

**Registered Office:**

"THIRUMALAI HOUSE",
Plot No. 101-102, Road No. 29,
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E- MAIL: thirumalai@thirumalaichemicals.com
Website: www.thirumalaichemicals.com

(AN ISO 9001, 14001, 50001/ HACCP & FSSC22000 CERTIFIED COMPANY)
CIN: L24100MH1972PLC016149

June 02, 2025

Department of Corporate Services
Bombay Stock Exchange Ltd.
P.J. Towers, 25th Floor,
MUMBAI – 400 001
Fax No: 22723121/2037/3719/2941

National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla Complex
Bandra (East)
MUMBAI – 400 051
Fax No: 26598237/8238

Dear Sirs,

Re.: Disclosure of material event / information under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI Listing Regulations") - Corporate Presentation

Ref.: scrip code: 500412 / TIRUMALCHM

Pursuant to Regulation 30 of the SEBI Listing Regulations read with Part A of Schedule III to the SEBI Listing Regulations, please find enclosed a copy of the corporate presentation for your records.

The said presentation will also be uploaded on the website of the Company (www.thirumalaichemicals.com/announcements-updates).

You are requested to take the same on record.

Thanking you,

Yours faithfully,
For **THIRUMALAI CHEMICALS LIMITED**

R. Pramod Kumar
Company Secretary

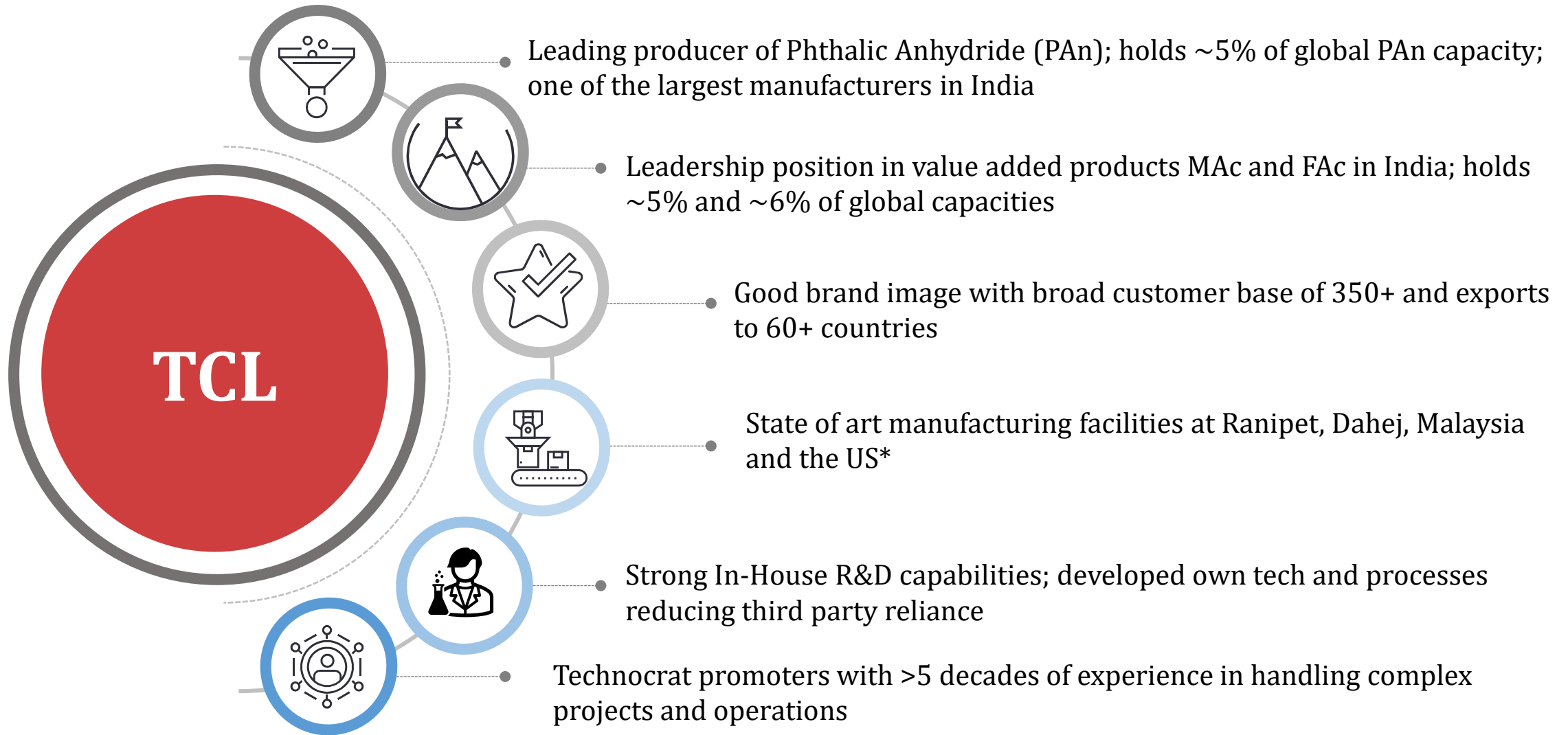


Thirumalai
Chemicals Ltd.

