

Worlds' 2nd Largest Infant Apparel manufacturing company

KITEX



Established in 1992



Registered office: Kizhakkambalam, Kochi, Kerala

Commercial Production

Commenced garments manufacture with 300 employees

Infantwear

The company diversified into manufacture of Infants wear

Vendor of the Year Award

Vendor of the year award from **Toys R Us** and **Gerber**

Kitex USA LLC

Incorporated Kitex USA

Forbes Asia

Enters into Forbes Asia best 200 list

Rating AA-

Rating upgrade to AA- by ICRA

KSIDC Award

KSIDC Award for Excellence

Debt Free

The company becomes Debt Free

Design Studio in New Jersey

Opened a world class design studio to give designing services as a value addition

Expansion In Telengana

The new Project with investments of 3,406 Cr commenced

Phase I commercial production commencement at Warangal

1993

1995

2000

2007

2012

2014

2015

2016

2017

2019

2021

2022

2024

2025

Public listing

Went to the public through IPO and listed in BSE

Backward Integration

Processing plant to manufacture of fabric from yarn set up

Processing Capacity Expansion

Processing Capacity augmented to double the capacity

Own Brand Launch

Own Brand "Little Star" has been launched which envisages as a mass market product in US and Canada.

2nd Largest in the world

The Capacity ramped up to make the company the second largest in the world

Record Turnover

Achieved the record turnover of Rs. 788 Crores

Phase II commercial production commencement at Hyderabad

Ethos of Kitex Group



Best In the world . .



Infrastructure: Scientifically planned plants equipped 100% with machinery imported to European and American standards



Technology: Entire machinery imported from **Germany, Swiss, Italy and Japan** to cater to global/international standards



System Driven: Entire Production Process is system driven using world's best software from UK



Chemistry: Imported from Germany, Swiss. Only manufacturer in the world with **100% organic processing** to comply with highest safety and security of product



Highest efficiency: Consistently achieving a **manufacturing efficiency of 85 %** as against **Global average of 55%**



Disciplined Workforce: **Highly motivated and disciplined workforce**

We Care . .



Employee welfare: Comprehensive employee welfare benefits for **best social compliance**

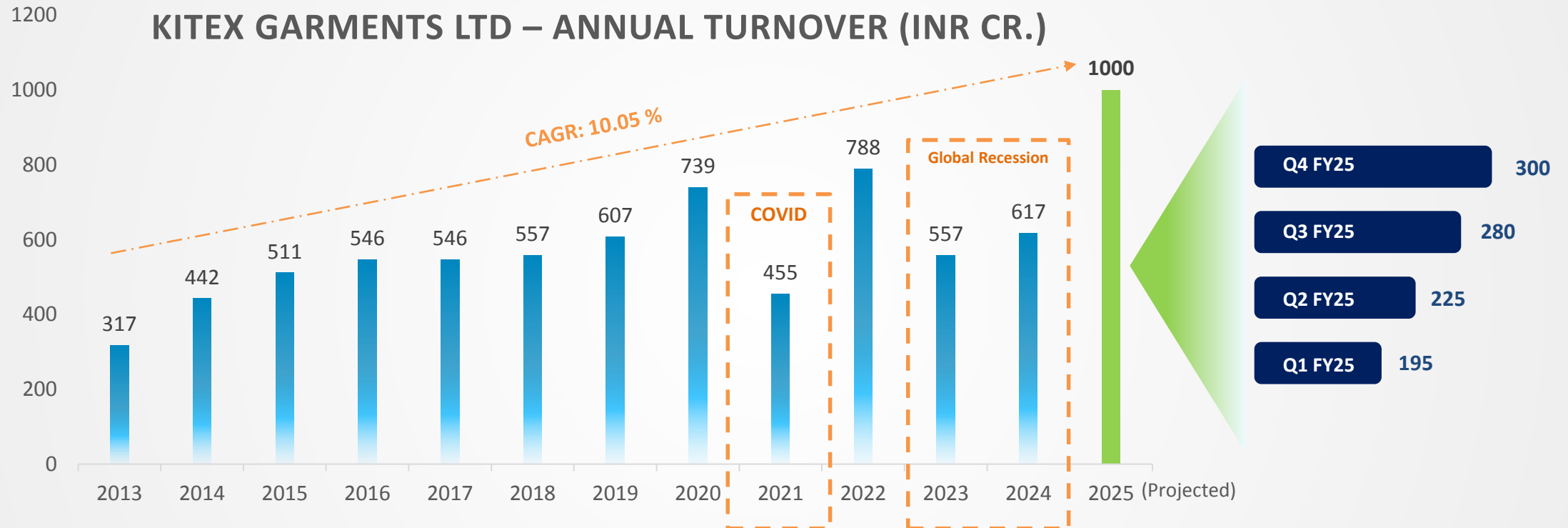


Social impact: CSR spending above legal requirements to uplift the society. **We do it because we want to, not because we have to.**



