

Date: 19.11.2025
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To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051.

Symbol: ANLON

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Update on Investor Meeting.

Pursuant to the requirements of Regulation 30 of the Securities Exchange Board of India (Listing obligation and Disclosure Requirements) Regulations, 2015, we would like to inform that the Company's executives will be participating in the below mentioned Investors Meeting organized by a third party:

Date of the Meeting	Particulars	Type of Meeting	Mode of Meeting	Location	Time
November 22, 2025	Smallcap Spotlight Conference 2025	Group Conference Meeting	Physical Meeting	BSE Rotunda, Bombay Stock Exchnage Building, Mumbai	11:00 am

Please note that no Unpublished Price Sensitive Information (UPSI) is intended to be shared/ discussed during the interaction.

Company Representatives:

- Mr. Unnikrishnan Nair P M – Managing Director
- Mr. Emmyunual S – Chief Financial Officer

Please find the investor presentation attached below.

We request you to take the above information on your records.

Thanking You,

For Anlon Technology Solutions Limited,

Mr. Unnikrishnan Nair P M

Managing Director

DIN: 01825309

Add: No. 5001, PMC Apartments,
Doddaballapur Road, Yelahanka, Bangalore-560 064



ANLON TECHNOLOGY SOLUTIONS LIMITED

#MAKE IN INDIA



Investor Presentation



November'25





SAFE HARBOUR

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Anlon Technology Solutions Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Company Overview

The company stands as a leading manufacturer and assembler of advanced Runway Rubber Removal Machine firefighting, rescue, and infrastructure solutions. Specializing in serving airports, multinational corporations, fire stations, and critical infrastructure sectors, we deliver state-of-the-art equipment designed to meet the highest standards of safety, efficiency, and performance tailored to address the unique challenges of modern emergency response and operational maintenance.

Our Products

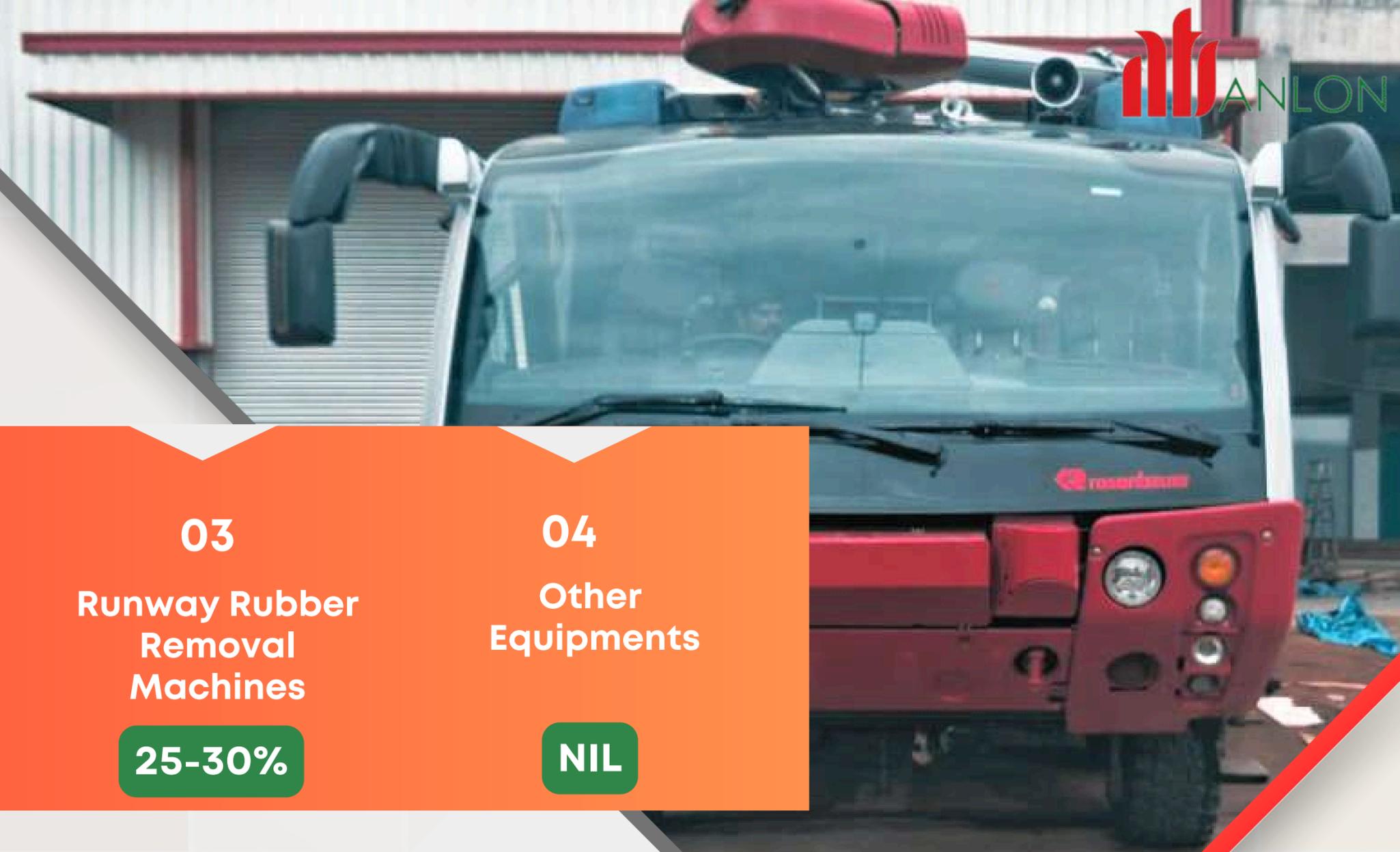
Mobile Fire Fighting Trucks, Runway Rubber Removal Machine, Sweeping Machine, Runway Friction Testing Machine, Disable Aircraft Recovery Kit, Baggage Handling System, Side Loaders, Fire Blankets and Line Lazer Marking Equipment, Grass cutting and collection machines.

