

January 24, 2024

To,

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400001
BSE Scrip Code: 532749

National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
NSE Symbol: ALLCARGO

Dear Sir/Madam,

**Sub: Update on the Composite Scheme of Arrangement** 

In accordance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015, as amended, ("Listing Regulations") and in reference to the disclosure made to the Stock Exchanges on December 21, 2023, approving the Composite Scheme of Arrangement between Allcargo Logistics Limited ("Allcargo" or "Demerged Company" or "Transferee Company 2"), Allcargo Supply Chain Private Limited (Formerly known as Avvashya Supply Chain Private Limited), a Wholly Owned Subsidiary of the Company ("Transferor Company 1" or "ASCPL"), Gati Express & Supply Chain Private Limited (Formerly known as Gati-Kintetsu Express Private Limited) ("Transferor Company 2" or "GESCPL"), Allcargo Gati Limited (Formerly known as Gati Limited) ("Transferee Company 1" or "Transferor Company 3" or "Gati") and Allcargo ECU Limited, a wholly owned subsidiary of the Company ("Resulting Company" or "AEL") and their respective shareholders (the "Scheme"), we are enclosing herewith the presentation on the Scheme for better clarity to the Investors.

The above information will be made available on the website of the Company i.e. www.allcargologistics.com.

We request you to take the above on record.

