

Year End	201503	201403	201303	201203	201103	201003	200903	200803	200703	200603	
Operational & Financial Ratios											
Earnings Per Share (Rs)	13.01	14.32	8.21	6.54	5.66	4.76	3.93	3.31	5.34	4.79	
CEPS(Rs)	23.3	24.8	16.26	12.32	12.63	10.18	6.11	5.52	7.52	6.88	
Adjusted EPS (Rs.)	13.01	14.32	8.21	6.54	5.66	4.76	3.93	3.31	5.34	4.79	
DPS(Rs)	1.24	0.19	0	0.12	0.12	0.25	0	0	0	0	
Adjusted DPS(Rs)	1.24	0.19	0	0.12	0.12	0.25	0	0	0	0	
Book NAV/Share(Rs)	92.35	81.46	67.43	59.6	53.23	47.64	43.17	39.36	36.03	30.73	
Adjusted Book Value (Rs)	92.35	81.46	67.43	59.6	53.23	47.64	43.17	39.36	36.03	30.73	
Tax Rate(%)	24.34	9.11	12.51	18.79	6.51	33.45	34.72	33.76	37.83	35.8	
Dividend Pay Out Ratio(%)	9.54	1.32	0	1.87	2.15	5.21	0	0	0	0	
Margin Ratios											
Core EBITDA Margin(%)	21.8	24.02	19.83	16.21	16.68	19.32	14.02	12.4	18.46	18.63	
EBIT Margin(%)	22.09	22.77	18.39	15.61	14.22	15.67	12.78	10.66	15.67	15.88	
Pre Tax Margin(%)	21.58	22.18	17.63	14.96	13.28	13.46	9.94	9.49	14.6	14.8	
PAT Margin (%)	16.33	20.16	15.42	12.15	12.41	8.96	6.49	6.29	9.08	9.5	
Cash Profit Margin (%)	19.07	22.8	18.47	15.37	16.67	13.74	10.26	10.48	12.79	13.65	
Performance Ratios											
ROA (%)	13.87	18	13.45	10.76	10.4	7.19	4.75	4.92	9.07	9.25	
ROE (%)	22.96	29.45	21.38	17.27	18.65	14.61	9.36	8.78	15.99	16.89	
ROCE (%)	31.04	33.19	25.38	22	19.11	20.12	15.5	14.31	27.36	27.12	
Asset Turnover(x)	0.85	0.89	0.87	0.89	0.84	0.8	0.73	0.78	1	0.97	
Inventory Turnover(x)	9.56	9.21	8.42	6.84	6.33	6.48	5.08	5.31	6.9	6.18	Improved
Debtors Turnover(x)	8.55	7.68	7.13	8.09	7.71	7.89	6.67	5.18	6.7	7.36	Improved
Sales/Fixed Asset(x)	1.49	1.35	1.13	1.06	1.02	1.3	1.38	1.18	1.38	1.29	Improved
Working Capital/Sales(x)	1.87	1.91	2.46	3.07	4.87	4.1	4.61	3	3.73	3.85	Improved
Efficiency Ratios											
Fixed Capital/Sales(x)	0.67	0.74	0.88	0.94	0.98	0.77	0.73	0.85	0.72	0.77	Stable
Receivable days	42.69	47.54	51.2	45.14	47.34	46.25	54.71	70.41	54.48	49.6	Improved
Inventory Days	38.16	39.61	43.35	53.38	57.64	56.36	71.8	68.71	52.89	59.04	Improved
Payable days	50.78	44.87	41.88	48.71	57.87	72.46	92.26	85.65	73.13	87.05	
Growth Ratio											
Net Sales Growth(%)	12.07	19.28	10.08	5.59	3.55	33.45	4.12	-10.44	30.6	15.84	
Core EBITDA Growth(%)	-0.65	45.91	24.74	9.85	-7.61	53.81	25.97	-31.39	12.91	27.03	
EBIT Growth(%)	8.96	52.91	29.44	16.11	-7.18	52.61	35.56	-39.1	15.15	33.64	
PAT Growth(%)	-9.01	61.44	39.42	3.56	41.8	71.72	16.69	-37.96	11.46	33.32	
EPS Growth(%)	-9.13	74.48	25.56	15.43	19.03	21.17	18.6	-37.96	11.46	33.32	
Financial Stability Ratios											
Total Debt/Equity(x)	0	0	0	0.01	0.01	0.24	0.31	0.06	0.02	0	
Current Ratio(x)	3.66	3.39	2.82	2.51	1.66	1.66	1.42	1.71	1.7	1.7	
Quick Ratio(x)	3.16	2.9	2.25	1.96	1.07	1.29	1	1.28	1.29	1.28	
Interest Cover(x)	43.91	38.57	24.11	24.23	15.08	7.08	4.5	9.14	14.63	14.71	