

9th August 2024



To Listing Department The National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai 400051 Symbol: TRENT	To Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Scrip Code: 500251
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Sub: Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30th June 2024

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith Investors' Presentation on the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30th June 2024.

Thanking you,

Yours faithfully,

For Trent Limited

Krupa Anandpara

Company Secretary

Membership No.: A16536

Encl.: As above

REGISTERED OFFICE : BOMBAY HOUSE, 24, HOMI MODY STREET, MUMBAI - 400 001. TEL.: (91-22) 6665 8282 FAX : (91-22) 2204 2081

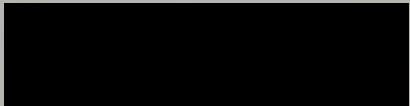
CORPORATE OFFICE : TRENT HOUSE, G-BLOCK, PLOT NO. C-60, BESIDE CITI BANK, BANDRA-KURLA COMPLEX, BANDRA (EAST),
MUMBAI - 400 051. TEL.: (91-22) 6700 9000 FAX : (91-22) 6700 8100

Email id - westside@trent-tata.com Website - www.trentlimited.com CIN - L24240MH1952PLC008951

PERFORMANCE HIGHLIGHTS

Q1FY25

TRENT
LIMITED



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zudio

MISBU A TATA and IESCO Enterprise star

DISCLAIMER

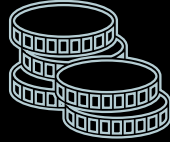


Statements in this Presentation describing the Company's performance may be "forward looking Statements" within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors

TRENT JOURNEY



TRENT AT A GLANCE



10 Mn+
WestStyleClub Members



~11 Mn
Retail Area (sq. ft.)



890+
No. of Stores



170+
City Presence

Note:

* As of 30th June 2024

Q1 FY25 HIGHLIGHTS

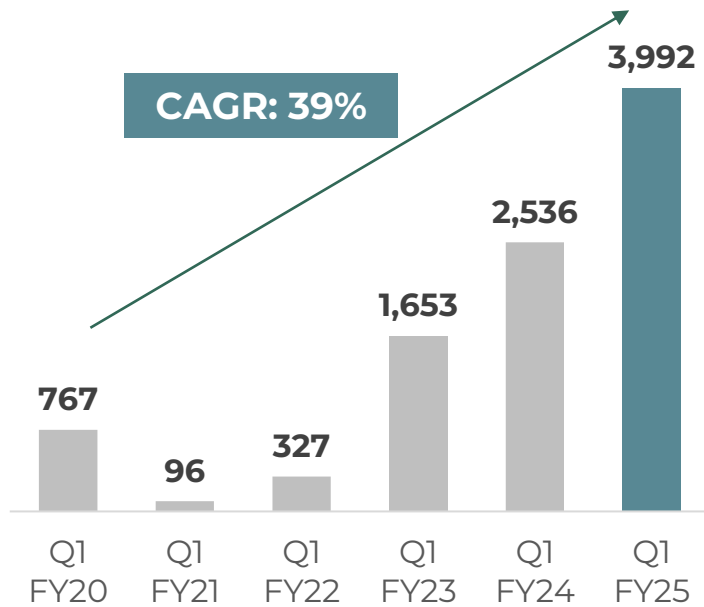


Standalone	₹ 3992 cr Revenue	↑ 57%	₹ 417 cr Op. EBIT	↑ 113%	₹ 450 cr PBT [^]	↑ 133%
Consolidated	₹ 4104 cr Revenue	↑ 56%	₹ 445 cr Op. EBIT <small>(incl. share from JVs & Assoc.)</small>	↑ 105%	₹ 501 cr PBT	↑ 136%
Store Count	823 Fashion Concepts [#]		72 Food & Grocery			