Eco-friendly: **100% sustainable manufacturing process- Zero water discharge, Zero air pollution, Zero waste disposal**

Consistent Growth Record



Kitex Garments has achieved **consistent growth** over the years and is on track to achieve an **all time high Turnover of INR 1,000 Crores in 2024-25**

Textile exports market trends

India's Textiles Export Market

FY 2024: \$ 34.4 Bn  2030 (Projection)*: \$ 100 Bn

China + 1 strategy

- ➔ Multinational companies are adopting a 'China Plus One' strategy to diversify their production and supply chain activities with an alternative sourcing location to China
- ➔ In 2023, there was **more than 20% reduction in total textile and apparel imports by USA from China (-23%), Bangladesh (-26%) and Vietnam (-22%)**

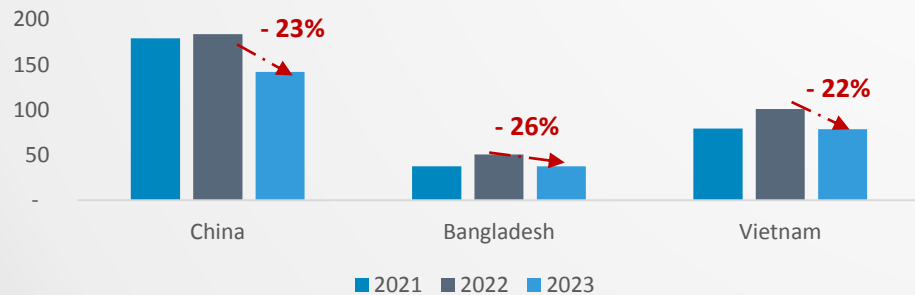
Bangladesh crisis

- ➔ **The Bangladesh clothing industry's turmoil** (recent floods and political unrest) has resulted in 50% less clothing production and is **reshaping global cotton trade flows**
- ➔ **India's growing share in the global market** is indicated by Bangladesh's garment exports reducing from 3.2 times (FY24) to 2.5 times (Q1 FY25) that of India

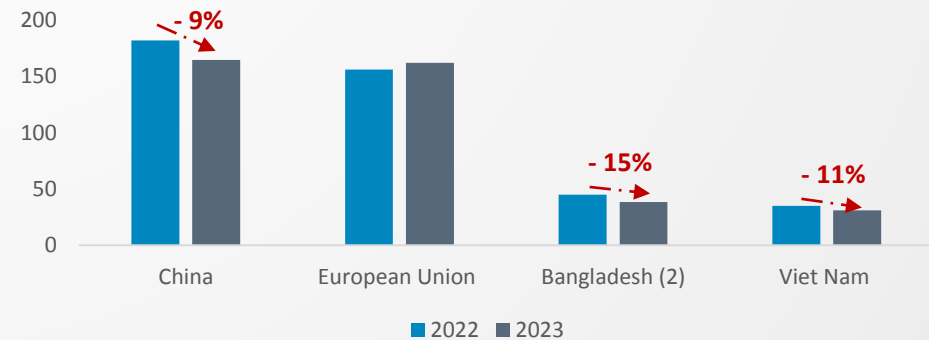
GoI Acceleration

- ➔ **Production Linked Incentive (PLI)** scheme for textile sector likely to be **extended to garments** in the near future
- ➔ There are positive indications for potential **FTA being signed with the EU** in the near future. India has already executed TEPA with the European Free Trade Association.

