

optiemus



OPTIEMUS INFRACOM LIMITED

COMPANY UPDATE

Q1 FY 2022-23
August 2022



DISCLAIMER

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This Presentation contains forward looking statements based on the currently held beliefs of the management of the company which are expressed in good faith and in management's opinion are reasonable. The forward looking statements may involve known and unknown risks uncertainty and other factors which may cause the actual results, financial condition, performance or achievements of the Company or industry to differ materially from those in forward-looking statements.

These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward looking statements.

AGENDA



Introduction



Quarterly Financials



Recent Updates &
Way Forward



Introduction

Optiemus Infracom Limited, a public listed company, is a diversified, award-winning, high-performance telecommunications enterprise with over 25 years of multi-domain experience including Distribution & Marketing of mobile & Telecom Products in the Indian subcontinent.

We hail technology as the great equalizer, the core of a revolution that has the right to empower the next billion. To see it happening, we have taken it upon ourselves to make the technology accessible to the masses through different channels and at different stages of its lifecycle – Design, Manufacturing, Distribution, Retail & After-sales.

- **Mr. Ashok Gupta - Visionary first-generation founder with over two decades experience** in creating a world-class mobile phone ecosystem in India. Instrumental in scaling up businesses of MNCs such as **Nokia, Samsung, HTC and LG** in India in the past
- **Mr. A. Gururaj – MD of OEL, Ex MD of Wistron India.** Demonstrated track record in setting up and running large scale plants for customers such as Apple. Previously with Flextronics, Chennai
- **Mr. Nitesh Gupta – Director, OEL.** Instrumental in setting up Hearables/ Wearables vertical including on-boarding new customers, New product R&D, setting up strong network of vendors across India and other countries

PROMOTER AND
TEAM



Ashok Gupta
CHAIRMAN
OPTIEMUS GROUP



A. Gururaj
Managing Director



Neetesh Gupta
Director



Quarterly Financials

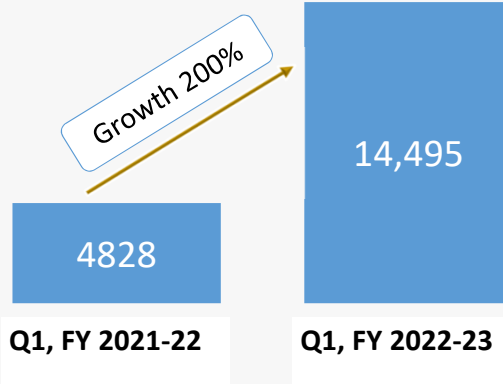
Rs in Lacs (except %)

Particulars	FY 2022-23 Q1	FY 2021-22 Q1	Growth (%)
Operation Revenue	144,95	48,28	200%
EBDITA	9,99	2,93	241%
Net Profit (PAT)	7,08	1,40	406%

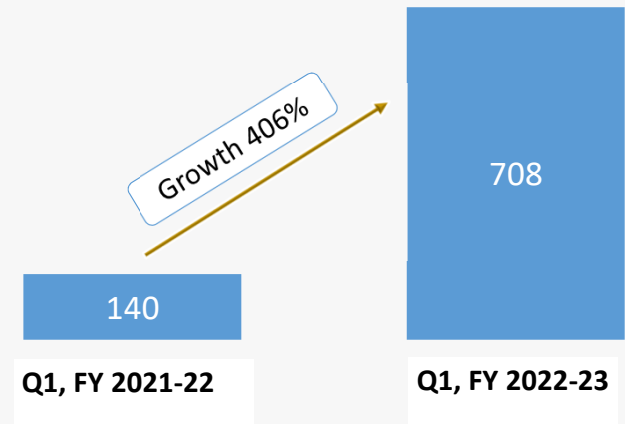
Q1 Standalone
Key Highlights

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Key Highlights

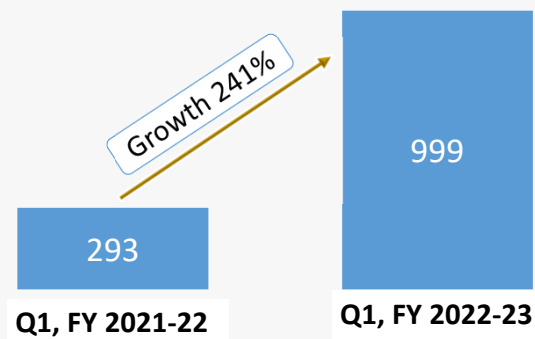
Revenue (INR Lacs)