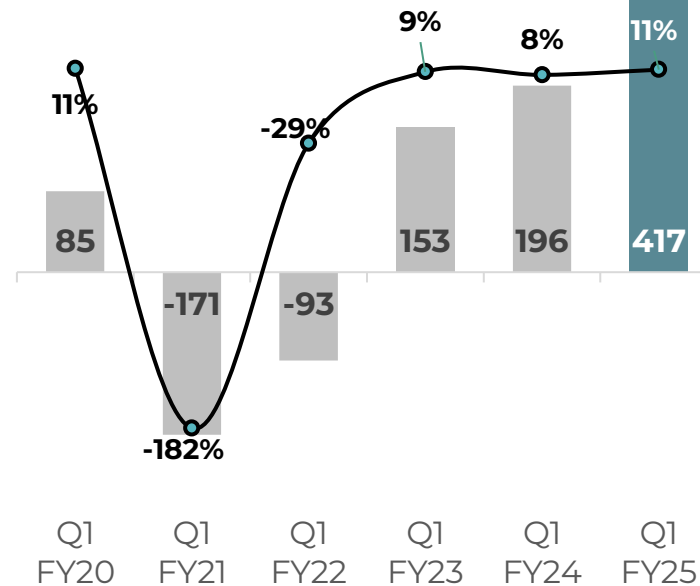
[#]Includes SIS Stores

TRENDS – LAST 6 YEARS

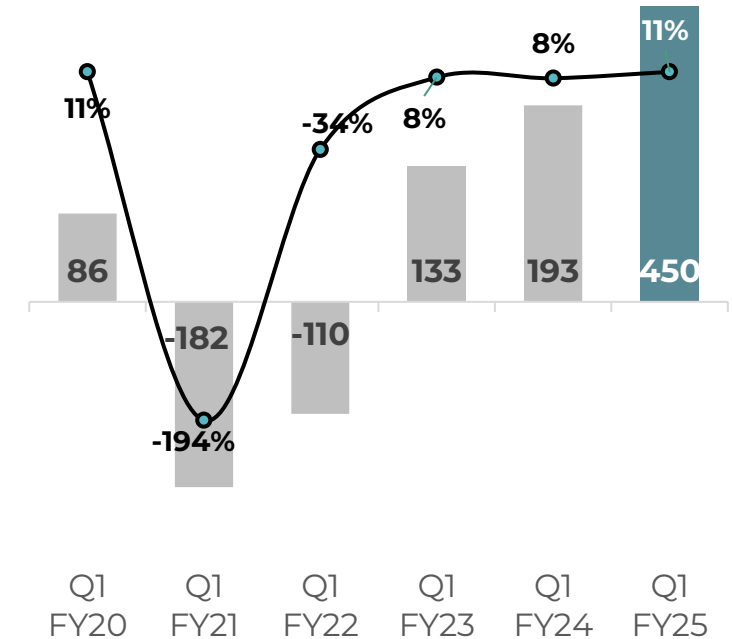
Revenue



Op. EBIT & Margin %

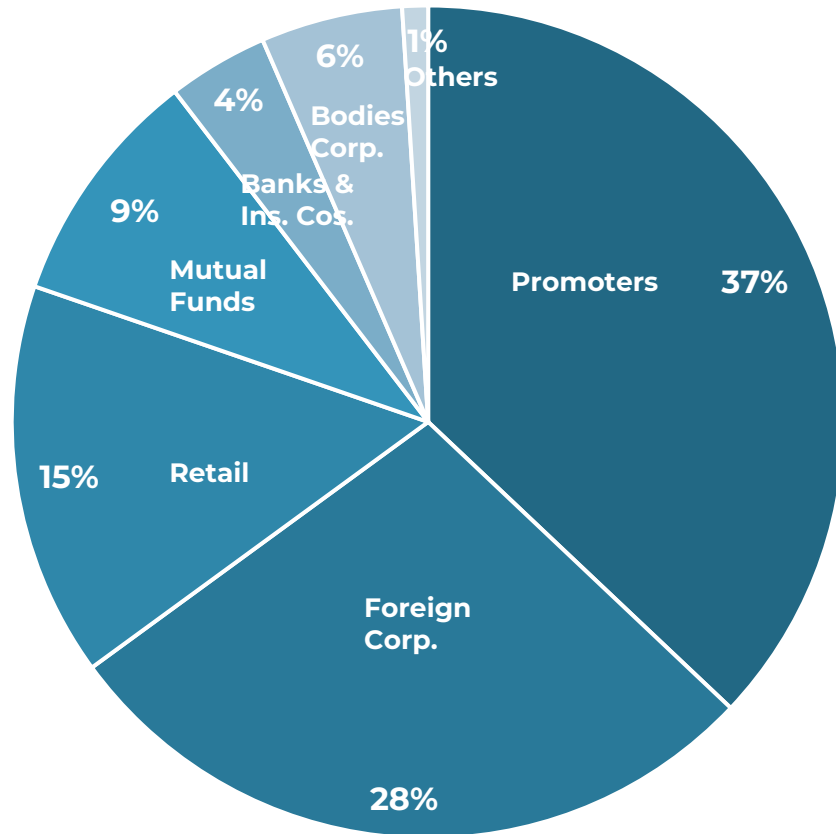