TCL



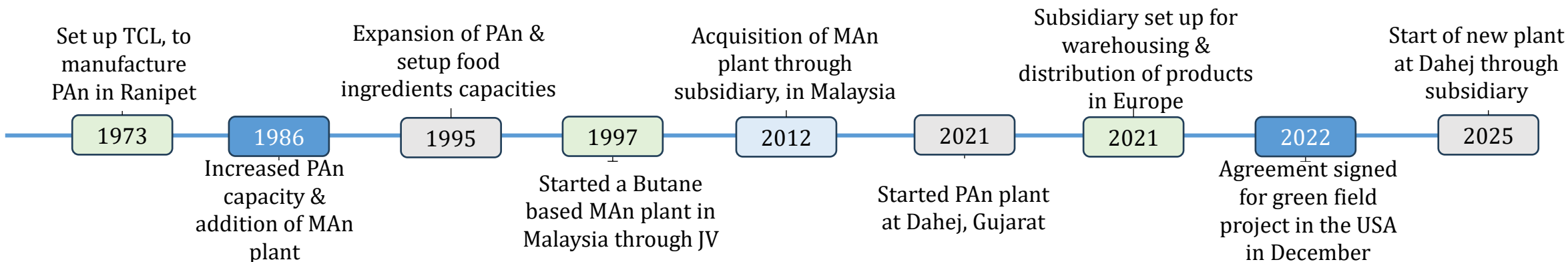
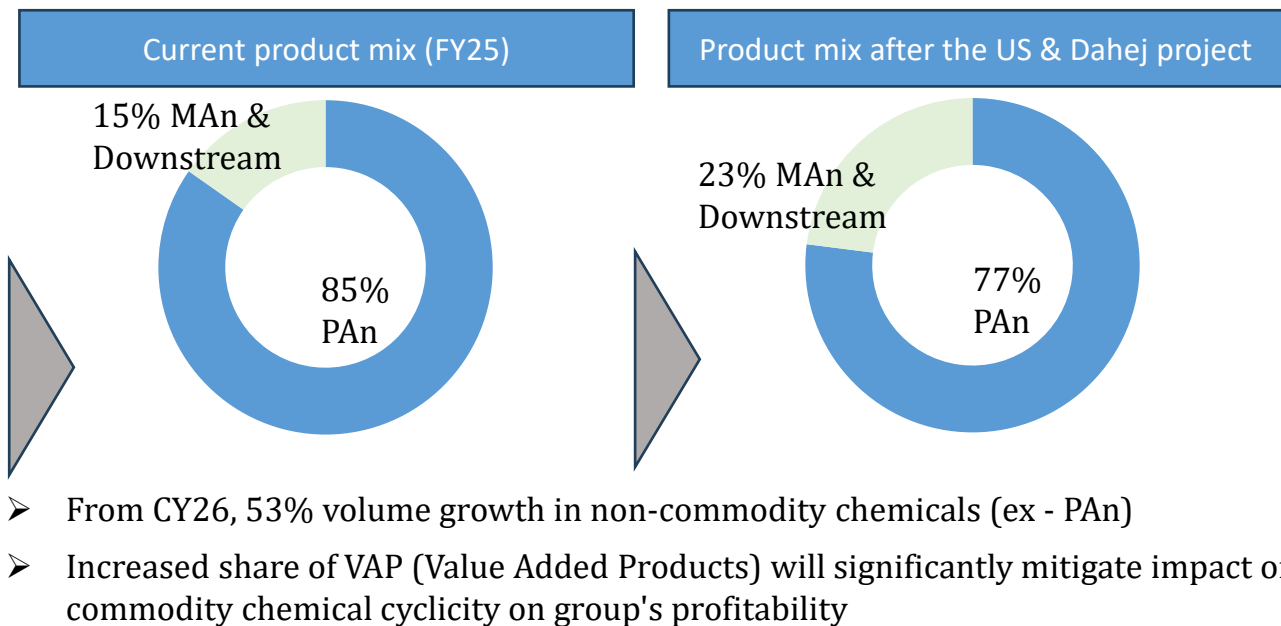
Business highlights



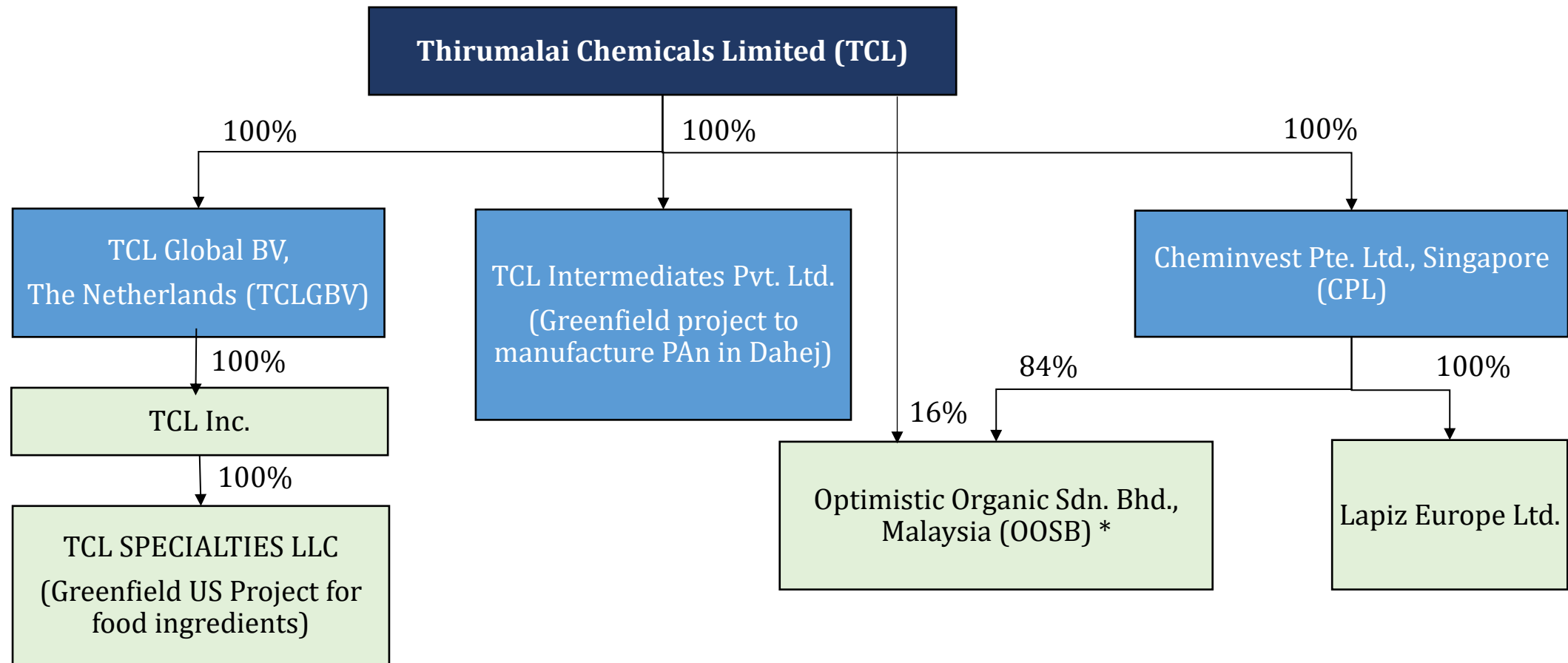
Established group with over 5 decades of experience

Shifting focus to value added manufacture

17% Revenue CAGR (FY21-25)	Revenue* INR 2,050 Cr (FY25)	4** Manufacturing facilities
~37% Domestic PAn market share		8+ Product portfolio
199K TPA Ranipet	128K TPA Dahej	40.5 KTPA US (FY26 onwards)



TCL Group holding structure



Governance – Senior Management and Board

Spearheaded by visionary and experienced leadership



Mr. R. Parthasarathy – CMD TCL

- Chemical technocrat from IIT Mumbai & University of Wisconsin, Madison USA
- 5 decades of experience in the Chemicals space
- Served as Vice-president and President of the Indian Chemical Council from 2007-2011.

Experienced management with consistent track record



Mrs. Ramya Bharathram - MD & CFO, TCL

- Heads strategy and Specialty Chemicals Businesses
- 16+ years of experience
- Specialized in Trade policy and Direct taxation.



Mr. C. G. Sethuram Group CEO, TCL

40+ years experience.
Ex-Archean Group, Ex-Sanmar
PGDM (IIM-A), B. Tech (NIT-W)



Mr. Sanjay Sinha CEO, TCL

35+ years experience
~21 years at Reliance Industries



Mr. PMC Nair MD, TCL IPL

35+ years experience in Rashtriya
Chemicals and Fertilizers Ltd

Diversified and majority independent board



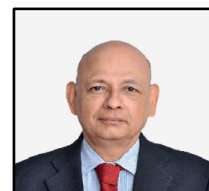
Mr. R. Sampath Chairman, UPL

40+ years experience
M.E., Washington State University, USA



Mrs. Bhama Krishnamurthy

35+ years experience
Ex-IDBI Bank, Ex-SIDBI
M.Sc., Mumbai University



Mr. Arun Ramanathan IAS Officer (Retd.)

