

7/Govt/SE-15  
30<sup>th</sup> September, 2022

**The Department of Corporate Services  
BSE Limited  
Department of Corporate Service  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001**

**Scrip Code: 516030  
Trading Symbol: YASHPPR**

**Sub: 42<sup>nd</sup> Annual General Meeting Presentation under Regulation 30 of SEBI  
(Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Madam,


Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 10<sup>th</sup> August, 2022 regarding schedule of 42<sup>nd</sup> Annual General Meeting on Friday, 30<sup>th</sup> September, 2022 at 10:00 a.m. (IST), we are enclosing herewith presentation made by the following Directors / Officials during 42<sup>nd</sup> Annual General Meeting:-

1. Mr. Ved Krishna, Vice-Chairman (Promoter)
2. Mr. Jagdeep Hira, Managing Director
3. Mr. Satish ChamyVelumani, Business Head - Compostables
4. Mrs. Kimberly Ann McArthur (Promoters' Group)

We request you to take the same on record.

Thanking you,

Yours faithfully,  
**for Yash Pakka Limited**  
**For Yash Pakka Limited**

  
Sachin Kumar Srivastava  
Company Secretary & Legal Head

**Encl: As Above**

# POISED FOR IMPACT!

Welcome to Yash Pakka Limited's AGM 2022



**The future of Yash Pakka is**

# Compostables



**Our endeavour is to convert all packaging into compostable/regenerative packaging.**

# Food packaging market

Global food packaging market size, *2018-2026*

**393.6**

(US\$ Billion)

**In 2018**

**606.3**

(US\$ Billion)

**By 2026**

Global food packaging market share (by application), *2018*

**Bakery & Confectionery 37.3%**

**Fruits & Vegetables | Dairy Products | Meat, Poultry & Seafood |  
Sauces, Dressing & Condiments | Others**

North America food packaging market size, *2018*

**99.66**

(US\$ Billion)



# Well-poised to accelerate upshift to compostable packaging

Yash Pakka's enablers:



Deep strengths in bagasse fibre



Product innovation



Quality and cost excellence



Singular, full-strength focus on the food market – packaging, carry and services



Long-term capacity growth plans in place

*Enablers to drive expansion of our global compostables market share.*



# 2021-22: A strong year giving a glimpse of what's to come

Despite COVID, macroeconomic and geopolitical challenges, Yash Pakka achieved best-ever financial results in FY2022.

**58%**

INCOME GROWTH  
₹ 29,108.63 lakhs

**69%**

EBIDTA GROWTH  
₹ 7,186.02 lakhs

**128%**

NET PROFIT GROWTH  
₹ 3,820.02 lakhs

**20%**

Dividend  
declared for  
2021-22!

**112%**

EPS GROWTH  
₹ 10.03

**1,044 bps**

ROCE GROWTH  
28.45%

# Key updates, FY2022

Ayodhya expansion  
basic engineering  
contract

Incorporated  
US subsidiary,  
Pakka Inc.

Executed  
TSOP

Nearing closure for  
global expansion  
location

Activated  
outsourced  
manufacturing  
for molded  
products

Released  
pledge shares

# Impact at scale: Recurring mantra driving our ambitions forward

Focus on scale in everything we do.  
Scale creates impact on both planet and business sustainability.





# Growth plans: Poised for impact

## 2022-23

### EXPANSION OF AYODHYA SITE

- **200 TPD** bagasse pulp
- **100 TPD** flexible packaging
- **50 TPD** mineral bag pellets
- **50 TPD** market pulp/moulded products

## 2023-25

### BUILD SITE 2

- **400 TPD** bagasse pulp
- **200 TPD** flexible packaging
- **100 TPD** mineral bag pellets
- **100 TPD** market pulp/moulded products

## 2026-28

### BUILD SITE 3

- **400 TPD** bagasse pulp
- **200 TPD** flexible packaging
- **100 TPD** mineral bag pellets
- **100 TPD** market pulp/moulded products

# Ecosystem approach for a sustainable + scalable impact



## GLOBAL COMPOSTABLE ALLIANCE (GCA)

- Community of compostable packaging players
- Knowledge hub / think-tank
- Advance common interests



## PAKKA IMPACT

- Innovation around packaging
- Bringing the best minds together for impact



## PAKKA INC.

- US-based subsidiary
- Access to global trends
- Focus on breakthrough innovation and research



## PAKKA FOUNDATION

- Theme-based community impact
- Focus on education, employment, ecology



## PAKKA SKILLS

- Centre of excellence for skills-based vocational training

# Impact through ESG

Practicing ESG ethos in the true spirit.

ESG aligns with our commitment to planet, people and profit sustainability.



