



# CHEMFAB ALKALIS LIMITED

## CCAL Operations Summary

Oct to Dec 2017

**CCAL**

# Financial Results Summary

Rs in Lakhs	Q3 17-18	Q2 17-18	Variance	
Net Income from Operations	4626	4469	157	4% ↑
EBITDA	1498	1233	265	21% ↑
PBT	1147	884	263	30% ↑
PAT	703	636	67	11% ↑
Basic EPS (Rs.)	5.08	4.60	0.48	10% ↑
Diluted EPS (Rs.)	5.01	4.53	0.48	11% ↑



# Operational Financial Results Summary

Rs in Lakhs	Q3 17-18	Q2 17-18	Upto Q3 17- 18
Net Income from Operations	4626	4469	13438
PBT	1147	884	2668
Other Income	(78)	(58)	(249)
Other Non recurring Incomes/Expenditures and Provisions	-	-	-
Operational PBT	1069	826	2419
Depreciation	286	283	849
Finance Cost	66	65	199
Operational EBITDA	1420	1174	3467

Operational Margins	Q3 17-18	Q2 17-18	Upto Q3 17- 18
Operational EBITDA	30.70%	26.27%	25.80%
Operational PBT	23.11%	18.48%	18.00%



# Highlights for the Quarter ended Dec 2017

- Net Sales during the Quarter of Rs. 4626 L and PBT during the Quarter of Rs. 1147 L was the Highest ever quarterly Net Sales and PBT Achieved
- ECU Realization further increased in Q3 of FY 17-18 by average of 5% compared to Q2
- Post merger Process -Received Revised Certificate of Incorporation from ROC and Revised PAN card with Name Change. Applied for new GST numbers which were allotted in Oct 17. Listing process is in final stages. Proposal to SEBI for listing is expected to be sent by BSE shortly
- Received In-principal approval from PPCC for enhancement of production capacity of CSL from 125 TPD to 200 TPD subject to other approvals/conditions



# Business Outlook

- Caustic Soda Global Prices are firm resulting in favourable ECU realisations. The global prices are expected to remain firm in the short to medium term
- Post expansion approval given on 21.07.17, Production of Caustic Soda was enhanced from 100 TPD to 125 TPD. Further, in-principal approval for enhancement of production from 125 TPD to 200 TPD received which is subject to other approvals/conditions
- Sodium Chlorate Plant – Ongole: The operations are at stable levels of Production. Realisations of Sodium Chlorate is expected to improve after levy of Anti Dumping Duty
- Company is in process of setting up PCV-O pipe manufacturing facility at Sricity in Andhra Pradesh



# RECOGNITION AND AWARDS

- Singapore Environment Council – SEC Singapore Environmental Achievement Award (Regional) - 2017
- CII-ITC Centre of Excellence for Sustainable Development - CII-ITC Sustainability Awards -2017 Awarded “Commendation for Significant Achievement in Environment Management”
- Greentech Foundation - Greentech Safety Award - 2017 - Gold Award in Chemical Sector For Outstanding Achievement In Safety Management
- CII – SR Excellence Awards In Environment, Health And Safety - 2017 4 Star Rating For Commitment to EHS Practices

This year, the Company has won the highest number of awards – 9 awards so far during the current year



# Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



**CHEMFAB ALKALIS LIMITED**

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