Served as Secretary and JS in
industry related areas



Mr. Rajeev Pandia CEO, TCL

35+ years experience
IIT-B, Stanford USA



Mr. M Somasundaram

35+ years experience
Expertise in Accounting, Finance,
Supply chain and Operations



Mr. Arun Alagappan

Executive VC, Coromandel Intl. Ltd.
Member of Murugappa Family
INR 400+ Bn Murugappa Group

Product portfolio & applications



Phthalic Anhydride

- Production of plasticizers, pigments, dyes, and resins
- Manufacturing of unsaturated polyester resins (UPR)
- Alkyd resins for paints, Pharma & Agrochemical intermediates
- Fine & speciality chemicals

Maleic Anhydride

- Manufacturing of unsaturated polyester resins (UPR)
- Speciality additives for water treatment & structural treatments
- Food additives in food industry as preservatives
- Lubricants in oil industry

Malic Acid

- Confectionery, beverages, food seasonings, flavours premixes, etc.
- Manufacture of skin and dental care products
- Technical applications like electroplating and metal cleaning

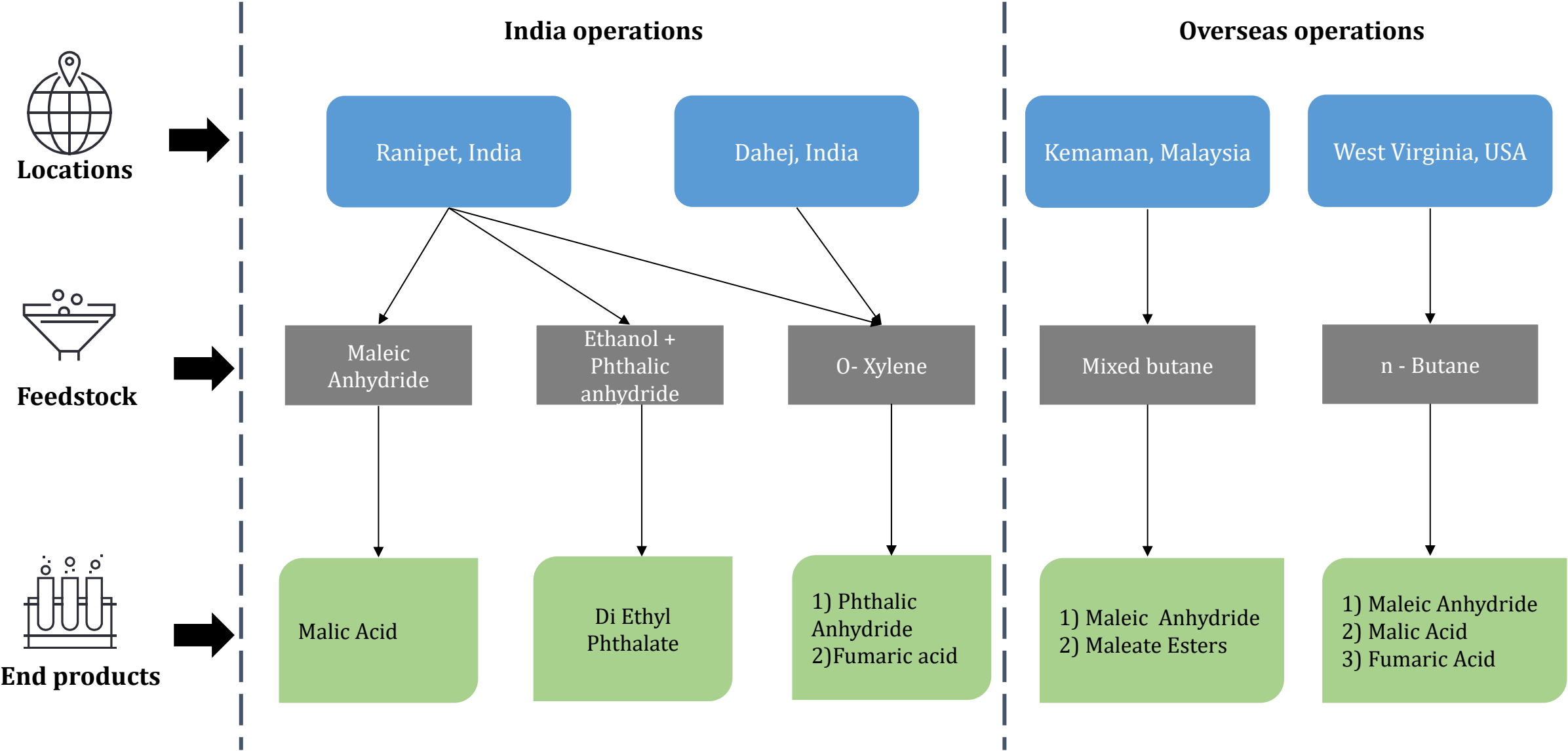
Fumaric Acid

- Pharma API's, food & beverages and animal feed
- Baking pre-mixes for Tortilla breads and bakery products
- Cleansing agents, unsaturated polyester, alkyd resins, and printing inks

Diethyl Phthalate

- End products include fragrances, cosmetics, toys, etc.
- Applications in various consumer products, including adhesives, sealants, and insect repellents

Value chain



Market landscape of India business

Growth dynamic

- Strong correlation to GDP growth
- Infrastructure is the biggest growth driver – Apart from the civil infrastructure initiatives where Phthalic Anhydride gets consumed via the paint and plasticisers industries, it also finds growth through initiatives like the Vande Bharat trains where UPR is used

Total market share

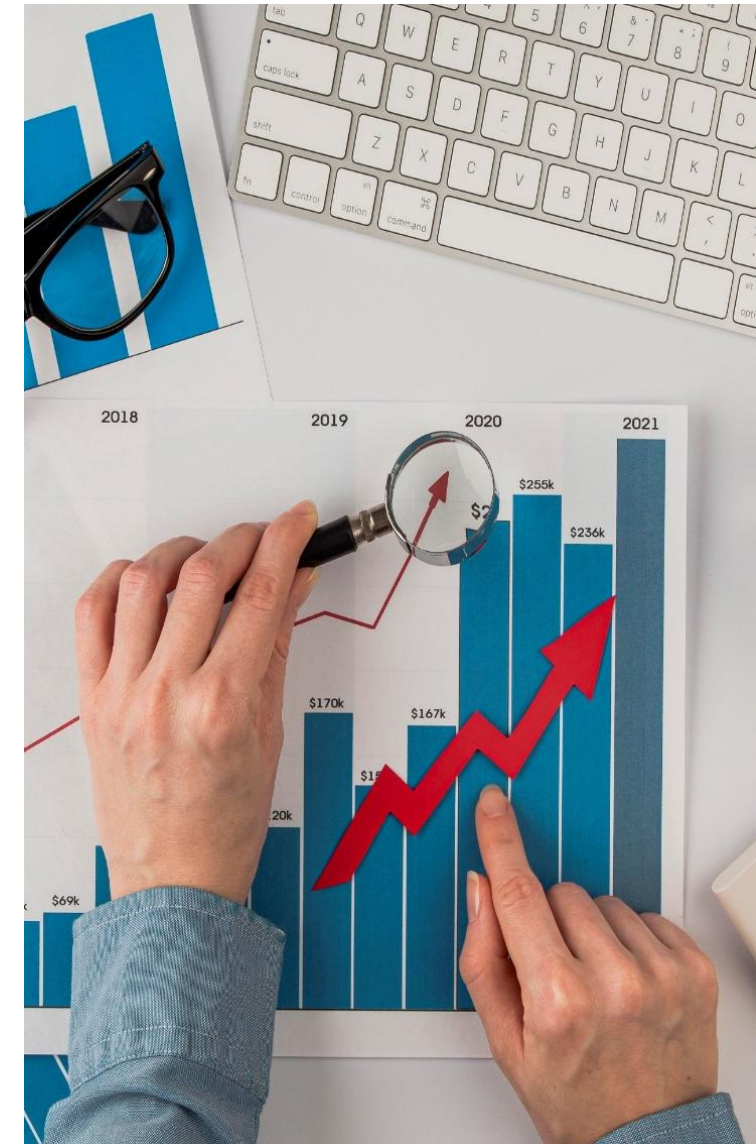
- One of the largest players in the world for Phthalic anhydride
- Only player in India for Malic acid and Fumaric acid