USA Textile and Apparel Imports from major Asian countries

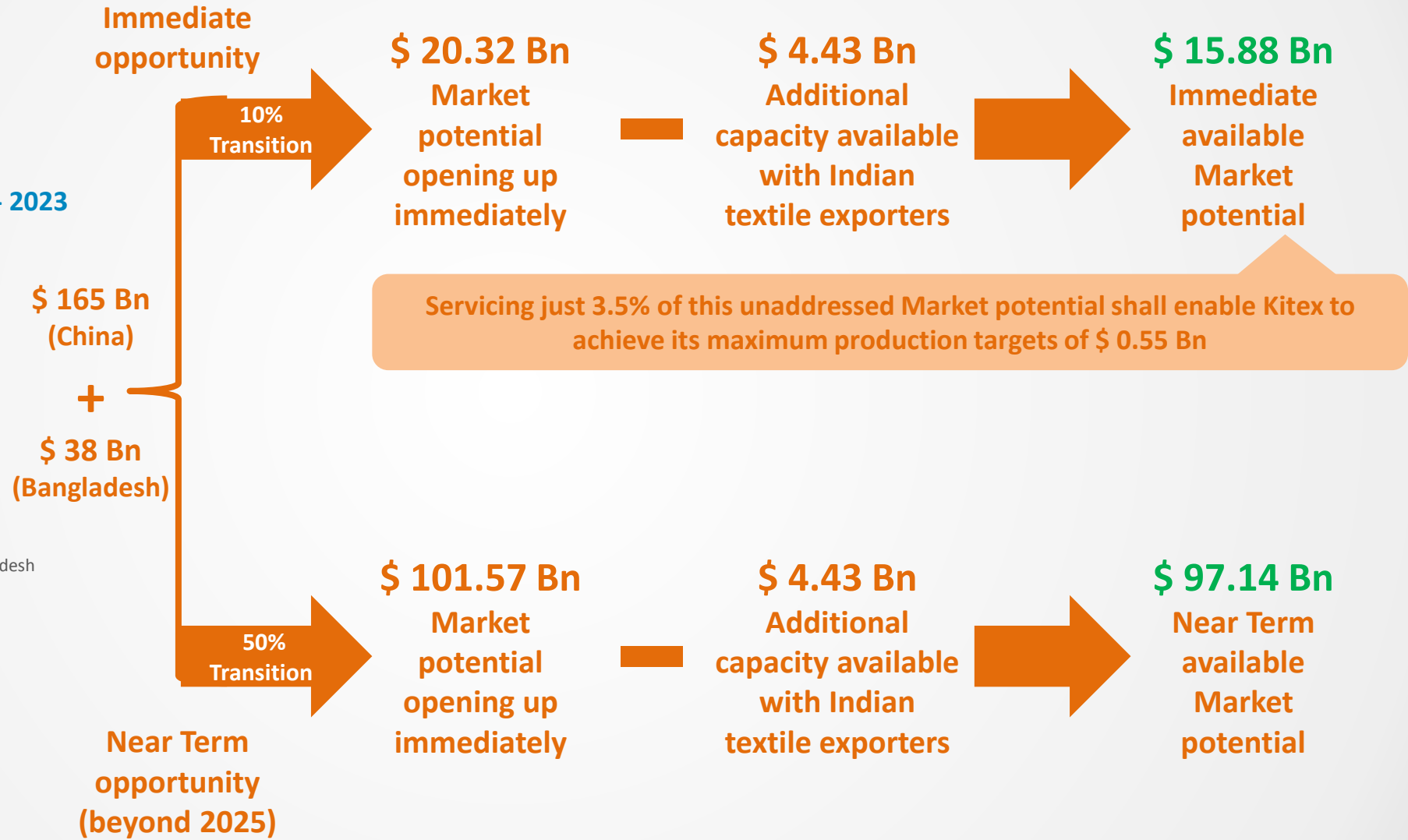
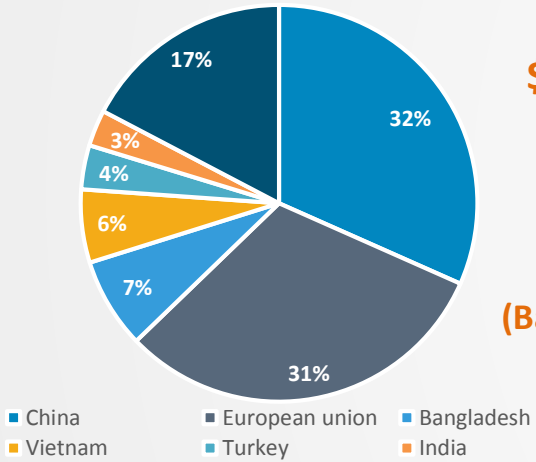


Export value of top exporting nations



Textile exports market trends

Global clothing exports (% share) - 2023



Kitex Apparel Parks Limited

Kitex Apparel Parks Ltd (KAPL) was incorporated on the 18 November 2021, in Telangana with shareholding of the Kitex group companies i.e. Kitex Garments Ltd (70%) and Kitex Childrenswear Ltd (30%).