Collaborations with leading original equipment manufacturers(OEM) worldwide.

Airports (~80% of revenues), municipalities, refineries and others (~20% of revenues)



Products & Segments



Products				
01	02	03	04	
Firefighting Equipment	Runway Sweeping Machines	Runway Rubber Removal Machines	Other Equipments	
65-70%	<5%	25-30%	NIL	

Segments				
01	02	03	04	
Commission Basis	Direct Sales • Traded • Manufactured	Spare Parts	AMC & Others	
5-10%	5-10% 40-45%	15-20%	20-25%	

% as percentage of revenues

Products



Products



CAR Fire Blanket FORKLIFT Fire Blanket

EXTREME Fire Blanket LITHIUM Fire Blanket

BRIDGEHILL®
WE SIMPLY BLOCK FIRE

CityCat V20

Introducing the all new CityCat V20



Our Reputed Clients



ENERGY

adani

Mangaluru
International Airport



BRIJBASI
HI-TECH UDYOG LTD.



Reliance
Industries Limited

adani



adani

Lucknow
Chaudhary Charan Singh
International Airport



Volkswagen

adani



JINDAL
STEEL & POWER



Bengaluru
INTERNATIONAL
AIRPORT



Noida
International Airport

Kempegowda
INTERNATIONAL
AIRPORT
BENGALURU



Excello



KANNUR
International Airport Ltd.



CBRE



adani

Ahmedabad
Sardar Vallabhbhai Patel
International Airport

adani

Guwahati
Lokpriya Gopinath Bordoloi
International Airport,
Borjhar Guwahati, Assam 781015

