

5) Transmission capacity to southern states has been increased by 71% in the last 18 Months. It is further expected to increase to 18,000 MW connectivity by 2019-20 from the present 5,900 MW

Our business is dependent upon three factors, leaving apart exports. These are

1. Expansion of transmission lines
2. Demands from Industries
3. Regular Demand from DISCOMs.

Whereas long term prospects are largely dependent on expansion of transmission lines, short term results are much dependent upon health of DISCOMs. Regular inflows of industry orders help better margins.

A turnaround of distribution segment is critical to make the power sector commercially viable. Ujwal DISCOM Assurance Yojana (UDAY) unveiled by the power minister is aimed at improving the balance sheets of the DISCOMs. However, sustained long term efforts will be required by all stakeholders like Central Government, State Governments, Commercial Banks, utilities, regulators and end users to lead to permanent changes to lend credibility to the 24X7 Power promised by the Govt. by 2019, as also to make power sector commercially viable.

Thus, in the short term, it is important to keep strong focus on internal factors, and to improve upon execution cycle, cost reduction value engineering etc.

Our efforts for the current year will be to wipe out earlier losses and achieve breakeven performance/marginal profits in core external environment becomes supportive, margins will get better. The visible dividends from the power sector continues to be not so encouraging, but if may not be prudent to lose sight of the huge potential of the sector, especially against the backdrop of expected GDP growth of around 8% followed by likely double digit expansion of economic activities.

I reckon I have shared with you relevant information related to our core business and the external factors influencing the same. I sincerely hope you all will support us in our endeavors. I wish you and your families the very best.

I am confident that with the support of dedicated and committed workforce and continued support of esteemed shareholders, TRIL will continue to excel and discharge its responsibilities, enhancing value to stakeholders.

I also extend sincere thanks to the Bankers, Central and State Government Authorities, Customers, Suppliers, Staff members and all other stakeholders associated with the Company, for their co-operation, continued support and confidence reposed by them on the Company.