Highlights



INR **550** crores (2025 – 26)

Revenue



INR **5000** crores at full production



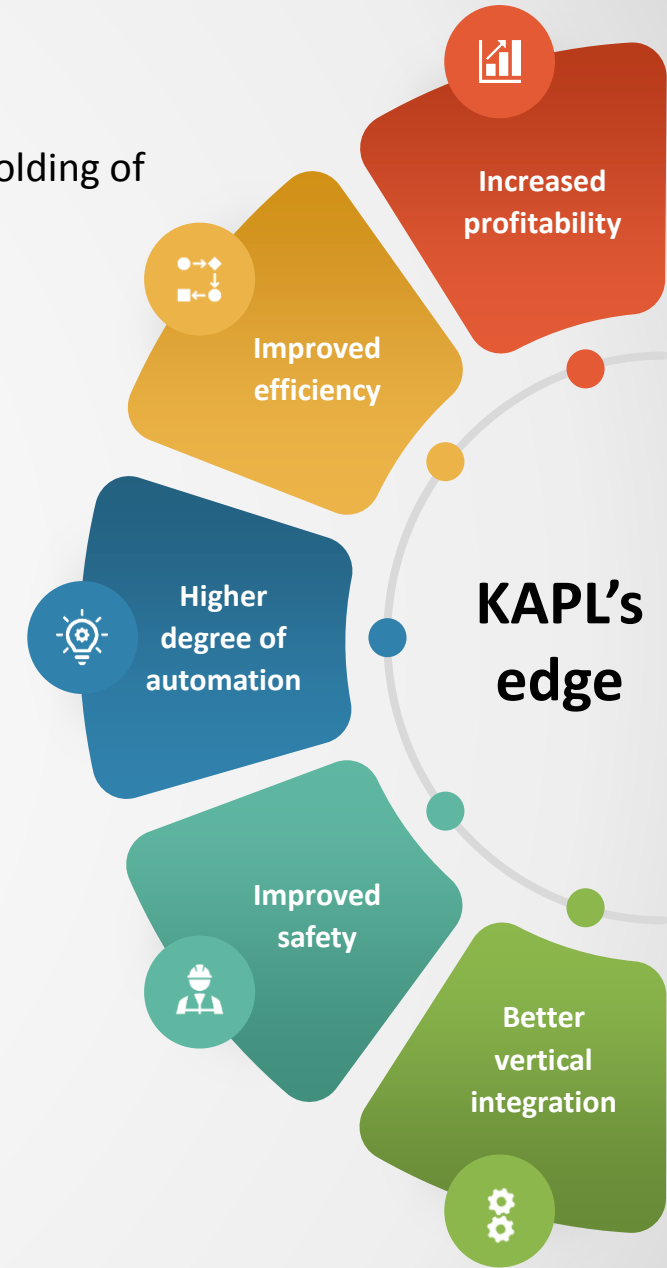
Production starting from:

Dec'2024 – Warangal (Phase 1)

Dec'2025 - Hyderabad (Phase 2)