Cost competitiveness

- Proprietary in-house technology
- Continuous improvement on cost
- Logistics efficiency due to multi-locational manufacturing assets

Access to global markets and distribution

- Supplying to the US, Europe, Asia and Middle East for over 40 years



TCL manufacturing footprint

Including the US project, TCL will be
one of the largest global
manufacturers of MAn & FAc

TCL Specialties LLC:
New Martinsville, West Virginia
Ongoing capex:
MAn & Food Ingredients – 40.5 KTPA

US operation

India operations

TCL is among the top 3 global
manufacturers of PAn

Dahej, Gujarat
(TCL India)
Capacity:
PAn: 24 KTPA

(TCL IPL)
Capacity:
PAn: 94 KTPA
FAc: 10 KTPA

Ranipet, TN
(TCL India)
Capacity:
PAn: 165 KTPA
34 KTPA derivatives &
downstream products

Malaysia operation

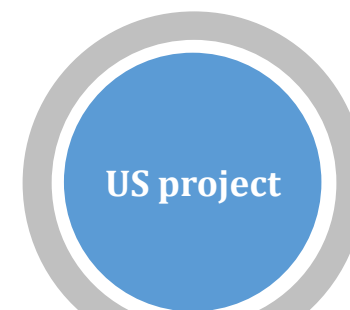
Optimistic Organic Sdn. Bhd.:
Kemaman, Malaysia
MAn– 40 KTPA
Esters – 10 KTPA

Technological capabilities



- Early partnerships with German industry leaders: BASF, Wacker Chemie, Lonza, and Bayer
- 50+ years of experience in complex chemical manufacturing
- Proven expertise in partial oxidation processes

- R&D for manufacturing processes of MAc & FAc was developed in-house
- Holds a global patent for one of the most efficient MAc production methods
- Unique position in esterification technology

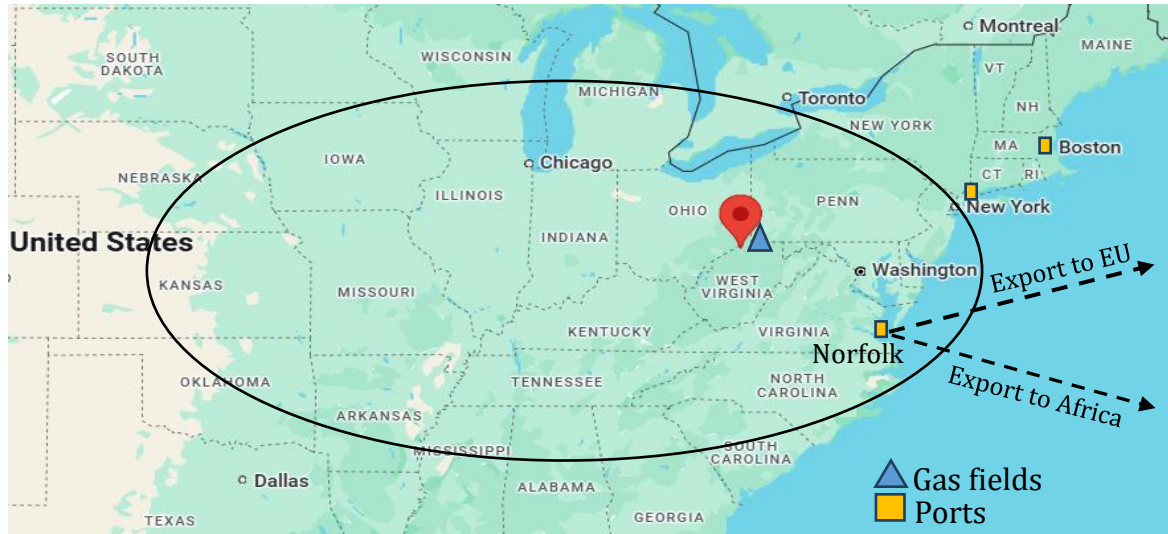


- US plant design and engineering developed in-house
- Module construction completed by TCL's Ranipet project team
- Integrated plant design enables major cost savings
- 80% of heat from MAn production reused for MAc & FAc

TCLS - US Project

US Project - Overview

Location advantage



Feedstock availability within 70 miles from project site



Facility located within established industrial chemical complex.

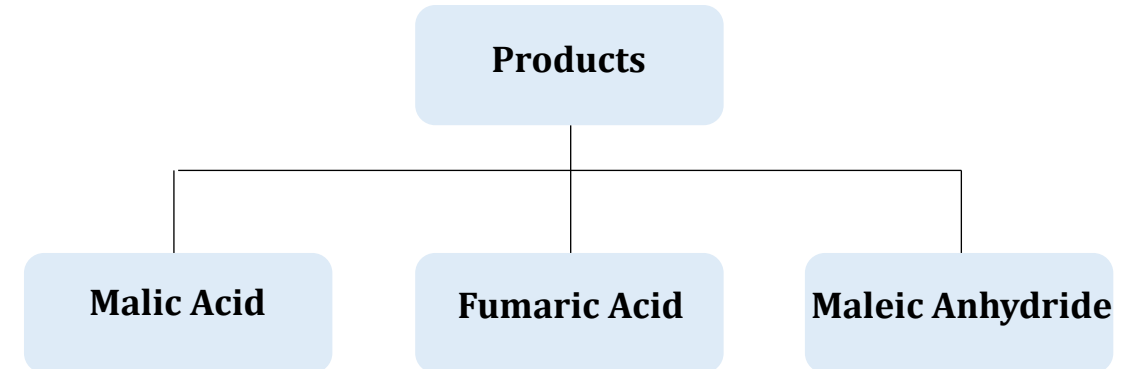


40% of MAn US market within 1,000 miles



Nearest international port within 500 miles

Strategic rationale



- **Abundant feedstock** with assured long-term supplies competitively priced (n-butane)
- **Fully Integrated plant** provides significant competitive advantage for manufacture of downstream products allowing utilization of self-generated energy.
- **Opportunity to increase portfolio of food ingredients (MAc & FAc)** to soften the impact of price fluctuations
- **Access to American and European markets** – to build a local supply source for major customers and large distributors

US Project – Current status



Significant advantages of the US project to the group

- US currently has only one manufacturer of MAc & FAc, with significant cost disadvantages
- **Imports meet:**
 - >65% of the US & Mexico MAc consumption
 - >70% of the US FAc consumption
- Acquisition of 2 major MAn producers by end users has led to opportunity in merchant market

Market opportunity



Future growth

- Plant's location in existing industrial complex, allows for easy future expansion
- MAn is key building block for various value-added products, positioning company as low-cost manufacturer of downstream products.