adani

Thiruvananthapuram
Thiruvananthapuram International Airport



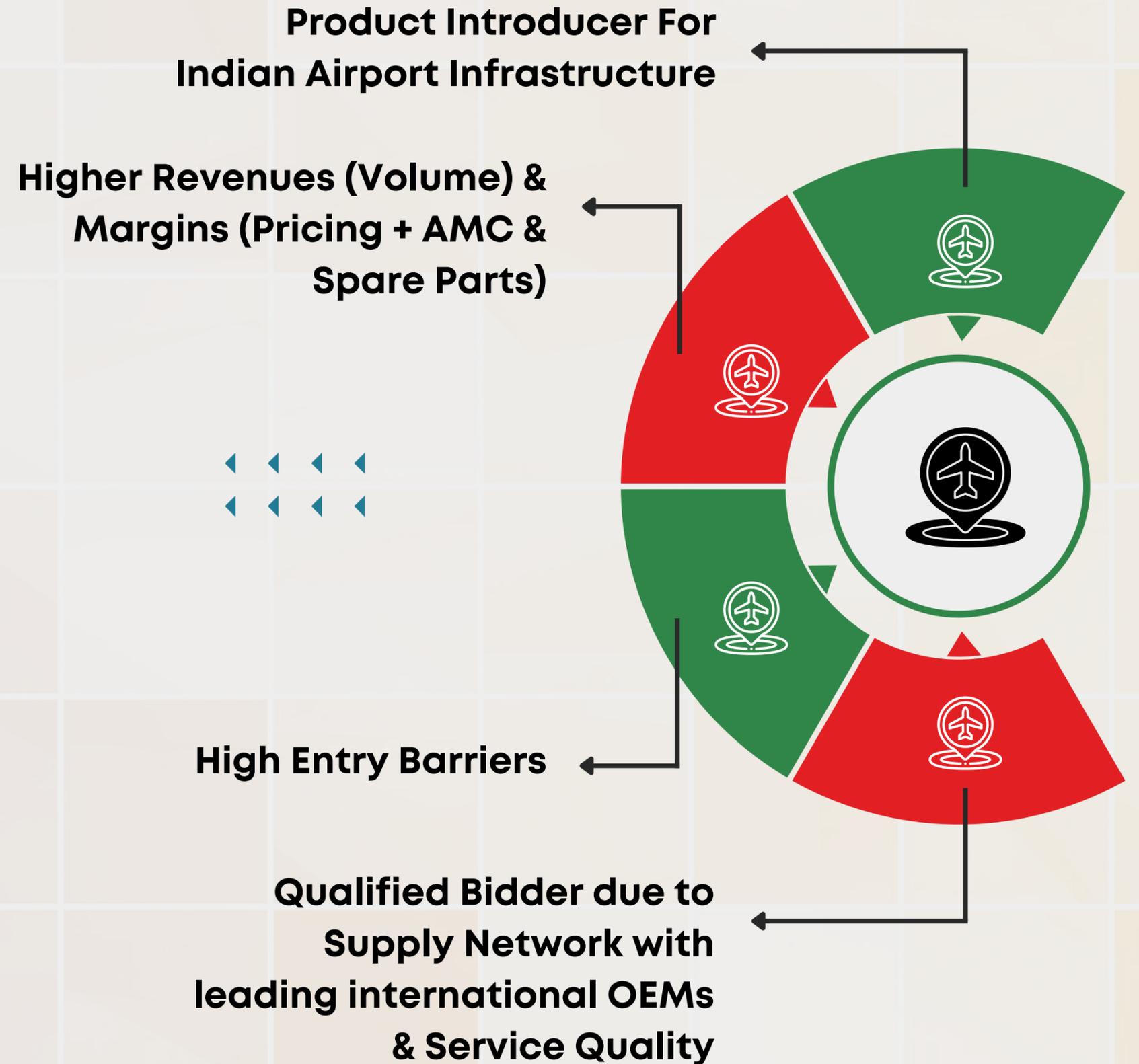
Business Model

OEM Equipment Supplier Network

We secure procurement orders from clients—primarily airports—for OEMs like Rosenbauer International AG (Austria) and earn a commission. We also import and supply the equipment directly to customers where required.

Make In India Products

In-house manufacturing and assembly of Make-in-India vehicles, with locally sourced raw materials and only key safety-critical components imported from OEMs to ensure quality for safety standards.



OEM Equipment Supplier Network

OEM	Product	Exclusivity	Overview
Rosenbauer	Mobile Firefighting Vehicles	Exclusive For Indian Airports and Other Customers except AAI and Defence	A global leader in mobile firefighting equipment with 11% market share and a dominant 90% presence in Indian airports.
Bucher Municipal	Commercial Cleaning Machines	Exclusive for Indian aviation sector	A leading Swiss manufacturer specializing in industrial and commercial cleaning machines has made significant strides in the market.
Winter Gruen	Rubber/Paint Removal Machines	Exclusive for India	Developing specialized machinery and are an Original Equipment Manufacturer (OEM) of the PeelJet and TrackJet systems, which are used on roads and at approximately 100 airports worldwide.
Bridgehill AS	Fire Blankets	Exclusive For Indian Airports	Bridgehill is the world's largest Car Fire Blanket manufacturer, occupying approximately 13% of the market share.
Bonino S.r.l.	Grass Cut-cum-Collect Machines	Exclusive For India	Globally recognized manufacturer of advanced forage and harvesting machinery, catering to a market with specialized needs and limited competition.
LION Protects B.V., Netherlands	Training solutions and Total Care Repair & Maintenance Services	Exclusive for India	A global company specializing in training solutions for Airports, emergency services, military, and industrial sectors. LION is the largest provider of fire training equipment and facilities for first responders.
Graco India Private Limited	Line Lazor Marking Machines	Non-Exclusive	A US based company, held over 20 years of dominance in the Line Lazor Marking Machines market since 1990.