PAT (INR Lacs)



EBIDTA (INR Lacs)

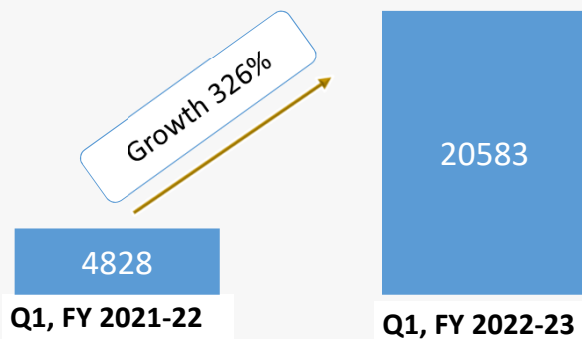


**Q1 Consolidated
Key Highlights**

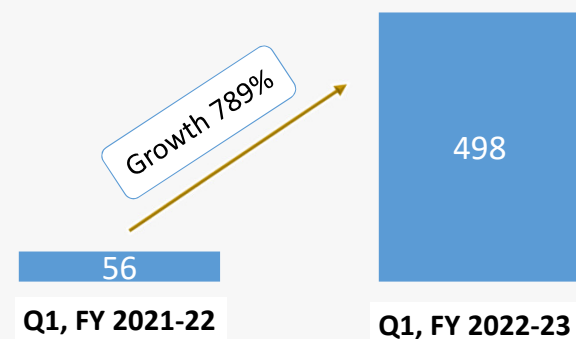
Rs in Lacs (except %)			
Particulars	FY 2022-23 Q1	FY 2021-22 Q1	Growth (%)
Operation Revenue	205,83	48,28	326%
EBDITA	8,51	2,10	305%
Net Profit (PAT)	4,98	56	789%

Q1 Consolidated
Key Highlights

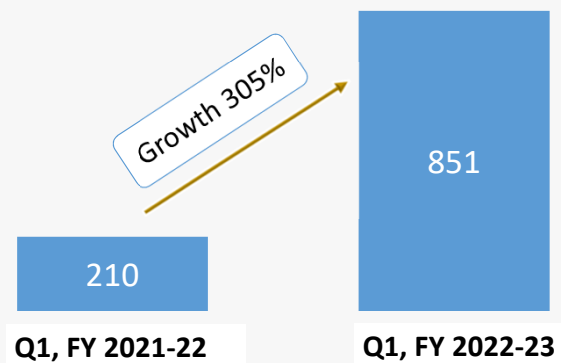
Revenue (INR Lacs)



PAT (INR Lacs)



EBIDTA (INR Lacs)





Recent Updates & Way Forward

Recent Updates

- ❖ The Company has paid its all outstanding Bank's Debts/Facilities to become debt free on standalone basis. This measures would result into substantial saving in the finance cost of the Company.
- ❖ Promoter/Promoter Group got release of substantial quantity of Equity Shares (1.18 Cr.) from pledge held by the bank.
- ❖ Forbes India, a leading magazine, in its Manufacturing Special Edition of July 2022 released on July 04, 2022 has profiled Optiemus Group under the heading "**Optimal Advantage**" giving an edge to company's visibility to the market place.

- ❖ Q1-FY2022-23 is the first quarter of production, since the Phased Manufacturing Plan (PMP) for Wearable & Hearable Segment came into effect from April 01, 2022.
- ❖ Optiemus Electronics Limited, wholly owned subsidiary of the Company is ramping up the production of Hearable and Wearable products in line Hon'ble Prime Minister's vision and have been doing substantial investments to increase the capacity and backward integration.
- ❖ GDN Enterprises Private Limited, wholly owned subsidiary of the Company has started production under Telecom PLI Scheme during the quarter.

CERTIFICATE

ॐ नमो भगवते वासुदेवाय

Awarded to
Thank You
M/s Optimus Electronics

For outstanding contribution in
Promotion of Electronics
Manufacturing in Wearables/Hearables/TWS

December 1, 2021

Date



Ajay Sawhney
Secretary,
Ministry of Electronics &
Information Technology,
Government of India