

Date: 7 August, 2024

To
The Listing Department,
National Stock Exchange of India Ltd,
Exchange Plaza,
Bandra Kurla Complex, Bandra (East),
Mumbai- 400051

Ref.: Megatherm Induction Limited / NSE /2024-25/35

Symbol: MEGATHERM
ISIN: INE531R01010

Dear Sir/Madam,

Sub: Reporting under Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed herewith information with respect to Business Updates.

The given information is as per limited review by the Management. This is for the information of your members and the public at large.

The aforesaid information shall be made available on the Company's website at <https://megatherm.com>.

Kindly take the same into your records.

Yours faithfully

For, Megatherm Induction Limited

(Abanti Saha Basu)
Company Secretary & Compliance Officer

Place: Kolkata



Megatherm Induction Limited

Business Update August 2024

Megatherm Induction Ltd, is a leader in induction heating & melting solutions and transformers, serving industries such as steel, foundry & castings, auto ancillaries, pipe & tubes, railways, ordinance factories and power distribution aims to enhance manufacturing capacity & revenue. We are pleased to present the following business update as on 7th August 2024.

Orders & Enquiries

- The **current order book stands at INR 393 crores.**
- The company has secured orders worth approx. **INR 102 crores between April and July 2024**
- Enquiries from a domestic client, valued at INR 26 crores and an export client, worth INR 64 crores, is nearing finalization.

New Product Launch

The Hybrid converter for the foundry market will have its soft launch on August 22 – 24, 2024 at InterFoundry 2024 in Coimbatore

MEGATHERM'S INVITE FOR SOFT LAUNCH OF **HYBRID SFC**



**the next
revolution
in the
foundry
industry**
Coming soon...

**The HYBRID static
frequency converter** 
utilises the best of series and parallel topologies

Unlike other topologies, here the frequency is always maintained at resonance and frequency is not used to drive power

The new Hybrid topology utilises unique voltage doubler concept facilitating higher coil voltage

Inter Foundry **Inter DieCast**

**International
Exhibition for
Ferrous & Non-Ferrous
Foundry Industry**

HALL B Stall No. H 03

August 22-24, 2024
Codissia
Trade Fair Complex,
Coimbatore, India

CAPEX Update

- Transformer factory **progress is on schedule.**
- Shed completion is anticipated by the end of September 2024.
- Machinery installation is projected for December 2024.
- Further updates will be provided in the next review meeting.

Visual snapshots of the progress



New Geographies & Clients

- Induction heating equipment has been supplied to **United Kingdom** for the first time which is expected to open up the market for future orders
- Order in hand from new client **The Singareni Collieries Company Limited** will be executed in this financial year
- Induction hardening and tempering machine for steel bars has been supplied to new client **Mukund Sumitomo Special Steels Ltd.**

Capacity Utilization

- Like last financial year, currently factory is running at maximum capacity
- Additional capacity is expected to be available from Q4 FY25

Highlights about Megatherm Induction Ltd.

- Manufacturers of environment friendly **Induction melting furnaces, induction heating & heat treatment equipment, transformers and solid-state static frequency converters**
- Also manufactures metallurgical and related equipment like Ladle refining furnaces, Continuous Casting Machines, Electric arc furnaces, Fume extraction systems, etc.
- Catering to industries such as Steel Producers, Foundry & Castings, Auto Ancillaries, Ordnance Factories, Railways, Pipe & Tube Producers and engineering industries.
- **Over 3000+ installations in 52+ countries** across regions like South America, Africa, Asia (Gulf, SAARC, South East Asia) & Europe.
- ISO Certified **Plant at Kharagpur, West Bengal with international quality** and operating standards.
- The cutting-edge production and testing facility, features an R&D lab and training centre, covering 8 acres at Vidyasagar Industrial Park, Kharagpur, West Bengal.
- **In-house engineering & development**, providing total engineering solutions to the customers

Way Forward

- **Ongoing capex for new shed construction**, set to complete by September 2024 and commissioned by Q4 FY25 with an incremental revenue target of approx. INR 200 crore by FY26/FY27 (**related to the afore mentioned capex update**).
- **Greenfield expansions planned**, aimed at achieving revenue of 3x – 4x of FY24 figures in 5 years
- Plans to boost domestic and global presence by **expanding export operations** and participating in international marketing events.
- Expand customer base by increasing business share with existing clients and leveraging geographical presence to meet the sourcing needs of multinational customers.
- Introduce **new products with broader specifications and services** meeting global standards and expand transformer manufacturing capacity to include industrial and renewable transformers in addition to induction converter transformers.
- Enhance operational efficiencies and margins through continuous investment in backward integration and diverse sourcing strategies, **aiming for an EBITDA margin of approximately 15% by FY27 and 20% by FY30.**

Commenting on the update, Mr. Satadri Chanda, CFO & Director, said

“I am pleased with our progress post listing and future prospects. Our order book is healthy with promising enquiries in the pipeline. We are winning new clients and entering new geographies. We are also gearing up for the soft launch of our Hybrid converter and making significant strides in our CAPEX projects. Looking ahead, we will focus on increasing our domestic and global presence, expanding our product range, and enhancing operational efficiencies to achieve our revenue and margin targets. Details about our company, financial performance and the industries that we cater to can be found on our recently published annual report.”

Note: All information in the business update is provisional and unaudited

For further information, please contact



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