Management



Mr. Unnikrishnan Nair P M
Chairman & Managing Director

He has led the company since inception, bringing 28+ years of industry experience and a Mechanical Engineering degree from Bangalore University. As Chairman and Managing Director, he drives Anlon's vision, operations, and ongoing innovation.



Mr. Emmyunual S
Chief Financial Officer

8+ years of experience in financial strategy, audit, and operations. He leads the company's finance, accounts, taxation, and risk management. His expertise in budgeting, controls, and strategic planning strengthens ANLON's financial foundation and growth.



Mrs. Beena Unnikrishnan
Co-Founder & Promoter

As Whole-Time Director and a promoter post-IPO, she actively contributes to major decision-making both within and beyond board meetings. In addition to her strategic role, she oversees critical functions like HR, making her an invaluable asset to Anlon's core team.



Mr. Mukhaddas
Chief Technology Officer

37+ years of experience across MNCs and PSUs, with expertise in CNC gear-cutting machinery, Industry 4.0, and smart manufacturing. Before joining Anlon, he spent 27 years at Gleason Works (India) Pvt. Ltd., leading new unit setups, technology transfers, and manufacturing strategy improvements.

Product Introducer For Indian Airport Industry

Average difference between imported equipment and made in India equipment is around 30%. Given the growth in our target industry we expect to introduce new vehicles which were earlier not imported due to higher costs.

Orderbook

Segment	Orders (In cr)
MII	73.15
Traded Equipment	15.61
Operation and Maintenance	18.84
Commission	7.48
Total	115.08

The above order book excludes AMC (Annual Maintenance Contracts) and spare parts orders.



Introducing vehicles in Indian market essential for public safety



Timely execution is highly specialized.



While competitors exist, we are the only player with exclusive/authorized partnerships with leading global OEMs for technology, components, and vehicles.



Our strong market credentials position us among the few qualified bidders in high-profile vehicle tenders.

Entering the High-Utilization Growth Phase

With capex, vehicle testing, safety certifications, and regulatory approvals completed, we are entering the high-growth phase, positioned for large-scale orders and streamlined vehicle rollouts.



Capex-to-utilization cycle is extended as safety compliance and regulatory approvals require longer lead times.



Improved working capital efficiency with new vehicles having shorter lead times and scalable volume production.