Strategic Location

- Feedstock accounts for 50-70% of cost, prices in region lower by at least 25% from other markets
- 40% North American MAn customers within 1,000 miles from project site



Cost arbitrage

- Despite cost escalations project cost lower than similar plants set up by global peers, due to modular construction in India
- Project expected to payback within 7 years of operations



Competitive landscape

- Competitive response from the US producer expected to be weak due to lack of backward integration from n-Butnae
- High capex and fixed costs makes new projects unviable without value from downstream derivatives



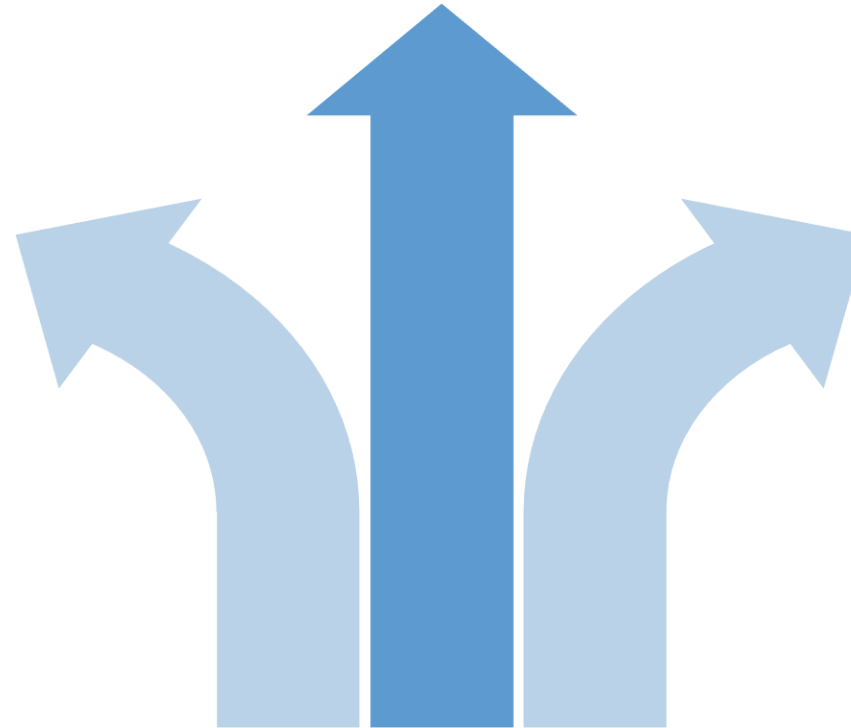
US Project – Compelling rationale

Financial:

- ▶ High margin accretive project on account of low-cost backward integrated process
- ▶ More than 50% of the US project revenue will be from Food ingredients (MAc & FAc)

Market:

- ▶ MAn consumption in the US is in molten form, suppliers from Asia will incur significant transport cost which is not feasible.
- ▶ >65% of MAc & FAc requirement in US met through imports with sole local manufacturer
- ▶ US Tariffs on chemical imports are expected to create favourable conditions for domestic suppliers.



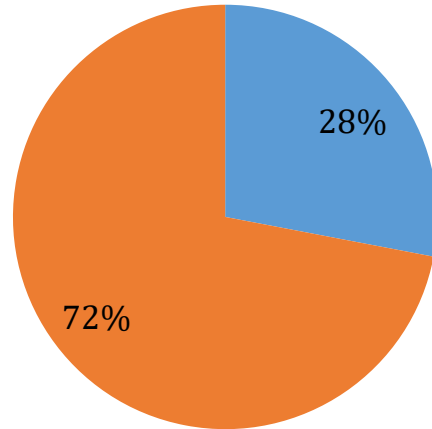
Operations:

- ▶ n-Butane in Appalachian region will be at least 10% lower than Mont Belvieu price, which is the lowest in the world
- ▶ Studies confirm n-Butane availability in close proximity for the next 40 years
- ▶ Patented technology developed in-house will ensure efficient operations.

