | 9,231.20 | 10,446.40 | 1,543.28 | 1,400.66 | 1,400.66 | 1,217.75 | 20,008.81 | | |
| Additions | 342.92 | - | 52.48 | 1,172.74 | 84.76 | 11.33 | 11.33 | 155.54 | 1,572.20 | | |
| Disposals / Transfers | - | - | 89.45 | 1,403.79 | - | 0.42 | 0.42 | 5.83 | 2,147.78 | | |
| As at 31st March, 2020 | 468.19 | 450.59 | 9,304.23 | 9,245.35 | 1,628.04 | 1,411.57 | 1,411.57 | 1,368.07 | 21,893.38 | | |
| DEPRECIATION AND AMORTISATION | | | | | | | | | | | |
| As at 1st April, 2017 | - | - | 86.94 | 1,483.14 | 22.15 | 6.17 | 6.17 | 30.08 | 1,808.04 | | |
| Depreciation / Amortisation for the year | 17.13 | 3.88 | 117.84 | 1,886.37 | 86.41 | 49.21 | 49.21 | 88.33 | 2,217.79 | | |
| Addition on account of Scheme of Amalgamation (Table No.47) | - | 21.94 | 473.12 | 88.81 | 270.23 | 141.23 | 141.23 | 116.07 | 1,366.56 | | |
| Disposals | - | - | - | 832.58 | - | - | - | - | 832.58 | | |
| As at 31st March, 2018 | 17.13 | 34.60 | 1,477.86 | 1,337.87 | 307.56 | 55.38 | 55.38 | 214.47 | 1,994.43 | | |
| Depreciation / Amortisation for the year | 17.13 | 34.60 | 213.84 | 3,267.18 | 423.44 | 281.86 | 281.86 | 488.41 | 2,271.53 | | |
| Depreciation / Amortisation for the year | 80.83 | 8.07 | 281.07 | 2,833.38 | 138.36 | 80.38 | 80.38 | 168.47 | 3,591.19 | | |
| Disposals / Transfers | - | - | 6.38 | 1,144.17 | - | - | - | 4.62 | 1,555.15 | | |
| As at 31st March, 2020 | 104.06 | 43.67 | 1,764.27 | 5,475.43 | 576.36 | 317.62 | 317.62 | 467.57 | 7,221.21 | | |
| NET BOOK VALUE | | | | | | | | | | | |
| As at 31st March, 2018 | - | 66.78 | 838.14 | 2,855.40 | 619.60 | 59.86 | 59.86 | 56.14 | 7,404.79 | | |
| As at 31st March, 2019 | 125.27 | 450.59 | 9,231.20 | 10,446.40 | 1,543.28 | 1,400.66 | 1,400.66 | 1,217.75 | 20,008.81 | | |
| As at 31st March, 2020 | 468.19 | 450.59 | 9,304.23 | 9,245.35 | 1,628.04 | 1,411.57 | 1,411.57 | 1,368.07 | 21,893.38 | | |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

5.1 In accordance with the Indian Accounting Standard (Ind AS -36) on " Impairment of Assets", the management during the year carried out an exercise of identifying the assets that may have been impaired in accordance with the said Ind AS . On the basis of this review carried out by the management, there was no impairment loss on property, plant and equipment during the year ended 31st March, 2020.

5.2 Certain property, plant and equipment are pledged as collateral against borrowings, the details related to which have been described in note 22 and note 25.

5.3 Capital work in progress as at 31st March, 2020 is Rs. 4,538.09 lakhs (As at 31st March, 2019 - Rs. 1,543.08 lakhs and as at 31st March 2018 - Rs. 965.64)

5.4 Capital work in progress includes borrowing cost of Rs. 39.80 lakhs (As at 31st March, 2019 - Rs. 39.80 Lakhs and as at 31st March, 2018 - Rs. 7.79 lakhs)

5.5 Gross Block of Plant and Equipments includes Rs. 7.18 lakhs (As at 31st March, 2019 - Rs. 7.18 lakhs and as at 31st March, 2018 - Rs. Nil) being the amount spent for laying Power Lines, the ownership of which vests with the Government Authorities.

5.6 Buildings include cost of shares in Co-operative Societies Rs. Nil (As at 31st March, 2019 - Rs.0.01 lakhs and as at 31st March, 2018 - Rs. Nil).

5.7 Details of pre-operative expenditure included in capital work in progress and its capitalisation during the year:

| | (Rs. in lakhs) | | |
|--|-----------------|-----------------|-----------------|
| | 31st March 2020 | 31st March 2019 | 31st March 2018 |
| Pre-operative Expenditure carried forward from previous year | 42.69 | 7.79 | - |
| Salaries, Wages & allowances | 10.20 | 2.29 | 134.95 |
| Legal & Professional Fees | - | - | 23.86 |
| Power and Fuel | - | - | 3.17 |
| Travelling | - | - | 40.83 |
| Guarantee Commission | - | - | 4.50 |
| Hire Charges | - | - | 5.15 |
| Borrowing Cost | - | 32.01 | 373.36 |
| Bank Charges | - | - | 5.50 |
| Total | 52.38 | 42.09 | 590.97 |
| Capitalised during the year | - | - | 563.18 |
| Balance pre-operative expenses included in Capital work in Progress | 52.38 | 42.09 | 7.79 |



Brosell Limited (Formerly known as Nipponel Tableware Limited)
 Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 6. Investment Property

| Particulars | (Rs. in lakhs) |
|--|-----------------------|
| | Investment Properties |
| COST: | |
| As at 1st April, 2017 | - |
| Additions | - |
| Disposals | - |
| As at 31st March, 2018 | - |
| Additions | - |
| Addition on account of Scheme of Arrangement (Refer Note 47) | 158.52 |
| Disposals | - |
| As at 31st March, 2019 | 158.52 |
| Additions | - |
| Disposals | - |
| As at 31st March, 2020 | 158.52 |
| DEPRECIATION AND AMORTISATION: | |
| As at 1st April, 2017 | - |
| Depreciation and Amortisation during the year | - |
| Disposals | - |
| As at 31st March, 2018 | - |
| Depreciation and Amortisation during the year | - |
| Disposals | - |
| As at 31st March, 2019 | - |
| Depreciation and Amortisation during the year | - |
| Disposals | - |
| As at 31st March, 2020 | - |
| NET BOOK VALUE: | |
| As at 31st March, 2018 | - |
| As at 31st March, 2019 | 158.52 |
| As at 31st March, 2020 | 158.52 |

6.1 Information regarding income and expenditure of investment properties.

There is no income derived / Expenses incurred by the Company from investment properties.

6.2 The Company's investment properties as at 31st March, 2020 consists of land held for undetermined future use.

6.3 The fair values of the properties are Rs. 273.99 lakhs (As at 31st March, 2019 - Rs. 316.51 lakhs and As at 31st March, 2018 - Rs. Nil). These valuations are based on valuations performed by an accredited independent valuer, who is a specialist in valuing these types of properties. The fair value of the assets is determined using Comparison Method under the Market Approach. The fair value measurement is categorised in Level 3 fair value hierarchy. For the purpose of the valuation under comparison method, a comparison is made with similar properties that have recently been sold in the market. The significant unobservable inputs are (i) monthly market rent, taking into account the difference in location and individual factors, such as footage and size between the comparable and the properties, (ii) Capitalisation rate, taking into account the capitalisation of rental income potential, nature of property and the prevailing market condition.

6.4 The Company has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.



Note 7. Other intangible Assets

| Particulars | (Rs. in lakhs) Other intangible assets |
|--|--|
| COST: | |
| As at 1st April, 2017 | 46.19 |
| Additions | 14.85 |
| Disposals | 37.22 |
| As at 31st March, 2018 | 23.73 |
| Additions | 25.50 |
| Addition on account of Scheme of Arrangement (Refer Note 47) | 273.75 |
| Disposals | - |
| As at 31st March, 2019 | 322.98 |
| Additions | 56.34 |
| Disposals | - |
| As at 31st March, 2020 | 379.32 |
| AMORTISATION: | |
| As at 1st April, 2017 | 24.51 |
| Amortisation during the year | 13.46 |
| Disposals | 30.18 |
| As at 31st March, 2018 | 7.79 |
| Amortisation during the year | 41.30 |
| Addition on account of Scheme of Arrangement (Refer Note 47) | 196.57 |
| Disposals | - |
| As at 31st March, 2019 | 215.66 |
| Amortisation during the year | 77.25 |
| Disposals | - |
| As at 31st March, 2020 | 232.91 |
| NET BOOK VALUE: | |
| As at 31st March, 2018 | 15.94 |
| As at 31st March, 2019 | 107.32 |
| As at 31st March, 2020 | 66.41 |

7.1 Other intangible assets represents Computer Software other than self generated.



Part B - Investment

| Particulars | As at 31st March, 2020 | | | As at 31st March, 2019 | | | As at 31st March, 2018 | | |
|---|------------------------|------------------|-------------------------|------------------------|------------------|-------------------------|------------------------|------------------|--------------|
| | No. of Shares/Units | Face Value (Rs.) | Rs. in lakhs | No. of Shares/Units | Face Value (Rs.) | Rs. in lakhs | No. of Shares/Units | Face Value (Rs.) | Rs. in lakhs |
| (A) Equity Investments | | | | | | | | | |
| Invested Fully Paid-Up | | | | | | | | | |
| Subsidiary Company | | | | | | | | | |
| Control at cost | | | | | | | | | |
| Borox Infosys IT (India) Pvt. Ltd. | - | - | - | 3 | AR | 426.77 | - | - | - |
| Borox Technologies Ltd. (Formerly known as Boroxi (India) Ltd.) (including 8 shares held by nominees) | 4,950,000 | 10 | 481.42 | 4,950,000 | 10 | 481.42 | - | - | - |
| Analytics Ready Ltd. (Formerly known as Boroxi (India) Ltd.) (including 8 shares held by nominees) | 400,000 | 10 | 8.82 | 400,000 | 10 | 8.82 | - | - | - |
| Klass Park Ltd. (Formerly known as Klass Park Pvt. Ltd.) | 1,113,738 | 100 | 1,188.77 | 813,070 | 100 | 1,188.77 | - | - | - |
| Invested Fully Paid-Up | | | | | | | | | |
| Subsidiary Company | | | | | | | | | |
| Control at cost | | | | | | | | | |
| Klass Park Ltd. (Formerly known as Klass Park Pvt. Ltd.) (Face value of Rs. 10) (Previous Year Rs. 25/-) | - | - | - | 216,341 | 100 | 260.00 | - | - | - |
| Others | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| Swachh Bharat Mission (SBM) Ltd. | 4,000 | 20 | 3.20 | 4,000 | 20 | 3.35 | - | - | - |
| | | | <u>6,891.15</u> | | | <u>5,975.34</u> | | | |
| Provision for impairment of two shares held (Refer Note 44.2) | | | - | | | 100.71 | | | |
| Total Equity Investments (A) | | | <u>6,891.15</u> | | | <u>6,174.62</u> | | | |
| (B) Capital account of Limited Liability Partnership | | | | | | | | | |
| Unsettled | | | | | | | | | |
| Others | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| Investment Partners LLP | - | - | - | 1 | - | 12.73 | - | - | - |
| (Share in Profit/Losses till Previous Year 2018) | | | | | | | | | |
| (Share of Investment - Limited Liability Partnership) | | | | | | | | | |
| Total Capital Accounts (B) | | | <u>1</u> | | | <u>12.73</u> | | | |
| (C) Preference Shares | | | | | | | | | |
| Invested Fully Paid-Up | | | | | | | | | |
| Others | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| 8.75% Cumulative Non-Participating Convertible Preference Shares of Tata Motors Finance Ltd. (Formerly known as Tata Motors Finance Ltd.) | 495,100 | 100 | 1,106.80 | 495,100 | 100 | 1,101.74 | - | - | - |
| Total Preference Shares (C) | | | <u>1,106.80</u> | | | <u>1,101.74</u> | | | |
| (D) Debentures | | | | | | | | | |
| Invested Fully Paid-Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| 7.75% Secured Redeemable Non-Cumulative Debentures of M&M Finance Services Ltd. Series 2017 A1 (RM) | - | - | - | 50 | 1,000,000 | 496.22 | - | - | - |
| Total Debentures (D) | | | <u>-</u> | | | <u>496.22</u> | | | |
| (E) Others | | | | | | | | | |
| 1. Reserve Capital Fund | | | | | | | | | |
| Unsettled Fully Paid-Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| SV India Post Credit Fund | 1,80,000 | 100 | 1,283.08 | 1,80,000 | 100 | 1,153.25 | - | - | - |
| 2. Alternative Investment Fund | | | | | | | | | |
| Invested Fully Paid-Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| SP1 Fund Estate Fund (Closed) - Series 2 - Class A | 14,011,528 | 5.00 | 811.42 | 14,011,528 | 5.01 | 1,122.00 | - | - | 1 |
| Unsettled Fully Paid-Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| ABC Real Estate Special Opportunities Fund - II - Class B | 1,200 | 100,000 | 1,600.74 | 1,200 | 100,000 | 1,319.42 | - | - | - |
| Aditya Birla Sun Life Special Opportunities Fund - II - Class B | 10,000 | 5,12,149 | 498.88 | 10,000 | 5,193.84 | 501.27 | - | - | - |
| SP1 Income Opportunities Fund Series Special Situations (A Category B) | 14,330,807 | 4.00 | 212.22 | 14,330,207 | 4.00 | 611.23 | - | - | - |
| Trieste Alternative Investments Fund 1 - Class A | 408 | 100,000 | 791.85 | 408 | 100,000 | 432.47 | - | - | - |
| Total Others (E) | | | <u>6,811.07</u> | | | <u>6,417.95</u> | | | |
| Total Non-current Investments (A + B + C + D + E) | | | <u>13,702.92</u> | | | <u>12,694.53</u> | | | |



Borosoft Limited (Formerly known as Hovservil Tailors Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020

| A.1 Aggregate amount of investments and Market value thereof | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|--|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value |
| Particulars | | | | | | |
| Quoted Investments:- | | | | | | |
| Measured at fair value through profit and loss | 821.42 | 831.42 | 1,814.27 | 1,814.27 | - | - |
| Unquoted Investments | 12,184.96 | - | 18,212.48 | - | - | - |
| Total | 13,006.38 | - | 19,996.75 | - | - | - |

62 Refer Note 55 in respect of investments through Portfolio Management Services.

| B.1 Categories of non-current investments | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|---|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value |
| Particulars | | | | | | |
| Financial assets measured at cost (net of provision) | 8,805.03 | - | 8,732.85 | - | - | - |
| Financial assets measured at fair value through Profit and Loss | 4,191.35 | - | 9,763.90 | - | - | - |
| Total | 13,006.38 | - | 18,496.75 | - | - | - |



Borosoft Limited (Formerly known as Hovservil Tailors Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018.

Note 9 - Non-current financial assets - Loans

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|------------------------------|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value |
| Unsecured, Considered Good : | | | | | | |
| Loan to Employees | 19.80 | - | 23.82 | - | - | - |
| Total | 19.80 | - | 23.82 | - | - | - |

Note 10 - Non-current financial assets - Others

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|--|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value |
| Unsecured, Considered Good : | | | | | | |
| Fixed deposit with Banks having maturity more than 12 months | 88.41 | - | 113.27 | - | 97.77 | - |
| Security Deposits | 269.29 | - | 269.41 | - | 175.41 | - |
| Total | 357.70 | - | 382.68 | - | 273.18 | - |

68.1 Fixed Deposit with Banks pledged for EPOG license, letter of credit etc.

Note 11 - Other Non-current assets

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|------------------------------|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value |
| Unsecured, Considered Good : | | | | | | |
| Capital Advances | 132.70 | - | 126.05 | - | 257.31 | - |
| MAT Credit Entitlement | 911.41 | - | 427.18 | - | - | - |
| Others | 26.00 | - | 38.34 | - | - | - |
| Total | 1,070.11 | - | 591.57 | - | 257.31 | - |

11.1 Others include mainly Prepaid Expenses etc.

11.2 As applicable, the Company is liable to pay MAT under Section 115JB of the Income Tax Act, 1961 ("the Act"). MAT paid under Section 115JB of the Act over tax payable as per the provisions of the Act, other than Section 115JB of the Act, has been carried forward for being set off against the future tax liabilities computed in accordance with the provisions of the Act, other than Section 115JB of the Act, in next fifteen years. Based on the future projection of the performance, the Company will be liable to pay the income tax computed as per provisions of the Act, other than under Section 115JB of the Act.



Borosil Limited (Formerly known as Hopedew Tableware Limited)
 Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 12 - Inventories

| Particulars | (Rs. in lakhs) | | |
|--------------------------------|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Raw Materials | | | |
| Goods-in-Transit | 191.10 | 210.71 | - |
| Others | <u>1,612.71</u> | <u>1,742.85</u> | <u>171.17</u> |
| Work-in-Progress | 1,545.00 | 1,304.12 | 890.70 |
| Finished Goods: | | | |
| Goods-in-Transit | 182.87 | 221.86 | - |
| Others | <u>3,899.23</u> | <u>4,076.04</u> | <u>943.95</u> |
| Stock-in-Trade: | | | |
| Goods-in-Transit | 483.63 | 1,734.29 | - |
| Others | <u>5,898.13</u> | <u>5,076.84</u> | <u>-</u> |
| Stores, Spares and Consumables | 664.72 | 691.49 | 138.16 |
| Packing Material | 685.78 | 625.51 | 203.33 |
| Scrap/Cullet | 51.63 | 31.44 | 107.45 |
| Total | <u><u>17,857.28</u></u> | <u><u>16,425.83</u></u> | <u><u>2,261.68</u></u> |

12.1 Inventories are hypothecated against borrowings, the details related to which have been described in note 25.

12.2 The amount of write-down of inventories (net) recognised as an expense for the year is Rs. 202.83 lakhs (As at 31st March, 2019 - Rs. 11.02 lakhs and as at 31st March, 2018 - Rs. Nil). These are included in Changes in Inventories of Work-in-progress, Finished Goods and Stock-in-trade, in Packing Materials Consumed in the statement of profit

12.3 For mode of valuation, refer note no. 3.7.



Table 11 - Current Investments

| Particulars | As at 31st March, 2022 | | | As at 31st March, 2023 | | | As at 31st March, 2024 | | |
|--|------------------------|-----------------|------------------------|------------------------|------------------------|-----------------|------------------------|----------------|---------------|
| | No. of Shares/Units | Face Value (₹) | ₹, in lakhs | No. of Shares/Units | Face Value (₹) | ₹, in lakhs | No. of Shares/Units | Face Value (₹) | ₹, in lakhs |
| (A) Debt Instruments: | | | | | | | | | |
| Quoted Fully Payable | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| Unquoted Non-Convertible Redeemable Debentures of Moga Realty Pvt. Ltd.-Series I | 87 | 80000 | 121.80 | 81 | 100000 | 103.36 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Moga Realty Pvt. Ltd.-Series II | 45 | 400000 | 181.15 | 45 | 100000 | 85.71 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Ganga Development Works Pvt. Ltd.-Tranche I | 118 | 83338 | 108.81 | 79 | 75118 | 108.84 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Concorde Constructions and Developers Pvt. Ltd.-Series B | 114 | 1,420 | 9.08 | 114 | 8,048 | 49.85 | - | - | - |
| 7.75% Secured Redeemable Non-Convertible Subordinate of HSB Finance Services Ltd.-Series B (IT & FSS) | 88 | 5,080,000 | 801.42 | - | - | - | - | - | - |
| Secured Redeemable Non-Convertible Debentures of Bhatnagar Power Pvt. Ltd.-Series 1 (BPS) | - | - | - | 7,258 | 100,000 | 1,044.19 | - | - | - |
| Secured Redeemable Non-Convertible Subordinate of WJ, Vasthu Finance Ltd.-Series B (WJFCB) | - | - | - | 1,200 | 100,000 | 1,283.87 | - | - | - |
| Unquoted Fully Paid Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| Unquoted Non-Convertible Redeemable Debentures of Moga Realty Pvt. Ltd-Series I | 78 | 800 | 11.88 | 78 | 900 | 44.85 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Concorde Constructions and Developers Pvt. Ltd-Series II | 104 | 2,417 | 18.45 | 104 | 11,800 | 30.05 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Moga Realty Pvt. Ltd.-Series II | 181 | 100,000 | 181.98 | 174 | 80,000 | 91.12 | - | - | - |
| Unquoted Non-Convertible Redeemable Debentures of Moga Realty Pvt. Ltd.-Series I | 47 | 84,880 | 85.02 | 47 | 65,710 | 76.21 | - | - | - |
| Total Debt Instruments (A) | | | 3,118.88 | | | 3,216.45 | | | |
| (B) Mutual Funds: | | | | | | | | | |
| Quoted Fully Payable | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| ICICI MF (171) Equity 2014 (I) - Growth (₹) | 18,888,000 | ₹ | 1,188.80 | 18,888,000 | ₹ | 1,288.44 | - | - | - |
| Unquoted Fully Paid Up | | | | | | | | | |
| Control at fair value through profit and loss | | | | | | | | | |
| ICICI Liquid Fund Direct Plan-Growth (₹) | 76,427 | 1,000 | 8,888.88 | 36,437 | 1,888 | 1,348.17 | - | - | - |
| ₹ 30,000 units (Facevalue ₹ 30,000) held, pledged as security with a bank for credit facility availed by the Company. ₹ 3,000 units as a security with a bank for the credit facility availed by related party. | | | | | | | | | |
| Total Mutual Funds (B) | | | 1,197.68 | | | 1,636.61 | | | |
| Total Current Investments - (A) + (B) | | | 4,316.56 | | | 4,853.06 | | | |
| 11.1 Significant amount of Current Investments and Market value thereof: | | | | | | | | | |
| Particulars | As at 31st March, 2022 | | As at 31st March, 2023 | | As at 31st March, 2024 | | As at 31st March, 2024 | | |
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value | (₹, in lakhs) |
| Quoted Investments | 2,716.07 | 2,918.87 | 2,812.02 | 3,942.19 | - | - | - | - | - |
| Unquoted Investments | 5,000.49 | - | 1,041.03 | - | - | - | - | - | - |
| Total | 7,716.56 | 2,918.87 | 3,853.05 | 3,942.19 | | | | | |
| 11.2 Other Note 18 in respect of Investment through Portfolio Management Services: | | | | | | | | | |
| 11.3 Government Securities: | | | | | | | | | |
| Particulars | As at 31st March, 2022 | | As at 31st March, 2023 | | As at 31st March, 2024 | | As at 31st March, 2024 | | |
| | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value | Book Value | Market Value | (₹, in lakhs) |
| Financial assets measured at fair value through Profit and Loss | 5,073.12 | - | 5,828.45 | - | - | - | - | - | - |
| Total | 5,073.12 | - | 5,828.45 | - | | | | | |



Boswell Limited (Formerly known as Rajawadi Tobacco Limited)

Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 14 - Current financial assets - Trade Receivables

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Unsecured : | | | |
| Considered Good | 7,732.47 | 6,944.46 | 1,711.67 |
| Credit Impaired | <u>243.77</u> | <u>155.86</u> | <u>118.59</u> |
| | 7,976.24 | 7,100.34 | 1,830.27 |
| Less : Provision for Credit Impaired (Refer Note 42 and 46) | <u>243.77</u> | <u>155.86</u> | <u>118.59</u> |
| Total | <u>7,732.47</u> | <u>6,944.46</u> | <u>1,711.67</u> |

Note 15 - Cash and Cash Equivalents

| Particulars | (Rs. in lakhs) | | |
|--|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Balances with Banks in current accounts | 182.80 | 668.71 | 13.99 |
| Fixed deposits with Banks - Having maturity less than 3 months | 27.75 | 39.51 | - |
| Cash on Hand | 13.41 | 11.45 | 2.89 |
| Total | <u>223.96</u> | <u>719.67</u> | <u>16.87</u> |

15.1 For the purpose of the statement of cash flow, cash and cash equivalents comprise the following:

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Balances with Banks in current accounts | 182.80 | 668.71 | 13.99 |
| Fixed deposit with Banks - Having maturity less than 3 months | 27.75 | 39.51 | - |
| Cash on Hand | 13.41 | 11.45 | 2.89 |
| Total | <u>223.96</u> | <u>719.67</u> | <u>16.87</u> |

Note 16 - Bank balances Other than Cash and Cash Equivalents

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Securitized Balances with bank : | | | |
| Fixed deposit with Banks - Having maturity 3 to 12 months * | 26.75 | 24.83 | 47.30 |
| Total | <u>26.75</u> | <u>24.83</u> | <u>47.30</u> |

*Fixed deposit with Banks includes fixed deposits pledged for Raw Contract with Customer, Sales tax Deposit, Letter of Credit and for EPCC License.

Note 17 - Current financial assets - Loans

| Particulars | (Rs. in lakhs) | | |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Unsecured, Considered Good: | | | |
| Loan to Employees | 68.64 | 32.34 | - |
| Total | <u>68.64</u> | <u>32.34</u> | <u>-</u> |



Note 18 - Current financial assets - Others

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Unsecured, Considered Good, unless otherwise stated: | | | |
| Interest Receivable | 527.48 | 579.62 | 53.28 |
| Security Deposits:- | | | |
| Considered good | 98.89 | 45.24 | 14.03 |
| Considered Doubtful | 11.83 | 11.83 | - |
| | 90.87 | 57.07 | 14.03 |
| Less: Provision for Doubtful (Refer Note 42) | (11.83) | (11.83) | - |
| Others | | | |
| Considered good | 2,900.12 | 815.19 | - |
| Considered Doubtful | 155.95 | - | - |
| | 3,057.07 | 815.19 | - |
| Less: Provision for Doubtful (Refer Note 42) | (188.65) | - | - |
| | 2,900.12 | 815.19 | - |
| Total | 3,888.55 | 1,239.93 | 67.31 |

18.1 Others includes amounts receivable against amount receivable on account of scheme of arrangement (Refer Note 41.7), share loans payable from subsidiaries, from portfolio managers, and other receivables etc.

Note 19 - Other Current Assets

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Unsecured, Considered Good, unless otherwise stated: | | | |
| Advances against supplies | | | |
| Considered good | 507.15 | 622.47 | 131.14 |
| Considered Doubtful | 12.36 | 12.36 | - |
| | 519.51 | 634.83 | 131.14 |
| Less: Provision for Doubtful (Refer Note 42) | (12.36) | (12.36) | - |
| Export Incentives Receivable | 41.16 | 68.85 | 16.89 |
| Amount paid under protest (Refer Note 38) | 17.84 | 24.68 | 23.33 |
| Balance with Goods and Service Tax Authorities | 603.25 | 196.54 | 455.55 |
| Others | 258.43 | 388.47 | 353.44 |
| Total | 1,618.79 | 1,328.41 | 809.35 |

19.1 Others includes prepaid expenses, VAT refund, Sales tax incentive receivable, licenses in hand, other claim receivable etc.



Note 20 - Equity Share Capital

| Particulars | (Rs. in lakhs) | | |
|--|------------------------|------------------------|------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Authorised | | | |
| Equity Share Capital | | | |
| 27,00,00,000 (As at 31st March, 2019 - 27,00,00,000 and as at 31st March, 2018 - 2,70,00,000) Equity Shares of Rs. 1/- each (31st March, 2019 - Rs. 1/- each and 31st March, 2018 - Rs. 10/- each) | 2,700.00 | 2,700.00 | 2,700.00 |
| Preference Share Capital | | | |
| 2,80,00,000 (As at 31st March, 2019 - 2,80,00,000 and As at 31st March, 2018 - 2,80,00,000) Preference Shares of Rs. 10/- each | 2,800.00 | 2,800.00 | 2,800.00 |
| Total | 5,500.00 | 5,500.00 | 5,500.00 |
| Issued, Subscribed & Fully Paid up | | | |
| 11,43,89,537 (As at 31st March, 2019 - Nil and as at 31st March, 2018 - 2,57,80,000) Equity Share Capital of Rs. 1/- each (31st March, 2018 - Rs. 10/- each) (Refer Note 47) | 1,143.89 | - | 2,575.00 |
| Total | 1,143.89 | - | 2,575.00 |

20.1 On account of printing issuance of equity shares to the shareholders in the previous year ended, Rs. 1,140.00 lakhs has been shown as Equity shares suspense account.

20.2 Reconciliation of number of Equity Shares outstanding at the beginning and at the end of the year :

| Particulars | As at 31st Mar, 2020 | | As at 31st Mar, 2019 | | As at 31st Mar, 2018 | |
|--|----------------------|-----------------|----------------------|----------------|----------------------|-----------------|
| | (In Nos.) | (Rs. in lakhs) | (In Nos.) | (Rs. in lakhs) | (In Nos.) | (Rs. in lakhs) |
| Shares outstanding at the beginning | - | - | 25,750,000 | 2,575.00 | 25,750,000 | 2,575.00 |
| Add - Pursuant to sub-division of equity shares of Rs. 10/- each into 10 | - | - | 231,793,000 | - | - | - |
| Less- Stock cancelled in pursuant of | - | - | (267,680,000) | (2,575.00) | - | - |
| Add - Issue of shares in pursuant of the scheme of arrangement (Refer Note 47) | 114,689,537 | 1,143.89 | - | - | - | - |
| Shares outstanding at the end of | 114,689,537 | 1,143.89 | - | - | 25,750,000 | 2,575.00 |

20.3 In the previous year ended on 29th July, 2018, the Company has sub-divided its equity shares of Rs. 10/- each into 10 equity share of Rs. 1/- each.

20.4 Terms/Rights attached to Equity Shares :

Equity Shares

The Company has only one class of shares referred to as equity shares having a par value of Rs. 1/- per share. Holders of equity shares are entitled to one vote per share. The company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors, if any, is subject to the approval of the shareholders in the ensuing annual general meeting. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

20.5 Details of Shareholder holding more than 5% of Equity Share Capital :

| Name of Shareholder | As at 31st Mar, 2020 | | As at 31st Mar, 2019 (Refer Note 47) | | As at 31st Mar, 2018 | |
|--|----------------------|--------------|--------------------------------------|--------------|----------------------|--------------|
| | No. of Shares | % of Holding | No. of Shares | % of Holding | No. of Shares | % of Holding |
| Bareilly Glass Works Limited (Formerly known as Glass Works Ltd) | - | - | - | - | 25,750,000 | 100.00% |
| Rakho Kheruka | 16,431,587 | 14.41 | - | - | - | - |
| Kiron Kheruka | 10,402,395 | 9.15 | - | - | - | - |
| Bajrang Lal Kheruka | 10,969,050 | 9.56 | - | - | - | - |
| Pradeep Kumar Kheruka | 10,253,892 | 9.00 | - | - | - | - |
| Dotan Trading Pvt. Ltd. | 13,087,338 | 11.47 | - | - | - | - |

* One share is held in the name of Shriover Kheruka as nominee of the Company.

20.6 There are no shares reserved for issue under options and contracts / commitments for the sale of shares / divestment.

20.7 There is no dividend unclaimed or paid during the year end and during the previous year.



Note 21 - Other Equity

| Particulars | (Rs. in lakhs) | | |
|--|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| 8% Optionally Convertible Non-Cumulative Redeemable Preference Shares | | | |
| As per Last Balance Sheet | - | 2,600.00 | 2,600.00 |
| On account of Scheme of Arrangement (Refer Note 47) | - | (2,600.00) | - |
| Capital Reserve | | | |
| As per Last Balance Sheet | 15.00 | - | - |
| On account of Scheme of Arrangement (Refer Note 47) | - | 15.00 | 15.00 |
| Capital Reserve On Scheme of Arrangement | | | |
| As per Last Balance Sheet | 8,881.07 | - | - |
| On account of Scheme of Arrangement (Refer Note 47) | - | 8,881.07 | 8,881.07 |
| General Reserve | | | |
| As per Last Balance Sheet | 500.00 | - | - |
| On account of Scheme of Arrangement (Refer Note 47) | - | 500.00 | 500.00 |
| Retained Earnings | | | |
| As per Last Balance Sheet | 30,911.36 | (4,145.99) | (3,468.48) |
| Transitional impact of Ind AS 115 (Refer Note 51) | - | (42.94) | - |
| On account of Scheme of Arrangement (Refer Note 47) | - | 82,736.71 | - |
| Profit for the year | 4,114.87 | 85,025.03 | 2,285.38 |
| | 30,911.36 | 80,982.09 | (1,183.10) |
| Other Comprehensive Income (OCI) | | | |
| As per Last Balance Sheet | (94.98) | (13.99) | (3.98) |
| On account of Scheme of Arrangement (Refer Note 47) | - | (85.20) | - |
| Movements in OCI (net) during the year | (39.26) | (133.64) | 4.67 |
| | (94.98) | (98.63) | (0.31) |
| Total | 64,288.28 | 63,212.85 | (3,358.98) |

21.1 8% Optionally Convertible Non-Cumulative Redeemable Preference Shares as at 31st March, 2018:

a. Terms/Rights attached to 8% Optionally Convertible Non-Cumulative Redeemable Preference Shares:

The Preference Shares carries a preferential right vis-à-vis equity shares of the Company with respect to the payment of dividend and repayment of capital during winding up. The Preference Shares shall not participate in the surplus funds and profits on winding up which may remain after the entire capital has been repaid. The Preference Shares carries voting rights as may be prescribed under the provisions of Section 47(2) of the Companies Act, 2013. It carries a non-cumulative right to dividend. Dividend rate will be 8% p.a. (on the face value) which will remain fixed over the tenor of the Preference Shares. The tenor of Preference Shares is 15 years.

The rights of Conversion shall rest with the issuer. In the event of conversion, every one Preference Share of face value of Rs. 10/- each will be entitled to 10 Equity Shares of face value of Rs. 1/-.

The preference shares will be redeemed at face value of Rs. 10/- per share. The issuer will have an option to redeem the Preference Shares at any time.

The said preference shares are held by holding Company namely, Borsol Glass Works Limited.

b. Reconciliation of number of Preference Shares outstanding at the beginning and at the end of the year:

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|--|------------------------|----------------|------------------------|----------------|------------------------|----------------|
| | (In Nos.) | (Rs. in lakhs) | (In Nos.) | (Rs. in lakhs) | (In Nos.) | (Rs. in lakhs) |
| Shares outstanding at the beginning of the year | - | - | 28,000,000 | 2,600.00 | 28,000,000 | 2,600.00 |
| Less: Share cancelled in pursuant of Scheme of Arrangement (Refer Note 47) | - | - | (28,000,000) | (2,600.00) | - | - |
| Shares outstanding at the end of the year | - | - | - | - | 28,000,000 | 2,600 |

c. Preference Shares held by Holding Company:

| Name of Shareholder | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|--|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | No. of Shares held | % of Holding | No. of Shares held | % of Holding | No. of Shares held | % of Holding |
| Borsol Renewables Limited (Formerly known as Borsol Glass Works Limited) | - | 0% | - | 0% | 28,000,000 | 100% |

d. Details of Shareholder holding more than 5% of Preference Share Capital:

| Name of Shareholder | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
|--|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | No. of Shares held | % of Holding | No. of Shares held | % of Holding | No. of Shares held | % of Holding |
| Borsol Renewables Limited (Formerly known as Borsol Glass Works Limited) | - | 0% | - | 0% | 28,000,000 | 100% |

e. There is no dividend proposed or paid during the year and during the previous year.

21.2 Nature and Purpose of Reserve

1. Capital Reserve:

Capital reserve was created by way of subsidy received from State Industries Promotion Corporation of Tamil Nadu. The reserve will be utilised in accordance with the provisions of the Companies Act, 2013.

2. Capital Reserve On Scheme of Arrangement:

Capital Reserve is created on account of Scheme of Arrangement (Refer Note 47). This reserve will be utilised in accordance with the provisions of the Companies Act, 2013.

3. General Reserve:

General Reserve is created from time to time by way of transfer of profits from retained earnings for appropriation purpose. This reserve is a distributable reserve.

4. Retained Earnings:

Retained earnings represent the accumulated profits / (losses) made by the Company over the years.

5. Other Comprehensive Income (OCI):

Other Comprehensive Income (OCI) included remeasurements of defined benefit plans.



Note 22 - Non-current financial liabilities - Borrowings

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Secured Loan | | | |
| Term Loans From a Bank | - | 100.00 | 704.01 |
| Unsecured Loan | | | |
| Loan from related party (Refer Note 44) | - | - | 7,193.00 |
| Total | <u>-</u> | <u>100.00</u> | <u>7,897.01</u> |

22.1 Term Loans (including current maturities of long term borrowings shown under current financial liabilities - others) (Refer Note 27)
 Rs. Nil (As at 31st March, 2019 - Rs.894.01 lakhs and as at 31st March, 2018 - Rs.1,435.41 lakhs) was carried interest 8% p.a. (1% above one year MCLR) and was primary secured by way of Hypothecation of entire property, plant and equipment (present & future) (excluding factory land and building) and collateral secured by equitable mortgage of factory land and building located at Khasasa, at village Bolekhan, near MH No. 15, Tereol Chavta, Coli Jajpur and was further by way of pledge of 6,57,53,100 equity shares of Rs. 1/- each of the Company held by Borosil Renewables Limited (Formerly known as Borosil Glass Works Limited).

22.2 Loan from Related Party (including current maturities of long term borrowings shown under financial liabilities - Others) (Refer Note 27)
 Loan from related party as at 31st March, 2018 of Rs. 390.00 Lakhs was repayable within 1 year and Rs. 7,193.00 Lakhs was repayable within 3 years from the date of said loan and it was carrying interest at the rate of 10% p.a.

Note 23 - Non-current Provisions

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Provisions for Employee Benefits | | | |
| Gratuity (Refer Note 46) | 162.62 | 101.17 | 54.18 |
| Total | <u>162.62</u> | <u>101.17</u> | <u>54.18</u> |



Note 24 Income Tax

24.1 Current Tax

| Particulars | (Rs. in lakhs) | | |
|-----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 | For the year ended 31st March, 2018 |
| Current Income Tax | 605.93 | 427.58 | - |
| MAT Credit Entitlement | (484.34) | (427.58) | - |
| Income Tax of earlier years | - | (10.77) | - |
| Total | 491.45 | (10.77) | - |

24.2 The major components of Income Tax Expenses for the year ended 31st March, 2020, 31st March, 2019 and 31st March 2018 are as follows:

| Particulars | (Rs. in lakhs) | | |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 | For the year ended 31st March, 2018 |
| Recognised in Statement of Profit and Loss : | | | |
| Current Income Tax (Refer Note 24.1) | 491.45 | (10.77) | - |
| Deferred Tax - Relating to origination and reversal of temporary differences | 477.39 | 620.92 | (90.83) |
| Total tax Expenses | 968.84 | 610.15 | (90.83) |

24.3 Reconciliation between tax expenses and accounting profit multiplied by tax rate for the year ended 31st March, 2020, 31st March, 2019 and 31st March 2018:

| Particulars | (Rs. in lakhs) | | |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 | For the year ended 31st March, 2018 |
| Accounting loss before tax | 5,043.51 | 3,175.73 | (768.34) |
| Applicable tax rate | 29.12% | 29.12% | 30.90% |
| Computed Tax Expenses | 1,468.67 | 924.77 | (237.42) |
| Tax effect on account of: | | | |
| Lower tax rate, Inclusion and fair value changes etc. | (154.53) | 56.54 | (0.94) |
| Exempted income | (25.93) | (0.04) | - |
| Expenses not allowed | 1.49 | 3.56 | 0.03 |
| Utilisation of Business Loss and LTGD Loss, on which Deferred Tax not recognised | (400.85) | (173.10) | - |
| Changes in Income Tax rates of subsequent year | - | - | 148.77 |
| Other deductions / allowances | (0.01) | 7.17 | (1.27) |
| Income tax for earlier years | - | (15.77) | - |
| Income tax expenses recognised in statement of profit and loss | 926.84 | 610.15 | (90.83) |

24.4 Deferred tax (Assets)/Liabilities relates to the following:

| Particulars | (Rs. in lakhs) | | | | | | |
|--|------------------------|------------------------|------------------------|-----------------------|---|-------------------------------------|-------------------------------------|
| | Balance Sheet | | | Retained Earnings | Statement of Profit and Loss and Other Comprehensive Income | | |
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 | As at 1st April, 2018 | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Property, Plant and Equipment including assets held for sale | 1,281.51 | 1,750.01 | 178.59 | - | (469.30) | 138.10 | 134.67 |
| Investment Property including assets held for sale | (19.40) | (35.77) | - | - | 95.37 | 60.99 | - |
| Goodwill on Amalgamation | 755.72 | 431.94 | - | - | 323.88 | 431.64 | - |
| Unabsorbed Depreciation Loss | - | (914.46) | (925.47) | - | 914.46 | 132.76 | (222.18) |
| At work | (24.24) | (21.28) | - | - | (2.96) | - | - |
| Deductions not available under the Income Tax Act, 1961 | (298.71) | (211.78) | - | - | (54.93) | (24.51) | - |
| Deduction u/s 35DD of Income Tax Act 1961 | (298.26) | 94.90 | - | - | (393.16) | 94.90 | - |
| Financial Instruments | 404.51 | 403.96 | - | - | 0.55 | 54.18 | - |
| Provision for Credit Impaired / Doubtful Advances | (123.32) | (48.89) | (30.39) | - | (74.33) | (7.32) | (6.04) |
| Trade Receivable | (89.74) | (798.49) | - | 62.72 | 698.68 | (227.23) | - |
| Inventories | (84.64) | 353.23 | - | (48.21) | (437.87) | 142.21 | - |
| Other Liabilities | (22.43) | 7.88 | - | (1.43) | (30.11) | (3.08) | - |
| Disallowance Under Section 43B of the Income Tax Act, 1961 | - | - | (25.28) | - | - | - | 1.46 |
| Total - Deferred Tax Liabilities (Assets) | 1,513.08 | 1,051.74 | (932.53) | 15.88 | 461.28 | 521.84 | (92.89) |



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 Notes to the Statutory Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

34.6 Reconciliation of deferred tax Liabilities (net)

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Opening balance as at 1st April (Liabilities / Assets) | 1,091.74 | (602.00) | (708.54) |
| On account of Scheme of Arrangement (Refer Note 47) | - | 1,007.91 | |
| Deferred Tax recognised in Statement of Profit and Loss | 477.38 | 620.32 | (60.80) |
| Deferred Tax recognised in OCI | (16.13) | 0.32 | (2.16) |
| Deferred Tax credit recognised in Retained Earnings | - | (19.98) | |
| Closing balance as at 31st March | 1,512.89 | 1,005.74 | (881.50) |

34.8 Annual and expiry date of unused tax losses for which no deferred tax asset is recognised

| Particulars | (Rs. in lakhs) | | |
|--|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Unused tax losses for which no deferred tax assets has been recognised | - | 1,029.88 | 1,095.73 |



Note 25 - Current financial liabilities - Borrowings

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Secured | | | |
| Working Capital Loan from Banks | 4,340.81 | 5,118.05 | 1,770.66 |
| Unsecured | | | |
| Working Capital Loan from a Bank | - | 348.51 | - |
| Loan from Related Party (Refer Note 44) | - | - | 1,000.00 |
| Total | 4,340.81 | 5,466.56 | 2,770.66 |
| 25.1 The Secured Working capital loan of Rs. 984.46 lakhs (As at 31st March, 2019 - Rs. Nil and as at 31st March, 2018 - Rs. Nil) is primarily secured by way of first pari-passu charge of Rs. 2,899.80 lakhs on all current assets pertain to the manufacturing unit situated at Jaipur, present and future including but not limited to (Inventories and receivables etc. The same loan is carrying interest at the rate of MCLR 3M/6M/1Y + 0.40%. | | | |
| 25.2 The secured working capital loan of Rs. Nil (As at 31st March, 2019 - Rs. 1,710.17 lakhs and as at 31st March, 2018 - Rs. 1,770.06 lakhs) was secured by first and exclusive hypothecation charge on all existing and future receivables/ current assets (Except Scrap /Cutted) movable assets pertain to the manufacturing unit situated at Jaipur and collateral secured by equitable mortgage of factory land and building located at Khazana, at village Balakhtar, main NH No. 15, Tehsil Churu, Dist. Jaipur and was further by way of pledge of 8,67,50,100 equity shares of Rs. 1/- each of the Company by Borosil Roneworld Limited (Formerly known as Borosil Glass Works Limited) and was carried interest @ 9% p.a. (1% above one year MCLR), Overnight MCLR and 6 months MCLR + 0.95% spread i.e. 8.30% to 9.70%. | | | |
| 25.3 The secured working capital loan from a bank Rs. 3,376.41 Lakhs (As at 31st March, 2019 - Rs.3,487.88 lakhs and as at 31st March, 2018 - Rs. Nil) is secured by first and exclusive hypothecation charge on all existing and future receivables/ current assets/ movable assets except assets pertain to the manufacturing unit situated at Jaipur and Bharuach. The said Working capital loan is carries interest @ Overnight MCLR and 6 months MCLR + 0.95% spread i.e. 8.20% to 9.30%. | | | |
| 25.4 The unsecured loan from a bank as at 31st March, 2019 was carried interest @ Overnight MCLR and 6 months MCLR + 0.95% spread i.e. 8.30% to 9.75%. | | | |
| 25.5 The unsecured loan from related party as at 31st March, 2018 was carried interest @ 10%. | | | |

Note 26 - Current financial liabilities - Trade Payables

| Particulars | (Rs. in lakhs) | | |
|-------------------------------------|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Micro, Small and Medium Enterprises | 1,387.55 | 1,595.99 | 432.81 |
| Others | 2,067.56 | 2,130.22 | 846.54 |
| Total | 3,455.11 | 3,726.21 | 1,279.35 |

26.1 Micro, Small and Medium Enterprises under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED 2006) have been determined based on the information available with the Company and the details of amount outstanding due to them are as given below:

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| a) the principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier at the end of each accounting year: | | | |
| i) Principal amount outstanding | 1,387.55 | 1,595.99 | 432.81 |
| ii) Interest thereon | 4.29 | 5.07 | - |
| b) the amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 (27 of 2006), along with the amount of the payment made to the supplier beyond the appointed day during each accounting year; | - | - | - |
| c) the amount of interest due and payable for the period of delay in making payment (which has been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006; | - | - | - |
| d) the amount of interest accrued and remaining unpaid at the end of each accounting year; | 4.29 | 5.07 | - |
| e) the amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprises, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006. | - | - | - |



Borosil Limited (Formerly known as Haysell Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 17 - Current Financial Liabilities - Others

| Particulars | (Rs. in lakhs) | | |
|--|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Current maturity of long term Borrowings - Term Loan | - | 558.01 | 751.40 |
| Current maturity of long term borrowings - Vehicle Loan | - | - | 5.81 |
| Current maturity of long term borrowings - loan from related party (Refer Note 44) | - | - | 990.00 |
| Interest accrued and due on Borrowing | 0.50 | - | 94.29 |
| Interest accrued but not due on Borrowing | 11.72 | 14.16 | - |
| Interest accrued but not due on Dealer Deposits | 26.72 | 31.54 | - |
| Interest accrued but not due on Others | 4.29 | 5.07 | - |
| Dealer Deposits | 344.62 | 323.52 | 26.01 |
| Creditors for Capital Expenditure | 920.38 | 199.81 | 316.57 |
| Discs | 17.48 | 12.71 | - |
| Other Payables | 4,966.66 | 4,585.94 | 763.70 |
| | <u>6,254.58</u> | <u>5,647.25</u> | <u>2,098.18</u> |

27.1 Other Payables includes outstanding liabilities for expenses, Salary, Wages, Bonus, discount, rebates etc

Note 18 - Other Current Liabilities

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Advance from Customers | 153.95 | 42.92 | 67.53 |
| Advance against Sale of Property, Plant and Equipment | 13.80 | - | - |
| Statutory liabilities | 72.29 | 396.10 | 44.40 |
| Total | <u>232.89</u> | <u>441.02</u> | <u>109.80</u> |

Note 20 - Current Provisions

| Particulars | (Rs. in lakhs) | | |
|-------------------------------------|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Provisions for Employee Benefits | | | |
| Subsidiation (Funded) | 3.25 | - | - |
| Gratuity (Funded) (Refer Note 43) | 39.68 | 54.53 | - |
| Gratuity (Unfunded) (Refer Note 43) | 67.37 | 7.82 | 3.55 |
| Leave Encashment (Unfunded) | 491.27 | 385.75 | 26.42 |
| Total | <u>601.57</u> | <u>447.10</u> | <u>30.47</u> |



Devoil Limited (Formerly known as Hopedale Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 10 - Revenue from Operations

| Particulars | (Rs. In Lakhs) | | |
|-------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Sale of Products | 59,000.28 | 34,331.88 | 10,195.61 |
| Other Operating Revenue | | | 15.44 |
| Revenue from Operations | <u>59,000.28</u> | <u>34,331.88</u> | <u>10,211.05</u> |

20.1 Sale of products for the periods up to 30th June 2017 includes excise duty, which is discontinued with effect from 1st July, 2017 upon implementation of Goods and Service Tax (GST). In accordance with Ind AS 18 - Revenue, GST is not included in Revenue from operations. In view of the abovementioned change in indirect taxes, Revenue from operations for the year ended 2020 and for the year ended 2019 are not comparable with those of the year ended 31st March, 2018.

20.2 Disaggregated Revenue:

(a) Revenue based on Geography:

| Particulars | (Rs. In Lakhs) | | |
|-------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Domestic | 58,274.38 | 32,005.29 | 8,691.64 |
| Export | 2,666.28 | 1,818.38 | 508.91 |
| Revenue from Operations | <u>60,940.66</u> | <u>33,823.67</u> | <u>9,200.55</u> |

(b) Revenue by Business Segment

| Particulars | (Rs. In Lakhs) | | |
|-------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Sports/Leisure | 19,878.49 | 8,700.39 | - |
| Consumerware | 41,403.80 | 23,882.29 | 10,211.05 |
| Revenue from Operations | <u>61,282.29</u> | <u>32,582.68</u> | <u>10,211.05</u> |

(c) Reconciliation of Revenue from Operation with contract price:

| Particulars | (Rs. In Lakhs) | |
|---|-------------------------------------|-------------------------------------|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Contract Price | 18,980.84 | 18,238.71 |
| Reduction towards variable considerations comprising* | (912.78) | (871.83) |
| Revenue from Operations | <u>18,068.06</u> | <u>17,366.88</u> |

* The reduction towards variable consideration comprises of volume discounts, Performance Bonuses, Incentives etc.



Note 31 - Other Income

| Particulars | (Rs. in lakhs) | | |
|---|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Interest Income from Financial Assets measured at fair value through profit or loss | | | |
| - Non-current Investments | 338.51 | 233.02 | - |
| Interest Income from Financial Assets measured at amortised cost | | | |
| - Inter Corporate Deposits | 5.43 | 0.69 | - |
| - Fixed Deposits with Banks | 0.94 | 2.04 | 31.87 |
| - Customers | 39.50 | 55.57 | - |
| - Others | 36.45 | 29.94 | - |
| Dividend Income from Financial Assets measured at fair value through profit or loss | | | |
| - Non-current Investments | 81.54 | 0.16 | - |
| Gain on Sale of Investments (net) | | | |
| - Non-current Investments | 82.29 | - | - |
| - Current Investments | 21.37 | 12.96 | - |
| Gain on Financial Instruments measured at fair value through profit or loss (net) | 136.25 | 773.48 | - |
| Loss on sale of Property, Plant and Equipment and Assets held for Sale (net) (Refer Note 31.1) | - | (144.52) | - |
| Less: Reversal of Provision for Impairment on Assets held for Sale | - | (188.27) | - |
| Rent Income | 15.58 | 8.51 | - |
| Gain on Foreign Currency Transactions (net) | 15.23 | 48.24 | - |
| Export Incentives | 116.00 | 88.77 | - |
| Supplier Credit Balance Written Back (net) | 3.52 | 64.46 | 19.58 |
| Insurance Claims Received | 2.23 | 4.15 | - |
| Miscellaneous Income | 92.00 | 92.80 | 4.37 |
| Total | 823.12 | 1,385.12 | 55.29 |

31.1 Includes profit on sale of Assets held for sale of Rs. 96 (For the year ended 31st March, 2019 - Rs. 12.51 lakhs and for the year ended 31st March, 2018 - Rs. 96)

Note 32 - Changes in Inventories of Work-in-progress, Finished Goods and Stock-in-trade

| Particulars | (Rs. in lakhs) | | |
|--|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| At the end of the Year | | | |
| Work-in-Progress | 1,545.00 | 1,504.12 | 890.70 |
| Finished Goods | 6,082.10 | 4,898.50 | 943.85 |
| Stock-in-Trade | 3,178.70 | 3,811.04 | - |
| Soap (Cullet) | 13.77 | 12.07 | - |
| | 13,819.63 | 13,226.73 | 1,834.55 |
| On Account of Scheme of Arrangement (Refer Note 47) | | | |
| Work-in-Progress | - | 123.21 | - |
| Finished Goods | - | 532.31 | - |
| Stock-in-Trade | - | 3,053.34 | - |
| Soap (Cullet) | - | 15.58 | - |
| | - | 3,825.82 | - |
| At the beginning of the Year | | | |
| Work-in-Progress | 1,594.12 | 890.70 | 876.80 |
| Finished Goods | 4,898.50 | 943.85 | 1,149.26 |
| Stock-in-Trade | 6,811.04 | - | - |
| Soap (Cullet) | 13.77 | - | - |
| | 13,226.73 | 1,834.55 | 2,022.16 |
| Add: Transitional Impact of Ind AS 115 (Refer Note 51) | - | 177.74 | - |
| Less: GST Credit taken on opening stock | - | - | 52.49 |
| | 13,226.73 | 1,812.29 | 1,969.67 |
| Changes in Inventories of Work-in-progress, Finished Goods and Stock-in-trade | 292.00 | (1,588.62) | 338.72 |



Borosil Limited (Formerly known as Hopwood Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 33 - Employee Benefits Expense

| Particulars | (Rs. in lakhs) | | |
|---|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Salaries, Wages & allowances (Refer Note 33.1) | 8,125.03 | 5,207.30 | 387.64 |
| Contribution to Provident and Other Funds (Refer Note 40) | 254.20 | 159.48 | 83.84 |
| Share Based Payments (Refer Note 41) | 70.34 | 71.68 | 11.74 |
| Staff Welfare Expenses | 336.14 | 293.23 | 127.28 |
| Gratuity (Unfunded) (Refer Note 46) | 93.28 | 25.56 | 29.89 |
| Total | 8,875.15 | 5,745.75 | 5,811.34 |

33.1 Includes Managerial remuneration of Rs.216.38 lakhs (For the year ended 31st March, 2019 - Rs. 166 and for the year ended 31st March, 2018 - Rs. 148), subject to shareholder's approval.