PBT & Margin %

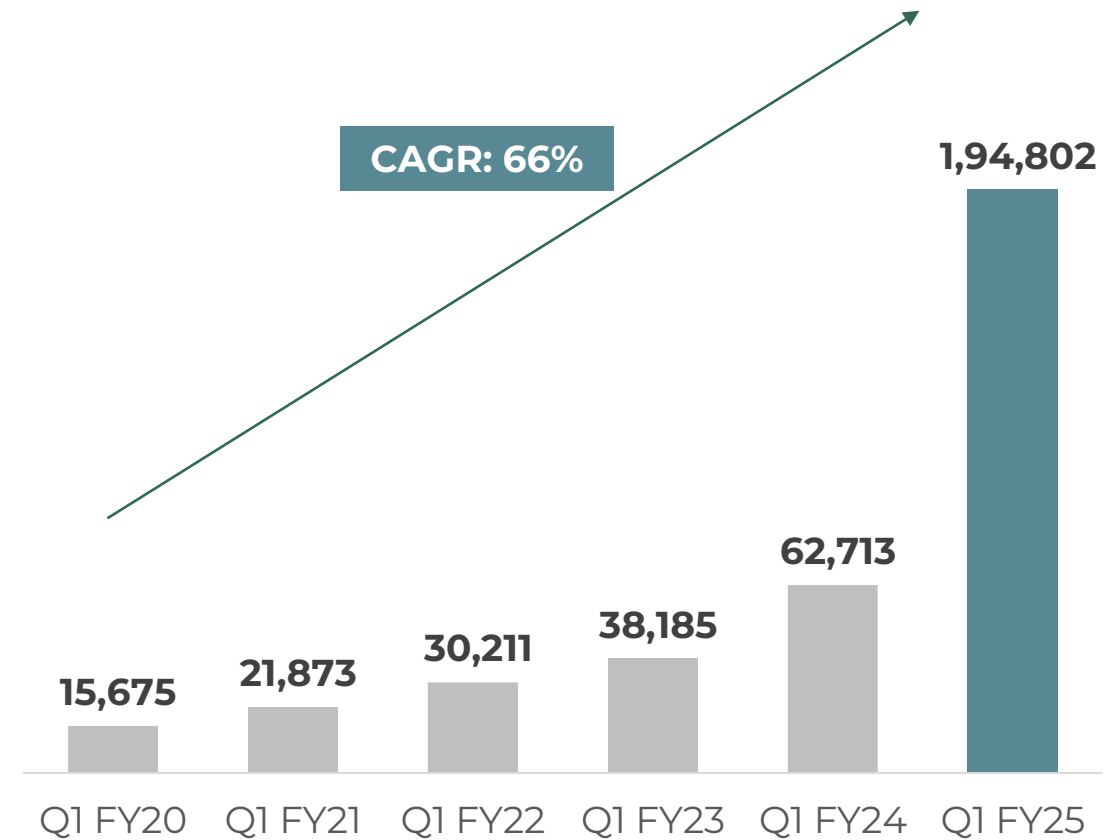


SHAREHOLDING & MARKET CAPITALIZATION

Shareholding Pattern as on 30th June'24



Market Capitalization (Rs. Cr)