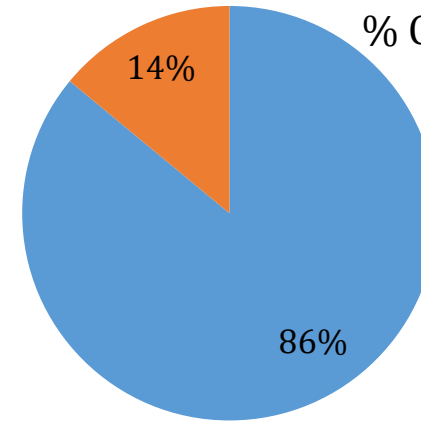
US Project – Leveraging cost arbitrage

Capex Process and Advantage

% Of project cost



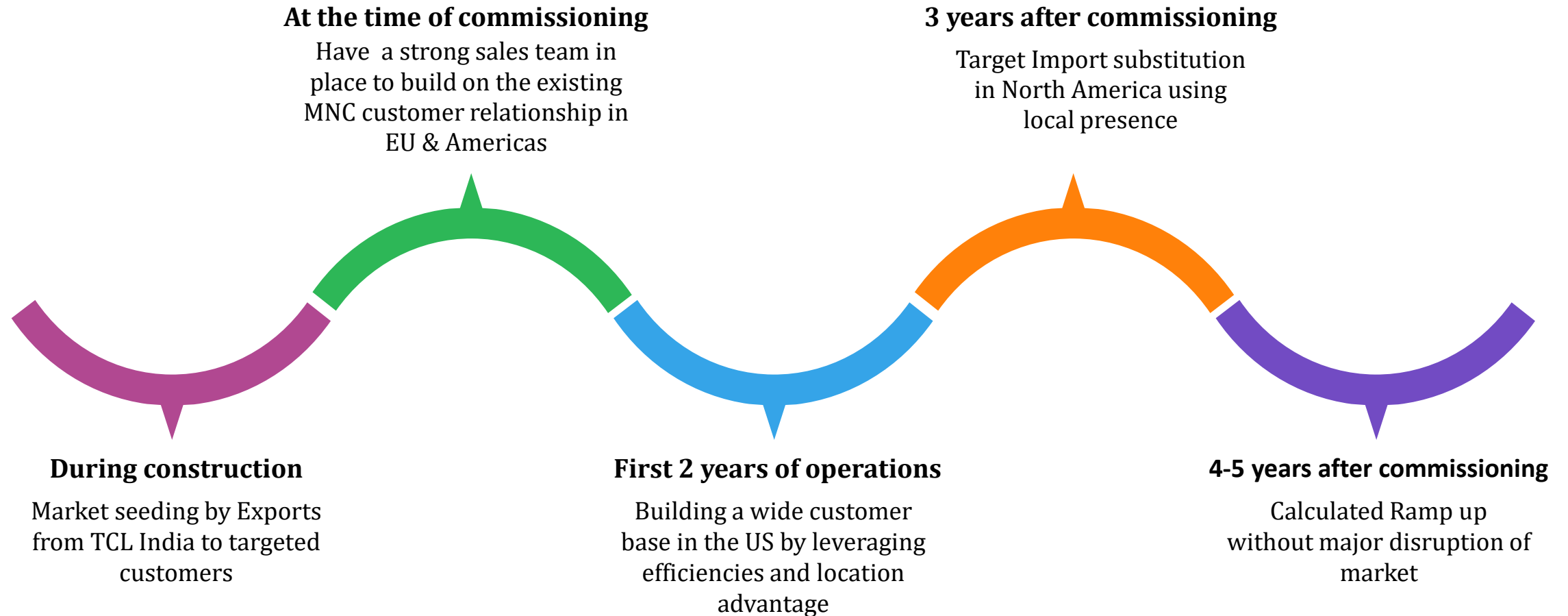
% Of manhours required



■ TCL TE, India
■ TCLS, USA

- Total project outlay of ~\$ 240 Million
- Capex plan designed to **leverage cost arbitrage between India and US**
- 100% of plant and machinery (**modular**) is **made in SEZ unit at Ranipet & shipped to the US project site** for final assembly
- Constructing plant in house will ensure maximum control over quality, flexibility & lower erection & installation work onsite
- Construction of modules is completed and the final shipment dispatched
- ***Significant project works are completed and the project is set to commence by FY26***

US Project – Marketing plan

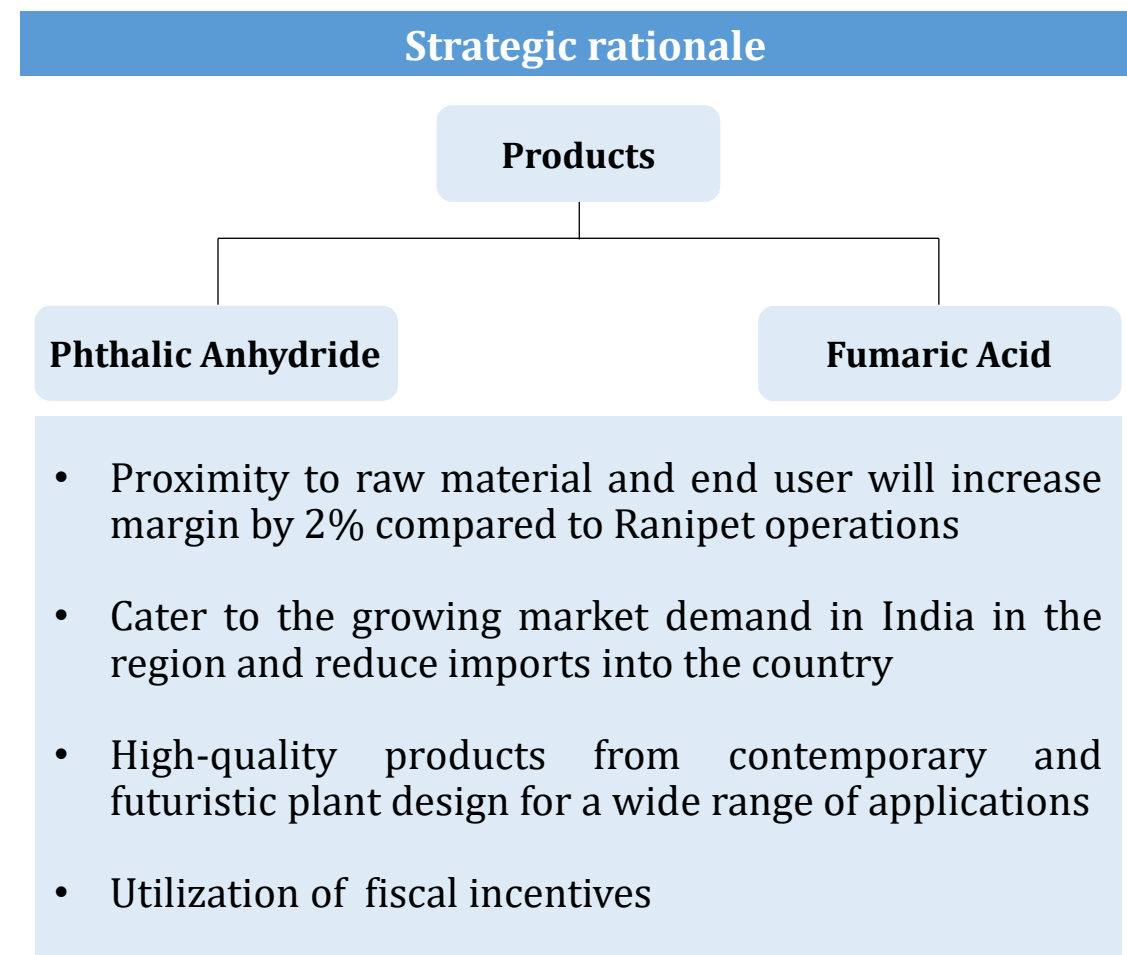
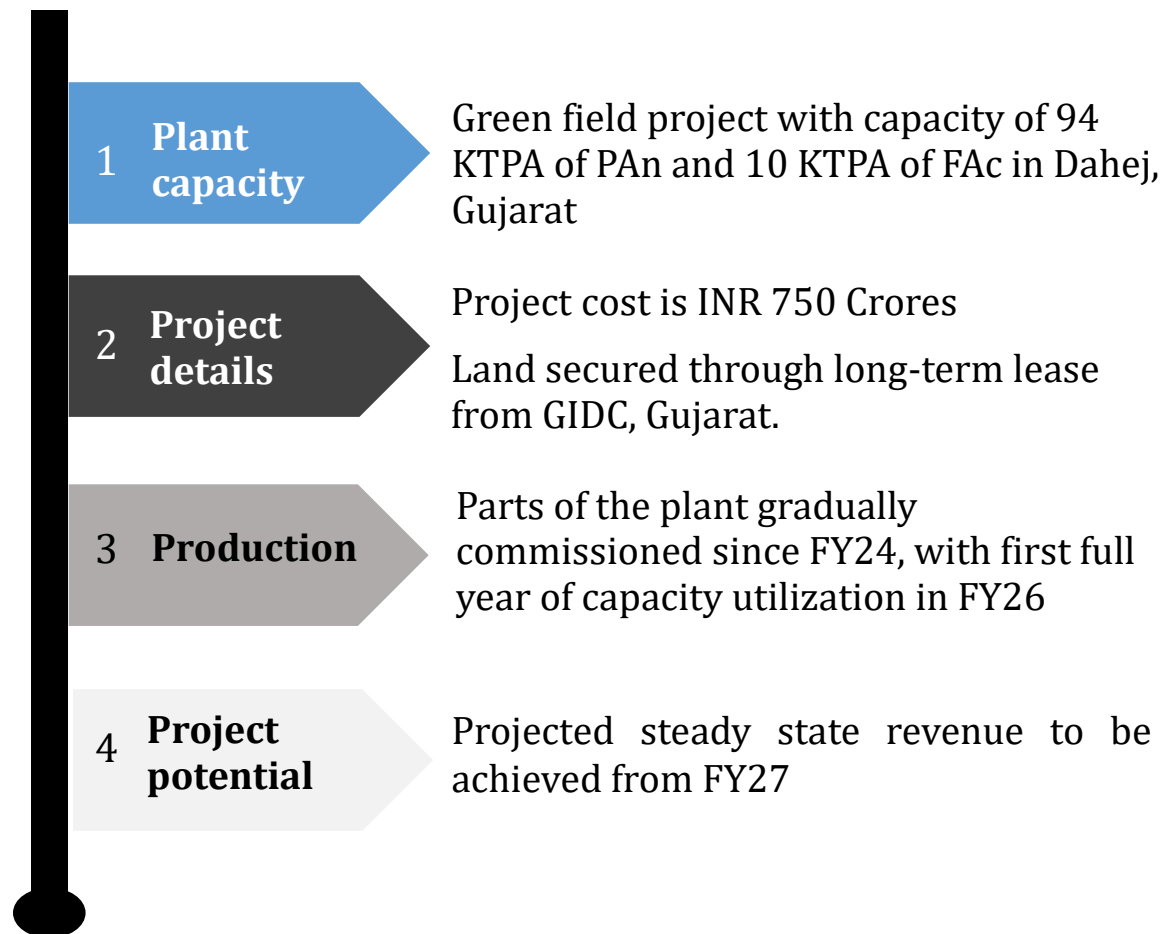