Note 34 - Finance Cost

| Particulars | (Rs. in lakhs) | | |
|---|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Interest Expenses on financial liabilities measured at amortised cost | 487.45 | 346.04 | 687.85 |
| Total | 487.45 | 346.04 | 687.85 |

Note 35 - Depreciation and amortisation Expenses

| Particulars | (Rs. in lakhs) | | |
|--|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Depreciation of Property, Plant and Equipment (Refer note 5) | 3,191.15 | 2,377.79 | 824.07 |
| Amortisation of Intangible assets (Refer note 7) | 77.25 | 41.30 | 15.48 |
| Total | 3,258.44 | 2,419.09 | 839.55 |



Borosil Limited (Formerly known as Hopwood Tableware Limited)

Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 16 - Other Expenses

| Particulars | (Rs. in lakhs) | | |
|--|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Manufacturing and Other Expenses | | | |
| Consumption of Stores and Spares | 854.43 | 383.08 | 352.37 |
| Power & Fuel | 3,294.48 | 3,252.41 | 1,710.47 |
| Packing Materials Consumed | 4,949.19 | 2,998.64 | 1,193.80 |
| Processing Charges | 65.50 | 42.01 | - |
| Contract Labour Expenses | 2,296.67 | 2,290.87 | 892.67 |
| Repairs to Machinery | 126.19 | 80.78 | 2.70 |
| Repairs to Buildings | 11.11 | 7.43 | - |
| Selling and Distribution Expenses | | | |
| Sales Promotion and Advertisement Expenses | 3,102.69 | 2,313.23 | 617.25 |
| Discount and Commission | 615.92 | 340.33 | 98.67 |
| Freight Outward | 2,661.56 | 1,669.93 | 588.48 |
| Warehousing Expenses | 448.67 | 214.96 | - |
| Administrative and General Expenses | | | |
| Rent | 435.48 | 205.61 | 137.01 |
| Rates and Taxes | 1,675.68 | 95.04 | 11.08 |
| Other Repairs | 492.81 | 221.06 | 71.53 |
| Insurance | 135.87 | 66.59 | 22.19 |
| Legal and Professional Fees | 833.11 | 575.73 | 403.62 |
| Traveling | 5,071.94 | 678.17 | 121.21 |
| Bad Debts | 5.43 | 30.96 | - |
| Less: Reversal of Provision for Credit Impaired / Doubtful Advances | (3.43) | (30.96) | - |
| Loss on Foreign Currency Transactions (net) | - | - | 32.78 |
| Provision for Credit Impaired / doubtful advances | 246.88 | 63.01 | 40.69 |
| Loss on sale / discarding of Property, Plant and Equipment | 348.58 | - | 410.92 |
| Loss on account of Liquidation of a Subsidiary (Refer Note 44.5) | 345.91 | - | - |
| Less- Reversal of Provision for Impairment on non current investment | (326.71) | 10.20 | - |
| Provision for Impairment on non current investment (Refer Note 44.5) | - | 335.71 | - |
| Investment Advisory Charges | 5.12 | 3.71 | - |
| Guarantee Commission | - | - | 2.10 |
| Commission to Directors | 35.12 | - | - |
| Directors Sitting Fees | 5.00 | 3.00 | 5.69 |
| Payment to Auditors (Refer Note 16.1) | 67.30 | 10.54 | 10.85 |
| Dividend | 10.23 | 2.32 | 6.10 |
| Share of Loss in LLP | 6.04 | 7.38 | - |
| Loss on Sale of Non-current Investments (net) | - | 255.39 | - |
| Miscellaneous Expenses | 865.33 | 525.11 | 116.75 |
| Total | 23,485.52 | 16,418.33 | 8,214.76 |

16.1 Details of Payment to Auditors

| Particulars | (Rs. in lakhs) | | |
|---------------------------------|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
| Payment to Auditors as : | | | |
| For Statutory Audit | 39.90 | 6.00 | 8.08 |
| For Tax Audit | 12.99 | 3.00 | 2.08 |
| For Taxation Matters | - | - | - |
| For Company Law Matters | - | - | - |
| For Certification charges | 6.30 | - | - |
| For Other Service | 30.00 | - | - |
| For Reimbursement of Expenses | - | 5.54 | 0.65 |
| Total | 87.30 | 18.54 | 10.85 |

16.2 Notes related to Corporate Social Responsibility expenditure (CSR):

CSR amount required to be spent as per Section 135 of the Companies Act, 2013 read with Schedule VI thereof by the company during the year is Rs. Nil (For the year ended 31st March, 2019 - Rs. Nil and for the year ended 31st March, 2018 - Rs. Nil).



Bansal Limited (Formerly known as Hapeval Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 37 - Earnings Per Equity share (EPS)

| Particulars | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2018 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| Net profit / (Loss) for the year attributable to Equity Shareholders for Basic and Diluted EPS (Rs. in lakhs) | 4,114.67 | 2,365.58 | (671.91) |
| Weighted average number of equity shares to be issued in pursuant to the Composite Scheme of Arrangement for Basic and Diluted EPS (in Nos.) | - | 57,029,750 | - |
| Weighted average number of equity shares outstanding during the year for Basic and Diluted EPS (in Nos.) | 114,659,537 | 128,750,800 | 257,503,000 |
| Total | 114,659,537 | 185,779,768 | 257,503,000 |
| Earnings per share of Rs. 1 each (in Rs.) | | | |
| - Basic | 3.61 | 1.27 | (0.26) |
| - Diluted | 3.61 | 1.27 | (0.26) |
| Face value per equity share (in Rs.) | 1.00 | 1.00 | 1.00 |

37.1 In pursuant of the scheme of arrangement (Refer Note 47), the entire share capital of the Company stood cancelled. During the previous year ended 31st March, 2019, an amount of pending issuance of equity shares to the shareholders, the said amount has been shown as Equity Share Suspense Account. The Earnings per share for the previous year ended have been computed by considering the above Equity Share Suspense Account.

37.2 For the purpose of the computation of Diluted Earnings per share for the year ended 31st March, 2019, the convertible preference shares would potentially dilute basic earnings per share in the future, but are not included in the calculation of diluted earnings per share, because they are anti-dilutive for the year presented.

37.3 On 28th July, 2018, the Company has sub-divided its equity shares of Rs. 10/- each into 10 equity share of Rs. 1/- each. The Earnings Per Share for the year ended 31st March, 2018 has been recomputed to give effect of the sub-division of the equity shares, as required by IND AS-33 "Earnings per Share".



Note 38 - Contingent Liabilities and Commitments

**38.1 Contingent Liabilities (To the extent not provided for)
 Claims against the Company not acknowledged as debts**

| Particulars | (Rs. in lakhs) | | |
|---|--------------------------|--------------------------|--------------------------|
| | As at 31st March 2020 | As at 31st March 2019 | As at 31st March 2018 |
| Disputed Liabilities in Appeal (No cash outflow is expected in the near future) | | | |
| - Sales Tax (Amount paid under protest of Rs. 17.84 lakhs (As at 31st March, 2019 - Rs. 23.33 and as at 31st March, 2018 Rs.23.53 lakhs)) | 17.84 | 23.53 | 23.53 |
| Guarantees | | | |
| - Bank Guarantees | 142.27 | 122.00 | 185.91 |
| Others | | | |
| 1. Investments Pledged with a Bank against Credit facility availed by related party | 1,165.81 | 1,069.03 | - |
| 2. Letter of Credit | 1,290.51 | 589.64 | - |

38.2 Management is of the view that above litigations will not impact the financial position of the company.

38.3 Commitments

| Particulars | (Rs. in lakhs) | | |
|---|--------------------------|--------------------------|--------------------------|
| | As at 31st March 2020 | As at 31st March 2019 | As at 31st March 2018 |
| Estimated amount of Contracts remaining to be executed on Capital Account not provided for (cash outflow is expected on execution of such capital contracts) | | | |
| - Related to Property, plant and equipment | 990.28 | 1,724.07 | 440.57 |
| Commitments towards Investments (cash outflow is expected on execution of such commitments) | 87.80 | 1,326.00 | - |
| Commitment towards SFCC Loans (No cash outflow is expected) | 908.74 | 904.31 | 1,008.15 |

Note 39 - Portfolio Management Services

As at 31st March, 2020, the company has invested Rs.818.09 lakhs (As at 31st March, 2019 - Rs. 719.00 lakhs and as at 31st March, 2018 - Rs. Nil) through Portfolio Managers who provide Portfolio Management Services which are in the nature of investment administrative management services and include the responsibility to manage, invest and operate the fund as per the agreements entered with them. As on the said date, the outstanding balance of securities amounting to Rs.617.55 lakhs (As at 31st March, 2019 - Rs. 716.88 lakhs and as at 31st March, 2018 - Rs. Nil) has been accounted as investment in Note 9 and 13 and the amount of Rs 0.54 lakhs (As at 31st March 2019 - Rs. 0.17 lakhs and as at 31st March, 2018 - Rs. Nil) shown under the head "Current financial assets - Others" in Note 18.

Note 40- Employee Benefits

40.1 As per Ind AS 19 'Employee Benefits', the disclosures of Employee benefits as defined in the Ind AS are given below:

(a) Defined Contribution Plan:

Contribution to Defined Contribution Plan, recognized as expense for the years are as under:

| Particulars | (Rs. in lakhs) | | |
|--|----------------|---------|---------|
| | 2019-20 | 2018-19 | 2017-18 |
| Employee's Contribution to Provident Fund | 145.76 | 75.46 | 25.80 |
| Employee's Contribution to Pension Scheme | 89.88 | 80.05 | 23.68 |
| Employee's Contribution to Superannuation Fund | 3.25 | 8.59 | - |
| Employee's Contribution to ESIC | 4.78 | 9.22 | 3.88 |
| Employee's Contribution to MLWF | 0.04 | 0.01 | - |

The contribution to provident fund and pension scheme is made to Employees' Provident Fund managed by Provident Fund Commissioner. Employee's Superannuation Fund is managed by Life Insurance Corporation of India. The contribution towards ESIC made to Employees' State Insurance Corporation. The contribution towards MLWF is made to Maharashtra Labour welfare Fund. The obligation of the Company is limited to the amount contributed and it has no further contractual nor any constructive obligation.

(b) Defined Benefit Plan:

The Gratuity benefits of the Company are funded as well as unfunded.

The employees' Gratuity Fund is managed by the Life Insurance Corporation of India as well as Ariva Niva Sun Life Insurance Company Ltd. The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.



Boreal Limited (Formerly known as Hopewell Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

| Particulars | As at 31st March, 2020 | Gratuity As at 31st March, 2019 | As at 31st March, 2018 |
|---------------------------------|--|--|---|
| Actuarial assumptions | | | |
| Mortality Table | Indian Assured Lives Mortality (2012-14) UL | Indian Assured Lives Mortality (2006-08) UL | Indian Assured Lives Mortality (2006-08) UL |
| Salary growth | 0% p.a for next 1 year & 8.00% p.a thereafter | 2% to 3% | 10.00% |
| Discount rate | 8.85% | 7.40 to 7.70% | 7.00% |
| Expected returns on plan assets | 8.85% | 7.40 to 7.70% | - |
| Withdrawal Rates | 10.00% p.a at younger ages reducing to 2.50% p.a at older ages | 0% to 10% at younger ages reducing to 1% to 2% at older ages | 10% at all ages |

(Rs. in lakhs)

| Particulars | Gratuity | | |
|---|---------------|---------------|---------------|
| | 2019-20 | 2018-19 | 2017-18 |
| Movement in present value of defined benefit obligation | | | |
| Obligation at the beginning of the year | 450.74 | 57.74 | 58.97 |
| On account of Scheme of Arrangement (Refer Note 47) | - | 334.94 | - |
| Current service cost | 76.48 | 44.58 | 17.25 |
| Interest cost | 21.87 | 18.64 | 2.78 |
| Benefits paid | (37.21) | (16.15) | 10.80 |
| Past service cost | (1.88) | - | 0.85 |
| Actuarial (gain) / loss on obligation | 35.12 | 10.29 | (1.44) |
| Obligation at the end of the year | 564.43 | 450.74 | 97.74 |
| Movement in fair value of plan assets | | | |
| Fair value at the beginning of the year | 259.02 | - | - |
| On account of Scheme of Arrangement (Refer Note 47) | - | 178.79 | - |
| Interest Income | 79.39 | 7.55 | - |
| Expected Return on Plan Assets | (0.27) | (8.34) | - |
| Contribution | 64.53 | 78.00 | - |
| Benefits paid | (26.00) | (5.90) | - |
| Fair value at the end of the year | 304.66 | 354.02 | - |
| Current Provisions (Funded) | 36.00 | 54.53 | - |
| Current Provisions (Unfunded) | 51.27 | 7.02 | 3.58 |
| Net-current Provisions (Unfunded) | 162.62 | 131.17 | 64.18 |
| Amount recognised in the statement of profit and loss | | | |
| Current service cost | 76.48 | 44.58 | 17.25 |
| Past service cost | (1.88) | - | 0.85 |
| Interest cost | 21.87 | 18.64 | 2.78 |
| Total | 78.39 | 52.67 | 20.88 |
| Amount recognised in the other comprehensive income | | | |
| Components of actuarial (gain) / losses on obligations: | | | |
| Due to Change in financial assumptions | 132.13 | 20.94 | (2.78) |
| Due to change in demographic assumption | (86.07) | - | - |
| Due to experience adjustments | 8.01 | (4.45) | 0.72 |
| Return on plan assets excluding amounts included in interest income | 0.26 | 0.34 | - |
| Total | 35.29 | 16.73 | (1.44) |

(k) Fair Value of plan assets

| Class of assets | Fair Value of Plan Asset | | |
|---|--------------------------|---------------|----------|
| | 2019-20 | 2018-19 | 2017-18 |
| Life Insurance Corporation of India | 203.64 | 207.82 | - |
| Aditya Birla Sunlife Insurance Co. Ltd. | 100.83 | 93.60 | - |
| Bank Balance | 0.29 | 0.37 | - |
| Total | 304.66 | 358.62 | - |

(l) Net Liability Recognised in the Balance Sheet

| Particulars | (Rs. in lakhs) | | |
|--|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Present value of obligations at the end of the year | 564.43 | 450.74 | 97.74 |
| Less: Fair value of plan assets at the end of the year | 304.66 | 354.02 | - |
| Net Liability recognised in the balance sheet | 259.77 | 96.72 | 97.74 |



- 40 The estimate of loss of accretion in liability considered in actuarial valuation, takes into account inflation, seniority, promotion and other retirement factors including supply & demand in the employment market. The above information is certified by the actuary.

40.2 Sensitivity analysis:

| Particulars | Changes in assumptions | (Rs. in lakhs) |
|--|------------------------|--|
| | | Effect on Gratuity obligations (Increase / Decrease) |
| For the year ended 31st March, 2020 | | |
| Salary growth rate | +0.50% | 30.88 |
| | -0.50% | (21.62) |
| Discount rate | +0.50% | (33.17) |
| | -0.50% | 36.34 |
| Withdrawal rate (W.R.) | W.R. x 110% | 0.42 |
| | W.R. x 90% | (0.86) |
| For the year ended 31st March, 2019 | | |
| Salary growth rate | +0.50% | 12.79 |
| | -0.50% | (12.27) |
| Discount rate | +0.50% | (17.14) |
| | -0.50% | 18.54 |
| Withdrawal rate (W.R.) | W.R. x 110% | 1.92 |
| | W.R. x 90% | (5.70) |
| For the year ended 31st March, 2018 | | |
| Salary growth rate | 0.50% | 2.34 |
| | -0.50% | (2.26) |
| Discount rate | 0.50% | (2.24) |
| | -0.50% | 2.41 |
| Withdrawal rate (W.R.) | W.R. x 110% | (1.18) |
| | W.R. x 90% | 1.25 |

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. In presenting the above sensitivity analysis, the present value of defined benefit obligation has been calculated using the projected unit credit method at the end of reporting period, which is the same as that applied in calculating the defined obligation liability recognised in the balance sheet.

40.3 Risk exposures:

A. Actuarial Risk:

It is the risk that benefits will cost more than expected. This can arise due to one of the following reasons:
Adverse Salary Growth Experience: Salary rises that are higher than the assumed salary escalation will result into an increase in obligation at a rate that is higher than expected.
Variability in mortality rates: If actual mortality rates are higher than assumed mortality rate, then the Gratuity benefits will be paid earlier than expected. Since there is no condition of waiting on the death benefit, the acceleration of cash flow will lead to an actuarial loss or gain depending on the relative values of the assumed salary growth and discount rate.
Variability in withdrawal rates: If actual withdrawal rates are higher than assumed withdrawal rate then the Gratuity benefits will be paid earlier than expected. The impact of this will depend on whether the benefits are vested as at the resignation date.

B. Investment Risk:

For funded plans that rely on returns for managing the assets, the value of assets certified by the trustee may not be the fair value of instruments backing the liability. In such cases, the present value of the assets is independent of the future interest rate. This can result in wide fluctuations in the net liability or the funded status if there are significant changes in the discount rate during the inter-valuation period.

C. Liquidity Risk:

Employees with high salaries and long durations or those higher in hierarchy accumulate significant level of benefits. If some of such employees resign/retire from the company there can be strain on the cash flows.

D. Market Risk:

Market risk is a collective term for risks that are related to the changes and fluctuations of the financial markets. One actuarial assumption that has a material effect is the discount rate. The discount rate reflects the time value of money. An increase in discount rate leads to decrease in Defined Benefit Obligation of the plan benefits & vice versa. The assumption depends on the yields on the corporate/government bonds and hence the valuation of liability is exposed to fluctuations in the yields as at the valuation date.

E. Legislative Risk:

Legislative risk is the risk of increase in the plan liabilities or reduction in the plan assets due to change in the legislation/regulation. The government may amend the Payment of Gratuity Act thus requiring the companies to pay higher benefits to the employees. This will directly affect the present value of the Defined Benefit Obligation and the same will have to be recognised immediately in the year when any such amendment is effective.

40.4 Details of Asset Liability Matching Strategy

Gratuity benefits liabilities of the company are Funded and Unfunded. There are no minimum funding requirements for a Gratuity benefits plan in India and there is no compulsion on the part of the Company to fully or partially pre-fund the liabilities under the Plan. The trustees of the plan have outsourced the investment management of the fund to insurance companies which are regulated by IRDA. Due to the restrictions in the type of investments that can be held by the fund, it may not be possible to explicitly follow an asset-liability matching strategy to manage risk actively in a conventional fund.

- 40.5 The expected payments towards contributions to the defined benefit plan is within one year.

40.6 The following payments are expected towards Gratuity in future years:

| Year ended | (Rs. in lakhs) |
|--------------------------------------|----------------|
| | Cash flow |
| 31st March, 2021 | 15.78 |
| 31st March, 2022 | 21.34 |
| 31st March, 2023 | 16.88 |
| 31st March, 2024 | 44.15 |
| 31st March, 2025 | 37.34 |
| 31st March, 2026 to 31st March, 2030 | 107.49 |

- 40.7 The average duration of the defined benefit plan obligation at the end of the reporting period is 13.19 years (As at 31st March, 2019 - 5.70 years and As at 31st March, 2018 is 2.89 years).



Borosil Limited (Formerly known as Hopewell Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2018, 31st March 2016

Note 41 - Share Based Payments

41.1 Employee Stock Option Scheme of Borosil Renewables Limited (BRL) (Formerly Known as Borosil Glass Works Limited)

On 2nd November, 2017, Borosil Renewables Limited (Demerged Company (Refer Note 47)) introduced Borosil Employee Stock Option Scheme 2017 ("ESOS"), which were approved by the shareholders of BRL, to provide equity settled incentive to specific employees of the Group. The ESOS scheme includes tenure based stock option awards. The specific Employees to whom the Options are granted and their Eligibility Criteria are determined by the Nomination and Remuneration Committee. BRL had granted 3,03,769 options to the employees of the Company (Transferred from BRL to the Company pursuant to the Scheme of Arrangement) on 2nd November, 2017 with an exercise price of Rs. 206 per share and further, 56,827 options had granted to an employee of the Company (Transferred from BRL to the Company pursuant to the Scheme of Arrangement) on 24th July, 2018 with exercise price of Rs. 204 per share. Exercise period is 5 years from the date of respective vesting of options.

On account of Composite scheme of Amalgamation and Arrangement, as described in Note No-47, the Board of Directors of BRL in its meeting held on 3rd February, 2020, approved modification/amendments to the existing "Borosil Employee Stock Option Scheme 2017" with a view to restore the value of the employee stock options ("Options") are and post arrangement by providing fair and reasonable adjustment and sought to provide revised exercise price to the existing Option-holders, in which all employee stock options had been granted under the ESOS 2017.

The Nomination and Remuneration committee of the Board of BRL has approved adjusted exercise price with Rs. 72.25 per share for the options granted on 2nd November, 2017 and Rs. 81.25 per share for the options granted on 24th July, 2018.

The Company recognized total expenses of Rs. 10.34 Lakhs (31st March, 2019 - Rs. 71.69 Lakhs and 31st March, 2018 - Rs. 11.74 lacs) related to equity settled share-based payment transactions for the year ended 31st March, 2020 and corresponding liability has been recognized for an equivalent amount. The liability recognized on this account will be payable to the Borosil Renewables Limited on exercise of the option by the employees of the Company. During the year ended, 80,527 Employee Stock Options has been granted and during the year ended 31st March, 2019, 15,643 Employee Stock options has been granted by the Borosil Renewables Limited to employees of the Company and there is no forfeiture / exercise / granted during the year.

41.2 Employee Stock Option Scheme of Borosil Limited (BL)

Pursuant to the Composite Scheme of Amalgamation and Arrangement ("the Composite Scheme") approved by the National Company Law Tribunal of Mumbai Bench ("NCLT") vide its order pronounced on 15th January, 2020, 7 (seven) Employees of Borosil Glass Works Limited (Since renamed as Borosil Renewables Limited) who were granted 4,43,308 options under "Borosil Employee Stock Option Scheme 2017" ("ESOS 2017"), were required to be issued equal number of options in the company, whether the same are vested or not under ESOS 2017.

Accordingly, with a view to restore the value of the employee stock options ("Options") are and post demerger by providing fair adjustment in respect of Options granted under ESOS 2017, the Company has adopted and implemented a new employee stock option plan namely "Borosil Limited - Special Purpose Employee Stock Option Plan 2020" ("ESOP 2020") in the meeting of the Board of Directors of the Company held on 3rd February, 2020, in order to enable the Company to issue options also/renormalized.

Since the process of issue of said options by the Nomination and Remuneration Committee of the Company could not be completed by 31st March, 2020, the Company has not recognized any expenses with respect to the same for the year ended 31st March, 2020.

Note 42 - Provisions

Disclosures as required by Ind AS 37 Provisions, Contingent Liabilities and Contingent Assets:-

42.1 Movement in provisions:-

| Nature of provision | Provision for Doubtful Deposits and Advances | Provision for Credit Impaired | Provision for Impairment as per current investment | Excise duty Provision | [Rs. in lakhs] |
|---|--|-------------------------------|--|-----------------------|-----------------|
| | | | | | Total |
| As at 1st April, 2017 | - | 76.21 | - | 22.16 | 98.37 |
| Provision during the year | - | 40.68 | - | - | 40.68 |
| Reversal during the year | - | - | - | (22.16) | (22.16) |
| As at 31st March, 2018 | - | 116.89 | - | - | 116.89 |
| On account of scheme of arrangement (Refer note 47) | 11.03 | 29.29 | - | - | 40.32 |
| Provision during the year | 12.36 | 48.65 | 235.71 | - | 296.72 |
| Reversal of provision during the year | - | (38.96) | - | - | (38.96) |
| As at 31st March, 2019 | 23.39 | 155.88 | 235.71 | - | 414.98 |
| Provision during the year | 183.89 | 81.32 | - | - | 265.21 |
| Reversal of provision during the year | - | (3.43) | (235.71) | - | (239.14) |
| As at 31st March, 2020 | 179.28 | 233.77 | - | - | 413.05 |

Note 43 - Segment reporting

In accordance with Ind AS 108 'Operating Segment', segment information has been given in the consolidated financial statements, and therefore, no separate disclosure of segment information is given in these financial statements.

Note 44 - Related party disclosure

In accordance with the requirements of Ind AS 24 'Related Party Disclosures', name of the related party, related party relationship, transactions and outstanding balances including commitments where control exists and with whom transactions have taken place during reported periods, are as detail below:

44.1 List of Related Parties

| Name of the related party | Country of Incorporation | % of equity interest | | |
|--|---|------------------------------------|---|-----------------------|
| | | As at 31st March 2020 | As at 31st March 2019 | As at 31st March 2018 |
| (a) Holding Company (Refer Note 47.2): Borosil Renewables Limited (Formerly known as Borosil Glass Works Limited) (upto 31.10.2018) | India | NA | 100% | 100% |
| (b) Subsidiary Companies (Refer Note 47.2): Borosil Marine FZE (Refer Note 44.5) (w.e.f. 01.10.2018) Klasspack Limited (Formerly known as Klasspack Private Limited) (w.e.f. 01.10.2018) Borosil Technologies Limited (Formerly known as Borosil Glass Limited) (w.e.f. 01.10.2018) Acalypta Realty Limited (Formerly known as Borosil International Limited) (w.e.f. 01.10.2018) | United Arab Emirates India India India | NA 79.53% 100.00% 100.00% | 100.00% 71.81% 100.00% 100.00% | NA NA NA NA |



Borosil Limited (Formerly known as Rajawadi Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

- (k) **Former Subsidiary**
Gujarat Borosil Limited (upto 01.10.2018)
- (l) **Key Management Personnel**
Ashok Jain – Director (Stepping Director upto 28.02.2018)
Mr. Shreevar Khosla – Director (upto 11.02.2020)
Mr. Shreevar Khosla – Managing Director & Chief Executive Officer (w.e.f. 12.02.2020)
Mr. Rajesh Kantar Chaudhary – Whole-time Director (w.e.f. 12.02.2020)
Avi Kumar Jain – Chief Financial Officer (upto 24.05.2017)
Vivek Singh Jaiswal – Chief Financial Officer (upto 31.07.2018)
Ashwini Kumar Jain – Chief Financial Officer (w.e.f. 29.01.2019 upto 20.07.2019)
Anand Subramo – Chief Financial Officer (w.e.f. 05.11.2019)
Rajhar Sharma – Company Secretary (upto 25.10.2019)
Manoj Dave – Company Secretary (w.e.f. 01.04.2019)
- (m) **Relative of Key Management Personnel**
Mr. S.L.Khosla – Relative of Mr. Shreevar Khosla.
Mr. P.K.Khosla – Relative of Mr. Shreevar Khosla.
Mrs. Ratna Khosla – Relative of Mr. Shreevar Khosla.
Mrs. Nisha Khosla – Relative of Mr. Shreevar Khosla.
Mrs. Priyanka Khosla – Relative of Mr. Shreevar Khosla.
Mrs. Anu Salunkhe – Relative of Mr. Anand Subramo.
- (n) **Enterprises over which persons described in (c) & (d) above are able to exercise significant influence (Other Related Parties) with whom transactions have taken place:-**

Vylene Glass Works Limited (upto 28.09.2018)
Sanyog Properties LLP
Borosil Foundation
Whisper Glass Limited
Gujarat Fusion Glass LLP
Borosil Renewables Limited (Formerly known as Borosil Glass Works Limited) (w.e.f. 01.10.2018)

18. Trust under Common control

| Name of the trust | Country of Incorporation | Principal Activities |
|--|--------------------------|---|
| Borosil Glass Works Limited Gratuity Fund | India | Company's employee gratuity trust |
| Borosil Glass Works Limited Management Employee Pension Fund | India | Company's employee superannuation trust |

44.2 Transactions with Related Parties :-

| Name of Transactions | Name of the Related Party | (Rs. in lakhs) | | |
|--|--|----------------------------|----------------------------|------------------------|
| | | 2019-20 | 2018-19 | 2017-18 |
| Transactions with Holding Company and subsidiary Companies | | | | |
| Sale of Goods | Kaapack Limited Borosil Technologies Limited | 91.48 0.47 | 52.59 - | - - |
| Rent Income | Borosil Technologies Limited | 2.38 | - | - |
| Interest Income | Borosil Technologies Limited Kaapack Limited | - 0.41 | 0.89 - | - - |
| Guarantee Commission Income (Includes Guarantee Commission capitalised of Rs. 4.58 lacs in the year 2017-18) | Kaapack Limited | 1.89 | 1.07 | - |
| Purchase of Goods | Kaapack Limited Borosil Technologies Limited Borosil Renewables Limited Gujarat Borosil Limited | 343.71 432.90 - - | 392.18 185.71 - - | - - 0.38 2.12 |
| Interest Expenses (Includes borrowing cost capitalised of Rs. 273.26 lacs in the year 2017-18) | Borosil Renewables Limited | - | 541.93 | 872.72 |
| Rent Expenses | Borosil Technologies Limited Borosil Renewables Limited | 0.03 - | - 11.29 | - 8.32 |
| Guarantee Commission Expenses (Includes Guarantee Commission capitalised of Rs. 4.58 lacs in 2017-18) | Borosil Renewables Limited | - | - | 8.64 |
| Provision for Impairment on non-current investments | Borosil Alkasa PDC | - | 226.71 | - |
| Reversal of Provision for Impairment on non-current investment | Borosil Alkasa PDC | 336.73 | - | - |
| Loss in account of Liquidation of Subsidiary (Ratee rate 44.8) | Borosil Alkasa PDC | 345.81 | - | - |
| Share Based Payment | Borosil Renewables Limited | - | - | 11.74 |
| Reimbursement of expenses to | Borosil Renewables Limited Gujarat Borosil Limited | - - | - - | 2.38 3.40 |
| Reimbursement of expenses from | Kaapack Limited Borosil Technologies Limited Borosil Renewables Limited Gujarat Borosil Limited | 4.81 1.27 - - | 4.99 1.22 - - | - - 2.53 7.58 |
| Investments made: | | | | |
| Equity Shares | Kaapack Limited Borosil Technologies Limited Aarogya Realty Limited | 1,799.00 - - | 290.00 245.00 5.00 | - - - |
| Loan Taken | Borosil Renewables Limited | - | 3,372.00 | 6,083.99 |
| Loan Given – Non Current | Kaapack Limited | 250.00 | - | - |
| Loan Repaid by | Borosil Technologies Limited Kaapack Limited | - 250.00 | 46.94 - | - - |



Borsari Limited (Formerly known as Hopewell Tailors Limited)
 Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

| Name of Transactions | Name of the Related Party | (Rs. in lakhs) | | |
|---|---|--|--|---|
| | | 2019-20 | 2018-19 | 2017-18 |
| Transactions with other related parties: | | | | |
| Sale of Goods | Borsari Renewables Limited Vyira Glass Works Limited | 7.77 - | 31.73 4.02 | - 5.76 |
| Rent Income | Borsari Renewables Limited | 13.00 | 7.88 | - |
| Purchase of Goods | Borsari Renewables Limited | 13.79 | 17.44 | - |
| Rent Expenses | Somnagar Properties LLP Window Glass Limited Vyira Glass Works Limited | 9.24 0.50 - | 4.82 0.30 0.50 | - - 0.88 |
| Sale of Capital Assets | Grand Fusion Glass LLP | - | 437.27 | - |
| Reimbursement of expenses to | Borsari Renewables Limited | 15.19 | - | - |
| Reimbursement of expenses from | Borsari Renewables Limited | 14.08 | 53.72 | - |
| Managerial Remuneration (Refer Note 44.8) | Mr. Sheevar Khurda Mr. Rajesh Kumar Chaudhary Mr. Manoj Das Mr. Atand Sultani Mr. Ashok Jain Mr. Anil Kumar Jain Mr. Vivek Singh Jaiswal Mr. Raajiv Sharma Mr. Ashwani Kumar Jain | 207.28 9.13 30.17 8.82 - - - - 16.40 | - - - - - - 7.82 1.48 3.79 | - - - - 12.70 10.39 1.14 2.41 - |
| Share Based Payment | Mr. Rajesh Kumar Chaudhary | 2.57 | - | - |
| Directors Office Fees | Mr. P. K. Khurda Sheevar Khurda Ashok Jain | 1.00 0.80 - | 0.40 0.60 - | 0.90 0.60 0.10 |
| Commission to Non-Executive Director | Mr. P.K.Khurda | 0.00 | - | - |
| Professional Fees | Ms. Mita Sultani | 1.20 | - | - |
| Contribution towards gratuity fund | Borsari Glass Works Limited Gratuity Fund | 54.53 | 78.00 | - |
| Contribution towards superannuation fund | Borsari Glass Works Limited Management Employee Pension Fund | - | 0.01 | - |

| Name of Transactions | Name of the Related Party | (Rs. in lakhs) | | |
|--|---|---------------------------|---------------------------|---------------------------|
| | | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Balances with subsidiaries / associates / holding Company | | | | |
| Investments as on balance sheet date: | | | | |
| Equity Shares | Borsari Abraxa FZE | - | 624.77 | - |
| Equity Shares | Klasspack Limited | 4,196.77 | 4,196.77 | - |
| Equity Shares | Borsari Technologies Limited | 491.43 | 491.46 | - |
| Equity Shares | Analysia Realty Limited | 5.45 | 5.45 | - |
| Trade Receivables | Klasspack Limited | 7.39 | - | - |
| Trade Payable | Klasspack Limited Borsari Technologies Limited Borsari Renewables Limited | - 97.30 - | 8.47 118.57 - | - 4.40 - |
| Current financial liabilities - borrowings | Borsari Renewables Limited | - | - | 1,080.30 |
| Non-current financial liabilities - borrowings | Borsari Renewables Limited | - | - | 6,143.30 |
| Other Current Liabilities - Interest accrued but not due | Borsari Renewables Limited | - | - | 83.10 |
| Current Financial Liabilities - Others | Borsari Renewables Limited | - | - | 11.74 |
| Current financial assets - Others | Klasspack Limited | 25.15 | 25.10 | - |
| Balances with Other Related Parties | | | | |
| Trade Payable | Somnagar Properties LLP Vyira Glass Works Limited Window Glass Limited | - - - | 0.54 - 0.10 | - 0.37 - |
| Current financial assets - Others | Borsari Renewables Limited (Refer Note 44.7) | 2,093.20 | 532.10 | - |

| 44.3 Compensation to key management personnel of the Company | | (Rs. in lakhs) | | |
|--|---------------|----------------|--------------|--|
| Name of transaction | 2019-20 | 2018-19 | 2017-18 | |
| Short-term employee benefits | 275.43 | 16.09 | 88.89 | |
| Post-employment benefits | 2.45 | 1.38 | 5.34 | |
| Total compensation paid to key management personnel | 277.88 | 17.47 | 94.23 | |

44.4 The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at year-end are unsecured, unless specified and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.



| 44.4 Details of guarantee given: | | | | (Rs. in lakhs) |
|--|---|------------------------|------------------------|------------------------|
| Name of Transactions | Name of the Related Party | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Investments pledged with a Bank to grant Credit facility for | Warespark Limited | 1,155.21 | 1,000.53 | - |
| 44.5 | During the previous year ended 31st March, 2019, the Company made provision for impairment of Rs. 335.71 Lakhs against investment made in Borosil Abrasiv FZE, a wholly owned subsidiary of the Company based in UAE. During the year, a liquidation report has been filed with JAFZA (concerned regulatory department of that Country), and the approval of the said authority is still awaited. While distributing the assets by Borosil Abrasiv FZE as a part of liquidation process, the Company has received an amount of Rs. 160.72 lakhs and assets of Rs. 9.13 lakhs. Accordingly, the Company has recognised Loss of Rs. 345.21 Lakhs and reversed the provision for impairment made in earlier year of Rs. 335.71 lakhs and presented the same in Note 35 "Other Expenses". | | | |
| 44.6 | The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at year-end are unsecured, unless specified and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates. | | | |
| 44.7 | Net amount receivable in pursuant to the Scheme of Arrangement (Refer Note 47) | | | |
| 44.8 | Excluded proportionate amount debited in the statement of profit and loss of the Company in pursuant to the Scheme of Arrangement (Refer Note 47) | | | |

Note 45 - Fair Values

45.1 Financial Instruments by category:
 Set out below is a comparison by class of the carrying amounts and fair value of the Company's financial assets and liabilities that are recognised in the financial statements.

| A) Financial Assets measured at fair value: | | | (Rs. in lakhs) | | | |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------|
| Particulars | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 | As at 31st March, 2018 | As at 31st March, 2018 | |
| Financial Assets: | | | | | | |
| Financial Assets designated at fair value through profit or loss:- | | | | | | |
| - Investments | 11,647.43 | 12,364.24 | - | - | - | |
| B) Financial Assets / Liabilities measured at amortised cost: | | | (Rs. in lakhs) | | | |
| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
| | Carrying Value | Fair Value | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Financial Assets designated at amortised cost:- | | | | | | |
| - Trade Receivable | 7,732.67 | 7,732.67 | 8,044.45 | 8,044.45 | 1711.67 | 1711.67 |
| - Cash and cash equivalents | 222.16 | 222.16 | 718.67 | 718.67 | 96.03 | 96.03 |
| - Bank Balance other than cash and cash equivalents | 26.75 | 26.75 | 24.63 | 24.63 | 47.2 | 47.2 |
| - Loans | 78.44 | 78.44 | 58.78 | 58.78 | - | - |
| - Others | 3,968.25 | 3,968.25 | 1,622.83 | 1,622.83 | 340.49 | 340.49 |
| Total | 11,828.27 | 11,828.27 | 10,470.33 | 10,470.33 | 2,115.39 | 2,115.39 |
| Financial Liabilities designated at amortised cost:- | | | | | | |
| - Non-current Borrowings | - | - | 105.00 | 105.00 | 7,887.01 | 7,887.01 |
| - Current Borrowings | 4,342.87 | 4,342.87 | 3,486.56 | 3,486.56 | 2,770.26 | 2,770.26 |
| - Trade Payable | 3,455.11 | 3,455.11 | 3,885.01 | 3,885.01 | 1,077.15 | 1,077.15 |
| - Other Financial Liabilities | 6,234.88 | 6,234.88 | 5,647.26 | 5,647.26 | 2,888.18 | 2,888.18 |
| Total | 14,028.96 | 14,028.96 | 13,884.83 | 14,884.83 | 14,782.60 | 14,782.60 |



45.2 Fair Valuation techniques used to determine fair value

The Company maintains procedures to value financial assets or financial liabilities using the best and most relevant data available. The fair values of the financial assets and liabilities are included at the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The following methods and assumptions were used to estimate the fair values:

- Fair value of trade receivables, cash and cash equivalents, other bank balances, trade payables, loans, borrowings, deposits and other financial assets and liabilities are approximate at their carrying amounts largely due to the short-term maturities of these instruments.
- The fair values of non-current loans, fixed deposits and security deposits are approximate at their carrying amount due to interest bearing features of these instruments.
- The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, minimizing the use of relevant observable inputs and maximizing the use of unobservable inputs.
- Fair values of quoted financial instruments are derived from quoted market prices in active markets.
- The fair value of investments in unlisted equity shares is determined using a combination of direct sales comparison and income approach.
- The fair value of the remaining financial instruments is determined using discounted cash flow analysis and/or direct sales comparison approach.
- Equity investments in subsidiaries and associates are stated at cost.

45.3 Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation techniques:

- Level 1** - Quoted prices (published MWV (unadjusted)) in active markets for identical assets or liabilities. It includes fair value of financial instruments traded in active markets and are based on quoted market prices at the balance sheet date and financial instruments like mutual funds for which net assets value (NAV) is published by mutual fund operators at the balance sheet date.
- Level 2** - Inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). It includes fair value of the financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on the Company specific estimates. If all significant inputs required to fair value an instrument are observable then instrument is included in level 2.
- Level 3** - Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs). If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The following table provides hierarchy of the fair value measurement of Company's asset and liabilities, grouped into Level 1 (Quoted prices in active markets), Level 2 (Significant observable inputs) and Level 3 (Significant unobservable inputs) as described below:

| Particulars | 31st March, 2020 | | |
|--|------------------|-----------------|-------------|
| | Level 1 | Level 2 | Level 3 |
| Financial Assets designated at fair value through profit or loss: | | | |
| - Listed bonds and debentures | 501.43 | 359.03 | - |
| - Mutual funds | 4,106.15 | - | - |
| - Alternative Investment Funds* | - | 4,226.08 | - |
| - Venture Capital Funds* | - | 1,289.08 | - |
| - Unlisted equity investments | - | - | 2.51 |
| - Unlisted preference shares | - | 1,106.68 | - |
| - Unlisted bonds and debentures | - | 258.02 | - |
| Total | 4,607.58 | 7,237.49 | 2.51 |

| Particulars | 31st March, 2018 | | |
|--|------------------|-----------------|--------------|
| | Level 1 | Level 2 | Level 3 |
| Financial Assets designated at fair value through profit or loss: | | | |
| - Listed bonds and debentures | 2,894.03 | 414.89 | - |
| - Mutual funds | 2,428.82 | - | - |
| - Alternative Investment Funds* | - | 2,084.01 | - |
| - Venture Capital Funds* | - | 1,183.26 | - |
| - Unlisted equity investments | - | - | 2.38 |
| - Unlisted preference shares | - | 1,181.14 | - |
| - Unlisted bonds and debentures | - | 384.22 | - |
| - Other | - | - | 16.72 |
| Total | 5,483.85 | 8,987.34 | 13.07 |

* Company has invested in various venture capital funds and alternative investment funds and these funds have further invested into various companies. Company has considered the fair value on the basis of valuation provided by respective funds.

There were no transfers between Level 1 and Level 2 during the year.



45.6 Description of the inputs used in the fair value measurement

Following table describes the valuation techniques used and key inputs in valuation for level 3 of the fair value hierarchy as at 31st March, 2020, 31st March, 2019 respectively

| Particulars | As at 31st March, 2020 | Valuation Technique | Inputs used | (Rs. in lakhs) |
|--|------------------------|---------------------|----------------------|--------------------------------------|
| Financial Assets designated at fair value through profit or loss: | | | | |
| - Unlisted equity investments | 2.51 | Book Value | Financial statements | No material impact on fair valuation |

| Particulars | As at 31st March, 2019 | Valuation Technique | Inputs used | (Rs. in lakhs) |
|--|------------------------|---------------------|----------------------|--------------------------------------|
| Financial Assets designated at fair value through profit or loss: | | | | |
| - Unlisted equity investments | 2.35 | Book Value | Financial statements | No material impact on fair valuation |
| - Others | 10.72 | Book Value | Financial statements | No material impact on fair valuation |

45.5 Reconciliation of fair value measurement categorised within level 3 of the fair value hierarchy:-

a) Financial Assets designated at fair value through profit or loss - Investments

| Particulars | (Rs. in lakhs) |
|---|----------------|
| Fair value as at 1st April, 2019 | - |
| On account of Scheme of Arrangement (Refer Note 47) | 2.17 |
| Gain on financial instruments measured at fair value through profit or loss (net) | 0.18 |
| Purchase / (Sale) of financial instruments | 18.00 |
| Share of Loss in LLP | (7.28) |
| Amount transferred to / from Level 3 | - |
| Fair value as at 31st March, 2019 | 13.07 |
| Gain on financial instruments measured at fair value through profit or loss (net) | 0.10 |
| Share of Loss in LLP | (8.94) |
| Purchase / (Sale) of financial instruments | (3.70) |
| Amount transferred to / from Level 3 | - |
| Fair value as at 31st March, 2020 | 2.51 |

45.8 Description of the valuation processes used by the Company for fair value measurement categorised within level 3:-

At each reporting date, the Company analyses the movements in the values of financial assets and liabilities which are required to be measured or re-measured as per the accounting policies. For this analysis, the Company verifies the major inputs applied in its latest valuations by agreeing the information in the valuation compilation to contracts and other relevant documents.

The Company also compares the change in the fair value of each financial asset and liability with relevant external sources to determine whether the change is reasonable. The Company also discusses the major assumptions used in the valuations.

For the purpose of fair value disclosures, the Company has determined classes of financial assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Note 46:- Financial Risk Management - Objectives and Policies:

The Company is exposed to market risk, credit risk and liquidity risk. Risk management is carried out by the company under policies approved by the board of directors. This Risk management plan defines how risks associated with the Company will be identified, analysed, and managed. It outlines how risk management activities will be performed, recorded, and monitored by the Company. The basic objective of risk management plan is to implement an integrated risk management approach to ensure all significant areas of risks are identified, understood and effectively managed, to promote a shared vision of risk management and encourage discussion on risks at all levels of the organization to provide a clear understanding of risk/return trade-offs, to deploy appropriate risk management methodologies and tools for use in identifying, assessing, measuring and reporting on risks, and to determine the appropriate balance between cost and control of risk and deploy appropriate resources to manage/prioritize key risks. Activities are developed to provide feedback in management and other interested parties (e.g. Audit committee, Board etc.). The results of these activities ensure that risk management plan is effective in the long term.

46.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise of three types of risk: foreign currency rate risk, interest rate risk and other price risks, such as equity price risk and commodity risk.

The sensitivity analysis is given table in the position as at 31st March 2020, 31st March 2019 and 31st March, 2018.

The sensitivity analysis excludes the impact of movements in market variables on the carrying value of post-employment benefit obligations, provisions and on the non-financial assets and liabilities. The sensitivity of the relevant statement of profit and loss item is the effect of the assumed changes in the respective market risks. The Company's activities expose it to a variety of financial risks, including the effects of changes in foreign currency exchange rates and interest rates. This is based on the financial assets and financial liabilities held as of 31st March, 2020, 31st March, 2019 and 31st March, 2018



(a) Foreign exchange risk and sensitivity

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities. The Company transacts business primarily in USD, CAD, AED, JPY, GBP and EURO. The Company has foreign currency trade payables, receivables and investment in foreign subsidiary and is therefore, exposed to foreign exchange risk. The Company regularly reviews and evaluates exchange rate exposure arising from foreign currency transactions.

The following table demonstrates the sensitivity in the USD, EURO, AED and CAD to the Indian Rupee with all other variables held constant. The impact on the Company's profit before tax due to changes in the fair values of monetary assets and liabilities is given below:

| Unhedged Foreign currency exposure as at 31st March, 2020 | | | |
|---|----------|--------------|--------------|
| | Currency | Amount in FC | Rs. in lakhs |
| Trade Receivables | USD | 213,794 | 109.38 |
| Trade Payables | USD | 949,873 | 474.19 |
| Trade Payables | EUR | 229,809 | 174.69 |
| Trade Payables | JPY | 3,025,030 | 24.93 |
| Trade Payables | AED | 4,725 | 0.93 |
| Trade Payables | GBP | 2,008 | 1.88 |
| Other Current Financial Assets | AED | 51,336 | 12.53 |
| Unhedged Foreign currency exposure as at 31st March, 2019 | | | |
| | Currency | Amount in FC | Rs. in lakhs |
| Trade Receivables | USD | 189,015 | 137.65 |
| Trade Payables | USD | 834,088 | 578.50 |
| Trade Payables | EUR | 298,213 | 233.10 |
| Trade Payables | CAD | 784 | 8.41 |
| Investment in foreign subsidiary | AED | 1,002,485 | 183.06 |
| Unhedged Foreign currency exposure as at 31st March, 2018 | | | |
| | Currency | Amount in FC | Rs. in lakhs |
| Trade Receivables | USD | 44,874 | 41.76 |
| Trade Payables | USD | 33,683 | 31.88 |
| Trade Payables | EUR | 263,089 | 206.19 |

Foreign currency sensitivity

1% increase or decrease in foreign exchange rates will have the following impact on profit before tax (PBT) :-

| Particulars | [Rs. in lakhs] | | | | | |
|---|----------------|-------------|---------------|-------------|---------------|-------------|
| | 2019-20 | | 2018-19 | | 2017-18 | |
| | 1% Increase | 1% Decrease | 1% Increase | 1% Decrease | 1% Increase | 1% Decrease |
| USD | (2.98) | 2.98 | (4.41) | 4.41 | 0.33 | (0.33) |
| EURO | (1.78) | 1.78 | (2.03) | 2.03 | (2.08) | 2.08 |
| AED | 6.10 | 0.10 | 1.89 | (1.89) | - | - |
| JPY | (9.28) | 0.25 | - | - | - | - |
| GBP | (9.81) | 0.01 | - | - | - | - |
| CAD | - | - | (0.05) | 0.05 | - | - |
| Increase / (Decrease) in profit before tax | (16.48) | 4.66 | (4.58) | 4.58 | (1.73) | 1.73 |

b) Interest rate risk and sensitivity :-

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company was having long term borrowings in the form of term loan from bank, vehicle loan and Working Capital Loan during the previous years whereas, in the current year, the Company is having only short term borrowings in the form of working capital loan from bank. The Company is exposed to interest rate risk associated with working capital loan due to floating rate of interest.

The table below illustrates the impact of a 2% increase in interest rates on interest on financial liabilities assuming that the changes occur at the reporting date and has been calculated based on risk exposure outstanding as of 31st March. The year end balances are not necessarily representative of the average debt outstanding during the year. This analysis also assumes that all other variables, in particular foreign currency rates, remain constant.

| Particulars | [Rs. in lakhs] | | | | | |
|---|----------------|--------------|-----------------|---------------|----------------|--------------|
| | 2019-20 | | 2018-19 | | 2017-18 | |
| | 2% Increase | 2% Decrease | 2% Increase | 2% Decrease | 2% Increase | 2% Decrease |
| Working capital loan | (46.42) | 46.42 | (104.33) | 104.33 | (39.49) | 39.49 |
| Vehicle loan | - | - | - | - | (0.03) | 0.03 |
| Term Loan | - | - | (13.26) | 13.26 | (28.11) | 28.11 |
| Increase / (Decrease) in profit before tax | (46.42) | 46.42 | (117.59) | 117.59 | (67.63) | 67.63 |

The deemed movement in basis points for interest rate sensitivity analysis is based on the currently obtainable market environment.

c) Commodity price risk:-

The Company is exposed to the movement in price of key traded materials in domestic and international markets. The Company entered into contracts for procurement of material, most of the transactions are short term fixed price contract and hence Company is not exposed to significant risk.

d) Equity price risk:-

The Company does not have any exposure towards equity securities price risk arises from investments held by the company.



46.2 Credit risk:

Credit risk is the risk that a counter party will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks, foreign exchange transactions and other financial instruments.

The Company assesses the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis through each reporting period. To assess whether there is a significant increase in credit risk, the Company compares the risk of default occurring or asset as at the reporting date with the risk of default as at the date of initial recognition. It considers reasonable and supportive forward-looking information such as:

- i) Actual or expected significant adverse changes in business,
- ii) Actual or expected significant changes in the operating results of the counterparty,
- iii) Financial or economic conditions that are expected to cause a significant change to the counterparty's ability to meet its obligations,
- iv) Significant increase in credit risk on other financial instruments of the same counterparty,
- v) Significant changes in the value of the collateral supporting the obligation or in the quality of the third-party guarantees or credit enhancements.

Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Company. Where loans or receivables have been written off, the Company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognized as income in the statement of profit and loss. The Company measures the expected credit loss of trade receivables based on historical trend, industry practices, and the business environment, in which the entity operates. Loss rates are based on actual credit loss experience and past trends. Based on the historical data, loss on collection of receivable is not material hence no additional provision considered.

a) Trade Receivables:-

The Company extends credit to customers in normal course of business. The Company considers factors such as credit track record in the market and past dealings with the Company for extension of credit to customers. The Company monitors the payment track record of the customers. Outstanding customer receivables are regularly monitored. The Company evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions and industries are operate in largely independent markets. The Company has also taken security deposits in certain cases from its customers, which mitigate the credit risk to some extent. Revenue of Rs.5,317.18 Lakhs (As at 31st March, 2019 - Rs. 4,946.05 lakhs and as at 31st March, 2018 - Rs. 765) from a customer represents more than 10% of the company revenue for the year ended 31st March, 2022. The Company does not expect any material risk on account of non-performance by Company's counterparties.

The Company has used practical expedient by computing the expected credit loss allowance for trade receivables based on provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward looking information. The expected credit loss allowance is based on aging of the days the receivables are due.

The following table summarizes the Gross carrying amount of the trade receivable and provision made.

| Particulars | (Rs. in lakhs) | | | | | |
|------------------|------------------------|----------------|------------------------|----------------|------------------------|----------------|
| | As at 31st March, 2022 | | As at 31st March, 2019 | | As at 31st March, 2018 | |
| | Gross Carrying Amount | Loss Allowance | Gross Carrying Amount | Loss Allowance | Gross Carrying Amount | Loss Allowance |
| Trade Receivable | 7,916.24 | 243.77 | 6,202.24 | 155.30 | 1,228.57 | 116.90 |

b) Financial Instruments and cash deposits:-

The Company considers factors such as track record, size of the institution, market reputation and service standards to select the banks with which balances are maintained. Credit risk for balances with bank is managed by the Company's finance department. Investment of surplus funds are also managed by finance department. The Company does not maintain significant cash in hand. Excess balance of cash other than those required for its day-to-day operations is deposited into the bank.

For other financial instruments, the finance department assesses and manage credit risk based on internal assessment. Internal assessment is performed for each class of financial instrument with different characteristics.

46.3 Liquidity risk:

Liquidity risk is the risk that the Company may not be able to meet its present and future cash and collateral obligations without incurring unacceptable losses. The Company's objective is to, at all times, maintain optimum levels of liquidity to meet its cash and collateral requirements. The Company relies operating cash flows and short term borrowings in the form of working capital loan to meet its needs for funds. Company does not breach any covenants (where applicable) on any of its borrowing facilities. The Company has access to a sufficient variety of sources of funding as per requirement.

The table below provides undiscounted cash flows towards financial liabilities into relevant maturity based on the remaining period at the balance sheet to the contractual maturity date.

| Particulars | (Rs. in lakhs) | | | | | |
|-------------------------------|-----------------|-----------------|-----------------|---------------|------------------|------------------|
| | On Demand | Maturity | | | | Total |
| | | 0 - 3 Months | 3 - 6 Months | 6 - 12 months | More than 1 year | |
| As at 31st March, 2019 | | | | | | |
| Non-current borrowings | - | - | - | - | 7,897.01 | 7,897.01 |
| Current borrowings | 1,770.08 | - | 710.08 | 200.00 | - | 2,770.08 |
| Trade Payables | - | 1,077.15 | - | - | - | 1,077.15 |
| Other Financial Liabilities | - | 1,888.43 | 632.28 | 475.68 | - | 2,995.15 |
| Total | 1,770.08 | 2,885.80 | 1,642.28 | 769.88 | 7,897.01 | 14,740.49 |
| As at 31st March, 2018 | | | | | | |
| Long term borrowings | - | - | - | - | 100.00 | 100.00 |
| Short term borrowings | 5,468.28 | - | - | - | - | 5,468.28 |
| Trade Payable | - | 3,905.01 | - | - | - | 3,905.01 |
| Other financial liabilities | - | 4,599.30 | 674.75 | 278.51 | - | 5,947.39 |
| Total | 5,468.28 | 8,354.01 | 674.75 | 278.51 | 100.00 | 14,984.83 |
| As at 31st March, 2020 | | | | | | |
| Short term borrowings | 4,343.87 | - | - | - | - | 4,343.87 |
| Trade Payable | - | 3,456.11 | - | - | - | 3,456.11 |
| Other financial liabilities | - | 8,830.04 | 232.89 | 171.30 | - | 9,234.56 |
| Total | 4,343.87 | 9,286.15 | 232.89 | 171.30 | - | 14,034.54 |

46.4 Competition and price risk

The Company faces competition from local and foreign competitors. Nevertheless, it believes that it has competitive advantage in terms of high quality products and by continuously upgrading its expertise and range of products to meet the needs of its customers.



Borosil Limited (Formerly known as Havnori Tableware Limited)

Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2018, 31st March 2015

Note 47 - Disclosure on Composite Scheme of Amalgamation and Arrangement and accounting as per Ind AS 103

- 47.1 The Board of Directors of the Company at its meeting held on 18th June, 2018 approved a Composite Scheme of Amalgamation and Arrangement ("the Scheme") which provides for: (a) Amalgamation of Vybra Glass Works Limited (VGWL), Feroz Investment and Finance Private Limited (FIFPL) and Gujarat Borosil Limited (GBL) with the Borosil Glass Works Limited (BGWL), since renamed as Borosil Renewables Limited (hereinafter "BRL"), and (b) Demerger of the Scientific and Industrial products and Consumer products businesses of BRL and VGWL, along with its investment (including investments in subsidiaries) ("Demerged Undertakings") have demerged into the Company, then wholly owned subsidiary of BRL. The appointed date is 1st October, 2018.
- 47.2 National Company Law Tribunal, Mumbai Bench (NCLT) (the appropriate authority) has approved the above Scheme vide its order pronounced on 15th January, 2020. Certified copy of aforesaid NCLT order has been filed with the Registrar of Companies on 12th February 2020, from which date the Scheme has become effective and accordingly, VGWL, FIFPL and GBL, has ceased to exist w.e.f. 1st October, 2018. Further, Borosil Africa FZE, Khas Pak Limited, Borosil Technologies Limited and Acalypha Realty Limited became the subsidiaries of the company.
- 47.3 25,79,08,300 Equity Shares of Rs. 1 each & 2,80,00,000 Preference Shares of Rs. 10 each of the Company held by Borosil Renewables Limited (BRL) stood cancelled, accordingly, BRL ceased to be a holding Company and 11,40,55,537 Equity Shares of Rs. 1 each of the Company issued to the shareholders of the BRL, in the ratio of 1 equity share of Rs. 1 each fully paid up against every 1 equity share of Rs. 1 each fully paid up held in BRL, by the shareholder as on the record date for this purpose. Above has resulted into increase in Paid up Equity Share Capital by Rs. 1,18,60 lakhs. Equity share suspense amount represents shares to be issued to the shareholder of the demerged Company and accordingly the same has been considered while calculating EPS.
- 47.4 The Scheme has been accounted for as per the accounting treatment approved by the NCLT read with applicable accounting standards prescribed under section 133 of the Companies Act, 2013. All assets and liabilities of the demerged undertakings have been transferred to the Company and recorded at their respective carrying values in the books of accounts of the Company w.e.f. 1st October 2018. Rs. 8,901.07 lakhs have been recognized as Capital Reserve on account of said demerger and to give effect of the scheme, financial statements of the Company have been restated w.e.f. appointed date and accordingly figures for the previous year are not comparable to that extent.
- 47.5 Following is the summary of total assets and liabilities transferred by the Borosil Renewables Limited on account of Demerger at Book value as at 1st October, 2018:-

| Particulars | (Rs in Lakhs) |
|---|------------------------|
| | As at 1st October 2018 |
| Assets:- | |
| Property, Plant and Equipment | 14,428.00 |
| Capital Work-in-progress | 431.08 |
| Investment Property | 106.52 |
| Other Intangible Assets | 107.18 |
| Goodwill on Amalgamation | 5,351.84 |
| Non-current Financial Assets | 21,325.00 |
| Ar Works | 240.80 |
| Other Non-current Assets | 127.67 |
| Inventories | 12,418.72 |
| Current Financial Assets | 10,608.00 |
| Other Current Assets | 1,492.80 |
| Assets held for Sale | 388.80 |
| Total Assets | 77,897.81 |
| Liabilities:- | |
| Non-current Provisions | 90.50 |
| Deferred Tax Liabilities (Net) | 1,401.44 |
| Current Financial Liabilities | 12,791.17 |
| Other Current Liabilities | 240.17 |
| Provisions | 388.17 |
| Total Liabilities | 14,846.30 |
| Net Assets Transferred (A) | 63,051.51 |
| Other Adjustments | |
| Reserves Transferred | (53,164.48) |
| Cancellation of Investments of Demerged Undertakings in Resulting Company | (138.23) |
| Recognition of Deferred Tax | 113.89 |
| Other Adjustments (B) | (53,188.82) |
| Consideration | |
| Issue of Equity Shares to the Shareholders | 1,140.80 |
| Total Consideration (C) | 1,140.80 |
| Capital Reserve | 6,860.51 |

Goodwill:

Total Goodwill of Rs. 5,351.84 lakhs is recognized on acquisition of Vybra Glass Works Limited by Borosil Renewables Limited, which part of demerged undertakings and hence, transferred to the Company at its book value as on appointed date. The Goodwill is generated on account of expected synergies from the combining the operations. The said Goodwill is related to the Scientific and Industrial products and Consumer products businesses.

Details of Acquisition related cost charged to the statement of Profit and loss

| Particulars | Rs. in Lakhs |
|---|--------------|
| Legal, advisory, valuation, professional or consulting fees, etc. | 107.89 |
| Share duty | 1,000.00 |



Benzell Limited (Formerly known as Hopewell Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 48: Impairment testing of Goodwill

48.1 Goodwill is tested for impairment on annual basis and whenever there is an indication that the recoverable amount of a cash generating unit (CGU) is less than its carrying amount based on a number of factors including business plan, operating results, future cash flows and economic conditions. The recoverable amount of cash generating units is determined based on Higher of value in use and fair value less cost to sell. For the purpose of impairment testing, goodwill is allocated to a CGU representing the lowest level within the Company at which Goodwill is monitored for internal management purposes, and which is not higher than the Company's operating segment.

48.2 Goodwill is allocated to the following CGU for impairment testing purposes.

| Particulars | (Rs. in Lakhs) | | |
|---------------------------------|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Goodwill relating to Consumers | 1,215.54 | 5,875.54 | - |
| Goodwill relating to Scientific | 4,116.79 | 4,516.79 | - |
| Total | 5,332.33 | 10,392.33 | - |

48.3 The Company uses discounted cash flow methods to determine the recoverable amount. These discounted cash flow calculations use five year projections that are based on financial forecasts. Cash flow projections take into account past experience and represent management's best estimate about future developments.

48.4 Management estimates discount rates using pre-tax rates that reflect current market assessments of the risks specific to the CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Company and its operating segments and is derived from its weighted average cost of capital (WACC).

Note 49: Capital Management

For the purpose of Company's capital management, capital includes issued capital, all other equity reserves and debts. The primary objective of the Company's capital management is to maximize shareholders value. The Company manages its capital structure and makes adjustments in the light of changes in economic environment and the requirements of the financial covenants.

The Company monitors capital using gearing ratio, which is net debt divided by total capital (equity plus net debt). Net debt are non-current and current debts as reduced by cash and cash equivalents and current investments. Equity comprises all components including other comprehensive income.

| Particulars | (Rs. in lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Total Debt | 4,340.91 | 6,136.57 | 12,408.86 |
| Less- Cash and cash equivalent | 222.16 | 719.57 | 16.02 |
| Less- Current investments | 5,125.13 | 5,695.49 | - |
| Net Debt | - | - | 12,392.84 |
| Total Equity (Equity Share Capital plus Other Equity) | 68,426.66 | 61,253.45 | 1,215.02 |
| Total Capital (Total Equity plus net debt) | 68,426.66 | 61,253.45 | 13,605.86 |
| Gearing ratio | 0.00% | 0.00% | 91.87% |

Note 50: Assets held for sale

| Description of the assets held for sale | (Rs. in Lakhs) | | |
|---|---------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 | As at 31st March, 2018 |
| Property, Plant and Equipment | 129.49 | - | - |
| Investment Property | 9.11 | 9.11 | - |
| Total | 138.60 | 9.11 | - |

50.1 The Company has decided to sell Investment Property of Rs. 9.11 Lakhs and accordingly, these assets are classified as assets held for sale. The Company is making the efforts to dispose of the remaining assets held for sale and the Company expects to dispose it within a period of next one year hence, the same is continued to disclose as assets held for sale.

50.2 During the year, the Company has transferred Property, Plant and Equipment amounting to Rs. 129.49 lakhs to Assets held for sale and expects to dispose it within a period of next one year.

Note 51: Transitional Provision – Ind AS 115: Revenue from Contracts with Customer:

In accordance with the transitional provisions in Ind AS -115, the Company has adopted the new revenue standard as per modified retrospective method. As a result of change in accounting policies, adjustments to the transition provision has been made in respective line as at 1st April, 2018 with corresponding impact to equity (net of tax). Details of changes made in line along with equity have given in below table.

| Particulars | Rs. in Lakhs |
|---|----------------|
| Trade receivables Decreased | (261.26) |
| Inventories Increased | 177.74 |
| Other Liabilities Decreased | 5.58 |
| Deferred Tax Assets Increased | 16.08 |
| Net impact on equity (Increase / Decrease) | (61.86) |

Note 52:

The outbreak of COVID-19 virus continues to spread across the globe including India and has caused significant disruption to all businesses including that of our Company. The Company shut down all its plants as also its offices in Mumbai and other places following the nationwide lock down by the Government of India in the last week of March 2020. This has an impact on the financial statements as the Company generates substantial revenue, particularly in its Scientific and Industrial division, in the last month of the financial year. In assessing the recoverability of Company's assets such as investments, trade receivables, inventories etc., the Company has considered internal and external information upto the date of approval of these financial results and expects to recover the carrying amount of these assets. The management will continue to closely monitor the evolving situation and assess its impact on the operations of the Company. The actual effects of COVID-19 could be different from what is presently assessed and would be known only in the course of time.

Note 53: Leases

The Company has operating leases of premises. All these lease arrangements are cancellable and hence Ind AS 116 "Leases" are not applicable to the Company.

Note 54

The Management and authorities have the power to amend the Financial Statements in accordance with section 133 and 131 of The Companies Act, 2013.



Borosil Limited (Formerly known as Hopewell Tableware Limited)
Notes to the Standalone Financial Statements for the year ended 31st March, 2020, 31st March, 2019, 31st March 2018

Note 18
Previous Year Figures have been regrouped, reclassified and restated wherever necessary to refer note 17.

Mumbai
Date: 13.07.2020




Rajesh Kumar Chaudhary
Managing Director
(DIN 07425111)

Anand Sultania
Chief Financial Officer

For and on behalf of the Board of Directors

Director Khosla
Managing Director & CEO
(DIN 01883118)

Manoj Datta
Company Secretary
(Membership No. FCS-1652)

Borosil Limited

**INDEPENDENT AUDITOR'S EXAMINATION REPORT ON
CONSOLIDATED FINANCIAL INFORMATION**

Pathak H.D. & Associates LLP
Chartered Accountants

**INDEPENDENT AUDITOR'S EXAMINATION REPORT ON FINANCIAL
INFORMATION**

The Board of Directors
Borosil Limited (Formerly known as Hopewell Tableware Limited)
Mumbai

Dear Sirs,

1. We have examined the attached Financial Information of Borosil Limited (Formerly known as Hopewell Tableware Limited) (the "**Company**"), comprising the Consolidated Statement of Assets and Liabilities as at March 31, 2020 and 2019, the Consolidated Statements of Profit and Loss (including other comprehensive income), the Consolidated Statement of Changes in Equity, the Consolidated Cash Flow Statement for the years ended March 31, 2020 and 2019, the Consolidated Summary Statement of Significant Accounting Policies, and other explanatory information (collectively, the "**Consolidated Financial Information**"), as approved by the Board of Directors of the Company on July 13, 2020 for the purpose of inclusion in the Information Memorandum ("**IM**") prepared by the Company in connection with its proposed listing of equity shares, prepared in terms of the requirements of:
 - a) Relevant provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("**ICDR Regulations**"); and
 - b) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("**ICAI**"), as amended from time to time (the "**Guidance Note**").

Management's responsibility

2. The Company's Board of Directors is responsible for the preparation of the Consolidated Financial Information for the purpose of inclusion in the IM to be filed with National Stock Exchange of India Limited ("**NSE**") and BSE Limited ("**BSE**"), and together with NSE, "**Stock Exchanges**", in connection with the proposed listing. The Consolidated Financial Information has been prepared by the management of the Company. The Board of Directors of the Company's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Consolidated Financial Information. The Board of Directors of the Company are also responsible for identifying and ensuring that the Company complies with the Companies Act 2013 ("**Act**"), ICDR Regulations and the Guidance Note.



Independent Auditors' responsibility

3. Our responsibility is to examine the Consolidated Financial Information and give reasonable assurance that whether such Consolidated Financial Information comply with the requirements of the Act, ICDR Regulations and the Guidance Note.
4. We have examined such Consolidated Financial Information taking into consideration:
 - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter July 10, 2020 in connection with the proposed listing of equity shares of the Company;
 - b) The Guidance Note- the Guidance note also requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI");
 - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Consolidated Financial Information; and
 - d) The requirements of the Act & ICDR- Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the proposed listing of the equity shares of the Company.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC 1), Quality Control of Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Service Engagements.

Consolidated Financial Information

5. These Consolidated Financial Information have been compiled by the management from:
 - a) Consolidated Audited financial statements of the Company as at and for the year ended March 31, 2020 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meetings, held on July 13, 2020.



- b) Consolidated financial statements of the Company as at and for the year ended March 31, 2019 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India. To give the effect of the scheme as detailed in paragraph 7 below, the Company has prepared its first Consolidated financial statements for the year ended March 31, 2020 along with its corresponding figure for the year ended March 31, 2019 as the Company does not have any subsidiary in the financial year 2017-18, which has been approved by the Board of Directors at their meetings, held on July 13, 2020.
6. For the purpose of our examination, we have relied on Auditors' report issued by us dated July 13, 2020 on the Consolidated Audited financial Statements for the year ended March 31, 2020 and on management certified Consolidated financial statement for the year ended March 31, 2019.
7. National Company Law Tribunal, Mumbai Bench (NCLT) (the appropriate authority) has approved the Scheme as defined in the note 49 to the attached Standalone Financial Information, vide its order pronounced on January 15, 2020. Certified copy of aforesaid NCLT order has been filed with the Registrar of Companies on February 12, 2020, from which date the Scheme has become effective. The Scheme has been accounted for as per the accounting treatment approved by the NCLT read with applicable accounting standards prescribed under section 133 of the Companies Act, 2013. Borosil Afrasia FZE, Klass Pack Limited, Borosil Technologies Limited, Acalypha Realty Limited became the subsidiaries of the Company w.e.f. appointed date i.e. October 1, 2018 and to give effect of the scheme, the Company has prepared its first Consolidated financial statements for the year ended March 31, 2020 along with its corresponding figure for the year ended March 31, 2019.
8. Based on our examination and according to the information and explanations given to us, we report that:
- There are no material adjustments or regroupings required in the Consolidated Financial statements of the Company for year ended March 31, 2020 and March 31, 2019 except as mentioned in the paragraph 7 above;
 - There are no material adjustments required for the changes in accounting policies as there is no change in accounting policy during the respective reporting periods;
 - As per requirement of Ind AS, do not contain any extra-ordinary items that needs to be disclosed separately in the Consolidated Financial statements and
 - There are no qualifications in the auditors' report on Consolidated Audited financial statements of the Company as at and for the year ended March 31, 2020 which require any adjustments to the Consolidated Financial Information.



9. We have not audited any financial statements of the Company as of any date or for any period subsequent to March 31, 2020. Accordingly, we express no opinion on the financial position, results of operations, cash flows and changes in equity of the Company as of any date or for any period subsequent to March 31, 2020.
10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us nor should this report be construed as a new opinion on any of the financial statements referred to herein.
11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.

Restriction on use

12. Our report is intended solely for use of the management and for inclusion in the IM to be filed with the Stock Exchanges where the equity shares are proposed to be listed. Our report should not be used, referred to or distributed for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For Pathak H D & Associates LLP
Chartered Accountants
Registration No. 107783W/W100593



Gyandeo Chaturvedi
Partner

Membership No. 46806

UDIN: 20046806AAAAAO3665



Place: Mumbai

Date: 13.07.2020

Borosil Limited

CONSOLIDATED FINANCIAL STATEMENTS FOR THE
FISCALS ENDED MARCH 31, 2020 AND 2019

BOROSIL LIMITED (FORMERLY KNOWN AS HOPSWELL TAGLAWANG LIMITED)

CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2020

| Particulars | Note No. | (Rs. in lakhs) | |
|---|----------|------------------------|------------------------|
| | | As at 31st March, 2020 | As at 31st March, 2019 |
| I. ASSETS | | | |
| 1 Non-current Assets: | | | |
| (a) Property, Plant and Equipment | 4 | 35,207.45 | 36,808.47 |
| (b) Capital Work-in-progress | 6 | 4,975.34 | 1,552.37 |
| (c) Investment Property | 7 | 106.82 | 726.52 |
| (d) Goodwill | 5D | 6,707.87 | 6,787.57 |
| (e) Other Intangible Assets | 8 | 100.44 | 125.62 |
| f) Financial Assets | | | |
| (i) Investments | 9 | 6,822.87 | 6,792.10 |
| (ii) Loans | 10 | 42.29 | 20.82 |
| (iii) Others | 11 | 502.85 | 416.31 |
| (iv) Deferred Tax Assets (net) | 29 | 386.91 | 200.82 |
| (v) AIT Works | | 240.80 | 241.83 |
| (vi) Non-current Tax Assets (net) | | 385.05 | 655.23 |
| (vii) Other Non-current Assets | 12 | 1,486.28 | 1,082.34 |
| | | 47,147.46 | 1,082.34 |
| | | | 46,426.42 |
| 2 Current Assets: | | | |
| (a) Inventories | 13 | 13,388.50 | 17,276.75 |
| (b) Financial Assets | | | |
| (i) Investments | 14 | 3,269.23 | 5,138.42 |
| (ii) Trade Receivables | 15 | 9,933.95 | 8,124.25 |
| (iii) Cash and Cash Equivalents | 16 | 293.78 | 830.22 |
| (iv) Bank Balances other than AIT works | 17 | 100.14 | 113.58 |
| (v) Loans | 18 | 69.57 | 35.24 |
| (vi) Others | 19 | 3,117.82 | 1,343.26 |
| (vii) Current Tax Assets (net) | | 3.44 | 3.24 |
| (viii) Other Current Assets | 20 | 1,621.93 | 1,491.43 |
| | | 37,455.49 | 36,829.69 |
| (c) Assets held for Sale | 43 | 138.69 | 5.11 |
| | | 37,594.18 | 36,840.71 |
| TOTAL ASSETS | | 84,741.64 | 83,267.14 |
| II. EQUITY AND LIABILITIES | | | |
| EQUITY: | | | |
| (a) Equity Share Capital | 21 | 1,142.00 | - |
| (b) Equity Share Reserve Account | 48 | - | 1,142.80 |
| (c) Other Equity | 22 | 61,632.56 | 58,765.44 |
| Equity attributable to the Owners | | 64,774.56 | 60,908.24 |
| Non-controlling Interest | | 1,266.87 | 1,339.29 |
| Total Equity | | 66,041.43 | 62,247.53 |
| LIABILITIES | | | |
| 1 Non-current Liabilities: | | | |
| (a) Financial Liabilities | | | |
| (i) Borrowings | 23 | 117.28 | 305.23 |
| (ii) Others | 24 | 4.64 | - |
| (b) Provisions | 25 | 309.49 | 346.05 |
| (c) Deferred Tax Liabilities (net) | 26 | 1,863.86 | 1,129.08 |
| | | 2,914.27 | 4,776.15 |
| 2 Current Liabilities: | | | |
| (a) Financial Liabilities | | | |
| (i) Borrowings | 27 | 4,061.20 | 6,223.23 |
| (b) Trade Payables | | | |
| A) total outstanding dues of micro enterprises and small enterprises | 28 | 1,272.85 | 1,485.08 |
| B) total outstanding dues of creditors other than micro enterprises and small enterprises | | 2,188.51 | 2,756.43 |
| | | 4,203.86 | 4,206.17 |
| (c) Other Financial Liabilities | 29 | 4,059.20 | 4,059.89 |
| (d) Other Current Liabilities | 30 | 247.23 | 430.30 |
| (e) Provisions | 31 | 641.20 | 866.87 |
| (f) Current Tax Liabilities (net) | | 34.40 | - |
| | | 10,979.13 | 17,519.82 |
| TOTAL EQUITY AND LIABILITIES | | 84,741.64 | 83,267.14 |
| Significant accounting policies and notes to Consolidated Financial Statements 1 to 50 | | | |

Place: Mumbai
Date: 13.07.2020



Rajesh Kumar Choudhary
Whole-time Director
(DIN 0742811)

Anand Srivastava
Chief Financial Officer

For and on behalf of Board of Directors

Shri. Anand Srivastava
Managing Director & CEO
(DIN 01852414)

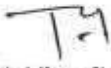
Manoj Datta
Company Secretary
(Membership No. PCS-7852)

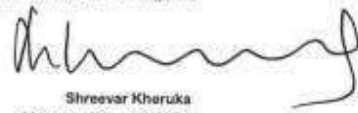
BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2020

| Particulars | Note No. | (Rs. in lakhs) | |
|---|----------|-------------------------------------|-------------------------------------|
| | | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| I. Revenue from Operations | 32 | 63,585.33 | 36,504.37 |
| Other Income | 33 | 954.13 | 1,404.18 |
| Total Income (I) | | 64,539.46 | 37,908.55 |
| II. Expenses: | | | |
| Cost of Materials Consumed | | 8,228.79 | 6,476.00 |
| Purchases of Stock-in-trade | | 14,752.28 | 4,967.47 |
| Changes in Inventories of Work-in-progress, Finished Goods and Stock-in-trade | 34 | (750.34) | (1,701.01) |
| Employee Benefits Expense | 35 | 7,932.55 | 4,279.97 |
| Finance Costs | 36 | 555.61 | 987.72 |
| Depreciation and Amortisation Expense | 37 | 3,825.68 | 2,586.42 |
| Other Expenses | 38 | 25,637.25 | 16,965.03 |
| Total Expenses (II) | | 60,181.80 | 34,561.60 |
| III. Profit Before Share in Profit of Associate, Exceptional Items and Tax (I - II) | | 4,357.66 | 3,346.95 |
| IV. Share in Profit of Associates | | - | - |
| V. Profit Before Exceptional Items and Tax (III + IV) | | 4,357.66 | 3,346.95 |
| VI. Exceptional Items | | - | - |
| VII. Profit Before Tax (V - VI) | | 4,357.66 | 3,346.95 |
| VIII. Tax Expense: | 25 | | |
| (1) Current Tax | | 451.45 | (10.77) |
| (2) Deferred Tax | | 374.18 | 881.23 |
| Total Tax Expenses | | 825.63 | 850.46 |
| IX. Profit for the year (VII - VIII) | | 3,532.03 | 2,496.49 |
| X. Other Comprehensive Income (OCI) | | | |
| i) Items that will not be reclassified to profit or loss: | | | |
| Re-measurement Gains / (Losses) on Defined Benefit Plans | | (55.92) | 5.11 |
| Income Tax effect on above | | 16.26 | (0.80) |
| ii) Items that will be reclassified to profit or loss: | | | |
| Foreign Currency Translation Reserve | | 5.58 | (9.63) |
| Income Tax effect on above | | - | - |
| Total Other Comprehensive Income | | (34.08) | (5.32) |
| XI. Total Comprehensive Income for the year (IX + X) | | 3,497.95 | 2,491.17 |
| XII. Profit attributable to: | | | |
| Equity holders of the Parent | | 3,576.63 | 2,513.62 |
| Non-controlling interest | | (44.60) | (17.13) |
| | | 3,532.03 | 2,496.49 |
| XIII. Other Comprehensive Income attributable to: | | | |
| Equity holders of the Parent | | (34.10) | (5.22) |
| Non-controlling interest | | 0.02 | (0.10) |
| | | (34.08) | (5.32) |
| XIV. Total Comprehensive Income attributable to: | | | |
| Equity holders of the Parent | | 3,542.53 | 2,508.40 |
| Non-controlling interest | | (44.58) | (17.23) |
| | | 3,497.95 | 2,491.17 |
| XV. Earnings per Equity Share of Re.1 each (In Rs.): | 39 | | |
| - Basic | | 3.14 | 1.35 |
| - Diluted | | 3.14 | 1.35 |
| Significant accounting policies and notes to Consolidated Financial Statements | 1 to 58 | | |

For and on behalf of Board of Directors


Rajesh Kumar Chaudhary
Whole-time Director
(DIN 07425111)


Shreevar Kheruka
Managing Director & CEO
(DIN 01802416)


Anand Sultan
Chief Financial Officer


Manoj Dere
Company Secretary
(Membership No. FCS-7652)

Place : Mumbai
Date : 13.07.2020



BORSOSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH, 2020

| A. Equity Share Capital Particulars | (Rs. in lakhs) | | |
|--|-----------------------|------------------------------------|------------------------|
| | As at 1st April, 2018 | Changes during 2018-19 March, 2019 | As at 31st March, 2020 |
| Equity Share Capital | 2,575.00 | (2,575.00) | 1,140.60 |
| | | | 1,140.60 |

| B. Other Equity Particulars | (Rs. in lakhs) | | | | | | | | | | |
|---|--|-----------------|---|--------------------------------------|-------------------------------------|-------------------|--------------------------------------|--|--------------------|--------------------------|------------|
| | Attributable to equity owners | | | | Items of Other Comprehensive Income | | | Total Other Equity | | Non-controlling interest | Total |
| | Equity Component of compounded financial instruments | Capital Reserve | Capital Reserve on Business Combination | Reserves and Surplus General Reserve | Share Based Payment Reserve | Retained Earnings | Foreign Currency Translation Reserve | Remeasurement of Defined Benefit Plans | Total Other Equity | Non-controlling interest | Total |
| Balance as at 1st April, 2018 | 2,800.00 | - | - | - | - | (4,145.99) | - | (13.99) | (1,359.98) | - | (1,359.98) |
| Total Comprehensive Income for the year | - | - | - | - | - | 2,513.62 | (9.63) | 4.41 | 2,506.40 | (17.23) | 2,491.17 |
| On account of Scheme of Arrangement (Refer Note 49) | (2,800.00) | 15.00 | 8,861.07 | 500.00 | - | 52,734.71 | - | (85.26) | 59,245.52 | - | 59,245.52 |
| On account of first time Consolidation (Refer Note 54) | - | - | (587.56) | - | - | (42.94) | - | - | (587.56) | 1,322.68 | 735.12 |
| Transitional impact of Ind AS 115 | - | - | - | - | - | - | - | - | (42.94) | - | (42.94) |
| Balance as at 31st March, 2019 | - | 15.00 | 8,293.51 | 500.00 | - | 51,059.40 | (9.63) | (94.84) | 59,763.44 | 1,305.45 | 61,068.89 |
| Total Comprehensive Income for the year | - | - | - | - | - | 3,576.63 | 5.58 | (39.68) | 3,542.53 | (44.58) | 3,497.95 |
| On account of Liquidation of a Subsidiary (Refer Note 54) | - | - | 303.57 | - | - | 38.34 | 4.05 | - | 345.96 | - | 345.96 |
| Share Based Payment for the year (Refer Note 43.3) | - | - | - | - | 0.65 | - | - | - | 0.65 | - | 0.65 |
| Balance as at 31st March, 2020 | - | 15.00 | 8,597.08 | 500.00 | 0.65 | 54,674.37 | - | (134.52) | 63,652.58 | 1,260.87 | 64,913.45 |

For and on behalf of the Board of Directors

Rajesh Kumar Chaudhary
Whole-time Director
(DIN 07425111)

Shreevar Kheretska
Managing Director & CEO
(DIN 01802416)

Anand Sultania
Chief Financial Officer

Manoj Dere
Company Secretary
(Membership No. FCS-7652)



Place : Mumbai
Date : 13.07.2020

BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2020

| Particulars | (Rs. in lakhs) | |
|--|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| A. Cash Flow from Operating Activities | | |
| Profit before tax as per consolidated statement of profit and loss | 4,357.66 | 3,346.95 |
| Adjusted for : | | |
| Depreciation and Amortisation Expense | 3,825.66 | 2,586.42 |
| Loss / (Gain) on Foreign Currency Transactions and Translations (net) * | 9.23 | (9.83) |
| Dividend Income | (81.70) | (0.15) |
| Interest on Investment | (349.86) | (263.90) |
| Loss / (Gain) on sale of Investments (net) | (105.98) | 230.32 |
| Gain on Financial Instruments measured at fair value through profit or loss (net) | (131.60) | (786.58) |
| Share of Loss in LLP | 6.94 | 7.28 |
| Loss on account of Liquidation of Subsidiary | 345.91 | - |
| Loss / (Gain) on sale/discarding of Property, Plant and Equipment and Assets held for Sale (net) | 346.58 | (21.68) |
| Investment Advisory Charges | 5.12 | 3.71 |
| Share Based Payment Expense | 70.99 | 78.71 |
| Finance Costs | 555.61 | 987.72 |
| Sundry Balances Written Back (net) | (5.54) | (44.47) |
| Bad Debts | 24.84 | 113.23 |
| Reversal of Provision for Doubtful Debts | (17.38) | (114.20) |
| Provision for Credit Impaired / Doubtful Advances | 260.20 | 66.84 |
| | <u>4,759.02</u> | <u>2,853.62</u> |
| Operating Profit before Working Capital Changes | 9,116.68 | 6,200.57 |
| Adjusted for : | | |
| Trade and Other Receivables | (2,604.56) | (273.96) |
| Inventories | (1,108.75) | (1,754.83) |
| Trade and Other Payables | 805.15 | 893.99 |
| | <u>(2,908.16)</u> | <u>(1,134.80)</u> |
| Cash generated from Operations | 6,208.52 | 5,065.77 |
| Direct taxes paid | (876.85) | (1,077.12) |
| Net Cash from Operating Activities | 5,331.67 | 3,988.65 |
| B. Cash Flow from Investing Activities | | |
| Purchase of Property, Plant and Equipment | (5,563.93) | (2,800.67) |
| Sale of Property, Plant and Equipment and Assets held for Sale | 515.96 | 435.15 |
| Purchase of Investments | (3,885.42) | (635.29) |
| Sale of Investments | 4,736.74 | 796.47 |
| Investment Advisory Charges Paid | (8.83) | - |
| Income / Interest on Investment / Loans | 832.47 | 120.99 |
| Dividend Received | 81.70 | 0.15 |
| Net Cash (Used in) Investing Activities | (3,291.31) | (2,083.20) |
| C. Cash Flow from Financing Activities | | |
| Proceeds from Non-current Borrowings | - | 1,672.00 |
| Repayment of Non-current Borrowings | (785.31) | (850.55) |
| Movement in Current Borrowings (net) | (1,382.03) | (1,388.22) |
| Margin Money (net) | 10.45 | 35.40 |
| Lease Payments | (26.82) | - |
| Interest Paid | (546.17) | (1,149.59) |
| Net Cash (used in) Financing Activities | (2,709.88) | (1,680.96) |
| Net Increase / (Decrease) in Cash and Cash Equivalents (A+B+C) | (669.52) | 224.49 |
| Opening Balance of Cash and Cash Equivalents | 930.22 | 16.02 |
| On account of Scheme of Arrangement (Refer Note 49) | - | 506.94 |
| On account of first time Consolidation (Refer Note 54) | - | 182.77 |
| Closing Balance of Cash and Cash Equivalents (Refer Note 16.1) | 260.76 | 930.22 |
| Unrealised Gain on Foreign Currency Transactions (net) | 0.06 | - |
| Closing Balance of Cash and Cash Equivalents | 260.70 | 930.22 |

* Includes exchange difference on account of translation of foreign subsidiary Company's financial statements.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2019

Notes :

1 Changes in liabilities arising from financing activities on account of Non-current and Current Borrowings:

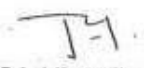
| Particulars | (Rs. In lakhs) | |
|--|-------------------------------------|-------------------------------------|
| | For the Year ended 31st March, 2019 | For the Year ended 31st March, 2018 |
| Opening balance of liabilities arising from financing activities | 7,206.77 | 12,409.88 |
| a) On account of first time consolidation (Refer note 54) | - | 1,105.76 |
| b) On account of Scheme of Arrangement (Refer note 49) | - | (5,742.10) |
| c) Changes from financing cash flows | (2,147.34) | (566.77) |
| Closing balance of liabilities arising from financing activities | 5,059.43 | 7,206.77 |


2 Bracket indicates cash outflow.

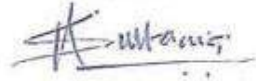
3 Previous Year figures have been regrouped, restated and rearranged wherever necessary (Refer Note 49)


4 The above consolidated statement of cash flow has been prepared under the "Indirect Method" as set out in Ind AS 7 "Statement of Cash Flow".

For and on behalf of the Board of Directors


Rajesh Kumar Chaudhary
 Whole-time Director
 (DIN 07425111)


Shreevar Khetuka
 Managing-Director & CEO
 (DIN 01802416)


Anand Sultania
 Chief Financial Officer


Manoj Dere
 Company Secretary
 (Membership No. FCS-7652)

Place : Mumbai
 Date : 13.07.2020



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

Note 1 CORPORATE INFORMATION:

The consolidated financial statements comprise financial statements of Borosil Limited (Formerly known as Hopewell Tableware Limited) ("BL") ("the company") and its subsidiaries namely, Klass Pack Limited (Formerly known as Klass Pack Private Limited) ("KPL"), Borosil Technologies Limited (Formerly known as Borosil Glass Limited) ("BTL") and Acalypha Realty Limited (Formerly known as Borosil International Limited) ("ARL") (collectively, "the Group") for the year ended 31st March, 2020. The Company is a limited Company domiciled and incorporated in India. It is a unlisted company. The registered office of the Company is situated at 1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (E), Mumbai 400 051.

During the year, Borosil Afrasia FZE (wholly owned Subsidiary) has filed liquidation report with JAFZA (concerned regulatory department of that Country), and the approval of the said authority is still awaited. (Refer note 54). On account of its liquidation, Borosil Afrasia FZE has not been considered for the purpose of preparation of Consolidated Financial Statements.

Group is engaged in the trading and manufacturing business of Scientific & Industrial Products (SIP) and Consumer Products (CP). SIP consist of laboratory glassware, instruments, disposable plastics, liquid handling systems, explosion proof lighting glassware, glass ampoules and tabular glass vials. CP consist of microwavable and flameproof kitchenware, glass tumblers, Appliances and Storage products and tableware and dinnerware.

The Company has received in-principle approval for listing of 11,40,59,537 shares issued in pursuant to the Scheme from the BSE Limited (BSE) and the National Stock Exchange of India Limited (NSE). The Securities and Exchange Board of India (SEBI) has granted relaxation from the applicability of Rule 19(2)(b) of Securities Contract (Regulation) Rules 1957. The Company is in the process of complying with the remaining formalities to obtain trading permission from BSE and NSE.

The consolidated financial statements for the year ended 31st March, 2020 were approved and adopted by Board of Directors in their meeting held on 13th July, 2020.

Note 2 BASIS OF PREPARATION:

The consolidated financial statements of the Group have been prepared in accordance with Indian Accounting Standards (Ind AS), as notified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015.

The consolidated financial statements have been prepared and presented on going concern basis and at historical cost basis, except for the following assets and liabilities, which have been measured as indicated below:

- Certain financial assets and liabilities at fair value (refer accounting policy regarding financial instruments);
- Assets held for disposal is measured at the lower of its carrying amount and fair value less cost to sell.
- Employee's Defined Benefit Plans measured as per actuarial valuation.
- Employee Stock Option Plans measured at fair value.
- Assets and Liabilities acquired under Business Combination measured at fair value.

The consolidated financial statements are presented in Indian Rupees (Rs.), which is the Company's functional and presentation currency and all values are rounded to the nearest lakhs, except when otherwise indicated.

Note 3 BASIS OF CONSOLIDATION:

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 31st March, 2020. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements, the Group's voting rights and potential voting rights and the size of the Group's holding of voting rights relative to the size and dispersion of the holdings of the other voting rights holders.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired during the year are included in the consolidated financial statements from the date the Group obtains control and assets, liabilities, income and expenses of a subsidiary disposed off during the year are included in the consolidated financial statements till the date the Group ceases to control the subsidiary.

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but has no control or joint control over those policies.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

Consolidation procedure:

- a) Combine like items of assets, liabilities, equity, income, expenses and cash flows of the parent with those of its subsidiaries. For this purpose, income and expenses of the subsidiary are based on the amounts of the assets and liabilities recognised in the consolidated financial statements at the acquisition date.
- b) Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary. The difference between the cost of investment in the subsidiaries and the Parent's share of net assets at the time of acquisition of control in the subsidiaries is recognised in the consolidated financial statement as goodwill. However, resultant gain (bargain purchase) is recognized in other comprehensive income on the acquisition date and accumulated to capital reserve in equity.
- c) Intra-Group balances and transactions, and any unrealized income and expenses arising from intra Group transactions, are eliminated in preparing the consolidated financial statements.
- d) In the case of foreign subsidiaries, being non-integral foreign operations, revenue items are consolidated at the average exchange rates prevailing during the year. All assets and liabilities are converted at rates prevailing at the end of the year. Components of equity are translated at closing rate. Any gain / (Loss) on exchange difference arising on consolidation is recognized in the Foreign Currency Translation Reserve (FCTR) through OCI.
- e) Consolidated statement of profit and loss and each component of OCI are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.
- f) For the acquisitions of additional interests in subsidiaries, where there is no change in the control, the Group recognises a reduction to the non-controlling interest of the respective subsidiary with the difference between this figure and the cash paid, inclusive of transaction fees, being recognised in equity. In addition, upon dilution of controlling interests, the difference between the cash received from sale or listing of the subsidiary shares and the increase to non-controlling interest is also recognised in equity. If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in consolidated statement of profit and loss. Any investment retained is recognised at fair value. The results of subsidiaries acquired or disposed off during the year are included in the consolidated statement of Profit and Loss from the effective date of acquisition or up to the effective date of disposal, as appropriate.
- g) Interest in associates are consolidated using equity method as per Ind AS 28 – 'Investment in Associates and Joint Ventures'. The investment in associates is initially recognised at cost. Subsequently, under the equity method, post-acquisition attributable profit/losses and other comprehensive income are adjusted in the carrying value of investment to the extent of the Group's investment in the associates. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment individually.
- h) Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. If an entity of the group uses accounting policies other than those adopted in the consolidated financial statements for like transactions and events in similar circumstances, appropriate adjustments are made to that Group member's financial statements in preparing the consolidated financial statements to ensure conformity with the Group's accounting policies.
- i) Consolidated financial statements of all entities used for the purpose of consolidation are drawn up to same reporting date as that of the parent company, i.e., year ended on 31st March. When the end of the reporting period of the parent is different from that of a subsidiary, if any, the subsidiary prepares, for consolidation purposes, additional financial information as of the same date as the consolidated financial statements of the parent to enable the parent to consolidate the financial information of the subsidiary, unless it is impracticable to do so.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

Note 4 SIGNIFICANT ACCOUNTING POLICIES

4.1 Business Combination and Goodwill/Capital Reserve:

The Company uses the pooling of interest method of accounting to account for common control business combination and acquisition method of accounting to account for other business combinations.

The acquisition date is the date on which control is transferred to the acquirer. Judgement is applied in determining the acquisition date and determining whether control is transferred from one party to another. Control exists when the Company is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. In assessing control, potential voting rights are considered only if the rights are substantive.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in Other Comprehensive Income (OCI) and accumulated in other equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognises the gain directly in other equity as capital reserve, without routing the same through OCI.

Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Company to the previous owners of the acquiree, and equity interests issued by the Company. Consideration transferred also includes the fair value of any contingent consideration. Consideration transferred does not include amounts related to the settlement of pre-existing relationships. Any goodwill that arises on account of such business combination is tested annually for impairment.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not re-measured and the settlement is accounted for within other equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recorded in the Consolidated Statement of Profit and Loss.

A contingent liability of the acquiree is assumed in a business combination only if such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably. On an acquisition-by-acquisition basis, the Company recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Transaction costs that the Company incurs in connection with a business combination, such as Stamp Duty for title transfer in the name of the Company, finder's fees, legal fees, due diligence fees and other professional and consulting fees, are expensed as incurred.

In case of Pooling of interest method of accounting, the assets and liabilities of the combining entities recognises at their carrying amounts. No adjustment is made to reflect the fair value or recognise any new assets and liabilities. The financial information in the consolidated financial statements in respect of prior periods restates as if the business combination had occurred from the beginning of the preceding period. The difference, if any, between the amount recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferor is transferred to capital reserve and presented separately from other capital reserves.

Transaction costs that the Company incurs in connection with a business combination such as finders' fees, legal fees, due diligence fees, and other professional and consulting fees are expensed as incurred.

4.2 Property, Plant and Equipment:

Property, plant and equipment are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated depreciation, amortisation and impairment losses, if any. Cost includes purchase price, borrowing cost and any cost directly attributable to the bringing the assets to its working condition for its intended use. In case of Property, Plant and Equipment, the Company has availed the carrying value as deemed cost on the date of transition i.e. 1st April, 2015.

Depreciation on the property, plant and equipment is provided using straight line method over the useful life of assets as specified in schedule II to the Companies Act, 2013 except in respect of depreciation on rollers charged over a period of three year and following assets where the useful life is different as per technical evaluation than those prescribed in Schedule II.

| Particulars | Useful life considered for depreciation |
|--------------------------------|---|
| Certain Buildings :- | 16-19 Years |
| Certain Plant and Equipment :- | 3 years |
| Furnace :- | 2.5 Years |
| Moulds :- | 3-5 Years |
| Plastic Pallet :- | 3 Years |

Depreciation on property, plant and equipment which are added / disposed off during the year is provided on pro-rata basis with reference to the date of addition / deletion. Freehold land is not depreciated.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

The assets' residual values, useful lives and method of depreciation are reviewed at each financial year end and are adjusted prospectively, if appropriate.

Capital work-in-progress includes cost of property, plant and equipment under installation / under development as at the balance sheet date.

Property, plant and equipment are eliminated from consolidated financial statement, either on disposal or when retired from active use. Profits / losses arising in the case of retirement / disposal of property, plant and equipment are recognised in the consolidated statement of profit and loss in the year of occurrence.

Leasehold land is amortised over the period of lease. Buildings constructed on leasehold land are depreciated based on the useful life specified in schedule II to the Companies Act, 2013, where the lease period of land is beyond the life of the building. In other cases, buildings constructed on leasehold lands is amortised over the primary lease period of the land.

4.3 Investment Properties:

Investment properties are measured initially at cost, including transaction costs and net of recoverable taxes, trade discounts and rebates. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and impairment losses, if any. In case of Investment properties, the company has availed the carrying value as deemed cost on the date of transition i.e. 1st April, 2015.

Depreciation on investment properties is provided using straight line method over the estimated useful lives as specified in Schedule II to the Companies Act, 2013. Residual values, useful lives and method of depreciation of investment properties are reviewed at each financial year end and are adjusted prospectively, if appropriate. The effects of any revision are included in the consolidated statement of profit and loss when the changes arises.

Though the Group measures investment properties using cost based measurement, the fair value of investment property is disclosed in the notes.

Investment properties are derecognised either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in consolidated statement of profit and loss in the period of derecognition.

4.4 Intangible Assets :

Intangible assets are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated amortisation and impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the intangible assets. In case of Intangible Assets, the Company has availed the carrying value as deemed cost on the date of transition i.e. 1st April, 2015.

Identifiable intangible assets are recognised when it is probable that future economic benefits attributed to the asset will flow to the Group and the cost of the asset can be reliably measured.

Computer softwares are capitalised at the amounts paid to acquire the respective license for use and are amortised over the period of useful lives or period of three years, whichever is less. The assets' useful lives are reviewed at each financial year end.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated statement of profit and loss when the asset is derecognised.

4.5 Art Works:

Art Works are carried at cost, net of recoverable taxes, trade discounts and rebates, less impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the items. Profit / loss arising from retirement / disposal of Art Works are recognised in the consolidated statement of profit and loss in the year of occurrence.

4.6 Leases:

On April 1, 2019, Group adopted Ind AS 116 - Leases.

Group evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. Identification of a lease requires significant judgement. Group uses significant judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. Group determines the lease term as the non-cancellable period of a lease, together with both periods covered by an options to extend the lease if the Group is reasonably certain to exercise that options; and periods covered by an option to terminate the lease if Group is reasonably certain not to exercise that options. In assessing whether the company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for Group to exercise the option to extend the lease, or not to exercise the option to terminate the lease. Group revises the lease term if there is a change in the non-cancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

Group as a lessee

Group's lease asset classes primarily consist of leases for land and buildings. Group assesses whether a contract contains a lease, at inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, Group assesses whether: (i) the contract involves the use of an identified asset (ii) Group has substantially all of the economic benefits from use of the asset through the period of the lease and (iii) Group has the right to direct the use of the asset.

At the date of commencement of the lease, Group recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Certain lease arrangements includes the options to extend or terminate the lease before the end of the lease term. ROU assets and lease liabilities includes these options when it is reasonably certain that they will be exercised.

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of these leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Company changes its assessment if whether it will exercise an extension or a termination option.

The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

Lease liability and ROU asset have been separately presented in the Balance Sheet and lease payments have been classified as financing cash flows.

Group as a lessor

Leases for which the Company is a lessor is classified as a finance or operating lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Company is an intermediate lessor, it accounts for its interests in the head lease and the sublease separately. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

For operating leases, rental income is recognized on a straight line basis over the term of the relevant lease.

4.7 Inventories:

Inventories are valued at the lower of cost and net realizable value except scrap (cullet), which is valued at raw material cost, where it is re-usable, otherwise at net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. The cost of inventories comprises of cost of purchase, cost of conversion and other costs incurred in bringing the inventories to their respective present location and condition. Cost of packing materials and stores, spares and consumables are computed on the weighted average basis. Cost of work in progress, finished goods and Stock-in-trade is determined on absorption costing method.

4.8 Cash and cash equivalents:

Cash and cash equivalent in the balance sheet comprise cash at banks, cash on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.



4.9 Impairment of non-financial assets - property, plant and equipment and intangible assets:

The Group assesses at each reporting date as to whether there is any indication that any property, plant and equipment and intangible assets or group of assets, called cash generating units (CGU) may be impaired. If any such indication exists the recoverable amount of an asset or CGU is estimated to determine the extent of impairment, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the CGU to which the asset belongs.

An impairment loss is recognised in the consolidated Statement of Profit and Loss to the extent, asset's carrying amount exceeds its recoverable amount. The recoverable amount is higher of an asset's fair value less cost of disposal and value in use. Value in use is based on the estimated future cash flows, discounted to their present value using pre-tax discount rate that reflects current market assessments of the time value of money and risk specific to the assets.

The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

4.10 Discontinued operation and non-current assets (or disposal groups) held for sale:

Discontinued operation:

A discontinued operation is a component of the Group that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single co-ordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the consolidated statement of profit and loss.

Non-current assets (or disposal groups) held for sale:

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when a sale is highly probable from the date of classification, management are committed to the sale and the asset is available for immediate sale in its present condition. Non-current assets are classified as held for sale from the date these conditions are met and are measured at the lower of carrying amount and fair value less cost to sell. Any resulting impairment loss is recognised in the Consolidated Statements of Profit and Loss as a separate line item. On classification as held for sale, the assets are no longer depreciated. Assets and liabilities classified as held for sale are presented separately as current items in the balance sheet.

4.11 Financial Instruments – initial recognition, subsequent measurement and impairment:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

1) Financial assets -initial recognition and measurement:

All financial assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortised cost.

Financial assets - Subsequent measurement:

For the purpose of subsequent measurement, financial assets are classified in two broad categories:-

- a) Financial assets at fair value
- b) Financial assets at amortised cost

Where assets are measured at fair value, gains and losses are either recognised entirely in the consolidated statement of profit and loss (i.e. fair value through profit or loss), or recognised in other comprehensive income (i.e. fair value through other comprehensive income)



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Notes to the consolidated financial statements for the year ended 31st March, 2020

A financial asset that meets the following two conditions is measured at **amortised cost** (net of any write down for impairment) unless the asset is designated at fair value through profit or loss under the fair value option.

a) Business model test: The objective of the Group's business model is to hold the financial asset to collect the contractual cash flow.

b) Cash flow characteristics test: The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

A financial asset that meets the following two conditions is measured at **fair value through other comprehensive income** unless the asset is designated at fair value through profit or loss under the fair value option.

a) Business model test: The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets.

b) Cash flow characteristics test: The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

All other financial asset is measured at fair value through profit or loss.

