**Key Financials**

(Rs. Crore)

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Particulars for the year** | **FY11** | **FY12** | **FY13** | **FY14** | **FY15** | **FY16** |
| **Total operating income** | 97.52 | 141.95 | 188.16 | 362.35 | 439.62 | 455.51 |
| **PBILDT** | 6.55 | 16.25 | 26.39 | 66.80 | 83.68 | 81.22 |
| **Interest** | 0.27 | 1.06 | 4.96 | 16.56 | 17.50 | 13.24 |
| **Depreciation** | 1.81 | 1.62 | 6.88 | 17.83 | 17.73 | 17.03 |
| **PAT** | 5.89 | 9.83 | 9.60 | 20.15 | 31.75 | 33.88 |
| **EPS** | 13.67 | 22.94 | 22.56 | 47.25 | 74.43 | 79.49 |
| **Total Debt** | 8.45 | 39.10 | 131.15 | 143.23 | 140.16 | 110.77 |
| **Cash flow from ops.** | 10.06 | 12.54 | (7.55) | 28.52 | 59.71 | 46.73 |
| **Capex during the year** | 2.84 | 46.73 | 77.79 | 25.69 | 13.35 | 15.09 |
| **Gross Margin (%)** | 31.54 | 33.63 | 33.34 | 35.13 | 34.67 | 35.97 |
| **PBILDT Margin (%)** | 6.72 | 11.45 | 13.51 | 17.57 | 18.78 | 17.83 |
| **PAT Margin (%)** | 6.04 | 6.92 | 5.10 | 5.56 | 7.22 | 7.44 |
| **RoCE (%)** |  |  |  |  |  | 27.92 |
| **RoE (%)** |  |  |  |  |  | 26.11 |

**H1FY17 vs H1FY16 financials**

(Rs. Crore)

|  |  |  |  |
| --- | --- | --- | --- |
| **Particulars for the year** | **H1FY17** | **H1FY16** | **H1FY17 vs H1FY16 (%)** |
| **Total operating income** | 360.81 | 258.70 | 39.47 |
| **PBILDT** | 59.06 | 48.83 | 20.95 |
| **Interest** | 5.56 | 6.83 | -18.59 |
| **Depreciation** | 8.04 | 8.20 | -1.95 |
| **PAT** | 31.1 | 22.53 | 38.04 |
| **Gross Margin (%)** | 29.98 | 34.85 | (487 bps) |
| **PBILDT Margin (%)** | 16.37 | 18.88 | (251 bps) |
| **PAT Margin (%)** | 8.62 | 8.71 | (9 bps) |