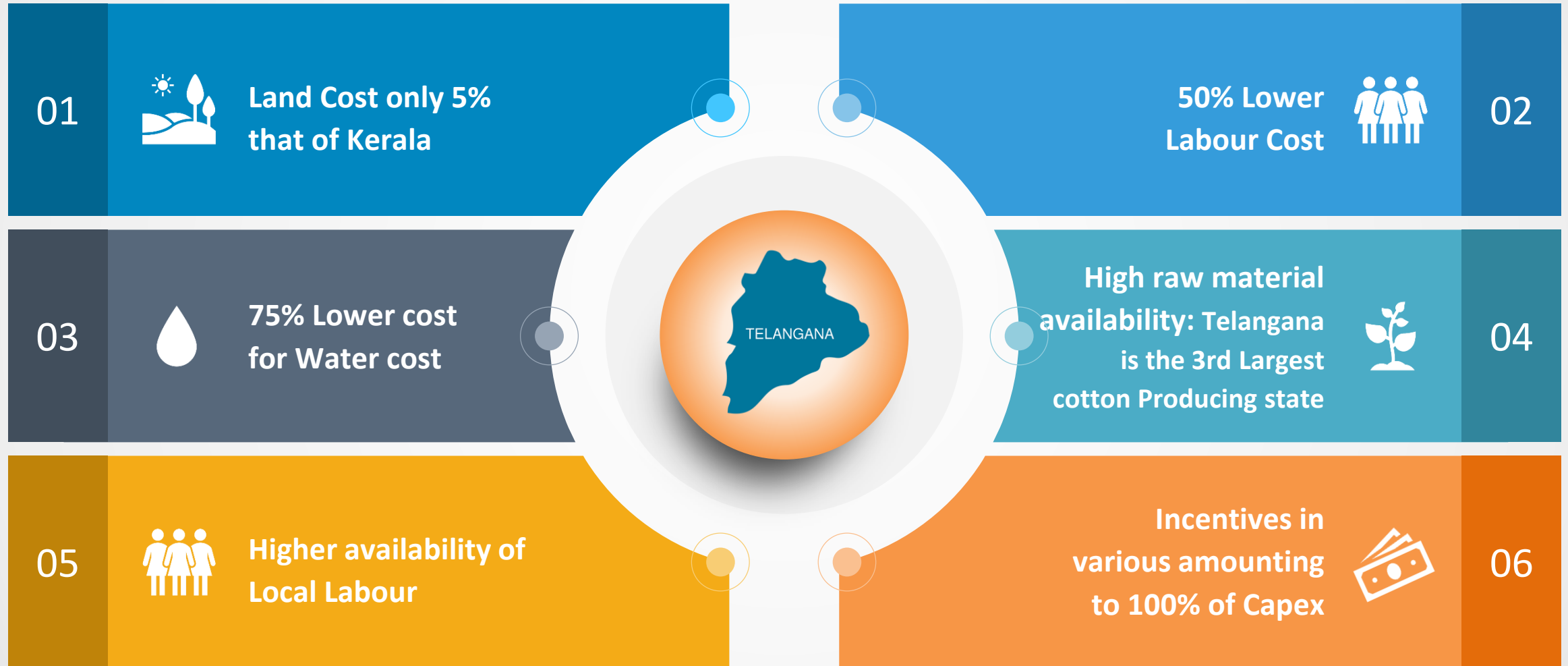


25,000 employees



Early investments to build capacity has placed Kitex group in a position of advantage to service the rising global demand