Financial assets - Derecognition:

A financial assets (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Group's consolidated statement of financial position) when:

- a) The rights to receive cash flows from the asset have expired, or
- b) The Group has transferred its rights to receive cash flow from the asset.

Impairment of financial assets

In accordance with Ind AS 109, the Company uses 'Expected Credit Loss' (ECL) model, for evaluating impairment of financial assets other than those measured at fair value through profit and loss (FVTPL).

Expected credit losses are measured through a loss allowance at an amount equal to:

- a) The 12-months expected credit losses (expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- b) Full lifetime expected credit losses (expected credit losses that result from all possible default events over the life of the financial instrument)

For trade receivables Company applies 'simplified approach' which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Company uses historical default rates to determine impairment loss on the portfolio of trade receivables. At every reporting date these historical default rates are reviewed and changes in the forward looking estimates are analysed.

For other assets, the Company uses 12 month ECL to provide for impairment loss where there is no significant increase in credit risk. If there is significant increase in credit risk full lifetime ECL is used.

II) Financial liabilities - Initial recognition and measurement:

The financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Financial liabilities - Subsequent measurement:

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate at their fair value due to the short maturity of these instruments.

Financial Liabilities - Financial guarantee contracts:

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined and the amount recognised less cumulative amortisation.

Financial Liabilities - Derecognition:

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another, from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of profit and loss.



4.12 Provisions, Contingent Liabilities, Contingent assets and Commitments:

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using equivalent period government securities interest rate. Unwinding of the discount is recognised in the consolidated statement of profit and Loss as a finance cost. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the consolidated financial statements. Contingent assets are not recognised. However, when the realisation of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognised as an asset.

4.13 Dividend Distribution:

Annual dividend distribution to the shareholders is recognised as a liability in the period in which the dividends are approved by the shareholders. Any interim dividend paid is recognised on approval by Board of Directors. Dividend payable is recognised directly in other equity.

4.14 Revenue recognition and other income:

Sale of goods and Services:

Group derives revenues primarily from sale of products comprising of Scientific and Industrial Products (SIP), Consumer Products (CP) and Flat Glass. Effective 1st April, 2018, the Company adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method, applied to contracts that were not completed as of 1st April, 2018. In accordance with the cumulative catch-up transition method, the comparatives have not been retrospectively adjusted. Refer Note 48 "Significant Accounting Policies," in the Group's 2018 Annual Report for the policies in effect for revenue prior to 1st April, 2018. The effect on adoption of Ind AS 115 was insignificant.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration which the Group expects to receive in exchange for those products or services.

Revenue is measured based on the transaction price, which is the consideration, adjusted for discounts and claims, if any, as specified in the contract with the customer. Revenue is also net of indirect taxes in its statement of profit and loss.

The Group disaggregates revenue from contracts with customers by type of products and services, geography and timing of revenue recognition.

Other Income:

Incentives on exports and other Government incentives related to operations are recognised in the consolidated statement of profit and loss after due consideration of certainty of utilization/receipt of such incentives.

Interest Income:

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend Income:

Dividend Income is recognised when the right to receive the payment is established.

Rental income:

Rental income arising from operating leases is accounted for on a straight-line basis over the lease terms and is included in other income in the consolidated statement of profit and loss.



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Notes to the consolidated financial statements for the year ended 31st March, 2020

4.15 Foreign currency reinstatement and translation:

Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency closing rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in consolidated statement of profit and loss except to the extent of exchange differences which are regarded as an adjustment to interest costs on foreign currency borrowings that are directly attributable to the acquisition or construction of qualifying assets, are capitalized as cost of assets.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the transaction. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the exchange rates prevailing at the date when the fair value was determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the consolidated statement of profit and loss, within finance costs. All other finance gains / losses are presented in the consolidated statement of profit and loss on a net basis.

In case of an asset, expense or income where a non-monetary advance is paid/received, the date of transaction is the date on which the advance was initially recognized. If there were multiple payments or receipts in advance, multiple dates of transactions are determined for each payment or receipt of advance consideration.

4.16 Employee Benefits:

Short term employee benefits are recognized as an expense in the consolidated statement of profit and loss of the year in which the related services are rendered.

Leave encashment being a defined benefit plan is accounted for using the projected unit credit method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the year in which they arise. Other costs are accounted in consolidated statement of profit and loss.

Contribution to Provident Fund, a defined contribution plan, is made in accordance with the statute, and is recognised as an expense in the year in which employees have rendered services.

Contribution to Superannuation fund, a defined contribution plan, is made in accordance with the respective Company's policy, and is recognised as an expense in the year in which employees have rendered services.

The cost of providing gratuity, a defined benefit plans, is determined using the Projected Unit Credit Method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise. Other costs are accounted in consolidated statement of profit and loss.

Remeasurements of defined benefit plan in respect of post employment and other long term benefits are charged to the other comprehensive income in the year in which they occur. Remeasurements are not reclassified to consolidated statement of profit and loss in subsequent periods.

4.17 Share-based payments

The cost of equity-settled transactions with employees is measured at fair value at the date at which they are granted. The fair value of share awards are determined with the assistance of an external valuer and the fair value at the grant date is expensed on a proportionate basis over the vesting period based on the Group's estimate of shares that will eventually vest. The estimate of the number of awards likely to vest is reviewed at each balance sheet date up to the vesting date at which point the estimate is adjusted to reflect the current expectations.



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Notes to the consolidated financial statements for the year ended 31st March, 2020

4.18 Taxes on Income:

Income tax expense represents the sum of current tax (including MAT and income tax for earlier years) and deferred tax. Tax is recognised in the consolidated statement of profit and loss, except to the extent that it relates to items recognised directly in equity or other comprehensive income; in such cases the tax is also recognised directly in equity or in other comprehensive income. Any subsequent change in direct tax on items initially recognised in equity or other comprehensive income is also recognised in equity or other comprehensive income.

Current tax provision is computed for income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as net.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the Balance sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences, carry forward tax losses and allowances to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences, carry forward tax losses and allowances can be utilised. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting period.

Credit of MAT is recognised as an asset only when and to the extent there is convincing evidence that the respective Company, as applicable, will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the MAT credit becomes eligible to be recognised as an asset, the said asset is created by way of a credit to the consolidated statement of profit and loss and shown as MAT credit entitlement. The applicable Company reviews the same at each balance sheet date and writes down the carrying amount of MAT credit entitlement to the extent there is no longer convincing evidence to the effect that the applicable Company will pay normal income tax during the specified period.

4.19 Borrowing Costs:

Borrowing costs specifically relating to the acquisition or construction of qualifying assets that necessarily takes a substantial period of time to get ready for its intended use are capitalized (net of income on temporary deployment of funds) as part of the cost of such assets. Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds. For general borrowing used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period does not exceed the amount of borrowing cost incurred during that period. All other borrowing costs are expensed in the period in which they occur.

4.20 Earnings per share:

Basic earnings per share is computed using the net profit for the year attributable to the shareholders' and weighted average number of equity shares outstanding during the year.

Diluted earnings per share is computed using the net profit for the year attributable to the shareholder and weighted average number of equity and potential equity shares outstanding during the year including share options, convertible preference shares and debentures, except where the result would be anti-dilutive. Potential equity shares that are converted during the year are included in the calculation of diluted earnings per share, from the beginning of the year or date of issuance of such potential equity shares, to the date of conversion.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

4.21 Current and non-current classification:

The Group presents assets and liabilities in statement of financial position based on current/non-current classification. The Group has presented non-current assets and current assets before equity, non-current liabilities and current liabilities in accordance with Schedule III, Division II of Companies Act, 2013 notified by MCA.

An asset is classified as current when it is:

- a) Expected to be realised or intended to be sold or consumed in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Expected to be realised within twelve months after the reporting period, or
- d) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is classified as current when it is:

- a) Expected to be settled in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Due to be settled within twelve months after the reporting period, or
- d) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Deferred tax assets / liabilities are classified as non-current assets / liabilities. The Group has identified twelve months as its normal operating cycle.

4.22 Fair value measurement:

The Group measures financial instruments at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- a) In the principal market for the asset or liability, or
- b) In the absence of a principal market, in the most advantageous market for the asset or liability

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy.

4.23 Government Grant

Government grants are recognized only if there is reasonable assurance as to its receipt and that the conditions attached there to shall be complied with and are recognised and shown under the head "Other Income".

4.24 Off-setting financial instrument:

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable rights to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable rights must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or counterparty.

Note 5 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS:

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, the accompanying disclosures and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.



SCORSE LIMITED (FORMERLY KNOWN AS HOPEWELL TAGLWARE LIMITED)
Notes to the consolidated financial statements for the year ended 31st March, 2020

5.1 Property, Plant and Equipment, Investment Properties and Other Intangible Assets:

Management reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation to be recorded during any reporting period. The useful lives and residual values as per schedule II of the Companies Act, 2013 or are based on the Company's historical experience with similar assets and taking into account anticipated technological changes, whichever is more appropriate.

5.2 Income Tax:

The Group reviews at each balance sheet date the carrying amount of deferred tax assets. The factors used in estimates may differ from actual outcome which could lead to an adjustment to the amounts reported in the consolidated financial statements.

5.3 Contingencies:

Management has estimated the possible outflow of resources at the end of each annual reporting financial year, if any, in respect of contingencies/claims/liabilities against the Group as it is not possible to predict the outcome of pending matters with accuracy.

5.4 Impairment of financial assets:

The impairment provisions for financial assets are based on assumptions about risk of default and expected cash loss. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Group's past history, existing market conditions as well as forward-looking estimates at the end of each reporting period.

5.5 Impairment of non-financial assets:

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Units (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent to those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

5.6 Defined benefits plans:

The Cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

5.7 Recoverability of trade receivables:

Judgements are required in assessing the recoverability of overdue trade receivables and determining whether a provision against those receivables is required. Factors considered include the credit rating of the counterparty, the amount and timing of anticipated future payments and any possible actions that can be taken to mitigate the risk of non-payment.

5.8 Revenue Recognition:

The Group's contracts with customers could include promises to transfer multiple products and services to a customer. The Group assesses the products / services promised in a contract and identify distinct performance obligations in the contract. Identification of distinct performance obligation involves judgement to determine the deliverables and the ability of the customer to benefit independently from such deliverables.

Judgement is also required to determine the transaction price for the contract. The transaction price could be either a fixed amount of customer consideration or variable consideration with elements such as volume discounts, price concessions and incentives. Any consideration payable to the customer is adjusted to the transaction price, unless it is a payment for a distinct product or service from the customer. The estimated amount of variable consideration is adjusted in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur and is reassessed at the end of each reporting period. The Group allocates the elements of variable considerations to all the performance obligations of the contract unless there is observable evidence that they pertain to one or more distinct performance obligations.

The Group uses judgement to determine an appropriate standalone selling price for a performance obligation. The Group allocates the transaction price to each performance obligation on the basis of the relative standalone-selling price of each distinct product or service promised in the contract. Where standalone selling price is not observable, the Group uses the expected cost plus margin approach to allocate the transaction price to each distinct performance obligation.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

Notes to the consolidated financial statements for the year ended 31st March, 2020

5.9 Provisions:

Provisions and liabilities are recognized in the period when it becomes probable that there will be a future outflow of funds resulting from past operations or events and the amount of cash outflow can be reliably estimated. The timing of recognition and quantification of the liability require the application of judgement to existing facts and circumstances, which can be subject to change. Since the cash outflows can take place many years in the future, the carrying amounts of provisions and liabilities are reviewed regularly and adjusted to take account of changing facts and circumstances.

5.10 Fair value measurement of financial instruments :

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.



INDONESIA LIMITED (FORMERLY KNOWN AS HERSHHELL TAILORING LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2008

Note 5. Property, Plant and Equipment

| Particulars | Leasehold Improvements | Right in use the Assets | Land/hold Land | Freehold Land | Buildings | Furniture and Equipment | Furniture and Fixtures | Vehicles | Office Expenses | Rs. in Lakhs Total |
|---|------------------------|-------------------------|----------------|---------------|-----------|-------------------------|------------------------|----------|-----------------|--------------------|
| As at 31st April, 2018 | | | | 89.79 | 3,443.54 | 8,919.45 | 357.60 | 84.88 | 116.28 | 18,408.78 |
| On account of Net (zero) Contributions (Note 5(a)) | 67.86 | - | - | 1,105.18 | 342.52 | 2,102.16 | 85.44 | 40.91 | 37.30 | 5,448.07 |
| On account of Scheme of Arrangement (Note 5(a) & (c)) | 328.27 | - | 302.37 | 2,642.53 | 7,288.12 | 2,107.00 | 808.80 | 698.81 | 648.78 | 15,612.81 |
| Additions | - | - | - | - | 2.50 | 2,215.98 | 31.73 | 9.58 | 10.40 | 3,379.40 |
| Deposits | - | - | - | - | - | 13.52 | 34.83 | 2.68 | 10.35 | 61.38 |
| As at 31st March, 2019 | 176.13 | - | 302.37 | 4,884.50 | 5,354.97 | 15,477.88 | 1,137.13 | 1,091.87 | 882.73 | 33,878.11 |
| Additions | 240.90 | 86.42 | - | 218.27 | 66.13 | 2,814.11 | 85.03 | 11.33 | 68.72 | 3,872.88 |
| On account of liquidation of a Subsidiary (Note 5(a) & (c)) | - | - | - | - | - | - | 0.87 | - | 0.71 | 1.58 |
| Transfers to others | - | - | - | 108.80 | 101.15 | 5,482.79 | - | 8.42 | 5.01 | 2,447.18 |
| As at 31st March, 2020 | 417.13 | 86.42 | 302.37 | 4,993.34 | 5,716.85 | 18,880.33 | 1,202.03 | 882.74 | 1,386.70 | 36,841.90 |
| DEPRECIATION AND AMORTIZATION | | | | | | | | | | |
| As at 1st April, 2018 | | | | | 84.12 | 1,387.80 | 94.33 | 91.33 | 92.37 | 1,697.62 |
| On account of first time Contributions (Note 5(a)) | 1.18 | - | - | - | 81.84 | 646.70 | 35.20 | 21.30 | 13.07 | 761.29 |
| On account of Scheme of Arrangement (Note 5(a) & (c)) | - | - | 21.04 | - | 572.12 | 38.81 | 218.55 | 649.33 | 316.07 | 1,384.80 |
| Depreciation / Amortization for the year | 24.17 | - | 3.00 | - | 155.70 | 2,152.21 | 93.00 | 52.00 | 184.08 | 2,841.28 |
| Deposits | - | - | - | - | - | 8.81 | 7.03 | - | 8.45 | 24.18 |
| As at 31st March, 2019 | 25.35 | - | 24.04 | - | 845.48 | 4,204.83 | 411.33 | 332.60 | 479.02 | 5,203.64 |
| Depreciation / Amortization for the year | 104.63 | 35.38 | 6.01 | - | 210.38 | 2,033.33 | 147.86 | 87.63 | 183.38 | 3,719.99 |
| On account of liquidation of a Subsidiary (Note 5(a) & (c)) | - | - | - | - | - | - | 0.07 | - | 0.71 | 0.78 |
| Deposits / Transfers | - | - | - | - | 6.36 | 1,144.77 | - | - | 4.62 | 1,155.75 |
| As at 31st Mar, 2020 | 129.98 | 35.38 | 30.05 | - | 1,058.18 | 6,833.33 | 559.31 | 320.23 | 608.87 | 8,845.92 |
| NET BOOK VALUE | | | | | | | | | | |
| As at 31st March, 2018 | 132.36 | - | 329.87 | 6,884.37 | 8,830.48 | 11,275.18 | 885.80 | 599.61 | 424.71 | 28,608.07 |
| As at 31st March, 2019 | 258.65 | 39.84 | 323.06 | 4,554.54 | 8,244.28 | 18,773.98 | 1,024.83 | 672.89 | 496.63 | 35,663.88 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

6.1 In accordance with the Indian Accounting Standard (Ind AS -36) on "Impairment of Assets", the management during the year carried out an exercise of identifying the assets that may have been impaired in accordance with the said Ind AS. On the basis of this review carried out by the management, there was no impairment loss on property, plant and equipment during the year ended 31st March, 2020.

6.2 Certain property, plant and equipment are pledged as collateral against borrowings, the details related to which have been described in note 23 and note 27.

6.3 Capital work in progress as at 31st March, 2020 is Rs. 4,575.94 lakhs (Previous Year Rs. 1,555.37 lakhs).

6.4 Capital work in progress includes borrowing cost of Rs. 39.80 lakhs (Previous year Rs. 39.80 Lakhs).

6.5 Gross Block of Plant and Equipments includes Rs. 7.18 lakhs (Previous year Rs. 7.18 lakhs) being the amount spent for laying Power Line, the ownership of which vests with the Government Authorities.

6.6 Buildings include cost of shares in Co-operative Societies Rs. Nil (Previous Year Rs.0.01 lakhs).

6.7 Details of pre-operative expenditure included in capital work in progress and its capitalisation during the year:

| Particulars | (Rs. in lakhs) | |
|--|-----------------|-----------------|
| | 31st March 2020 | 31st March 2019 |
| Pre-operative Expenditure carried forward from previous year | 42.09 | 7.79 |
| Salaries, Wages & allowances | 10.20 | 2.29 |
| Borrowing Cost | - | 32.01 |
| Total | 52.38 | 42.09 |
| Capitalised during the year | - | - |
| Balance pre-operative expenses included in Capital work in Progress | 52.38 | 42.09 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 7: Investment Property

| Particulars | (Rs. in lakhs) |
|---|-----------------------|
| | Investment Properties |
| COST: | |
| As at 1st April, 2018 | - |
| Additions | - |
| On account of Scheme of Arrangement (Refer Note 49) | 158.52 |
| Disposals | - |
| As at 31st March, 2019 | 158.52 |
| Additions | - |
| Disposals | - |
| As at 31st March, 2020 | 158.52 |
| DEPRECIATION AND AMORTISATION: | |
| As at 1st April, 2018 | - |
| Depreciation and Amortisation during the year | - |
| Disposals | - |
| As at 31st March, 2019 | - |
| Depreciation and Amortisation during the year | - |
| Disposals | - |
| As at 31st March, 2020 | - |
| NET BOOK VALUE: | |
| As at 31st March, 2019 | 158.52 |
| As at 31st March, 2020 | 158.52 |

7.1 Information regarding income and expenditure of investment properties.

There is no Income derived / Expenses incurred by the Company from investment properties.

7.2 The Group's investment properties as at 31st March, 2020 consists of land held for undetermined future use.

7.3 The fair values of the properties are Rs. 273.99 lakhs (Previous Year Rs. 316.51 lakhs). These valuations are based on valuations performed by an accredited independent valuer, who is a specialist in valuing these types of properties. The fair value of the assets is determined using Comparison Method under the Market Approach. The fair value measurement is categorised in Level 3 fair value hierarchy. For the purpose of the valuation under comparison method, a comparison is made with similar properties that have recently been sold in the market. The significant unobservable inputs are (i) monthly market rent, taking into account the difference in location and individual factors, such as frontage and size between the comparable and the properties. (ii) Capitalisation rate, taking into account the capitalisation of rental income potential, nature of property and the prevailing market condition.

7.4 Group has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 8: Other Intangible assets

| Particulars | (Rs. in lakhs) Other Intangible assets |
|---|--|
| COST: | |
| As at 1st April, 2018 | 23.73 |
| Additions | 26.52 |
| On account of Scheme of Arrangement (Refer Note 49) | 273.75 |
| On Account of first time Consolidation (Refer Note 54) | 22.34 |
| Disposals | - |
| As at 31st March, 2019 | 346.34 |
| Additions | 60.42 |
| Disposals | - |
| As at 31st March, 2020 | 406.76 |
| AMORTISATION: | |
| As at 1st April, 2018 | 7.79 |
| Amortisation during the year | 45.16 |
| On account of Scheme of Arrangement (Refer Note 49) | 166.57 |
| On Account of first time Consolidation (Refer Note 54) | 1.13 |
| Disposals | - |
| As at 31st March, 2019 | 220.65 |
| Amortisation during the year | 85.67 |
| Disposals | - |
| As at 31st March, 2020 | 306.32 |
| NET BOOK VALUE: | |
| As at 31st March, 2019 | 125.69 |
| As at 31st March, 2020 | 100.44 |

8.1 Other intangible assets represents Computer Softwares other than self generated.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 9 - Non-Current Investments

| Particulars | As at 31st March, 2020 | | | As at 31st March, 2019 | | |
|--|------------------------|---------------------|-----------------|------------------------|---------------------|-----------------|
| | No. of Shares/Units | Face Value (in Rs.) | Rs. in lakhs | No. of Shares/Units | Face Value (in Rs.) | Rs. in lakhs |
| (a) In Equity Instruments: | | | | | | |
| Unquoted Fully Paid-Up | | | | | | |
| Others | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| Zoroastrian Co-operative Bank Ltd. | 4,000 | 25 | 2.51 | 4,000 | 25 | 2.35 |
| Bharat Co-op Bank | 9,900 | 10 | 1.31 | 9,900 | 10 | 1.41 |
| Total Equity Instruments (a) | | | 3.82 | | | 3.76 |
| (b) In Capital account of Limited Liability Partnership: | | | | | | |
| Unquoted | | | | | | |
| Others | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| Hopewell Packaging LLP | - | - | - | 1 | - | 10.72 |
| (Share in Profit/Loss) -Nil (Previous Year 18%) | | | | | | |
| (Nature of Investment - Limited Liability Partnership) | | | | | | |
| Total Capital Accounts (b) | | | - | | | 10.72 |
| (c) In Preference Shares: | | | | | | |
| Unquoted Fully Paid-Up | | | | | | |
| Others | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| 5.2% Cumulative Non-Participating Compulsorily Convertible Preference Shares of Tata Motors Finance Ltd. (Formerly known as Steba Properties Ltd.) | 496,100 | 100.00 | 1,108.68 | 496,100 | 100 | 1,101.14 |
| Total Preference Shares (c) | | | 1,108.68 | | | 1,101.14 |
| (d) In Debentures: | | | | | | |
| Quoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| 7.76% Secured Redeemable Non-Convertible Debentures of HDB Financial Services Ltd.-Series 2017 A/1/103 | - | - | - | 50 | 1,000,000 | 496.22 |
| Total Debentures (d) | | | - | | | 496.22 |
| (e) In Others: | | | | | | |
| 1. Venture Capital Fund | | | | | | |
| Unquoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| NV India Real Estate Fund | 118,095 | 100 | 1,285.08 | 118,095 | 100 | 1,153.28 |
| 2. Alternative Investment Fund | | | | | | |
| Quoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| IIFL Real Estate Fund (Domestic) - Series 2 - Class A | 14,011,328 | 8.06 | 831.42 | 14,011,328 | 7.01 | 1,122.05 |
| Unquoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| ASK Real Estate Special Opportunities Fund - II - Class B | 1,500 | 100,000 | 1,849.74 | 1,050 | 100,000 | 1,318.42 |
| Edelweiss Stressed and Troubled Assets Revival Fund-1 | 10,000 | 5,512.45 | 450.66 | 10,000 | 5,790.84 | 501.07 |
| IIFL Income Opportunities Fund Series-Special Situations (A Category II) | 14,330,927 | 4.00 | 313.22 | 14,330,927 | 4.00 | 631.03 |
| Fireseed Ventures Investment Fund-1 - Class A | 436 | 100,000 | 781.05 | 368 | 100,000 | 420.47 |
| Total Others (e) | | | 5,511.17 | | | 5,147.32 |
| Total Non Current Investments (a) + (b) + (c) + (d) + (e) | | | 6,623.67 | | | 6,759.16 |

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | |
|----------------------|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value |
| Quoted Investments | 831.42 | 831.42 | 1,618.27 | 1,618.27 |
| Unquoted Investments | 5,792.25 | - | 5,140.89 | - |
| | 6,623.67 | | 6,759.16 | |

9.2 Refer Note 41 in respect of Investment through Portfolio Management

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | |
|---|------------------------|--------------|------------------------|--------------|
| | Book Value | Market Value | Book Value | Market Value |
| Financial assets measured at fair value through Profit and Loss | 6,623.67 | - | 6,759.16 | - |
| Total | 6,623.67 | | 6,759.16 | |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 10 - Non-current financial assets - Loans

| Particulars | (Rs. in Lakhs) | |
|-----------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good: | | |
| Loan to Employees | 22.25 | 25.92 |
| Total | <u>22.25</u> | <u>25.92</u> |

Note 11 - Non-current financial assets - Others

| Particulars | (Rs. in Lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good: | | |
| Fixed deposit with Banks having maturity more than 12 months | 89.41 | 113.27 |
| Security Deposits | 413.24 | 304.77 |
| Total | <u>502.65</u> | <u>418.04</u> |
| 11.1 Fixed Deposit with Banks pledged for EPCG license. | | |

Note 12 - Other Non-current Assets

| Particulars | (Rs. in Lakhs) | |
|-----------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good: | | |
| Capital Advances | 544.68 | 1,205.05 |
| MAT Credit Entitlement | 911.41 | 427.18 |
| Others | 40.37 | 48.11 |
| Total | <u>1,496.46</u> | <u>1,680.34</u> |

12.1 Others include mainly Prepaid Expenses etc.

12.2 As applicable, the respective Company is liable to pay MAT under Section 115JB of the Income Tax Act, 1961 ("the Act"). MAT paid under Section 115JB of the Act over tax payable as per the provisions of the Act, other than Section 115JB of the Act, has been carried forward for being set off against the future tax liabilities computed in accordance with the provisions of the Act, other than Section 115JB of the Act, in next fifteen years. Based on the future projection of the performances, the respective Company will be liable to pay the income tax computed as per provisions of the Act, other than under Section 115JB of the Act.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 13 - Inventories

| Particulars | (Rs. in Lakhs) | |
|---------------------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Raw Materials | | |
| Goods-in-Transit | 151.10 | 219.71 |
| Others | <u>2,431.50</u> | <u>2,071.77</u> |
| | 2,582.60 | 2,291.48 |
| Work-in-Progress | 1,603.56 | 1,522.27 |
| Finished Goods | | |
| Goods-in-Transit | 292.36 | 377.89 |
| Others | <u>6,356.18</u> | <u>4,983.95</u> |
| | 6,648.54 | 5,361.84 |
| Stock-in-Trade: | | |
| Goods-in-Transit | 480.63 | 1,734.20 |
| Others | <u>5,871.19</u> | <u>5,035.43</u> |
| | 6,151.82 | 6,769.63 |
| Stores, Spares and Consumables | 617.67 | 660.52 |
| Packing Material | 732.98 | 651.73 |
| Scrap(Cullet) | 51.33 | 22.28 |
| Total | <u><u>18,388.50</u></u> | <u><u>17,279.75</u></u> |

- 13.1 The amount of write-down of inventories (net) recognised for the year ended 31st March, 2020 is Rs. 243.68 lakhs (Previous Year Rs. 16.67 Lakhs). These are included in Changes in Inventories of work-in-progress, finished goods and stock-in-trade, Cost of raw materials consumed and in Packing Materials Consumption in the consolidated statement of profit and loss.
- 13.2 Inventories are hypothecated against borrowings, the details related to which have been described in note 27.
- 13.3 For mode of valuation of inventories, refer note no. 4.7.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 14 - Current Investments

| Particulars | As at 31st March, 2020 | | | As at 31st March, 2019 | | |
|---|------------------------|---------------------|------------------------|------------------------|---------------------|-----------------|
| | No. of Shares/Units | Face Value (in Rs.) | Rs. in lakhs | No. of Shares/Units | Face Value (in Rs.) | Rs. in lakhs |
| (a) In Debentures: | | | | | | |
| Quoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| Unsecured Non Convertible Redeemable Debentures of Miraya Realty Pvt. Ltd.- Series II | 81 | 100,000 | 123.56 | 81 | 100,000 | 133.16 |
| Secured Non Convertible Redeemable Debentures of Sterling Habitats Pvt. Ltd.- Series II | 45 | 100,000 | 102.15 | 45 | 100,000 | 86.11 |
| Secured Non Convertible Redeemable Debentures of Genie Commercial Ventures Pvt. Ltd.-Tranche I | 116 | 63,338 | 130.24 | 116 | 70,416 | 146.34 |
| Secured Non Convertible Redeemable Debentures of Cornview Constructions and Developers Pvt. Ltd.-Series B | 114 | 1,422 | 3.08 | 114 | 9,549 | 49.05 |
| 7.76% Secured Redeemable Non Convertible Debentures of HDB Financial Services Ltd.-Series 2017 A/1/103 | 50 | 1,000,000 | 501.43 | - | - | - |
| Secured Redeemable Non Convertible Debentures of Edelweiss Finvest Pvt. Ltd.- Series H9E701A | - | - | - | 1,250 | 100,000 | 1,244.14 |
| Secured Redeemable Non Convertible Debentures of IIFL Wealth Finance Ltd.- Series EW/FEC850 | - | - | - | 1,250 | 100,000 | 1,253.87 |
| Unquoted Fully Paid Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| Unsecured Non Convertible Redeemable Debentures of Striprop Dwellers Pvt. Ltd. Series II | 76 | 523.00 | 11.50 | 76 | 523 | 45.55 |
| Secured Non Convertible Redeemable Debentures of Cornview Constructions and Developers Pvt. Ltd.-Series A2 | 104 | 2,427.00 | 10.45 | 104 | 11,860 | 30.02 |
| Unsecured Non Convertible Redeemable Debentures of Miraya Realty Pvt. Ltd.- First Debentures | 134 | 100,000 | 181.55 | 134 | 100,000 | 182.32 |
| Secured Non Convertible Redeemable Debentures of Sterling Habitats Pvt. Ltd.- Series I B | 47 | 64,885 | 55.02 | 47 | 65,125 | 48.33 |
| Total Debentures (a) | | | 1,118.98 | | | 3,216.69 |
| (b) Mutual Funds: | | | | | | |
| Quoted Fully Paid Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| HDFC FMP 1177D March 2018 (1) - Direct Option - Growth \$ | 10,000,000 | 10 | 1,155.61 | 10,000,000 | 10 | 1,069.53 |
| Unquoted Fully Paid-Up | | | | | | |
| Carried at fair value through profit and loss | | | | | | |
| Aditya Birla Sun Life Liquid Fund - Growth-Direct Plan | 13912 | 100 | 24.20 | 40,918 | 100.00 | 122.93 |
| HDFC Liquid Fund Direct Plan Growth Option @ | 75,527 | 1,000 | 2,950.54 | 1,00,578 | 1,000 | 1,340.27 |
| @ 30,000 units (Previous Year 30,000 units) pledged as security with a bank for credit facility availed by the Group. | | | | | | |
| \$ pledged as a security with a bank for the credit facility availed by the Group. | | | | | | |
| Total Mutual Funds (b) | | | 4,136.35 | | | 2,532.73 |
| Total Current Investments = (a) + (b) | | | 5,249.33 | | | 5,749.42 |
| 14.1 Aggregate amount of Current Investments and Market value thereof | | | | | | |
| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | (Rs. in lakhs) | |
| | Book Value | Market Value | Book Value | Market Value | | |
| Quoted Investments | 2,016.07 | 2,016.07 | 3,982.00 | 3,982.00 | | |
| Unquoted Investments | 3,233.26 | | 1,767.42 | | | |
| | 5,249.33 | | 5,749.42 | | | |
| 14.2 Refer Note 41 in respect of Investment through Portfolio Management Services. | | | | | | |
| 14.3 Category-wise Current Investment | | | | | | |
| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | | (Rs. in lakhs) | |
| | | | | | | |
| Financial assets measured at fair value through Profit and Loss | | 5,249.33 | | 5,749.42 | | |
| Total | | 5,249.33 | | 5,749.42 | | |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 15 - Current financial assets - Trade Receivables

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good, unless otherwise stated: | | |
| From others: | | |
| Considered Good | 8,853.90 | 9,124.35 |
| Credit Impaired | <u>285.90</u> | <u>198.42</u> |
| | 9,139.80 | 9,322.77 |
| Less : Provision for Credit Impaired (Refer Note 44 and 48) | <u>285.90</u> | <u>198.42</u> |
| | 8,853.90 | 9,124.35 |
| Total | <u>8,853.90</u> | <u>9,124.35</u> |

Note 16 - Cash and Cash Equivalents

| Particulars | (Rs. In Lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Balances with Banks in current accounts | 213.61 | 847.94 |
| Fixed deposits with Banks - Having maturity less than 3 months | 27.75 | 66.93 |
| Cash on Hand | <u>19.20</u> | <u>15.35</u> |
| Total | <u>260.76</u> | <u>930.22</u> |

16.1 For the purpose of the statement of cash flow, cash and cash equivalents comprise the followings:

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Balances with Banks in current accounts | 213.61 | 847.94 |
| Fixed deposit with Banks - Having maturity less than 3 months | 27.75 | 66.93 |
| Cash on Hand | <u>19.20</u> | <u>15.35</u> |
| | <u>260.76</u> | <u>930.22</u> |

Note 17 - Bank Balances Other than Cash and Cash Equivalents

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Earmarked Balances with banks : | | |
| Fixed deposit with Banks - Having maturity 3 to 12 months | 100.14 | 110.59 |
| Total | <u>100.14</u> | <u>110.59</u> |

17.1 Fixed deposit with Banks includes fixed deposits pledged for Rate Contract with Customer, Sales tax Deposit, Bank Guarantee and for EPCG License.

Note 18 - Current financial assets - Loans

| Particulars | (Rs. In Lakhs) | |
|----------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good | | |
| Loan to Employees | 59.51 | 35.24 |
| Total | <u>59.51</u> | <u>35.24</u> |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 19 - Current financial assets - Others

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good, unless otherwise stated: | | |
| Interest Receivables | 129.39 | 562.39 |
| Security Deposits: | | |
| Considered good | 66.98 | 54.93 |
| Considered Doubtful | <u>11.83</u> | <u>11.83</u> |
| | 80.81 | 66.76 |
| Less : Provision for Doubtful (Refer Note 44) | <u>(11.83)</u> | <u>(11.83)</u> |
| Others | | |
| Considered good | 2,919.46 | 706.04 |
| Considered Doubtful | <u>155.55</u> | <u>-</u> |
| | 3,075.01 | 706.04 |
| Less : Provision for Doubtful (Refer Note 44) | <u>(155.55)</u> | <u>-</u> |
| | 2,919.46 | 706.04 |
| Total | <u>3,117.83</u> | <u>1,343.36</u> |

19.1 Others includes amount receivables on account of scheme of arrangements (Refer Note 46.5), amounts receivable from portfolio managers, other receivables etc.

Note 20 - Other Current Assets

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unsecured, Considered Good, unless otherwise stated: | | |
| Advances against supplies | | |
| Considered good | 537.79 | 630.75 |
| Considered Doubtful | <u>12.36</u> | <u>12.36</u> |
| | 550.15 | 643.11 |
| Less : Provision for doubtful (Refer Note 44) | <u>(12.36)</u> | <u>(12.36)</u> |
| Export Incentives Receivable | 52.48 | 76.30 |
| Balance with Goods and Service Tax Authorities | 829.60 | 307.47 |
| Amount paid under protest (Refer Note 40) | 17.84 | 24.08 |
| Others | <u>384.28</u> | <u>422.83</u> |
| Total | <u>1,821.99</u> | <u>1,461.43</u> |

20.1 Others includes prepaid expenses, VAT refund, Sales tax incentive receivable, licenses in hands, other claim receivable etc.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 21 - Share Capital

| Particulars | (Rs. in Lakhs) | |
|---|------------------------|------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Authorised | | |
| Equity Share Capital | | |
| 27,00,00,000 (Previous Year 27,00,00,000) Equity Shares of Re. 1/- each | 2,700.00 | 2,700.00 |
| Preference Share Capital | | |
| 2,80,00,000 (Previous Year 2,80,00,000) Preference Shares of Rs. 10/- each | 2,800.00 | 2,800.00 |
| Total | 5,500.00 | 5,500.00 |
| Issued, Subscribed & Fully Paid up | | |
| 11,40,59,537 (Previous Year Nil) Equity Share Capital of Re. 1/- each (Refer Note 49) | 1,140.60 | - |
| Total | 1,140.60 | - |

21.1 On account of pending issuance of equity shares to the shareholders in the previous year ended, Rs. 1,140.60 lakhs has been shown as Equity shares suspense account.

21.2 Reconciliation of number of Equity Shares outstanding at the beginning and at the end of the year :

| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | |
|---|------------------------|-----------------|------------------------|----------------|
| | (in Nos.) | (Rs. in lakhs) | (in Nos.) | (Rs. in lakhs) |
| Shares outstanding at the beginning of the year | - | - | 25,750,000 | 2,575.00 |
| Add: Pursuant to sub-division equity shares of Rs. 10/- each into 10 equity share of Re. 1/- each | - | - | 231,750,000 | - |
| Less:- Stood cancelled in pursuant of Scheme of Arrangement (Refer Note 49) | - | - | (257,500,000) | (2,575.00) |
| Add : Issue of shares in pursuant of the scheme of arrangement (Refer Note 49) | 114,059,537 | 1,140.60 | - | - |
| Shares outstanding at the end of the year | 114,059,537 | 1,140.60 | - | - |

21.3 In the previous year dated on 29th July, 2018, the Company has sub-divided its equity shares of Rs. 10/- each into 10 equity share of Re. 1/- each.

21.4 Terms/Rights attached to Equity Shares :

The Company has only one class of shares referred to as equity shares having a par value of Re.1/- per share. Holders of equity shares are entitled to one vote per share. The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors, if any, is subject to the approval of the shareholders in the ensuing annual general meeting. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

21.5 Details of Shareholder holding more than 5% of Equity Share Capital :

| Name of Shareholder | As at 31st March, 2020 | | As at 31st March, 2019 (Refer Note 49) | |
|--------------------------|------------------------|--------------|--|--------------|
| | No. of Shares | % of Holding | No. of Shares | % of Holding |
| Rekha Kheruka | 16,431,587 | 14.41 | - | - |
| Kiran Kheruka | 16,402,366 | 14.38 | - | - |
| Bajrang Lal Kheruka | 13,868,050 | 12.16 | - | - |
| Pradeep Kumar Kheruka | 13,233,682 | 11.60 | - | - |
| Croton Trading Pvt. Ltd. | 13,087,339 | 11.47 | - | - |

21.6 There are no shares reserved for issue under options and contracts / commitments for the sale of shares / disinvestment.

21.7 There is no dividend proposed or paid during the year and during the previous year.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 22 - Other Equity

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Equity Component of compounded financial instruments | | |
| As per Last Balance Sheet | - | 2,800.00 |
| On account of Scheme of Arrangement (Refer Note 49) | - | (2,800.00) |
| Capital Reserve | | |
| As per Last Balance Sheet | 15.00 | - |
| On account of Scheme of Arrangement (Refer Note 49) | - | 15.00 |
| Capital Reserve on Business Combination | | |
| As per Last Balance Sheet | 8,293.51 | - |
| On account of Scheme of Arrangement (Refer Note 49) | - | 8,881.07 |
| On account of first time Consolidation (Refer Note 54) | - | (587.56) |
| On account of Liquidation of a subsidiary (Refer Note 54) | 303.57 | - |
| General Reserve | | |
| As per Last Balance Sheet | 500.00 | - |
| On account of Scheme of Arrangement (Refer Note 49) | - | 500.00 |
| Retained Earnings | | |
| As per Last Balance Sheet | 51,059.40 | (4,145.99) |
| Profit for the year | 3,576.63 | 2,513.62 |
| On account of Scheme of Arrangement (Refer Note 49) | - | 52,734.71 |
| On account of Liquidation of a subsidiary (Refer Note 54) | 38.34 | - |
| On Account of Transitional Impact of Ind AS 115 | - | (42.94) |
| Other Comprehensive Income (OCI) | | |
| As per Last Balance Sheet | (104.47) | (13.99) |
| On account of Scheme of Arrangement (Refer Note 49) | - | (85.26) |
| On account of Liquidation of a subsidiary (Refer Note 54) | 4.05 | - |
| Movements in OCI (net) during the year | (34.10) | (5.22) |
| Total | 63,652.58 | 59,763.44 |

22.1 Nature and Purpose of Reserve:

1. Capital Reserve:

Capital reserve was created by way of subsidy received from State Industries Promotion Corporation of Tamilnadu. The reserve will be utilised in accordance with the provisions of the Companies Act, 2013.

2. Capital Reserve on Business Combination:

Capital Reserve is created on account of Scheme of Arrangements (Refer Note 49) and on account of first time consolidation of the subsidiaries (Refer Note 54). The reserve will be utilised in accordance with the provisions of the Companies Act, 2013.

3. General Reserve:

General Reserve is created from time to time by way of transfer of profits from retained earnings for appropriation purpose. This reserve is a distributable reserve.

4. Retained Earnings:

Retained earnings represents the accumulated profits / (losses) made by the Company over the years.

5. Other Comprehensive Income (OCI):-

OCI includes Foreign Currency Translation Reserve, Remeasurements of Defined Benefit Plans.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 23 - Non-current financial liabilities - Borrowings

| Particulars | (Rs. In Lakhs) | |
|-------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Secured Loan: | | |
| Term loan from banks | 117.29 | 304.23 |
| Unsecured Loan: | | |
| Inter Corporate Deposit | - | 1.00 |
| Total | <u>117.29</u> | <u>305.23</u> |

23.1 Term loan from a bank (including current maturities of long term borrowings (Refer note 29)) - taken by Company

Rs. Nil (Previous Year Rs.664.00 lakhs) carrying interest 9% p.a. (1% above one year MCLR) and was primary secured by way of Hypothecation of entire property, plant and equipment (present & future) (excluding factory land and building) and collateral secured by equitable mortgage of factory land and building of the Company located at khasara, at village Balekhan, main NH No. 11, Tehsil Chomu, Dist Jaipur and was further by way of pledge of 6,67,50,100 equity shares of Re. 1/- each of the Company held by Borosil Renewables Limited (Formerly known as Borosil Glass Works Limited).

23.2 Term loan from a bank (including current maturities of long term borrowings (Refer note 29)) - taken by Klasspack Private Limited ("KPL")

Rs. 198.23 lakhs (Previous Year Rs. 318.53 lakhs) are primarily secured by respective machineries and collateral secured by all piece and parcel of land lying at Village Gonde Dumala, within the limit of Nashik Zilla Parishad, Taluka Igatpuri & District Nashik and further hypothecation charge over existing all machineries of Klasspack Limited. The same is carrying interest rate @ 10.50% p.a. Loan of Rs. 13.92 lakhs is repayable in 4 equal monthly instalments of Rs.3.48 lakhs, Loan of Rs. 184.31 lakhs is repayable in 33 equal monthly instalments of Rs.5.58 lakhs.

23.3 Inter Corporate Deposit taken by Acalypha Realty Limited ("ARL")

Inter Corporate Deposit of Rs. Nil (Previous Year Rs. 1 lakh) taken for a period of 3 years was carried interest @ 10 % p.a.

Note 24 - Non-current financial liabilities - Others

| Particulars | (Rs. In Lakhs) | |
|-------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Lease liabilities | 4.84 | - |
| Total | <u>4.84</u> | <u>-</u> |

Note 25 - Non-current financial liabilities - Provisions

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Provisions for Employee Benefits: | | |
| Provision for Gratuity (Unfunded) (Refer Note 42) | 395.49 | 340.95 |
| Total | <u>395.49</u> | <u>340.95</u> |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 26 Income Tax

26.1 Current Tax-

| Particulars | (Rs. in lakhs) | |
|---------------------------------|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| Current tax for the year | 335.83 | 442.29 |
| Income Tax for the earlier year | - | (10.77) |
| MAT credit entitlement | (484.24) | (442.29) |
| Total | 451.43 | (16.77) |

26.2 The major components of Income Tax Expenses for the year ended 31st March, 2020 and 31st March, 2019 are as follows:

| Particulars | (Rs. in lakhs) | |
|--|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| Recognised in consolidated statement of Profit and Loss : | | |
| Current Tax (Refer Note 26.1) | 451.43 | (10.77) |
| Deferred Tax - Relating to origination and reversal of temporary differences | 574.16 | 895.23 |
| Total Tax Expenses | 825.60 | 884.46 |

26.3 Reconciliation between tax expenses and accounting profit multiplied by tax rate for the year ended 31st March, 2020 and 31st March, 2019

| Particulars | (Rs. in lakhs) | |
|--|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| Accounting profit before tax and share in profit of associate | 4,357.56 | 3,348.99 |
| Applicable tax rate | 22.12% | 28.12% |
| Computed Tax Expenses | 1,266.48 | 974.83 |
| Tax effect on account of: | | |
| Lower tax rate, Induction benefits and fair value changes etc. | (21.73) | 48.84 |
| Exempted income | (25.33) | (5.04) |
| Expenses not allowed | 1.93 | 5.80 |
| Utilisation of Business Loss and LTCC Loss, on which Deferred Tax not recognised | (400.04) | (173.10) |
| Lower tax rates of subsidiaries | 15.30 | 7.30 |
| Other deductions / allowances | (10.35) | (2.65) |
| Income tax for earlier years | - | (10.77) |
| Income tax expenses recognised in consolidated statement of profit and loss | 825.63 | 884.46 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

26.4 Deferred tax relates to the following:

| Particulars | Balance Sheet | | Retained Earnings As at 1st April, 2018 | (Rs. in lakhs) Consolidated Statement of profit and loss | |
|--|-------------------------------|---------------------------|--|--|---|
| | As at 31st March, 2020 | As at 31st March, 2019 | | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| | A) Deferred Tax Assets | | | | |
| Property, Plant and Equipment | (55.75) | (17.85) | - | (37.90) | (16.51) |
| Financial Instruments | (0.44) | (0.86) | - | 0.42 | 1.37 |
| Deduction not available under the Income Tax Act, 1961 | 84.61 | 65.84 | - | 18.77 | 5.13 |
| Provision for Credit Impaired / doubtful debts | 10.95 | 7.49 | - | 3.46 | (11.95) |
| Inventory | (8.54) | (31.32) | - | 22.78 | (14.00) |
| Trade Receivable | 35.31 | 47.05 | - | (11.74) | 15.35 |
| On Account of Ind AS 116 - "Leases" | 0.62 | - | - | 0.62 | - |
| Unabsorbed Depreciation | 299.85 | 190.47 | - | 109.38 | 58.63 |
| Deferred Tax Assets / (Liabilities) | 366.61 | 260.82 | - | 105.79 | 38.02 |
| B) Deferred Tax Liabilities | | | | | |
| Property, Plant and Equipment including assets held for sale | 1,281.51 | 1,750.81 | - | (469.30) | 138.10 |
| Investment Properties including assets held for sale | (19.40) | (35.77) | - | 16.37 | 89.89 |
| Goodwill | 755.72 | 431.84 | - | 323.88 | 431.84 |
| Financial Instruments | 485.17 | 482.17 | - | 3.00 | 132.39 |
| Deduction not available under the Income Tax Act, 1961 | (286.71) | (211.78) | - | (54.93) | (24.51) |
| Art Work | (24.24) | (21.28) | - | (2.96) | - |
| Provision for Credit Impaired / doubtful debts | (123.32) | (48.99) | - | (74.33) | (7.32) |
| Inventory | (84.64) | 353.23 | (46.21) | (437.87) | 142.21 |
| Trade Receivable | (89.74) | (758.40) | 62.72 | 668.66 | (227.23) |
| Other Liabilities | (22.43) | 7.68 | (1.43) | (30.11) | (3.08) |
| Deduction u/s 35DD of Income Tax Act 1961 | (298.28) | 94.90 | - | (393.16) | 94.90 |
| Unabsorbed Depreciation | - | (914.46) | - | 914.46 | 132.76 |
| Deferred Tax Liabilities / (Assets) | 1,593.66 | 1,129.95 | 15.08 | 463.71 | 900.05 |

26.5 Reconciliation of deferred tax liabilities (assets) (net):

| Particulars | (Rs. in lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Opening balance as at 1st April - (Liabilities / (assets)) | 869.13 | (802.53) |
| On Account of first time consolidation (Refer note 54) | - | (222.80) |
| On Account of Scheme of Arrangements (Refer Note 49) | - | 1,047.51 |
| Deferred Tax Expenses recognised in profit or loss | 374.18 | 861.23 |
| Deferred Tax Expenses / (Income) recognised in OCI | (16.26) | 0.80 |
| Deferred Tax (Income) recognised in Retained Earnings | - | (15.08) |
| Closing balance as at 31st March - (Liabilities / (assets)) | 1,227.05 | 869.13 |
| Deferred Tax Assets | 366.61 | 260.82 |
| Deferred Tax Liabilities | 1,593.66 | 1,129.95 |

26.6 Amount and expiry date of unused tax losses for which no deferred tax asset is recognised

| Particulars | (Rs. in lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Unused tax losses for which no deferred tax assets has been recognised | - | 1,429.86 |

26.7 The Group has not recognised any deferred tax liabilities for taxes that would be payable on the Group's share in unremitted earnings of certain of its subsidiaries because the Group controls when the liability will be incurred and it is probable that the liability will not be incurred in the foreseeable future.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 27 - Current financial liabilities - Borrowings

| Particulars | (Rs. In Lakhs) | |
|---------------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Secured Loan | | |
| Working Capital Loan from Banks | 4,861.20 | 5,874.72 |
| Unsecured Loan | | |
| Working Capital Loan from Banks | - | 348.51 |
| Total | 4,861.20 | 6,223.23 |

27.1 Secured Working Capital Loan from bank taken by the Company:

27.1.1 The Secured Working capital loan of Rs. 964.46 lakhs (Previous Year Rs. Nil) is primary secured by way of first pari-passu charge of Rs. 2,500.00 lakhs on all current assets of the Company pertains to the manufacturing unit situated at Jaipur, present and future including but not limited to inventories and receivables etc. The same loan is carrying interest at the rate of MCLR 3M/EM/1Y + 0.40%.

27.1.2 The secured working capital loan of Rs. Nil (Previous Year of Rs. 1,710.17 lakhs) was secured by first and exclusive hypothecation charge on all existing and future receivables/ current assets (Except Scrap (Cullet)/ movable assets pertains to the manufacturing unit situated at Jaipur and collateral secured by equitable mortgage of factory land and building of the Company located at khasara, at village Balekhan, main NH No. 11, Tehsil Chomu, Dist Jaipur and was further by way of pledge of 6,67,50,100 equity shares of Re. 1/- each of the Company by Borosil Renewables Limited (Formerly known as Borosil Glass Works Limited) and was carried interest @ 9% p.a. (1% above one year MCLR), Overnight MCLR and 6 months MCLR + 0.95% spread i.e.8.30% to 9.75%.

27.1.3 The secured working capital loan from a bank Rs. 3,376.41 Lakhs (Previous Year Rs.3,407.88 lakhs) is secured by first and exclusive hypothecation charge on all existing and future receivables/ current assets/ movable assets of the Company except assets pertains to the manufacturing unit situated at Jaipur and Bharuch. The said Working capital loan is carries interest @ Overnight MCLR and 6 months MCLR + 0.95% spread i.e.8.20% to 8.90%.

27.2 Secured Working Capital Loan from bank taken by KPL:

The secured working capital loan from a bank of Rs.520.33 lakhs (Previous Year Rs.756.67 lakhs) is secured by way of pledge of Debt Mutual Fund units (FMP) carrying interest at MCLR + Spread (Currently @ 8.35% pa)

27.3 Unsecured Working Capital Loan from bank taken by the Company:

The unsecured loan as at 31st March, 2019 was carried interest @ Overnight MCLR and 6 months MCLR + 0.95% spread i.e.8.30% to 9.75%.