A back-up plan shall be in place to export products to customers in Europe

TCL Intermediates – (Dahej Expansion)

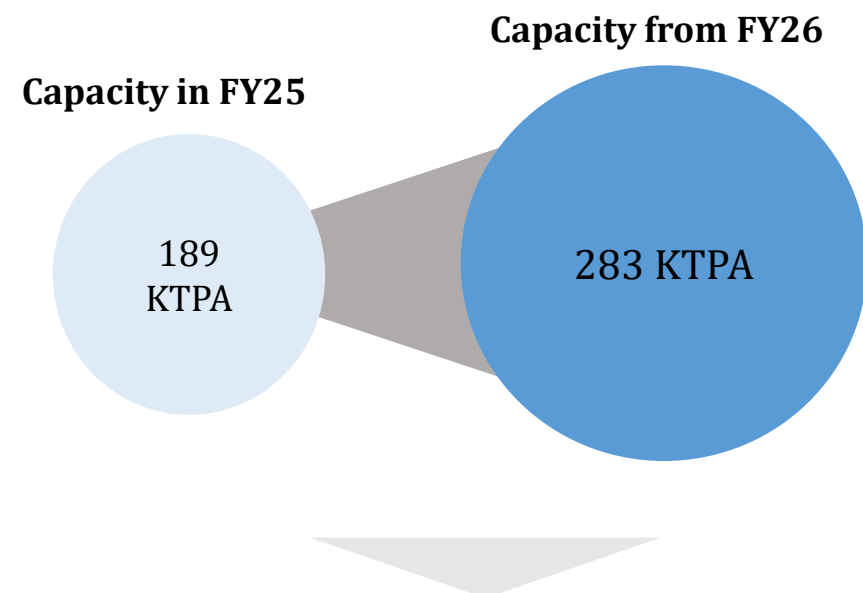
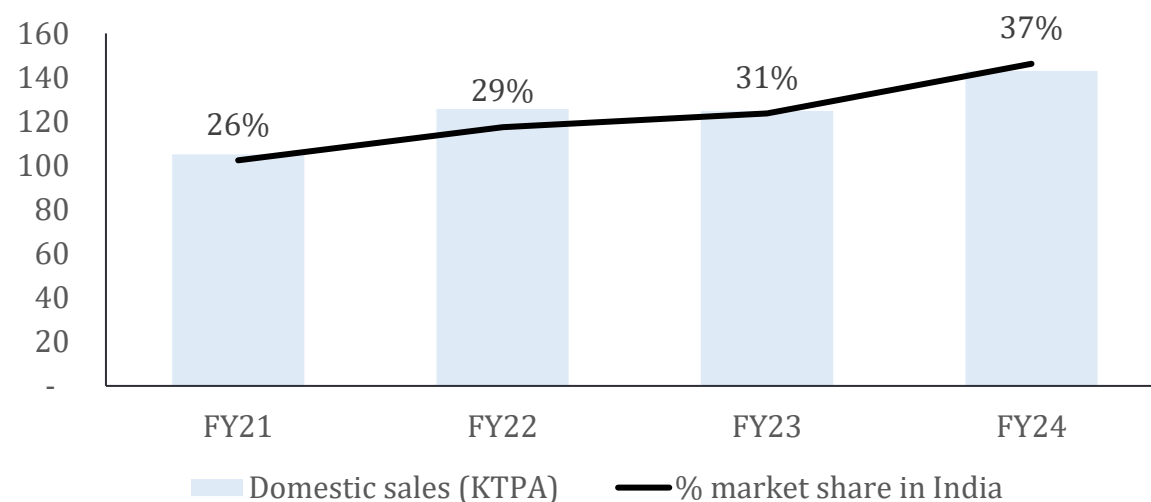
TCL Intermediates – Project overview

Project will position TCL as one of the largest manufacturers in India of PAn and FAc



Dominance in PAn market

TCL domestic market share

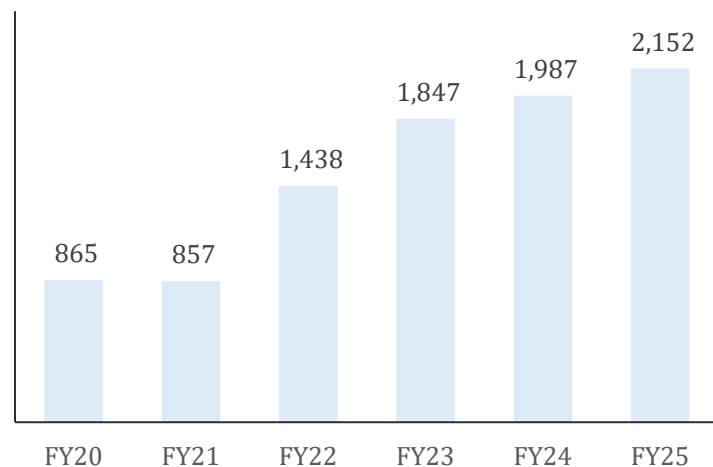


- Since commencement of Dahej phase 1 operations in 2021, there has been a consistent increase in market share for TCL in domestic market.
- TCL accounts for ~25% of India's PAn export market share
- With commencement of TCL Intermediates from FY26, TCL's market share is expected to increase further
- With TCL Intermediates plant, manufacturing capacity will be in line with largest Indian manufacturer
- The reactor was developed in-house and is one of the largest reactors in the world, optimizing yields
- India is a net importer of PAn, hence the project can deliver significantly on import substitution