## ENVIRONMENTAL

- **4%** increase in water recycling to **44%**
- **23%** reduction in water consumption to **34.26 m<sup>3</sup>/MT**
- **14%** reduction in energy consumption to **1,091 kWh/MT**

## SOCIAL

- Employee ownership through TSOP
- Direct and indirect local employment
- Impact-based community initiatives
- CSR spends in past 3 years - **₹ 155.8 lakhs**
- Contribution to exchequer in FY2022 - **₹ 3,564 lakhs**
- Donated **₹ 25 lakhs** oxygen generator machine to government hospital

## GOVERNANCE

- Performance with conformance
- Board comprising eminent individuals
- **50%** Independent Directors on Board

**Thank You**



# POISED FOR IMPACT!

Welcome to Yash Pakka Limited's AGM 2022



# Impact to me is...

Creating value through **cost discipline, operational excellence and productivity!**



# Strong year for the paper & pulp business

All-round performance achieved in FY2022 despite pressures around inflation, supply chain disruption and few operational challenges.

## 38%

GROWTH IN PAPER  
PRODUCTION

**39,139 MT**

## 134%

GROWTH IN PULP  
PRODUCTION

**8,872 MT**

## 55.66%

GROWTH IN REVENUE

**₹ 26,696.31 lakhs**

## 156.17%

GROWTH IN PBT

**₹ 5,604.85 lakhs**



# Key update, FY2022

Robust team effort in operational excellence.

Achieved OEE of **90%+** at paper unit and **55%** at moulded division

Variable cost increased by only **3.5%**

Reduced fuel consumption by **12%**

Reduced water consumption by a substantial **30%**

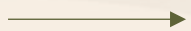
Entered into partnership with PAQUES for a bio-methanation plant

Commercialised siliconising paper or release base paper

Commenced successful flexible paper pilot trials

Completed successful pilot trials of lime sludge palletisation

*On the marketing front expanded the client base in both domestic and international markets.*





# Way forward

Anticipate  
a challenging  
year 2022-23

Continued focus  
on internal drivers  
of operational  
excellence

Advance  
Ayodhya factory  
expansion

Continue to  
engage with  
customers for  
product  
innovation



**Thank You**



# POISED FOR IMPACT!

Welcome to Yash Pakka Limited's AGM 2022



# Impact to me is...

Popularising flexible compostable packaging using our **service specialist expertise, innovation and technology!**



# Playing out our strategy in the molded products business under CHUK

- Built a great brand around a commodity product
- Accomplished rapid scale-up without significant cash burn



# Key update, FY2022

Launched delivery containers, a large market segment

Achieved traction in outsourced manufacturing

Realised good growth in production

Enabled sound growth in revenue from operations

**36%**

GROWTH IN MOULDED PRODUCTION  
**1,630 MT**

**37.43%**

GROWTH IN REVENUE  
**₹ 3,225.57 lacs**



# Way forward

FOCUS ON  
**EXPANDING**  
PRODUCTION SCALE

**INNOVATION**  
AND BUILDING NEW  
PRODUCTS



# Major point of optimism



Customers slowly buying into what brand **CHUK** represents and not just the price.



**Thank You**



# POISED FOR IMPACT!

Welcome to Yash Pakka Limited's AGM 2022



# Impact to me is...

Making a real difference in the lives of people!



# Creating community impact

Corporate responsibility an embedded part of our business.

Creates a **conducive environment for all.**



# Pakka Foundation

Focused on social impact in the most pressing matters of **education**, **employment** and **ecology**.



# Impact on education

Hub-and-spoke educational model

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Enroll young children for pre-primary education in Krishna Niketan schools

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Sign them up at Yash Vidya Mandir for Class 1-12 education



**6**

KRISHNA NIKETAN SCHOOLS



**200**

CHILDREN STUDYING IN  
KRISHNA NIKETAN SCHOOLS

# Impact on employment

Skills becoming more relevant than formal education

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Pakka Skills a centre of excellence for youth livelihood and employment

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Special focus on skilling for the compostable packaging industry



# 221

YOUTH ENROLLED AT PAKKA SKILLS



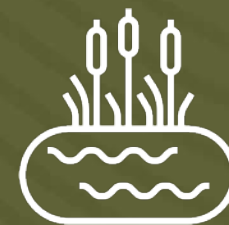
# 80

YOUTH PASSED OUT FROM PAKKA SKILLS

# Impact on ecology

Pond rejuvenation as a means to improve local ecology

Charge underground aquifers for sustainable water access



**6**

PONDS REJUVENATED



**75**

PONDS IDENTIFIED FOR REJUVENATION OVER THE NEXT 5 YEARS





**Thank You**