Note 28 - Current financial liabilities - Trade Payables

| Particulars | (Rs. In Lakhs) | |
|-------------------------------------|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Micro, Small and Medium Enterprises | 1,502.50 | 1,624.83 |
| Others | 2,950.16 | 2,621.34 |
| Total | 4,452.66 | 4,246.17 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

28.1 Micro, Small and Medium Enterprises under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED 2006) have been determined based on the information available with the Company and the details of amount outstanding due to them are as given below:

| Particulars | (Rs. In Lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| a) the principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier at the end of each accounting year; | | |
| i) Principal amount outstanding | 1,502.50 | 1,624.83 |
| ii) Interest thereon | 5.90 | 5.10 |
| b) the amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 (27 of 2006), along with the amount of the payment made to the supplier beyond the appointed day during each accounting year; | - | - |
| c) the amount of interest due and payable for the period of delay in making payment (which has been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006; | - | - |
| d) the amount of interest accrued and remaining unpaid at the end of each accounting year; | 5.90 | 5.10 |
| e) the amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006. | - | - |

Note 29 - Current financial liabilities - Others

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Current maturity of long term Borrowings - Term Loans | 80.94 | 678.31 |
| Interest accrued and due on Borrowing | 0.50 | - |
| Interest accrued but not due on Borrowing | 13.52 | 17.06 |
| Interest accrued but not due on Dealer Deposits | 28.72 | 21.54 |
| Interest accrued but not due on Others | 5.90 | 5.10 |
| Dealer Deposits | 344.82 | 329.92 |
| Creditors for Capital Expenditure | 871.32 | 294.55 |
| Deposits | 17.46 | 12.71 |
| Lease liabilities | 27.21 | - |
| Other Payables | 5,218.61 | 4,730.70 |
| Total | 6,809.00 | 6,089.89 |

29.1 Other Payables includes outstanding liabilities for expenses, Salary, Wages, Bonus, discount, rebates etc.

Note 30 - Other Current Liabilities

| Particulars | (Rs. In Lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Advance from Customers | 239.66 | 43.29 |
| Advance against Sale of Property, Plant and Equipments | 10.00 | - |
| Statutory Liabilities | 97.87 | 417.07 |
| Total | 347.53 | 460.36 |

Note 31 - Current Provisions

| Particulars | (Rs. In Lakhs) | |
|---|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Provisions for Employee Benefits | | |
| Superannuation | 3.25 | - |
| Gratuity (Funded) (Refer Note 42) | 39.88 | 54.53 |
| Gratuity (Unfunded) (Refer Note 42) | 69.93 | 11.19 |
| Leave Encashment (Unfunded) | 528.40 | 434.15 |
| Total | 641.26 | 499.87 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 32 - Revenues from Operations

| Particulars | (Rs. In Lakhs) | |
|--------------------------------|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Sale of Products | 63,567.96 | 36,491.85 |
| Other Operating Revenue | 17.37 | 12.52 |
| Revenue from Operations | <u>63,585.33</u> | <u>36,504.37</u> |

32.1 Disaggregated Revenue:

(i) Revenue based on Geography:

| Particulars | (Rs. in lakhs) | |
|--------------------------------|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Domestic | 60,382.22 | 34,241.45 |
| Export | 3,203.11 | 2,262.92 |
| Revenue from Operations | <u>63,585.33</u> | <u>36,504.37</u> |

(ii) Revenue by Business Segment:

| Particulars | (Rs. in lakhs) | |
|--------------------------------|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Scientificware | 20,181.53 | 10,542.08 |
| Consumerware | 43,403.80 | 25,962.29 |
| Revenue from Operations | <u>63,585.33</u> | <u>36,504.37</u> |

(iii) Reconciliation of Revenue from Operation with contract price:

| Particulars | (Rs. in lakhs) | |
|---|---|---|
| | For the Year Ended 31st March, 2019 | For the Year Ended 31st March, 2019 |
| Contract Price | 64,498.11 | 37,379.40 |
| Reduction towards variables considerations components * | (912.78) | (875.03) |
| Revenue from Operations | <u>63,585.33</u> | <u>36,504.37</u> |

* The reduction towards variable consideration comprises of volume discounts, Performance Bonuses,, incentives etc.



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 33 - Other Income

| Particulars | (Rs. in Lakhs) | |
|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Interest Income from Financial Assets measured at fair value through profit or loss | | |
| - Non-current Investments | 308.51 | 233.02 |
| Interest Income from Financial Assets measured at amortised cost | | |
| - Fixed Deposits with Banks | 5.48 | 5.26 |
| - Customers | 39.50 | 55.57 |
| - Others | 41.35 | 30.88 |
| Dividend Income from Financial Assets measured at fair value through profit or loss | | |
| - Non-current Investments | 81.70 | 0.15 |
| Gain on Sale of Investments (net) | | |
| - Non-current Investments | 82.29 | - |
| - Current Investments | 23.69 | 25.06 |
| Gain on Financial Instruments measured at fair value through profit or loss (net) | 131.60 | 766.58 |
| Loss on sale / discarding of Property, Plant and Equipment and Assets held for Sale (net) (Refer Note 33.1) | - | (144.59) |
| Less : Reversal of Impairment on Assets held for Sale | - | (166.27) |
| Rent Income | 12.67 | 6.51 |
| Gain on Foreign Currency Transactions (net) | 14.24 | 51.74 |
| Sundry Credit Balance Written Back (net) | 5.54 | 44.47 |
| Export Incentives | 129.96 | 76.24 |
| Insurance Claim Received | 2.23 | 4.15 |
| Miscellaneous Income | 75.37 | 82.87 |
| Total | 954.13 | 1,404.18 |

33.1 Includes Profit on sale of Assets held for sale of Rs. Nil (Previous Year Rs. 12.51 lakhs).

Note 34 - Changes in Inventories of Work-in-Progress, Finished Goods and Stock-in-trade

| Particulars | (Rs. in Lakhs) | |
|--|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| At the end of the Year | | |
| Work-in-Progress | 1,603.56 | 1,522.27 |
| Finished Goods | 6,648.54 | 5,361.84 |
| Stock-in-Trade | 6,151.82 | 6,769.63 |
| Scrap (Cullet) | 14.07 | 13.91 |
| | 14,417.99 | 13,667.65 |
| On Account of Scheme of Arrangement (Refer Note 49) | | |
| Work-in-Progress | - | 123.21 |
| Finished Goods | - | 832.91 |
| Stock-in-Trade | - | 9,053.94 |
| Scrap (Cullet) | - | 15.56 |
| | - | 9,825.62 |
| On Account of first time consolidation (Refer Note 54) | | |
| Work-in-Progress | - | 13.64 |
| Finished Goods | - | 313.77 |
| Scrap (Cullet) | - | 1.32 |
| | - | 328.73 |
| At the beginning of the Year | | |
| Work-in-Progress | 1,522.27 | 690.70 |
| Finished Goods | 2,888.36 | 943.85 |
| Stock-in-Trade | 9,243.11 | - |
| Scrap (Cullet) | 13.91 | - |
| | 13,667.65 | 1,634.55 |
| Add: Transitional impact of Ind AS 115 | - | 177.74 |
| | 13,667.65 | 1,812.29 |
| Changes in Inventories of Work-in-Progress, Finished Goods and Stock-in-trade | (750.34) | (1,701.01) |



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Note 35 - Employee Benefits Expense

| Particulars | (Rs. In Lakhs) | |
|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Salaries, Wages and Allowances (Refer Note 35.1) | 7,012.12 | 3,639.38 |
| Contribution to Provident and Other Funds (Refer note 42) | 341.97 | 178.09 |
| Share Based Payments (Refer note 43) | 70.99 | 78.71 |
| Staff Welfare Expenses | 416.16 | 335.73 |
| Gratuity (Unfunded) (Refer note 42) | 91.31 | 48.06 |
| Total | <u>7,932.55</u> | <u>4,279.97</u> |

35.1 Includes Managerial remuneration of Rs.216.39 lakhs (Previous Year Nil), subject to shareholder's approval.

Note 36 - Finance Costs

| Particulars | (Rs. In Lakhs) | |
|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Interest Expenses on Financial Liabilities measured at amortised cost | 555.61 | 992.54 |
| Exchange Differences regarded as an adjustment to Borrowing Costs | - | (4.82) |
| Total | <u>555.61</u> | <u>987.72</u> |

Note 37 - Depreciation and Amortisation Expense

| Particulars | (Rs. In Lakhs) | |
|--|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Depreciation of Property, Plant and Equipment (Refer note 6) | 3,739.99 | 2,541.26 |
| Amortisation of Intangible Assets (Refer note 8) | 85.67 | 45.16 |
| Total | <u>3,825.66</u> | <u>2,586.42</u> |



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Note 38 - Other Expenses

| Particulars | (Rs. In Lakhs) | |
|---|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Trading and Manufacturing Expenses | | |
| Stores, Spares and Consumables | 878.49 | 495.01 |
| Power and Fuel | 3,795.23 | 3,480.45 |
| Packing Materials Consumed | 4,270.37 | 3,090.90 |
| Processing Charges | 80.57 | 54.37 |
| Contract Labour Expenses | 2,725.34 | 2,195.21 |
| Repairs to Plant and Machinery | 142.21 | 103.10 |
| Repairs to Buildings | 13.77 | 9.64 |
| Selling and Distribution Expenses | | |
| Sales Promotion and Advertisement Expenses | 3,152.19 | 2,324.00 |
| Discount and Commission | 628.38 | 355.95 |
| Freight Outward | 2,709.67 | 1,730.90 |
| Warehousing Expenses | 449.47 | 214.96 |
| Administrative and General Expenses | | |
| Rent | 437.12 | 271.32 |
| Rates and Taxes | 1,895.32 | 103.06 |
| Other Repairs | 417.03 | 226.15 |
| Insurance | 154.12 | 74.37 |
| Legal and Professional Fees | 867.51 | 596.33 |
| Travelling | 1,138.66 | 719.07 |
| Bad Debts | 24.84 | 113.23 |
| Less: Reversal of Provision for Credit Impaired / Doubtful Advances (Refer Note 44) | (17.38) | (114.20) |
| Provision for Credit Impaired / doubtful advances (Refer Note 44) | 260.20 | 66.84 |
| Loss on sale / discarding of Property, Plant and Equipment (net) | 346.58 | - |
| Loss on account of Liquidation of Subsidiary (Refer Note 54) | 345.91 | - |
| Investment Advisory Charges | 5.12 | 3.71 |
| Commission to Directors | 35.12 | - |
| Directors Sitting Fees | 8.50 | 3.60 |
| Payment to Auditors (Refer Note 38.1) | 97.20 | 16.41 |
| Donation | 10.24 | 2.32 |
| Loss on Sale of Non-current Investments (net) | - | 255.38 |
| Share of Loss in LLP | 6.94 | 7.28 |
| Miscellaneous Expenses | 358.53 | 565.67 |
| Total | 25,637.25 | 16,965.03 |

38.1 Details of Payment to Auditors

| Particulars | (Rs. In Lakhs) | |
|------------------------------------|---|---|
| | For the Year Ended 31st March, 2020 | For the Year Ended 31st March, 2019 |
| Payments to the auditor as: | | |
| For Statutory Audit | 46.76 | 12.58 |
| For tax audit | 13.98 | 3.00 |
| For taxation Matters | - | - |
| For company law matters | - | - |
| For certification charges | 6.30 | - |
| For other services | 30.00 | - |
| For reimbursement of expenses | 0.16 | 0.83 |
| | 97.20 | 16.41 |



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38.2 Notes related to Corporate Social Responsibility expenditure (CSR):

CSR amount required to be spent as per Section 135 of the Companies Act, 2013 read with Schedule VII thereof by the company during the year is Rs. Nil (Previous Year Rs. Nil).

Note 39 - Earnings Per Equity share (EPS):-

| Particulars | As at 31st March, 2020 | As at 31st March, 2019 |
|---|---------------------------|---------------------------|
| Net profit after tax attributable to Equity Shareholders for Basic and Diluted EPS (Rs. in lakhs) | 3,576.63 | 2,513.62 |
| Weighted average number of equity shares to be issued in pursuant to the Composite Scheme of Amalgamation and Arrangement for Basic and Diluted EPS (in Nos.) | - | 57,029,769 |
| Weighted average number of equity shares outstanding during the year for Basic and Diluted EPS (in Nos.) | 114,059,537 | 128,750,000 |
| Total | 114,059,537 | 185,779,769 |
| Earnings per share of Re. 1 each (in Rs.) | | |
| - Basic | 3.14 | 1.35 |
| - Diluted | 3.14 | 1.35 |
| Face Value per Equity Share (in Rs.) | 1.00 | 1.00 |

- 39.1** In pursuant of the scheme of arrangement (Refer Note 49), the entire share capital of the Company stood cancelled. During the previous year, on account of pending issuance of equity shares to the shareholders, the said amount has been shown as Equity Share Suspense Account. The Earnings per share for the previous year ended have been computed by considering the above Equity Share Suspense Account.



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Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 40 - Contingent Liabilities and Commitments

40.1 Contingent Liabilities (To the extent not provided for)
Claims against the Group not acknowledged as debts

| Particulars | (Rs. in lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Disputed Liabilities in Appeal (No Cash outflow is expected in the near future) | | |
| Sales Tax (amount paid under protest is Rs. 17.84 lakhs (Previous Year Rs. 23.53 lakhs)) | 17.84 | 23.53 |
| Guarantees | | |
| Bank Guarantees | 213.47 | 132.40 |
| Others | | |
| Letter of Credits | 1,280.51 | 586.64 |

40.2 Management is of the view that above litigations will not materially impact the financial position of the Group.

40.3 Commitments

| Particulars | (Rs. in lakhs) | |
|--|---------------------------|---------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Estimated amount of Contracts remaining to be executed on Capital Account not provided for (cash outflow is expected on execution of such capital contracts) | | |
| – Related to Property, plant and equipment | 1,501.23 | 2,844.98 |
| Commitments towards Investments (cash outflow is expected on execution of such commitments) | 57.80 | 1,325.00 |
| Commitments towards EPCG License (No cash outflow is expected) | 365.74 | 761.44 |

Note 41 - Portfolio Management Services

As at 31st March, 2020, the company has invested Rs. 618.09 lakhs (Previous Year Rs. 719.05 lakhs) through Portfolio Managers who provide Portfolio Management Services which are in the nature of investment administrative management services and include the responsibility to manage, invest and operate the fund as per the agreement(s) entered with them. As on the said date, the outstanding balance of securities amounting to Rs.817.55 lakhs (Previous Year Rs. 718.88 lakhs) has been accounted as investment in Note 9 and 14 and the amount of Rs 0.54 lakhs (Previous Year Rs. 0.17 lakhs) shown under the head "Current financial assets - Others" in Note 19.

Note 42- Employee Benefits

42.1 As per Ind AS 19 'Employee Benefits', the disclosure of Employee benefits as defined in the Ind AS are given below:

(a) Defined Contribution Plan:

Contribution to Defined Contribution Plan, recognized as expense for the years are as under:

| Particulars | (Rs. in lakhs) | |
|--|----------------|---------|
| | 2019-20 | 2018-19 |
| Employer's Contribution to Provident Fund | 187.37 | 92.62 |
| Employer's Contribution to Pension Scheme | 116.05 | 70.79 |
| Employer's Contribution to Superannuation Fund | 3.25 | (6.56) |
| Employer's Contribution to ESIC | 12.51 | 16.80 |
| Employer's Contribution to MLWF | 0.16 | 0.12 |

The contribution to provident fund and pension scheme is made to Employees' Provident Fund managed by Provident Fund Commissioner, Employees' Superannuation Fund is managed by Life Insurance Corporation of India. The contribution towards ESIC made to Employees' State Insurance Corporation. The contribution towards MLWF is made to Maharashtra Labour welfare Fund. The obligation of the Group is limited to the amount contributed and it has neither further contractual nor any constructive obligation.



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(b) **Defined Benefit Plan:**

The Gratuity benefits of the Group are funded as well as unfunded.

The employees' Gratuity Fund of the Group is managed by the Life Insurance Corporation of India as well as Aditya Birla Sun Life Insurance Company Ltd. The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

| Particulars | Gratuity | |
|---------------------------------|--|--|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Actuarial assumptions | | |
| Mortality Table | Indian Assured Lives Mortality (2012-14) Table | Indian Assured Lives Mortality (2005-08) Ult |
| Salary growth | 0% to 9.5% | 6% to 10% |
| Discount rate | 6.80% to 6.85% | 7.40% to 7.80% |
| Expected returns on plan assets | 6.85% | 7.40% to 7.75% |
| Withdrawal Rates | 2% to 10% | 1% to 10% |

| Particulars | Gratuity | |
|-------------|----------|---------|
| | 2019-20 | 2018-19 |

Movement in present value of defined benefit obligation

| | | |
|--|---------------|---------------|
| Obligation at the beginning of the year | 664.28 | 245.50 |
| Addition on account of Scheme of Arrangement (Refer Note 49) | - | 334.54 |
| Current service cost | 97.33 | 64.48 |
| Interest cost | 38.04 | 29.95 |
| Benefits paid | (43.65) | (27.14) |
| Actuarial (gains) / losses on obligation | 55.66 | 17.36 |
| Past Service Cost | (1.67) | - |
| Obligation at the end of the year | 809.96 | 664.69 |

Movement in fair value of plan assets

| | | |
|--|---------------|---------------|
| Fair value at the beginning of the year | 258.02 | - |
| Addition on account of Scheme of Arrangement (Refer Note 49) | - | 179.79 |
| Interest income | 19.38 | 7.65 |
| Expected Return on Plan Assets | (0.27) | (0.34) |
| Contribution | 54.53 | 78.00 |
| Benefits paid | (26.90) | (5.96) |
| Fair value at the end of the year | 304.86 | 258.02 |

| | | |
|-----------------------------------|--------|--------|
| Current Provisions (Funded) | 39.88 | 54.53 |
| Non-current Provisions (Unfunded) | 395.49 | 340.95 |
| Current Provisions (Unfunded) | 69.93 | 11.19 |

Amount recognised in the consolidated statement of profit and loss

| | | |
|----------------------|---------------|--------------|
| Current service cost | 97.33 | 47.63 |
| Interest cost | 18.66 | 20.33 |
| Past service cost | (1.67) | - |
| Total | 114.32 | 68.16 |

| | | |
|---|-------|-------|
| Amount recognised in the consolidated statement of profit and loss - Funded | 23.01 | 20.10 |
| Amount recognised in the consolidated statement of profit and loss - Unfunded | 91.31 | 48.06 |

Amount recognised in the consolidated other comprehensive income

Components of actuarial (gains) or losses on obligations:

| | | |
|---|--------------|--------------|
| Due to Change in financial assumptions | 137.09 | 23.82 |
| Due to change in demographic assumption | (96.55) | - |
| Due to experience adjustments | 15.12 | (6.45) |
| Return on plan assets excluding amounts included in interest income | 0.26 | 0.34 |
| Total | 55.92 | 17.71 |

| | | |
|---|-------|-------|
| Amount recognised in the consolidated other comprehensive income - Funded | 16.69 | 16.73 |
| Amount recognised in the consolidated other comprehensive income - Unfunded | 39.23 | 0.97 |

(c) **Fair Value of plan assets:**

| Class of assets | Fair value of plan asset | |
|---|--------------------------|---------------|
| | 2019-20 | 2018-19 |
| Life Insurance Corporation of India | 203.64 | 207.62 |
| Bank Balance | 0.39 | 0.37 |
| Aditya Birla Sunlife Insurance Co. Ltd. | 100.83 | 50.03 |
| Total | 304.86 | 258.02 |



(d) Net Liability Recognised in the Balance Sheet

| Particulars | (Rs. in lakhs) | |
|--|------------------------|------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Present value of obligations at the end of the year | 809.96 | 664.89 |
| Less: Fair value of plan assets at the end of the year | 304.86 | 258.02 |
| Net liability recognized in the balance sheet | 505.10 | 406.87 |

(e) The estimate of rate of escalation in Salary considered in actuarial valuation, takes into account inflation, seniority, promotion and other retirement factors including supply & demand in the employment market. The above information is certified by the actuary.

42.2 Sensitivity analysis:

| Particulars | Changes in assumptions | (Rs. in lakhs) |
|--|------------------------|---|
| | | Effect on Gratuity obligation - (Increase / (Decrease)) |
| For the year ended 31st March, 2020 | | |
| Salary growth rate | +0.50% | 32.01 |
| | -0.50% | (32.12) |
| Discount rate | +0.50% | (45.87) |
| | -0.50% | 86.07 |
| Withdrawal rate (W.R.) | W.R. X 110% | 1.79 |
| | W.R. X 90% | (2.15) |
| For the year ended 31st March, 2019 | | |
| Salary growth rate | +0.50% | 24.34 |
| | -0.50% | (24.09) |
| Discount rate | +0.50% | (31.64) |
| | -0.50% | 34.39 |
| Withdrawal rate (W.R.) | W.R. X 110% | 1.77 |
| | W.R. X 90% | (3.54) |

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. In presenting the above sensitivity analysis, the present value of defined benefit obligation has been calculated using the projected unit credit method at the end of reporting period, which is the same as that applied in calculating the defined obligation liability recognized in the consolidated balance sheet.

42.3 Risk exposures

A. Actuarial Risk:

It is the risk that benefits will cost more than expected. This can arise due to one of the following reasons:

Adverse Salary Growth Experience: Salary hikes that are higher than the assumed salary escalation will result into an increase in Obligation at a rate that is higher than expected.

Variability in mortality rates: If actual mortality rates are higher than assumed mortality rate then Gratuity benefits will be paid earlier than expected. Since there is no condition of vesting on the death benefit, the acceleration of cash flow will lead to an actuarial loss or gain depending on the relative values of the assumed salary growth and discount rate.

Variability in withdrawal rates: If actual withdrawal rates are higher than assumed withdrawal rate then the Gratuity benefits will be paid earlier than expected. The impact of this will depend on whether the benefits are vested as at the resignation date.

B. Investment Risk:

For funded plans that rely on insurers for managing the assets, the value of assets certified by the insurer may not be the fair value of instruments backing the liability. In such cases, the present value of the assets is independent of the future discount rate. This can result in wide fluctuations in the net liability or the funded status if there are significant changes in the discount rate during the inter-valuation period.

C. Liquidity Risk:

Employees with high salaries and long durations or those higher in hierarchy accumulate significant level of benefits. If some of such employees resign/retra from the Group, there can be strain on the cash flows.

D. Market Risk:

Market risk is a collective term for risks that are related to the changes and fluctuations of the financial markets. One actuarial assumption that has a material effect is the discount rate. The discount rate reflects the time value of money. An increase in discount rate leads to decrease in Defined Benefit Obligation of the plan benefits & vice versa. This assumption depends on the yields on the corporate/government bonds and hence the valuation of liability is exposed to fluctuations in the yields as at the valuation date.

E. Legislative Risk:

Legislative risk is the risk of increase in the plan liabilities or reduction in the plan assets due to change in the legislation/regulation. The government may amend the Payment of Gratuity Act thus requiring the companies to pay higher benefits to the employees. This will directly affect the present value of the Defined Benefit Obligation and the same will have to be recognized immediately in the year when any such amendment is effective.

42.4 Details of Asset-Liability Matching Strategy

Gratuity benefits liabilities of the Group are Funded as well as unfunded.

In case where gratuity is funded, there are no minimum funding requirements for a Gratuity benefits plan in India and there is no compulsion on the part of the Company to fully or partially pre-fund the liabilities under the Plan. The trustees of the plan have outsourced the investment management of the fund to insurance companies which are regulated by IRDA. Due to the restrictions in the type of investments that can be held by the fund, it may not be possible to explicitly follow an asset-liability matching strategy to manage risk actively in a conventional fund.

In case where gratuity is unfunded, there is no Asset-Liability Matching strategy devised for the plan.



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42.5 The expected payments towards contributions to the defined benefit plan, in case of funded gratuity, is within one year.

42.6 The following payments are expected towards Gratuity in future years:

| Year ended | (Rs. in lakhs) |
|--------------------------------------|----------------|
| | Cash flow |
| 31st March, 2021 | 28.42 |
| 31st March, 2022 | 34.09 |
| 31st March, 2023 | 33.09 |
| 31st March, 2024 | 55.46 |
| 31st March, 2025 | 41.25 |
| 31st March, 2026 to 31st March, 2030 | 278.70 |

42.7 The average duration range of the defined benefit plan obligation at the end of the reporting period is 10.61 years to 16.32 years (Previous year 14.62 years to 15.90 years).

Note 43 - Share Based Payments

43.1 Employee Stock Option Scheme of Borosil Renewables Limited (BRL) (Formerly Known as Borosil Glass Works Limited)

On 2nd November, 2017, Borosil Renewables Limited (Demerged Company (Refer Note 49) introduced an Borosil Employee Stock Option Scheme 2017 ("ESOS"), which were approved by the shareholders of BRL to provide equity settled incentive to specific employees of the Group. The ESOS scheme includes tenure based stock option awards. The specific Employees to whom the Options are granted and their Eligibility Criteria are determined by the Nomination and Remuneration Committee. BRL had granted 1,63,708 options to the employees of the Company (Transferred from BRL to the Company pursuant to the Scheme of Arrangement) on 2nd November, 2017 with an exercise price of Rs. 200 per share and further, 90927 options had granted to an employee of the Company (Transferred from BRL to the Company pursuant to the Scheme of Arrangements) on 24th July, 2018 with exercise price of Rs. 254 per share. Exercise period is 5 years from the date of respective vesting of options.

On account of Composite scheme of Amalgamation and Arrangement, as described in Note No 49, the Board of Directors of BRL in its meeting held on 3rd February, 2020, approved modification/amendments of the existing "Borosil Employee Stock Option Scheme 2017" with a view to restore the value of the employee stock options ("Options") pre and post arrangement by providing fair and reasonable adjustment and sought to provide revised exercise price to the existing Option-holder, to whom old employee stock options had been granted under the ESOS 2017.

The Nomination and Remuneration committee of the Board of BRL has approved adjusted exercise price with Rs. 72.25 per share for the options granted on 2nd November, 2017 and Rs. 91.95 per share for the options granted on 24th July, 2018.

The Company recognized total expenses of Rs. 70.34 Lakhs (Previous Year Rs. 71.69 Lakhs) related to equity settled share-based payment transactions for the year ended 31st March, 2020 and corresponding liability has been recognised for an equivalent amount. The liability recognised on this account will be payable to the Borosil Renewables Limited on exercise of the option by the employee. During the previous year, total 90,927 Employee Stock options has been granted by the Borosil Renewables Limited to employees of the Company and there is no forfeiture / exercise / granted during the year.

43.2 Employee Stock Option Scheme of Borosil Limited (BL)

Pursuant to the Composite Scheme of Amalgamation and Arrangement ("the Composite Scheme") approved by the National Company Law Tribunal of Mumbai Bench ("NCLTs") vide its order pronounced on January 15, 2020, 7 (seven) Employees of Borosil Glass Works Limited (Since renamed as Borosil Renewables Limited) who were granted 4,43,388 options under "Borosil Employee Stock Option Scheme 2017" ("ESOS 2017"), were required to be issued equal number of options in the company, whether the same are vested or not under ESOS 2017.

Accordingly, with a view to restore the value of the employee stock options ("Options") pre and post demerger by providing fair adjustment in respect of Options granted under ESOS 2017, the Company has adopted and implemented a new employee stock option plan namely "Borosil Limited - Special Purpose Employee Stock Option Plan 2020" ("ESOP 2020") in the meeting of the Board of Directors of the Company held on February 03, 2020, in order to enable the Company to issue options abovementioned.

Since the process of issue of said options by the Nomination and Remuneration Committee of the Company could not be completed by 31st March, 2020, the Company has not recognised any expenses with respect to the same for the year ended 31st March, 2020.

43.3 Employee Stock Option Scheme of Borosil Technologies Limited (BTL)

Borosil Technologies Limited - Employee Stock Option Scheme 2019 ("BTL ESOS 2019")

During the year, BTL introduced an Borosil Technologies Limited - Employee Stock Option Scheme 2019 ("ESOS 2019"), which was approved by the shareholders of the BTL to provide equity settled incentive to specific employees of the BTL. The ESOS scheme includes tenure based stock option awards. The specific Employees to whom the Options are granted and their Eligibility Criteria are determined by the Nomination and Remuneration Committee. The Company has granted 3,15,957 options to an employee till 31.03.2020.

Awards under the ESOS were granted on 31st January, 2020 with the exercise price of the awards is Rs. 10 per share. Exercise period is 3 years from the date of respective vesting of options.

The details of share options for the year ended 31 March 2020 is presented below:

| Particulars | BTL ESOS 2019 | |
|--------------------------------------|------------------|------------------|
| | 31st March, 2020 | 31st March, 2019 |
| Options as at 1st April | - | - |
| Options granted during the year | 315,957 | - |
| Options forfeited during the year | - | - |
| Options exercised during the year | - | - |
| Options outstanding as at 31st March | 315,957 | - |



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The fair value of awards has been determined at the date of grant of the award. This fair value, adjusted by the Company's estimate of the number of awards that will eventually vest, is expensed over the vesting period.

The fair values were calculated using the Black-Scholes Model for tenure based awards. The inputs to the model include the share price at date of grant, exercise price, expected life, expected volatility, expected dividends and the risk free rate of interest. Expected volatility has been calculated using historical return on share price. All options are assumed to be exercised within six months from the date of respective vesting.

The assumptions used in the calculations of the charge in respect of the BTL ESOS 2019 awards granted are set out below:

| Particulars | BTL ESOS 2019 (Granted on 31.01.2020) |
|----------------------------------|--|
| Number of Options | 315,957 |
| Exercise Price | Rs.10.00 |
| Share Price at the date of grant | Rs.7.91 |
| Vesting Period | 1) 33.33% of the option on completion of 1 year from grant date 2) 33.33% of the option on completion of 2 year from grant date 3) 33.34% of the option on completion of 3 year from grant date. |
| Expected Volatility | 41.58% |
| Expected option life | 1.5 Years |
| Expected dividends | 0.00% |
| Risk free interest rate | 6.37% |
| Fair value per option granted | 1) Rs.1.72 for vesting of shares on completion of 1 year from grant date 2) Rs.2.25 for vesting of shares on completion of 2 year from grant date 3) Rs.2.70 for vesting of shares on completion of 3 year from grant date |

Group has recognised Rs.0.64 Lakhs (Previous year of Rs.Nil) expenses towards BTL ESOS 2019 related to above equity settled share-based payment transactions for the year ended 31st March, 2020. Equity settled employee stock options reserve outstanding with respect to the above scheme as year end is Rs.0.64 Lakhs (Previous year of Rs. Nil).

Note 44 - Provisions

Disclosures as required by Ind AS 37 Provisions, Contingent Liabilities and Contingent Assets:-

44.1 Movement in provisions:-

| Nature of provision | (Rs. In lakhs) | | |
|--|--|-------------------------------|---------------|
| | Provision for Doubtful Deposits and Advances | Provision for Credit Impaired | Total |
| As at 1st April, 2018 | - | 116.90 | 116.90 |
| On account of scheme of arrangement (Refer note 49) | 11.83 | 29.26 | 41.11 |
| On account of first time Consolidation (Refer Note 54) | - | 111.96 | 111.96 |
| Provision during the year | 12.36 | 54.48 | 66.84 |
| Reversal of Provision | - | (114.20) | (114.20) |
| As at 31st March, 2019 | 24.19 | 196.42 | 222.61 |
| Provision during the year | 155.55 | 104.65 | 260.20 |
| Exchange Fluctuation Difference | - | 0.21 | 0.21 |
| Reversal of Provision | - | (17.38) | (17.38) |
| As at 31st March, 2020 | 179.74 | 285.90 | 465.64 |



Note 45 - Segment Information

45.1 Information about primary segment:-

The Group has identified following three reportable segments as primary segment. Segments have been identified and reported taking into account nature of products and services, the differing risks and returns and the internal business reporting systems:

- a) **Scientificware:** Comprising of manufacturing and trading of items used in Laboratories, Scientific ware and pharmaceutical packaging.
- b) **Consumerware:** Comprising of manufacturing and trading of items for Domestic use.
- c) **Investments:** Comprising of investment activities. As the investments are not held as stock in trade, the income from investment activities has not been considered as segment revenue and accordingly not disclosed.

45.2 Segment Revenue, results, assets and liabilities:

Revenue and results have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which is related to enterprise as a whole and are not allocable to a segment on reasonable basis have been disclosed as "Unallocable".

Segment assets and segment liabilities represent assets and liabilities in respective segments. Segment assets include all operating assets used by the operating segment and mainly includes trade receivables, inventories and other receivables. Segment liabilities primarily include trade payables and other liabilities. Common assets and liabilities which cannot be allocated to any of the segments are shown as a part of unallocable assets and liabilities.

- 45.3** The chief operational decision maker monitors the operating results of its Business Segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the financial statements. Operating segment have been identified on the basis of the nature of products / services and have been identified as per the quantitative criteria specified in Ind AS.

45.4 Segmental Information as at and for the year ended 31st March, 2020 is as follows:-

| Particulars | | | | | (Rs. In lakhs) |
|--|------------------|------------------|---------------|-------------------|------------------|
| | Scientificware | Consumerware | Investments | Unallocated | Grand Total |
| Revenue from operation | | | | | |
| Revenue from external sales | 20,181.53 | 43,403.60 | - | - | 63,585.33 |
| Inter segment sales | - | - | - | - | - |
| Total Revenue from operation | 20,181.53 | 43,403.60 | - | - | 63,585.33 |
| Segment Results | 2,910.95 | 4,672.93 | 178.28 | - | 7,162.16 |
| Depreciation and amortisation expenses | - | - | - | (481.52) | (481.52) |
| Finance costs | - | - | - | (555.61) | (555.61) |
| Other unallocable expenses | - | - | - | (1,767.37) | (1,767.37) |
| Profit before tax | 2,910.95 | 4,672.93 | 178.28 | (2,804.50) | 4,357.66 |
| Income tax and deferred tax | - | - | - | 825.63 | 825.63 |
| Net Profit for the Year | 2,910.95 | 4,672.93 | 178.28 | (2,638.13) | 3,532.03 |



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| Particulars | (Rs. in lakhs) | | | | Grand Total |
|---|------------------|------------------|------------------|------------------|------------------|
| | Scientifiware | Consumerware | Investments | Unallocated | |
| Segment Assets | 19,901.88 | 32,707.56 | 11,877.98 | - | 64,487.42 |
| Corporate property, plant and equipment | - | - | - | 10,190.50 | 10,190.50 |
| Art works | - | - | - | 240.80 | 240.80 |
| Income tax and deferred tax | - | - | - | 1,877.11 | 1,877.11 |
| Goodwill | - | - | - | 6,767.07 | 6,767.07 |
| Other unallocated corporate assets | - | - | - | 1,578.57 | 1,578.57 |
| Total Assets | 19,901.88 | 32,707.56 | 11,877.98 | 20,654.65 | 85,141.46 |
| Segment Liabilities | 3,957.30 | 6,767.89 | 32.47 | - | 10,757.66 |
| Borrowings | - | - | - | 5,059.43 | 5,059.43 |
| Income tax and deferred tax | - | - | - | 1,658.14 | 1,658.14 |
| Other unallocated corporate liabilities | - | - | - | 1,612.18 | 1,612.18 |
| Total Liabilities | 3,957.30 | 6,767.89 | 32.47 | 8,329.75 | 19,087.41 |
| Other Disclosures | | | | | |
| Capital expenditure | 2,210.70 | 3,158.10 | - | 95.00 | 5,463.80 |
| Depreciation and amortisation expenses | 1,173.96 | 2,170.18 | - | 481.52 | 3,825.66 |
| Non-cash expenditure | 13.34 | 240.80 | - | - | 254.14 |

45.5 Segmental Information as at and for the year ended 31st March, 2019 is as follows:-

| Particulars | (Rs. in lakhs) | | | | Grand Total |
|--|------------------|------------------|---------------|-------------------|------------------|
| | Scientifiware | Consumerware | Investments | Unallocated | |
| Revenue from operation | | | | | |
| Revenue from external sales | 10,542.08 | 25,962.29 | - | - | 36,504.37 |
| Inter segment sales | - | - | - | - | - |
| Total Revenue from operation | 10,542.08 | 25,962.29 | - | - | 36,504.37 |
| Segment Results | 1,971.76 | 1,929.12 | 726.99 | - | 4,618.87 |
| Depreciation and amortisation expenses | - | - | - | (232.06) | (232.06) |
| Finance costs | - | - | - | (987.72) | (987.72) |
| Other unallocable expenses | - | - | - | (52.13) | (52.13) |
| Profit before tax | 1,971.76 | 1,929.12 | 726.99 | (1,271.93) | 3,346.95 |
| Income tax and deferred tax | - | - | - | 850.46 | 850.46 |
| Net Profit for the Year | 1,971.76 | 1,929.12 | 726.99 | (2,122.39) | 2,496.49 |



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| Particulars | (Rs. in lakhs) | | | | |
|--|------------------|------------------|------------------|------------------|------------------|
| | Scientificware | Consumerware | Investments | Unallocated | Grand Total |
| Segment Assets | 19,343.48 | 29,934.51 | 12,813.59 | - | 62,091.58 |
| Corporate property, plant and equipment including assets held for sale | - | - | - | 11,184.04 | 11,184.04 |
| Art works | - | - | - | 240.80 | 240.80 |
| Income tax and deferred tax | - | - | - | 921.29 | 921.29 |
| Goodwill | - | - | - | 6,767.07 | 6,767.07 |
| Other unallocated corporate assets | - | - | - | 300.36 | 300.36 |
| Total Assets | 19,343.48 | 29,934.51 | 12,813.59 | 19,413.56 | 81,505.14 |
| Segment Liabilities | 4,124.75 | 6,816.92 | 0.25 | - | 10,941.91 |
| Borrowings | - | - | - | 7,206.77 | 7,206.77 |
| Income tax and deferred tax | - | - | - | 1,129.95 | 1,129.95 |
| Other unallocated corporate liabilities | - | - | - | 17.02 | 17.02 |
| Total Liabilities | 4,124.75 | 6,816.92 | 0.25 | 8,353.74 | 19,295.65 |
| Other Disclosures | | | | | |
| Capital expenditure | 494.22 | 1,934.00 | - | 92.89 | 2,521.10 |
| Depreciation and amortisation expenses | 526.16 | 1,828.17 | - | 232.09 | 2,586.42 |
| Non-cash expenditure | - | 66.84 | - | - | 66.84 |

45.6 Revenue from external sales

| Particulars | (Rs. in lakhs) | |
|---|-------------------------------------|-------------------------------------|
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| India | 60,382.22 | 34,241.45 |
| Outside India | 3,203.11 | 2,262.92 |
| Total Revenue as per consolidated statement of profit and loss | 63,585.33 | 36,504.37 |

45.7 Non-current assets:-

The following is details of the carrying amount of non-current assets, which do not include deferred tax assets, income tax assets, financial assets and Goodwill, by the geographical area in which the assets are located:

| Particulars | (Rs. in lakhs) | |
|---------------|------------------------|------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| India | 32,033.79 | 30,291.37 |
| Outside India | 235.77 | 278.82 |
| Total | 32,269.56 | 30,570.19 |

45.8 Revenue of Rs.8,317.18 Lakhs (Previous year Rs. 4,048.00 lakhs) from a customer represents more than 10% of the Group's revenue for the year ended 31st March, 2020.



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Note 46 - Related party disclosure

In accordance with the requirements of Ind AS 24, "Related Party Disclosures", name of the related party, related party relationship, transactions and outstanding balances including commitments where control exists and with whom transactions have taken place during reported periods, are as detail below.

46.1 List of Related Parties :

| Name of the related party | | |
|---|--------------------------|---|
| (a) Key Management Personnel | | |
| Mr. Shreevar Kheruka – Director (upto 11.02.2020) | | |
| Mr. Shreevar Kheruka – Managing Director & Chief Executive Officer (w.e.f. 12.02.2020) | | |
| Mr. Rajesh Kumar Chaudhary – Whole-time Director (w.e.f. 12.02.2020) | | |
| Vivek Singh Jamwal - Chief Financial Officer (upto 31.07.2018) | | |
| Ashwani Kumar Jain - Chief Financial Officer (w.e.f. 29.01.2019 upto 20.07.2019) | | |
| Anand Sultania - Chief Financial Officer (w.e.f. 05.11.2019) | | |
| Raghav Sharma - Company Secretary (upto 25.10.2018) | | |
| Manoj Dere - Company Secretary (w.e.f. 03.04.2019) | | |
| (b) Relative of Key Management Personnel | | |
| Mr. B.L.Kheruka - Relative of Mr. Shreevar Kheruka. | | |
| Mr. P.K.Kheruka - Relative of Mr. Shreevar Kheruka. | | |
| Mrs. Rekha Kheruka - Relative of Mr. Shreevar Kheruka. | | |
| Mrs. Kiran Kheruka - Relative of Mr. Shreevar Kheruka. | | |
| Mrs. Priyanka Kheruka - Relative of Mr. Shreevar Kheruka. | | |
| Mrs. Mita Sultania - Relative of Mr. Anand Sultania. | | |
| (c) Enterprises over which persons described in (a) & (b) above are able to exercise significant influence (Other Related Parties) with whom transactions have taken place:- | | |
| Vytine Glass Works Limited (Upto 30.09.2018) | | |
| Sonargaon Properties LLP | | |
| Gujarat Fusion Glass LLP | | |
| Windows Glass Limited | | |
| Borosil Foundation | | |
| Borosil Renewables Limited (Formerly Known as Borosil Glass Works Limited) (w.e.f. 01.10.2018) | | |
| (d) Trust under Common control | | |
| Name of the entity | Country of incorporation | Principal Activities |
| Borosil Glass Works Limited Gratuity Fund | India | Company's employee gratuity trust |
| Borosil Glass Works Limited Management Employees Pension Fund | India | Company's employee superannuation trust |

46.2 Transactions with Related Parties :

| Name of Transactions | Name of the Related Party | (Rs. in lakhs) | |
|--|----------------------------|----------------|----------|
| | | 2019-20 | 2018-19 |
| Sale of Goods | Vytine Glass Works Limited | - | 4.02 |
| | Borosil Renewables Limited | 7.77 | 31.73 |
| Purchase of Goods | Borosil Renewables Limited | 10.79 | 17.49 |
| | Vytine Glass Works Limited | - | 2.47 |
| Rent Received | Borosil Renewables Limited | 13.20 | 7.80 |
| Rent Expenses | Sonargaon Properties LLP | 9.24 | 4.62 |
| | Window Glass Limited | 0.60 | 0.30 |
| | Borosil Renewables Limited | - | 11.29 |
| | Vytine Glass Works Limited | - | 0.50 |
| Interest Expenses | Borosil Renewables Limited | - | 541.93 |
| Loss on investment on account of Liquidation of Subsidiary (Refer note 54) | Borosil Afrasia FZE | 345.91 | - |
| Reimbursement of expenses to | Borosil Renewables Limited | 15.19 | - |
| Reimbursement of expenses from | Borosil Renewables Limited | 14.06 | 19.72 |
| Loan Taken | Borosil Renewables Limited | - | 3,372.00 |
| Sale of Capital Assets | Gujarat Fusion Glass LLP | - | 427.27 |
| | | | |
| Directors Sitting Fees | Mr. P. K. Kheruka | 1.00 | 0.40 |
| | Mr. Shreevar Kheruka | 0.90 | 0.60 |
| Commission to Non-Executive Directors | Mr. P. K. Kheruka | 8.00 | - |



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| | | (Rs. in lakhs) | |
|---|---|----------------|---------|
| Name of Transactions | Name of the Related Party | 2019-20 | 2018-19 |
| Managerial Remuneration (Refer Note 46.8) | Mr. Shreevar Kheruka | 207.26 | - |
| | Mr. Rajesh Chaudhary | 9.13 | - |
| | Mr. Anand Sultania | 8.02 | - |
| | Ms. Manoj Dere | 30.17 | - |
| | Mr. Vivek Singh Jamwal | - | 7.52 |
| | Mr. Raghav Sharma | - | 1.45 |
| | Mr. Ashwani Kumar Jain | 10.40 | 3.79 |
| Share Based Payment | Mr. Rajesh Kumar Chaudhary | 2.57 | - |
| Professional Fees | Mrs. Mita Sultania | 1.20 | - |
| Contribution towards Gratuity Fund | Borosil Glass Works Limited Gratuity Fund | 54.53 | 79.00 |
| Contribution towards Superannuation Fund | Borosil Glass Works Limited Management Employees Pension Fund | - | 0.01 |

| | | (Rs. in lakhs) | |
|-----------------------------------|--|------------------------|------------------------|
| Name of Transactions | Name of the Related Party | As at 31st March, 2020 | As at 31st March, 2019 |
| Trade Payables | Sonargaon Properties LLP | - | 0.54 |
| | Window Glass Limited | - | 0.10 |
| Current financial assets - Others | Borosil Renewables Limited (Refer Note 46.5) | 2,800.29 | 532.10 |

| 46.3 Compensation to key management personnel of the Group (Refer note 46.6) | | (Rs. in lakhs) | |
|--|---------------|----------------|--|
| Nature of transaction | 2019-20 | 2018-19 | |
| Short-term employee benefits | 275.40 | 15.09 | |
| Post-employment benefits | 2.45 | 1.38 | |
| Total compensation paid to key management personnel | 277.85 | 16.47 | |

46.4 The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at year-end are unsecured, unless specified and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

46.5 Net amount receivable in pursuant to the Scheme of Arrangement (Refer Note 49)

46.6 Excluded proportionated amount debited in the statement of profit and loss of the Company in pursuant to the Scheme of Arrangement (Refer Note 49)

Note 47 - Fair Values

47.1 Financial Instruments by category:-

Set out below is a comparison by class of the carrying amounts and fair value of the Group's financial assets and liabilities that are recognised in the financial statements.

| a) Financial Assets measured at fair value: | | (Rs. in lakhs) | | |
|--|------------------------|------------------------|------------------------|------------------|
| Particulars | As at 31st March, 2020 | As at 31st March, 2019 | | |
| Financial Assets designated at fair value through profit or loss:- | | | | |
| - Investments | 11,873.00 | 12,508.59 | | |
| b) Financial Assets / Liabilities measured at amortised cost: | | (Rs. in lakhs) | | |
| Particulars | As at 31st March, 2020 | | As at 31st March, 2019 | |
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Financial Assets designated at amortised cost:- | | | | |
| - Trade Receivables | 8,853.90 | 8,853.90 | 9,124.35 | 9,124.35 |
| - Cash and cash equivalents | 260.76 | 260.76 | 930.22 | 930.22 |
| - Bank Balances other than cash and cash equivalents | 100.14 | 100.14 | 110.59 | 110.59 |
| - Loans | 81.78 | 81.76 | 61.16 | 61.16 |
| - Others | 3,620.48 | 3,620.48 | 1,761.40 | 1,761.40 |
| Total | 12,917.04 | 12,917.04 | 11,987.72 | 11,987.72 |
| Financial Liabilities designated at amortised cost:- | | | | |
| - Non-current Borrowings | - | - | 106.00 | 106.00 |
| - Current Borrowings | 4,978.49 | 4,978.49 | 6,422.46 | 6,422.46 |
| - Trade Payables | 4,452.66 | 4,452.68 | 4,246.17 | 4,246.17 |
| - Other Financial Liabilities | 6,613.84 | 6,613.84 | 6,089.89 | 6,089.89 |
| Total | 16,044.99 | 16,044.99 | 16,864.52 | 16,864.52 |



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47.2 Fair Valuation techniques used to determine fair value

The Group maintains procedures to value financial assets or financial liabilities using the best and most relevant data available. The fair values of the financial assets and liabilities are included at the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The following methods and assumptions were used to estimate the fair values:

- Fair value of trade receivable, cash and cash equivalents, other bank balances, trade payables, loans, borrowings, deposits and other financial assets and liabilities are approximate at their carrying amounts largely due to the short-term maturities of these instruments.
- The fair values of non-current loan, borrowings, fixed deposits, security deposits are approximate at their carrying amount due to interest bearing features of these instruments.
- The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.
- Fair values of quoted financial instruments are derived from quoted market prices in active markets.
- The fair value of investments in unlisted equity shares is determined using a combination of direct sales comparison and income approach.
- The fair value of the remaining financial instruments is determined using discounted cash flow analysis and/or direct sales comparison approach.

47.3 Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation techniques:-

- Level 1** :- Quoted prices / published NAV (unadjusted) in active markets for identical assets or liabilities. It includes fair value of financial instruments traded in active markets and are based on quoted market prices at the balance sheet date and financial instruments like mutual funds for which net assets value (NAV) is published by mutual fund operators at the balance sheet date.
- Level 2** :- Inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). It includes fair value of the financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on the Company specific estimates. If all significant inputs required to fair value an instrument are observable then instrument is included in level 2.
- Level 3** :- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs). If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The following table provides Hierarchy of the fair value measurement of Group's asset and liabilities, grouped into Level 1 (Quoted prices in active markets), Level 2 (Significant observable inputs) and Level 3 (Significant unobservable inputs) as described below:

| Particulars | (Rs. In lakhs) | | |
|--|------------------------|-----------------|-------------|
| | As at 31st March, 2020 | | |
| | Level 1 | Level 2 | Level 3 |
| Financial Assets designated at fair value through profit or loss: | | | |
| - Listed bonds and debentures | 501.43 | 369.03 | - |
| - Mutual funds | 4,130.35 | - | - |
| - Alternative Investment Funds* | - | 4,226.09 | - |
| - Venture Capital Funds* | - | 1,285.08 | - |
| - Unlisted equity investments | - | - | 3.82 |
| - Unlisted preference shares | - | 1,108.68 | - |
| - Unlisted bonds and debentures | - | 298.52 | - |
| Total | 4,631.78 | 7,237.40 | 3.82 |

| Particulars | (Rs. In lakhs) | | |
|--|------------------------|-----------------|--------------|
| | As at 31st March, 2019 | | |
| | Level 1 | Level 2 | Level 3 |
| Financial Assets designated at fair value through profit or loss: | | | |
| - Listed bonds and debentures | 2,994.03 | 414.66 | - |
| - Mutual funds | 2,532.73 | - | - |
| - Alternative Investment Funds* | - | 3,994.04 | - |
| - Venture Capital Funds* | - | 1,153.28 | - |
| - Unlisted equity investments | - | - | 3.76 |
| - Unlisted preference shares | - | 1,101.14 | - |
| - Unlisted bonds and debentures | - | 304.22 | - |
| - Others | - | - | 10.72 |
| Total | 5,526.76 | 6,967.34 | 14.48 |

* The Group has invested in various venture capital funds and alternative investment funds and these funds have further invested into various companies. Group has considered the fair value on the basis of valuation provided by respective funds.

There were no transfers between Level 1 and Level 2 during the year.



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47.4 Description of the inputs used in the fair value measurement:

Following table describes the valuation techniques used and key inputs to valuation for level 3 of the fair value hierarchy as at 31st March, 2020 and 31st March, 2019 respectively:

| Particulars | As at 31st March, 2020 | Valuation Technique | Inputs used | (Rs. in lakhs) |
|--|------------------------|---------------------|----------------------|--------------------------------------|
| | | | | Sensitivity |
| Financial Assets designated at fair value through profit or loss: | | | | |
| – Unlisted equity investments | 3.82 | Book Value | Financial statements | No material impact on fair valuation |
| (Rs. in lakhs) | | | | |
| Particulars | As at 31st March, 2019 | Valuation Technique | Inputs used | Sensitivity |
| Financial Assets designated at fair value through profit or loss: | | | | |
| – Unlisted equity investments | 3.76 | Book Value | Financial statements | No material impact on fair valuation |
| – Others | 10.72 | Book Value | Financial statements | No material impact on fair valuation |

47.5 Reconciliation of fair value measurement categorised within level 3 of the fair value hierarchy:-

Financial Assets designated at fair value through profit or loss - Investments

| Particulars | Rs. in lakhs |
|--|--------------|
| Fair value as at 1st April, 2018 | - |
| On account of Scheme of Arrangement (Refer Note 49) | 2.17 |
| Gain / (Loss) on financial instruments measured at fair value through profit or loss (net) | 1.59 |
| Purchase / (Sale) of financial instruments | 16.00 |
| Share of Loss in LLP | (7.28) |
| Amount transferred to / (from) Level 3 | - |
| Fair value as at 31st March, 2019 | 14.48 |
| Gain / (Loss) on financial instruments measured at fair value through profit or loss (net) | 0.06 |
| Share of Loss in LLP | (6.94) |
| Purchase / (Sale) of financial instruments | (3.78) |
| Amount transferred to / (from) Level 3 | - |
| Fair value as at 31st March, 2020 | 3.82 |

47.6 Description of the valuation processes used by the Group for fair value measurement categorised within level 3:-

At each reporting date, the Group analyses the movements in the values of financial assets and liabilities which are required to be remeasured or reassessed as per the accounting policies. For this analysis, the Group verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Group also compares the change in the fair value of each financial asset and liability with relevant external sources to determine whether the change is reasonable. The Group also discusses of the major assumptions used in the valuations.

For the purpose of fair value disclosures, the Group has determined classes of financial assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.



Note 48 :- Financial Risk Management - Objectives and Policies:

The Group is exposed to market risk, credit risk and liquidity risk. Risk management is carried out by the Group under policies approved by the board of directors of respective Company. This Risk management plan defines how risks associated with the Group will be identified, analysed, and managed. It outlines how risk management activities will be performed, recorded, and monitored by the respective Company in the Group and provides templates and practices for recording and prioritizing risks. The basic objective of risk management plan is to implement an integrated risk management approach to ensure all significant areas of risks are identified, understood and effectively managed, to promote a shared vision of risk management and encourage discussion on risks at all levels of the organization to provide a clear understanding of risk/benefit trade-offs, to deploy appropriate risk management methodologies and tools for use in identifying, assessing, managing and reporting on risks, and to determine the appropriate balance between cost and control of risk and deploy appropriate resources to manage/optimize key risks. Activities are developed to provide feedback to management and other interested parties (e.g. Audit committee, Board etc.). The results of these activities ensure that risk management plan is effective in the long term.

48.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: foreign currency rate risk, interest rate risk and other price risks, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits and investments.

The sensitivity analysis is given relate to the position as at 31st March 2020 and 31st March 2019.

