MOTILAL OSWAL

Motilal Oswal Financial Services Limited CIN: L67190MH2005PLC153397 Regd. Office: Motilal Oswal Tower, Rahimtullah Sayani Road, Opp. Parel ST Depot, Prabhadevi, Mumbai – 400025. Board: +91 22 7193 4200 Fax: +91 22 5036 2365

September 30, 2019

BSE Limited P. J. Towers, Dalal Street, Fort, Mumbai - 400001 Security code: 532892 National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400051 Symbol: MOTILALOFS

Subject: Motilal Oswal Home Finance Ltd Net NPA falls to 1.51% on sale of NPAs to Phoenix ARC

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform the Exchange that Motilal Oswal Home Finance Limited (MOHFL), material subsidiary of the Company has entered into an Assignment Agreement dated September 30, 2019 with Phoenix ARC Private Limited, for upfront sale of pool of Non-Performing Assets (NPAs) of the Company.

Pursuant to the said agreement, MOHFL has sold pool of NPAs of Rs. 540 crores (having Net Outstanding book value of Rs. 345 crores) and realised cash consideration of Rs. 260 crores from Phoenix ARC Trust. Phoenix ARC Private Ltd along with Motilal Oswal Finvest Ltd, a wholly owned subsidiary of the Company, has invested in security receipts of the Phoenix ARC Trust.

Further, this has resulted in significant reduction of the Gross NPA (GNPA) & Net NPA (NNPA) ratios of MOHFL to 1.95% and 1.51% respectively.

The GNPA/NNPA ratios are derived by eliminating impact of abovementioned sale of NPAs from the respective ratios as of August 31, 2019.

MOHFL's gearing (Debt/equity) comes down to less than 4 times coupled with strong liquidity position with sanctioned undrawn lines and cash on balance sheet of Rs. 1000 crores plus enabling us to grow our balance sheet in future periods.

Kindly take the same on records.

Thanking you,

Yours faithfully, For Motilal Oswal Financial Services Limited

Shalibhadra Shah Chief Financial Officer

Motilal Oswal Securities Limited ("MOSL") has been amalgamated with Motilal Oswal Financial Services Limited ("MOFSL") we f August 21, 2018 pursuant to the order dated July 30, 2018 issued by Hon'ble National Company Law Tribunal, Mumbal Bench • MOFSL Registration No(s), AMFL ARN 146822, IRDA Corporate Agent, CA0579 • MOSL, Member of NSE, BSE, MCX, NCDEX, Registration No(s), INZ000158836 (BSE/NSE/MCX/NCDEX), CDSL, IN-DP-16-2015; NSDL, IN-DP-NSDL-152-2000; Research Analyst, INH000000412, Investment Adviser, INA000007100, The said registration No(s), of MOSL would be used until recept of new MOFSL registration No(s), • Email; shareholders@motilaloswal.com