Why Telangana



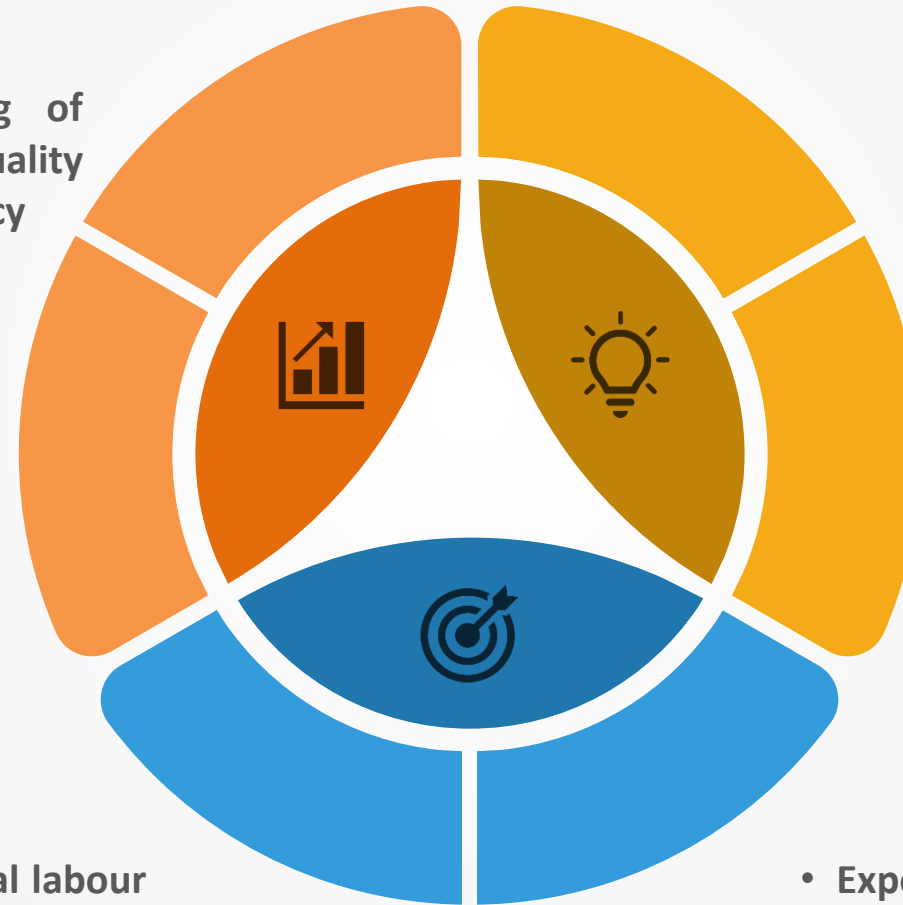
Cost Advantages in KAPL

In house Manufacturing

- In-house manufacturing of accessories for better quality control and cost efficiency
- In-house manufacturing of Packing Materials resulting in elimination of costs currently paid out to vendors
- High availability of local labour resulting in better labour cost efficiency

Backward Integration

- Ginning- Overcoming seasonal price fluctuation through backward integration
- Spinning - 5% gain in cost through Spinning operations
- Expected Labor Incentives to the tune of 10% of the expenses



Labor Cost

Top Global Certifications



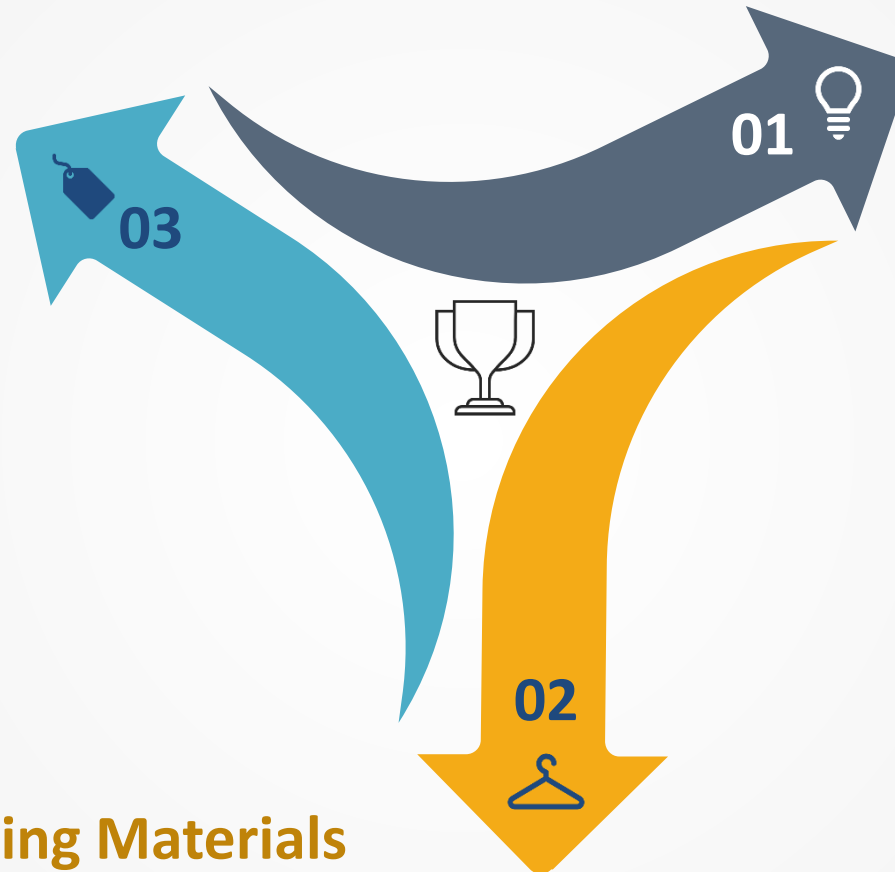
Product Diversification

Accessories

- Bow making
- Elastic
- Sewing thread
- Embroidery thread

Packaging Materials

- Cartons
- Polybag
- Hangers



Products

- Knitted garments
- Woven fabric garments
- Polyester 100%/Blended
- Polar fleece
- Micro Fleece
- FR Fleece
- Men and Ladies inner and outer wear
- Infant Socks

Potential Customers



Gerber.



TARGET



Customer are among the top 20 brands in the world

A photograph of two men in an office setting, high-fiving each other. The man on the left is older, with glasses and a checkered shirt. The man on the right is younger, with a dark shirt. They are both smiling. In the background, there is a laptop displaying a line chart with the title 'Chart & Display'. The chart shows a line with several data points, some highlighted in blue and orange. The overall scene is bright and professional.

Thank You.

Kitex Garments Limited