Thanking you,

Yours faithfully

For Allcargo Logistics Limited

Devanand Mojidra
Company Secretary & Compliance Officer
Membership No.: A14644

Encl: a/a

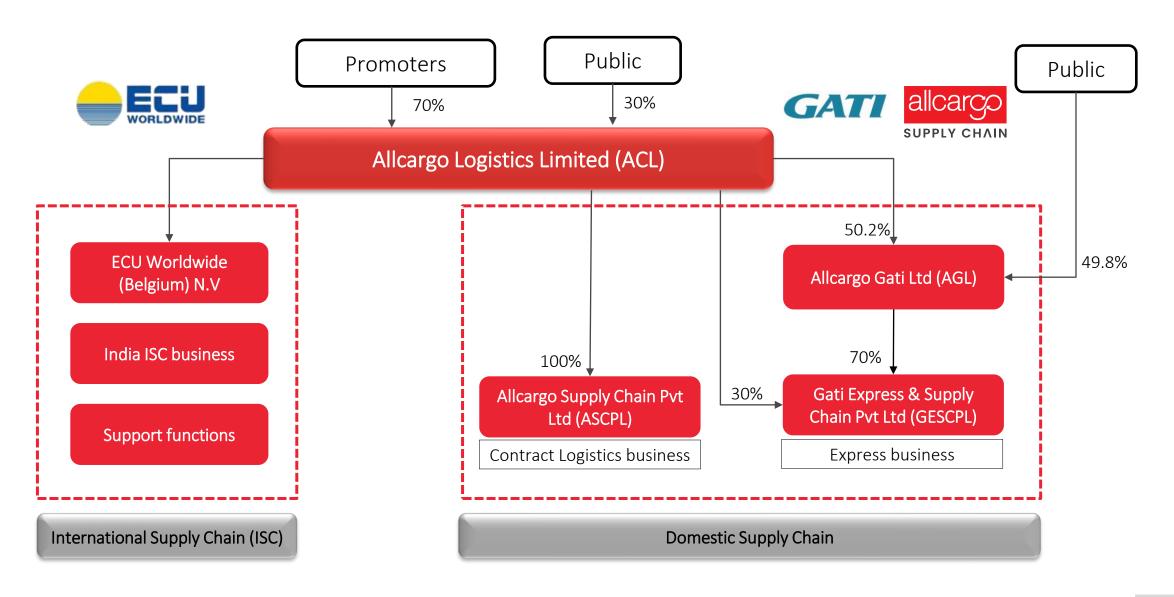






# ALLCARGO LOGISTICS & ALLCARGO GATI: EXISTING CORPORATE STRUCTURE

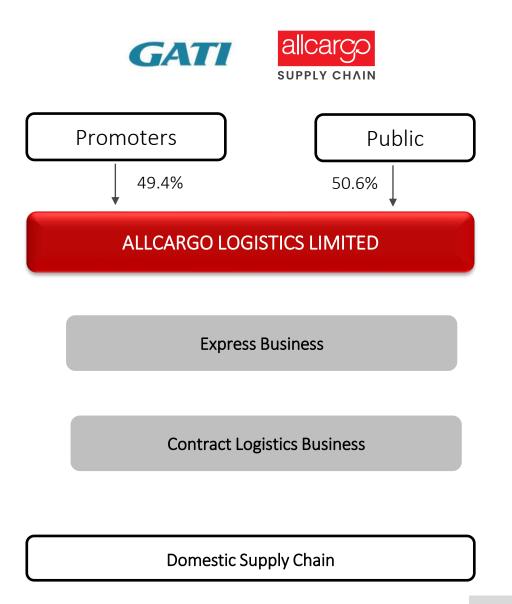




## SIMPLIFIED CORPORATE STRUCTURE POST RESTRUCTURING







# KEY MILESTONES, INDICATIVE TIMELINES & APPROVALS REQUIRED



#### ~2-3 months ~6-7 months ~2-3 months -----NCLT Filings & Regulatory Filings & **Board Approval ROC Filing & Listing** Approvals **Approvals** Approval of the proposed Stock exchanges (BSE & Filing of Scheme ROC Filing scheme of arrangement, NSE), SEBI, Lender NOC's • Allotment of shares by NCLT approval, valuation report, fairness Receipt of observations / shareholders approval, Allcargo ECU Ltd and opinion, and other comments from stock creditors approval, other Allcargo Gati ancillary documents exchanges approvals Listing of Allcargo ECU Ltd Completion of **BOD Approvals: Restructuring Process:** 21st December 2023 Expected by Jan 2025

### **COMPOSITE SCHEME**



#### Demerger of International Supply Chain business

Demerger of the International Supply Chain business from Allcargo Logistics Ltd into a new entity Allcargo ECU Ltd. It is a mirror Demerger with 1:1 entitlement ratio. Each shareholder of Allcargo Logistics holding 1 share will also receive 1 share of Allcargo ECU

Particulars	Reference	Values
No. of outstanding shares of Allcargo Logistics	А	98.3 cr
Swap ratio for demerger*	В	1:1
Shares of Allcargo ECU to be issued	C = AxB	98.3 cr

<sup>\*</sup>No valuation is assigned as the deal involves mirror demerger

### **COMPOSITE SCHEME**



#### Merger of Allcargo Gati (Express + Contract logistics) into Allcargo Logistics

- Amalgamation of GESCPL and ASCPL into Allcargo Gati and issuance of equity shares of Allcargo Gati to the shareholders of GESCPL and ASCPL respectively (To the extent not held by Allcargo Gati).
- Allcargo Gati to merge into Allcargo Logistics

Particulars	Reference	Valuation
Valuation of Allcargo Gati (based on SEBI guidelines, approximate per share price of Rs. 154)	А	~Rs. 2,025 cr
Valuation of GESCPL (derived through Allcargo Gati valuation)	В	~Rs. 2,650 cr
Valuation of ASCPL (based on Independent valuers' report)	С	~Rs. 720 cr

# **COMPOSITE SCHEME**



# Merger of Allcargo Gati (Express + Contract logistics) into Allcargo Logistics

Particulars	Reference	Value
No. of outstanding Equity shares of Allcargo Gati	D	13.0 cr
No. of outstanding Equity shares of Allcargo Gati (excluding shares with Allcargo Logistics)	Е	6.5 cr
Swap ratio	F	63:10
New shares to be issued on Merger to Allcargo Gati shareholders	G = E x F	40.9 cr
No. of existing outstanding Equity shares of Allcargo Logistics	Н	98.3 cr
Total number of shares post-completion of transaction	I = G + H	139.2 cr

### **SUMMARY**



- Anyone holding 10 shares of Allcargo Logistics will end up holding 10 shares of Allcargo ECU
  which will house the international supply chain business and 10 shares of Allcargo Logistics
  which will house the express business and contract logistics business, there will be no holding
  structure under it.
- Shareholders of Allcargo Gati holding 10 shares will get 63 shares of Allcargo Logistics which will house the express business and contract logistics business.
- Each Allcargo Gati share today is effectively worth 6.3 shares of resulting Allcargo Logistics which will be the combined business of Express & Contract logistics
- Allcargo Logistics as of today represents the combination of Allcargo ECU Ltd and resulting Allcargo Logistics.