The sensitivity analysis excludes the impact of movements in market variables on the carrying value of post-employment benefit obligations, provisions and on the non-financial assets and liabilities. The sensitivity of the relevant statement of profit and loss item is the effect of the assumed changes in the respective market risks. The Group's activities expose it to a variety of financial risks, including the effects of changes in foreign currency exchange rates and interest rates. This is based on the financial assets and financial liabilities held as at 31st March, 2020 and 31st March, 2019.

(a) Foreign exchange risk and sensitivity

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities. The Group transacts business primarily in USD, CAD, AED, JPY, GBP and EURO. The Group has obtained foreign currency loans and has foreign currency trade payables and receivables and is therefore, exposed to foreign exchange risk. The Group regularly reviews and evaluates exchange rate exposure arising from foreign currency transactions.

The following table demonstrates the sensitivity in the USD, EURO, AED and CAD to the Indian Rupee with all other variables held constant. The impact on the Group's profit before tax due to changes in the fair values of monetary assets and liabilities is given below:

| Unhedged Foreign currency exposure as at 31st March, 2020 | | Currency | Amount in FC | Rs. in lakhs |
|---|--|----------|--------------|--------------|
| Trade Receivables | | USD | 231,629 | 173.94 |
| Trade Payables | | USD | 549,923 | 414.15 |
| Trade Payables | | EURO | 245,963 | 205.11 |
| Trade Payables | | JPY | 3,525,000 | 24.55 |
| Trade Payables | | AED | 4,725 | 0.98 |
| Trade Payables | | GBP | 2,000 | 1.88 |
| Other Current Financial Assets | | AEO | 51,338 | 10.53 |

| Unhedged Foreign currency exposure as at 31st March, 2019 | | Currency | Amount in FC | Rs. in lakhs |
|---|--|----------|--------------|--------------|
| Trade Receivables | | USD | 199,515 | 137.85 |
| Trade Payables | | USD | 834,888 | 578.50 |
| Trade Payables | | EURO | 326,731 | 256.79 |
| Trade Payables | | CAD | 784 | 0.41 |

Foreign currency sensitivity

1% increase or decrease in foreign exchange rates will have the following impact on profit before tax (PBT) :-

| Particulars | (Rs. in lakhs) | | | |
|---|----------------|-------------|---------------|-------------|
| | 2019-20 | | 2018-19 | |
| | 1% Increase | 1% Decrease | 1% Increase | 1% Decrease |
| USD | (2.40) | 2.40 | (4.41) | 4.41 |
| EURO | (2.05) | 2.05 | (2.57) | 2.57 |
| JPY | (0.25) | 0.25 | - | - |
| AED | 0.10 | (0.10) | - | - |
| GBP | (0.02) | 0.02 | - | - |
| CAD | - | - | (0.00) | 0.00 |
| Increase / (Decrease) in profit before tax | (4.62) | 4.62 | (6.98) | 6.98 |



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b) Interest rate risk and sensitivity :-

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group is having long term borrowings in the form of term loan. Also, the Group is having short term borrowings in the form of working capital loan. The Group is exposed to interest rate risk associated with term loan and working capital loan due to floating rate of interest.

The table below illustrates the impact of a 2% increase in interest rates on interest on financial liabilities assuming that the changes occur at the reporting date and has been calculated based on risk exposure outstanding as of date. The year and balances are not necessarily representative of the average debt outstanding during the year. This analysis also assumes that all other variables, in particular foreign currency rates, remain constant.

| Particulars | (Rs. in lakhs) | | | |
|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | 2019-20 | | 2018-19 | |
| | 2% Increase - Decrease in PBT | 2% Decrease - Increase in PBT | 2% Increase - Decrease in PBT | 2% Decrease - Increase in PBT |
| Term Loan | (3.96) | 3.96 | (19.65) | 19.65 |
| Working capital loan | (97.22) | 97.22 | (117.49) | 117.49 |

The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment.

c) Commodity price risk:-

The Group is exposed to the movement in price of key materials in domestic and international markets. The Group entered into contracts for procurement of material, most of the transactions are short term fixed price contract and hence Group is not exposed to significant risk.

d) Equity price risk:-

The Company does not have any exposure towards equity securities price risk arises from investments held by the company.

48.2 Credit risk

Credit risk is the risk that a counter party will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and other financial instruments.

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis through each reporting period. To assess whether there is a significant increase in credit risk, the Group compares the risk of default occurring on asset as at the reporting date with the risk of default as at the date of initial recognition. It considers reasonable and supportive forward-looking information such as:

- Actual or expected significant adverse changes in business.
- Actual or expected significant changes in the operating results of the counterparty.
- Financial or economic conditions that are expected to cause a significant change to the counterparty's ability to meet its obligations.
- Significant increase in credit risk on other financial instruments of the same counterparty.
- Significant changes in the value of the collateral supporting the obligation or in the quality of the third-party guarantees or credit enhancements.

Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. Where loans or receivables have been written off, the Group continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognized as income in the consolidated statement of profit and loss. The Group measures the expected credit loss of trade receivables based on historical trend, industry practices and the business environment in which the entity operates. Loss rates are based on actual credit loss experience and past trends. Based on the historical data, loss on collection of receivable is not material hence no additional provision considered.

a) Trade Receivables:-

The Group extends credit to customers in normal course of business. The Group considers factors such as credit track record in the market and past dealings with the Group for extension of credit to customers. The Group monitors the payment track record of the customers. Outstanding customer receivables are regularly monitored. The Group evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets. The Group has also taken security deposits in certain cases from its customers, which mitigate the credit risk to some extent. Reserve of Rs.5,317.18 Lakhs (Previous year Rs. 4,048.00 lakhs) from a customer represents more than 10% of the company revenue for the year ended 31st March, 2020. The history of trade receivables shows a negligible provision for bad and doubtful debts. Therefore, the Group does not expect any material risk on account of non performance by any of the Company's counterparties.

The Company has used practical expedient by computing the expected credit loss allowance for trade receivables based on provision matrix. The provision matrix taken into account historical credit loss experience and adjusted for forward looking information. The expected credit loss allowance is based on ageing of the days the

The following table summarizes the Gross carrying amount of the trade receivable and provision made.

| Particulars | (Rs. in lakhs) | | | |
|------------------|--------------------------|-------------------|--------------------------|----------------|
| | As at 31st March, 2020 | | As at 31st March, 2019 | |
| | Gross Carrying Amount | Loss Allowance | Gross Carrying Amount | Loss Allowance |
| Trade Receivable | 9,139.80 | 285.90 | 9,322.77 | 198.42 |

b) Financial instruments and cash deposits:-

The Group considers factors such as track record, size of the institution, market reputation and service standards to select the banks with which balances are maintained. Credit risk from balances with bank is managed by the respective Company's finance department. Investment of surplus funds are also managed by finance department. The Group does not maintain significant cash in hand. Excess balance of cash other than those required for its day to day operations is deposited into the bank. For other financial instruments, the finance department assesses and manage credit risk based on internal assessment. Internal assessment is performed for each class of financial instrument with different characteristics.

48.3 Liquidity risk.

Liquidity risk is the risk that the Group may not be able to meet its present and future cash and collateral obligations without incurring unacceptable losses. The Group's objective is to, at all times, maintain optimum levels of liquidity to meet its cash and collateral requirements. The Group relies operating cash flows and short term borrowings in the form of working capital loan to meet its needs for funds. Group does not breach any covenants (where applicable) on any of its borrowing facilities. The Group has access to a sufficient variety of sources of funding as per requirement.

The table below provides undiscounted cash flows towards financial liabilities into relevant maturity based on the remaining period of the balance sheet to the contractual maturity date.



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| Particulars | On demand | Maturity | | | | Total |
|-------------------------------|-----------------|------------------|---------------|---------------|------------------|------------------|
| | | 0 - 3 Months | 3 - 6 Months | 6 - 12 months | More than 1 year | |
| As at 31st March, 2019 | | | | | | |
| Non-current borrowings | - | - | - | - | 305.23 | 305.23 |
| Current borrowings | 6,223.23 | - | - | - | - | 6,223.23 |
| Trade payable | - | 4,246.17 | - | - | - | 4,246.17 |
| Other financial liabilities | - | 5,045.44 | 711.55 | 332.90 | - | 6,089.89 |
| Total | 6,223.23 | 9,291.61 | 711.55 | 332.90 | 305.23 | 16,864.52 |
| As at 31st March, 2020 | | | | | | |
| Non-current borrowings | - | - | - | - | 117.29 | 117.29 |
| Current borrowings | 4,861.20 | - | - | - | - | 4,861.20 |
| Trade payable | - | 4,452.66 | - | - | - | 4,452.66 |
| Other financial liabilities | - | 6,129.90 | 260.00 | 219.10 | 4.84 | 6,613.84 |
| Total | 4,861.20 | 10,582.56 | 260.00 | 219.10 | 122.13 | 16,044.99 |

48.4 Competition and price risk

The Group faces competition from local and foreign competitors. Nevertheless, it believes that it has competitive advantage in terms of high quality products and by continuously upgrading its expertise and range of products to meet the needs of its customers.

Note 49 -> Disclosure on Composite Scheme of Amalgamation and Arrangement and accounting as per Ind AS 103

- 49.1** The Board of Directors of the Company at its meeting held on 18th June, 2018 approved a Composite Scheme of Amalgamation and Arrangement ("the Scheme") which provides for: (a) Amalgamation of Vyline Glass Works Limited (VGWL), Fennel Investment and Finance Private Limited (FIFPL) and Gujarat Borosil Limited (GBL) with the Borosil Glass Works Limited (BGWL), since renamed as Borosil Renewables Limited (Henceforth "BRL"), and (b) Demerger of the Scientific and Industrial products and Consumer products businesses of BRL and VGWL along with its investment (including investments in subsidiaries) ("Demerged Undertakings") have demerged into the Company, then wholly owned subsidiary of BGWL. The appointed date is 1st October, 2018.
- 49.2** National Company Law Tribunal, Mumbai Bench (NCLT) (the appropriate authority) has approved the above Scheme vide its order pronounced on 15th January, 2020. Certified copy of aforesaid NCLT order has been filed with the Registrar of Companies on 12th February 2020, from which date the Scheme has become effective and accordingly, VGWL, FIFPL and GBL has ceased to exist w.e.f. 1st October, 2018. Further, Borosil Almasia FZE, Glass Pack Limited, Borosil Technologies Limited and Acalypha Realty Limited became the subsidiaries of the company.
- 49.3** 25,75,00,000 Equity Shares of Re. 1 each & 2,80,00,000 Preference Shares of Rs. 10 each of the Company held by Borosil Renewables Limited (BRL) stood cancelled, accordingly, BRL, ceased to be a holding Company and 11,40,59,537 Equity Shares of Re. 1 each of the Company issued to the shareholders of the BRL in the ratio of 1 equity share of Re. 1 each fully paid up against every 1 equity share of Re. 1 each fully paid up held in BRL by the shareholder as on the record date for this purpose. Above has resulted into increase in Paid up Equity Share Capital by Rs 1,140.60 lakhs. Equity share suspense account represents shares to be issued to the shareholder of the demerged Company and accordingly the same has been considered while calculating EPS.
- 49.4** The Scheme has been accounted for as per the accounting treatment approved by the NCLT read with applicable accounting standards prescribed under section 133 of the Companies Act, 2013. All assets and liabilities of the demerged undertakings have been transferred to the Company and recorded at their respective carrying values in the books of accounts of the Company w.e.f. 1st October 2018. Rs. 8881.07 lakhs have been recognised as Capital Reserve on account of said demerger.
- 49.5** Following is the summary of total assets and liabilities transferred by the Borosil Renewables Limited on account of Demerger at Book value as at 1st October, 2018:-

| Particulars | (Rs in Lakhs) |
|-----------------------------------|------------------------|
| | As at 1st October 2018 |
| Assets:- | |
| Property, Plant and Equipment | 14,426.00 |
| Capital Work-in-progress | 431.09 |
| Investment Property | 158.52 |
| Other Intangible Assets | 107.18 |
| Goodwill on Amalgamation | 5,931.84 |
| Non-current Financial Assets | 31,325.60 |
| Art Works | 240.80 |
| Other Non-current Assets | 127.67 |
| Inventories | 12,418.72 |
| Current Financial Assets | 10,808.06 |
| Other Current Assets | 1,492.33 |
| Assets held for Sale | 388.60 |
| Total Assets | 77,857.01 |
| Liabilities:- | |
| Non-current Provisions | 56.55 |
| Deferred Tax Liabilities (Net) | 1,161.44 |
| Financial Liabilities | 12,791.17 |
| Other Current Liabilities | 249.17 |
| Provisions | 388.17 |
| Total Liabilities | 14,646.66 |
| Net Assets Transferred (A) | 63,210.51 |



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
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| | |
|---|--------------------|
| Other Adjustments | |
| Reserves Transferred | (53,164.48) |
| Cancellation of Investments of Demerged Undertakings in Resulting Company | (138.29) |
| Recognition of Deferred Tax | 113.93 |
| Other Adjustments (B) | (53,188.84) |
| Consideration | |
| Issue of Equity Shares to the Shareholders | 1,140.60 |
| Total Consideration (c) | 1,140.60 |
| Capital Reserve | 8,881.07 |

49.5 Goodwill:

Total Goodwill of Rs. 5,931.84 lakhs is recognised on acquisition of Vitline Glass Works Limited by Borosil Renewables Limited, which part of demerged undertakings and hence, transferred to the Company at its book value as on appointed date. The Goodwill is generated on account of expected synergies from the combining the operations. The said Goodwill is related to the Scientific and Industrial products and Consumer products businesses.

49.7 Details of Acquisition related cost charged to the statement of Profit and loss

| Particulars | Rs. in Lakhs |
|---|---------------------|
| Legal, advisory, valuation, professional or consulting fees, etc. | 107.09 |
| Stamp duty | 1,600.00 |

Note 50: Goodwill

50.1 Goodwill of Rs. 5,931.84 lakhs is recognised on account of scheme of arrangement (Refer note 49) and Rs. 835.23 lakhs is recognised on account of first time consolidation (Refer note 54).

50.2 Goodwill is allocated to the following CGU for impairment testing purpose.

| Particulars | (Rs. in lakhs) | |
|-------------------------------------|-------------------------------|-------------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Goodwill relating to Consumerware | 1,815.14 | 1,815.14 |
| Goodwill relating to Scientificware | 4,951.93 | 4,951.93 |
| Total | 6,767.07 | 6,767.07 |

50.3 Goodwill is tested for impairment on annual basis and whenever there is an indication that the recoverable amount of a cash generating unit (CGU) is less than its carrying amount based on a number of factors including business plan, operating results, future cash flows and economic conditions. The recoverable amount of cash generating units is determined based on Higher of value in use and fair value less cost to sell. For the purpose of impairment testing, goodwill is allocated to a CGU representing the lowest level within the Group at which Goodwill is monitored for internal management purposes, and which is not higher than the Group's operating segment.

50.4 The Group uses discounted cash flow methods to determine the recoverable amount. These discounted cash flow calculations use five year projections that are based on financial forecasts. Cash flow projections take into account past experience and represent management's best estimate about future developments.

50.5 Management estimates discount rates using pre-tax rates that reflect current market assessments of the risks specific to the CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Company and its operating segments and is derived from its weighted average cost of capital (WACC).

Note 51: Leases

Effective 1st April, 2019, The Group has adopted Ind AS - 116 "Leases" under the modified retrospective approach without adjustment of comparatives. This has resulted in recognizing a Right to Use asset and corresponding lease liability of Rs. 55.42 lakhs as at 1st April, 2019. Due to transition, the nature of expenses in respect of non-cancellable operating lease has changed from lease rent to depreciation and finance cost for the right to use assets and lease liability respectively.

Note 52: Capital Management

For the purpose of Group's capital management, capital includes issued capital, all other equity reserves and debts. The primary objective of the Group's capital management is to maximise shareholders value. The Group manages its capital structure and makes adjustments in the light of changes in economic environment and the requirements of the financial covenants.

The Group monitors capital using gearing ratio, which is net debt divided by total capital (equity plus net debt). Net debt are non-current and current debts as reduced by cash and cash equivalents and current investments. Equity comprises all components including other comprehensive income.

| Particulars | (Rs. in lakhs) | |
|--|-------------------------------|-------------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Total Debt | 5,059.43 | 7,206.77 |
| Less:- Cash and cash equivalent | 250.76 | 930.22 |
| Less:- Current Investments | 5,249.33 | 5,749.42 |
| Net Debt | - | 527.13 |
| Total Equity (Equity Share Capital plus Other Equity) | 64,793.18 | 60,904.04 |
| Total Capital (Total Equity plus net debt) | 64,793.18 | 61,431.17 |
| Gearing ratio | 0.00% | 0.86% |



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Note 53: Assets held for sale

| 53.1 Description of the assets held for sale | (Rs. in lakhs) | |
|--|------------------------|------------------------|
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Investment Property | 9.11 | 9.11 |
| Property, Plant and Equipment | 129.49 | . |
| Total | 138.60 | 9.11 |

53.2 The Group has decided to sell Investment Property of Rs. 9.11 Lakhs and accordingly, these assets are classified as assets held for sale. The Company is making the efforts to dispose of the remaining assets held for sale and the Company expects to dispose it within a period of next one year hence, the same is continued to disclose as assets held for sale.

53.3 During the year, the Group has transferred Property, Plant and Equipment amounting to Rs. 129.49 lakhs to Assets held for sale and expects to dispose it within a period of next one year.

Note 54: Interests in other entities

54.1 In pursuant to the Scheme of Arrangement (Refer Note 49), Borosil Afrasia FZE, Klass Pack Limited, Borosil Technologies Limited, Acalypha Realty Limited became the subsidiaries of the Company w.e.f. appointed date i.e. 1st October, 2018. Accordingly, the Company has prepared its first Consolidated Financial statements for the year ending 31st March, 2020 along with its comparative figures for the year ending 31st March, 2019 and accordingly, figures for the previous year, which are certified by the management, are not comparable to that extent.

54.2 The consolidation of financial statements of the Group includes subsidiaries listed in the table below:-

| Name | Principal Activities | Country of Incorporation | % equity interest | |
|---|--|--------------------------|-------------------|------------------|
| | | | 31st March, 2020 | 31st March, 2019 |
| Borosil Afrasia FZE (Refer Note 54.2.1) | Trading in Consumerware | United Arab Emirates | NA | 100.00% |
| Klass Pack Limited (Refer Note 54.2.2) | Manufacturer of Glass Ampoules and Tubular Glass Vials | India | 79.53% | 71.81% |
| Borosil Technologies Limited | Manufacturer of Scientific Instruments | India | 100.00% | 100.00% |
| Acalypha Realty Limited | Real estate business | India | 100.00% | 100.00% |

54.2.1. During the year, Borosil Afrasia FZE has filed a liquidation report with JAFZA (concerned regulatory department of that Country), and the approval of the said authority is still awaited. While distributing the assets by Borosil Afrasia FZE as a part of Liquidation process, the Company has received an amount of Rs. 189.72 lakhs and assets of Rs. 9.13 lakhs. Accordingly, the Company has recognised Loss of Rs. 345.91 Lakhs and presented the same in Note 38 "Other Expenses". On account of its liquidation, Borosil Afrasia FZE has not been considered for the purpose of preparation of Consolidated Financial Statements.

54.2.2. During the year, the Company has acquired additional shares of Klass Pack Limited and accordingly the aggregate holding in Klass Pack Limited is 79.53% as at 31st March, 2020.



54.4 Non-controlling interests (NCI)

Financial information of subsidiaries that have material non-controlling interests is provided below:-

Proportion of equity interest held by non-controlling interests:

| Name | Country of Incorporation | % equity interest | |
|-------------------|--------------------------|------------------------|------------------------|
| | | As at 31st March, 2020 | As at 31st March, 2019 |
| Klasspack Limited | India | 20.47% | 28.19% |

Summarised financial information:-

Summarised financial information for each subsidiary that has non-controlling interest that are material to the Group. The amounts disclosed for each subsidiary are before inter-company eliminations.

| Summarised Balance Sheet | (Rs. in lakhs) | |
|---|------------------------|------------------------|
| | Klasspack Limited | |
| | As at 31st March, 2020 | As at 31st March, 2019 |
| Current assets | 2,758.17 | 2,282.81 |
| Current Liabilities | 2,099.05 | 1,848.74 |
| Net current assets / (liabilities) | 657.12 | 336.07 |
| Non-current assets | 5,848.29 | 4,698.29 |
| Non-current liabilities | 345.75 | 406.44 |
| Net non-current assets | 5,502.54 | 4,292.85 |
| Net assets | 6,159.66 | 4,628.92 |
| Accumulated NCI | 1,260.87 | 1,305.45 |

| Summarised Statement of profit and loss | (Rs. in lakhs) | |
|---|-------------------------------------|-------------------------------------|
| | Klasspack Limited | |
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| Revenue from operations | 4,905.73 | 2,352.34 |
| Loss for the year | (219.34) | (60.75) |
| Other Comprehensive income | 0.08 | (0.35) |
| Total comprehensive income | (219.26) | (61.11) |
| Profit / (Loss) allocated to NCI | (44.58) | (17.23) |
| Dividends paid to NCI | - | - |

| Summarised Statement of cash flow | (Rs. in lakhs) | |
|---|-------------------------------------|-------------------------------------|
| | Klasspack Limited | |
| | For the year ended 31st March, 2020 | For the year ended 31st March, 2019 |
| Cash flow from / (used in) operating activities | 313.17 | 108.94 |
| Cash flow from / (used in) investing activities | (1,645.59) | 1.44 |
| Cash flow from / (used in) financing activities | 1,315.83 | (130.39) |
| Net increase / (decrease) in cash and cash equivalents | (16.59) | (20.01) |

Note 55

The outbreak of COVID-19 virus continues to spread across the globe including India and has caused significant disruption to all businesses including that of our Group. The Group shut down all its plants as also its offices in Mumbai and other places following the nationwide lock down by the Government of India in the last week of March 2020. This has an impact on the consolidated financial statements as the Group generates substantial revenue, particularly in its Scientific and Industrial division, in the last month of the financial year. In assessing the recoverability of Group's assets such as investments, trade receivable, inventories etc., the Group has considered internal and external information upto the date of approval of these financial results and expects to recover the carrying amount of these assets. The management will continue to closely monitor the evolving situation and assess its impact on the operations of the Group. The actual effects of COVID-19 could be different from what is presently assessed and would be known only in due course of time.

Note 56

Management and authorities have the power to amend the Consolidated Financial Statements in accordance with section 130 and 131 of The Companies Act, 2013.

Note 57

Previous Year figures have been regrouped, rearranged and restated wherever necessary (Refer Note 49)



BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)
Notes to the Consolidated Financial Statements for the year ended 31st March, 2020

Note 58 Additional Information, as required under Schedule III to the Companies Act, 2013, of entity consolidated as Subsidiary.

| Name of the entity in the Group | Net Assets | | Share in Profit or Loss | | Share in Other Comprehensive Income | | Share in Total Comprehensive Income | |
|--|---------------------------------|------------------|---|-----------------|---|----------------|---|-----------------|
| | As % of Consolidated Net Assets | Rs. in lakhs | As % of Consolidated Statement of Profit and Loss | Rs. in lakhs | As % of Consolidated Other Comprehensive Income | Rs. in lakhs | As % of Consolidated Total Comprehensive Income | Rs. in lakhs |
| Parent | 99.05% | 85,428.86 | 115.04% | 4,114.67 | 115.13% | (39.26) | 115.04% | 4,075.41 |
| Indian Subsidiaries | | | | | | | | |
| Klasspack Private Limited | 9.33% | 6,159.68 | -6.13% | (219.34) | -0.23% | 0.08 | -6.19% | (219.26) |
| Borosil Technologies Limited | 0.65% | 428.05 | -0.64% | (22.96) | 1.41% | (0.48) | -0.66% | (23.44) |
| Acalypha Realty Limited | 0.01% | 3.47 | -0.02% | (0.83) | 0.00% | - | -0.02% | (0.83) |
| Non controlling Interest | 1.91% | 1,260.87 | 1.25% | 44.60 | 0.06% | (0.02) | 1.26% | 44.58 |
| Consolidation Adjustments / Elimination | -10.94% | (7,226.86) | -9.49% | (339.51) | -16.36% | 5.58 | -9.43% | (333.93) |
| Total | 100.00% | 86,054.05 | 100.00% | 3,576.83 | 100.00% | (34.10) | 100.00% | 3,542.53 |

For and on behalf of the Board of Directors



Shreevar Kheruka
Managing Director & CEO
(DIN 01802416)



Manoj Dere
Company Secretary
(Membership No. FCS-7652)



Rajesh Kumar Chaudhary
Whole-time Director
(DIN 07425111)



Anand Sultan
Chief Financial Officer



Place : Mumbai
Date : 13.07.2020

BOROSIL LIMITED (FORMERLY KNOWN AS HOPEWELL TABLEWARE LIMITED)

Form No. AOC-1

A. Salient Features of Financial Statements of Subsidiary as per Companies Act, 2013.

A-1. Subsidiary Company

| Sl. No. | Particulars | Klasspack Private Limited | Borosil Technologies Limited | Acalypha Realty Limited | Borosil Afrasia FZE (Refer Note 54) |
|---------|--|---------------------------|------------------------------|-------------------------|-------------------------------------|
| 1 | Reporting period for the subsidiary concerned, if different from the holding company's reporting period | NA | NA | NA | NA |
| 2 | Reporting Currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries. | NA | NA | NA | NA |
| 3 | Share Capital (Rs. in lakhs) | 1,396.74 | 495.00 | 10.00 | - |
| 4 | Other Equity (Rs. in lakhs) | 4,762.92 | (66.95) | (6.53) | - |
| 5 | Total Assets (Rs. in lakhs) | 8,604.46 | 539.82 | 3.66 | - |
| 6 | Total Liabilities (Rs. in lakhs) | 2,444.80 | 111.77 | 0.19 | - |
| 7 | Investments (Rs. in lakhs) | 1.31 | 24.20 | - | - |
| 8 | Revenue From Operations (Rs. in lakhs) | 4,905.73 | 432.00 | - | - |
| 9 | Profit / (Loss) before Tax (Rs. in lakhs) | (316.55) | (31.41) | (0.83) | - |
| 10 | Provision for Taxation (Rs. in lakhs) | (97.21) | (8.45) | - | - |
| 11 | Profit / (Loss) After Taxation (Rs. in lakhs) | (219.34) | (22.96) | (0.83) | - |
| 12 | Proposed Dividend | - | - | - | - |
| 13 | % of shareholding | 79.53% | 100.00% | 100.00% | 0.00% |
| 14 | Country | India | India | India | U.A.E |

- B. During the year, Borosil Afrasia FZE, a subsidiary in UAE, has filed a liquidation report with JAFZA (concerned regulatory department of that Country), and the approval of the said authority is still awaited.
- C. Acalypha Realty Limited is yet to commence its operation.
- D. Other than above, there are no Subsidiaries which are yet to commence operations.
- E. Other than above, there are no Subsidiaries which have been liquidated or sold during the year.

For and on behalf of the Board of Directors

T-1

Rajesh Kumar Chaudhary
Whole-time Director
(DIN 07425111)

Shreevar Kheruka

Shreevar Kheruka
Managing Director & CEO
(DIN 01802416)

Anand Sultania

Anand Sultania
Chief Financial Officer

Manoj Dere

Manoj Dere
Company Secretary
(Membership No. FCS-7652)

Place : Mumbai
Date : 13.07.2020



MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our financial statements, including the notes thereto, which appear elsewhere in this Information Memorandum. You should also read the section titled "Risk Factors", which discusses a number of factors and contingencies that could impact our financial condition and results of operations. The following discussion relates to the financial statements of our Company.

These Standalone financial statements for the three fiscals ended March 31, 2020, 2019 and 2018 and Consolidated financial statements for two Fiscals ended March 31, 2020 and March 31, 2019 have been prepared in accordance with the Indian Accounting Standards ("Ind AS"), the Companies Act, 2013 and the guidance notes issued by the ICAI.

This discussion contains forward-looking statement and reflects our current plans and expectations, actual results may differ materially from those anticipated in these forward-looking statements. By their nature certain market risk disclosures are only estimates and could be materially different from those that have been estimated. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in the sections "Risk Factors", "Forward Looking Statements" and "Our Business".

Our fiscal year ends on March 31 of each year, so all references to a particular "fiscal year" and "Fiscal" are to the twelve (12) month period ended March 31 of that fiscal year. Unless otherwise specified, all amounts in this section are stated on a standalone basis. In this section, any reference to "we", "us" or "our" is to Borosil Limited.

BUSINESS OVERVIEW

The Company is in the business of manufacturing of various types of opal ware such as Dinner sets (comprising of plates, serving bowls and soup bowls) and Tea sets (comprising of tea cups, saucers and coffee mugs). The Company has rebuilt its furnace and was ready for commissioning in March, 2020, but kept production on hold due to the lock down and lack of visibility of demand.

Summary of Business of demerged undertaking of Borosil Glass Works Limited (BGWL) since renamed as Borosil Renewables Limited (BRL):

1. BGWL had two divisions namely Scientific & Industrial ware division and Consumer ware division. The Scientific and Industrial ware division deals in scientific and industrial apparatus and equipment, e.g. Beaker, Bottles Burettes, Cones, Condensers, Cylinders, Dessicators, Dishes, Distilling Apparatus, Water Distillation Unit, Apparatus, Survismeter, Viscometer, Extractors, Flasks, Filtration Assembly, Volumetric Flasks, Column, Funnels, Gas Generator, Jars & Kettles, Pipettes, Weighing Scoop, Tubes, Adapters, Test Tubes, Sintered Ware, Quartz Ware, Vials, Slides & Cover Glasses, Lab Accessories;
2. The other division deals in Consumer ware e.g. Glass microwavables, Glass lunchbox, Storage jars, Glass bottles, Vision glass & tea series, Hydra flask & bottles, Hydra lunch box, Stainless steel serve ware & cookware, stainless steel lunchbox & bottles, Kitchen appliances, Home decor (tea lights), etc.

Under the Scheme, both the business divisions are now transferred to our Company. For further details, please see section titled "Our Business" on page 75 of this Information Memorandum.

Our Key Strengths

We believe that the following are our key strengths:

- Diversified Customer Base
- Rich and high-quality Product Portfolio
- Significant Market share in business segments

Our Business Strategy

- For Scientific and Industrial Products Division, we plan to gain larger portions of existing customers spend by increased product offering and leveraging existing reach. We are also trying to reach new geographies by exporting to global pharma players.
- For Consumer Products division we are trying to participate in premium product offering as well introducing unique SKUs for the e-commerce channel. In Opalware business, we are aiming to increase our sales by leveraging our distribution strength and simultaneously listing our products on various E-commerce platforms.

FACTORS AFFECTING OUR BUSINESS, RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The business of our Company is subject to various risks and uncertainties those discussed in section titled “*Risk Factors*” on page 15 of this Information Memorandum. Our financial condition and results of operations are also affected by various factors of which the following are of particular importance:

Macro Economic Factors

In situations of economic constraints, items that are in the nature of discretionary spending are the first to be curtailed. Factors such as low GDP growth and high food inflation can result in postponement of purchase or down-trading from premium to mass market products.

Changing Customer Preferences

Demand can be adversely impacted by a shift in customer and consumer preferences. The Company keeps a close watch on changing trends and identifies new product lines that it can offer its customers.

Competition

With low entry barriers, there could be an increase in the number of competing brands. Counter campaigning and aggressive pricing by competitors (including e-commerce players buying sales through heavy discounting) have the potential of creating a disruption. China could be a source of low cost products in addition to grey market imports. The Company brand “BOROSIL” enjoys a first mover advantage and significant brand equity. Marketing investments to further strengthen the brand may mitigate the impact of aggressive competition.

Growth of Online as a new channel

New brands are being launched online. With increased online penetration distributor relationships may no longer remain a critical success factor. The Company has listed its products on major e-tailer marketplaces and has also launched its own e-commerce portal www.myborosil.com.

New Product Launches

New products may not find very favorable acceptance by consumer or may fail to achieve sales targets. The Company has a systematic insighting and new product development process that helps in increasing the chances of new product success.

Acquisitions

Acquisitions entail deployment of capital and may increase the challenge of improving returns on investment, particularly in the short run. Integration of operations may take time thereby deferring benefits of synergies of unification. The Company contemplates acquisitions with a high strategic fit where it envisages a clear potential to derive synergistic benefits.

Input Costs

Unexpected changes in commodity prices resulting from global demand and supply fluctuations as well as variations in the value of the Indian Rupee versus foreign currencies could lead to an increased cost base with a consequent impact on margins.

Counterfeits

Counterfeits, pass-offs and lookalikes are a constant source of unfair competition for leadership brands.

Volatility in Financial Markets

Investments in equity, debt and real estate markets are always subject to market fluctuation risks. The Company has reduced the size of its investment portfolio and is expected to park surplus funds primarily in safe, liquid assets.

SIGNIFICANT ACCOUNTING POLICIES:

Basis of Preparation:

The financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS), as notified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015.

The financial statements have been prepared and presented on going concern basis and at historical cost basis, except for the following assets and liabilities, which have been measured as indicated below:

- Certain financial assets and liabilities at fair value (refer accounting policy regarding financial instruments).
- Assets held for disposal is measured at the lower of its carrying amount and fair value less cost to sell.
- Employee's Defined Benefit Plans measured as per actuarial valuation.
- Employee Stock Option Plans measured at fair value.
- Assets and Liabilities acquired under Business Combination measured at fair value.

The financial statements are presented in Indian Rupees (Rs.), which is the Company's functional and presentation currency and all values are rounded to the nearest lakhs, except when otherwise indicated.

Our **significant accounting policies** are summarized below. For a full description of our significant accounting policies adopted in the preparation of the Financial Statements, see "*Financial Statements*" on page 109 of this Information Memorandum.

Business Combination and Goodwill/Capital Reserve:

The Company uses the pooling of interest method of accounting to account for common control business combination and acquisition method of accounting to account for other business combinations.

The acquisition date is the date on which control is transferred to the acquirer. Judgement is applied in determining the acquisition date and determining whether control is transferred from one party to another. Control exists when the Company is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. In assessing control, potential voting rights are considered only if the rights are substantive.

"Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in Other Comprehensive Income (OCI) and accumulated in other equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognises the gain directly in other equity as capital reserve, without routing the same through OCI.

Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Company to the previous owners of the acquiree, and equity interests issued by the Company. Consideration transferred also includes the fair value of any contingent consideration. Consideration transferred does not include amounts related to the settlement of pre-existing relationships. Any goodwill that arises on account of such business combination is tested annually for impairment.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not re-measured and the settlement is accounted for within other equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recorded in the Statement of Profit and Loss.

A contingent liability of the acquiree is assumed in a business combination only if such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably. On an acquisition-by-acquisition basis, the Company recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Transaction costs that the Company incurs in connection with a business combination, such as Stamp Duty for title transfer in the name of the Company, finder's fees, legal fees, due diligence fees and other professional and consulting fees, are expensed as incurred.

In case of Pooling of interest method of accounting, the assets and liabilities of the combining entities recognizes at their carrying amounts. No adjustment is made to reflect the fair value or recognize any new assets and liabilities. The financial information in the financial statements in respect of prior periods restates as if the business combination had occurred from the beginning of the preceding period. The difference, if any, between the amount recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferor is transferred to capital reserve and presented separately from other capital reserves.

Transaction costs that the Company incurs in connection with a business combination such as finders' fees, legal fees, due diligence fees, and other professional and consulting fees are expensed as incurred.

Property, Plant and Equipment:

Property, plant and equipment are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated depreciation, amortization and impairment losses, if any. Cost includes purchase price, borrowing cost and any cost directly attributable to the bringing the assets to its working condition for its intended use. In case of Property, Plant and Equipment, the Company has availed the carrying value as deemed cost on the date of transition i.e. April 1, 2015.

Depreciation on the property, plant and equipment is provided using straight line method over the useful life of assets as specified in schedule II to the Companies Act, 2013, except in case of Property, Plant and Equipment as described below:

| Particulars | Useful life considered for depreciation |
|-----------------------------|--|
| Certain Buildings | 16-19 Years |
| Certain Plant and Equipment | 3 Years |
| Furnace | 2.5 Years |
| Moulds | 3 Years |
| Plastic Pallet | 3 Years |

Depreciation on property, plant and equipment which are added / disposed off during the year, is provided on pro-rata basis with reference to the date of addition / deletion. Freehold land is not depreciated.

The assets' residual values, useful lives and method of depreciation are reviewed at each financial year end and are adjusted prospectively, if appropriate. The effects of any revision are included in the statement of profit and loss when the changes arise.

Capital work-in-progress includes cost of property, plant and equipment under installation / under development as at the balance sheet date.

Property, plant and equipment are eliminated from financial statement, either on disposal or when retired from active use. Profits / losses arising in the case of retirement / disposal of property, plant and equipment are recognized in the statement of profit and loss in the year of occurrence.

Leasehold land is amortised over the period of lease. Buildings constructed on leasehold land are depreciated based on the useful life specified in schedule II to the Companies Act, 2013, where the lease period of land is beyond the life of the building. In other cases, buildings constructed on leasehold land is amortised over the primary lease period of the land.

Investment Properties:

Investment properties are measured initially at cost, including transaction costs and net of recoverable taxes, trade discounts and rebates. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and impairment losses, if any. In case of Investment properties, the company has availed the carrying value as deemed cost on the date of transition i.e. April 1, 2015.

Depreciation on investment properties is provided using straight line method over the estimated useful lives as specified in Schedule II to the Companies Act, 2013. Residual values, useful lives and method of depreciation of investment properties are reviewed at each financial year end and are adjusted prospectively, if appropriate. The effects of any revision are included in the statement of profit and loss when the changes arise.

Though the Company measures investment properties using cost-based measurement, the fair value of investment property is disclosed in the notes.

Investment properties are derecognised either when they have been disposed off or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in statement of profit and loss in the period of derecognition.

Intangible Assets:

Intangible assets are carried at cost, net of recoverable taxes, trade discount and rebates less accumulated amortisation and impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the intangible assets. In case of Intangible Assets, the Company has availed the carrying value as deemed cost on the date of transition i.e. April 1, 2015.

Identifiable intangible assets are recognised when it is probable that future economic benefits attributed to the asset will flow to the Company and the cost of the asset can be reliably measured.

Computer softwares are capitalised at the amounts paid to acquire the respective license for use and are amortised over the period of useful lives or period of three years, whichever is less. The assets' useful lives and method of amortisation are reviewed at each financial year end and adjusted prospectively, if appropriate.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

Art Works:

Art Works are carried at cost, net of recoverable taxes, trade discounts and rebates, less impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the items. Profit / loss arising from retirement / disposal of Art Works are recognised in the statement of profit and loss in the year of occurrence.

Leases:

On April 1, 2019, the Company adopted Ind AS 116 - Leases.

The Company evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. Identification of a lease requires significant judgement. The Company uses significant judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. The Company determines the lease term as the non-cancellable period of a lease, together with both periods covered by an options to extend the lease if the Company is reasonably certain to exercise that options; and periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise that options. In assessing whether the company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it

considers all relevant facts and circumstances that create an economic incentive for the Company to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Company revises the lease term if there is a change in the non-cancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

Inventories:

Inventories are valued at the lower of cost and net realizable value except scrap (cullet), which is valued at raw material cost, where it is re-usable, otherwise at net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. The cost of inventories comprises of cost of purchase, cost of conversion and other costs incurred in bringing the inventories to their respective present location and condition. Cost of packing materials and stores, spares and consumables are computed on the weighted average basis. Cost of work in progress, finished goods and Stock-in-trade is determined on absorption costing method.

Cash and cash equivalents:

Cash and cash equivalent in the balance sheet comprise cash at banks, cash on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

Impairment of non-financial assets - property, plant and equipment and intangible assets:

The Company assesses at each reporting date as to whether there is any indication that any property, plant and equipment and intangible assets or group of assets, called cash generating units (CGU) may be impaired. If any such indication exists the recoverable amount of an asset or CGU is estimated to determine the extent of impairment, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the CGU to which the asset belongs.

An impairment loss is recognised in the statement of profit and loss to the extent, asset's carrying amount exceeds its recoverable amount. The recoverable amount is higher of an asset's fair value less cost of disposal and value in use. Value in use is based on the estimated future cash flows, discounted to their present value using pre-tax discount rate that reflects current market assessments of the time value of money and risk specific to the assets.

The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

Impairment of Goodwill:

Goodwill is tested for impairment on an annual basis and whenever there is an indication that goodwill may be impaired, relying on a number of factors including operating results, business plans and future cash flows. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the Company's cash generating units (CGU) or groups of CGU's expected to benefit from the synergies arising from the business combination. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets. Impairment occurs when the carrying amount of a CGU including the goodwill, exceeds the estimated recoverable amount of the CGU. The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value-in-use. Value-in-use is the present value of future cash flows expected to be derived from the CGU. Total impairment loss of a CGU is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU pro-rata on the basis of the carrying amount of each asset in the CGU. An impairment loss on goodwill is recognized in net profit in the statement of comprehensive income and is not reversed in the subsequent period.

Financial instruments – initial recognition, subsequent measurement and impairment:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets -Initial recognition and measurement:

All financial assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortised cost.

Financial assets - Subsequent measurement:

For the purpose of subsequent measurement, financial assets are classified in two broad categories:

- a) Financial assets at fair value
- b) Financial assets at amortised cost

Where assets are measured at fair value, gains and losses are either recognised entirely in the statement of profit and loss (i.e. fair value through profit or loss), or recognised in other comprehensive income (i.e. fair value through other comprehensive income).

A financial asset that meets the following two conditions is measured at amortised cost (net of any write down for impairment) unless the asset is designated at fair value through profit or loss under the fair value option.

a) Business model test: The objective of the Company's business model is to hold the financial asset to collect the contractual cash flow.

b) Cash flow characteristics test: The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

A financial asset that meets the following two conditions is measured at fair value through other comprehensive income unless the asset is designated at fair value through profit or loss under the fair value option.

a) Business model test: The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets.

b) Cash flow characteristics test: The contractual terms of the financial asset give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.

All other financial asset is measured at fair value through profit or loss.

Financial assets - Equity Investment in subsidiaries, associates and joint venture:

The Company has accounted for its equity investment in subsidiaries, associates and joint venture at cost.

Financial assets - Derecognition

A financial assets (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Company's statement of financial position) when:

- a) The rights to receive cash flows from the asset have expired, or
- b) The Company has transferred its rights to receive cash flow from the asset.

Impairment of financial assets

In accordance with Ind AS 109, the Company uses 'Expected Credit Loss' (ECL) model, for evaluating impairment of financial assets other than those measured at fair value through profit and loss (FVTPL).

Expected credit losses are measured through a loss allowance at an amount equal to:

a) The 12 months expected credit losses (expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or

b) Full lifetime expected credit losses (expected credit losses that result from all possible default events over the life of the financial instrument)

For trade receivables, Company applies 'simplified approach' which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Company uses historical default rates to determine impairment loss on the portfolio of trade receivables. At every reporting date these historical default rates are reviewed and changes in the forward looking estimates are analysed.

For other assets, the Company uses 12 month ECL to provide for impairment loss where there is no significant increase in credit risk. If there is significant increase in credit risk full lifetime ECL is used."

Financial liabilities - Initial recognition and measurement:

The financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Financial liabilities - Subsequent measurement:

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts are approximate at their fair value due to the short maturity of these instruments.

Financial Liabilities - Financial guarantee contracts:

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined and the amount recognised less cumulative amortisation.

Financial Liabilities - Derecognition:

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another, from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit and loss.

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined and the amount recognised less cumulative amortisation.

Provisions, Contingent Liabilities, Contingent Assets and Commitments:

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event. It is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using equivalent period government securities interest rate. Unwinding of the discount is recognised in the statement of profit and loss as a finance cost. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not

wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the Financial Statements. Contingent assets are not recognised. However, when the realisation of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognised as an asset.

Dividend Distribution:

Annual dividend distribution to the shareholders is recognised as a liability in the period in which the dividends are approved by the shareholders. Any interim dividend paid is recognised on approval by Board of Directors. Dividend payable is recognised directly in other equity.

Revenue recognition and other income:

Sale of goods and Services:

The Company derives revenues primarily from sale of products comprising of Scientific and Industrial Products (SIP) and Consumer Products (CP).

Transition:

On transition to Ind AS 115 “Revenue from contracts with customer”, the Company has elected to adopt the new revenue standard as per modified retrospective approach method. As per the modified retrospective approach method, the Company has recognized the cumulative effect of initially applying the Ind AS 115 as at 1st April 2018 in Retained Earnings. The comparative financial statement for year ended 31st March, 2018 is not restated.

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration entitled in exchange for those goods or services. Generally, control is transferred upon shipment of goods to the customer or when the goods is made available to the customer, provided transfer of title to the customer occurs and the Company has not retained any significant risks of ownership or future obligations with respect to the goods shipped.

Revenue from rendering of services is recognised over the time by measuring the progress towards complete satisfaction of performance obligations at the reporting period.

Revenue is measured at the amount of consideration which the Company expects to be entitled to in exchange for transferring distinct goods or services to a customer as specified in the contract, excluding amounts collected on behalf of third parties (for example taxes and duties collected on behalf of the government). Consideration is generally due upon satisfaction of performance obligations and a receivable is recognized when it becomes unconditional.

The Company does not have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, it does not adjust any of the transaction prices for the time value of money.

Revenue is measured based on the transaction price, which is the consideration, adjusted for volume discounts, performance bonuses, price concessions and incentives, if any, as specified in the contract with the customer. Revenue also excludes taxes collected from customers.

Trade receivables:

A receivable represents the Company’s right to an amount of consideration that is unconditional."

Contract liabilities:

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made. Contract liabilities are recognised as revenue when the Company performs under the contract.

Other Income:

Incentives on exports and other Government incentives related to operations are recognised in the statement of profit and loss after due consideration of certainty of utilization/receipt of such incentives.

Interest Income:

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend Income:

Dividend Income is recognised when the right to receive the payment is established.

Rental income:

Rental income arising from operating leases is accounted for on a straight-line basis over the lease terms and is included as other income in the statement of profit or loss.

Foreign currency reinstatement and translation:

Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency closing rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in statement of profit and loss except to the extent of exchange differences which are regarded as an adjustment to interest costs on foreign currency borrowings that are directly attributable to the acquisition or construction of qualifying assets, are capitalized as cost of assets.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the transaction. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the exchange rates prevailing at the date when the fair value was determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the statement of profit and loss, within finance costs. All other finance gains / losses are presented in the statement of profit and loss on a net basis.

In case of an asset, expense or income where a non-monetary advance is paid/received, the date of transaction is the date on which the advance was initially recognized. If there were multiple payments or receipts in advance, multiple dates of transactions are determined for each payment or receipt of advance consideration.

Employee Benefits:

Short term employee benefits are recognized as an expense in the statement of profit and loss of the year in which the related services are rendered.

Leave encashment is accounted as Short-term employee benefits and is determined based on projected unit credit method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date.

Contribution to Provident Fund, a defined contribution plan, is made in accordance with the statute, and is recognised as an expense in the year in which employees have rendered services.

Contribution to Superannuation fund, a defined contribution plan, is made in accordance with the Company policy, and is recognised as an expense in the year in which employees have rendered services.

The cost of providing gratuity, a defined benefit plans, is determined based on Projected Unit Credit Method, on the basis of actuarial valuations carried out by third party actuaries at each Balance Sheet date. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise. Other costs are accounted in statement of profit and loss.

Remeasurements of defined benefit plan in respect of post employment and other long term benefits are charged to the other comprehensive income in the year in which they occur. Remeasurements are not reclassified to statement of profit and loss in subsequent periods.

Share-based payments:

The cost of equity-settled transactions with employees is measured at fair value at the date at which they are granted. The fair value of share awards are determined with the assistance of an external valuer and the fair value at the grant date is expensed on a proportionate basis over the vesting period based on the Company's estimate of shares that will eventually vest. The estimate of the number of awards likely to vest is reviewed at each balance sheet date up to the vesting date at which point the estimate is adjusted to reflect the current expectations. Amounts charged to subsidiaries, if any, in respect of awards granted to employees of subsidiaries are recognised as receivable under current financial assets - others until paid by subsidiaries.

Taxes on Income:

Income tax expense represents the sum of current tax (including MAT and income tax for earlier years) and deferred tax. Tax is recognised in the statement of profit and loss, except to the extent that it relates to items recognised directly in equity or other comprehensive income, in such cases the tax is also recognised directly in equity or in other comprehensive income. Any subsequent change in direct tax on items initially recognised in equity or other comprehensive income is also recognised in equity or other comprehensive income.

Current tax provision is computed for income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as net.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the Balance sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences, carry forward tax losses and allowances to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences, carry forward tax losses and allowances can be utilised. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting period.

Minimum Alternative Tax (MAT) is applicable to the Company. Credit of MAT is recognised as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the MAT credit becomes eligible to be recognised as an asset, the said asset is created by way of a credit to the statement of profit and loss and shown as MAT credit entitlement. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT credit entitlement to the extent there is no longer convincing evidence to the effect that the Company will pay normal income tax during the specified period.

Borrowing Costs:

Borrowing costs specifically relating to the acquisition or construction of qualifying assets that necessarily takes a substantial period of time to get ready for its intended use are capitalized (net of income on temporarily deployment of funds) as part of the cost of such assets. Borrowing costs consist of interest and other costs that the Company incurs in connection with the borrowing of funds. For general borrowing used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying

a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period does not exceed the amount of borrowing cost incurred during that period. All other borrowing costs are expensed in the period in which they occur.

Earnings per share:

Basic earnings per share is computed using the net profit or loss for the year attributable to the shareholders' and weighted average number of equity shares outstanding during the year.

Diluted earnings per share is computed using the net profit or loss for the year attributable to the shareholders' and weighted average number of equity and potential equity shares outstanding during the year including share options, convertible preference shares and debentures, except where the result would be anti-dilutive. Potential equity shares that are converted during the year are included in the calculation of diluted earnings per share, from the beginning of the year or date of issuance of such potential equity shares, to the date of conversion.

Current and non-current classification:

The Company presents assets and liabilities in statement of financial position based on current/non-current classification.

The Company has presented non-current assets and current assets before equity, non-current liabilities and current liabilities in accordance with Schedule III, Division II of Companies Act, 2013 notified by MCA."

An asset is classified as current when it is:

- a) Expected to be realised or intended to be sold or consumed in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Expected to be realised within twelve months after the reporting period, or
- d) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is classified as current when it is:

- a) Expected to be settled in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Due to be settled within twelve months after the reporting period, or
- d) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Deferred tax assets / liabilities are classified as non-current assets / liabilities. The Company has identified twelve months as its normal operating cycle.

Fair value measurement:

The Company measures financial instruments at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- a) In the principal market for the asset or liability, or
- b) In the absence of a principal market, in the most advantageous market for the asset or liability."

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy.

Government Grant

Government grants are recognized only if there is reasonable assurance as to its receipt and that the conditions attached there to shall be complied with and are recognised and shown under the head "Other Income".

Off-setting financial Instrument:

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable rights to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable rights must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or counterparty.

RESULTS OF OPERATIONS

The table below sets forth a summary of our financial results containing significant items of our income and expenses years ended, March 31, 2020, March 31, 2019 and March 31, 2018 based on our Financial Statements included in the section titled "*Financial Statements*" on page 109 of this Information Memorandum.

| Particulars | For the year ended March 31, 2020 | | For the year ended March 31, 2019 | | For the year ended March 31, 2018 | |
|---|--------------------------------------|-----------------------|--------------------------------------|-----------------------|--------------------------------------|-----------------------|
| | Amount in ₹ lakhs | % of total revenue | Amount in ₹ Lakhs | % of total revenue | Amount in ₹ Lakhs | % of total revenue |
| Revenue from operations | 59,082.26 | 98.46 | 34,531.68 | 96.14 | 10,211.08 | 99.46 |
| Other Operating Income | 923.12 | 1.54 | 1,385.12 | 3.86 | 55.29 | 0.54 |
| Total Revenue | 60,005.38 | 100.00 | 35,916.80 | 100.00 | 10,266.37 | 100.00 |
| Cost of Material Consumed and Purchases of Stock-in-trade | 21,468.26 | 35.78 | 10,869.87 | 30.26 | 1,814.16 | 17.67 |
| Changes in Inventories of Work-in-Progress and Finished goods | (592.90) | (0.99) | (1,588.82) | (4.42) | 335.12 | 3.26 |
| Excise Duty Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 54.11 | 0.53 |
| Employee Cost | 6,875.10 | 11.46 | 3,741.76 | 10.42 | 1,011.24 | 9.85 |
| Depreciation | 3,258.44 | 5.43 | 2,359.09 | 6.57 | 837.53 | 8.16 |
| Other Manufacturing Expenses | 10,528.59 | 17.55 | 8,781.22 | 24.45 | 3,938.01 | 38.36 |
| Administration Expenses and other Expenditure | 12,956.93 | 21.59 | 7,637.11 | 21.26 | 2,376.69 | 23.15 |
| Finance Cost | 467.45 | 0.78 | 940.84 | 2.62 | 667.85 | 6.51 |
| Total Expenses | 54,961.87 | 91.59 | 32,741.07 | 91.16 | 11,034.71 | 107.48 |
| Profit/ (Loss) before Tax | 5,043.51 | 8.41 | 3,175.73 | 8.84 | (768.34) | (7.48) |
| Current Tax | 451.45 | 0.75 | (10.77) | (0.03) | 0.00 | 0.00 |
| Deferred Tax | 477.39 | 0.80 | 820.92 | 2.29 | (90.83) | (0.88) |
| Profit/ (Loss) after Tax | 4,114.67 | 6.86 | 2,365.58 | 6.59 | (677.51) | (6.60) |

Note: Prior to the implementation of the Scheme, the revenue of our Company was derived only from the products sold under the brand name of "LARAH". From the appointed date for the Scheme of Amalgamation i.e. October 1, 2018, the Scientific and Industrial products business and the Consumer products business of BGWL (Now Borosil Renewables Limited) was transferred into the books of our Company. This has resulted in a variation in

the financial figures for the year ended March 31, 2019 and March 31, 2020. In view of the same, the figures stated above are not strictly comparable with each other. For more details regarding the Scheme please refer to chapter “Scheme of Amalgamation and Arrangement” on page 74.