FASHION CONCEPTS

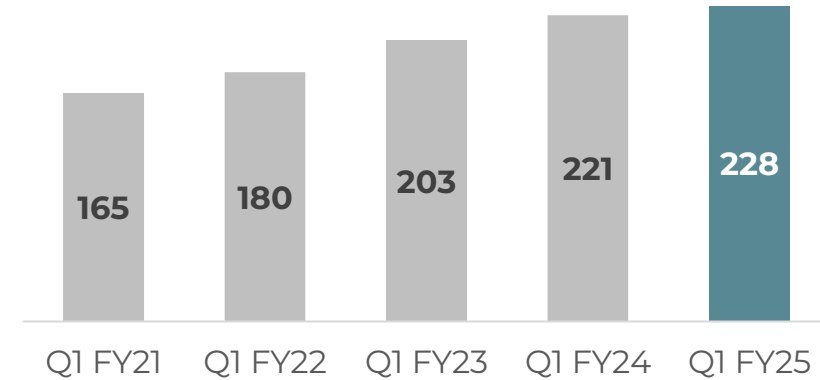


FASHION CONCEPTS



WESTSIDE

Store Count



4.6 Mn+
Retail Area (sq. ft.)

228
No. of Stores

86
City Presence

*6 stores opened and
10 stores transitioned in this quarter*

WESTSIDE – BRAND PORTFOLIO

TRENT
LIMITED

NUON

E.T.A

WES

L.O.V.

wardrobe

utsa

STUDIOWEST

vark

wunderLove

STUDIOFIT

HOP

BOMBAY'S
PAISLEY

SOLEPLAY

WESTSIDE
HOME

LUNA BLU

ASCOT

Gia
CURVES

Zuba

WES
LOUNGE

SUPER ★ STAR
wunderLove

utsa
kids

Y&F
GIRL

Y&F
BOY

WESTSIDE CONNECT



WESTSIDE X HOMEGROWN (NEXUS MALL: BANGALORE)

Westside was at the Nexus Mall Bengaluru with a pop-up store where customers could try on some denim, get clicked professionally, try perfumes and spin to win some goodies.

WESTSIDE X SAAKSHA and KINNI : HONEY I'M HOME 2

Hosted a soft launch of Westside's collaboration with Saaksha and Kinni at the Commercial street store. This created buzz around our new designer range by inviting influencers and important media personalities.

WESTSIDE X CULTURA (CMR IT COLLEGE, BANGALORE)

Westside was at a Bangalore local college campus, having Fashion shows, Pop-ups and Wesness activations to help spread visibility and generate leads. (3000+ leads generated)



WESTSIDE CONNECT



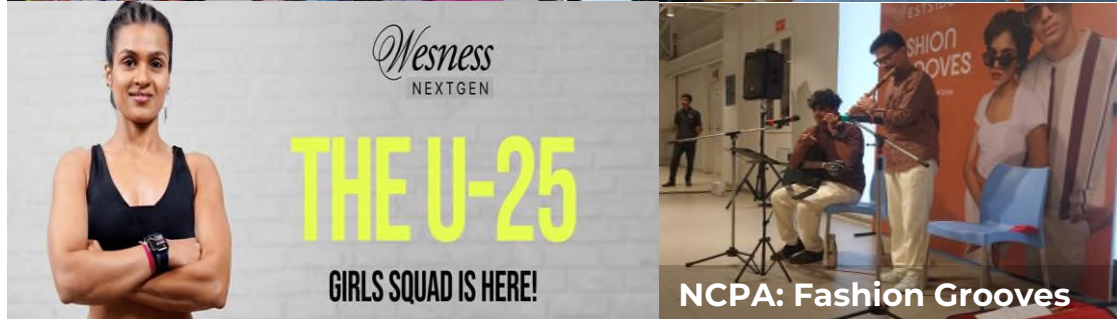
WESTSIDE X TATA STEEL: JAMSHEDPUR SUMMER CAMP

Westside was at the JRD sports complex where Tata Steel's sports department organized Summer Camp 2024. We showcased the latest range of StudioWest - Perfumes, Sunscreens, Nails & lips.



WESTSIDE X AMA TRAILS X AIR INDIA EXPRESS

11 influencers with 5.6mn followers on a girls only getaway in Goa. 1200+ followers gained, 15 live brand stories of the event, 5L+ reach, 2500+ engaged.