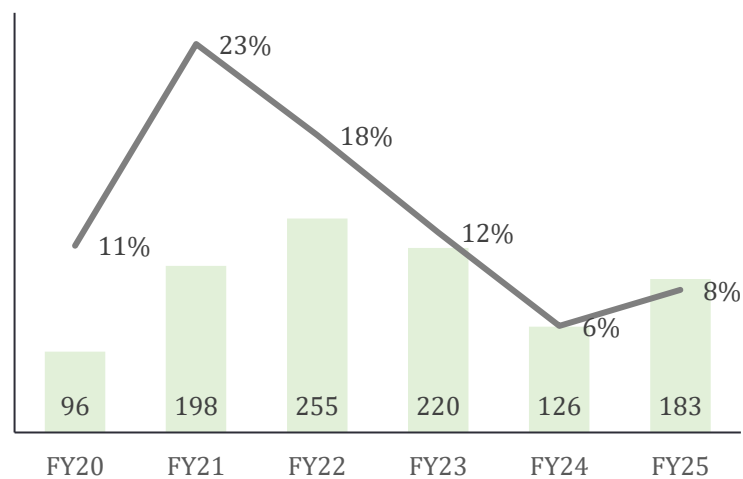
Financial Performance and Outlook

Financial performance

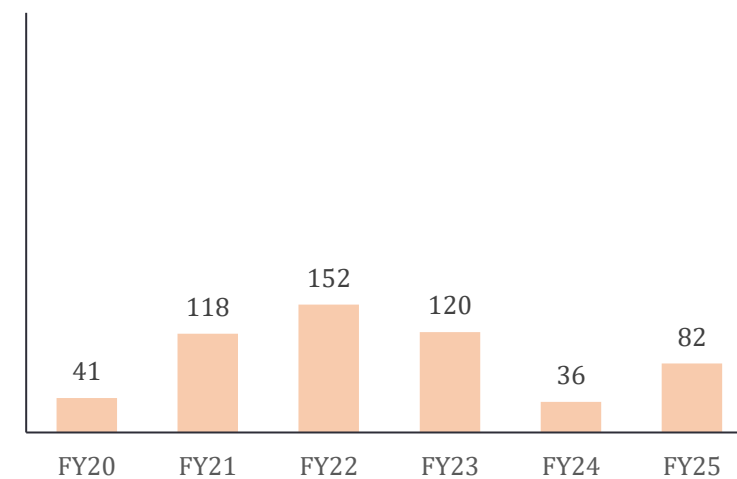
Standalone - Operating Revenue (INR Cr)



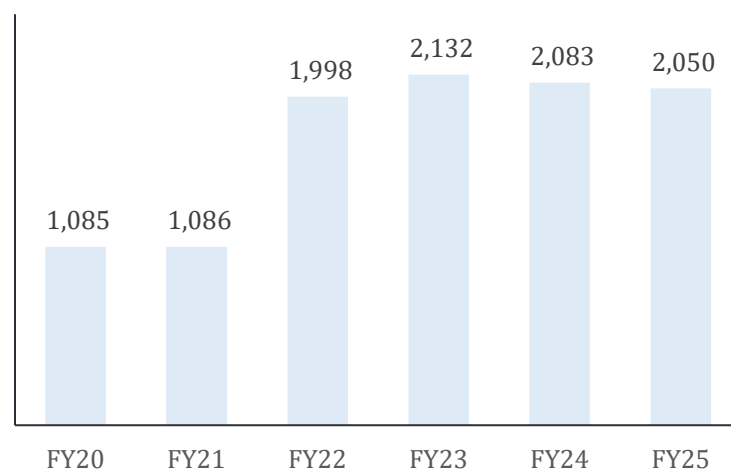
Standalone – EBITDA** (INR Cr)



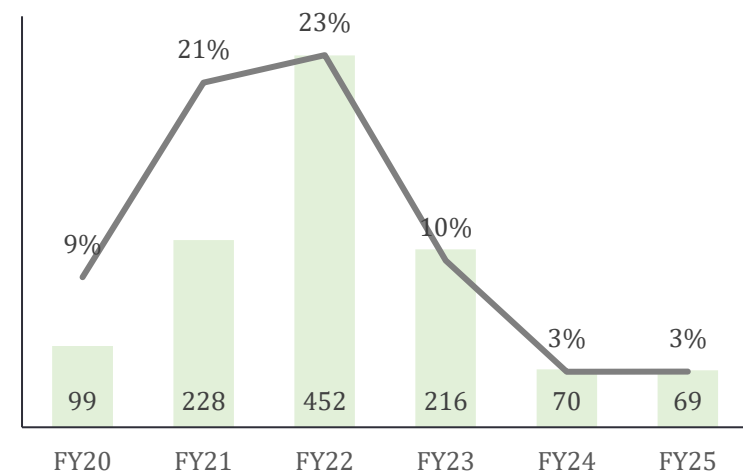
Standalone - PAT (INR Cr)



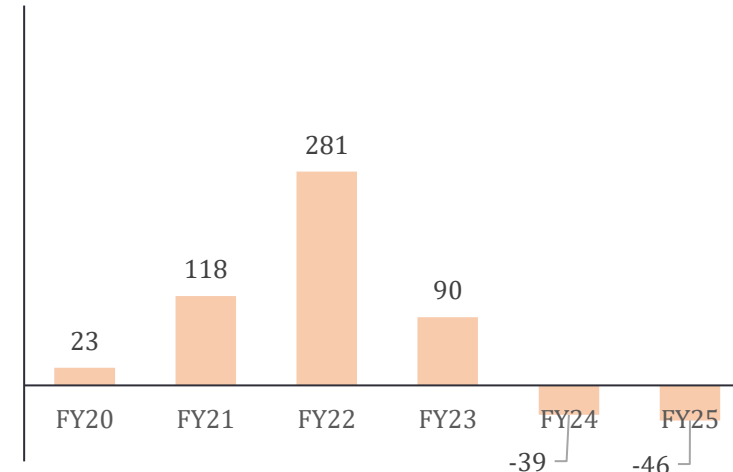
Consolidated - Operating Revenue* (INR Cr)



Consolidated – EBITDA** (INR Cr)



Consolidated - PAT (INR Cr)



TCL Group outlook



Multiple awards and recognitions



Sustainability and Governance

Environment

- We have reduced water consumption by 95% since our inception.
- Large portion of our on-site energy comes from recapturing waste heat, which is converted into steam to power our operations.
- We project over 90% of our global energy consumption will rely on recycled energy and less than 10% sourced from external electric grids or fossil fuels.



38% of energy used are from renewable sources



11 lakh KL of water recycled
(30% of water used)



91% sustainably sourced inputs



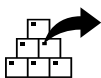
Governance

TCL has a diverse and majority independent board

Zero instances of



Data privacy breaches in the past three years



Forced or voluntary product recalls



Cases of corruption and Anti-Competitive practices



Conflict of interest complaints



THANK YOU

Website: www.thirumalaichemicals.com