Total revenue

The following table sets out the principle components of our revenue comprises our revenue and as a percentage of our total revenue for the periods indicated:

| Particulars | For the year ended March 31, 2020 | | For the year ended March 31, 2019 | | For the year ended March 31, 2018 | |
|-------------------------|--------------------------------------|-----------------------|--------------------------------------|-----------------------|--------------------------------------|-----------------------|
| | Amount in ₹ Lakhs | % of total revenue | Amount in ₹ Lakhs | % of total revenue | Amount in ₹ Lakhs | % of total revenue |
| Revenue from operations | 59,082.26 | 98.46 | 34,531.68 | 96.14 | 10,211.08 | 99.46 |
| Other operating income | 923.12 | 1.54 | 1,385.12 | 3.86 | 55.29 | 0.54 |

Revenue from operations

Our revenue from operations comprises majorly of Sale of products. The Company was primarily engaged in the business of manufacturing and trading of Scientific & Industrial Products (SIP) and Consumer ware (Tableware) items.

Other income

Our other income is derived from (i) Interest Income from financial assets measured at amortised cost (ii) Gain on foreign currency transactions (Net) (iii) Profit on sale of property, plant and equipment (iv) Sundry Credit Balance Written Back (Net) (v) Export Incentives and (vi) Miscellaneous Income.

Total expenditure

The following table sets out the principal components of our expenditure and as a percentage of our total expenditure, for the periods indicated:

| Particulars | For the year ended March 31, 2020 | | For the year ended March 31, 2019 | | For the year ended March 31, 2018 | |
|---|--------------------------------------|-----------------------|--------------------------------------|-----------------------|--------------------------------------|-----------------------|
| | Amount in ₹ lakhs | % of total revenue | Amount in ₹ lakhs | % of total revenue | Amount in ₹ lakhs | % of total revenue |
| Cost of Material Consumed and Purchases of Stock-in-trade | 21,468.26 | 35.78 | 10,869.87 | 30.26 | 1,814.16 | 17.67 |
| Changes in Inventories of Work-in-Progress and Finished goods | (592.90) | (0.99) | (1,588.82) | (4.42) | 335.12 | 3.26 |
| Excise Duty Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 54.11 | 0.53 |
| Employee Cost | 6,875.10 | 11.46 | 3,741.76 | 10.42 | 1,011.24 | 9.85 |
| Depreciation | 3,258.44 | 5.43 | 2,359.09 | 6.57 | 837.53 | 8.16 |
| Manufacturing Expenses | 10,528.59 | 17.55 | 8,781.22 | 24.45 | 3,938.01 | 38.36 |
| Administration and other expenses | 12,956.93 | 21.59 | 7,637.11 | 21.26 | 2,376.69 | 23.15 |
| Finance Cost | 467.45 | 0.78 | 940.84 | 2.62 | 667.85 | 6.51 |
| Total Expenses | 54,961.87 | 91.59 | 32,741.07 | 91.16 | 11,034.71 | 107.48 |

Total expenses:

Our total expenses are primarily comprised of the following:

- Manufacturing Expenses:* Manufacturing Expenses includes consumption of Stores & Spares, Power & Fuel, Packing Material consumed, Contract Labour Expenses, etc.

- b) *Cost of Material Consumed* and Purchases of Stock-in-trade: Cost of material consumed and Purchases of Stock-in-trade includes various finished and semi finished product imported from other geographies as well various other raw materials like sand, soda ash, Sodium Silico Fluoride etc.
- c) *Administration and other expenses*: Our administration and other expenses were primarily attributable to selling and distribution expenses (comprises of Sales promotion and advertisement and freight cost), Rent expenses, legal and professional fees, travelling and conveyance expenses, and other miscellaneous expenses (such as those relating to telephone, printing and stationary, housekeeping, security charges etc.).
- d) *Depreciation and amortization expense*: Depreciation and amortization expense consist of depreciation on the fixed assets of our Company which primarily includes buildings, property, plant and equipments, electrical installation, computers, office equipment, furniture and fixtures, vehicle and amortisation of intangible assets.
- e) *Employee benefits expenses*: Employee benefit expenses include (i) salaries, wages, bonus and allowances, (ii) contribution to provident and other employee benefit funds, and (iii) staff welfare activities.iv) Share Based Payments
- f) *Finance cost*: These include interest paid on short term and long term borrowings and inter-corporate deposits, interest on bank overdraft lines and other financial expenses.

Results of operations for Fiscal 2020 compared with Fiscal 2019

During the Fiscal year 2020, the total income of our Company was ₹ 60,005.38 lakhs as compared to ₹35,916.80 lakhs in Fiscal 2019.

Total revenue

Our total revenue increased by 67.07% to ₹ 60,005.38 lakhs in Fiscal 2020 from ₹ 35,916.80 lakhs in Fiscal 2019

Revenue from operations

Our revenue from operations increased by 71.10 % to ₹ 59,082.26 lakhs in Fiscal 2020 from ₹ 34,531.68 lakhs in Fiscal 2019.

Other income

Our other income decrease by 33.35% to ₹ 923.12 lakhs in Fiscal 2020 from ₹ 1,385.12 lakhs in Fiscal 2019.

Total expenditure

Our total expenditure increased by 67.87% to ₹ 54,961.87 lakhs in Fiscal 2020 from ₹ 32,741.07 lakhs in Fiscal 2019. This increase was primarily due to the following reasons:

- a) Manufacturing Expenses increased by 19.90% to ₹ 10,528.59 lakhs in Fiscal 2020 from ₹ 8,781.22 lakhs in Fiscal 2019.
- b) Cost of Material Consumed and purchase of stock-in-trade increased by 97.50 % to ₹ 21,468.26 lakhs in Fiscal 2020 from ₹ 10,869.87 lakhs in Fiscal 2019.
- c) Administration and other expenses increased by 69.66 % to ₹ 12,956.93 lakhs in Fiscal 2020 from ₹7,637.11 lakhs in Fiscal 2019.
- d) Depreciation and Amortization Expenses increased by 38.12% to ₹ 3,258.44 lakhs in Fiscal 2020 from ₹2,359.09 lakhs in Fiscal 2019.
- e) Employee Benefit Expenses increased by 83.74% to ₹ 6,875.10 lakhs in Fiscal 2020 from ₹ 3,741.76 lakhs in Fiscal 2019.
- f) Finance Costs reduced by 50.32% to ₹ 467.45 lakhs in Fiscal 2020 from ₹ 940.84 lakhs in Fiscal 2019.

EBITDA

As a result of the foregoing, our EBITDA increased by 35.42% to ₹ 8,769.40 lakhs in Fiscal 2020 from ₹6,475.66 lakhs in Fiscal 2019.

Profit/ (loss) before tax

Our profit before tax increased by 58.81% to ₹ 5,043.51 lakhs in Fiscal 2020 from ₹ 3,175.73 in Fiscal 2019. As a percentage of our total revenue, our profit before tax was 8.41% in Fiscal 2020 and 8.84% in Fiscal 2019.

Tax expenses

Our tax expenses increased by 14.65% to ₹ 928.84 lakhs in Fiscal 2020 from ₹ 810.15 lakhs in Fiscal 2019.

Profit/ (loss) for the year (after tax)

Our profit for the year after tax increased by 73.94% to ₹ 4,114.67 lakhs in Fiscal 2020 from ₹ 2,365.58 lakhs in Fiscal 2019. As a percentage of our total revenue, our profit for the year after tax was 6.86% in Fiscal 2020 and profit was 6.59% in Fiscal 2019.

Results of operations for Fiscal 2019 compared with Fiscal 2018

During Fiscal 2019, total income of our Company increased to ₹ 35,916.80 lakhs from ₹ 10,266.37 lakhs in Fiscal 2018. Our Company incurred profit of ₹ 2,365.58 lakhs as compared to loss of ₹ 677.51 lakhs in Fiscal 2018.

Total revenue

Our total revenue increased to ₹ 35,916.80 lakhs in Fiscal 2019 from ₹ 10,266.37 lakhs in Fiscal 2018.

Revenue from operations

Our revenue from operations increased by 238.18% to ₹ 34,531.68 lakhs in Fiscal 2019 from ₹ 10,211.08 lakhs in Fiscal 2018.

Other income

Our other income increased by 2,405.19 % to ₹ 1,385.12 lakhs in Fiscal 2019 from ₹ 55.29 lakhs in Fiscal 2018..

Total expenditure

Our total expenditure increased by 196.71% to ₹ 32,741.07 lakhs in Fiscal 2019 from ₹ 11,034.71 lakhs in Fiscal 2018:

- a) Employee benefits expense increased by 270.02% to ₹ 3,741.76 lakhs in Fiscal 2019 from ₹ 1,011.24 lakhs in Fiscal 2018.
- b) Manufacturing Expenses increased by 122.99% to ₹ 8,781.22 lakhs in Fiscal 2019 from ₹ 3,938.01 lakhs in Fiscal 2018.
- c) Cost of Material Consumed and purchase of stock-in-trade increased by 499.17 % to ₹ 10,869.87 lakhs in Fiscal 2019 from ₹ 1,814.16 lakhs in Fiscal 2018.
- d) Administration and other expenses increased by 221.33 % to ₹ 7,637.11 lakhs in Fiscal 2019 from ₹2,376.69 lakhs in Fiscal 2018.
- e) Depreciation and Amortization Expenses increased by 181.67% to ₹ 2,359.09 lakhs in Fiscal 2019 from ₹837.53 lakhs in Fiscal 2018.
- f) Finance Costs increased by 40.88% to ₹ 940.84 lakhs in Fiscal 2019 from ₹ 667.85 lakhs in Fiscal 2018.

EBITDA

As a result of the foregoing, our EBITDA increased by 778.60% to ₹ 6,475.66 lakhs in Fiscal 2019 from ₹737.04 lakhs in Fiscal 2018.

Profit/ (loss) before tax

Our profit before tax of ₹ 3,175.73 lakhs in Fiscal 2019 against loss of ₹ (768.34) lakhs in Fiscal 2018. As a percentage of our total revenue, our profit before tax was 8.84% in Fiscal 2019 and loss before tax was 7.48% in Fiscal 2018.

Tax expenses

Our tax expenses increased to ₹ 810.15 lakhs in Fiscal 2019 from ₹ (90.83) lakhs in Fiscal 2018.

Profit/ (loss) for the year (after tax)

Our profit for the year after tax increased to ₹ 2,365.58 lakhs in Fiscal 2019 from loss of ₹ (677.51) lakhs in Fiscal 2018. As a percentage of our total revenue, our profit for the year after tax was 6.59% in Fiscal 2019 and loss was 6.60% in Fiscal 2018.

SECTION VII - LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Our Company is required to disclose in this Information Memorandum, (i) all outstanding criminal proceedings; (ii) all outstanding actions by statutory or regulatory authorities; (iii) all outstanding claims related to direct and indirect taxes; and (iv) other material pending litigation (in terms of the Materiality Policy), in each case involving our Company, our Directors, our Subsidiaries and our Promoters.

Additionally, we are required to disclose: (a) all disciplinary action, including any penalty imposed by SEBI or the Stock Exchanges, against the Promoters in the last five financial years, including outstanding actions; and (b) any litigation involving our Group Companies, which may have a material impact on the Company.

In terms of the Materiality Policy, any outstanding litigation involving our Company, our Directors, our Subsidiaries and our Promoters, (i) where the monetary amount of claim by or against the entity or person in any such pending proceeding is 2.5 % of the Sales Turnover of the Company as per latest audited standalone financial statements as on March 31, 2020 or ₹ 25.00 Lakhs, whichever is lower or; or (ii) where the decision in one case is likely to affect the decision in similar cases, even though the amount involved in an individual litigation may not exceed 2.5% of the Sales Turnover of the Company as per audited standalone financial statements as on March 31, 2020 or ₹25.00 Lakhs, whichever is lower and amount involved in all of such cases taken together exceeds 2.5% of the Sales Turnover of the Company as per latest audited standalone financial statements for the most recent fiscal; or (iii) any such litigation where an adverse outcome would materially and adversely affect the business, operations, performance, prospects, financial position or reputation of our Company, has been considered to be material.

Further, in terms of the Materiality Policy, a creditor of our Company, shall be considered to be material for the purpose of this Information Memorandum, if its dues exceeds 2% of our Company's standalone trade payables as per the audited standalone financial statements of our Company for the last completed Fiscal.

All terms defined in a particular litigation disclosure below are for that particular litigation only.

Additionally, in accordance with the requirements of the Stock Exchanges, we have disclosed details of all outstanding disciplinary actions taken by Stock Exchanges against our Company; all outstanding disciplinary actions taken by Stock Exchanges or regulatory authorities against our Group Companies and members of the Promoter Group; and outstanding litigation involving the members of the Promoter Group.

A. Litigation against our Company

1. Criminal proceedings involving our Company

a. Criminal proceedings against our Company

As on date of this Information Memorandum, there are no criminal cases that have been instituted against our Company.

b. Criminal proceedings by our Company

Our Company has filed four (4) criminal complaints against defaulting customers in various police stations for non-payment of outstanding invoices / outstanding amount. The aggregate amount involved in these matters filed by our Company is approximately ₹ 32.06 Lakhs. The matters are presently pending for investigation.

Apart from the cases mentioned above one (1) criminal proceeding of Borosil Glass Works Limited ("BGWL") (now Borosil Renewables Limited) shall be transferred under our Company pursuant to the Scheme. Details of the same is as below:

BGWL has filed a criminal complaint on August 26, 2019 against M/s. Sheetal Marketing under Section 138 of the Negotiable Instruments Act, 1881 for dishonour of cheque in Bellard Pier Court, Mumbai. The amount involved in this matter is ₹15.00 Lakhs. The matter is currently pending.

2. *Litigation involving our Company in accordance with the Materiality Policy*

a. *Civil proceedings against our Company*

As on the date of this Information Memorandum, there are no material civil cases that have been instituted against our Company.

b. *Civil proceedings by our Company*

As on the date of this Information Memorandum, there are no other material civil cases that have been instituted by our Company except as set forth below:

- i) Company has filed a civil suit on May 11, 2018 for recovery of outstanding amount against M/s. Klassic International in the Court of Additional Chief Judicial Magistrate at Chomu, Rajasthan for non-payment of outstanding invoices amounting to ₹ 30.83 Lakhs. The matter is currently pending.
- ii) Company has filed a civil suit for recovery of outstanding amount on February 14, 2017 against Devendra Agency in the Commercial Court at Jaipur, Rajasthan for non-payment of outstanding invoices amounting to ₹ 27.00 Lakhs. The matter is currently pending.
- iii) Our Company has filed three (3) civil suits for recovery of outstanding amount against defaulting customers in various courts for non-payment of outstanding invoices. The aggregate amount involved in these matters filed by our Company is approximately ₹23.51 Lakhs. The matters are pending before various courts at various stages of adjudication.
- iv) Company has issued eleven (11) legal notices for recovery of outstanding amount against defaulting customers for non-payment of outstanding invoices. The aggregate amount involved in these matters is approximately ₹ 30.52 Lakh.
- v) Decree received in favor of our Company against five (5) parties which is pending for execution. The aggregate amount involved is ₹ 22.42 Lakhs.

Apart from the cases mentioned above few civil proceedings of Borosil Glass Works Limited (“**BGWL**”) and Vylene Glass Works Limited (“**VGWL**”) shall be transferred under our Company pursuant to the Scheme and the respective proceedings will be amended to reflect the name of our Company instead of BGWL and Vylene as the case may be. Details of the same are as below:

- vi) BGWL has filed declaratory suit against the Punjab Agricultural University (PAU) Ludhiana & another in the Court of Civil Judge Senior Division, Ludhiana for a declaration that the relationship between BGWL and its authorized dealer is on principal to principal basis and for certain other reliefs as prayed therein.
- vii) VGWL entered into Leave & License agreement with Mr. Pravesh Mittal for a period of two (2) years and deposited the security deposit. VGWL pre-maturely terminated the agreement and demanded refund of security deposit of ₹ 11.64 Lakhs. Mr. Pravesh Mittal denied payment on the grounds that the agreement had no clause of premature termination. VGWL filed case in Dehradun Court. Order passed by Dehradun Court in favour of VGWL with 18% interest on principal amount. Mr. Pravesh Mittal has filed application against the order of Dehradun Court in Nainital High Court. Matter is pending in Nainital High Court and there is no hearing since 2017.

3. Actions by statutory or regulatory authorities against our Company

As on date of this Information Memorandum, no actions have been taken by statutory or regulatory authorities against our Company.

4. Tax proceedings involving our Company

| Nature of case | Number of cases | Amount involved (₹ in Lakhs) |
|----------------|-----------------|------------------------------|
| Direct tax | 1 | - |
| Indirect tax | 1 | 17.84 |

5. Proceedings initiated against our Company for economic offences

As on date of this Information Memorandum, there are no proceedings that have been initiated against our Company for any economic offences.

6. Material frauds against our Company

There have been no material frauds committed against our Company in the five (5) years preceding the date of this Information Memorandum.

7. Inquiries, inspections or investigation initiated or conducted under the CA 1956/ CA 2013

As on date of this Information Memorandum, there have been no inquiries, inspections or investigations have been initiated or conducted against our Company under the CA 1956/ CA 2013 during the past five (5) years.

8. Statutory dues

As on date of this Information Memorandum, there have been no (i) instances of non-payment or defaults in payment of statutory dues by our Company; (ii) overdues to companies or financial institutions by our Company, or (iii) defaults against companies or financial institutions by our Company.

9. Dues to small scale undertakings

Except as stated below, there are no outstanding overdues to creditors of our Company determined to be material by our Board, as on March 31, 2020.

As of March 31, 2020, the total trade payables of our Company, on a standalone basis, were ₹ 1,003.77 Lakhs. For the purposes of disclosure in this Information Memorandum the Board has identified a materiality threshold of 2% of the total trade payables. The details of outstanding dues to creditors of our Company and outstanding dues to material creditors on a standalone basis, as on March 31, 2020 are as follows:

| Particulars | No. of Creditors | Amount due (in ₹ Lakhs) |
|------------------------------------|------------------|-------------------------|
| Micro, small or medium enterprises | 302 | 1,387.55 |
| Material creditors | 9 | 668.99 |
| Other creditors | 611 | 1,398.58 |
| Total | 922 | 3,455.11 |

10. Other material outstanding litigation against our Company

As on the date of this Information Memorandum, there is no other outstanding litigation against our company, which has been considered material by our Company in accordance with the Materiality Policy.

B. Outstanding litigation involving our Directors

1. Criminal proceedings involving our Directors

a. Criminal proceedings against our Directors

As on date of this Information Memorandum, no criminal proceedings have been initiated against our Directors, except one (1) against Mr. Kanwar Bir Singh Anand, the details of which are set forth below:

There is one (1) criminal case against Mr. Kanwar Bir Singh Anand under Maharashtra Factories Rules, 1963 bearing Case No. 101 / 2020 before Chief Judicial Magistrate, Alibaug court.

b. Criminal proceedings by our Directors

As on date of this Information Memorandum, no criminal proceedings have been initiated by our Directors.

2. Litigation involving our Directors in accordance with the Materiality Policy

a. Civil proceedings against our Directors

As on date of this Information Memorandum, no civil proceedings have been initiated against our Directors.

b. Civil proceedings by our Directors

As on date of this Information Memorandum, no civil proceedings have been initiated by our Directors in accordance with the Materiality Policy, except one (1) by Mr. Kanwar Bir Singh Anand, the details of which are set forth below:

Our Director Mr. Kanwar Bir Singh Anand has filed one (1) petition in Ernakulam Court (Ref No. WP ©. No. 29837 / 2017 D) under Minimum Wages Act, 1948 on behalf of Asian Paints Limited. The matter is currently pending in court. Mr. Kanwar Bir Singh Anand has retired as Director of Asian Paints Limited w.e.f. March 31, 2020.

3. Actions by statutory or regulatory authorities against our Directors

As on date of this Information Memorandum, no actions by statutory or regulatory authorities have been initiated against our Directors.

4. Tax proceedings involving our Directors

As on date of this Information Memorandum, no tax proceedings are pending against our Directors.

C. Outstanding litigation involving our Promoters

1. Criminal proceedings involving our Promoters

a. Criminal proceedings against our Promoters

As on date of this Information Memorandum, no criminal proceedings have been initiated against our Promoters.

b. Criminal proceedings by our Promoters

As on date of this Information Memorandum, no criminal proceedings have been initiated by our Promoters.

2. *Litigation involving our Promoters in accordance with the Materiality Policy*

a. Civil proceedings against our Promoters

As on date of this Information Memorandum, no civil proceedings have been initiated against our Promoters.

b. Civil proceedings by our Promoters

As on date of this Information Memorandum, no civil proceedings have been initiated by our Promoters.

3. *Tax proceedings involving our Promoters*

As on date of this Information Memorandum, no tax proceedings are pending against our Promoters.

4. *Litigation or legal action by any Ministry or Department of the Government of India or any statutory authority in the last five (5) years*

There is no litigation or legal action pending or taken by a ministry, department of the Government of India or statutory authority during the last five (5) years preceding the date of this Information Memorandum against our Promoters.

D. Outstanding litigation involving our Group Companies

1. *Gujarat Borosil Limited (“GBL”) (Now merged into Borosil Renewables Limited (“BRL”) and is hereinafter to as BRL*

a. Criminal proceedings against BRL

As on date of this Information Memorandum, no criminal proceedings have been initiated against BRL.

b. Criminal proceedings by BRL

As on date of this Information Memorandum, no criminal proceedings have been initiated by GBL.

c. Civil proceedings against BRL

As on date of this Information Memorandum, no other civil proceeding has been initiated against BRL except as stated below:

- i) An award dated January 29, 2004 was passed in favour of BRL in the arbitration matter with GAIL (India) Ltd (“GAIL”). involving disputes for revision in capital cost of pipe line, higher transportation charges and additional transportation. Petition was filed on February 16, 2005 by GAIL in the District Court at Bharuch challenging the said arbitration award. Order passed by Bharuch District Court to set aside the arbitration award dated January 29, 2004. Appeal filed by BRL on March 19, 2012 in the High Court of Gujarat at Ahmedabad against the order passed by District Court, Bharuch. The claim amount in this matter is ₹44.13 Lakhs. The matter is currently pending in court.
- ii) Six (6) cases are pending in Industrial Tribunal and High Court which are filed by Gujarat Rajya Kamdar Sena and Gujarat Borosil Employees Union in connection with charter of demand for aggregate claim amount of ₹ 239.73 Lakhs.

- iii) Fifteen (15) cases are pending in Labour Court and Industrial Tribunal in Gujarat for the matter related to reinstatement of workmen with Back wages and charter of demand. The aggregate claim amount is ₹ 30.30 Lakhs.

d. Civil proceedings by BRL

As on date of this Information Memorandum, no civil other proceeding has been initiated by BRL except as stated below:

In four (4) cases, the Labour Court and Industrial Tribunal in Gujarat has passed the Awards on 30th March 2019 in connection with the matters relating to reinstatement of workmen with Back wages and charter of demand and has awarded 20% back wages aggregating to Rs 4.36 Lakhs. BRL is in the process of filing an Appeal against these Awards in the Hon'ble High Court of Gujarat.

Decree received in favour of against two (2) parties which is pending for execution. The aggregate amount involved is ₹ 15.58 Lakhs.

e. Pending actions by statutory or regulatory authorities against BRL

As on date of this Information Memorandum, no actions by statutory or regulatory authorities have been initiated against BRL.

5. Tax proceedings involving our Group Companies

| | | |
|--|-----|----------|
| <i>Borosil Renewables Limited (Formerly Borosil Glass Works Limited)</i> | | |
| Direct tax | 14 | 3,438.31 |
| Indirect tax | 6 | 687.00 |
| <i>Window Glass Limited</i> | | |
| Direct tax | Nil | - |
| Indirect tax | 3 | 7.32 |
| <i>Cycas Trading LLP</i> | | |
| Direct tax | Nil | - |
| Indirect tax | Nil | - |
| <i>Borosil Foundation</i> | | |
| Direct tax | Nil | - |
| Indirect tax | Nil | - |

E. Outstanding Litigations of our Subsidiaries

1. Criminal proceedings involving our Subsidiaries

a. Criminal proceedings against our Subsidiaries

As on date of this Information Memorandum, no criminal proceedings have been initiated against our Subsidiaries.

b. Criminal proceedings by our Subsidiaries

As on date of this Information Memorandum, no criminal proceedings have been initiated by our Promoters.

2. Pending action by statutory or regulatory authorities against our Subsidiaries

As on date of this Information Memorandum, there are no pending actions by statutory or regulatory authorities against our Subsidiaries.

3. *Litigation involving our Subsidiaries in accordance with the Materiality Policy*

c. Civil proceedings against our Subsidiaries

As on date of this Information Memorandum, no civil proceedings have been initiated against our Subsidiaries.

d. Civil proceedings by our Subsidiaries

Except as stated below, no other civil proceedings have been initiated by our Subsidiaries, as on date of this Information Memorandum:

Our subsidiary Klass Pack Limited has filed civil suit on December 26, 2016 for recovery of outstanding amount against Plethico Pharmaceuticals Ltd. in the Civil Court Senior Division, Nashik for non-payment of outstanding invoices amounting to ₹ 28.79 Lakhs. The matter is currently pending.

Our subsidiary Klass Pack Limited has filed a proof of claim before the Interim Resolution Professional / Resolution Professional, Hyderabad, Under Regulation 7 of the Insolvency and Bankruptcy Board of India (Insolvency Resolution Process for Corporate Persons) Regulations, 2016 for recovery of outstanding amount against Therdose Pharma Pvt. Ltd. for recovery of 9.80 Lakhs in respect of outstanding invoices. The matter is currently pending.

6. *Tax proceedings involving our Subsidiaries*

As on date of this Information Memorandum, no tax proceedings are pending against our Subsidiaries.

F. *Material Developments*

For details of material developments, please see the section titled “*Management Discussion and Analysis of Financial Condition and Results of Operations*” on page 229 of this Information Memorandum.

G. *Other Proceedings by Our Company- insurance claim*

We have intimated HDFC Ergo our insurers about the defaults committed by Future Retail Limited and Praxis Home Retail Limited in payment of our invoices amounting to ₹ 1,015 Lakhs and ₹ 74 Lakhs, respectively, on the respective due dates/ extended periods, considering the concerns around financial condition of Future Retail Limited and Praxis Home Retail Limited and the market conditions triggered by COVID-19 pandemic. We are in the process of lodging our claim with the insurer. In the meantime, in response to various follow ups on payment, Praxis Home Retail Limited have paid a sum of ₹ 4 Lakhs.

GOVERNMENT APPROVALS

The list below is an indicative list of material approvals applicable to our Company and its material Subsidiaries. In view of these approvals, our Company and the material Subsidiaries can undertake their business activities. Unless stated otherwise, we have obtained necessary material approvals from the relevant governmental and regulatory authorities and these are valid as on the date of this Information Memorandum. The approvals disclosed below for which applications have been made and are yet to be received, and those for which applications are yet to be made, are independent of the approvals that are being / will be transferred to our Company pursuant to the Scheme.

Material approvals of our Company

I. Incorporation details

- Certificate of incorporation dated November 25, 2010 issued to our Company by the Registrar of Companies, Rajasthan. For further details in relation to the incorporation of our Company, see “History and Certain Corporate Matters” and “General Information” on pages 69 and 27, respectively.
- Certificate of Incorporation consequent upon conversion from Private Limited to Public Limited dated July 19, 2018 was issued to our Company by the Registrar of Companies, Mumbai and Certificate of Incorporation pursuant to change of name dated November 20, 2018 was issued to our Company by the Registrar of Companies, Mumbai.

II. Existing approvals for our Company’s establishments and business operations issued by authorities of the respective jurisdictions in which our factories and commercial establishments are located:

A) Factory and labour-related approvals

(i) Borosil Limited

| Sr. No. | Details of License | Date of Expiry |
|---------|---|--|
| 1. | Consent to operate bearing number 2015-2016/Jaipur/5452 issued by the Regional Officer, Jaipur, Rajasthan State Pollution Control Board under Air (Prevention and Control of Pollution) Act, 1981 and Water (Prevention and Control of Pollution) Act, 1974 to Borosil Limited for manufacturing / producing Opal Ware Dinner Set Product | July 31, 2020 (Applied for renewal) |
| 2. | Registration as principal employer holding certificate number CLPE/2016/14/298640 issued by the Registering Officer under the Contract Labour (Regulation & Abolition Act), 1970 (Principal Employer), Rajasthan to Borosil Limited | January 31, 2020 (Expired, Applied for renewal) |
| 3. | License to store compressed gas in pressure vessel or vessels bearing number S/HO/RJ/03/430 (S96779) | Surrendered |
| 4. | Registration Certificate of Establishment issued by the Inspector under the Maharashtra Shops and Establishment Act, 1948 19vide Reg. No. 820108001/HE Ward/Commercial II | December 31, 2020 |

(ii) Borosil Glass Works Limited (“BGWL”) (Borosil Renewables Limited)

(We have applied for transfer of following licenses of BGWL in the name of Borosil Limited pursuant to the Scheme)

| Sr. No. | Details of License | Date of Expiry |
|---------|--|-------------------|
| 1 | License to work a factory bearing number KPM04862 issued by the Joint Director of Industrial Safety and Health, Kanchipuram, Chennai to Borosil Glass Works Limited, Chennai | December 31, 2020 |

| | | |
|---|---|----------------|
| 2 | Registration as principal employer holding certificate number BCH/2017/CLRA/10 issued by the Assistant Labour Officer under the Contract Labour (Regulation & Abolition Act), 1970 Bharuch to Borosil Glass Works Limited | Not Applicable |
|---|---|----------------|

(iii) Vylene Glass Works Limited ("VGWL")

(We have applied for transfer of following licenses of VGWL in the name of Borosil Limited pursuant to the Scheme)

| Sr. No. | Details of License | Date of Expiry |
|---------|---|--------------------|
| 1 | License to work a factory bearing number KPM03186 issued by the Joint Director of Industrial Safety and Health, Kanchipuram, Chennai to Vylene Glass Works Limited, Chennai | December 31, 2020 |
| 2 | Consent to operate under Air (Prevention and Control of Pollution) Act, 1981, bearing consent order number 1908226707156 issued by District Environmental Engineer, Tamil Nadu Pollution Control Board to to Vylene Glass Works Limited, Chennai | March 31, 2021 |
| 3 | Consent to operate under Water (Prevention and Control of Pollution) Act, 1974, bearing consent order number 1908126707156 issued by District Environmental Engineer, Tamil Nadu Pollution Control Board to Vylene Glass Works Limited, Chennai | March 31, 2021 |
| 4 | Allotment of separate code bearing number GJ/SRT/36303/ENFXXII/5539 issued by Assistant Provident Fund Commissioner, SUR Regional Office, Surat to Vylene Glass Works Ltd. for establishments at Bharuch and Chennai | Not applicable |
| 5 | Consolidated consent and authorisation bearing order number AWH-88966 issued by the Member Secretary, Gujarat Pollution Control Board, Gandhinagar under Air Act, Water Act, and Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 to Vylene Glass Works Limited, Dumala-Boridra | July 31, 2022 |
| 6 | Registration as principal employer holding certificate number DCII/2007/CLRA/20 issued by the Assistant Labour Officer under the Contract Labour (Regulation & Abolition Act), 1970 Bharuch to Vylene Glass Works Limited | Not Applicable |
| 7 | License to work a factory bearing registration number 2/26103/2007 and license no. 128 issued by the Deputy Director of Industrial Safety and Health, Bharuch, Gujarat to Vylene Glass Works Limited, Dumala-Boridra | December 31, 2023 |
| 8 | License to work a factory bearing number 116247 issued by the Director of Industrial Safety and Health, Mumbai, Maharashtra to Vylene Glass Works Limited, Tarapur | December 31, 2023 |
| 9 | Consent to operate bearing number SROTR-I/MPCB/1608000486/R/G/CC-956 issued by the Sub Regional Officer, Tarapur, Maharashtra Pollution Control Board under Air Act, Water Act, and Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 to Vylene Glass Works Limited, Tarapur for manufacture of Laboratory Glassware / Consumer Glassware / Laboratory Equipments and Malamine Tablware Products | September 30, 2031 |
| 10 | Registration code bearing number 35000395140001099 issued by Asst./Dy. Director of Sub-Regional Office, Employees State Insurance Corporation, Mumbai to Vylene GlassWorks Limited, Tarapur for registration of employees of the factories and establishment under Employees State Insurance Act. | Not Applicable |

B) Commercial approvals

- Certificate of Registration number GOI/MH/2019/563 as Importer issued by Deputy Director (Legal Metrology), Ministry of Consumer Affairs, Food and Public Distribution

- Certificate of Registration number GOI/MH/2019/562 as Manufacturer / Packer issued by Deputy Director (Legal Metrology), Ministry of Consumer Affairs, Food and Public Distribution
- Certificate of Registration number DIRLM/GOI/2020/77 as Nominee Director issued by Deputy Director (Legal Metrology), Ministry of Consumer Affairs, Food and Public Distribution

C) Taxation related approvals

- The permanent account number of Borosil Limited is AACCH5367G.
- The tax deduction account number of Borosil Limited is JPRH02990B.
- A state-wise break down of the goods and services tax registration number of Borosil Limited is as follows:

| | |
|------------------|-----------------|
| Maharashtra | 27AACCH5367G1ZH |
| Gujarat | 24AACCH5367G1ZN |
| Tamil Nadu | 33AACCH5367G1ZO |
| Karnataka | 29AACCH5367G1ZD |
| Delhi | 07AACCH5367G1ZJ |
| Rajasthan | 08AACCH5367G1ZH |
| Utter Pradesh | 09AACCH5367G1ZF |
| Assam | 18AACCH5367G1ZG |
| West Bengal | 19AACCH5367G1ZE |
| Maharashtra- ISD | 27AACCH5367G2ZG |
| Delhi – ISD | 07AACCH5367G2ZI |

D) Intellectual property related approvals

1) Trademarks –

- The following trademarks which were registered in the name of Borosil Glass Works Limited (BGWL) (Now Borosil Renewables Limited) shall be transferred to our Company pursuant to the Scheme)

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| BOROSIL | 9 | 427789 |
| BOROSIL | 10 | 427790 |
| BOROSIL | 11 | 427791 |
| BOROSIL | 16 | 427792 |
| BOROSIL | 21 | 427793 |
| BOROSIL | 9 | 462066 |
| BOROSIL | 1 | 664314 |
| BOROSIL | 2 | 664316 |
| BOROSIL | 14 | 664322 |
| BOROSIL | 13 | 664323 |
| BOROSIL | 17 | 664326 |
| BOROSIL | 19 | 664329 |
| BOROSIL | 20 | 664330 |
| BOROSIL | 24 | 664331 |
| BOROSIL | 26 | 664335 |
| BOROSIL | 30 | 664340 |
| BOROSIL | 27 | 664343 |
| BOROSIL | 21 | 676505 |
| Borosil | 10 | 676506 |
| BOROSIL | 8 | 921870 |
| BOROSOLAR | 7 | 1510345 |
| BOROSOLAR | 9 | 1510346 |
| BOROSIL INTERNATIONAL | 9 | 1576162 |

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------------------|--------------|------------------------|
| BOROSIL International | 10 | 1576163 |
| BOROSIL International | 11 | 1576164 |
| BOROSIL International | 16 | 1576165 |
| BOROSIL INTERNATIONAL | 21 | 1576166 |
| BORO | 7 | 1665011 |
| BORO | 9 | 1665012 |
| BORO | 11 | 1665013 |
| EASYGRIP | 21 | 2003408 |
| EASY GRIP | 11 | 2003409 |
| BOROSIL AKHAND DIYA | 11 | 2198956 |
| BOROSIL MICROWAVABLES Or Compromise | 11 | 2222471 |
| BOROSIL MICROWAVABLES Or Compromise | 21 | 2222472 |
| VISION | 21 | 2295232 |
| BOROSIL DIFFUSER | 11 | 2411289 |
| LabQuest | 9 | 3106173 |
| SOLAR BURST | 21 | 3256207 |
| BOROSIL HYDRA | 21 | 3324836 |
| LABQUEST by BOROSIL | 9 | 3328613 |
| LABQUEST | 9 | 3328616 |
| BOROSIL INSPIRED BY SCIENCE | 9 | 3358040 |
| BOROSIL KLASSPACK | 9 | 3358041 |
| BOROSIL KLASSPACK | 9 | 3358043 |
| BOROSIL DIYA | 11 | 3777239 |
| BOROSIL DIYA LIGHTS | 11 | 3777240 |
| BOROSIL VISION | 1 | 3778594 |
| BOROSIL VISION | 2 | 3778595 |
| BOROSIL VISION | 4 | 3778597 |
| BOROSIL VISION | 10 | 3778604 |
| BOROSIL VISION | 11 | 3778605 |
| BOROSIL VISION | 14 | 3778607 |
| BOROSIL VISION | 16 | 3778609 |
| BOROSIL VISION | 17 | 3778610 |
| BOROSIL VISION | 18 | 3778611 |
| BOROSIL VISION | 19 | 3778612 |
| BOROSIL VISION | 20 | 3778613 |
| BOROSIL VISION | 21 | 3778614 |
| BOROSIL VISION | 22 | 3778616 |
| BOROSIL VISION | 24 | 3778617 |
| BOROSIL VISION | 25 | 3778619 |
| BOROSIL VISION | 26 | 3778620 |
| BOROSIL VISION | 28 | 3778621 |
| BOROSIL VISION | 30 | 3778622 |
| BOROSIL VISION | 34 | 3778623 |
| BOROSIL VISION | 37 | 3778625 |
| BOROSIL VISION | 40 | 3778626 |
| BOROSIL VISION | 42 | 3778627 |
| BOROSIL HYDRA | 1 | 3778895 |
| BOROSIL HYDRA | 2 | 3778896 |
| BOROSIL HYDRA | 4 | 3778898 |
| BOROSIL HYDRA | 9 | 3778901 |
| BOROSIL HYDRA | 10 | 3778902 |
| BOROSIL HYDRA | 11 | 3778903 |
| BOROSIL HYDRA | 14 | 3778904 |
| BOROSIL HYDRA | 16 | 3778905 |
| BOROSIL HYDRA | 17 | 3778906 |
| BOROSIL HYDRA | 18 | 3778907 |
| BOROSIL HYDRA | 19 | 3778908 |

| Trademarks (Word/ Logo) | Class | Application No. |
|--------------------------------|--------------|------------------------|
| BOROSIL HYDRA | 20 | 3778909 |
| BOROSIL HYDRA | 21 | 3778910 |
| BOROSIL HYDRA | 22 | 3778911 |
| BOROSIL HYDRA | 24 | 3778912 |
| BOROSIL HYDRA | 25 | 3778913 |
| BOROSIL HYDRA | 26 | 3778914 |
| BOROSIL HYDRA | 28 | 3778915 |
| BOROSIL HYDRA | 30 | 3778916 |
| BOROSIL HYDRA | 34 | 3778917 |
| BOROSIL HYDRA | 35 | 3778918 |
| BOROSIL HYDRA | 37 | 3778919 |
| BOROSIL HYDRA | 40 | 3778920 |
| BOROSIL HYDRA | 42 | 3778921 |
| BOROSIL KLASSPACK | 1 | 3786068 |
| BOROSIL KLASSPACK | 2 | 3786069 |
| BOROSIL KLASSPACK | 3 | 3786070 |
| BOROSIL KLASSPACK | 4 | 3786071 |
| BOROSIL KLASSPACK | 9 | 3786073 |
| BOROSIL KLASSPACK | 10 | 3786074 |
| BOROSIL KLASSPACK | 16 | 3786075 |
| BOROSIL KLASSPACK | 22 | 3786076 |
| BOROSIL KLASSPACK | 11 | 3786078 |
| BOROSIL KLASSPACK | 17 | 3786080 |
| BOROSIL KLASSPACK | 18 | 3786081 |
| BOROSIL KLASSPACK | 19 | 3786082 |
| BOROSIL KLASSPACK | 20 | 3786083 |
| BOROSIL KLASSPACK | 24 | 3786084 |
| BOROSIL KLASSPACK | 25 | 3786085 |
| BOROSIL KLASSPACK | 28 | 3786087 |
| BOROSIL KLASSPACK | 30 | 3786088 |
| BOROSIL KLASSPACK | 34 | 3786089 |
| BOROSIL KLASSPACK | 35 | 3786090 |
| BOROSIL KLASSPACK | 37 | 3786091 |
| BOROSIL KLASSPACK | 40 | 3786092 |
| BOROSIL KLASSPACK | 42 | 3786093 |
| LARAH OPAL GLASS BY BOROSIL | 1 | 3786459 |
| LARAH OPAL GLASS BY BOROSIL | 3 | 3786461 |
| LARAH OPAL GLASS BY BOROSIL | 4 | 3786462 |
| LARAH OPAL GLASS BY BOROSIL | 9 | 3786465 |
| LARAH OPAL GLASS BY BOROSIL | 14 | 3786468 |
| LARAH OPAL GLASS BY BOROSIL | 16 | 3786469 |
| LARAH OPAL GLASS BY BOROSIL | 22 | 3786475 |
| LARAH OPAL GLASS BY BOROSIL | 24 | 3786476 |
| LARAH OPAL GLASS BY BOROSIL | 25 | 3786477 |
| LARAH OPAL GLASS BY BOROSIL | 26 | 3786478 |
| LARAH OPAL GLASS BY BOROSIL | 28 | 3786479 |
| LARAH OPAL GLASS BY BOROSIL | 30 | 3786480 |
| LARAH OPAL GLASS BY BOROSIL | 35 | 3786482 |
| LARAH OPAL GLASS BY BOROSIL | 37 | 3786483 |
| LARAH OPAL GLASS BY BOROSIL | 40 | 3786484 |
| LARAH OPAL GLASS BY BOROSIL | 42 | 3786485 |
| BOROSIL LABQUEST | 1 | 3788400 |
| BOROSIL LABQUEST | 2 | 3788401 |
| BOROSIL LABQUEST | 3 | 3788402 |
| BOROSIL LABQUEST | 4 | 3788403 |
| BOROSIL LABQUEST | 9 | 3788406 |
| BOROSIL LABQUEST | 10 | 3788407 |

| Trademarks (Word/ Logo) | Class | Application No. |
|--------------------------------|--------------|------------------------|
| BOROSIL LABQUEST | 11 | 3788408 |
| BOROSIL LABQUEST | 14 | 3788409 |
| BOROSIL LABQUEST | 16 | 3788410 |
| BOROSIL LABQUEST | 17 | 3788411 |
| BOROSIL LABQUEST | 18 | 3788412 |
| BOROSIL LABQUEST | 19 | 3788413 |
| BOROSIL LABQUEST | 20 | 3788414 |
| BOROSIL LABQUEST | 21 | 3788415 |
| BOROSIL LABQUEST | 22 | 3788416 |
| BOROSIL LABQUEST | 24 | 3788417 |
| BOROSIL LABQUEST | 25 | 3788418 |
| BOROSIL LABQUEST | 26 | 3788419 |
| BOROSIL LABQUEST | 28 | 3788420 |
| BOROSIL LABQUEST | 30 | 3788421 |
| BOROSIL LABQUEST | 34 | 3788422 |
| BOROSIL LABQUEST | 35 | 3788423 |
| BOROSIL LABQUEST | 37 | 3788424 |
| BOROSIL LABQUEST | 40 | 3788425 |
| BOROSIL LABQUEST | 42 | 3788426 |
| Borosil | 21 | 921871 |
| Borosil Vetro Clean | 3 | 2418447 |
| larah opal glass by BOROSIL | 21 | 3328617 |
| BOROSIL KLASSPACK | 21 | 3358042 |
| BOROSIL KLASSPACK | 21 | 3358044 |
| BOROSIL VISION | 9 | 3778602 |
| BOROSIL VISION | 35 | 3778624 |
| BOROSIL VISION | 7 | 3778628 |
| BOROSIL HYDRA | 7 | 3778900 |
| BOROSIL | 7 | 3783787 |
| BOROSIL KLASSPACK | 5 | 3786072 |
| BOROSIL KLASSPACK | 7 | 3786077 |
| BOROSIL KLASSPACK | 14 | 3786079 |
| BOROSIL KLASSPACK | 26 | 3786086 |
| LARAH OPAL GLASS BY BOROSIL | 2 | 3786460 |
| LARAH OPAL GLASS BY BOROSIL | 5 | 3786463 |
| LARAH OPAL GLASS BY BOROSIL | 7 | 3786464 |
| LARAH OPAL GLASS BY BOROSIL | 10 | 3786466 |
| LARAH OPAL GLASS BY BOROSIL | 11 | 3786467 |
| LARAH OPAL GLASS BY BOROSIL | 17 | 3786470 |
| LARAH OPAL GLASS BY BOROSIL | 18 | 3786471 |
| LARAH OPAL GLASS BY BOROSIL | 19 | 3786472 |
| LARAH OPAL GLASS BY BOROSIL | 20 | 3786473 |
| LARAH OPAL GLASS BY BOROSIL | 21 | 3786474 |
| LARAH OPAL GLASS BY BOROSIL | 34 | 3786481 |
| BOROSIL LABQUEST | 5 | 3788404 |
| BOROSIL LABQUEST | 7 | 3788405 |
| LARAH OPAL GLASS | 11 | 3791592 |
| LARAH OPAL GLASS | 21 | 3791599 |
| HYDRA | 1 | 3791695 |
| HYDRA | 2 | 3791696 |
| HYDRA | 3 | 3791697 |
| HYDRA | 4 | 3791698 |
| HYDRA | 5 | 3791699 |
| HYDRA | 10 | 3791702 |
| HYDRA | 11 | 3791703 |
| HYDRA | 16 | 3791705 |
| HYDRA | 19 | 3791708 |

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| HYDRA | 22 | 3791711 |
| HYDRA | 24 | 3791712 |
| HYDRA | 25 | 3791713 |
| HYDRA | 35 | 3791718 |
| HYDRA | 37 | 3791719 |
| HYDRA | 42 | 3791721 |
| VISION | 21 | 3792863 |
| VISION | 28 | 3792869 |
| VISION | 1 | 3792849 |
| VISION | 2 | 3792850 |
| VISION | 3 | 3792851 |
| VISION | 11 | 3792856 |
| VISION | 14 | 3792857 |
| VISION | 17 | 3792859 |
| VISION | 18 | 3792860 |
| VISION | 19 | 3792861 |
| VISION | 22 | 3792864 |
| VISION | 24 | 3792865 |
| VISION | 25 | 3792866 |
| VISION | 30 | 3792871 |
| VISION | 34 | 3792873 |
| VISION | 37 | 3792876 |
| VISION | 40 | 3792877 |
| VISION | 42 | 3792878 |
| LARAH | 3 | 3793672 |
| LARAH | 5 | 3793674 |
| LARAH | 9 | 3793676 |
| LARAH | 21 | 3793685 |
| LARAH | 35 | 3793693 |
| LARAH OPAL GLASS | 1 | 3791584 |
| LARAH OPAL GLASS | 2 | 3791585 |
| LARAH OPAL GLASS | 3 | 3791586 |
| LARAH OPAL GLASS | 4 | 3791587 |
| LARAH OPAL GLASS | 7 | 3791589 |
| LARAH OPAL GLASS | 9 | 3791590 |
| LARAH OPAL GLASS | 10 | 3791591 |
| LARAH OPAL GLASS | 14 | 3791593 |
| LARAH OPAL GLASS | 16 | 3791594 |
| LARAH OPAL GLASS | 17 | 3791595 |
| LARAH OPAL GLASS | 18 | 3791596 |
| LARAH OPAL GLASS | 19 | 3791597 |
| LARAH OPAL GLASS | 20 | 3791598 |
| LARAH OPAL GLASS | 22 | 3791600 |
| LARAH OPAL GLASS | 24 | 3791601 |
| LARAH OPAL GLASS | 25 | 3791602 |
| LARAH OPAL GLASS | 26 | 3791603 |
| LARAH OPAL GLASS | 28 | 3791604 |
| LARAH OPAL GLASS | 30 | 3791605 |
| LARAH OPAL GLASS | 34 | 3791606 |
| LARAH OPAL GLASS | 35 | 3791607 |
| LARAH OPAL GLASS | 40 | 3791608 |
| LARAH OPAL GLASS | 42 | 3791609 |
| LARAH OPAL GLASS | 37 | 3791610 |
| HYDRA | 7 | 3791700 |
| HYDRA | 14 | 3791704 |
| HYDRA | 17 | 3791706 |

b) The following trademarks are registered in the name of Hopewell Tableware Private Limited

(These trademarks shall be transferred to Borosil Limited pursuant to the Scheme)

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| LARAH' | 99 | 2545905 |
| LARAH' | 99 | 2545906 |
| ORIOLE | 21 | 2553753 |
| LARAH' | 21 | 3106773 |

- c) The following trademarks are registered in the name of Vylene Glass Works Limited (These trademarks shall be transferred to Borosil Limited pursuant to the Scheme)

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| VYLINE (LOGO) | 10 | 2839038 |
| VYLINE (LOGO) | 20 | 2839040 |
| VYLINE | 20 | 2839043 |

- 2) **Designs** – The following designs are registered under the name of Borosil Glass Works Limited (These designs shall be transferred to Borosil Limited pursuant to the Scheme)

| Applicant | Design No | Title of Design | Class/ Sub Class |
|--------------------------|-----------|-----------------|------------------|
| Borosil Glass Works Ltd. | 240274 | Lid of Lamp | 26-99 |
| Borosil Glass Works Ltd. | 252118 | Frog tea light | 26-99 |
| Borosil Glass Works Ltd. | 267705 | Revolving tray | 07-06 |
| Borosil Glass Works Ltd. | 276001 | Lamp with tray | 26-99 |

- 3) **Copyrights**- The following copyrights are registered under the name of Borosil Glass Works Limited (These copyrights shall be transferred to Borosil Limited pursuant to the Scheme)

| File No. | CR Mark | CR Certificate |
|----------|---|--|
| 3588 | Borosolar | copyright Cert No.A-88862/2010 dt.20.09.10 |
| 3627 | Borosil | Copyright Cert no.A-88861/2010 dt.20.09.10 |
| 3628 | Boro | Copyright Cert no.A-88859/2010 dt.20.09.10 |
| 4566 | Puja Thali | Reg. Certificate not received |
| 4567 | Borosil Diya Lights (Purple colour (L)) | Reg. Certificate not received |
| 4568 | Borosil Diffuser (Red colour (L)) | Reg. Certificate not received |
| 4569 | Borosil Diffuser (Blue colour lable) | Reg. Certificate not received |
| 4570 | Borosil Diya Lights (Yellow Colour L) | Cert No.A-112772/2014 dt.10.12.2014 |
| 4571 | Borosil Diya Lights (Blue colour | Reg. Certificate not received |
| 4452 | Vision glass (drawing) | Cert No.A-109592/2014 dt.31.03.14 |
| 6145 | Borosil Klasspack (I) | Cert No.A-119646/2017 dt. 28.08.2017 |

III. Approvals applied for but not received:

1) Trademarks

- a) The following trademarks have been applied for by our Company:

| Trademarks (Word/ Logo) | Class | Application No. | Status |
|-------------------------|-------|-----------------|---------|
| BOROSOLAR | 11 | 1510347 | Pending |
| BORO | | 2948653 | Pending |
| BOROSIL VISION | 5 | 3778599 | Pending |
| BOROSIL HYDRA | 3 | 3778897 | Pending |
| LARAH OPAL GLASS | 5 | 3791588 | Pending |
| LABQUEST | 5 | 3792049 | Pending |
| VISION | 4 | 3792852 | Pending |
| VISION | 7 | 3792854 | Pending |
| VISION | 10 | 3792855 | Pending |
| VISION | 16 | 3792858 | Pending |

| Trademarks (Word/ Logo) | Class | Application No. | Status |
|-------------------------|-------|-----------------|---------|
| VISION | 35 | 3792874 | Pending |

- b) The following trademarks are registered in the name of Vyline Glass Works Limited which shall be transferred to our Company pursuant to the Scheme)

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| VYLINE | 9 | 2839037 |
| VYLINE (LOGO) | 11 | 2839039 |
| VYLINE (LOGO) | 21 | 2839041 |
| VYLINE | 11 | 2839042 |
| VYLINE | 21 | 2839044 |

- 2) **Patents:** The following patents have been applied for by Borosil Glass Works Limited and the same shall be transferred to Borosil Limited pursuant to the Scheme.

| Applicant | App No | Title |
|--------------------------|---------------|-------------------------------|
| Borosil Glass Works Ltd. | 3424/MUM/2015 | Glass tumbler |
| Borosil Glass Works Ltd. | 201821016256 | Spin-n-store space saver tray |

- 3) **Designs-** The following designs have been applied for by Borosil Glass Works Limited and the same shall be transferred to Borosil Limited pursuant to the Scheme.

| Design No | Title of Design | Class/ Sub Class |
|-----------|-------------------------------|------------------|
| 305202 | Tray | 07-99 |
| 305203 | Spin-N-Store Space Saver Tray | 07-99 |

- 4) **Copyrights -** The following copyrights have been applied for by Borosil Glass Works Limited and Vyline Glass Works Limited. The same shall be transferred to Borosil Limited pursuant to the Scheme.

| Applicant | File No. | CR Mark |
|--------------------------|----------|--------------------------------|
| Borosil glass works ltd. | 4236 | BorosilAkhand Diya |
| Borosil glass works ltd. | 4322 | Vision |
| Borosil glass works ltd. | 6030 | Labquesst |
| Borosil glass works ltd. | 6031 | Labquest Borosil |
| Borosil glass works ltd. | 6032 | Larah |
| Borosil glass works ltd. | 6033 | Larah Optal glass |
| Borosil glass works ltd. | 6957 | Borosil Klip-n-Store-Round |
| Borosil glass works ltd. | 6958 | Borosil Klip-n-Store-Square |
| Borosil glass works ltd. | 6959 | Borosil Klip-n-Store-Rectangle |
| Borosil glass works ltd. | 7346 | Borosil Mixing Bowl |
| Borosil glass works ltd. | 7347 | Borosil Mixing Bowl |
| Vyline glass works ltd. | 5155 | VYLINE |

IV. Approvals expired and for which renewals are to be applied for:

(i) Borosil Limited

| Sr. No. | Details of License | Date of Expiry |
|---------|--|--|
| 1 | License to work a factory bearing number RJ/31020 issued by the Chief Inspector of Factories and Boilers, Rajasthan, Jaipur to Borosil Limited | March 31, 2023 (Renewed) vide Application No. R-48276/CIFB/2018 |

(ii) Vyline Glass Works Limited (part of the business has been transferred to Borosil Limited w.e.f.