WESTSIDE X FITPAGE

Wesness: Creating a fitness community : 1186+ registrations

Wesness Nextgen: Creating a fitness community for Under 25 women : 225+ registrations

The Breakfast Club: Engaging with our fitness community outside of our stores: 140+ registrations

WESTSIDE – RECENT STORES



Punjagutta, Hyderabad



Vanasthalipuram, Hyderabad

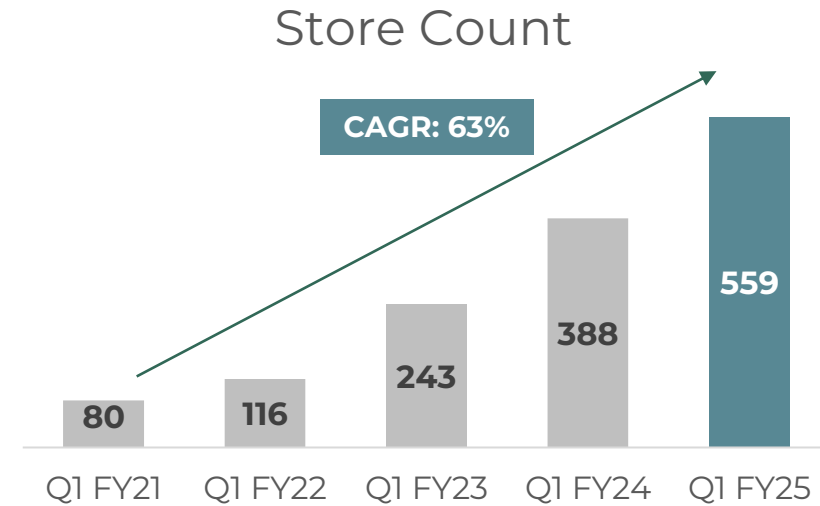


JP Nagar, Bangalore



Sector 69, Gurgaon

zudio



5.2 Mn+
Retail Area (sq. ft.)

559
No. of Stores#

164
City Presence

ZUDIO CAMPAIGNS



Followers gained: 8.9k
Accounts reached: 363k



Followers gained: 8.9k
Accounts reached: 334k

ZUDIO – RECENT STORES



Kharmanghat, Lingojiguda, Hyderabad



Dewas, Madhya Pradesh



Anand Nagar, Nagole, Hyderabad



GS Centre Point, Punjagutta, Hyderabad



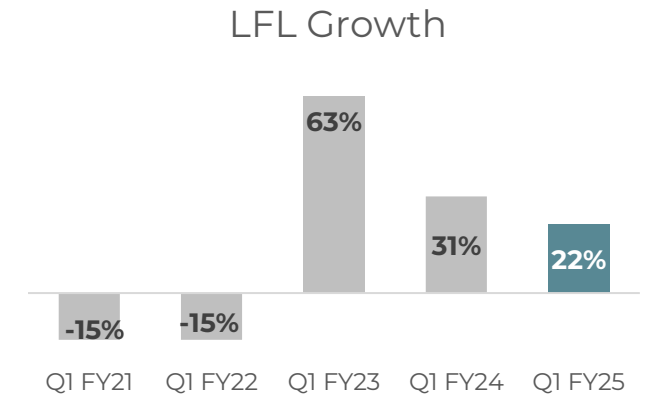
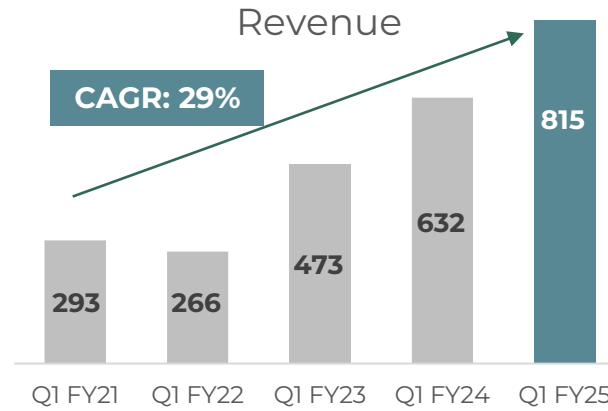
FOOD & GROCERY

