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|  | Allcargo | BlueDart | Gateway Distriparks | VRL | CONCOR |
| What does it do? | 1. CFS ( Container Freight Stations) & ICD ( inland container depot) 2. LCL Consolidator – the world’s largest ( as per their AR) 3. Buys ships and leases them ( Bulk Break Cargo business 4. Growing into Contract Logistics (JV with CCI called Avvashya CCI Logistics Private Limited) 5. Foraying into Logistics Parks | 1. Speedy express delivery of parcels through a combination of Air and Road. Owns its own fleet of Boeing Airplanes under a ACMI ( Aircraft, Crew, Maintenance and Insurance) contract with Blue Dart Aviation Limited (BDAL) – Indias first and only cargo airline 2. Etail- Logistics ( spread across first mile, fulfillment centers, line haul , last mile & reverse logistics) 3. DHL Express Singapore is the promoter of Blue Dart holding 75% of equity | 1. CFS ( 1 in navi Mumbai JNPT which handles 55% of all container traffic in india, 2 in Chennai, 1 at Vizag and 1 at cochin). Total capacity 6L TEUS 2. ICD with rail transportation. Operates a fleet of 23 trains of which 21 are owned. It is the largest private container train operator in india with a license to operate trains at a PAN India level. ( through its subsidiary GRFL). Concor is the market leader in this segment. 3. Cold Chain logistics through its associate company Snowman Logistics Ltd where it holds a share capital of 40.25%. It owns warehouses and its own fleet of refrigerated vehicles. | 1. Goods transportation ( LTL, FTL and Priority). Godown to Godown, Door to Door. Non standardized goods . Own fleet of 3872 vehicles. 2. Passenger Transportation. Own fleet of 381 buses. Operates in Karnataka, Maharashtra, Andhra Pradesh, Tamil Nadu, Gujarat, Rajasthan, Telangana and Goa. 3. Wind Farm of 42.5MW in Kappatgudda, Gadag district in Karnataka 4. Air Chartering. 2 Aircrafts of Hawker Beechcraft make. Can carry 6 passengers each. | 1. Market leader in rail freight transportation ( ~76% share) that is graduating to be a multimodal logistic player 2. Builds and operates rail terminals 3. Owns and leases containers, stackers ,cranes and wagons 4. Builds and operates Multimodal Logistics Parks 5. Cold Storage through subsidiary Fresh & Healthy Ent. 6. Has formed a new subsidiary to expand its Air Cargo business called CONCOR AIR ltd |
| Where is all the business coming from | 1. 75% import and 25% export 2. 55% from Asia Pacific, 26% from Europe, 18% from Americas & 1% from Africa ( only for LCL) 3. 5714cr ( 80%+ comes from MTO operations, 8% comes CFS & ICD , while 10% comes from Project forwarding and crane rental) 4. MTO business ( basically transporting containerized shipments after consolidating them) did a volumes of 459746 TEUs in 15-16 & revenue of 4762 crores 5. CFS & ICD business did a volume of 304756 TEUS and a revenue of 443 crores 6. Project forwarding and crane rental did a revenue of 549 crores 7. Ship owning and leasing 8. Contract Logistics ( basically warehouses for storage ) | 1. Leader in organized air express ~46% market share Owns 6 boeing 757-200 freighters 2. ~13% market share in organized surface express 3. Etailing contributes to 25% of its total revenue | CFS operations contribute to 70% of revenue and rail operations 30% | 1. ~79% of revenues come from Goods transport 2. ~19% come from passenger transportation 3. 223 goods transport vehicles & 13 buses added during the year (2016) 4. Largest fleet owner of commercial vehicles in India's private sector 5. Focused on domestic operations. 100% revenue from domestic operations. | 1. EXIM freight contributes to majority of revenue ~85%. The rest comes from domestic 2. Owns 63 terminals of which 13 are pure EXIM terminals, 34 are mixed and 16 are Domestic 3. Owns 13471 wagons, 20,944 containers, 52 reach stackers and 16 gantry cranes |