February 12, 2020 pursuant to the Scheme)

| Sr. No. | Details of License | Date of Expiry |
|---------|---|---|
| 1 | Registration as principal employer bearing registration number 1613800710007052 issued by the Registering Officer under the Contract Labour (Regulation & Abolition Act), 1970 to Vylene Glass Works Limited, Tarapur | December 31, 2020(Renewed vide Order dated 27.02.2020 |

(iii) **Trademarks**

a) The following trademarks have been applied for renewals by our Company

| Trademark (Word/ Logo) | Class | Application No. |
|------------------------|-------|-----------------|
| BOROSIL | 4 | 664319 |
| BOROSIL | 12 | 664324 |
| BOROSIL | 8 | 664325 |
| BOROSIL | 15 | 664327 |
| BOROSIL | 18 | 664328 |
| BOROSIL | 23 | 664332 |
| BOROSIL | 25 | 664334 |
| BOROSIL | 32 | 664337 |
| BOROSIL | 33 | 664338 |
| BOROSIL | 31 | 664339 |
| BOROSIL | 29 | 664341 |
| BOROSIL | 28 | 664342 |
| BOROSIL | 34 | 664353 |
| EYE BRAND | 11 | 811009 |
| BOROSIL VISION | 21 | 811010 |
| BOROSIL CARAFE | 21 | 811011 |
| BOROSIL BAKE & SERVE | 21 | 811012 |
| HYDRA | 18 | 3791707 |
| HYDRA | 20 | 3791709 |
| HYDRA | 21 | 3791710 |
| HYDRA | 26 | 3791714 |
| HYDRA | 28 | 3791715 |
| HYDRA | 30 | 3791716 |
| HYDRA | 34 | 3791717 |
| HYDRA | 40 | 3791720 |
| LABQUEST | 1 | 3792045 |
| LABQUEST | 2 | 3792046 |
| LABQUEST | 3 | 3792047 |
| LABQUEST | 4 | 3792048 |
| LABQUEST | 7 | 3792050 |
| LABQUEST | 10 | 3792051 |
| LABQUEST | 11 | 3792052 |
| LABQUEST | 14 | 3792053 |
| LABQUEST | 16 | 3792054 |
| LABQUEST | 17 | 3792055 |
| LABQUEST | 18 | 3792056 |
| LABQUEST | 19 | 3792057 |
| LABQUEST | 20 | 3792058 |
| LABQUEST | 21 | 3792059 |
| LABQUEST | 22 | 3792060 |
| LABQUEST | 24 | 3792061 |
| LABQUEST | 25 | 3792062 |
| LABQUEST | 26 | 3792063 |
| LABQUEST | 28 | 3792064 |

| Trademark (Word/ Logo) | Class | Application No. |
|------------------------|-------|-----------------|
| LABQUEST | 30 | 3792065 |
| LABQUEST | 34 | 3792066 |
| LABQUEST | 35 | 3792067 |
| LABQUEST | 37 | 3792068 |
| LABQUEST | 40 | 3792069 |
| LABQUEST | 42 | 3792070 |
| VISION | 26 | 3792867 |
| LARAH | 1 | 3793670 |
| LARAH | 2 | 3793671 |
| LARAH | 4 | 3793673 |
| LARAH | 7 | 3793675 |
| LARAH | 10 | 3793677 |
| LARAH | 11 | 3793678 |
| LARAH | 14 | 3793679 |
| LARAH | 16 | 3793680 |
| LARAH | 17 | 3793681 |
| LARAH | 18 | 3793682 |
| LARAH | 19 | 3793683 |
| LARAH | 20 | 3793684 |
| LARAH | 22 | 3793686 |
| LARAH | 24 | 3793687 |
| LARAH | 25 | 3793688 |
| LARAH | 26 | 3793689 |
| LARAH | 28 | 3793690 |
| LARAH | 30 | 3793691 |
| LARAH | 34 | 3793692 |
| LARAH | 37 | 3793694 |
| LARAH | 40 | 3793695 |
| LARAH | 42 | 3793696 |

- a) The following trademarks have been applied for renewal by Vylene Glass Works Limited **and shall be transferred to Borosil Limited pursuant to the Scheme)**

| Trademarks (Word/ Logo) | Class | Application No. |
|-------------------------|-------|-----------------|
| VYLINE | 9 | 1784499 |
| VYLINE | 10 | 1784500 |

Material approvals of our material Subsidiaries

Except as disclosed below, there are no material licenses and approvals obtained by our material Subsidiary as on the date of this Information Memorandum:

I. Incorporation details

- Klass Pack Limited: Certificate of incorporation dated May 29, 1991 issued to our Company by the Registrar of Companies, Maharashtra. Certificate of Incorporation consequent upon conversion from Private Limited to Public Limited dated June 19, 2018 was issued to our Company by the Registrar of Companies, Mumbai
- Borosil Technologies Limited: Certificate of incorporation dated November 23, 2009 issued to our Company by the Registrar of Companies, Maharashtra. Certificate of Incorporation pursuant to change of name dated March 15, 2018 was issued to our Company by the Registrar of Companies, Mumbai.
- Acalypha Realty Limited: Certificate of incorporation dated March 05, 2008 issued to our Company by the Registrar of Companies, Maharashtra. Certificate of Incorporation pursuant to change of name dated May 16, 2018 was issued to our Company by the Registrar of Companies, Mumbai.

- Borosil Afrasia FZE: “Borosil Afrasia FZE” was incorporated as a Free Zone Establishment in Jebel Ali Free Zone situated in Dubai in United Arab Emirates with the certificate of incorporation dated January 09, 2014 being issued by the Registrar of Jebel Ali Free Zone. The said FZE is under liquidation.

II. Existing approvals for our Company’s establishments and business operations issued by authorities of the respective jurisdictions in which our factories and commercial establishments are located

A) Factory and labour-related approvals

Borosil Technologies Limited

| Sr. No. | Details of License | Date of Expiry |
|---------|---|-------------------|
| 1. | Consent to operate bearing number SRO/PUNE-ii/CONSENT/1812000923 issued by the Sub Regional Officer, Pune- II, Maharashtra Pollution Control Board under Air (Prevention and Control of Pollution) Act, 1981, Water (Prevention and Control of Pollution) Act, 1974 and Hazardous Wastes (Management, Handling & Transboundary Movement) Rules, 2008 to Borosil Technologies Limited for manufacturing of Research & Development and Assembling of Analytical Instruments (Electrical & Electronic items Handling & Assembling) | November 30, 2027 |
| 2. | Allotment of separate code bearing number PUPUN1773247000 issued under Employees Provident Fund Scheme 1952, Employees Pension Scheme 1995 and Employees Deposit Kinked Insurance Scheme 1976 to Borosil Technologies Ltd. for establishments at Pune | Not Applicable |

Klass Pack Limited

| Sr. No. | Details of License | Date of Expiry |
|---------|---|-------------------|
| 1 | License to work a factory bearing number 1611600212973 issued by the Joint Director of Industrial Safety and Health, Nasik to Klass Pack Limited, Nasik | December 31, 2021 |

B) Commercial approvals

- Importer-Exporter Code number 3102014313 allotted by the Office of Jt. Director General of Foreign Trade, Ministry of Commerce and Industry to Klass Pack Limited.
- Importer-Exporter Code number AADCB9364L allotted by the Additional Director General of Foreign Trade, Ministry of Commerce and Industry to Borosil Technologies Limited.

C) Taxation related approvals

Klass Pack Limited:

- The permanent account number of Klass Pack Limited is AAACK1797R.
- The tax deduction account number of Klass Pack Limited is NSKK01005E.
- The goods and services tax registration number of Klass Pack Limited for Maharashtra is 27AAACK1797R1ZR.

Borosil Technologies Limited:

- The permanent account number of Borosil Technologies Limited is AADCB9364L.
- The tax deduction account number of Borosil Technologies Limited is MUMB20090A.
- The goods and services tax registration number of Borosil Technologies Limited for Maharashtra is 27AADCB9364L1Z6.

Acalypha Realty Limited:

- The permanent account number of Acalypha Realty Limited is AADCB3756G.

D) Approvals expired and for which renewals are to be applied for

| Sr. No. | Details of License | Date of Expiry |
|---------|---|--|
| 1 | License to work a factory bearing number 112102819900000 issued by the Director of Industrial Safety and Health, Pune to Borosil Technologies Limited, Pune | December 31, 2019(Applied for Renewal) |

REGULATORY AND STATUTORY DISCLOSURES

Authority for listing

The National Company Law Tribunal, Mumbai bench, vide its order dated January 15, 2020, approved the Scheme of Amalgamation and Arrangement amongst Vyline Glass Works Limited, Fennel Investment and Finance Private Limited, Gujarat Borosil Limited with Borosil Glass Works Limited (now renamed as Borosil Renewables Limited) and Borosil Limited. The Scheme provides for:

1. Amalgamation of Vyline Glass Works Limited ('VGWL'), Fennel Investment and Finance Private Limited ('FIFPL') and Gujarat Borosil Limited ('GBL') with Borosil Glass Works Limited ('BGWL') (since renamed as Borosil Renewables Limited) (Transferee Company) and
2. Demerger of the Scientific and Industrial products and Consumer products business of BGWL along with the scientific and industrial products and consumer products business (vested in BGWL pursuant to amalgamation of VGWL with BGWL) into Borosil Limited ('the Resulting Company' or 'BL').

The appointed Date of the Scheme is October 1, 2018 and the Effective Date of the Scheme is February 12, 2020.

In accordance with the Scheme, the Equity Shares of our Company, issued pursuant to the Scheme, shall be listed and admitted to trading on BSE and NSE. Such admission and listing are not automatic and will be subject to fulfilment of the respective listing criteria of the BSE and the NSE by our Company and also subject to such other terms and conditions as prescribed by the Stock Exchanges on application made by our Company to them for obtaining trading permission.

Eligibility criterion

There being no initial public offering or rights issue, the eligibility criteria prescribed under the SEBI ICDR Regulations are not applicable. However, an application seeking relaxation from the applicability of Rule 19(2)(b) of SCRR was made to SEBI through BSE and SEBI has granted such relaxation vide its letter no. SEBI/HO/CFD/DIL-2/AM/GB/2020/11586-1 dated July 10, 2020. Our Company submitted this Information Memorandum, containing information about our Company, making disclosures in line with the disclosure requirement for public issues, as applicable to BSE and NSE and this Information Memorandum shall be made available to public through the respective websites of the Stock Exchanges i.e., www.bseindia.com and www.nseindia.com. Our Company shall make this Information Memorandum available on its website at www.borosil.com. Our Company shall publish an advertisement in the newspapers containing its details as per the SEBI Circular with the details required in terms of Annexure A Part III (A) para 2 sub-clause 5 of the SEBI Circular. The advertisement shall draw specific reference to the availability of this Information Memorandum on our Company's website.

Prohibition by Securities and Exchange Board of India

Our Company, Directors, Promoters, Promoter Group and the natural persons in control are not prohibited from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any other jurisdiction or any other authority/court.

Compliance with Companies (Significant Beneficial Ownership) Rules, 2018

Our Company, Promoters, Promoter Group is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018.

Association with the Securities Market

None of our other Directors are associated with the securities market in any manner and no action has been initiated by SEBI against any of our Directors in the past five years preceding the date of this Information Memorandum.

Identification as wilful defaulter by Reserve Bank of India

Our Company, Promoters, Directors have not been identified as wilful defaulters by any bank, financial institution or consortium as defined under the SEBI ICDR Regulations.

Disclaimer Clause of the BSE

BSE vide its letter ref no. DCS/AMAL/SD/R37/1324/2018-19 dated November 05, 2018, approved the Scheme of Amalgamation and Arrangement under Regulation 37 of the SEBI Listing Regulations and by virtue of the said approval, BSE's name has been included in this Information Memorandum as one of the stock exchanges on which our Company's Equity Shares are proposed to be listed.

As required, a copy of this Information Memorandum is being submitted to BSE.

Disclaimer Clause of the NSE

NSE has vide its letter ref no. NSE/LIST/65687 dated November 06, 2018, approved the Scheme of Amalgamation and Arrangement under Regulation 37 of the SEBI Listing Regulations and by virtue of the said approval, NSE's name is included in this Information Memorandum as one of the stock exchanges on which this Company's Equity securities are proposed to be listed.

As required, a copy of this Information Memorandum is being submitted to NSE.

General Disclaimer from our Company

Our Company accepts no responsibility for statements made otherwise than in this Information Memorandum or in the advertisements to be published in terms of Annexure A Part III (A) para 2 sub-clause 5 of the SEBI Circular or any other material issued by or at the instance of our Company and anyone placing reliance on any other source of information would be doing so at his or her own risk. All information shall be made available by our Company to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner.

Listing

Applications have been made to BSE and NSE for an official quotation of the Equity Shares of our Company. Our Company has nominated BSE as the Designated Stock Exchange for the aforesaid listing of the Equity Shares. Our Company has taken steps for completion of necessary formalities for listing and commencement of trading at all the Stock Exchanges mentioned above.

Listing Approval from BSE and NSE

In-principle approvals from BSE and NSE were received for listing of shares of our Company on June 12, 2020 and June 16, 2020, respectively. Our Company shall make the applications for trading approvals to BSE and NSE.

Securities and Exchange Board of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957

Our Company was granted an exemption from the application of Rule 19(2) (b) of the Securities Contracts (Regulation) Rules, 1957 by the SEBI *vide* the letter no. SEBI/HO/CFD/DIL-2/AM/GB/2020/11586-1 dated July 10, 2020.

Filing

A copy of this Information Memorandum is being filed with BSE and NSE.

Demat Credit

Our Company has executed a Tripartite Agreement with the Depositories i.e. NSDL and CDSL, dated November 22, 2018 and February 14, 2020, respectively, for admitting our Equity Shares in demat form. Our Company has been allotted INE02PY01013 number on November 22, 2018.

Expert Opinions

Save as stated elsewhere in this Information Memorandum, we have not obtained any expert opinions.

Consent

Our Company has received written consent from our Statutory Auditors, namely M/s. Pathak H. D. & Associates, LLP, Chartered Accountants in relation to the 'Financial Statements' and 'Statement of Tax Benefits' included in this Information Memorandum on pages 109 and 38, respectively.

Dispatch of Share Certificates

In accordance with the Scheme, new Equity Shares have been issued and allotted to the Eligible Shareholders of Borosil Renewables Limited who held shares on the Record Date i.e. March 9, 2020. The Company has credited the new Equity Shares to depository participant accounts of the Eligible Shareholders through CDSL and NSDL. Our Company has also dispatched the physical share certificates to the Eligible Shareholders who were holding shares in physical form.

Previous Rights and Public Issues during the last five years

Except as indicated below, the Company has not made any public or rights issues during the five years preceding the date of this Information Memorandum:

| Date of Allotment | Type of Issue | No. of Shares | Face Value (₹) | Issue Price (₹) | Form of consideration |
|-------------------|---------------|---------------|----------------|-----------------|-----------------------|
| May 20, 2015 | Rights | 26,00,000 | 10/- | 10/- | Cash |
| June 9, 2015 | Rights | 9,00,000 | 10/- | 10/- | Cash |

Underwriting Commission, Brokerage and Selling Commission paid on previous issues of the Equity Shares

No sum has been paid or is payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares in the five years preceding the date of this Information Memorandum.

Capital Issue in the last three years

A) Company

Our Company has not made any capital issue during the last three years.

B) Listed Group Company

None of our listed Group Company have made any capital issue during the last three years.

Performance vis-à-vis objects –Public/ rights issue of the listed Subsidiaries and Group Companies of our Company

A) Company

Our Company has not made any capital issue during the last three years.

B) Listed Group Company

None of our listed Group Company has made any capital issue during the last three years.

Outstanding Debentures or Bonds and Redeemable Preference Shares and other Instruments issued by our Company

Except as stated below, there are no outstanding debentures or bonds and redeemable preference shares and other instruments issued by our Company:

2,80,00,000 (Two Crores Eighty Lakhs), 6% Optionally Convertible Non-cumulative Redeemable Preference shares of ₹ 10/- each, which however got cancelled under the Composite Scheme of Amalgamation and Arrangement.

Disposal of Investor Grievances

Our Company has the following platforms for addressing investors' grievances:

- E-mail ID: borosilltd@borosil.com
- SCORES: COMZ00728

Shareholders can express their grievances by sending mails to above e-mail id or raise complaints in SCORES (Common Portal introduced by SEBI). Further, the Shareholders can also raise their grievances with our Company Secretary. The Company has received following number of inquiries/ correspondences mainly regarding delay in listing of Company's equity shares, which the Company has replied:

| Sr. No. | Financial Year | No. of inquires/ correspondences |
|----------------|-----------------------|---|
| 1. | 2019-20 | 5 |
| 2. | 2020-21 | 179 |

Company Secretary and Compliance Officer

Manoj Dere

1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East) Mumbai - 400 051

Telephone: +91-22 6740 6320

E-mail: manoj.dere@borosil.com

Capitalization of reserves or profits or revaluation of assets

As on the date of this Information Memorandum, there has been a capitalization of our reserves or profits or revaluation of our assets since incorporation except the following:

The company has made an issue of bonus of 9,39,595 Equity Shares of Face value ₹ 10/- each at an issue price of ₹ 10/- each on March 24, 2012

SECTION VIII– OTHER INFORMATION

MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION

TABLE ‘F’

| | | | |
|----|-----|---|--|
| 1. | (1) | The Regulation contained in the Table ‘F’ in Schedule I to the Companies Act, 2013, so far as the same may be applicable to a Public Company as defined in the Act and shall apply to this Company, in the same manner as if such Regulations of Table ‘F’ are specifically contained in these Articles, subject to the modifications herein contained. | Table ‘F’ to apply |
| | (2) | The regulations for the management of the Company and for the observance by the members thereto and their representatives, shall, subject to any exercise of the statutory powers of the addition to its regulations by resolution as prescribed or permitted by the Companies Act, 2013, be such as are contained in these Articles. | Company to be governed by these Articles |

Share capital and variation of rights

| | | | |
|----|--|--|--|
| 3. | The Authorized Share Capital of the Company is or shall be such as stated in Clause V of Memorandum of Association of the Company. | | Amount of Capital |
| 4. | Subject to the provisions of the Act and these Articles, the shares in the capital of the Company shall be under the control of the Board who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit. | | Shares under control of Board |
| 5. | Subject to the provisions of the Act and these Articles, the Board may issue shares in the capital of the Company on payment or part payment for any property or assets of any kind whatsoever sold or transferred, goods or machinery supplied or for services rendered to the Company in the conduct of its business and any shares which may be so allotted may be issued as fully paid-up or partly paid-up otherwise than for cash, and if so issued, shall be deemed to be fully paid-up or partly paid-up shares, as the case may be. | | Directors may allot shares otherwise than for cash |
| 6. | The Company may issue the following kinds of shares in accordance with these Articles, the Act, the Rules and other applicable laws: | | Kinds of Share Capital |
| | (a) | Equity share capital: | |
| | (i) | with voting rights; and / or | |
| | (ii) | with differential rights as to dividend, voting or otherwise in accordance with the Rules; and | |
| | (b) | Preference share capital | |
| | (c) | Unclassified share capital | |
| 7. | (1) | Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after allotment or within one month from the date of receipt by the Company of the application for the registration of transfer or transmission or within such other period as the conditions of issue shall provide- | Issue of certificate |
| | (a) | One certificate for all his shares without payment of any charges; or | |
| | (b) | Several certificates, each for one or more of his shares, upon payment of such charges as may be fixed by the Board for each certificate after the first | |

| | | | |
|--|-----|---|---|
| | (2) | Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon. | Certificate to bear seal |
| | (3) | In respect of any share or shares held jointly by several persons, the Company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders. | One certificate for shares held jointly |

| | | | | |
|--|-----|---|--|---|
| Option to receive share certificate or hold shares with depository | 8. | A person subscribing to shares offered by the Company shall have the option either to receive certificates for such shares or hold the shares in a dematerialized state with a depository. Where a person opts to hold any share with the depository, the Company shall intimate such depository the details of allotment of the share to enable the depository to enter in its record the name of such person as the beneficial owner of that share. | | |
| Issue of new certificate in place of one defaced, lost or destroyed | 9. | If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Board deems adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of fees for each certificate as may be fixed by the Board. | | |
| Provisions as to general meetings to apply <i>mutatis mutandis</i> to each meeting | 11. | (2) | To every such separate meeting, the provisions of these Articles relating to general meetings shall <i>mutatis mutandis</i> apply. | |
| Issue of further shares not to affect rights of existing members | 12. | The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking <i>pari passu</i> therewith. | | |
| | 13. | Subject to the provisions of the Act, the Board shall have the power to issue or re-issue preference shares of one or more classes which are liable to be redeemed, or converted to equity shares, on such terms and conditions and in such manner determined by the Board in accordance with the Act | | Power to issue redeemable preference shares |
| | 14. | (1) | The Board or the Company, as the case may be, may, in accordance with the Act and the Rules, issue further shares to- | Further issue of share capital |
| | | (a) | Persons who, at the date of offer, are holders of equity shares of the Company; such offer shall be deemed | |

| | | | | |
|--|--|-----|---|---------------------------------|
| | | | to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person, such shares may be fully or partly paid up; or | |
| | | (b) | Employees under any scheme of employees' stock option; or | |
| | | (c) | Any persons, whether or not those persons include the persons referred to in clause (a) or clause (b) above | |
| | | (2) | A further issue of shares may be made in any manner whatsoever as the Board may determine including by way of preferential offer or private placement, subject to and in accordance with the Act and the Rules. | Mode of further issue of shares |

Lien

| | | | | |
|--|-----|-----|--|--|
| | 15. | (1) | The Company shall have a first and paramount lien- | Company's lien on shares |
| | | (a) | On every share (not being a fully paid share), for All monies (whether presently payable or not Called, or payable at a fixed time, in respect of that Share; and | |
| | | (b) | On all shares (not being fully paid shares) standing Registered in the name of a member, for all monies presently payable by him or his estate to the company; provided that the Board may at any time declare any share to be wholly or in part exempt from the provisions of this clause | |
| | | (2) | The Company's lien, if any, on a share shall extend to all dividends or interest, as the case may be, payable and bonuses declared from time to time in respect of such shares for any money owing to the Company | Lien to extend to dividends, etc |
| | | (3) | Unless otherwise agreed by the Board, the registration of a transfer of shares shall operate as a waiver of the Company's lien. | Waiver of lien in case of registration |
| | 16. | | The company may sell, in such manner as the Board thinks fit, any shares on which the company has a lien: provided that no sale shall be made- | As to enforcing lien by sale |
| | | (a) | unless a sum in respect of which the lien exists is Presently payable; or | |

| | | | | | |
|--|-----|-----|-----|---|--|
| | | | (b) | until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or to the person entitled thereto by reason of his death or insolvency or otherwise. | |
| Validity of sale | 17. | (1) | | To give effect to any such sale, the Board may authorize some person to transfer the shares sold to the purchaser thereof. | |
| Purchaser to be registered holder | | (2) | | The purchaser shall be registered as the holder of the shares comprised in any such transfer. | |
| Validity of company's receipt | | (3) | | The receipt of the Company for the consideration (if any) given for the share on the sale thereof shall (subject, if necessary, to execution of an instrument of transfer or a transfer by relevant system, as the case may be) constitute a good title to the share and the purchaser shall be registered as the holder of the share. | |
| Purchaser not affected | | (4) | | The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings with reference to the sale | |
| Application of proceeds of sale | 18. | (1) | | The proceeds of the sale shall be received by the Company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable. | |
| Payment of residual money | | (2) | | The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale. | |
| Outsider's lien not to affect Company's lien | 19. | | | In exercising its lien, the Company shall be entitled to treat the registered holder of any share as the absolute owner thereof and accordingly shall not (except as ordered by a court of competent jurisdiction or unless required by any statute) be bound to recognise any equitable or other claim to, or interest in, such share on the part of any other person, whether a creditor of the registered holder or otherwise. The Company's lien shall prevail notwithstanding that it has received notice of any such claim. | |

Calls on shares

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| Board may make calls | 20. | (1) | | The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by | |
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| | | | way of premium) and not by the conditions of allotment thereof made payable at fixed time. | |
| Notice of call | | (2) | Each member shall, subject to receiving at least fourteen day's notice specifying the time or time and place of payment, pay to the company, at the time to time and place so specified, the amount called on his shares. | |
| | | (3) | The Board may, from time to time, at its discretion, extend the time fixed for the payment of any call in respect of one or more members as the Board may deem appropriate in any circumstances. | Board may extend time for payment |
| | | (4) | A call may be revoked or postponed at the discretion of the Board. | Revocation or postponement of call |
| | 21. | | A call shall be deemed to have been made at the time when the resolution of the Board authorising the call was passed and may be required to be paid by installments. | Call to take effect from date of resolution |
| | 22. | | The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof. | Liability of joint holders of shares |
| | 23. | (1) | If a sum called in respect of a share is not paid before or on the day appointed for payment thereof (the "due date"), the person from whom the sum is due shall pay interest thereon from the due date to the time of actual payment at such rate as may be fixed by the Board. | When interest on call or instalment payable |
| | | (2) | The Board shall be at liberty to waive payment of any such interest wholly or in part. | Board may waive interest |
| | 24. | (1) | Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these Articles, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable. | Sums deemed to be calls |
| | | (2) | In case of non-payment of such sum, all the relevant provisions of these Articles as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified | Effect of non-payment of sums |
| | 25. | | The Board – | Payment in anticipation of calls may carry interest |
| | | (a) | May, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and | |
| | | (b) | Upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate as may be fixed by the Board. Nothing contained in this clause shall confer on the member (a) any right to participate in profits or (b) any voting rights in respect of the moneys so paid by him until the same would, but for such payment, become presently payable by him. | |

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| | 26. | | If by the conditions of allotment of any shares, the whole or part of the amount of issue price thereof shall be payable by instalments, then every such installment shall, when due, be paid to the Company by the person who, for the time being and from time to time, is or shall be the registered holder of the share or the legal representative of a deceased registered holder. | |
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| Calls on shares of same class to be on uniform basis | 27. | | All calls shall be made on a uniform basis on all shares falling under the same class. Explanation: Shares of the same nominal value on which different amounts have been paid-up shall not be deemed to fall under the same class. | |
| Partial payment not to preclude forfeiture. | 28. | | Neither a judgment nor a decree in favor of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereof nor the receipt by the Company of a portion of any money which shall from time to time be due from any member in respect of any shares either by way of principal or interest nor any indulgence granted by the Company in respect of payment of any such money shall preclude the forfeiture of such shares as herein provided. | |

Transfer of Shares

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| Instrument of transfer to be executed by transferor and transferee | 29. | (1) | The instrument of transfer of any share in the Company shall be duly executed by or on behalf of both the transferor and transferee. | |
| | | (2) | The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof. | |
| Board may refuse to register transfer | 30 | | The Board may, subject to the right of appeal conferred by the Act decline to register – | |
| | | (a) | The transfer of a share, not being a fully paid Share, to a person of whom they do not approve; or | |
| | | (b) | Any transfer of shares on which the company has a lien | |
| Board may decline to recognize instrument of transfer | 31. | | In case of shares held in physical form, the Board may decline to recognize any instrument of transfer unless | |
| | | (a) | The instrument of transfer is duly executed and is In the form as prescribed in the rules made the Act; | |
| | | (b) | The instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may Reasonably require to show the right of the Transfer ; and | |
| | | (c) | The instrument of transfer is in respect of only One class of shares. | |
| | 32. | | On giving of previous notice of at least seven days or such lesser period in accordance with the Act and Rules made there under, the registration of transfers may be closed at such times and for such periods as the Board may from time to time determine: | |

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| | | Provided that such registration shall not be closed for more than thirty days at any one time or for more than forty five days in the aggregate in any year | |
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Transmission of shares

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| | 33. | (1) | On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognized by the Company as having any title to his interest in the shares. | Title to shares on death of a member |
| | | (2) | Nothing in clause (1) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons. | Estate of deceased member liable |
| | 34. | (1) | Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either- | Transmission clause |
| | | (a) | to be registered himself as holder of the share; or | |
| | | (b) | to make such transfer of the share as the Deceased or insolvent member could have made | |
| | | (2) | The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency. | Board's right unaffected |
| | | (3) | The Company shall be fully indemnified by such person from all liability, if any, by actions taken by the Board to give effect to such registration or transfer. | Indemnity to the company |
| | 35. | (1) | If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects. | Right to election of holder of share |
| | | (2) | If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share. | Manner of testifying election |
| | | (3) | All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member. | Limitations applicable to notice |
| | 36. | | A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company: | Claimant to be entitled to same advantage. |

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| | | | Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with. | |
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Forfeiture of Shares

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| If call or installment not paid notice must be given | 37. | If a member fails to pay any call, or instalment of a call or any money due in respect of any share, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid or a judgement or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on him requiring payment of so much of the call or instalment or other money as is unpaid, together with any interest which may have accrued and all expenses that may have been incurred by the Company by reason of non-payment. | | |
| Form of notice | 38. | The notice aforesaid shall: | | |
| | | (a) | Name a further day (not being earlier than the Expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and | |
| | | (b) | State that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited. | |
| In default of payment of shares to be forfeited | 39. | If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect. | | |
| Receipt of part amount or grant of indulgence not to affect forfeiture | 40. | Neither the receipt by the Company for a portion of any money which may from time to time be due from any member in respect of his shares, nor any indulgence that may be granted by the Company in respect of payment of any such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture in respect of such shares as herein provided. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited shares and not actually paid before the forfeiture. | | |
| Entry of forfeiture in register of members | 41. | When any share shall have been so forfeited, notice of the forfeiture shall be given to the defaulting member and an entry of the forfeiture with the date thereof, shall forthwith be made in the register of members but no forfeiture shall be invalidated by any omission or neglect or any failure to give such notice or make such entry as aforesaid. | | |
| | 42. | The forfeiture of a share shall involve extinction at the time of forfeiture, of all interest in and all claims and demands against the Company, in respect of the share and all other rights incidental to the share | | Effect of forfeiture |

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| | 43. | (1) | A forfeited share shall be deemed to be the property of the Company and may be sold or re-allotted or otherwise disposed of either to the person who was before such forfeiture the holder thereof or entitled thereto or to any other person on such terms and in such manner as the Board thinks fit | Forfeited shares may be sold, etc. |
| | | (2) | At any time before a sale, re-allotment or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit. | Cancellation of forfeiture |
| | 44. | (1) | A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay, and shall pay, to the Company all monies which, at the date of forfeiture, were presently payable by him to the Company in respect of the shares. | Members still liable to pay money owing at the time of forfeiture |
| | | (2) | All such monies payable shall be paid together with interest thereon at such rate as the Board may determine, from the time of forfeiture until payment or realisation. The Board may, if it thinks fit, but without being under any obligation to do so, enforce the payment of the whole or any portion of the monies due, without any allowance for the value of the shares at the time of forfeiture or waive payment in whole or in part. | Member still liable to pay money owing at time of forfeiture and interest |
| | | (3) | The liability of such person shall cease if and when the Company shall have received payment in full of all such monies in respect of the shares. | Ceaser of liability |
| | 45. | (1) | A duly verified declaration in writing that the declarant is a director, the manager or the secretary of the Company, and that a share in the Company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share. | Certificate of forfeiture |
| | | (2) | The Company may receive the consideration, if any, given for the share on any sale, re-allotment or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of; | Title of purchaser and transferee of forfeited shares |
| | | (3) | The transferee shall thereupon be registered as the holder of the share; and | Transferee to be registered as holder |
| | | (4) | The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or disposal of the share. | Transferee not affected |
| Validity of sales | 46. | | Upon any sale after forfeiture or for enforcing a lien in exercise of the powers hereinabove given, the Board may, if necessary, appoint some person to execute an instrument for transfer of the shares sold and cause the purchaser's name to be entered in the register of members in respect of the shares sold and after his name has been entered in the register of members in respect of such shares the validity of the sale shall not be impeached by any person. | |

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| Cancellation of share certificate in respect of forfeited shares | 47. | Upon any sale, re-allotment or other disposal under the provisions of the preceding Articles, the certificate(s), if any, originally issued in respect of the relative shares shall (unless the same shall on demand by the Company has been previously surrendered to it by the defaulting member) stand cancelled and become null and void and be of no effect, and the Board shall be entitled to issue a duplicate certificate(s) in respect of the said shares to the person(s) entitled thereto. | |
| Surrender of share certificates | 48. | The Board may, subject to the provisions of the Act, accept a surrender of any share from or by any member desirous of surrendering them on such terms as they think fit. | |
| Sums deemed to be calls | 49. | The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified. | |

Capitalization of profits

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| Capitalizations | 55. | (1) | The Company by ordinary Resolution in general meeting may, upon the recommendation of the Board, resolve- | |
| | | | (a) that it is desirable to capitalize any part of the Amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and | |
| | | | (b) That such sum be accordingly set free for distribution in the manner specified in clause (2) below amongst The members who would have been entitled thereto, if distributed by way of dividend and in the same proportion. | |
| | | (2) | The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (3) below, either in or towards : | Sum how applied |
| | | | (a) paying up any amounts for the time being unpaid on any shares held by such members respectively; | |
| | | | (b) paying up in full, unissued shares or other securities of the Company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid; | |
| | | | (c) Partly in the way specified in sub-clause (A) and partly in that specified in sub-clause (B). | |
| | | (3) | A securities premium account and a capital redemption reserve account or any other permissible reserve account may, for the purposes of this Article, be applied in the paying up of unissued shares to be issued to members of the Company as fully paid bonus shares; | |
| | | (4) | The Board shall give effect to the resolution passed by the Company in pursuance of this Article. | |
| | 56. | (1) | Whenever such a resolution as aforesaid shall have been passed, the Board shall – | Powers of the Board for capitalization |
| | | | (a) make all appropriations and applications of the | |

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| | | | | amounts resolved to be capitalized thereby, and all allotments and issues of fully paid shares or other securities, if any; and | |
| | | | (b) | generally do all acts and things required to give effect thereto. | |
| | | (2) | The Board shall have power- | | Board's power to issue fractional certificate/ coupon etc. |
| | | | (a) | to make such provisions, by the issue of fractional certificates / coupons or by payment in cash or otherwise as it thinks fit, for the case of shares or other securities becoming distributable infractions; and | |
| | | | (b) | to authorize any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid-up, of any further shares or other securities to which they may be entitled upon such capitalization, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profit resolved to be capitalized, of the amount or the amount or any part of the amount remaining unpaid on their existing shares. | |
| | | (3) | Any agreement made under such authority shall be effective and binding on such members | | Agreement binding on members |

Buy-back of shares

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| Buy-back of shares | 57. | Notwithstanding anything contained in these Articles but subject to all applicable provisions of the Act or any other law for the time being in force, the Company may purchase its own shares or other specified securities. | | |
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Voting rights

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| Entitlement to vote on show of hands and on poll | 69. | Subject to any rights or restrictions for the time being attached to any class or classes of shares - | | |
| | | (a) | on a show of hands, every member present in Person | |
| | | (b) | on a poll, the voting rights of members shall be In proportion to his share in the paid-up equity Share capital of the company. | |
| Voting through electronic means | 70. | A member may exercise his vote at a meeting by electronic means in accordance with the Act and shall vote only once. | | |
| Vote of joint-holder | 71. | (1) | In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders. | |
| | | (2) | For this purpose, seniority shall be determined by the order in which the names stand in the register of members | |
| How members <i>non compos mentis</i> and minor may vote | 72. | A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy. If any member be a minor, the vote in respect of his share | | |

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| | | or shares shall be by his guardian or any one of his guardians. | |
| Votes in respect of shares of deceased or insolvent members, etc. | 73. | Subject to the provisions of the Act and other provisions of these Articles, any person entitled under the Transmission Clause to any shares may vote at any general meeting in respect thereof as if he was the registered holder of such shares, provided that at least 48 (forty eight) hours before the time of holding the meeting or adjourned meeting, as the case may be, at which he proposes to vote, he shall duly satisfy the Board of his right to such shares unless the Board shall have previously admitted his right to vote at such meeting in respect thereof. | |
| | 74. | Any business other than that upon which a poll has been demanded may be preceded with, pending the taking of the poll. | Business may proceed pending poll |
| | 75. | No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the Company have been paid or in regard to which the Company has exercised any right of lien. | Restriction on voting rights |
| | 76. | A member is not prohibited from exercising his voting on the ground that he has not held his share or other interest in the Company for any specified period preceding the date on which the vote is taken, or on any other ground not being a ground set out in the preceding Article. | Restriction on exercise of voting rights in other cases to be void |
| | 77. | Any member, whose name is entered in the register of members of the Company or holding securities of the Company as the beneficial owner in the records of the Depository, shall enjoy the same rights and be subject to the same liabilities as all other members of the same class. | Equal rights of members |

Proxy

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| | 78. | (1) | Any member entitled to attend and vote at a general meeting may do so either personally or through his constituted attorney or through another person as a proxy on his behalf, for that meeting. | Member may vote in person or otherwise |
| | | (2) | The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the Company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, and in default the instrument of proxy shall not be treated as valid. | Proxies when to be deposited |
| | 79. | | An instrument appointing a proxy shall be in the form as prescribed in the Rules. | Form of proxy |
| | 80. | | A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given: | Proxy to be valid notwithstanding death of the principal |

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| | | Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used. | |
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Board of Directors

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| Board of Directors | 81. | | Unless otherwise determined by the Company in general meeting, the number of directors shall not be less than 3 (three) and shall not be more than 15 (Fifteen). | |
| Same individual may be chairperson and managing Director/ Chief executive officer | 82. | | The same individual may, at the same time, be appointed as the Chairperson of the Company as well as the Managing Director or Chief Executive Officer of the Company. | |
| Remuneration of directors | 83. | (1) | The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day | |
| Remuneration to require members consent | | (2) | The remuneration payable to the directors, including any managing or whole-time director or manager, if any, shall be determined in accordance with and subject to the provisions of the Act by passing an ordinary or special resolution in the general meeting, as the case may be. | |
| Travelling and other expenses | | (3) | In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them- | |
| | | (a) | in attending and returning from meeting of the Board of Directors or any committee thereof of General meetings of the company; or | |
| | | (b) | in connection with the business of the company. | |
| Execution of negotiable instruments | 84. | | All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the Company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine. | |
| Appointment of additional directors | 85. | (1) | Subject to the provisions of the Act, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the Articles. | |
| | | (2) | Such person shall hold office only up to the date of the next annual general meeting of the Company but shall be eligible for appointment by the Company as a director at that meeting subject to the provisions of the Act. | |
| Appointment of alternate director | 86. | (1) | The Board may appoint an alternate director to act for a director (hereinafter in this Article called “the Original Director”) during his absence for a period of not less than three months from India. No person shall be appointed as an alternate director for an independent director unless he is | |

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| | | | qualified to be appointed as an independent director under the provisions of the Act. | |
| | | (2) | An alternate director shall not hold office for a period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate the office if and when the Original Director returns to India. | Duration of office of alternate director |
| | | (3) | If the term of office of the Original Director is determined before he returns to India the automatic reappointment of retiring directors in default of another appointment shall apply to the Original Director and not to the alternate director. | Re-appointment provisions applicable to original director |
| | 87. | (1) | If the office of any director appointed by the Company in general meeting is vacated before his term of office expires in the normal course, the resulting casual vacancy may, be filled by the Board of Directors at a meeting of the Board | Appointment of director to fill a casual vacancy |
| | | (2) | The director so appointed shall hold office only upto the date upto which the director in whose place he is appointed would have held office if it had not been vacated. | Duration of office of Director appointed to fill casual vacancy |
| | | | In the event of the Company borrowing any money from any financial institution, a collaborator, bank or person or persons or from any other source ("Lender"), while any money remains due to them or any of them, the lender concerned may have and may exercise the right and power to appoint from time to time, any person to be a director of the Company. Any person, so appointed, may at any time be removed from the office by the lender and the lender may from time of such removal or in case of death or resignation of its nominee, appoint any other or others in his place. Any such appointment or removal shall be in writing, signed by the lender and served on the Company | Appointment of Nominee Director |

Powers of Board

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| | 88. | The management of the business of the Company shall be vested in the Board and the Board may exercise all such powers, and do all such acts and things, as the Company is by the memorandum of association or otherwise authorized to exercise and do, and, not hereby or by the statute or otherwise directed or required to be exercised or done by the Company in general meeting but subject nevertheless to the provisions of the Act and other laws and of the memorandum of association and these Articles and to any regulations, not being inconsistent with the memorandum of association and these Articles or the Act, from time to time made by the Company in general meeting provided that no such regulation shall invalidate any prior act of the Board which would have been valid if such regulation had not been made. | General powers of the Company vested in Board |
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Managing Director and Whole-time Director

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| | 98 | <p>(a) Subject to the provisions of the Act, the Directors may from time to time appoint or re-appoint one or more of their body to be the Managing Director and whole time Director of the Company for such term not exceeding five years and subject to such remuneration, terms and conditions as they may think fit.</p> <p>(b) Subject to the provisions of the Act, the Directors may from time to time entrust to and confer upon the Managing Director or the whole time Director, for the time being, such of the powers exercisable under these presents by the Directors as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions, and with such restrictions as they think expedient, and they may confer such powers, either collaterally with or to the exclusion of and in substitution for, all or any of the powers of the Directors, in that behalf, and may from time to time revoke, withdraw, alter or vary all or any of such powers.</p> <p>(c) The remuneration of the Managing Director/Whole Time Director, shall (subject to Section 197 and other applicable provisions of the Act and of these Articles and of any contract between him and the Company) be fixed by the Directors from time to time and may be by way of fixed salary and /or perquisites or commission on profits of the Company or by participation in such profits, or by fee for such meeting of the Board or by and or all these modes or any other mode not expressly prohibited by the Act.</p> <p>(d) Subject to the provisions of the Act, Managing Director / Whole time Director shall be subject to the same provisions as the resignation and removal as the other Directors of the Company if he ceases to hold the office of a Director for any cause whatsoever he shall ipso facto and immediately cease to be the Managing / Whole time Director.</p> | Managing Director and Whole-time Director |
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Chief Executive Officer, Manager, Company Secretary and Chief Financial Officer

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| Chief Executive Officer, etc. | 99. | <p>(a) Subject to the provisions of the Act,-</p> <p>A chief executive officer, manager, company secretary and chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary and chief financial officer so appointed may be removed by means of a resolution of the Board; the Board may appoint one or more chief executive officers for its multiple businesses.</p> | |
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| Director may be Chief Executive Officer, etc. | | (b) | A director may be appointed as Chief Executive Officer, Manager, Company Secretary or Chief Financial Officer. | |
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The Seal

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| | 102. | (1) | The Board may provide a Common Seal for the purposes of the Company, and shall have the power from time to time to destroy and substitute a new seal in lieu thereof and the Board shall provide for the safe custody of the Seal. | The seal, its custody and use Affixation of seal |
| | | (2) | The seal of the Company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a Committee of the Board authorised by it in that behalf, and except in the presence of at least two directors or one Director and some other person as the Board may appoint for the purpose; and such directors or other person aforesaid shall sign every instrument to which the seal of the Company is so affixed in their presence. | |

Dividends and Reserve

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| | 103. | | The Company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board but the Company in general meeting may declare a lesser dividend | Company in general meeting may declare dividends |
| | 104. | | Subject to the provisions of the Act, the Board may from time to time pay to the members such interim dividends of such amount on such class of shares and at such times as it may think fit. | Interim dividends |
| | 105. | (1) | The Board may, before recommending any dividend, set aside out of the profits of the Company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applied for any purpose to which the profits of the Company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the Company or be invested in such investments (other than shares of the Company) as the Board may, from time to time, think fit. | Dividends only to be paid out of profits |
| Carry forward of profits | | (2) | The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve. | |
| Division of profits | 106. | (1) | Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so | |

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| | | | long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares. | |
| Payments in advance | | (2) | No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this Article as paid on the share. | |
| Dividends to be apportioned | | (3) | All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly. | |
| No member to receive dividend whilst indebted to the company and company's right to reimbursement there from | 107. | (1) | The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the Company on account of calls or otherwise in relation to the shares of the Company | |
| Retention of dividends | | (2) | The Board may retain dividends payable upon shares in respect of which any person is, under the Transmission Clause hereinbefore contained, entitled to become a member, until such person shall become a member in respect of such shares. | |
| Dividend how remitted | 108. | (1) | Any dividend, interest or other monies payable in cash in respect of shares may be paid by electronic mode or by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct. | |
| Instrument of payment | | (2) | Every such cheque or warrant shall be made payable to the order of the person to whom it is sent. | |
| | | (3) | Payment in any way whatsoever shall be made at the risk of the person entitled to the money paid or to be paid. The Company will not be responsible for a payment which is lost or delayed. The Company will be deemed to having made a payment and received a good discharge for it if a payment using any of the foregoing permissible means is made. | Discharge to company |
| | 109. | | Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share. | Receipt of one holder sufficient |
| | 110. | | No dividend shall bear interest against the Company | No interest on dividends |
| | 111. | | The waiver in whole or in part of any dividend on any share by any document (whether or not under seal) shall be effective only if such document is signed by the | Waiver of dividends |

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| | | member (or the person entitled to the share in consequence of the death or bankruptcy of the holder) and delivered to the Company and if or to the extent that the same is accepted as such or acted upon by the Board. | |
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Accounts

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| | 112. | (1) | The books of account and books and papers of the Company or any of them, shall be open to the inspection of directors in accordance with the applicable provisions of the Act and the Rules. | Inspection by Directors |
| | | (2) | No member (not being a director) shall have any right of inspecting any books of account or books and papers or document of the Company except as conferred by law or authorised by the Board. | Restriction on inspection by members |

Winding up

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| | 113. | Subject to the applicable provisions of the Act and the Rules made thereunder - | | Winding up of company |
| | | (a) | If the Company shall be wound up, the liquidator may, with the sanction a special resolution of the Company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the Company, whether they shall consist of property of the same kind or not. | |
| | | (b) | For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members. | |
| | | (c) | The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability. | |

Indemnity and Insurance

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| Directors and officers right to indemnity | 114. | Subject to the provisions of the Act, every director, managing director, whole-time director, manager, company secretary and other officer of the Company shall be indemnified by the Company out of the funds of the Company, to pay all costs, losses and expenses (including travelling expense) which such director, manager, company secretary and officer may incur or become liable for by reason of any contract entered into or act or deed done by him in his capacity as such director, manager, company secretary or officer or in any way in the discharge of his duties in such capacity including expenses. | | |
| | | Subject as aforesaid, every director, managing director, manager, company secretary or other officer of the Company shall be indemnified against any liability incurred by him in defending any proceedings, whether civil or criminal | | |

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| | | in which judgment is given in his favour or in which he is acquitted or discharged or in connection with any application under applicable provisions of the Act in which relief is given to him by the Court. | |
| | | The Company may take and maintain any insurance as the Board may think fit on behalf of its present and/or former directors and key managerial personnel for indemnifying all or any of them against any liability for any acts in relation to the Company for which they may be liable but have acted honestly and reasonably. | |

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

Copies of the following documents will be available for inspection at the registered office of our Company on any working day (i.e. Monday to Friday) between 10:00 AM and 2:00 PM for a period of seven days from the date of filing of this Information Memorandum with the Stock Exchanges.

Documents for Inspection:

- Memorandum and Articles of Association of the Company, as amended till date.
- Various certificates of incorporation of our Company issued by the relevant registrar of companies, from time to time.
- Statement of tax benefits issued by the Statutory Auditor dated March 6, 2020.
- Order dated January 15, 2020 of the National Company Law Tribunal, Mumbai bench approving the Composite Scheme of Amalgamation and Arrangement.
- Letter issued by BSE under Regulation 37 of SEBI Listing Regulations, bearing reference no. DCS/AMAL/SD/R37/1324/2018-19 dated November 5, 2018, approving the Scheme of Amalgamation and Arrangement.
- Letter issued by NSE under Regulation 37 of SEBI Listing Regulations, bearing reference no. NSE/LIST/65687 dated November 6, 2018 and, approving the Scheme of Amalgamation and Arrangement.
- Tripartite Agreement dated November 22, 2018 with NSDL, Registrar & Transfer Agent and our Company.
- Tripartite Agreement dated February 14, 2020 with CDSL, Registrar & Transfer Agent and our Company.
- BSE letter no. DCS/AMAL/JR/IP/1735/2020-21 dated June 12, 2020 granting in-principle approval for listing.
- NSE letter no. NSE/LIST/31 dated June 16, 2020 granting in-principle approval for listing.
- SEBI's letter (bearing reference number SEBI/HO/CFD/DIL-2/AM/GB/2020/11586-1) dated July 10, 2020 granting relaxation from applicability of Rule 19(2)(b) of SCRR, 1957.

DECLARATION

All relevant provisions of the Companies Act and the guidelines issued by the Government of India and the regulations or guidelines issued by the SEBI, as the case may be, have been complied with and no statement made in this Information Memorandum is contrary to the provisions of the Companies Act, the SCRA, the SEBI Act, or the rules or regulations made thereunder, or guidelines issued, as the case may be. We further certify that all statements in this Information Memorandum are true and correct.

| Name | Signature |
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| Mr. Pradeep Kumar Kheruka <i>Non-Executive Chairman</i> | Sd/- |
| Mr. Shreevar Kheruka <i>Managing Director & CEO</i> | Sd/- |
| Mrs. Anupa Rajiv Sahney <i>Additional & Non-Executive Independent Director</i> | Sd/- |
| Mr. Kewal Kundanlal Handa <i>Additional & Non-Executive Independent Director</i> | Sd/- |
| Mr. Naveen Kumar Kshatriya <i>Additional & Non-Executive Independent Director</i> | Sd/- |
| Mr. Kanwar Bir Singh Anand <i>Additional & Non-Executive Independent Director</i> | Sd/- |
| Mr. Rajesh Kumar Chaudhary <i>Additional & Whole-time Director</i> | Sd/- |
| Mr. Anand Mahendra Sultania <i>Chief Financial Officer</i> | Sd/- |
| Mr. Manoj Arvind Dere Company Secretary | Sd/- |

Date: July 15, 2020

Place: Mumbai/ Khandala