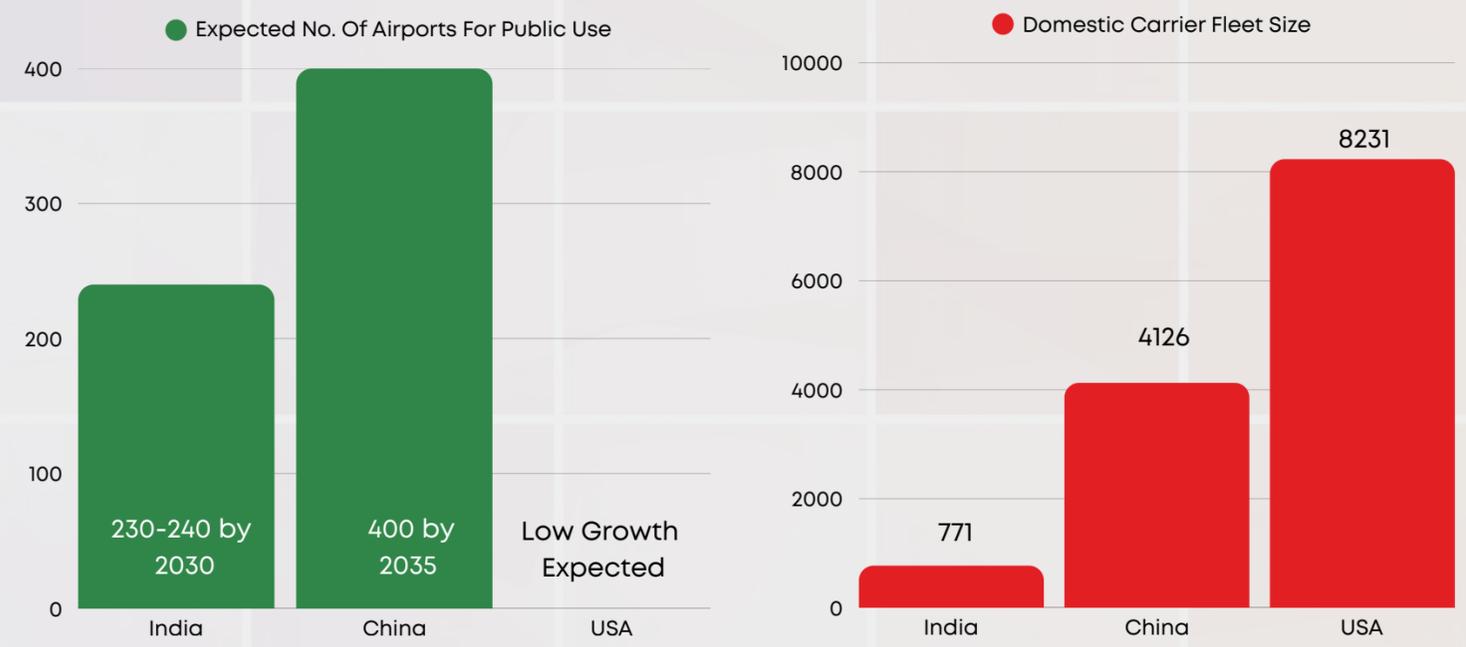
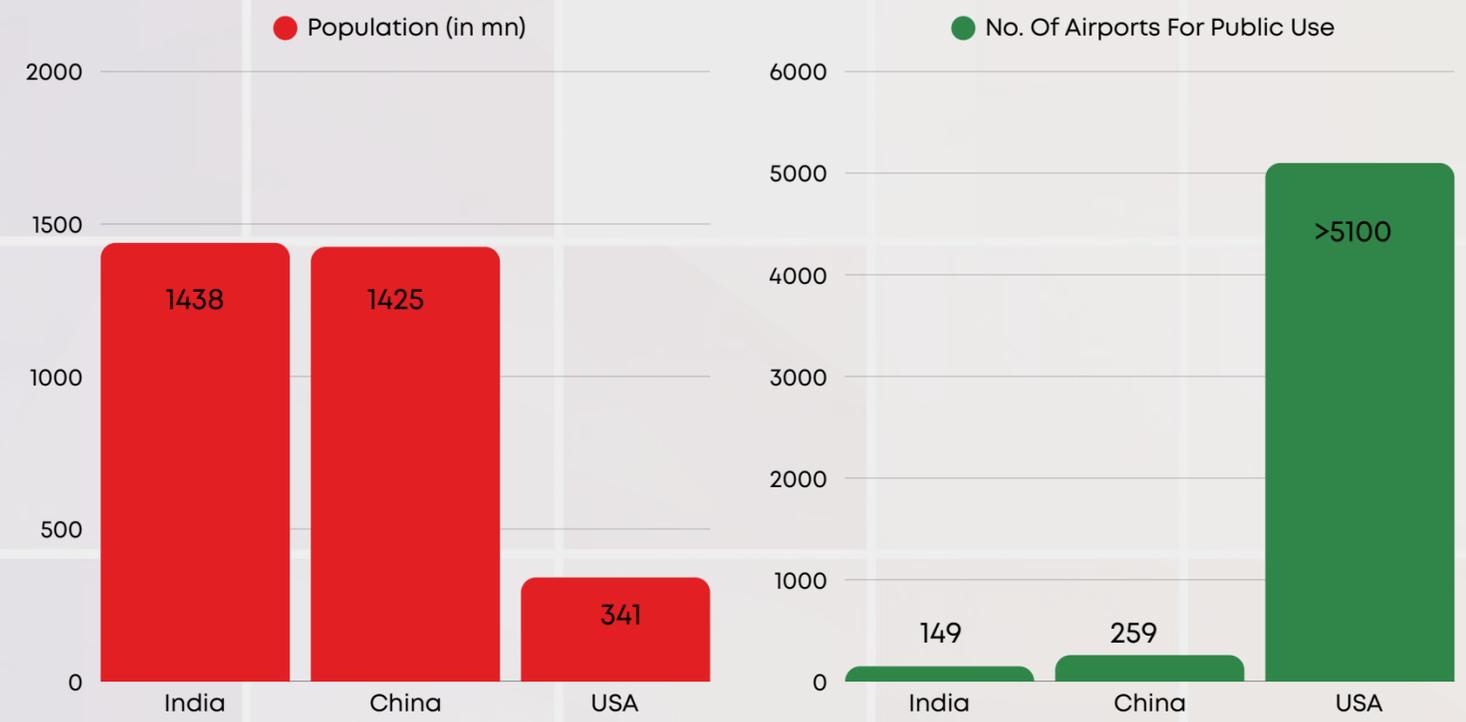
As vehicle deployments scale up, recurring revenue from AMC and spares is set to grow.