A row of promotional stands for Tata products is displayed in the foreground. From left to right, the stands are:

- A yellow stand for Fabsta with the text "A TATA Product FABSTA SWAAD JO MANN LALCHAAYE".
- A blue stand for Skye with the text "A TATA Product Skye 100% PURE COCONUT OIL".
- A blue stand for Klia with the text "A TATA Product Klia ADVANCED HOME CLEANING SOLUTIONS".
- A blue stand for Skye with the text "A TATA Product Skye 100% PURE COCONUT OIL".
- An orange stand with the text "Everything You Love ABOUT STAR, NOW HOME DELIVERED" and "SHOP ONLINE".

The stands are positioned in a well-lit aisle of a grocery store, with other aisles and shelves visible in the background.

FOOD & GROCERY



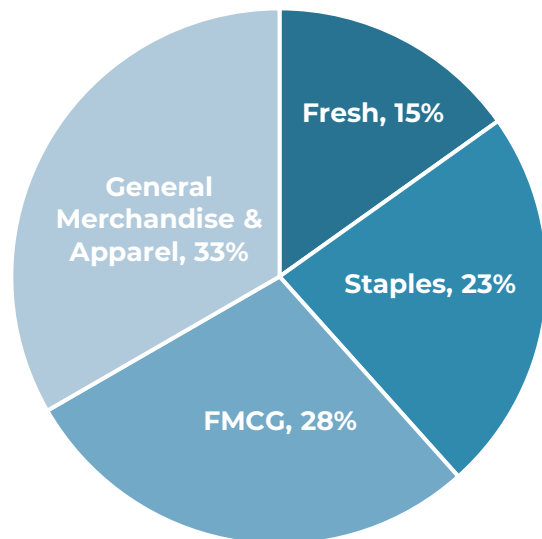
1.1 Mn+
Retail Area (sq. ft.)

72
No. of Stores

10
City Presence

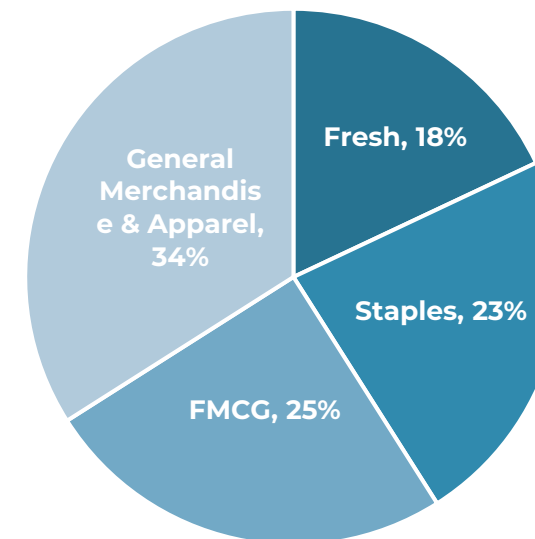
STAR PRODUCT CATEGORY SPLIT

Q1 FY24



% Own Brand Share: 63%

Q1 FY25



% Own Brand Share: 72%

Our Own Brands



STAR OWN BRANDS - SMARTLE

TRENT
LIMITED



SMARTLE Share in General Merchandise: 74%

STAR QUIK CAMPAIGNS

TRENT
LIMITED

Mazze **Aam** Ke,
Khushi Saste **Daam** Ki

 Farm Fresh  Home Delivery

 TATA Trust & Quality



SHOP NOW & **#BachateRaho**
Everyday Sabse Sasta

*T&C Apply

T20
World Cup
Party Store

No boundaries for Savings!