# OPERATING BUSINESS ENTITIES: DOMESTIC SUPPLY CHAIN (FY23)



(Rs. in crores)	GESCPL (Express Business)	ASCPL (Contract Logistics)
Revenue	1,469	341
Gross profit	411	160
Gross Margin %	28.0%	47.0%
EBITDA	72	121
EBITDA Margin %	4.9%	35.4%
Depreciation	59	79
EBIT	14	42
EBIT Margin %	0.9%	12.3%
Other income	18	3
Interest expense	30	26
PBT	2	20
Taxes & exceptional items	7	5
Net profit	-5	14

Note 1 - For Express business, Depreciation on RoU assets & Interest Expense on lease obligation was 45 cr & 16 cr respectively

Note 2 - For CL business, Depreciation on RoU assets & Interest Expense on lease obligation was 72 cr & 24 cr respectively

# POST MERGER OPERATING BUSINESS COMPARISON

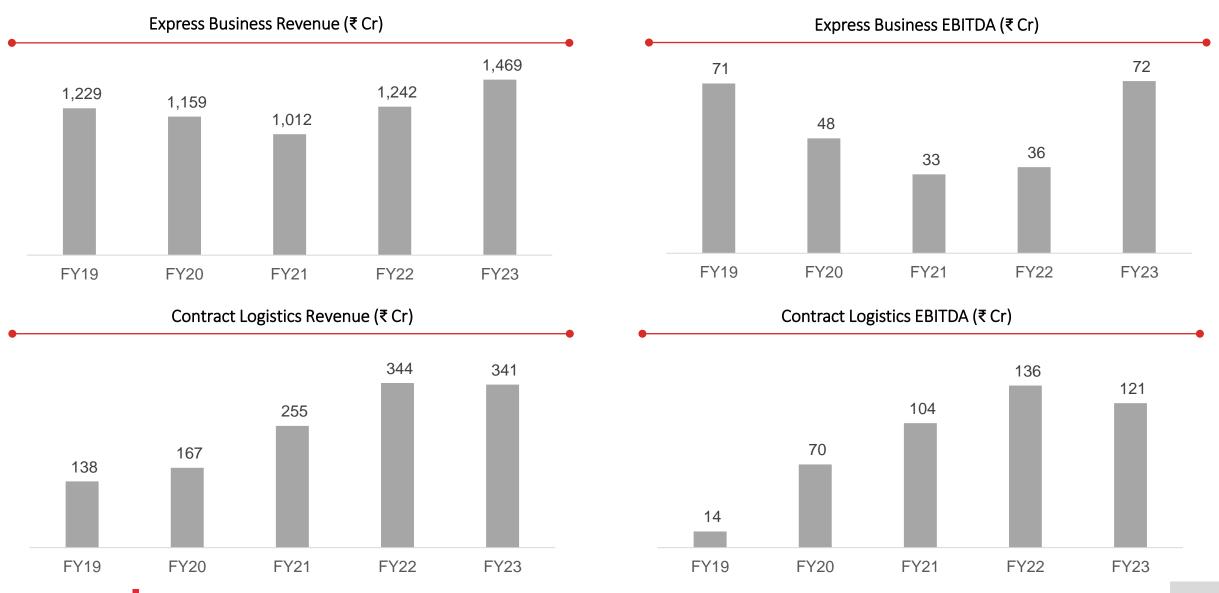


Particulars	Allcargo Gati	Allcargo Logistics (post-transaction)
Effective ownership of express business	70%	100%
Effective ownership of contract logistics	0%	100%
Total no. of shares	13.0 cr	139.2 cr
Operating business EBITDA (FY 23)	Rs. 72 cr	Rs. 193 cr (Including CL business)
Profit before tax	Rs. 2 cr	Rs. 22 cr
Effective shareholding for every 10 shares of Allcargo Gati	10	63
Effective shareholding for 1% shares of Allcargo Gati	1% (13 lakh shares)	0.6% (82 lakh shares)

Following the transaction, Allcargo Logistics will have a net debt of Rs. 250 - 300 cr.

## OPERATING BUSINESS: KEY FINANCIAL TRENDS











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THANK YOU