Better margins with efficient working capital and cashflow management.



Industry Tailwinds



Minimum Requirement Of Firefighting Trucks At Airports Per Runway

Airport Category	Rescue And Fire Fighting Vehicles	Airport Category	Rescue And Fire Fighting Vehicles
1	1	6	2
2	1	7	2
3	1	8	3
4	1	9	3
5	1	10	3

Along with above minimum requirement vehicles - atleast 1 stand by vehicle is also required per runway for category 7 and above.

Income Statement

Particulars (In Lakhs)	H1FY26	H1FY25	YOY Growth %	H2FY25	HOH Growth%	FY25
Total Revenue	4,222.06	1,925.19	119.31%	3,158.76	33.66%	5,083.95
Total Expense	3390.6	1531.32		2527.59		4058.91
EBITDA	831.46	393.87	111.10%	631.17	31.73%	1,025.04
EBITDA Margins %	19.69%	20.46%		19.98%		20.16%
Depreciation And Amortization Exepene	51.2	19.36		38.49		57.85
Finance Cost	52.93	30.66		63.95		94.61
Profit before Tax	727.33	343.85	111.53%	528.73	37.56%	872.58
Tax Expense	185.02	88.87		134.7		223.57
PAT	542.31	254.98	112.69%	394.03	37.63%	649.01
*PAT Margins %	12.84%	13.24%		12.47%		12.77%
EPS	8.67	4.39	97.49%	6.3	37.62%	10.56

*calculated basis total revenue

Balance Sheet

EQUITY AND LIABILITIES			ASSETS		
Particulars (In Lakhs)	FY25	H1FY26	Particulars (In Lakhs)	FY25	H1FY26
Shareholders' funds			Non-current assets		
(a) Share capital	625.54	625.54	(a) Property, Plant & Equipment	1,701.48	1,889.70
(b) Reserves and Surplus	5,255.96	5,798.27	(b) Intangible assets	14.05	12.35
			(c) Capital Work-in-Progress	170.77	691.03
Non-current liabilities			(d) Intangible assets under development	-	-
(a) Long term Borrowings	57.05	49.03	(e) Deferred tax assets (net)	-	-
(b) Long term Provisions	80.81	113.32	(f) Long-term loans and advances	-	6.38
(c) Deferred tax liabilities (net)	1.38	5.60	(g) Other Non-Current Assets	315.84	383.43
Current liabilities			Current Assets		
(a) Short Term Borrowings	733.48	961.40	(a) Inventories	1,827.57	1,342.61
(b) Trade payables	668.45	483.13	(b) Trade receivables	1,897.07	2,063.45
(c) Other current liabilities	628.22	1,131.73	(c) Cash and bank balances	401.77	584.29
(d) Short-term provisions	49.36	28.83	(d) Short term loans and advances	1,087.15	1,148.45
			(e) Other current assets	684.55	1,075.16
TOTAL	8,100.25	9,196.85	TOTAL	8,100.25	9,196.85



THANK YOU

 [Contact Information](#)



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Investor Relations
Twenty Eighth Consulting

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