UPTO
50% OFF



SHOP NOW & **#BachateRaho**
Everyday Sabse Sasta Groceries

#BachateRaho
Everyday Sabse Sasta Groceries

Summer
SPECIALS

UPTO
50% OFF

SHOP NOW



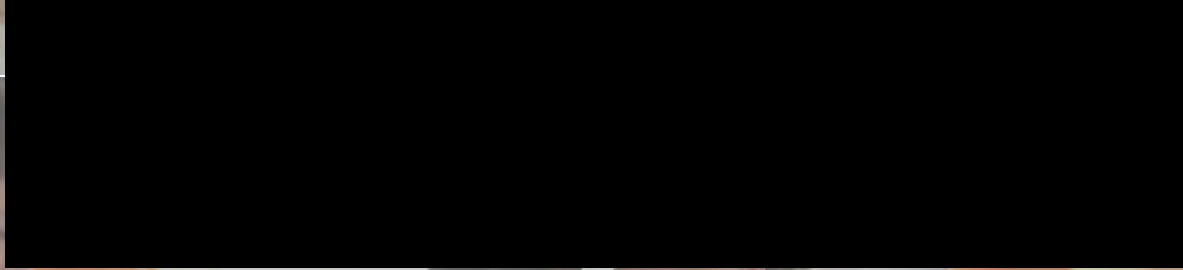
#BachateRaho
Everyday Sabse Sasta

Back to
SCHOOL

UPTO
50% OFF

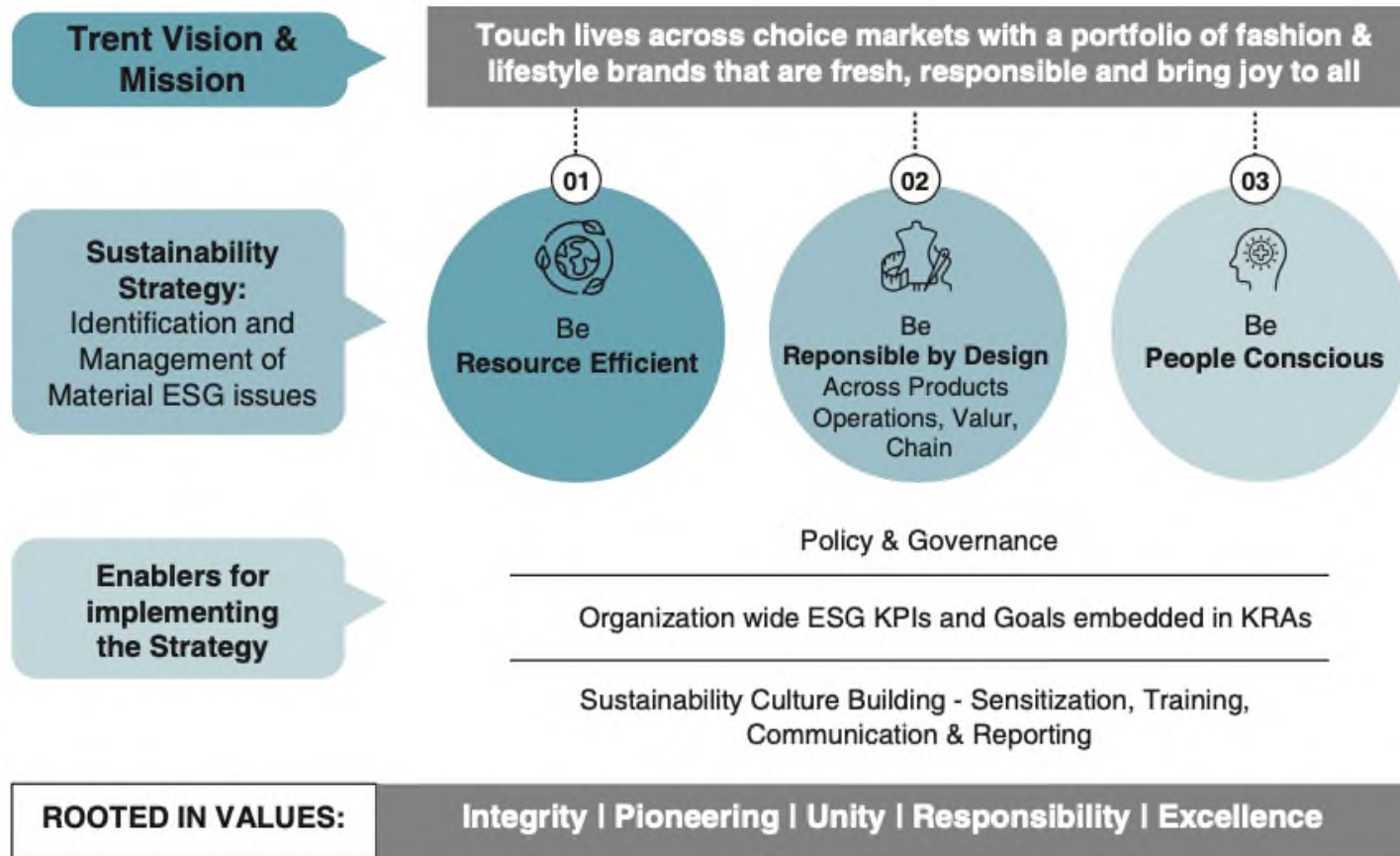
SHOP NOW





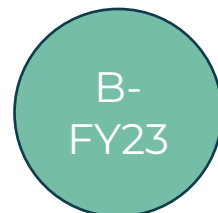
**Trent Inspires
Trent Cares**

OUR SUSTAINABILITY STRATEGY



Three Pillars

- **Resource Efficient:** Energy conservation, renewable sources of energy, packaging waste reduction and management practices
- **Responsible by Design:** Selection of materials, development of suppliers, design of supply chain networks and processes
- **People Conscious:** Prioritizing the well-being and growth of our own employees and communities



Trent has scored "**B-**" in the **CDP (Carbon Disclosure Program) - Climate Change 2023 evaluation**. The rating signifies that Trent is taking Coordinated action on Climate-related Issues

MILESTONES



Pillar

Core Element

Initiatives



Carbon emission reduction is a top priority for Trent with thorough assessment of energy consumption and estimation of emission levels. Resource efficiency drives our focus on packaging, waste management.

- Implementing Internet Of Things (IoT) with smart energy solutions as well as energy efficient hardware such as high-lumen lighting and inverter ACs. We have installed IoT at 335 stores
- Around 40% of the electricity demand is met through renewable energy (through solar rooftops) at Distributions Centers



At Trent, we embed sustainability principles across our value chain. We prioritise vendors that undergo audits for labour, health & safety, environmental and business ethics practices.

Trent focus areas entail achieving fabric traceability via internationally recognised certificates, ensuring our vendors remain compliant with SEDEX SMETA 4 pillar standards, and proactively promoting renewable energy use and water recycling in our vendors' factories



it is vital for us to balance organisational growth with individual development. We are committed to creating a work environment where every colleague feels inspired by Trent's purpose, driven to perform and rewarded for the work they showcase.

Trent focuses on enhancing the employee wellbeing through various interventions such as employee assistance programmes, health & safety, skill development, career growth, diversity and inclusion and other initiatives

As a part of process, more than 1200 employee-hours of health and safety training and 7000 Man-hours of training on skills and development of employees conducted in Q1 FY2024-25

CSR INITIATIVES



Promoting Employability

- Trent has partnered with Salaam Bombay Foundation to provide vocational skill development and financial literacy to underprivileged adolescents
- 380+ underprivileged (Girls: 77%, Boys: 23%) across 13 schools studying in Class 9 are part of the programme In Mumbai and Pune, this year

Promoting Education

- Trent has partnered with The Karta Initiative to support 25 underprivileged students through the Trent Scholar Program
- Trent supports the 'Nanhi Kali' project in Mumbai government schools in partnership with K.C. Mahindra Education Trust. It aims to enhance the academic outcomes of 300 female students in government schools from standard 8 to 10 in Mumbai, Maharashtra

Promoting Women Entrepreneurship

- Trent collaborates with the Kaarigar Clinic is providing training to marginalized women in sorting, weaving and creating beautiful products with recycled plastic bags in Awadh Nagar village of Kutch district in Gujarat.
- Over the course of three years, the aim is to empower 1125 women artisans to become entrepreneurs whilst upcycling 2500 kgs of plastic

Employee Volunteering

- Trent employees contribute their time and skills to local causes through Group volunteering programs.
- Last year, around 17,000 Trent employees participated and contributed their skills and time of over 76,500 hours



For any queries, please email to:
investor.relations@trent-tata.com

TRENT
LIMITED

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